

September 18, 2014

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N.C. Dept of Insurance Property & Casualty

Honorable Wayne Goodwin Commissioner NC Department of Insurance PO Box 26387 Raleigh, North Carolina 27611

Re:

Workers Compensation Insurance

2014 Loss Costs Filing

#### Dear Commissioner Goodwin:

Pursuant to the provisions of Article 36, Chapter 58 of the General Statutes of North Carolina, enclosed is the filing for workers compensation insurance prospective advisory loss costs, rating values and miscellaneous values applicable to new and renewal policies becoming effective on or after April 1, 2015.

The enclosed memoranda, exhibits, testimony and other supporting detail explain the calculations underlying, on average, a 3.4% decrease from loss costs approved effective April 1, 2014. By industry group, the changes are: Manufacturing 2.3% decrease; Contracting 2.8% decrease; Office & Clerical 5.0% decrease; Goods & Services 4.4% decrease; and Miscellaneous 2.5% decrease. Within each industry group, the change will vary from the average by classification depending upon the volume and character of the particular classification experience.

The advisory loss costs for classifications which contemplate exposure under the United States Longshore and Harbor Workers' Compensation Act ("F" Classifications) are also included. Appendix B-V sets forth and explains the calculations which produce a 2.4% decrease in the "F" classification advisory loss costs currently in effect.

The prospective advisory loss costs are based on historical data that have been developed and trended to their ultimate values and, except for loss adjustment expenses which are specifically authorized by statute to be included in the loss costs, include no provision for expenses, dividends, profit or contingencies.

Information and statistical data required pursuant to NCGS §58-36-15 and 11 NCAC 10.1111 are submitted. Additionally, the prefiled testimony of (1) Raymond F. Evans, Jr., CPCU, General Manager — North Carolina Rate Bureau, (b) Jay A. Rosen, FCAS, MAAA — National Council on Compensation Insurance, Inc. and (c) Mark Mulvaney, FCAS, MAAA — Milliman, Inc. are enclosed.

Subsequent to the approval of the loss costs reference filing, a copy of the approved reference filing will be provided to our member companies.

Sincerely

Raymond F. Evans, Jr., CPCU

General Manager

RFE:dms Enclosures

## **NORTH CAROLINA - LOSS COSTS**

### SUMMARY

Proposed Effective Date		April 1, 2015
Industrial Classifications     Overall Proposed Change in Lost Cost Level     New and Renewal Policies		-3.4%
By Industry Group  Manufacturing Contracting Office and Clerical Goods and Services Miscellaneous Overall		-2.3% -2.8% -5.0% -4.4% <u>-2.5%</u> -3.4%
II. Federal Classifications  Overall Proposed Change in Lost Cost Level - New and Renewal Policies		-2.4%
II. Summary of Miscellaneous Changes	<u>Current</u>	Proposed
A. USL&HW %	92%	91%

## **NORTH CAROLINA – LOSS COSTS**

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#### **EXHIBIT I**

## **Determination of Indicated Loss Cost Level Change**

## Section A - Policy Year 2012 Experience

### Premium:

(1) (2) (3)	Standard Earned Premium Developed to Ultimate (Appendix A-II) Premium On-level Factor (Appendix A-I) Premium Available for Benefit Costs = (1) x (2)	\$990,455,242 0.957 \$947,865,667
Inden	nnity Benefit Cost:	
(4) (5) (6) (7) (8) (9) (10) (11) (12) (13) (14) (15)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II) Indemnity Loss On-level Factor (Appendix A-I) Factor to Include Loss Adjustment Expense (Exhibit II) Composite Adjustment Factor = (5) x (6) Adjusted Limited Indemnity Losses = (4) x (7) Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (8) / (3) Factor to Reflect Indemnity Trend (Appendix A-III) Projected Limited Indemnity Cost Ratio = (9) x (10) Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II) Projected Indemnity Cost Ratio = (11) x (12) Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C) Projected Indemnity Cost Ratio including Benefit Changes = (13) x (14)	\$390,870,023 1.003 1.170 1.174 \$458,881,407 0.484 0.967 0.468 1.009 0.472 1.004 0.474
Medic	al Benefit Cost:	
(16) (17) (18) (19) (20) (21) (22) (23) (24) (25) (26) (27)	Limited Medical Losses Developed to Ultimate (Appendix A-II) Medical Loss On-level Factor (Appendix A-I) Factor to Include Loss Adjustment Expense (Exhibit II) Composite Adjustment Factor = (17) x (18) Adjusted Limited Medical Losses = (16) x (19) Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (20) / (3) Factor to Reflect Medical Trend (Appendix A-III) Projected Limited Medical Cost Ratio = (21) x (22) Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II) Projected Medical Cost Ratio = (23) x (24) Factor to Reflect Proposed Changes in Medical Benefits (Appendix C) Projected Medical Cost Ratio including Benefit Changes = (25) x (26)	\$392,101,921 0.983 1.170 1.150 \$450,917,209 0.476 1.000 0.476 1.009 0.480 0.992 0.476
Total	Benefit Cost:	

0.950

(28) Indicated Change Based on Experience, Trend and Benefits = (15) + (27)

#### **EXHIBIT I**

## **Determination of Indicated Loss Cost Level Change**

## Section B - Policy Year 2011 Experience

### Premium:

(1)	Standard Earned Premium Developed to Ultimate (Appendix A-II)	\$974,750,658
(2)	Premium On-level Factor (Appendix A-I)	0.966
(3)	Premium Available for Benefit Costs = (1) x (2)	\$941,609,136
Indem	nnity Benefit Cost:	
(4)	Limited Indemnity Losses Developed to Ultimate (Appendix A-II)	\$415,409,502
(5)	Indemnity Loss On-level Factor (Appendix A-I)	1.003
(6)	Factor to Include Loss Adjustment Expense (Exhibit II)	1.170
(7)	Composite Adjustment Factor = (5) x (6)	1.174
(8)	Adjusted Limited Indemnity Losses = (4) x (7)	\$487,690,755
(9)	Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (8) / (3)	0.518
(10)	Factor to Reflect Indemnity Trend (Appendix A-III)	0.957
(11)	Projected Limited Indemnity Cost Ratio = (9) x (10)	0.496
(12)	Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)	1.009
(13)	Projected Indemnity Cost Ratio = (11) x (12)	0.500
(14)	Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)	1.004
(15)	Projected Indemnity Cost Ratio including Benefit Changes = (13) x (14)	0.502
Medic	al Benefit Cost:	
(16)	Limited Medical Losses Developed to Ultimate (Appendix A-II)	\$393,274,063
(17)	Medical Loss On-level Factor (Appendix A-I)	0.980
(18)	Factor to Include Loss Adjustment Expense (Exhibit II)	1.170
(19)	Composite Adjustment Factor = (17) x (18)	1.147
(20)	Adjusted Limited Medical Losses = (16) x (19)	\$451,085,350
(21)	Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (20) / (3)	0.479
(22)	Factor to Reflect Medical Trend (Appendix A-III)	1.000
(23)	Projected Limited Medical Cost Ratio = (21) x (22)	0.479
(24)	Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)	1.009
(25)	Projected Medical Cost Ratio = (23) x (24)	0.483
(26)	Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)	0.992
(27)	Projected Medical Cost Ratio including Benefit Changes = (25) x (26)	0.479
Total	Benefit Cost:	

0.981

(28) Indicated Change Based on Experience, Trend and Benefits = (15) + (27)

#### **EXHIBIT I**

#### **Determination of Indicated Loss Cost Level Change**

#### Section C - Indicated Change Based on Experience, Trend and Benefits

(1) Policy Year 2012 Indicated Change Based on Experience, Trend, and Benefits	0.950	(-5.0%)
(2) Policy Year 2011 Indicated Change Based on Experience, Trend, and Benefits	0.981	(-1.9%)
(3) Indicated Change Based on Experience, Trend and Benefits = [(1)+(2)] / 2	0.966	(-3.4%)

#### Section D - Distribution of Overall Loss Cost Level Change to Industry Groups

Industry Group Differentials (Appendix A-V):

Manufacturing	1.011
Contracting	1.006
Office & Clerical	0.983
Goods & Services	0.990
Miscellaneous	1.009

Applying these industry group differentials to the final overall loss cost level change produces the changes in loss cost level proposed for each group as shown:

	(1)	(2)	$(3) = (1) \times (2)$	
	Final Overall	Industry	Final Loss Cost	
	Loss Cost	Group	Level Change	
Industry Group	Level Change	Differential	by Industry Group	
Manufacturing	0.966	1.011	0.977	(-2.3%)
Contracting	0.966	1.006	0.972	(-2.8%)
Office & Clerical	0.966	0.983	0.950	(-5.0%)
Goods & Services	0.966	0.990	0.956	(-4.4%)
Miscellaneous	0.966	1.009	0.975	(-2.5%)
Overall	0.966	1.000	0.966	(-3.4%)

## **North Carolina**

## Loss Adjustment Expense Provision

	Current <u>Provision</u>	Selected <u>Provision</u>
Loss Adjustment Expense (See Exhibit II-A, Sheet 1)	16.5%	17.0%

**North Carolina** 

Derivation of Loss Adjustment Expense Provision

## **COUNTRYWIDE NORTH CAROLINA**

(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Accident Year	Accident Year	Accident Year	Accident Year DCCE Ratio	Accident Year LAE Ratio	
	Developed	Developed	Developed	Adjusted to	Adjusted to	
	LAE	DCCE	AOE	NC Relativity	NC Relativity	Calendar
<u>Year</u>	Ratio+	Ratio+	Ratio+	(3) x 0.731 <sup>^</sup>	(4) + (5)	<u>Year</u>
0000	40.00/	44.50/	7.50/	0.40/	45.00/	47.00/
2009	19.0%	11.5%	7.5%	8.4%	15.9%	17.6%
2010	19.0%	11.8%	7.2%	8.6%	15.8%	18.1%
			/ -	5.57.		
2011	19.2%	12.3%	6.9%	9.0%	15.9%	16.0%
2012	20.2%	12.9%	7.3%	9.4%	16.7%	16.3%
2013	20.9%	13.3%	7.6%	9.7%	17.3%	17.5%
2013	20.970	13.370	7.070	9.1 70	17.370	17.570

Current North Carolina Loss Adjustment Expense Provision

Selected North Carolina Loss Adjustment Expense Provision

17.0%

16.5%

<sup>+</sup> Source: NCCI Call for Loss Adjustment Expense (See Exhibit RB-4).

<sup>^</sup> Exhibit II-A, Sheet 2.

## **North Carolina**

## Derivation of North Carolina DCCE relativity

	(1)	(2)	(3)
	Calendar Years 2012 and 2013 Paid Losses* ('000s)	Calendar Years 2012 and 2013 Paid DCCE* ('000s)	DCCE Ratio (2)/(1)
<ul><li>(a) North Carolina</li><li>(b) Countrywide</li></ul>	\$1,632,701 47,143,764	\$142,259 5,629,562	8.7% 11.9%
North Carolina DCC	E relativity (3a) / (3b)		0.731
Selected DCCE rela	tivity		0.731

<sup>\*</sup> Source: Annual Statement Statutory Page 14 data, excluding state funds, collected and aggregated by NCCI, Inc.

Advisory loss costs exclude all expense provisions except loss adjustment expense.

Exhibit III Page S1

0006	CLASS CODE	LOSS COST	ELR	D RATIO	CLASS CODE	LOSS COST	ELR	D RATIO	CLASS CODE	LOSS COST	ELR	D RATIO
0008	0005	2.43	1.37	0.29	2002	2.14	1.24	0.32	2702	18.91	7.92	0.21
0016   6.88   3.48   0.23   2014   4.48   2.23   2.29   2709   10.44   5.15   0.23   0.303   2.21   0.35   0.35   2.21   0.35   0.32   2.20   0.32   2710   8.43   3.33   0.21   0.35   0.35   2.21   0.35   0.35   2.21   0.35   0.35   2.21   0.35   0.35   2.21   0.35   0.35   2.21   0.35   0.35   2.21   0.35   0.35   2.27   0.32   0.35   0.35   0.35   2.27   0.32   0.35								0.29				
0334 3.75 2.10 0.29 2016 1.71 0.99 0.32 2710 8.43 3.33 0.21 0.30 0.30 2.35 1.37 0.32 2021 1.33 1.02 0.26 2714 3.89 2.37 0.32 0.30 0.30 2.35 1.37 0.32 2021 1.33 1.02 0.26 2714 3.89 1.73 0.32 2.27 0.32 0.30 0.37 0.33 2.09 0.25 2041 3.07 1.78 0.32 2731 3.49 1.73 0.23 0.30 0.30 0.30 0.30 0.30 0.30 0.3												
0036												
0336   3.97   2.23   0.29   2039   2.33   1.36   0.32   2727X   7.45   3.67   0.23   0337   3.93   2.09   0.25   2041   3.07   1.78   0.32   2731   3.49   1.73   0.23   0050   0.38   0.06   0.29   2070   5.05   2.62   0.29   2755   4.11   2.39   0.32   0050   0.38   0.06   0.21   2051   2.41   1.36   0.29   2779   1.67   3.07   0.32   0050   0.08   0.06   0.21   2051   2.41   1.36   0.29   2779   1.67   3.07   0.32   0050   0.09   0.02   0.23   2089   2.67   1.49   0.29   2797   5.73   3.44   0.25   0060   0.09   0.02   0.23   2085   4.23   2.37   0.29   2797   5.73   3.44   0.25   0060   0.09   0.02   0.23   2085   4.23   2.37   0.29   2797   5.73   3.44   0.25   0060   0.09   0.02   0.23   2056   4.23   2.37   0.29   2797   5.73   3.44   0.25   0060   0.09   0.02   0.23   2056   4.23   2.37   0.29   2797   5.73   3.44   0.25   0060   0.39   0.02   0.23   2056   4.23   2.37   0.29   2797   5.73   3.44   0.25   0060   0.39   0.02   0.23   2056   2.79   1.62   0.32   2797   5.73   3.44   0.25   0060   3.37   2.08   0.29   2111   4.73   2.77   0.32   2802   4.56   4.3   0.25   0060   3.37   2.08   0.29   2111   4.73   2.77   0.32   2802   4.56   4.3   0.25   0010   21.15   9.87   0.21   2112   2.77   1.61   0.32   2802   4.56   0.25   0113   5.03   2.83   0.29   2114   1.61   0.94   0.32   2836   1.88   1.17   0.35   0100   3.16   1.77   0.29   2121   1.29   0.17   0.29   2841   3.45   2.00   0.32   0400   6.64   3.51   0.25   2130   2.08   1.17   0.29   2881   3.04   1.89   0.35   0400   6.64   3.51   0.25   2.143   2.27   1.33   0.32   2.291   2.21   1.17   0.26   075TN   0.43     2.172   1.39   1.02   2.28   2.29   2.11   1.40   0.29   06919   501.00   279.16   0.29   2174   3.20   1.85   0.32   2933   3.49   1.55   0.29   06919   501.00   279.16   0.29   2211   3.20   1.85   0.32   2.304   1.53   0.75   0.25   06919   501.00   279.16   0.29   2.143   2.27   1.33   0.02   2.29   2.29   2.21   1.17   0.26   06919   501.00   279.16   0.29   2.214   3.20   1.85   0.32   3.04   1.51   0.26   0.25   06919												
0307   0393   2.09   0.25   2041   3.07   1.78   0.32   2735   4.14   2.39   0.23	0035	2.35	1.37	0.32	2021	1.93	1.02	0.26	2/14	3.89	2.27	0.32
0042												
00560 6.39 0.38 0.08 0.21 2081 2.261 1.49 0.29 2.759 5.17 3.00 0.32 0.0660 0.09 0.02 0.23 2089 2.67 1.49 0.29 2.790 1.67 0.97 0.32 0.0660 0.09 0.02 0.23 2.095 4.23 2.37 0.29 2.797 5.76 3.24 0.29 0.0670 0.09 0.02 0.23 2.095 4.23 2.37 0.29 2.797 5.76 3.24 0.29 0.079 3.61 1.80 0.23 2.105 2.79 1.62 0.32 2.799 3.65 1.72 0.26 0.079 3.61 1.80 0.23 2.105 2.79 1.62 0.32 2.079 3.61 1.80 0.23 2.110 1.99 1.15 0.32 2.802 4.56 2.43 0.25 0.0083 3.73 2.08 0.28 2.111 4.73 2.77 0.32 2.812 — 1.95 0.29 0.113 5.03 2.83 0.29 2.114 1.61 0.94 0.32 2.812 — 1.95 0.29 0.113 5.03 2.83 0.29 2.114 1.61 0.94 0.32 2.836 1.87 0.20 0.113 5.03 2.83 0.29 2.114 1.61 0.94 0.32 2.836 1.81 1.17 0.35 0.170 3.16 1.77 0.28 2.114 2.27 1.59 0.72 0.82 2.841 3.45 2.00 0.25 0.100 6.64 3.51 0.26 2.131 2.24 1.25 0.29 2.881 3.49 1.95 0.29 0.400 6.64 3.51 0.26 2.131 2.24 1.25 0.29 2.883 3.49 1.95 0.29 0.401 8.89 4.15 0.24 0.26 2.131 2.24 1.25 0.29 2.883 3.49 1.95 0.29 0.401 8.89 0.25 0.29 0.29 0.29 0.29 0.29 0.29 0.29 0.29	0037	3.93	2.09		2041	3.07		0.32	2731	3.49	1.73	0.23
0059D         0.38         0.08         0.21         2081         2.41         1.36         0.29         Z790         1.67         0.97         0.32           0065D         0.09         0.02         0.23         2089         2.67         1.49         0.29         2791X         1.96         1.24         0.32           0067D         0.09         0.02         0.23         2015         2.79         1.62         0.32         2799         3.28         1.72         0.26           007D         0.09         0.02         0.23         2105         2.79         1.62         0.32         2799         3.28         1.72         0.26           0083         3.73         2.08         0.29         2111         4.73         2.77         0.32         2812         -         1.95         0.29           0106         21.15         9.87         0.21         2112         2.77         1.61         0.32         2835         2.52         1.55         0.35           0103         3.16         1.77         0.29         2121         1.29         0.72         0.29         2881         3.41         0.35         0.35           0173         3.16	0042	4.57	2.43	0.25	2065	3.58	2.00	0.29	2735	4.11	2.39	0.32
0068D         0.09         0.02         0.23         2089         2.67         1.49         0.29         2791X         1.96         1.24         0.35           0066D         0.09         0.02         0.23         2095         4.23         2.37         0.29         2797         5.78         3.24         0.29           0067D         0.09         0.02         0.23         2110         1.99         1.15         0.32         2799         3.28         1.72         0.26           0079         3.61         1.80         0.23         2110         1.99         1.15         0.32         2802         4.56         2.43         0.25           0106         21.15         9.87         0.21         2112         2.77         1.61         0.32         2835         2.52         1.55         0.35           0113         5.03         2.83         0.29         2121         1.27         0.72         0.29         2881         3.44         1.80         0.32           0217         4.30         2.41         0.29         2121         1.81         0.32         2881         3.04         1.89         0.22           0401         8.89         4.15	0050	6.39	3.57	0.29	2070	5.05	2.82	0.29	2759	5.17	3.00	0.32
00660   0.09   0.02   0.23   2095   4.23   2.37   0.29   2797   5.78   3.24   0.29	0059D	0.38	0.08	0.21	2081	2.41	1.36	0.29	2790	1.67	0.97	0.32
00670   0.09   0.02   0.23   2105   2.79   1.62   0.32   2799   3.28   1.72   0.26   0079   3.61   1.80   0.23   2110   1.99   1.15   0.32   2802   2812   -   1.95   0.29   0106   21.15   9.87   0.21   2111   2.77   1.61   0.32   2835   2.52   1.55   0.35   0170   3.16   1.77   0.29   2121   1.29   0.72   0.29   2881   3.45   2.00   0.32   0251   4.30   2.41   0.29   2130   2.08   1.17   0.29   2881   3.46   2.00   0.32   0400   6.64   3.51   0.26   2131   2.24   1.25   0.29   2883   3.49   1.95   0.29   0401   8.89   4.15   0.21   2143   2.27   1.33   0.32   2938   3.49   1.95   0.29   0763FN   1.83   -	0065D	0.09	0.02	0.23	2089	2.67	1.49	0.29	2791X	1.96	1.24	0.35
0079   3.61   1.80   0.23   2110   1.99   1.15   0.32   2802   4.56   2.43   0.25	0066D	0.09	0.02	0.23	2095	4.23	2.37	0.29	2797	5.78	3.24	0.29
0079   3.61   1.80   0.23   2110   1.99   1.15   0.32   2802   4.56   2.43   0.25	0067D	0.09	0.02	0.23	2105	2.79	1.62	0.32	2799	3.28	1.72	0.26
0088   0.29   2111												
0106												
0113												
0170												
OST   OST												
OST   OST									2841			
0400	0251	4.30	2.41	0.29	2130			0.29	2881	3.04	1.89	0.35
OFFSPIN	0400	6.64	3.51	0.26	2131	2.24	1.25	0.29	2883	3.49	1.95	0.29
OFFSPIN	0401	8.89	4.15	0.21	2143	2.27	1.33	0.32	2913	2.31	1.44	0.35
O771N												
D908P   129.00   71.81   0.29   2174   3.20   1.85   0.32   2923   1.90   1.10   0.32   0.913P   501.00   279.16   0.29   2211   8.82   4.37   0.23   2942   1.93   1.19   0.35   0.35   0.917   4.98   2.89   0.32   2220   2.66   1.49   0.29   2960   3.79   2.11   0.29   1005   6.68   2.78   0.21   2286   1.35   0.79   0.32   3004   1.53   0.75   0.23   1164   6.68   2.87   0.21   2288   4.06   2.35   0.32   3018   2.97   1.46   0.23   1165XD   4.15   1.90   0.22   2300   2.43   1.50   0.35   3022   6.71   3.88   0.32   1.320   2.40   1.11   0.21   2302   1.76   0.98   0.29   3027   2.11   1.04   0.23   1.320   1.320   2.40   1.11   0.21   2302   1.76   0.98   0.29   3027   2.11   1.04   0.23   1.438   4.12   1.91   0.21   2362   1.51   0.84   0.29   3030   5.36   2.65   0.23   1.452   2.85   1.40   0.23   2380   2.21   1.24   0.29   3041   4.78   2.66   0.29   1.473X   1.73   0.85   0.23   2402   2.32   1.15   0.32   3064   4.75   2.67   0.29   1.474X   2.18   1.07   0.24   2413   2.33   1.11   0.29   3076   3.20   4.75   2.67   0.29   1.474X   2.18   1.07   0.24   2416   2.29   1.29   0.29   308D   3.93   1.79   0.29   1.76   0.29   1.76   0.32   3064   4.75   2.67   0.29   1.474X   2.18   1.07   0.24   2416   2.29   1.29   0.29   308D   3.93   1.79   0.29   1.642   2.64   1.30   0.23   2554   1.82   0.74   0.32   3110   4.78   2.67   0.29   1.76   0.29   1.76   0.25   1.75   0.23   1.79   0.29   1.75   0.23   1.79   0.29   1.76   0.25   1.77   0.26   0.29   1.77   0.26   0.27   0.27   0.27   0.28   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0.29   0												
0913P   501.00   279.16   0.29   2211   8.82   4.37   0.23   2942   1.93   1.19   0.35												
0917												
1005	0913P	501.00	279.10	0.29	2211	8.82	4.37	0.23	2942	1.93	1.19	0.35
1164												
1165XD												
1320         2.40         1.11         0.21         2302         1.76         0.98         0.29         3027         2.11         1.04         0.23           1322         9.82         4.54         0.22         2305         2.62         1.39         0.26         3028         2.71         1.52         0.29           1430         7.44         3.69         0.23         2361         2.06         1.16         0.29         3030         5.36         2.65         0.23           1438         4.12         1.91         0.21         2362         1.51         0.84         0.29         3040         5.33         2.64         0.23           1463         8.49         3.97         0.21         2386         1.17         0.67         0.32         3042         3.72         1.97         0.26           1470X         3.73         1.82         0.24         2388         1.93         1.12         0.32         3064         4.75         2.67         0.29           1474X         2.18         1.07         0.24         2413         2.33         1.31         0.29         3076         3.20         1.79         0.29           1474X         2.18	1164	6.88	2.87	0.21	2288	4.06		0.32	3018			
1322   9.82   4.54   0.22   2305   2.62   1.39   0.26   3028   2.71   1.52   0.29	1165XD	4.15	1.90	0.22	2300	2.43	1.50	0.35	3022	6.71	3.88	0.32
1430       7.44       3.69       0.23       2361       2.06       1.16       0.29       3030       5.36       2.65       0.23         1438       4.12       1.91       0.21       2362       1.51       0.84       0.29       3040       5.33       2.64       0.23         1463       8.49       3.97       0.21       2386       1.17       0.67       0.32       3042       3.72       1.97       0.26         1470X       3.73       1.82       0.24       2388       1.93       1.12       0.32       3064       4.75       2.67       0.29         1473X       1.73       0.85       0.23       2402       2.32       1.15       0.23       3064       4.75       2.67       0.29         1474X       2.18       1.07       0.24       2413       2.33       1.31       0.29       3076       3.20       1.79       0.29         1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63	1320	2.40	1.11	0.21	2302	1.76	0.98	0.29	3027	2.11	1.04	0.23
1430         7.44         3.69         0.23         2361         2.06         1.16         0.29         3030         5.36         2.65         0.23           1438         4.12         1.91         0.21         2362         1.51         0.84         0.29         3040         5.33         2.64         0.23           1463         8.49         3.97         0.21         2386         1.17         0.67         0.32         3042         3.72         1.97         0.26           1470X         3.73         1.82         0.24         2388         1.93         1.12         0.32         3064         4.75         2.67         0.29           1473X         1.73         0.85         0.23         2402         2.32         1.15         0.23         3069         -         1.79         0.29           1474X         2.18         1.07         0.24         2413         2.33         1.31         0.29         3076         3.20         1.79         0.29           1624D         3.14         1.45         0.22         2416         2.29         1.29         3082D         3.53         1.91         0.23           1642         2.64         1.30	1322	9.82	4.54	0.22	2305	2.62	1.39	0.26	3028	2.71	1.52	0.29
1438         4.12         1.91         0.21         2362         1.51         0.84         0.29         3040         5.33         2.64         0.23           1452         2.85         1.40         0.23         2380         2.21         1.24         0.29         3041         4.78         2.66         0.29           1463         8.49         3.97         0.21         2386         1.17         0.67         0.32         3042         3.72         1.97         0.26           1470X         3.73         1.82         0.24         2388         1.93         1.12         0.32         3064         4.75         2.67         0.29           1473X         1.73         0.85         0.23         2402         2.32         1.15         0.23         3069         -         1.79         0.29           1474X         2.18         1.07         0.24         2413         2.33         1.31         0.29         3076         3.20         1.79         0.29           1624D         3.14         1.45         0.22         2416         2.29         1.29         0.29         3081D         3.93         1.91         0.23           1654         22.00												
1452       2.85       1.40       0.23       2380       2.21       1.24       0.29       3041       4.78       2.66       0.29         1463       8.49       3.97       0.21       2386       1.17       0.67       0.32       3042       3.72       1.97       0.26         1470X       3.73       1.82       0.24       2388       1.93       1.12       0.32       3064       4.75       2.67       0.29         1474X       2.18       1.07       0.24       2413       2.33       1.31       0.29       3076       3.20       1.79       0.29         1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1642       2.64       1.30       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78												
1463       8.49       3.97       0.21       2386       1.17       0.67       0.32       3042       3.72       1.97       0.26         1470X       3.73       1.82       0.24       2388       1.93       1.12       0.32       3064       4.75       2.67       0.29         1473X       1.73       0.85       0.23       2402       2.32       1.15       0.23       3069       —       1.79       0.29         1474X       2.18       1.07       0.24       2413       2.33       1.31       0.29       3076       3.20       1.79       0.29         1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1699       3.92       1.93       0.23       2503       1.28       0.74       0.32       3110       4.78												
1473X       1.73       0.85       0.23       2402       2.32       1.15       0.23       3069       —       1.79       0.29         1474X       2.18       1.07       0.24       2413       2.33       1.31       0.29       3076       3.20       1.79       0.29         1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1642       2.64       1.30       0.23       2417       1.49       0.84       0.29       3082D       3.59       1.75       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78       2.67       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3111       2.42       1.36       0.29         1710       5.41       2.67       0.23       2586       2.72       1.52       0.29       3118       1.83       <												
1473X       1.73       0.85       0.23       2402       2.32       1.15       0.23       3069       —       1.79       0.29         1474X       2.18       1.07       0.24       2413       2.33       1.31       0.29       3076       3.20       1.79       0.29         1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1642       2.64       1.30       0.23       2417       1.49       0.84       0.29       3082D       3.59       1.75       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78       2.67       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3111       2.42       1.36       0.29         1710       5.41       2.67       0.23       2586       2.72       1.52       0.29       3118       1.83       <	1470V	2 72	1.00	0.24	2200	1.02	1 12	0.22	2064	A 7E	2.67	0.20
1474X         2.18         1.07         0.24         2413         2.33         1.31         0.29         3076         3.20         1.79         0.29           1624D         3.14         1.45         0.22         2416         2.29         1.29         0.29         3081D         3.93         1.91         0.23           1642         2.64         1.30         0.23         2417         1.49         0.84         0.29         3082D         3.59         1.75         0.23           1654         22.00         10.78         0.23         2501         2.17         1.22         0.29         3085D         4.63         2.24         0.23           1655         3.53         1.74         0.23         2503         1.28         0.74         0.32         3110         4.78         2.67         0.29           1699         3.92         1.93         0.23         2534         1.82         1.06         0.32         3111         2.42         1.36         0.29           1701         5.92         2.92         0.23         2570         4.73         2.73         0.32         3113         1.90         1.06         0.29           17710         5.41												
1624D       3.14       1.45       0.22       2416       2.29       1.29       0.29       3081D       3.93       1.91       0.23         1642       2.64       1.30       0.23       2417       1.49       0.84       0.29       3082D       3.59       1.75       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78       2.67       0.29         1699       3.92       1.93       0.23       2534       1.82       1.06       0.32       3111       2.42       1.36       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1747       1.97       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83												
1642       2.64       1.30       0.23       2417       1.49       0.84       0.29       3082D       3.59       1.75       0.23         1654       22.00       10.78       0.23       2501       2.17       1.22       0.29       3085D       4.63       2.24       0.23         1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78       2.67       0.29         1699       3.92       1.93       0.23       2534       1.82       1.06       0.32       3111       2.42       1.36       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       <												
1654         22.00         10.78         0.23         2501         2.17         1.22         0.29         3085D         4.63         2.24         0.23           1655         3.53         1.74         0.23         2503         1.28         0.74         0.32         3110         4.78         2.67         0.29           1699         3.92         1.93         0.23         2534         1.82         1.06         0.32         3111         2.42         1.36         0.29           1701         5.92         2.92         0.23         2570         4.73         2.73         0.32         3113         1.90         1.06         0.29           1710         5.41         2.67         0.23         2585         3.62         2.10         0.32         3114         2.68         1.50         0.29           1741D         2.67         0.97         0.21         2586         2.72         1.52         0.29         3118         1.83         1.06         0.32           1747         1.97         0.97         0.21         2586         2.72         1.52         0.29         3118         1.83         1.06         0.32           1748         3.33												
1655       3.53       1.74       0.23       2503       1.28       0.74       0.32       3110       4.78       2.67       0.29         1699       3.92       1.93       0.23       2534       1.82       1.06       0.32       3111       2.42       1.36       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66	1642	2.64	1.30	0.23	2417	1.49	0.84	0.29	3082D	3.59	1.75	0.23
1699       3.92       1.93       0.23       2534       1.82       1.06       0.32       3111       2.42       1.36       0.29         1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>												
1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85 <td< td=""><td>1655</td><td>3.53</td><td>1.74</td><td>0.23</td><td>2503</td><td>1.28</td><td>0.74</td><td>0.32</td><td>3110</td><td>4.78</td><td>2.67</td><td>0.29</td></td<>	1655	3.53	1.74	0.23	2503	1.28	0.74	0.32	3110	4.78	2.67	0.29
1701       5.92       2.92       0.23       2570       4.73       2.73       0.32       3113       1.90       1.06       0.29         1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85 <td< td=""><td>1699</td><td>3.92</td><td>1.93</td><td>0.23</td><td>2534</td><td>1.82</td><td>1.06</td><td>0.32</td><td>3111</td><td>2.42</td><td>1.36</td><td>0.29</td></td<>	1699	3.92	1.93	0.23	2534	1.82	1.06	0.32	3111	2.42	1.36	0.29
1710       5.41       2.67       0.23       2585       3.62       2.10       0.32       3114       2.68       1.50       0.29         1741D       2.67       0.97       0.21       2586       2.72       1.52       0.29       3118       1.83       1.06       0.32         1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85       1.59       0.29         1860       1.87       1.08       0.32       2660       2.39       1.39       0.32       3145       1.93 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>												
1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85       1.59       0.29         1860       1.87       1.08       0.32       2660       2.39       1.39       0.32       3145       1.93       1.08       0.29         1924       2.28       1.32       0.32       2670       1.33       0.83       0.35       3146       2.00       1.12       0.29         1925       3.16       1.69       0.25       2683       1.21       0.70       0.32       3169       3.58												
1747       1.97       0.97       0.23       2587       3.37       1.95       0.32       3119       0.79       0.49       0.35         1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85       1.59       0.29         1860       1.87       1.08       0.32       2660       2.39       1.39       0.32       3145       1.93       1.08       0.29         1924       2.28       1.32       0.32       2670       1.33       0.83       0.35       3146       2.00       1.12       0.29         1925       3.16       1.69       0.25       2683       1.21       0.70       0.32       3169       3.58	1741D	2.67	0.97	0.21	2586	2.72	1.52	0.29	3118	1.83	1.06	0.32
1748       3.33       1.65       0.23       2589       1.87       1.05       0.29       3122       1.76       1.03       0.32         1803D       7.74       3.30       0.21       2600       2.20       1.27       0.32       3126       2.66       1.49       0.29         1852D       2.28       0.93       0.20       2623       5.33       2.83       0.25       3131       1.19       0.67       0.29         1853       1.20       0.63       0.26       2651       1.84       1.07       0.32       3132       2.85       1.59       0.29         1860       1.87       1.08       0.32       2660       2.39       1.39       0.32       3145       1.93       1.08       0.29         1924       2.28       1.32       0.32       2670       1.33       0.83       0.35       3146       2.00       1.12       0.29         1925       3.16       1.69       0.25       2683       1.21       0.70       0.32       3169       3.58       2.00       0.29												
1803D     7.74     3.30     0.21     2600     2.20     1.27     0.32     3126     2.66     1.49     0.29       1852D     2.28     0.93     0.20     2623     5.33     2.83     0.25     3131     1.19     0.67     0.29       1853     1.20     0.63     0.26     2651     1.84     1.07     0.32     3132     2.85     1.59     0.29       1860     1.87     1.08     0.32     2660     2.39     1.39     0.32     3145     1.93     1.08     0.29       1924     2.28     1.32     0.32     2670     1.33     0.83     0.35     3146     2.00     1.12     0.29       1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29												
1852D     2.28     0.93     0.20     2623     5.33     2.83     0.25     3131     1.19     0.67     0.29       1853     1.20     0.63     0.26     2651     1.84     1.07     0.32     3132     2.85     1.59     0.29       1860     1.87     1.08     0.32     2660     2.39     1.39     0.32     3145     1.93     1.08     0.29       1924     2.28     1.32     0.32     2670     1.33     0.83     0.35     3146     2.00     1.12     0.29       1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29												
1853     1.20     0.63     0.26     2651     1.84     1.07     0.32     3132     2.85     1.59     0.29       1860     1.87     1.08     0.32     2660     2.39     1.39     0.32     3145     1.93     1.08     0.29       1924     2.28     1.32     0.32     2670     1.33     0.83     0.35     3146     2.00     1.12     0.29       1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29												
1860     1.87     1.08     0.32     2660     2.39     1.39     0.32     3145     1.93     1.08     0.29       1924     2.28     1.32     0.32     2670     1.33     0.83     0.35     3146     2.00     1.12     0.29       1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29												
1924     2.28     1.32     0.32     2670     1.33     0.83     0.35     3146     2.00     1.12     0.29       1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29												
1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29	1860					2.39	1.39	0.32	3145		1.08	0.29
1925     3.16     1.69     0.25     2683     1.21     0.70     0.32     3169     3.58     2.00     0.29	1924	2.28	1.32	0.32	2670	1.33	0.83	0.35	3146	2.00	1.12	0.29
	1925	3.16	1.69		2683			0.32	3169	3.58	2.00	0.29
	2001	_	1.79	0.29	2688	2.93	1.70	0.32	3175	3.76	2.11	0.29

 $<sup>^{\</sup>star}\,$  Refer to the Footnotes Page for additional information on this class code.

Advisory loss costs exclude all expense provisions except loss adjustment expense.

Exhibit III Page S2

CLASS	LOSS		D	CLASS	LOSS	7111 1, 2010	D	CLASS	LOSS		D
CODE	COST	ELR	RATIO	CODE	COST	ELR	RATIO	CODE	COST	ELR	RATIO
3179	1.58	0.91	0.32	3830	1.15	0.61	0.26	4470	1.95	1.09	0.29
3180	1.72	1.00	0.32	3851	3.62	2.10	0.32	4484	2.26	1.26	0.29
3188	1.25	0.73	0.32	3865	1.84	1.15	0.35	4493	2.12	1.18	0.29
3220	1.96	1.09	0.29	3881	3.77	2.11	0.29	4511	0.40	0.21	0.25
3223	2.62	1.63	0.35	4000	4.45	2.06	0.21	4557	2.41	1.40	0.32
3224	3.02	1.74	0.32	4021	4.44	2.20	0.23	4558	1.28	0.71	0.29
3227	2.91	1.67	0.32	4021 4024D	3.07	1.50	0.23	4561	1.20	0.71	0.29
3240	2.44	1.42	0.32	4034	5.15	2.55	0.23	4568	2.18	1.07	0.23
3241	2.81	1.57	0.29	4036	2.13	1.05	0.23	4581	0.77	0.36	0.21
3255	2.04	1.26	0.35	4038	2.32	1.44	0.35	4583	5.49	2.56	0.21
3257	3.00	1.68	0.29	4053	1.96	1.10	0.29	4611	0.62	0.36	0.32
3270	2.68	1.51	0.29	4061	2.95	1.70	0.32	4635	2.80	1.17	0.32
3300	3.04	1.71	0.29	4062	2.00	1.12	0.29	4653	2.15	1.25	0.32
3303	2.92	1.69	0.32	4101	2.69	1.43	0.25	4665	7.21	3.57	0.23
3307	3.79	2.12	0.29	4109	0.51	0.30	0.32	4670	5.71	2.84	0.23
3315	3.93	2.27	0.32	4110	1.16	0.64	0.29	4683	3.24	1.81	0.29
3334	3.97	2.20	0.32	4111	1.48	0.85	0.23	4686	1.91	0.94	0.23
3336	2.74	1.35	0.23	4112	-	0.64	0.29	4692	0.50	0.29	0.32
3365	6.87	3.38	0.23	4113	1.89	1.05	0.29	4693	0.81	0.45	0.29
3372	3.58	1.90	0.25	4114	4.24	2.36	0.29	4703	1.99	1.11	0.29
3373	4.32	2.42	0.29	4130	3.50	1.96	0.29	4717	2.03	1.26	0.35
3383	0.99	0.58	0.29	4131	4.19	2.43	0.29	4717	1.63	0.91	0.33
3385	0.85	0.49	0.32	4133	2.07	1.21	0.32	4740	2.11	1.04	0.23
3400	2.83	1.51	0.32	4149	0.45	0.28	0.35	4741	1.94	1.04	0.29
3507	2.17	1.21	0.29	4150	-	0.28	0.35	4751	3.37	1.68	0.23
3515	1.56	0.87	0.29	4206	2.65	1.48	0.29	4771N	2.45	1.03	0.20
3516X	1.19	0.68	0.32	4207	1.28	0.63	0.23	4777	5.52	2.32	0.20
3548	1.41	0.79	0.29 0.29	4239	2.78	1.37	0.23	4825	0.94	0.46	0.23
3559 3574	2.06 0.69	1.15 0.40	0.29	4240 4243	2.12 1.72	1.22 0.96	0.32 0.29	4828 4829	1.68 1.64	0.89 0.76	0.26 0.21
								.020			
3581	1.31	0.76	0.32	4244	1.82	1.02	0.29	4902	3.17	1.84	0.32
3612	2.12	1.12	0.26	4250	1.75	0.97	0.29	4923	1.04	0.58	0.29
3620	5.77	2.86	0.23	4251	2.00	1.12	0.29	5020	6.94	3.43	0.23
3629	1.64	0.95	0.32	4263	3.38	1.91	0.29	5022	6.67	3.11	0.21
3632	2.74	1.46	0.25	4273	2.43	1.36	0.29	5037	20.89	8.72	0.21
3634	1.54	0.89	0.32	4279	2.16	1.21	0.29	5040	10.84	4.53	0.21
3635	2.08	1.17	0.29	4282	2.53	1.45	0.32	5057	8.31	3.49	0.20
3638	1.24	0.72	0.32	4283	2.20	1.23	0.29	5059	19.42	8.19	0.20
3642	1.12	0.63	0.29	4299	1.91	1.10	0.32	5069	21.69	9.00	0.21
3643	1.68	0.94	0.29	4301X	1.11	0.64	0.32	5102	5.93	2.75	0.21
3647	1.94	1.03	0.25	4304	3.91	2.08	0.25	5146	6.04	2.97	0.23
3648	1.29	0.75	0.32	4307	1.53	0.94	0.35	5160	3.34	1.55	0.21
3681	0.84	0.49	0.32	4351	1.20	0.66	0.29	5183	4.66	2.29	0.23
3685	1.07	0.62	0.32	4352	1.25	0.73	0.32	5188	5.74	2.83	0.23
3719	1.44	0.60	0.21	4360	1.37	0.79	0.32	5190	4.57	2.26	0.23
3724	3.86	1.79	0.21	4361	1.05	0.61	0.32	5191	0.68	0.38	0.29
3726	5.98	2.50	0.21	4362	_	0.79	0.32	5192	3.59	2.01	0.29
3803	2.38	1.33	0.29	4410	3.33	1.86	0.29	5213	7.08	3.30	0.21
3807	1.65	0.95	0.32	4417X	2.08	1.20	0.32	5215	4.08	2.16	0.26
3808	3.08	1.62	0.26	4420	7.70	3.56	0.22	5221	4.33	2.14	0.23
3821	5.34	2.84	0.25	4431	1.23	0.76	0.35	5222	10.81	5.03	0.21
3822X	4.47	2.37	0.26	4432	1.13	0.70	0.35	5223	4.33	2.14	0.23
3824X	3.69	1.96	0.25	4439	1.73	0.92	0.26	5348	4.95	2.44	0.23
3826	0.74	0.41	0.29	4452	2.86	1.60	0.29	5402	4.71	2.74	0.32
3827	1.66	0.88	0.25	4459	2.61	1.46	0.29	5403	6.65	3.09	0.21

<sup>\*</sup> Refer to the Footnotes Page for additional information on this class code.

Advisory loss costs exclude all expense provisions except loss adjustment expense.

Exhibit III Page S3

Code	CLACC	1.000			CLACC		orii 1, 2015		CLASS	1.000		
5437   5.97   2.95   0.23   0.20	CLASS	LOSS	ELD	D BATIO	CLASS	LOSS	ELD	D PATIO	CLASS	LOSS	ELD	D PATIO
5445												
5446         8.66         4.03         0.21         6838         4.55         2.25         0.23         7515         1.34         0.56         0.20           5472         4.46         1.86         0.21         6845F         9.08         3.48         0.19         7520X         15.32         6.43         0.20           5473         10.59         4.45         0.21         6845F         4.75         1.99         0.21         7538         0.21         6.33         0.20           5473         3.02         0.21         6872F         1.64         1.37         0.01         7538         0.22         1.03         0.22           5479         7.0         3.77         0.28         6882         4.55         2.72         0.21         7589         4.40         1.6         0.22         5478         0.21         7589         4.40         1.6         0.22         7589         4.49         2.20         1.0         0.22         7606         6.6         4.92         2.28         0.20         7024M         3.08         1.26         0.21         7589         4.49         2.2         2.0         7024M         3.08         1.40         0.21         7601         6.5												
5462         6.14         3.02         0.24         6845F         9.68         3.85         0.19         7529X         15.32         1.63         0.20           5473         10.69         4.45         0.20         6854         4.75         1.199         0.21         7538         10.76         4.52         0.20           5474         6.50         3.02         0.21         6872F         10.41         3.71         0.19         7538         10.76         4.52         0.20           5479         7.10         3.77         0.28         6872F         10.41         3.71         0.19         7540         6.60         2.39         0.20           5491         7.10         3.77         0.28         6882         4.69         1.36         0.21         7580         3.49         1.86         0.23         7016M         3.04         1.26         0.21         7580         3.49         1.86         0.23         7058M         3.01         0.22         7018M         3.04         1.26         0.21         7580         3.41         1.86         0.23         500         0.25         5631         2.77         0.23         5537         5.71         1.28         2.23 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>												
5472	5445				6836				7515		0.56	
5473         10.59         4.45         0.20         6894         4.75         1.99         0.21         7538         10.76         4.52         0.20           5474         6.60         3.02         0.21         6874         10.41         3.71         0.19         7569         2.23         1.03         0.22           5479         7.10         3.77         0.26         6882         4.69         1.06         0.19         7560         3.40         1.68         0.23         5680         2.68         0.22         2680         0.26         0.26         0.26         0.26         0.26         0.26         0.26         0.20         0.26         0.26         0.26         0.20         0.26         0.20         0.26         0.20         0.21         0.23         0.20         0.21         0.23         0.	5462	6.14	3.02	0.23	6843F	10.71	3.85	0.19	7520		1.86	
6474   6.50   3.02   0.21   6872F   10.41   3.71   0.19   7539   2.23   1.03   0.22   0.27   0.27   0.26   6882   4.69   1.96   0.21   7540   5.69   2.39   0.20   0.26	5472	4.46	1.86	0.21	6845F	9.68	3.48	0.19	7529X	15.32	6.43	0.20
6474   6.50   3.02   0.21   6872F   10.41   3.71   0.19   7539   2.23   1.03   0.22   0.27   0.27   0.26   6882   4.69   1.96   0.21   7540   5.69   2.39   0.20   0.26												
5478   3.64   1.79   0.23   6874F   16.84   6.04   0.19   7580   3.40   1.68   0.22   5480   5.80   2.68   0.22   6884   6.56   0.27   0.21   7580   3.40   1.68   0.25   5.80   0.26   5.80   2.68   0.22   6884   6.56   0.27   0.21   7580   3.40   1.68   0.25   5.80   0.26   5.80   0.26   5.80   0.26   5.80   0.26   0.26   5.80   0.26	5473	10.59	4.45	0.20	6854	4.75	1.99	0.21	7538	10.76	4.52	0.20
5479	5474	6.50	3.02	0.21	6872F	10.41	3.71	0.19	7539	2.23	1.03	0.22
5479	5478	3.64	1.79	0.23	6874F	16.84		0.19	7540	5.69	2.39	0.20
S480   S.80   Z.88   O.22   6884   6.56   Z.72   O.21   7590   4.92   Z.60   0.26	5479	7.10	3.77	0.26	6882	4.69		0.21	7580	3.40	1.68	0.23
September   Sept												
5506   6.08   2.56   0.20   7024M   3.38   1.40   0.21   7601   -   2.77   0.23   5508   13.09   6.42   0.23   7046M   6.50   2.72   0.21   7610   0.56   0.30   0.26   5535   7.69   3.82   0.23   7047M   6.04   2.35   0.21   7611   -   2.77   0.23   5537   5.71   2.82   0.23   7050M   9.96   3.95   0.20   7612   -   2.77   0.23   5551   17.04   7.18   0.20   7050M   9.96   3.95   0.20   7613   -   2.77   0.23   5560   1.59   0.74   0.21   7059M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7059M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7059M   7.22   3.02   0.21   7710   5.21   2.44   0.21   5665   1.42   6.65   0.21   7133   5.14   2.39   0.21   77710   5.21   2.44   0.21   5665   1.73   8.86   0.23   7152M   12.41   5.40   0.21   7723X   3.14   1.33   0.20   0.35   5020   0.32   7222   8.10   3.98   0.23   8001   2.68   1.55   0.32   5951   0.35   0.20   0.32   7222   8.10   3.98   0.23   8001   2.68   1.55   0.32   5003   8.46   4.16   0.23   7228   7.56   3.72   0.23   8002   1.93   1.09   0.29   6017   5.09   2.49   0.23   7239   9.29   4.94   0.25   8006   3.39   1.73   0.29   6018   3.82   1.16   0.23   7232   7359M   6.84   3.38   0.22   8001   2.68   8.15   0.32   6046   3.83   1.88   0.23   7232   7359M   6.84   4.10   0.25   8008   1.37   0.80   0.32   6046   3.83   1.88   0.23   7334   7335   7335   0.29   0.39   4.44   0.26   8001   3.44   0.35   0.35   0.20   0.35   7335   7335   0.3												
5506   6.08   2.56   0.20   7024M   3.38   1.40   0.21   7601   -   2.77   0.23   5508   13.09   6.42   0.23   7046M   6.50   2.72   0.21   7610   0.56   0.30   0.26   5535   7.69   3.82   0.23   7047M   6.04   2.35   0.21   7611   -   2.77   0.23   5537   5.71   2.82   0.23   7050M   9.96   3.95   0.20   7612   -   2.77   0.23   5551   17.04   7.18   0.20   7050M   9.96   3.95   0.20   7613   -   2.77   0.23   5560   1.59   0.74   0.21   7059M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7059M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7059M   7.22   3.02   0.21   7710   5.21   2.44   0.21   5665   1.42   6.65   0.21   7133   5.14   2.39   0.21   77710   5.21   2.44   0.21   5665   1.73   8.86   0.23   7152M   12.41   5.40   0.21   7723X   3.14   1.33   0.20   0.35   5020   0.32   7222   8.10   3.98   0.23   8001   2.68   1.55   0.32   5951   0.35   0.20   0.32   7222   8.10   3.98   0.23   8001   2.68   1.55   0.32   5003   8.46   4.16   0.23   7228   7.56   3.72   0.23   8002   1.93   1.09   0.29   6017   5.09   2.49   0.23   7239   9.29   4.94   0.25   8006   3.39   1.73   0.29   6018   3.82   1.16   0.23   7232   7359M   6.84   3.38   0.22   8001   2.68   8.15   0.32   6046   3.83   1.88   0.23   7232   7359M   6.84   4.10   0.25   8008   1.37   0.80   0.32   6046   3.83   1.88   0.23   7334   7335   7335   0.29   0.39   4.44   0.26   8001   3.44   0.35   0.35   0.20   0.35   7335   7335   0.3	5491	2.79	1.29	0.22	7016M	3.04	1.26	0.21	7600	5.61	2.77	0.23
SSOR												
5508   13.09   6.42   0.23   7046M   6.50   2.72   0.21   7610   0.56   0.30   0.26   6535   7.69   3.82   0.23   7047M   6.04   2.35   0.21   7611   -												
6535   7.69   3.82   0.23   7047M   6.04   2.35   0.21   7611   -   2.77   0.23     6537   5.71   2.82   0.23   7050M   9.96   3.95   0.20   7612   -   2.77   0.23     6566   1.59   0.74   0.21   7098M   7.22   3.02   0.21   7705   8.90   4.72   0.25     65610   6.69   3.75   0.29   7098M   7.22   3.02   0.21   7705   8.90   4.72   0.25     65645   14.26   6.65   0.21   7133   5.14   2.39   0.21   7711   5.21   2.44   0.21     6651   -												
Control   Cont												
5551   17.04   7.18   0.20   7090M   5.57   2.36   0.20   7613   -   2.77   0.23   5606   1.59   0.74   0.21   7098M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7099M   12.91   5.06   0.21   7710   5.21   2.44   0.21   5645   14.26   6.65   0.21   7133   5.14   2.39   0.21   7710   5.21   2.44   0.21   7505   7503   17.84   8.77   0.23   7159M   12.41   5.40   0.21   7723X   3.14   1.33   0.20   5705   17.38   8.66   0.23   7159M   6.94   3.23   0.21   7785   4.57   2.24   0.23   5703   17.84   8.77   0.23   7228   7.56   3.72   0.23   8002   1.93   1.99   0.29   6003   8.46   4.16   0.23   7228   7.56   3.72   0.23   8002   1.93   1.99   0.29   6005   5.98   2.90   0.24   7229   11.09   5.12   0.22   8006   3.09   1.73   0.29   6014   3.63   1.76   0.24   7231   8.33   4.40   0.26   8010   1.34   0.78   0.32   6014   3.83   1.88   0.23   7329   10.58   4.89   0.22   8016   3.09   0.45   0.29   6204   11.10   5.16   0.21   7309F   14.12   5.08   0.19   8015   0.80   0.45   0.29   6204   3.09   1.27   3.33   0.29   6214   3.08   1.29   0.21   7335M   4.55   1.88   0.21   8.33   1.18   0.23   0.29   6223   3.72   2.27   3.735   3.02   8.01   8.017   1.64   0.95   0.32   6233   3.72   2.27   3.7360   4.67   2.39   4.80   0.21   8.03   1.85   0.32   6234   3.25   0.25   6235   3.25   0.21   7335M   4.55   1.88   0.21   8.03   1.85   0.31   1.99   0.32   6235   7.53   3.14   0.21   7356M   4.67   2.30   0.23   8004   3.33   1.85   1.04   0.29   6235   5.58   0.21   7335M   4.55   1.88   0.21   8037   1.66   0.91   0.32   6235   5.58   0.21   7389M   5.06   2.09   0.21   8033   1.85   1.04   0.29   6235   5.58   0.21   7399M   5.13   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.22   4.60   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.22   6230   5.35   0.21   8007   0.34   8007   0.32   6339   0.22   7399M   5.13   0.22   6306   5.55   0.25   0.21   7399M	5555	7.09	3.02	0.23	7047 IVI	0.04	2.33	0.21	7011	_	2.11	0.23
5551   17.04   7.18   0.20   7090M   5.57   2.36   0.20   7613   -   2.77   0.23   5606   1.59   0.74   0.21   7098M   7.22   3.02   0.21   7705   8.90   4.72   0.25   5610   6.69   3.75   0.29   7099M   12.91   5.06   0.21   7710   5.21   2.44   0.21   5645   14.26   6.65   0.21   7133   5.14   2.39   0.21   7710   5.21   2.44   0.21   7505   7503   17.84   8.77   0.23   7159M   12.41   5.40   0.21   7723X   3.14   1.33   0.20   5705   17.38   8.66   0.23   7159M   6.94   3.23   0.21   7785   4.57   2.24   0.23   5703   17.84   8.77   0.23   7228   7.56   3.72   0.23   8002   1.93   1.99   0.29   6003   8.46   4.16   0.23   7228   7.56   3.72   0.23   8002   1.93   1.99   0.29   6005   5.98   2.90   0.24   7229   11.09   5.12   0.22   8006   3.09   1.73   0.29   6014   3.63   1.76   0.24   7231   8.33   4.40   0.26   8010   1.34   0.78   0.32   6014   3.83   1.88   0.23   7329   10.58   4.89   0.22   8016   3.09   0.45   0.29   6204   11.10   5.16   0.21   7309F   14.12   5.08   0.19   8015   0.80   0.45   0.29   6204   3.09   1.27   3.33   0.29   6214   3.08   1.29   0.21   7335M   4.55   1.88   0.21   8.33   1.18   0.23   0.29   6223   3.72   2.27   3.735   3.02   8.01   8.017   1.64   0.95   0.32   6233   3.72   2.27   3.7360   4.67   2.39   4.80   0.21   8.03   1.85   0.32   6234   3.25   0.25   6235   3.25   0.21   7335M   4.55   1.88   0.21   8.03   1.85   0.31   1.99   0.32   6235   7.53   3.14   0.21   7356M   4.67   2.30   0.23   8004   3.33   1.85   1.04   0.29   6235   5.58   0.21   7335M   4.55   1.88   0.21   8037   1.66   0.91   0.32   6235   5.58   0.21   7389M   5.06   2.09   0.21   8033   1.85   1.04   0.29   6235   5.58   0.21   7399M   5.13   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.22   4.60   0.29   8047   0.97   0.56   0.32   6235   5.58   0.21   7399M   5.13   0.22   6230   5.35   0.21   8007   0.34   8007   0.32   6339   0.22   7399M   5.13   0.22   6306   5.55   0.25   0.21   7399M	5537	£ 71	2 92	0.33	705014	0.06	2.05	0.20	7612		2 77	0.33
5666   1.59												
6610         6.69         3.75         0.29         7099M         12.91         5.06         0.21         7710         5.21         2.44         0.21           5645         14.26         6.66         0.21         7151M         6.25         2.90         0.21         7770X         2.38         1.18         0.23           5703         17.84         8.77         0.23         7152M         6.94         0.21         7723X         3.14         1.33         0.20           5705         17.38         8.66         0.23         7152M         6.94         3.23         0.21         7723X         3.14         1.33         0.20           5951         0.35         0.20         0.32         7222         8.10         3.98         0.23         8001         2.68         1.55         0.32           6003         8.46         4.16         0.23         7228         17.56         3.72         0.23         8001         2.68         1.55         0.32           6017         5.99         2.90         0.24         7229         11.99         5.12         0.22         8008         1.37         0.80         0.32         6014         3.83         1.81         1.72												
6845         14.26         6.65         0.21         7133         5.14         2.39         0.21         7711         5.21         2.44         0.21           5661         —         6.65         0.21         7151M         6.25         2.90         0.21         7772X         3.14         1.33         0.20           5705         17.38         8.66         0.23         7153M         6.94         3.23         0.21         7855         4.57         2.24         0.23           5951         0.35         0.20         0.32         7222         8.10         3.98         0.23         8001         2.68         1.55         0.32           6003         8.46         4.16         0.23         7222         8.10         3.98         0.23         8002         1.93         1.09         0.29           6007         5.98         2.90         0.24         7229         11.09         5.12         0.22         8006         3.09         1.73         0.29           6017         5.09         2.49         0.23         7230         9.29         4.94         0.25         8008         1.37         0.80         0.32           6018         3.62												
6661         —         6.65         0.21         7151M         6.25         2.90         0.21         7720X         2.38         1.18         0.23           5703         17.84         8.77         0.23         7152M         12.41         5.40         0.21         7720X         2.38         1.18         0.23           5705         17.38         8.66         0.23         7153M         6.94         3.23         0.21         7855         4.57         2.24         0.23           6003         8.46         4.16         0.23         7228         7.56         3.72         0.23         8001         2.68         1.55         0.32           6003         8.46         4.16         0.23         7228         17.56         3.72         0.23         8002         1.93         1.09         0.29           6005         5.98         2.90         0.24         7229         11.09         5.12         0.22         8006         3.37         0.80         0.32           6017         5.09         2.49         0.23         7230         9.29         4.94         0.25         8008         1.37         0.00         0.32           6018         3.62												
\$703	5645	14.26	6.65	0.21	7133	5.14	2.39	0.21	7711	5.21	2.44	0.21
\$703												
5705												
5951         0.35         0.20         0.32         7222         8.10         3.98         0.23         8001         2.68         1.55         0.32           6003         8.46         4.16         0.23         7228         7.56         3.72         0.23         8002         1.93         1.09         0.29           6005         5.98         2.90         0.24         7229         11.09         5.12         0.22         8006         3.09         1.73         0.29           6017         5.09         2.49         0.23         7230         9.29         4.94         0.26         8008         1.37         0.80         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6204         1.11.0         5.16         0.21         7313F         3.02         1.09         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7313F         3.02         1.09         0.19         8017         1.64         0.95         0.32         6214         3.08         1.21												
6003         8.46         4.16         0.23         7228         7.56         3.72         0.23         8002         1.93         1.09         0.29           6005         5.98         2.90         0.24         7229         11.09         5.12         0.22         8006         3.09         1.73         0.29           6017         5.09         2.49         0.23         7230         9.29         4.94         0.25         8008         1.37         0.80         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6204         11.10         5.16         0.21         7319F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6204         11.10         5.16         0.21         7318F         3.02         1.09         0.19         8017         1.64         0.95         0.32           6206         4.10         1.72         0.21         731FF         3.02         1.09         0.19         8017         1.64         0.95         0.32           6213         2.62	5705	17.38	8.66		7153M			0.21	7855	4.57	2.24	
6005 5.98 2.90 0.24 7229 11.09 5.12 0.22 8006 3.09 1.73 0.20 6017 5.09 2.49 0.23 7230 9.29 4.94 0.25 8008 1.37 0.80 0.32 6018 3.62 1.76 0.24 7231 8.33 4.40 0.26 8010 1.34 0.78 0.32 6045 3.83 1.88 0.23 7232 10.58 4.89 0.22 8013 0.46 0.26 0.29 6204 11.10 5.16 0.21 7309F 14.12 5.08 0.19 8015 0.80 0.45 0.29 6204 11.10 5.16 0.21 7309F 14.12 5.08 0.19 8015 0.80 0.45 0.29 6213 2.62 1.22 0.22 7317F 9.44 3.33 0.19 8018 2.23 1.29 0.32 6214 3.08 1.29 0.21 7323FNX 4.27 1.45 0.20 8021 2.33 1.31 0.29 6216 7.40 3.09 0.21 7327F 13.22 4.80 0.19 8018 2.23 1.29 0.32 6216 7.40 3.09 0.21 7327F 13.22 4.80 0.19 8031 3.32 1.87 0.29 6217 6.35 2.95 0.21 7333M 4.55 1.88 0.21 8032 1.86 1.08 0.32 6229 4.12 1.91 0.21 7335M 5.06 2.09 0.21 8033 1.85 1.04 0.32 6233 3.72 1.72 0.22 7337M 9.05 3.50 0.21 8033 1.85 1.04 0.25 6236 7.53 3.14 0.21 7350F 9.51 3.74 0.20 8039 2.35 1.37 0.32 6236 7.53 3.14 0.21 7350F 9.51 3.74 0.20 8039 2.35 1.37 0.32 6236 7.53 3.14 0.21 7350F 9.51 3.74 0.20 8039 2.35 1.37 0.32 6236 7.53 3.14 0.21 7350F 9.51 3.74 0.20 8045 0.51 0.30 0.32 6250 5.33 2.21 0.21 7380 4.67 2.30 0.23 8044 3.44 1.82 0.26 6237 1.96 0.96 0.23 7370 6.35 3.55 0.29 8045 0.51 0.30 0.32 6250 5.33 2.21 0.21 7380 4.93 2.60 0.26 8046 2.67 1.50 0.29 6252D 5.33 2.21 0.21 7380 4.93 2.60 0.26 8046 2.67 1.50 0.29 6252D 5.33 2.21 0.21 7398M 5.10 2.88 0.29 8045 0.51 0.30 0.32 6255 5.78 2.68 0.21 7394M 5.13 2.12 0.21 8072 0.69 0.40 0.32 6306 5.55 2.58 0.21 7394M 5.13 2.12 0.21 8072 0.69 0.40 0.32 6306 5.55 2.58 0.21 7394M 5.13 2.12 0.21 8072 0.69 0.40 0.32 6306 5.55 2.58 0.21 7394M 5.13 2.12 0.21 8072 0.69 0.40 0.32 6503 2.05 1.19 0.26 7402 0.16 0.09 0.29 8058 3.12 1.75 0	5951	0.35	0.20	0.32	7222	8.10		0.23	8001			
6017         5.09         2.49         0.23         7230         9.29         4.94         0.25         8008         1.37         0.80         0.32           6018         3.62         1.76         0.24         7231         8.33         4.40         0.26         8010         1.34         0.78         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6204         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7317F         9.44         3.33         0.19         8017         1.64         0.95         0.32           6214         3.08         1.29         0.21         7327F         9.44         3.33         0.19         8018         2.23         1.31         0.29           6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6216         7.40	6003	8.46	4.16	0.23	7228	7.56	3.72	0.23	8002	1.93	1.09	0.29
6017         5.09         2.49         0.23         7230         9.29         4.94         0.25         8008         1.37         0.80         0.32           6018         3.62         1.76         0.24         7231         8.33         4.40         0.26         8010         1.34         0.78         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6204         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7317F         9.44         3.33         0.19         8017         1.64         0.95         0.32           6214         3.08         1.29         0.21         7327F         9.44         3.33         0.19         8018         2.23         1.31         0.29           6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6216         7.40												
6018         3.62         1.76         0.24         7231         8.33         4.40         0.26         8010         1.34         0.78         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6206         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7313F         3.02         1.09         0.19         8017         1.64         0.95         0.32           6213         2.62         1.22         0.22         7317F         9.44         3.33         0.19         8018         2.23         1.29         0.32           6216         7.40         3.09         0.21         7323FNX         4.27         1.45         0.20         8021         2.33         1.31         0.29           6216         7.40         3.09         0.21         733M         4.55         1.88         0.21         8032         1.86         1.08         0.22         8021         1.33         1.31 <td>6005</td> <td>5.98</td> <td>2.90</td> <td>0.24</td> <td>7229</td> <td>11.09</td> <td>5.12</td> <td>0.22</td> <td>8006</td> <td>3.09</td> <td>1.73</td> <td>0.29</td>	6005	5.98	2.90	0.24	7229	11.09	5.12	0.22	8006	3.09	1.73	0.29
6018         3.62         1.76         0.24         7231         8.33         4.40         0.26         8010         1.34         0.78         0.32           6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6206         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7313F         3.02         1.09         0.19         8017         1.64         0.95         0.32           6213         2.62         1.22         0.22         7317F         9.44         3.33         0.19         8018         2.23         1.29         0.32           6216         7.40         3.09         0.21         7323FNX         4.27         1.45         0.20         8021         2.33         1.31         0.29           6216         7.40         3.09         0.21         733M         4.55         1.88         0.21         8032         1.86         1.08         0.22         8021         2.33         1.31 <td>6017</td> <td>5.09</td> <td>2.49</td> <td>0.23</td> <td>7230</td> <td>9.29</td> <td>4.94</td> <td>0.25</td> <td>8008</td> <td>1.37</td> <td>0.80</td> <td>0.32</td>	6017	5.09	2.49	0.23	7230	9.29	4.94	0.25	8008	1.37	0.80	0.32
6045         3.83         1.88         0.23         7232         10.58         4.89         0.22         8013         0.46         0.26         0.29           6204         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7313F         3.02         1.09         0.19         8017         1.64         0.95         0.32           6213         2.62         1.22         0.22         7317F         9.44         3.33         0.19         8018         2.23         1.29         0.32           6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6217         6.35         2.95         0.21         7333M         4.55         1.88         0.21         8031         3.32         1.87         0.29           6216         7.40         3.09         0.21         7333M         4.55         1.88         0.21         8031         1.86         1.08         0.32           6229         4.12	6018	3.62	1.76	0.24	7231	8.33		0.26	8010	1.34	0.78	0.32
6204         11.10         5.16         0.21         7309F         14.12         5.08         0.19         8015         0.80         0.45         0.29           6206         4.10         1.72         0.21         7313F         3.02         1.09         0.19         8017         1.64         0.95         0.32           6213         2.62         1.22         0.22         7317F         9.44         3.33         0.19         8018         2.23         1.29         0.32           6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6217         6.35         2.95         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6217         6.35         2.95         0.21         7335M         4.55         1.88         0.21         8032         1.86         1.08         0.32           6229         4.12         1.91         0.21         7335M         5.06         2.09         0.21         8033         1.85         1.04         0.29           6235         7.53	6045	3.83	1.88	0.23	7232		4.89	0.22	8013	0.46	0.26	0.29
6206					7309F							
6213												
6213	6206	4.10	1.72	0.21	7313F	3.02	1.09	0.19	8017	1.64	0.95	0.32
6214         3.08         1.29         0.21         7323FNX         4.27         1.45         0.20         8021         2.33         1.31         0.29           6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6217         6.35         2.95         0.21         7333M         4.55         1.88         0.21         8032         1.86         1.08         0.32           6229         4.12         1.91         0.21         7335M         5.06         2.09         0.21         8033         1.85         1.04         0.29           6233         3.72         1.72         0.22         7337M         9.05         3.50         0.21         8037         1.56         0.91         0.32           6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7370         6.35         3.55         0.29         8044         3.44         1.82         0.26           6251D         8.64												
6216         7.40         3.09         0.21         7327F         13.22         4.80         0.19         8031         3.32         1.87         0.29           6217         6.35         2.95         0.21         7333M         4.55         1.88         0.21         8032         1.86         1.08         0.32           6229         4.12         1.91         0.21         7335M         5.06         2.09         0.21         8033         1.85         1.04         0.29           6233         3.72         1.72         0.22         7337M         9.05         3.50         0.21         8037         1.56         0.91         0.32           6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32         6251D         8.64         3.98												
6217         6.35         2.95         0.21         7333M         4.55         1.88         0.21         8032         1.86         1.08         0.32           6229         4.12         1.91         0.21         7335M         5.06         2.09         0.21         8033         1.85         1.04         0.29           6233         3.72         1.72         0.22         7337M         9.05         3.50         0.21         8037         1.56         0.91         0.32           6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29         6252D         5.33         2.21												
6229												
6233         3.72         1.72         0.22         7337M         9.05         3.50         0.21         8037         1.56         0.91         0.32           6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29           6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55	0217	0.00	2.55	0.21	7 333IVI	4.55	1.00	0.21	0002	1.00	1.00	0.02
6233         3.72         1.72         0.22         7337M         9.05         3.50         0.21         8037         1.56         0.91         0.32           6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29           6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55	6220	112	1 01	0.21	7335M	5.06	2.00	0.21	8033	1.85	1.04	0.20
6235         7.53         3.14         0.21         7350F         9.51         3.74         0.20         8039         2.35         1.37         0.32           6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29           6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96												
6236         12.26         6.04         0.23         7360         4.67         2.30         0.23         8044         3.44         1.82         0.26           6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29           6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7398M         10.19         3.95         0.21         8102         1.35         0.79         0.32           6325         5.78												
6237         1.96         0.96         0.23         7370         6.35         3.55         0.29         8045         0.51         0.30         0.32           6251D         8.64         3.98         0.22         7380         4.93         2.60         0.26         8046         2.67         1.50         0.29           6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02												
6251D 8.64 3.98 0.22 7380 4.93 2.60 0.26 8046 2.67 1.50 0.29 6252D 5.33 2.21 0.21 7382 5.60 3.13 0.29 8047 0.97 0.56 0.32 6260 5.35 2.21 0.21 7390 5.16 2.88 0.29 8058 3.12 1.75 0.29 6306 5.55 2.58 0.21 7394M 5.13 2.12 0.21 8072 0.69 0.40 0.32 6319 5.96 2.77 0.21 7395M 5.70 2.36 0.21 8102 1.35 0.79 0.32 6325 5.78 2.68 0.21 7398M 10.19 3.95 0.21 8102 1.35 0.79 0.32 6503 2.05 1.19 0.32 7402 0.16 0.09 0.29 8105 2.27 1.32 0.32 6504 2.33 1.35 0.32 7403 4.80 2.38 0.23 8106 4.29 2.12 0.23 6504 2.33 1.35 0.32 7405N 2.02 1.00 0.23 8107 3.84 1.90 0.23 6702M* 5.55 2.73 0.23 7420 15.26 6.27 0.21 8111 2.07 1.15 0.29 6704M* 6.17 3.03 0.23 7422 2.11 0.89 0.21 8203 6.47 3.63 0.29 6801F 2.80 1.16 0.22 7425 3.29 1.36 0.21 8209 3.15 1.76 0.29												
6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33	6237	1.96	0.96	0.23	7370	0.35	3.55	0.29	8045	0.51	0.30	0.32
6252D         5.33         2.21         0.21         7382         5.60         3.13         0.29         8047         0.97         0.56         0.32           6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33	62515	0.64	2.00	0.00	7290	4.00	2.60	0.00	9046	0.67	4.50	0.00
6260         5.35         2.21         0.21         7390         5.16         2.88         0.29         8058         3.12         1.75         0.29           6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33         1.35         0.32         7405N         2.02         1.00         0.23         8107         3.84         1.90         0.23           6702M*         5.55												
6306         5.55         2.58         0.21         7394M         5.13         2.12         0.21         8072         0.69         0.40         0.32           6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33         1.35         0.32         7405N         2.02         1.00         0.23         8107         3.84         1.90         0.23           6702M*         5.55         2.73         0.23         7420         15.26         6.27         0.21         8111         2.07         1.15         0.29           6703M*         11.03												
6319         5.96         2.77         0.21         7395M         5.70         2.36         0.21         8102         1.35         0.79         0.32           6325         5.78         2.68         0.21         7398M         10.19         3.95         0.21         8103         2.61         1.39         0.25           6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33         1.35         0.32         7405N         2.02         1.00         0.23         8107         3.84         1.90         0.23           6702M*         5.55         2.73         0.23         7420         15.26         6.27         0.21         8111         2.07         1.15         0.29           6703M*         11.03         5.07         0.23         7421         1.30         0.60         0.22         8116         2.91         1.63         0.29           6704M*         6.17 <td></td>												
6325 5.78 2.68 0.21 7398M 10.19 3.95 0.21 8103 2.61 1.39 0.25 6400 6.02 3.19 0.26 7402 0.16 0.09 0.29 8105 2.27 1.32 0.32 6503 2.05 1.19 0.32 7403 4.80 2.38 0.23 8106 4.29 2.12 0.23 6504 2.33 1.35 0.32 7405N 2.02 1.00 0.23 8107 3.84 1.90 0.23 6702M* 5.55 2.73 0.23 7420 15.26 6.27 0.21 8111 2.07 1.15 0.29 6704M* 6.17 3.03 0.23 7422 2.11 0.89 0.21 8203 6.47 3.63 0.29 6801F 2.80 1.16 0.22 7425 3.29 1.36 0.21 8204 2.81 1.39 0.23 6811 7.95 3.91 0.23 7431N 1.66 0.69 0.21 8209 3.15 1.76 0.29												
6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33         1.35         0.32         7405N         2.02         1.00         0.23         8107         3.84         1.90         0.23           6702M*         5.55         2.73         0.23         7420         15.26         6.27         0.21         8111         2.07         1.15         0.29           6703M*         11.03         5.07         0.23         7421         1.30         0.60         0.22         8116         2.91         1.63         0.29           6704M*         6.17         3.03         0.23         7422         2.11         0.89         0.21         8203         6.47         3.63         0.29           6801F         2.80         1.16         0.22         7425         3.29         1.36         0.21         8204         2.81         1.39         0.23           6811         7.95	6319	5.96	2.77	0.21	7395M	5.70	2.36	0.21	8102	1.35	0.79	0.32
6400         6.02         3.19         0.26         7402         0.16         0.09         0.29         8105         2.27         1.32         0.32           6503         2.05         1.19         0.32         7403         4.80         2.38         0.23         8106         4.29         2.12         0.23           6504         2.33         1.35         0.32         7405N         2.02         1.00         0.23         8107         3.84         1.90         0.23           6702M*         5.55         2.73         0.23         7420         15.26         6.27         0.21         8111         2.07         1.15         0.29           6703M*         11.03         5.07         0.23         7421         1.30         0.60         0.22         8116         2.91         1.63         0.29           6704M*         6.17         3.03         0.23         7422         2.11         0.89         0.21         8203         6.47         3.63         0.29           6801F         2.80         1.16         0.22         7425         3.29         1.36         0.21         8204         2.81         1.39         0.23           6811         7.95	ĺ											
6503       2.05       1.19       0.32       7403       4.80       2.38       0.23       8106       4.29       2.12       0.23         6504       2.33       1.35       0.32       7405N       2.02       1.00       0.23       8107       3.84       1.90       0.23         6702M*       5.55       2.73       0.23       7420       15.26       6.27       0.21       8111       2.07       1.15       0.29         6703M*       11.03       5.07       0.23       7421       1.30       0.60       0.22       8116       2.91       1.63       0.29         6704M*       6.17       3.03       0.23       7422       2.11       0.89       0.21       8203       6.47       3.63       0.29         6801F       2.80       1.16       0.22       7425       3.29       1.36       0.21       8204       2.81       1.39       0.23         6811       7.95       3.91       0.23       7431N       1.66       0.69       0.21       8209       3.15       1.76       0.29												
6504       2.33       1.35       0.32       7405N       2.02       1.00       0.23       8107       3.84       1.90       0.23         6702M*       5.55       2.73       0.23       7420       15.26       6.27       0.21       8111       2.07       1.15       0.29         6703M*       11.03       5.07       0.23       7421       1.30       0.60       0.22       8116       2.91       1.63       0.29         6704M*       6.17       3.03       0.23       7422       2.11       0.89       0.21       8203       6.47       3.63       0.29         6801F       2.80       1.16       0.22       7425       3.29       1.36       0.21       8204       2.81       1.39       0.23         6811       7.95       3.91       0.23       7431N       1.66       0.69       0.21       8209       3.15       1.76       0.29	6400											
6702M*       5.55       2.73       0.23       7420       15.26       6.27       0.21       8111       2.07       1.15       0.29         6703M*       11.03       5.07       0.23       7421       1.30       0.60       0.22       8116       2.91       1.63       0.29         6704M*       6.17       3.03       0.23       7422       2.11       0.89       0.21       8203       6.47       3.63       0.29         6801F       2.80       1.16       0.22       7425       3.29       1.36       0.21       8204       2.81       1.39       0.23         6811       7.95       3.91       0.23       7431N       1.66       0.69       0.21       8209       3.15       1.76       0.29	6503		1.19	0.32	7403		2.38	0.23				0.23
6703M* 11.03 5.07 0.23 7421 1.30 0.60 0.22 8116 2.91 1.63 0.29 6704M* 6.17 3.03 0.23 7422 2.11 0.89 0.21 8203 6.47 3.63 0.29 6801F 2.80 1.16 0.22 7425 3.29 1.36 0.21 8204 2.81 1.39 0.23 6811 7.95 3.91 0.23 7431N 1.66 0.69 0.21 8209 3.15 1.76 0.29	6504	2.33		0.32	7405N	2.02		0.23	8107	3.84	1.90	
6703M* 11.03 5.07 0.23 7421 1.30 0.60 0.22 8116 2.91 1.63 0.29 6704M* 6.17 3.03 0.23 7422 2.11 0.89 0.21 8203 6.47 3.63 0.29 6801F 2.80 1.16 0.22 7425 3.29 1.36 0.21 8204 2.81 1.39 0.23 6811 7.95 3.91 0.23 7431N 1.66 0.69 0.21 8209 3.15 1.76 0.29	6702M*	5.55	2.73	0.23	7420	15.26	6.27	0.21	8111	2.07	1.15	0.29
6704M*     6.17     3.03     0.23     7422     2.11     0.89     0.21     8203     6.47     3.63     0.29       6801F     2.80     1.16     0.22     7425     3.29     1.36     0.21     8204     2.81     1.39     0.23       6811     7.95     3.91     0.23     7431N     1.66     0.69     0.21     8209     3.15     1.76     0.29	ĺ											
6704M*     6.17     3.03     0.23     7422     2.11     0.89     0.21     8203     6.47     3.63     0.29       6801F     2.80     1.16     0.22     7425     3.29     1.36     0.21     8204     2.81     1.39     0.23       6811     7.95     3.91     0.23     7431N     1.66     0.69     0.21     8209     3.15     1.76     0.29	6703M*	11.03	5.07	0.23	7421	1.30	0.60	0.22	8116	2.91	1.63	0.29
6801F     2.80     1.16     0.22     7425     3.29     1.36     0.21     8204     2.81     1.39     0.23       6811     7.95     3.91     0.23     7431N     1.66     0.69     0.21     8209     3.15     1.76     0.29												
6811 7.95 3.91 0.23 7431N 1.66 0.69 0.21 8209 3.15 1.76 0.29												
	6824F	7.65	3.02	0.20	7445N	0.67	-	-	8215	3.46	1.71	0.23

 $<sup>^{\</sup>star}\,$  Refer to the Footnotes Page for additional information on this class code.

Exhibit III Page S4

CLASS	LOSS		D	CLASS	LOSS		D	CLASS	LOSS		D
CODE	COST	ELR	RATIO	CODE	COST	ELR	RATIO	CODE	COST	ELR	RATIO
8227	4.61	1.94	0.21	8837	_	0.86	0.29	9600	2.11	1.22	0.32
8232	4.35	2.15	0.23	8842X	2.16	1.21	0.29	9620	1.08	0.58	0.25
8233	2.98	1.46	0.24	8848X	2.48	1.39	0.29				
8235	4.90	2.75	0.29	8849X	3.16	1.77	0.29				
8236X	5.61	2.75	0.23	8855	0.16	0.09	0.29				
020070	0.01	2.70	0.20	0000	0.10	0.00	0.20				
8263	6.25	3.33	0.25	8856	0.16	0.09	0.29				
8264	4.76	2.36	0.23	8864X	1.53	0.86	0.29				
8265	6.19	2.89	0.21	8868	0.47	0.27	0.32				
8279	7.58	3.56	0.21	8869	1.12	0.65	0.32				
8288	8.41	4.18	0.23	8871	0.12	0.07	0.32				
0200	0.11	1.10	0.20	0071	0.12	0.07	0.02				
8291	4.46	2.38	0.25	8901	0.20	0.11	0.26				
8292	3.69	2.06	0.29	9012	1.25	0.66	0.25				
8293	11.84	5.83	0.23	9014	2.72	1.52	0.29				
8304	4.40	2.17	0.23	9015	3.46	1.94	0.29				
8350	8.31	3.86	0.21	9016	2.92	1.65	0.29				
0330	0.51	3.00	0.21	3010	2.32	1.05	0.23				
8380	2.57	1.36	0.26	9019	2.61	1.29	0.23				
8381	2.13	1.14	0.25	9033	1.85	1.03	0.29				
8385	2.62	1.29	0.23	9040	3.09	1.80	0.23				
8392	2.56	1.44	0.29	9044	1.59	0.92	0.32				
8393	1.69	0.94	0.29	9052	2.18	1.27	0.32				
0393	1.09	0.94	0.29	9032	2.10	1.27	0.32				
8500	5.99	2.97	0.23	9058	1.34	0.83	0.35				
8601	0.56	0.30	0.26	9059	-	0.65	0.32				
8602	0.88	0.30	0.26	9060	1.31	0.76	0.32				
8603	0.11	0.06	0.29	9061	1.10	0.68	0.35				
8606	3.17	1.47	0.21	9062	1.37	0.85	0.35				
8709F	3.96	1.43	0.19	9063	0.99	0.58	0.32				
			0.19		1.81	0.82	0.32				
8710X	2.25	1.10		9077F							
8719	3.25	1.36	0.21	9082	1.32	0.82	0.35				
8720	1.99	0.98	0.23	9083	1.33	0.83	0.35				
8721	0.29	0.14	0.23	9084	1.25	0.70	0.29				
0700	0.46	0.00	0.20	0000	4.00	0.70	0.22				
8723	0.16	0.09	0.29	9089	1.29	0.76	0.32				
8725	2.11	1.04	0.23	9093	1.28	0.75	0.32				
8726F	2.84	1.17	0.22	9101	3.21	1.87	0.32				
8734M	0.53	0.26	0.23	9102	2.74	1.54	0.29				
8737M	0.47	0.23	0.23	9154	2.02	1.13	0.29				
072014	0.04	0.40	0.22	0450	0.70	1 12	0.00				
8738M	0.94	0.43	0.23	9156	2.70	1.43	0.26				
8742	0.39	0.19	0.23	9170	5.02	2.12	0.20				
8745	4.80	2.57	0.25	9178	6.75	4.22	0.35				
8748	0.67	0.35	0.26	9179	12.58	7.32	0.32				
8755	0.45	0.22	0.23	9180	4.15	2.07	0.23				
9700	0.40	0.20	0.20	0192	1.04	1 10	0.20				
8799	0.49	0.28	0.29	9182	1.94	1.10	0.29				
8800	1.09	0.68	0.35	9186	16.89	7.93	0.21				
8803	0.09	0.04	0.23	9220	4.51	2.40	0.25				
8805M	0.22	0.12	0.29	9402	6.11	3.01	0.23				
8810	0.16	0.09	0.29	9403	8.21	3.82	0.21				
881 <i>/</i> M	0.10	Ω 11	0.20	9410	2 76	1 55	0.20	ĺ			
8814M	0.19	0.11	0.29		2.76	1.55	0.29				
8815M	0.39	0.20	0.29	9501	3.22	1.71	0.25				
8820	0.15	0.08	0.26	9505	2.80	1.48	0.26				
8824	3.15	1.83	0.32	9516	5.15	2.55	0.23				
8825	1.64	1.02	0.35	9519	3.94	1.95	0.23				
9926	2.02	4.00	0.00	0524	4 40	0.00	0.00				
8826	3.02	1.69	0.29	9521	4.49	2.22	0.23				
8831	1.25	0.71	0.29	9522	1.78	0.99	0.29				
8832	0.38	0.21	0.29	9534	8.41	3.89	0.22				
8833	1.44	0.81	0.29	9554	14.27	6.65	0.21				
8835	2.60	1.45	0.29	9586	0.59	0.36	0.35				

<sup>\*</sup> Refer to the Footnotes Page for additional information on this class code.

#### Effective April 1, 2015

#### **FOOTNOTES**

D Advisory loss cost for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

	Disease			Disease			Disease	
Code No.	Loading	Symbol	Code No.	Loading	Symbol	Code No.	Loading	Symbol
0059D	0.38	S	1624D	0.02	S	3082D	0.06	S
0065D	0.09	S	1741D	0.36	S	3085D	0.09	S
0066D	0.09	S	1803D	0.65	S	4024D	0.03	S
0067D	0.09	S	1852D	0.07	Asb	6251D	0.05	S
1165XD	0.04	S	3081D	0.07	S	6252D	0.04	S

Asb=Asbestos, S=Silica

- F Advisory loss cost provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Loss cost contains a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published loss cost is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding advisory loss cost are applied in addition to the basic classification when determining premium.

Class	Non-Ratable
Code	Element Code
4771	0771
7323F	0763F
7405	7445
7431	7453

- P Classification is computed on a per capita basis.
- X Refer to special classification phraseology in these pages which is applicable in this state.

#### \* Class Codes with Specific Footnotes

- 2705 An upset payroll of \$4.00 per cord shall be used for premium computation purposes in all instances.
- Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection code loss cost and elr each x 1.215.
- 6703 Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class loss cost x 2.414 and elr x 2.261.
- 6704 Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way no work on elevated railroads. Otherwise, assign appropriate construction or erection class loss cost and elr each x 1.35.

Effective April 1, 2015

#### **ADVISORY MISCELLANEOUS VALUES**

**Advisory Loss Elimination Ratios** - The following percentages represent the portion of total loss eliminated per claim and are applicable by hazard group. They do not include a safety factor.

	Advisory Loss Elimination Ratios										
Deductible		HAZARD GROUP									
Amount	Α	A B C D E F G									
\$100	1.1%	0.8%	0.7%	0.5%	0.3%	0.2%	0.2%				
\$200	2.0%	1.6%	1.3%	0.9%	0.6%	0.4%	0.4%				
\$300	2.8%	2.2%	1.8%	1.3%	0.9%	0.6%	0.5%				
\$400	3.5%	2.7%	2.2%	1.6%	1.2%	0.8%	0.7%				
\$500	4.2%	3.2%	2.6%	2.0%	1.4%	0.9%	0.8%				
\$1,000	6.5%	5.0%	4.2%	3.2%	2.4%	1.6%	1.4%				
\$1,500	8.2%	6.3%	5.4%	4.2%	3.1%	2.2%	1.9%				
\$2,000	9.6%	7.4%	6.4%	5.0%	3.8%	2.7%	2.4%				
\$2,500	10.8%	8.3%	7.3%	5.7%	4.4%	3.2%	2.8%				
\$5,000	15.4%	12.0%	10.7%	8.6%	6.9%	5.3%	4.6%				

**Basis of premium** applicable in accordance with **Basic Manual** footnote instructions for Code 7370 --"Taxicab Co.":

Employee operated vehicleLeased or rented vehicle	\$64,100 \$42,700
Catastrophe (other than Certified Acts of Terrorism) - (Advisory Loss Cost)	\$0.01
Maximum Weekly Payroll applicable in accordance with <i>Basic Manual</i> Rule 2-E-1 "Executive Officers" and the <i>Basic Manual</i> footnote instructions for Code 9178 "Athletic Sports or Park: Non-Contact Sports," and Code 9179 "Athletic Sports or Park: Contact Sports"	\$1,600
Minimum Weekly Payroll applicable in accordance with Basic Manual Rule 2-E-1 "Executive Officers"	\$800
Premium Determination for Partners and Sole Proprietors in accordance with <i>Basic Manual</i> Rule 2-E-3 (Annual Payroll)	\$42,700
Terrorism - (Advisory Loss Cost)	\$0.01
United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable only in connection with <i>Basic Manual</i> Rule 3-A-4	91%

(Multiply a Non-F classification loss cost by a factor of 1.91 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in benefits (1.80) and the adjustment for differences in loss-based expenses (1.06).)

#### **Experience Rating Eligibility**

A risk is eligible for intrastate experience rating when the payrolls or other exposures developed in the last year or last two years of the experience period produced a premium of at least \$8,000. If more than two years, an average annual premium of at least \$4,000 is required. The *Experience Rating Plan Manual* should be referenced for the latest approved eligibility amounts by state.

#### Effective April 1, 2015

## TABLE OF WEIGHTING VALUES APPLICABLE TO ALL POLICIES

Experience Rating Program - ERA

Expecte	d	Weighting	Expec	ted	Weighting
Losses		Values	Loss		Values
0	2,492	0.04	1,405,259	1,482,772	0.44
2,493	10,074	0.05	1,482,773	1,564,774	0.45
10,075	17,818	0.06	1,564,775	1,651,665	0.46
17,819	25,729	0.07	1,651,666	1,743,898	0.47
25,730	33,814	0.08	1,743,899	1,841,982	0.48
33,815	56,557	0.09	1,841,983	1,946,493	0.49
56,558	84,187	0.10	1,946,494	2,058,084	0.50
84,188	108,764	0.11	2,058,085	2,177,502	0.51
108,765	132,693	0.12	2,177,503	2,305,600	0.52
132,694	156,627	0.13	2,305,601	2,443,361	0.53
156,628	180,854	0.14	2,443,362	2,591,922	0.54
180,855	205,541	0.15	2,591,923	2,752,607	0.55
205,542	230,798	0.16	2,752,608	2,926,963	0.56
230,799	256,709	0.17	2,926,964	3,116,813	0.57
256,710	283,344	0.17	3,116,814	3,324,320	0.58
250,710	203,344	0.16	3,110,614	3,324,320	0.38
283,345	310,766	0.19	3,324,321	3,552,067	0.59
310,767	339,035	0.20	3,552,068	3,803,169	0.60
339,036	368,208	0.21	3,803,170	4,081,413	0.61
368,209	398,344	0.22	4,081,414	4,391,452	0.62
398,345	429,503	0.23	4,391,453	4,739,067	0.63
429,504	461,747	0.24	4,739,068	5,131,533	0.64
461,748	495,143	0.25	5,131,534	5,578,127	0.65
495,144	529,758	0.26	5,578,128	6,090,879	0.66
529,759	565,668	0.27	6,090,880	6,685,667	0.67
565,669	602,950	0.28	6,685,668	7,383,892	0.68
602,951	641,689	0.29	7,383,893	8,215,107	0.69
641,690	681,975	0.30	8,215,108	9,221,310	0.70
681,976	723,907	0.31	9,221,311	10,464,261	0.71
723,908	767,590	0.32	10,464,262	12,038,661	0.72
767,591	813,139	0.33	12,038,662	14,097,484	0.73
813,140	860,677	0.34	14,097,485	16,904,964	0.74
860,678	910,341	0.35	16,904,965	20,960,204	0.75
910,342	962,278	0.36	20,960,205	27,332,714	0.76
962,279	1,016,650	0.37	27,332,715	38,803,217	0.77
1,016,651	1,073,633	0.38	38,803,218	65,567,704	0.78
1,010,031	1,073,033	0.36	30,003,210	05,507,704	0.78
1,073,634	1,133,421	0.39	65,567,705	199,390,070	0.79
1,133,422	1,196,229	0.40	199,390,071	AND OVER	0.80
1,196,230	1,262,293	0.41			
1,262,294	1,331,872	0.42			
1,331,873	1,405,258	0.43			
(a) G (b) State Per Claim A (c) State Multiple Clai (d) USL&HW Per Clai (e) USL&HW Multiple (f) Employers Liability	ccident Limitati im Accident Lim im Accident Lin Claim Acciden	on			11.90 \$298,000 \$596,000 \$475,500 \$951,000 \$55,000
(g) Primary/Excess Lo	oss Split Point .				\$15,500
(h) USL&HW Act E:					
	Apoolog Looo I	actor Non-F Cias	3369		. 1.78

#### **EXPERIENCE RATING PLAN MANUAL**

#### Effective April 1, 2015

## TABLE OF BALLAST VALUES APPLICABLE TO ALL POLICIES

Experience Rating Plan - ERA

Expected	Ballast	Expected	Ballast	Expected	Ballast
Losses	Values	Losses	Values	Losses	Values
	¥ di do	200000	Values	200000	Tuiuco
0	64,008 29,750	2,053,952 2,113,417	238,000	4,135,848 4,195,339	446,250
	110,163 35,700	2,113,418 2,172,886	243,950	4,195,340 4,254,831	452,200
	163,197 41,650	2,172,887 2,232,355	249,900	4,254,832 4,314,323	458,150
	219,144 47,600	2,232,356 2,291,827	255,850	4,314,324 4,373,815	464,100
	276,452 53,550	2,291,828 2,351,300	261,800	4,373,816 4,433,307	470,050
			ŕ		
276,453	334,479 59,500	2,351,301 2,410,774	267,750	4,433,308 4,492,800	476,000
334,480	392,926 65,450	2,410,775 2,470,249	273,700	4,492,801 4,552,293	481,950
392,927	451,637 71,400	2,470,250 2,529,726	279,650	4,552,294 4,611,786	487,900
451,638	510,526 77,350	2,529,727 2,589,204	285,600	4,611,787 4,671,279	493,850
510,527	569,538 83,300	2,589,205 2,648,682	291,550	4,671,280 4,730,772	499,800
	628,640 89,250	2,648,683 2,708,162	297,500	4,730,773 4,790,266	505,750
628,641	687,809 95,200	2,708,163 2,767,642	303,450	4,790,267 4,849,760	511,700
	747,030 101,150	2,767,643 2,827,123	309,400	4,849,761 4,909,253	517,650
	806,292 107,100	2,827,124 2,886,606	315,350	4,909,254 4,968,747	523,600
806,293	865,585 113,050	2,886,607 2,946,088	321,300	4,968,748 5,028,242	529,550
	924,905 119,000	2,946,089 3,005,572	327,250	5,028,243 5,087,736	535,500
,	984,246 124,950	3,005,573 3,065,056	333,200	5,087,737 5,147,230	541,450
	043,605 130,900	3,065,057 3,124,541	339,150	5,147,231 5,206,725	547,400
	102,979 136,850	3,124,542 3,184,026	345,100	5,206,726 5,266,219	553,350
1,102,980 1,	162,366 142,800	3,184,027 3,243,512	351,050	5,266,220 5,325,714	559,300
	221,764 148,750	3,243,513 3,302,998	357,000	5,325,715 5,385,209	565,250
	281,171 154,700	3,302,999 3,362,485	362,950	5,385,210 5,444,704	571,200
	340,587 160,650	3,362,486 3,421,972	368,900	5,444,705 5,504,199	577,150
	400,009 166,600	3,421,973 3,481,460	374,850	5,504,200 5,563,694	583,100
1,400,010 1,	459,438 172,550	3,481,461 3,540,948	380,800	5,563,695 5,623,190	589,050
4 450 400 4	E40.070 470.E00	2.540.040 2.600.426	200 750	F COO 404 F COO 050	FOF 000
	518,872 178,500	3,540,949 3,600,436	386,750	5,623,191 5,682,250	595,000
	578,311 184,450	3,600,437 3,659,925	392,700		
	637,755 190,400 697,203 196,350	3,659,926 3,719,414 3,719,415 3,778,904	398,650 404,600		
			· ·		
1,697,204 1,	756,654 202,300	3,778,905 3,838,394	410,550		
1,756,655 1,	816,108 208,250	3,838,395 3,897,884	416,500		
	875,565 214,200	3,897,885 3,957,374	422,450		
	935,025 220,150	3,957,375 4,016,865	428,400		
	994,487 226,100	4,016,866 4,076,356	434,350		
	053,951 232,050	4,076,357 4,135,847	440,300		
.,00-1,100 2,	202,000	.,5.5,667	110,000		

For Expected Losses greater than \$5,682,250, the Ballast Value can be calculated using the following formula (rounded to the nearest 1):

Ballast = (0.10)(Expected Losses) + 2500(Expected Losses)(11.90) / (Expected Losses + (700)(11.90))

G = 11.90

#### **Hazard Group Differentials**

A B C D E 1.25 0.98 0.90 0.75 0.63 0.52 0.43

# 2. <u>2013 Table of Expected Loss Ranges</u> Effective January 1, 2013

#### 3. **Excess Loss Pure Premium Factors** (Applicable to New and Renewal Policies)

Per Accident			Н	lazard Group	s		
<u>Limitation</u>	Α	В	С	D .	E	F	G
\$10,000	0.671	0.707	0.722	0.745	0.765	0.782	0.793
\$15,000	0.627	0.669	0.686	0.712	0.736	0.757	0.772
\$20,000	0.591	0.637	0.655	0.684	0.711	0.734	0.752
\$25,000	0.559	0.609	0.628	0.659	0.688	0.714	0.735
\$30,000	0.532	0.584	0.604	0.637	0.668	0.695	0.719
\$35,000	0.508	0.561	0.582	0.616	0.650	0.678	0.704
\$40,000	0.487	0.541	0.562	0.598	0.632	0.662	0.690
\$50,000	0.450	0.506	0.528	0.565	0.602	0.633	0.665
\$75,000	0.382	0.438	0.463	0.501	0.541	0.575	0.613
\$100,000	0.334	0.390	0.415	0.453	0.496	0.530	0.572
\$125,000	0.299	0.354	0.379	0.416	0.459	0.494	0.539
\$150,000	0.271	0.325	0.350	0.386	0.430	0.464	0.511
\$175,000	0.249	0.301	0.326	0.361	0.405	0.439	0.487
\$200,000	0.230	0.281	0.306	0.340	0.384	0.417	0.466
\$225,000	0.215	0.264	0.289	0.322	0.365	0.398	0.448
\$250,000	0.201	0.249	0.274	0.306	0.349	0.381	0.432
\$275,000	0.190	0.236	0.261	0.292	0.335	0.366	0.417
\$300,000	0.179	0.225	0.249	0.280	0.322	0.352	0.404
\$325,000	0.170	0.215	0.239	0.269	0.310	0.340	0.392
\$350,000	0.162	0.206	0.230	0.258	0.300	0.328	0.381
\$375,000	0.155	0.197	0.221	0.249	0.290	0.318	0.371
\$400,000	0.148	0.190	0.213	0.241	0.281	0.309	0.361
\$425,000	0.142	0.183	0.206	0.233	0.273	0.300	0.353
\$450,000	0.136	0.176	0.199	0.226	0.265	0.292	0.345
\$475,000	0.131	0.171	0.193	0.219	0.258	0.284	0.337
\$500,000	0.126	0.165	0.188	0.213	0.252	0.277	0.330
\$600,000	0.110	0.147	0.168	0.192	0.229	0.253	0.305
\$700,000	0.098	0.132	0.153	0.175	0.211	0.234	0.286
\$800,000	0.088	0.120	0.141	0.162	0.197	0.218	0.269
\$900,000	0.080	0.111	0.130	0.150	0.184	0.205	0.255
\$1,000,000	0.073	0.102	0.121	0.140	0.173	0.193	0.243
\$2,000,000	0.039	0.059	0.073	0.086	0.112	0.128	0.171
\$3,000,000	0.025	0.040	0.052	0.062	0.083	0.096	0.134
\$4,000,000	0.018	0.030	0.040	0.048	0.066	0.077	0.110
\$5,000,000	0.014	0.024	0.032	0.039	0.054	0.064	0.093
\$6,000,000	0.011	0.019	0.026	0.032	0.045	0.054	0.080
\$7,000,000	0.009	0.016	0.022	0.027	0.039	0.046	0.070
\$8,000,000	0.008	0.014	0.019	0.023	0.034	0.041	0.061
\$9,000,000	0.006	0.012	0.016	0.020	0.029	0.036	0.054
\$10,000,000	0.006	0.010	0.014	0.018	0.026	0.032	0.049

#### Excess Loss and Allocated Expense Pure Premium Factors

(Applicable to New and Renewal Policies)

Per Accident			Н	lazard Group	s		
Limitation	Α	В	С	D	E	F	G
\$10,000	0.744	0.783	0.797	0.821	0.842	0.861	0.872
\$15,000	0.698	0.743	0.760	0.788	0.812	0.835	0.849
\$20,000	0.660	0.709	0.727	0.758	0.786	0.811	0.829
\$25,000	0.627	0.679	0.699	0.732	0.763	0.790	0.811
\$30,000	0.598	0.652	0.673	0.708	0.741	0.770	0.794
\$35,000	0.572	0.628	0.650	0.687	0.722	0.752	0.778
\$40,000	0.549	0.607	0.629	0.667	0.704	0.735	0.764
\$50,000	0.509	0.569	0.593	0.632	0.671	0.705	0.737
\$75,000	0.436	0.497	0.523	0.563	0.606	0.643	0.682
\$100,000	0.385	0.445	0.471	0.512	0.557	0.595	0.638
\$125,000	0.346	0.405	0.432	0.472	0.518	0.556	0.602
\$150,000	0.316	0.374	0.401	0.440	0.486	0.523	0.572
\$175,000	0.292	0.348	0.375	0.413	0.459	0.496	0.547
\$200,000	0.271	0.326	0.353	0.390	0.436	0.472	0.524
\$225,000	0.254	0.307	0.334	0.370	0.416	0.451	0.504
\$250,000	0.239	0.291	0.318	0.353	0.399	0.433	0.487
\$275,000	0.226	0.277	0.303	0.337	0.383	0.417	0.471
\$300,000	0.214	0.264	0.290	0.324	0.369	0.402	0.456
\$325,000	0.204	0.253	0.279	0.311	0.356	0.388	0.443
\$350,000	0.195	0.243	0.268	0.300	0.344	0.376	0.431
\$375,000	0.186	0.233	0.259	0.290	0.334	0.365	0.420
\$400,000	0.179	0.225	0.250	0.280	0.324	0.355	0.410
\$425,000	0.172	0.217	0.242	0.272	0.315	0.345	0.400
\$450,000	0.165	0.210	0.234	0.264	0.307	0.336	0.391
\$475,000	0.159	0.203	0.227	0.256	0.299	0.328	0.383
\$500,000	0.154	0.197	0.221	0.249	0.291	0.320	0.375
\$600,000	0.135	0.176	0.199	0.226	0.266	0.293	0.348
\$700,000	0.120	0.159	0.182	0.207	0.246	0.272	0.326
\$800,000	0.109	0.145	0.167	0.191	0.229	0.254	0.308
\$900,000	0.099	0.134	0.155	0.178	0.215	0.239	0.292
\$1,000,000	0.091	0.124	0.145	0.167	0.203	0.226	0.279
\$2,000,000	0.049	0.072	0.088	0.103	0.132	0.150	0.197
\$3,000,000	0.032	0.050	0.062	0.075	0.098	0.113	0.154
\$4,000,000	0.024	0.038	0.048	0.058	0.078	0.091	0.127
\$5,000,000	0.018	0.030	0.038	0.047	0.064	0.075	0.107
\$6,000,000	0.014	0.024	0.031	0.039	0.054	0.064	0.092
\$7,000,000	0.012	0.020	0.026	0.033	0.046	0.055	0.081
\$8,000,000	0.010	0.017	0.022	0.028	0.040	0.048	0.071
\$9,000,000	0.008	0.015	0.019	0.024	0.035	0.042	0.063
\$10,000,000	0.007	0.013	0.017	0.021	0.031	0.037	0.057

#### 4. <u>Retrospective Pure Premium Development Factors</u>

	With Los	ss Limit			Without Loss Limit			
1st	2nd	3rd	4th	1st	2nd	3rd	4th	
<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	<u>Adj.</u>	
0.07	0.05	0.04	0.04	0.31	0.23	0.16	0.15	

#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section A - Factor Adjusting 2012 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
							Adj. For			Premium
		Rate				Adj. Factor	Expense	Adj. For	Adj. For	Adjustment
		Level	Cumulative		Product	Present Index/	Constant	Expense	MPM	Factor
_	Date	Change	Index	Weight	(2)x(3)	Sum Column (4)	Removal @	Removal	Removal*	(5)x(6)x(7)x(8)
		_								
NR	04/01/11	Base	1.000	1.000	1.000	1.083	0.903	0.695	0.948	0.645
NR	01/01/13	0.991	0.991							
NR	04/01/13	1.048	1.039							
NR	04/01/14	1.042	1.083							
					1.000					

#### Section B - Factor Adjusting 2012 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8) Premium
_	Date	Loss Cost Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For MPM Removal*	Adjustment Factor (5)x(6)x(7)
NR NR	04/01/11 01/01/13	Base 0.991	1.000 0.991	1.000	1.000	0.989	1.000	1.000	0.989
NR NR	04/01/13 04/01/14	0.995 1.003	0.986 0.989		1.000				

#### Section C - Factor Adjusting 2012 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

(1)	Assigned Risk Market Share PY 2012	0.054	
(2)	Voluntary Market Share PY 2012	0.946	
(3)	Assigned Risk Standard Premium Adjustment Factor (See Sec. A)	0.645	
(4)	Voluntary Standard Premium Adjustment Factor (See Sec. B)	0.989	
(5)	Premium Adjustment Factor = $[(1)x(3)]/1.630+(2)x(4) #$	0.957	

#### NR New and renewal business.

- Eliminates premium derived from expense constants.

  \* Fliminates promium derived from expense constants.
- \* Eliminates premium derived from minimum premiums.

  # Current premium index (assigned risk-to-voluntary) = 1.630

#### APPENDIX A-I

#### **Determination of Policy Year On-level Factors**

#### Section D - Factor Adjusting 2012 Policy Year Indemnity Losses To Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
01/01/12	Base	1.000	0.596	0.596	1.003
01/01/13 02/01/13	1.005 1.000	1.005 1.005	0.067 0.119	0.067 0.120	
04/01/13	1.000	1.005	0.119	0.120	
				1 002	

#### Section E - Factor Adjusting 2012 Policy Year Medical Losses To Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
0.1/0.1/10		4.000	0.500	0.500	
01/01/12	Base	1.000	0.596	0.596	0.983
01/01/13	1.013	1.013	0.067	0.068	
02/01/13	0.992	1.005	0.119	0.120	
04/01/13	0.976	0.981	0.218	0.214	
				0.998	

#### **APPENDIX A-I**

#### **Determination of Policy Year On-level Factors**

#### Section F - Factor Adjusting 2011 Policy Year Assigned Risk Premium to Present Assigned Risk Level

		(1)	(2)	(3)	(4)	(5)	(6) Adj. For	(7)	(8)	(9) Premium
_	Date	Rate Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Expense Constant Removal @	Adj. For Expense Removal	Adj. For MPM Removal*	Adjustment Factor (5)x(6)x(7)x(8)
NR	04/01/10	Base	1.000	0.328	0.328	1.096	0.883	0.695	0.948	0.638
NR	04/01/11	1.041	1.041	0.672	0.700					
NR	01/01/13	0.991	1.032							
NR	04/01/13	1.048	1.082							
NR	04/01/14	1.042	1.127							
					1.028					

#### Section G - Factor Adjusting 2011 Policy Year Voluntary Premium to Present Voluntary Level

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
_	Date	Loss Cost Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)	Adj. For Expense Constant Removal @	Adj. For MPM Removal*	Premium Adjustment Factor (5)x(6)x(7)
NR	04/01/10	Base	1.000	0.328	0.328	0.991	1.000	1.000	0.991
NR	04/01/11	1.006	1.006	0.672	0.676				
NR	01/01/13	0.991	0.997						
NR	04/01/13	0.995	0.992						
NR	04/01/14	1.003	0.995						
					1.004				

#### Section H - Factor Adjusting 2011 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

٠,	Assigned Risk Market Share PY 2011 Voluntary Market Share PY 2011	0.041 0.959
(3)	Assigned Risk Standard Premium Adjustment Factor (See Sec. F)	0.939
٠,	Voluntary Standard Premium Adjustment Factor (See Sec. G) Premium Adjustment Factor = [(1)x(3)]/1.630+(2)x(4) #	0.991 0.966

- NR New and renewal business.

  ② Eliminates premium derived from expense constants.

  \* Eliminates premium derived from minimum and the second s
- \* Eliminates premium derived from minimum premiums.

  # Current premium index (assigned risk-to-voluntary) = 1.630

#### APPENDIX A-I

#### **Determination of Policy Year On-level Factors**

#### Section I - Factor Adjusting 2011 Policy Year Indemnity Losses To Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
04/04/44	_	4.000	0.4=4		4 000
01/01/11	Base	1.000	0.174	0.174	1.003
06/24/11	0.979	0.979	0.423	0.414	
01/01/12	1.002	0.981	0.403	0.395	
01/01/13	1.005	0.986			
02/01/13	1.000	0.986			
04/01/13	1.000	0.986			
				0.083	

### Section J - Factor Adjusting 2011 Policy Year Medical Losses To Present Benefit Level

	(1)	(2)	(3)	(4)	(5)
Date	Benefit Level Change	Cumulative Index	Weight	Product (2)x(3)	Adj. Factor Present Index/ Sum Column (4)
04/04/44	D	4.000	0.474	0.474	0.000
01/01/11	Base	1.000	0.174	0.174	0.980
06/24/11	0.993	0.993	0.423	0.420	
01/01/12	1.000	0.993	0.403	0.400	
01/01/13	1.013	1.006			
02/01/13	0.992	0.998			
04/01/13	0.976	0.974			
				0.994	

#### **APPENDIX A-II**

### **Determination of Premium and Losses Developed to an Ultimate Report**

### Section A - Premium and Loss Summary Valued as of 12/31/2013

### Policy Year 2012

<ul><li>(1) Standard Earned Premium</li><li>(2) Factor to Develop Premium to Ultimate</li></ul>	\$984,547,954 1.006
(3) Standard Earned Premium Developed to Ultimate = (1)x(2)	\$990,455,242
<ul><li>(4) Limited Indemnity Paid Losses</li><li>(5) Limited Indemnity Paid Development Factor to Ultimate</li></ul>	\$97,499,024 4.159
(6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)	\$405,498,441
(7) Limited Indemnity Paid+Case Losses	\$198,544,382
<ul> <li>(8) Limited Indemnity Paid+Case Development Factor to Ultimate</li> <li>(9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)</li> </ul>	1.895 \$376,241,604
(10) Policy Year 2012 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	\$390,870,023
(11) Limited Medical Paid Losses	\$181,015,887
<ul><li>(12) Limited Medical Paid Development Factor to Ultimate</li><li>(13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)</li></ul>	2.120 \$383,753,680
(14) Limited Medical Paid+Case Losses	\$301,090,347
(15) Limited Medical Paid+Case Development Factor to Ultimate (16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)	1.330 \$400,450,162
(17) Policy Year 2012 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2	\$392,101,921
Policy Year 2011	
(1) Standard Earned Premium	\$974,750,658
<ul><li>(2) Factor to Develop Premium to Ultimate</li><li>(3) Standard Earned Premium Developed to Ultimate = (1)x(2)</li></ul>	1.000 \$974,750,658
(4) Limited Indemnity Paid Losses	\$211,404,097
<ul><li>(5) Limited Indemnity Paid Development Factor to Ultimate</li><li>(6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)</li></ul>	2.048 \$432,955,591
(7) Limited Indemnity Paid+Case Losses	\$288,306,821
<ul> <li>(8) Limited Indemnity Paid+Case Development Factor to Ultimate</li> <li>(9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)</li> </ul>	1.380 \$397,863,413
(10) Policy Year 2011 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2	\$415,409,502
(11) Limited Medical Paid Losses (12) Limited Medical Paid Development Factor to Ultimate	\$247,159,535 1.599
(13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)	\$395,208,096
(14) Limited Medical Paid+Case Losses (15) Limited Medical Paid+Case Development Factor to Ultimate	\$315,342,490 1.241
	1.441
(16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)	\$391,340,030

(17) Policy Year 2011 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2

\$393,274,063

#### **APPENDIX A-II**

## **Determination of Premium and Losses Developed to an Ultimate Report**

## **Section B - Premium Development Factors**

Policy <u>Year</u>	1st/2nd	Policy Year	2nd/3rd	Policy Year	3rd/4th	Policy <u>Year</u>	4th/5th
<u>rear</u>	<u>1302110</u>	<u>i eai</u>	<u>2110/510</u>	<u>i ear</u>	<u> 514/4111</u>	<u>i ear</u>	407301
2009	1.003	2008	1.000	2007	1.001	2006	1.000
2010	1.009	2009	1.000	2008	1.000	2007	1.000
2011	1.007	2010	0.999	2009	1.000	2008	1.000
Average	1.006	Average	1.000	Average	1.000	Average	1.000

### Summary of Premium Development Factors

<u>1st/5th</u>	2nd/5th	3rd/5th	4th/5th
1.006	1.000	1.000	1.000

#### **APPENDIX A-II**

Section C1 - Limited Indemnity Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	2nd/3rd	Policy <u>Year</u>	3rd/4th	Policy <u>Year</u>	4th/5th
2010 2011	2.036 2.025	2009 2010	1.332 1.329	2008 2009	1.152 1.150	2007 2008	1.079 1.080
Average	2.031	Average	1.331	Average	1.151	Average	1.080
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	6th/7th	Policy <u>Year</u>	7th/8th	Policy <u>Year</u>	8th/9th
2006 2007	1.048 1.054	2005 2006	1.038 1.032	2004 2005	1.024 1.022	2003 2004	1.011 1.025
Average	1.051	Average	1.035	Average	1.023	Average	1.018
Policy <u>Year</u>	9th/10th	Policy <u>Year</u>	<u>10th/11th</u>	Policy <u>Year</u>	11th/12th	Policy <u>Year</u>	12th/13th
2002 2003	1.017 1.011	2001 2002	1.009 1.008	2000 2001	1.007 1.007	1999 2000	1.010 1.005
Average	1.014	Average	1.009	Average	1.007	Average	1.008
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	<u>16th/17th</u>
1998 1999	1.002 1.006	1997 1998	1.002 1.007	1996 1997	1.002 1.005	1995 1996	1.001 1.003
Average	1.004	Average	1.005	Average	1.004	Average	1.002
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	<u>18th/19th</u>				
1994 1995	1.002 1.001	1993 1994	1.001 1.002				
Average	1.002	Average	1.002				

#### **APPENDIX A-II**

Section C1 - Limited Medical Paid Loss Development Factors

Policy <u>Year</u>	<u>1st/2nd</u>	Policy <u>Year</u>	<u>2nd/3rd</u>	Policy <u>Year</u>	<u>3rd/4th</u>	Policy <u>Year</u>	4th/5th
2010 2011	1.344 1.308	2009 2010	1.102 1.108	2008 2009	1.053 1.063	2007 2008	1.042 1.035
Average	1.326	Average	1.105	Average	1.058	Average	1.039
Policy <u>Year</u>	<u>5th/6th</u>	Policy <u>Year</u>	<u>6th/7th</u>	Policy <u>Year</u>	<u>7th/8th</u>	Policy <u>Year</u>	<u>8th/9th</u>
2006 2007	1.025 1.043	2005 2006	1.029 1.017	2004 2005	1.018 1.021	2003 2004	1.010 1.024
Average	1.034	Average	1.023	Average	1.020	Average	1.017
Policy <u>Year</u>	9th/10th	Policy <u>Year</u>	10th/11th	Policy <u>Year</u>	11th/12th	Policy <u>Year</u>	12th/13th
2002 2003	1.017 1.014	2001 2002	1.016 1.015	2000 2001	1.011 1.008	1999 2000	1.013 1.010
Average	1.016	Average	1.016	Average	1.010	Average	1.012
Policy <u>Year</u>	<u>13th/14th</u>	Policy <u>Year</u>	<u>14th/15th</u>	Policy <u>Year</u>	<u>15th/16th</u>	Policy <u>Year</u>	16th/17th
1998 1999	1.005 1.011	1997 1998	1.006 1.009	1996 1997	1.005 1.010	1995 1996	1.004 1.008
Average	1.008	Average	1.008	Average	1.008	Average	1.006
Policy <u>Year</u>	<u>17th/18th</u>	Policy <u>Year</u>	18th/19th				
1994 1995	1.003 1.003	1993 1994	1.002 1.002				
Average	1.003	Average	1.002				

#### **APPENDIX A-II**

Section C2 - Limited Indemnity Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
<u>Year</u>	1st/2nd	<u>Year</u>	2nd/3rd	<u>Year</u>	3rd/4th	<u>Year</u>	4th/5th
2007	1.416	2006	1.194	2005	1.067	2004	1.045
2008	1.378	2007	1.160	2006	1.067	2005	1.035
2009	1.377	2008	1.146	2007	1.068	2006	1.038
2010	1.369	2009	1.140	2008	1.070	2007	1.025
2011	1.323	2010	1.130	2009	1.058	2008	1.016
Average	1.373	Average	1.154	Average	1.066	Average	1.032
Policy		Policy		Policy		Policy	
	Cth /Cth		C4b /74b		746 /046		O4P /O4P
<u>Year</u>	<u>5th/6th</u>	<u>Year</u>	<u>6th/7th</u>	<u>Year</u>	<u>7th/8th</u>	<u>Year</u>	<u>8th/9th</u>
2003	1.022	2002	1.011	2001	1.006	2000	1.005
2004	1.018	2003	1.013	2002	1.009	2001	1.004
2005	1.030	2004	1.014	2003	1.010	2002	1.008
2006	1.021	2005	1.008	2004	1.008	2003	1.004
2007	1.017	2006	1.011	2005	1.010	2004	1.004
Average	1.022	Average	1.011	Average	1.009	Average	1.005
Policy		Policy		Policy		Policy	
<u>Year</u>	9th/10th	<u>Year</u>	10th/11th	<u>Year</u>	11th/12th	<u>Year</u>	12th/13th
1999	1.006	1998	1.004	1997	1.000	1996	1.005
2000	1.002	1999	1.001	1998	1.003	1997	1.006
2001	1.002	2000	1.005	1999	1.007	1998	1.004
2002	1.002	2001	1.002	2000	1.000	1999	1.003
2002	1.002	2002	1.002	2001	1.003	2000	1.004
2003	1.002	2002	1.005	2001	1.003	2000	1.004
Average	1.003	Average	1.003	Average	1.003	Average	1.004
Policy		Policy		Policy		Policy	
<u>Year</u>	13th/14th	<u>Year</u>	14th/15th	<u>Year</u>	15th/16th	<u>Year</u>	16th/17th
1995	1.005	1994	1.000	1993	1.000	1992	1.002
1996	1.000	1995	1.000	1994	1.001	1993	1.000
1997	1.000	1996	0.999	1995	1.001	1994	1.000
1998	1.000	1997	1.002	1996	1.001	1995	1.002
1999	1.001	1998	1.002	1997	1.001	1996	1.000
Average	1.001	Average	1.001	Average	1.001	Average	1.001
Policy		Policy					
<u>Year</u>	17th/18th	<u>Year</u>	18th/19th				
1991	1.001	1990	1.000				
1991	1.001		1.000				
		1991					
1993	1.000	1992	1.000				
1994	1.001	1993	0.999				
1995	1.000	1994	1.001				
Average	1.001	Average	1.000				

#### **APPENDIX A-II**

Section C2 - Limited Medical Paid + Case Loss Development Factors

Policy		Policy		Policy		Policy	
<u>Year</u>	1st/2nd	<u>Year</u>	2nd/3rd	<u>Year</u>	3rd/4th	<u>Year</u>	4th/5th
2007	1.102	2006	1.043	2005	1.021	2004	1.031
2008	1.076	2007	1.046	2006	0.996	2005	1.028
2009	1.088	2008	0.997	2007	1.057	2006	1.017
2010	1.065	2009	1.033	2008	1.026	2007	1.020
2011	1.028	2010	1.049	2009	1.029	2008	1.003
2011	1.020	2010	1.049	2009	1.029	2000	1.005
Average	1.072	Average	1.034	Average	1.026	Average	1.020
Policy		Policy		Policy		Policy	
,	C+P /C+P	•	C4b /74b	•	74b /04b	Policy	O4P /O4P
<u>Year</u>	<u>5th/6th</u>	<u>Year</u>	6th/7th	<u>Year</u>	<u>7th/8th</u>	<u>Year</u>	8th/9th
2003	1.011	2002	0.995	2001	0.996	2000	1.011
2004	1.017	2003	1.015	2002	1.031	2001	1.017
2005		2004				2002	
	1.031		1.019	2003	1.007		1.020
2006	1.002	2005	1.017	2004	1.013	2003	1.004
2007	1.002	2006	1.007	2005	1.006	2004	0.997
Avorago	1.013	Averege	1.011	Average	1.011	Average	1.010
Average	1.013	Average	1.011	Average	1.011	Average	1.010
5. "		5		5		5 "	
Policy		Policy		Policy		Policy	
<u>Year</u>	9th/10th	<u>Year</u>	10th/11th	<u>Year</u>	11th/12th	<u>Year</u>	12th/13th
1999	1.023	1998	1.004	1997	1.016	1996	1.001
2000	1.006	1999	0.998	1998	1.010	1997	1.009
2001	1.013	2000	1.011	1999	1.003	1998	0.991
2002	0.995	2001	1.007	2000	1.003	1999	1.007
2003	1.008	2002	1.017	2001	1.005	2000	1.003
A.,	1.000	A.,	4.007	A.,	1.000	A.,	4 000
Average	1.009	Average	1.007	Average	1.008	Average	1.002
Policy		Policy		Policy		Policy	
<u>Year</u>	13th/14th	<u>Year</u>	14th/15th	<u>Year</u>	15th/16th	<u>Year</u>	16th/17th
4005	4.007	4004	4.005	4000	0.000	4000	0.004
1995	1.007	1994	1.005	1993	0.998	1992	0.994
1996	1.005	1995	1.000	1994	1.013	1993	0.990
1997	1.004	1996	1.002	1995	1.014	1994	0.999
1998	1.006	1997	1.012	1996	1.002	1995	0.997
1999	1.014	1998	0.995	1997	1.001	1996	1.001
_						_	
Average	1.007	Average	1.003	Average	1.006	Average	0.996
Policy		Policy					
<u>Year</u>	17th/18th	<u>Year</u>	18th/19th				
4004	0.000	4000	4.000				
1991	0.999	1990	1.000				
1992	1.005	1991	1.004				
1993	0.999	1992	0.996				
1994	0.994	1993	1.001				
1995	1.000	1994	1.003				
_		_					
Average	0.999	Average	1.001				

#### **APPENDIX A-II**

#### **Determination of Loss Development Factors to Ultimate Report**

#### Section D - Determination of Policy Year Loss Development Factors (19th-to-Ultimate Report)

#### **Indemnity Paid+Case Data for Matching Companies**

(1)	(2)	(3)	(4)	(5)	(6) Factor to	(7) Indicated
Policy	Losses for	Policy Year	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1987	170,187,466	171,081,839	1,040,486,889	1,041,198,884	0.482	1.014
1988	205,594,992	206,136,324	1,210,634,831	1,212,997,442	0.446	1.028
1989	249,419,751	249,530,896	1,417,797,145	1,419,808,759	0.413	1.020
1990	259,482,341	260,320,798	1,665,158,333	1,668,563,418	0.471	1.031
1991	248,246,618	248,514,166	1,928,884,216	1,930,675,633	0.571	1.014
1992	186,334,442	185,627,252	2,179,189,799	2,183,334,078	0.861	1.022
1993	151,416,793	151,330,115	2,368,916,413	2,372,938,813	1.137	1.023
		;	Selected Indemnity	v 19th-to-Ultimate L	oss Development Factor	1.022

#### Medical Paid+Case Data for Matching Companies

(8)	(9)	(10)	(11)	(12)	(13) Factor to	(14) Indicated
Policy	Losses for	Policy Year	Losses for All P	rior Policy Years	Adjust Losses	19th-to-Ult Development
Year	19th Report	20th Report	Previous	Current	for Prior Policy Years	for Policy Year
1987	136,495,513	138,063,444	765,487,778	770,050,686	0.460	1.084
1988	170,279,408	170,071,034	905,639,694	911,796,132	0.417	1.085
1989	197,376,559	197,874,235	1,080,957,405	1,084,167,952	0.409	1.042
1990	210,648,228	211,220,912	1,282,070,898	1,285,133,385	0.458	1.034
1991	220,022,209	221,860,021	1,496,354,297	1,500,382,231	0.513	1.044
1992	168,418,963	167,891,763	1,722,242,252	1,732,743,282	0.774	1.077
1993	135,589,679	135,315,735	1,900,633,762	1,909,761,704	1.045	1.062
			Selected Medical	I 19th-to-Ultimate L	oss Development Factor	1.061

<sup>(7) = 1 + [(3)-(2) + ((5)-(4)) / (6)] / (2)</sup> 

Columns (4) and (11) are valued as of the date at which the given policy year is at a 19th report.

Columns (5) and (12) are valued as of the date at which the given policy year is at a 20th report.

<sup>(14) = 1 + [(10)-(9) + ((12)-(11)) / (13)] / (9)</sup> 

#### **APPENDIX A-II**

#### **Determination of Premium and Losses Developed to an Ultimate Report**

#### Section E - Derivation of Policy Year Limited 19th-to-Ultimate Loss Development Factors

	Indemnity Paid-to-	Medical Paid-to-
Policy	Paid + Case Ratio	Paid + Case Ratio
<u>Year</u>	19th Report	19th Report
1990	0.982	0.952
1991	0.981	0.941
1992	0.987	0.967
1993	0.991	0.972
1994	0.992	0.978
Average	0.987	0.962

	<u>Indemnity</u>	Medical
(1) Paid+Case 19th-to-Ultimate Loss Development Factor (Section D)	1.022	1.061
(2) Factor to Adjust 19th-to-Ultimate Development Factor to a Limited Basis	0.918	0.918
(3) Limited Paid+Case 19th-to-Ultimate Loss Development Factor = [(1)-1]x(2)+1	1.020	1.056
(4) Limited Paid-to-Paid+Case Ratio (Section E)	0.987	0.962
(5) Limited Paid 19th-to-Ultimate Loss Development Factor = (3) / (4)	1.033	1.098

#### Section F1 - Summary of Limited Paid Loss Development Factors

Indemnity Paid Loss Development

Medical Paid Loss Development

	(1)	(2)		(3)	(4)
Report	to Next Report	to Ultimate	Report	to Next Report	to Ultimate
1st	2.031	4.159	1st	1.326	2.120
2nd	1.331	2.048	2nd	1.105	1.599
3rd	1.151	1.539	3rd	1.058	1.447
4th	1.080	1.337	4th	1.039	1.368
5th	1.051	1.238	5th	1.034	1.317
6th	1.035	1.178	6th	1.023	1.274
7th	1.023	1.138	7th	1.020	1.245
8th	1.018	1.112	8th	1.017	1.221
9th	1.014	1.092	9th	1.016	1.201
10th	1.009	1.077	10th	1.016	1.182
11th	1.007	1.067	11th	1.010	1.163
12th	1.008	1.060	12th	1.012	1.151
13th	1.004	1.052	13th	1.008	1.137
14th	1.005	1.048	14th	1.008	1.128
15th	1.004	1.043	15th	1.008	1.119
16th	1.002	1.039	16th	1.006	1.110
17th	1.002	1.037	17th	1.003	1.103
18th	1.002	1.035	18th	1.002	1.100
19th		1.033	19th		1.098

<sup>(2) =</sup> Cumulative upward product of column (1).

<sup>(4) =</sup> Cumulative upward product of column (3).

### **APPENDIX A-II**

#### **Determination of Premium and Losses Developed to an Ultimate Report**

Section F2 - Summary of Limited Paid+Case Loss Development Factors

Indemnity Paid+Case Loss Development

Medical Paid+Case Loss Development

(4) to Ultimate 1.330 1.241 1.200 1.170 1.147 1.132 1.120 1.108 1.097 1.087 1.079 1.070 1.068 1.061 1.058 1.052 1.056 1.057 1.056

	(1)	(2)	(3)
Report	to Next Report	to Ultimate	Report to Next Report
1st	1.373	1.895	1st 1.072
2nd	1.154	1.380	2nd 1.034
3rd	1.066	1.196	3rd 1.026
4th	1.032	1.122	4th 1.020
5th	1.022	1.087	5th 1.013
6th	1.011	1.064	6th 1.011
7th	1.009	1.052	7th 1.011
8th	1.005	1.043	8th 1.010
9th	1.003	1.038	9th 1.009
10th	1.003	1.035	10th 1.007
11th	1.003	1.032	11th 1.008
12th	1.004	1.029	12th 1.002
13th	1.001	1.025	13th 1.007
14th	1.001	1.024	14th 1.003
15th	1.001	1.023	15th 1.006
16th	1.001	1.022	16th 0.996
17th	1.001	1.021	17th 0.999
18th	1.000	1.020	18th 1.001
19th		1.020	19th

<sup>(2) =</sup> Cumulative upward product of column (1).

<sup>(4) =</sup> Cumulative upward product of column (3).

## **APPENDIX A-II**

# **Determination of Premium and Losses Developed to an Ultimate Report**

## Section G - Factor to Adjust Limited Losses to an Unlimited Basis

(1) Threshold at the Midpoint of the Loss Cost Effective Period*	15,754,027
(2) Statewide Excess Ratio for (1)	0.009
(3) Market Share for Carriers Missing from Large Loss and Catastrophe Call	0.000
(4) Factor to Adjust Limited Losses to an Unlimited Basis = 1.0 / {1.0 - [(2) x (1.0 - (3))]}	1.009

## Section H - Policy Year Large Loss Limits

	Policy Year
Experience	Detrended
Year	Limit
2012	13,728,108
2011	13,393,892
2010	13,056,793
2009	12,644,041
2008	12,460,773
2007	12,319,874
2006	11,967,835
2005	11,512,821
2004	11,105,285
2003	10,713,941
2002	10,388,577
2001	10,172,330
2000	9,923,465
1999	9,499,762
1998	9,039,642
1997	8,582,598
1996	8,133,258
1995	7,764,115
1994	7,444,021

<sup>\*</sup> March 25, 2016 is the midpoint of the effective period for which the revised loss costs are being proposed.

# **APPENDIX A-III**

# **POLICY YEAR TREND**

# **Section A - Summary of Annual Trends**

	<u>Indemnity</u>	<u>/</u>	<u>Medical</u>	
Filed Trends for North Carolina Effective 4/1/2014	0.995	(-0.5%)	1.000	(0.0%)
Indicated Eight-Point Exponential Trends				
Claim Frequency	0.999	(-0.1%)	0.999	(-0.1%)
Paid Claim Severity	0.994	(-0.6%)	1.000	(0.0%)
Paid+Case Claim Severity	0.985	(-1.5%)	1.004	(+0.4%)
Paid Loss Ratio	0.992	(-0.8%)	0.999	(-0.1%)
Paid+Case Loss Ratio	0.984	(-1.6%)	1.003	(+0.3%)
Indicated Five-Point Exponential Trends				
Claim Frequency	1.004	(+0.4%)	1.004	(+0.4%)
Paid Claim Severity	0.982	(-1.8%)	1.001	(+0.1%)
Paid+Case Claim Severity	0.975	(-2.5%)	1.019	(+1.9%)
Paid Loss Ratio	0.986	(-1.4%)	1.004	(+0.4%)
Paid+Case Loss Ratio	0.978	(-2.2%)	1.022	(+2.2%)
Selected Annual Trends	0.990	(-1.0%)	1.000	(0.0%)
Years from the midpoint of the experience period to the midpoint of the proposed period				
Policy year 2012	3.329		3.329	
Policy year 2011	4.329		4.329	
Trend impact on				
Policy year 2012	0.967		1.000	
Policy year 2011	0.957		1.000	
• •				

# **APPENDIX A-III**

# **POLICY YEAR TREND**

Section B - Summary of Data Points Underlying Trend Analysis

	Paid	Paid	Paid+Case	Paid+Case		Paid	Paid	Paid+Case	Paid+Case
	Indemnity	Medical	Indemnity	Medical		Indemnity	Medical	Indemnity	Medical
Policy	Loss	Loss	Loss	Loss	Claim	Avg. Cost	Avg. Cost	Avg. Cost	Avg. Cost
<u>Year</u>	<u>Ratio</u>	<u>Ratio</u>	<u>Ratio</u>	<u>Ratio</u>	<u>Frequency</u>	Per Case	Per Case	Per Case	Per Case
2005	0.467	0.413	0.459	0.415	12.1	38,802	34,395	38,199	34,623
2006	0.456	0.395	0.444	0.383	11.7	39,042	33,806	38,053	32,850
2007	0.476	0.415	0.455	0.412	11.7	40,521	35,351	38,736	35,067
2008	0.462	0.397	0.438	0.380	11.5	40,238	34,514	38,086	33,075
2009	0.459	0.396	0.436	0.390	11.7	39,345	33,964	37,335	33,410
2010	0.461	0.408	0.432	0.403	11.9	38,684	34,187	36,193	33,777
2011	0.461	0.411	0.424	0.407	12.0	38,492	34,350	35,372	34,013
2012	0.429	0.398	0.398	0.415	11.5	37,167	34,472	34,485	35,972

# **Loss Ratio Trend Supporting Information** Financial Data is Valued as of December 31, 2013

Section C - Premium

Section C	- Premium					
	(1)	(2)	(3)	(4)	(5)	
	Policy	Premium	Ultimate	(4)	On-level	
Policy	Year	Devel	Premium	On-level	Devel Prem	
Year	Premium	Factor	(1) x (2)	Factor	(3) x (4)	
2005	906,861,534	XXX	906,861,534	0.959	869,680,211	
2006	1,026,335,464	XXX	1,026,335,464	0.906	929,859,930	
2007	1,182,932,615	XXX	1,182,932,615	0.849	1,004,309,790	
2008	1,119,434,485	XXX	1,119,434,485	0.832	931,369,492	
2009	1,007,645,422	1.000	1,007,645,422	0.862	868,590,354	
2010	960,539,406	1.000	960,539,406	0.937	900,025,423	
2011 2012	974,750,658 984,547,954	1.000 1.006	974,750,658 990,455,242	0.966 0.957	941,609,136 947,865,667	
	- Paid Loss Ratio		333, 133,2 12	0.00.	o ,ooo,oo.	
	(1)	(2)	(3)	(4)	(5)	(6)
	Paid	Loss	Ultimate	(-)	On-level	Paid Ind.
Policy	Indemnity	Devel	Ind. Loss	On-level	Devel Ind. Loss	Loss Ratio
Year	Losses	Factor	(1) x (2)	Factor	(3) x (4)	(5)/[Section C (5)]
2005	360,406,250	1.112	400,771,750	1.013	405,981,783	0.467
2006	369,296,347	1.138	420,259,243	1.008	423,621,317	0.456
2007	404,806,250	1.178	476,861,763	1.002	477,815,487	0.476
2008	348,510,392	1.238	431,455,865	0.998	430,592,953	0.462
2009	300,915,313	1.337	402,323,773	0.992	399,105,183	0.459
2010	272,604,634	1.539	419,538,532	0.990	415,343,147	0.461
2011 2012	211,404,097 97,499,024	2.048 4.159	432,955,591 405,498,441	1.003 1.003	434,254,458 406,714,936	0.461 0.429
2012	37,433,024	4.139	403,490,441	1.005	400,7 14,930	0.429
	(7)	(8)	(9)	(10)	(11)	(12)
	Paid	Loss	Ultimate	( - /	On-level	Paid Med.
Policy	Medical	Devel	Med. Loss	On-level	Devel Med. Loss	Loss Ratio
Year	Losses	Factor	(7) x (8)	Factor	(9) x (10)	(11)/[Section C (5)]
2005	302,260,906	1.221	369,060,566	0.974	359,464,991	0.413
2006	302,568,182	1.245	376,697,387	0.974	366,903,255	0.395
2007	335,863,473	1.274	427,890,065	0.974	416,764,923	0.415
2008	288,079,103	1.317	379,400,179	0.974	369,535,774	0.397
2009	258,422,774	1.368	353,522,355	0.974	344,330,774	0.396
2010	259,980,298	1.447	376,191,491	0.975	366,786,704	0.408
2011 2012	247,159,535 181,015,887	1.599 2.120	395,208,096 383,753,680	0.980 0.983	387,303,934 377,229,867	0.411 0.398
	- Paid+Case Los		000,100,000	0.000	017,220,001	0.000
	(1)	. (2)	(3)	(4)	(5)	(6)
Dallari	Paid+Case	Loss	Ultimate	On lavel	On-level	Paid+Case Ind.
Policy Year	Indemnity Losses	Devel Factor	Ind. Loss (1) x (2)	On-level Factor	Devel Ind. Loss (3) x (4)	Loss Ratio (5)/[Section C (5)]
2005	377,964,570	1.043	394,217,047	1.013	399,341,869	0.459
2006	389,325,241	1.052	409,570,154	1.008	412,846,715	0.444
2007	428,433,130	1.064	455,852,850	1.002	456,764,556	0.455
2008	375,695,480	1.087	408,380,987	0.998	407,564,225	0.438
2009	340,253,343	1.122	381,764,251	0.992	378,710,137	0.436
2010	328,198,832	1.196	392,525,803	0.990	388,600,545	0.432
2011	288,306,821	1.380	397,863,413	1.003	399,057,003	0.424
2012	198,544,382	1.895	376,241,604	1.003	377,370,329	0.398
	(7)	(8)	(9)	(10)	(11)	(12)
	Paid+Case	Loss	Ultimate	(10)	On-level	Paid+Case Med.
Policy	Medical	Devel	Med. Loss	On-level	Devel Med. Loss	Loss Ratio
Year	Losses	Factor	(7) x (8)	Factor	(9) x (10)	(11)/[Section C (5)]
2005	334,750,579	1.108	370,903,642	0.974	361,260,147	0.415
2006	326,780,172	1.120	365,993,793	0.974	356,477,954	0.383
2007	374,959,957	1.132	424,454,671	0.974	413,418,850	0.412
2008	316,982,362	1.147	363,578,769	0.974	354,125,721	0.380
2009	297,235,547	1.170	347,765,590	0.974	338,723,685	0.390
2010	309,728,712	1.200	371,674,454	0.975	362,382,593	0.403
2011	315,342,490	1.241	391,340,030	0.980	383,513,229	0.407
2012	301,090,347	1.330	400,450,162	0.983	393,642,509	0.415

# Frequency and Severity Trend Supporting Information Financial Data is Valued as of December 31, 2013

	· Claim Frequ (1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
			=(1)x(2)			=(4)x(5)		Factor to	=(6)x(7)x(8) On-level	=(3)/(9) Claim Fred
Policy	Policy Year	Claim Devel	Ultimate Claim	Policy Year	Premium Devel	Ultimate	On-level	Adjust to 2012 Wage	Devel Prem Adj to 2012	Per Million of On-leve
Year	Claims	Factor	Counts	Premium	Factor	Premium	Factor	Levels	Wage Level	Premium
2005	12,274	1.000	12,274	888,886,642	1.000	888,886,642	0.959	1.194	1,017,775,205	12.1
2006	12,430	1.000	12,430	1,024,120,431	1.000	1,024,120,431	0.906	1.148	1,065,085,248	11.7
2007	13,145	1.000	13,145	1,182,932,615	1.000	1,182,932,615	0.849	1.115	1,120,237,186	11.7
2008	11,795	1.000	11,795	1,119,434,485	1.000	1,119,434,485	0.832	1.102	1,026,521,423	11.5
2009	11,012	1.001	11,023	1,007,626,891	1.000	1,007,626,891	0.862	1.087	944,146,397	11.7
2010	11,256	1.003	11,290	960,539,406	1.000	960,539,406	0.937	1.052	947,091,854	11.9
2011 2012	11,437 10,392	1.011 1.053	11,563 10,943	974,750,658 984,547,954	1.000 1.006	974,750,658 990,455,242	0.966 0.957	1.025 1.000	965,003,151 947,865,667	12.0 11.5
2012	10,392	1.055	10,943	904,547,954	1.000	990,433,242	0.937	1.000	947,803,007	11.5
ection G -	- Paid Severi (1)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	(1)	(2)	=(1)x(2)	(4)	(5)	=(4)x(5)	(1)	(8)	=(6)x(7)x(8)	=(9)/(3)
	Dallau	Claim	1114:	Daid	Deid	l litimata		Factor to	On-level	Indemnity
Policy	Policy Year	Claim Devel	Ultimate Claim	Paid Indemnity	Paid Indemnity	Ultimate Indemnity	On-level	Adjust to 2012 Wage	Devel Indemnity Losses Adj to	Average Claim
Year	Claims	Factor	Counts	Losses	LDF	Losses	Factor	Levels	2012 Wage Level	Severity
2005	12,274	1.000	12,274	353.955.903	1.112	393,598,964	1.013	1.194	476.254.746	38,802
2006	12,430	1.000	12,430	368,580,236	1.138	419.444.309	1.008	1.148	485,297,066	39,042
2007	13,145	1.000	13,145	404,806,250	1.178	476,861,763	1.002	1.115	532,654,589	40,521
2008	11,795	1.000	11,795	348,510,392	1.238	431,455,865	0.998	1.102	474,601,452	40,238
2009	11,012	1.001	11,023	300,915,216	1.337	402,323,644	0.992	1.087	433,704,888	39,345
2010	11,256	1.003	11,290	272,604,634	1.539	419,538,532	0.990	1.052	436,739,612	38,684
2011	11,437	1.011	11,563	211,404,097	2.048	432,955,591	1.003	1.025	445,078,348	38,492
2012	10,392	1.053	10,943	97,499,024	4.159	405,498,441	1.003	1.000	406,714,936	37,167
	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
			=(11)x(12)			=(14)x(15)			=(16)x(17)x(18)	=(19)/(13)
	D - !!	01-1	1114: 4 -	D-14	D-i-l	1114:		Factor to	On-level	Medical
Policy	Policy Year	Claim Devel	Ultimate Claim	Paid Medical	Paid Medical	Ultimate Medical	On-level	Adjust to 2012 Wage	Devel Medical	Average Claim
Year	Claims	Factor	Counts	Losses	LDF	Lossses	Factor	Levels	Losses Adj to 2012 Wage Level	Severity
2005	12,274	1.000	12,274	297,295,596	1.221	362,997,923	0.974	1.194	422,166,584	34,395
2006	12,430	1.000	12,430	301,889,138	1.245	375,851,977	0.974	1.148	420,202,510	33,806
2007	13,145	1.000	13,145	335,863,473	1.274	427,890,065	0.974	1.115	464,688,611	35,351
2008	11,795	1.000	11,795	288,079,103		, ,				,
2000				200,073,103	1.317	379,400,179	0.974	1.102	407,096,392	34,514
2009	11,012	1.001	11,023	258,422,774	1.317	379,400,179 353,522,355	0.974 0.974	1.102 1.087	407,096,392 374,380,174	34,514 33,964
2009	11,012 11,256									
2010 2011	11,256 11,437	1.001 1.003 1.011	11,023 11,290 11,563	258,422,774 259,980,298 247,159,535	1.368 1.447 1.599	353,522,355 376,191,491 395,208,096	0.974 0.975 0.980	1.087 1.052 1.025	374,380,174 385,972,470 397,184,136	33,964 34,187 34,350
2010	11,256	1.001 1.003	11,023 11,290	258,422,774 259,980,298	1.368 1.447	353,522,355 376,191,491	0.974 0.975	1.087 1.052	374,380,174 385,972,470	33,964 34,187
2010 2011 2012	11,256 11,437 10,392 - Paid+Case	1.001 1.003 1.011 1.053 Severity	11,023 11,290 11,563 10,943	258,422,774 259,980,298 247,159,535 181,015,887	1.368 1.447 1.599 2.120	353,522,355 376,191,491 395,208,096 383,753,680	0.974 0.975 0.980 0.983	1.087 1.052 1.025 1.000	374,380,174 385,972,470 397,184,136 377,229,867	33,964 34,187 34,350 34,472
2010 2011 2012	11,256 11,437 10,392	1.001 1.003 1.011 1.053	11,023 11,290 11,563 10,943	258,422,774 259,980,298 247,159,535	1.368 1.447 1.599	353,522,355 376,191,491 395,208,096 383,753,680	0.974 0.975 0.980	1.087 1.052 1.025	374,380,174 385,972,470 397,184,136 377,229,867	33,964 34,187 34,350 34,472 (10)
2010 2011 2012	11,256 11,437 10,392 - Paid+Case	1.001 1.003 1.011 1.053 Severity	11,023 11,290 11,563 10,943	258,422,774 259,980,298 247,159,535 181,015,887	1.368 1.447 1.599 2.120	353,522,355 376,191,491 395,208,096 383,753,680	0.974 0.975 0.980 0.983	1.087 1.052 1.025 1.000	374,380,174 385,972,470 397,184,136 377,229,867 (9) =(6)x(7)x(8)	33,964 34,187 34,350 34,472 (10) =(9)/(3)
2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1)	1.001 1.003 1.011 1.053 Severity (2)	11,023 11,290 11,563 10,943 (3) =(1)x(2)	258,422,774 259,980,298 247,159,535 181,015,887 (4)	1.368 1.447 1.599 2.120	353,522,355 376,191,491 395,208,096 383,753,680 (6) =(4)x(5)	0.974 0.975 0.980 0.983	1.087 1.052 1.025 1.000 (8)	374,380,174 385,972,470 397,184,136 377,229,867 (9) =(6)x(7)x(8) On-level	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity
2010 2011 2012 Section H -	11,256 11,437 10,392 - Paid+Case (1)	1.001 1.003 1.011 1.053 Severity (2)	11,023 11,290 11,563 10,943 (3) =(1)x(2)	258,422,774 259,980,298 247,159,535 181,015,887 (4)	1.368 1.447 1.599 2.120 (5)	353,522,355 376,191,491 395,208,096 383,753,680 (6) =(4)x(5) Ultimate	0.974 0.975 0.980 0.983	1.087 1.052 1.025 1.000 (8) Factor to Adjust to	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average
2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1)	1.001 1.003 1.011 1.053 Severity (2)	11,023 11,290 11,563 10,943 (3) =(1)x(2)	258,422,774 259,980,298 247,159,535 181,015,887 (4)	1.368 1.447 1.599 2.120	353,522,355 376,191,491 395,208,096 383,753,680 (6) =(4)x(5)	0.974 0.975 0.980 0.983	1.087 1.052 1.025 1.000 (8)	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity
2010 2011 2012 Section H -	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims	1.001 1.003 1.011 1.053 Severity (2)	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts	258,422,774 259,980,298 247,159,535 181,015,887 (4) Paid+Case Indemnity	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF	353,522,355 376,191,491 395,208,096 383,753,680 (6) =(4)x(5) Ultimate Indemnity	0.974 0.975 0.980 0.983 (7)	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim
2010 2011 2012 Section H -	11,256 11,437 10,392 - Paid+Case (1) Policy Year	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim	258,422,774 259,980,298 247,159,535 181,015,887 (4) Paid+Case Indemnity Losses	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity	353,522,355 376,191,491 395,208,096 383,753,680 (6) =(4)x(5) Ultimate Indemnity Losses	0.974 0.975 0.980 0.983 (7) On-level Factor	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity
2010 2011 2012 Section H - Policy Year	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts	258,422,774 259,980,298 247,159,535 181,015,887 (4) Paid+Case Indemnity Losses 371,505,935	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690	0.974 0.975 0.980 0.983 (7) On-level Factor	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level 468,851,635	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199 38,053
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000 1.000	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745	33,964 34,187 34,350 34,472  (10) = (9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses  371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335 36,193
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.001	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290 11,563	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335 36,193 35,372
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses  371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335 36,193
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437	1.001 1.003 1.011 1.053 Severity (2) Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.001	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943 (13)	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16)	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003	1.087 1.052 1.025 1.000 (8) Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19)	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20)
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.011 1.053	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,563 10,943	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18)	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13)
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.011 1.053 (12)	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943 (13) =(11)x(12)	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses  371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.011 1.053	11,023 11,290 11,563 10,943 (3) =(1)x(2) Ultimate Claim Counts 12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943 (13)	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382	1.368 1.447 1.599 2.120 (5) Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16)	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18)	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13)
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1) Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.000 1.001 1.003 1.011 1.053 (12)  Claim	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382 (14)  Paid+Case	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate	0.974 0.975 0.980 0.983 (7) On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000 (18)  Factor to Adjust to Adjust to Adjust to Adjust to	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical	33,964 34,187 34,350 34,472 (10) =(9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485 (20) =(19)/(13) Medical Average
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011 2012 Policy Year 2005	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims 12,274	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.001 1.003 1.011 1.053 (12)  Claim Devel Factor	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses 365,400,711	0.974 0.975 0.980 0.983  (7)  On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to Adjust to 2012 Wage Levels  1.194	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical Average Claim Severity
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2009 2010 2011 2012 Policy Year 2005 2006	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims 12,274 12,430	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.001 1.053 (12)  Claim Devel Factor 1.000 1.000 1.001 1.053 (12)	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035 326,097,628	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108 1.108 1.120	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses 365,400,711 365,229,343	0.974 0.975 0.980 0.983  (7)  On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor 0.974 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to Adjust to 2012 Wage Levels  1.194 1.148	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027 408,326,405	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical Average Claim Severity
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2008 2010 2011 2012 Policy Year 2005 2006 2007	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims  12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims  12,274 12,430 13,145	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.001 1.053 (12)  Claim Devel Factor 1.000 1.000 1.001 1.053 (12)	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts  12,274 12,430 13,145	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035 326,097,628 374,959,957	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108 1.120 1.132	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses  365,400,711 365,229,343 424,454,671	0.974 0.975 0.980 0.983  (7)  On-level Factor  1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor  0.974 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to Adjust to 2012 Wage Levels  1.194 1.148 1.115	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027 408,326,405 460,957,773	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical Average Claim Severity  32,850 35,067
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2010 2011 2012 Policy Year 2005 2005 2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims  12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims  12,274 12,430 13,145 11,795	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor  1.000 1.000 1.000 1.001 1.053 (12)  Claim Devel Factor  1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts  12,274 12,430 13,145 11,795	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses  371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035 326,097,628 374,959,957 316,982,362	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108 1.108 1.120 1.132 1.147	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses  365,400,711 365,229,343 424,454,671 363,578,769	0.974 0.975 0.980 0.983  (7)  On-level Factor  1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor  0.974 0.974 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027 408,326,405 460,957,773 390,120,019	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical Average Claim Severity  34,623 32,850 35,067 33,075
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2010 2011 2012 Policy Year 2005 2006 207 2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims 12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims 12,274 12,430 13,145 11,795 11,012	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor 1.000 1.000 1.000 1.001 1.053 (12)  Claim Devel Factor 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses 371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035 326,097,628 374,959,957 316,982,362 297,235,547	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108 1.120 1.132 1.147 1.170	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses 387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses 365,400,711 365,229,343 424,454,671 363,578,769 347,765,590	0.974 0.975 0.980 0.983  (7)  On-level Factor 1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor 0.974 0.974 0.974 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.000 (18)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027 408,326,405 460,957,773 390,120,019 368,283,760	33,964 34,187 34,350 34,472  (10) = (9)/(3) Indemnity Average Claim Severity 38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) = (19)/(13) Medical Average Claim Severity 34,623 32,850 35,067 33,075 33,410
2010 2011 2012 Section H - Policy Year 2005 2006 2007 2010 2011 2012 Policy Year 2005 2005 2010 2011 2012	11,256 11,437 10,392 - Paid+Case (1)  Policy Year Claims  12,274 12,430 13,145 11,795 11,012 11,256 11,437 10,392 (11)  Policy Year Claims  12,274 12,430 13,145 11,795	1.001 1.003 1.011 1.053  Severity (2)  Claim Devel Factor  1.000 1.000 1.000 1.001 1.053 (12)  Claim Devel Factor  1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000	11,023 11,290 11,563 10,943  (3) =(1)x(2)  Ultimate Claim Counts  12,274 12,430 13,145 11,795 11,023 11,290 11,563 10,943  (13) =(11)x(12)  Ultimate Claim Counts  12,274 12,430 13,145 11,795	258,422,774 259,980,298 247,159,535 181,015,887  (4)  Paid+Case Indemnity Losses  371,505,935 388,603,262 428,433,130 375,695,480 340,253,246 328,198,832 288,306,821 198,544,382  (14)  Paid+Case Medical Losses 329,784,035 326,097,628 374,959,957 316,982,362	1.368 1.447 1.599 2.120 (5)  Paid+Case Indemnity LDF 1.043 1.052 1.064 1.087 1.122 1.196 1.380 1.895 (15)  Paid+Case Medical LDF 1.108 1.108 1.120 1.132 1.147	353,522,355 376,191,491 395,208,096 383,753,680  (6) =(4)x(5)  Ultimate Indemnity Losses  387,480,690 408,810,632 455,852,850 408,380,987 381,764,142 392,525,803 397,863,413 376,241,604  (16) =(14)x(15)  Ultimate Medical Losses  365,400,711 365,229,343 424,454,671 363,578,769	0.974 0.975 0.980 0.983  (7)  On-level Factor  1.013 1.008 1.002 0.998 0.992 0.990 1.003 1.003 (17)  On-level Factor  0.974 0.974 0.974	1.087 1.052 1.025 1.000  (8)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102 1.087 1.052 1.025 1.000  (18)  Factor to Adjust to 2012 Wage Levels 1.194 1.148 1.115 1.102	374,380,174 385,972,470 397,184,136 377,229,867  (9) =(6)x(7)x(8) On-level Devel Indemnity Losses Adj to 2012 Wage Level  468,851,635 472,993,901 509,187,633 449,219,086 411,541,745 408,619,361 409,003,589 377,370,329  (19) =(16)x(17)x(18) On-level Devel Medical Losses Adj to 2012 Wage Level  424,961,027 408,326,405 460,957,773 390,120,019	33,964 34,187 34,350 34,472  (10) =(9)/(3) Indemnity Average Claim Severity  38,199 38,053 38,736 38,086 37,335 36,193 35,372 34,485  (20) =(19)/(13) Medical Average Claim Severity  34,623 32,850 35,067 33,075

#### **APPENDIX A-IV**

NCRB and NCCI maintain several data reporting initiatives and programs to assist carriers to report data and to ensure that the data that is reported is complete, accurate, and reported in a timely fashion. Occasionally, a particular carrier's data submission is not available for use in a filing either because the data was not reported prior to the filing, was not accurate, or NCCI determined that the data that was reported should not be included in the filing based on NCCI's actuarial judgment.

All carriers writing more than one-tenth of one percent of the North Carolina workers compensation written premium volume and whose aggregate financial data is not included in this filing are listed below. The listing is separated between policy years 2012 and 2011 aggregate data.

Carriers not included in policy year experience valued as of December 31, 2013

# Policy Year 2012

	Percentage of
Name of Carrier	Premium Volume
Ullico Casualty Co.	0.2%

# Policy Year 2011

	Percentage of
Name of Carrier	Premium Volume
CAGC Insurance Co.	0.3%
Ullico Casualty Co.	0.3%

Note: Figures are based on 2012 and 2011 data from the NAIC.

### **APPENDIX A-V**

## **Derivation of Industry Group Differentials**

Industry group differentials are used to more equitably distribute the overall loss cost level change based on the individual experience of each industry group. The payroll, losses and claim counts used in the calculations below are from North Carolina Workers Compensation Statistical Plan ("Workers Compensation Statistical Plan" or "WCSP") data.

## I. Expected Losses

The current expected losses (columns (1) and (2)) are the payroll extended by the pure premiums underlying the latest approved loss costs. The proposed expected losses (3) are the current expected losses adjusted to the proposed level. These adjustments include the proposed experience, trend, benefit and, if applicable, loss-based expense changes as well as any miscellaneous premium adjustments.

	(1)	(2)	(3)	(4)	(5)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected	Current	Proposed
	Losses Prior to	Losses Prior to	Losses Prior to	Ratio of	Ratio of
	Adjustment for	Adjustment for	Adjustment for	Manual to	Manual to
	Change in	Change in	Change in	Standard	Standard
Industry Group	Off-Balance	Off-Balance	Off-Balance	Premium	Premium
Manufacturing	297,054,465	1,449,680,951	1,400,987,933	1.096	1.091
Contracting	297,418,551	1,630,599,771	1,575,917,716	1.091	1.088
Office & Clerical	174,606,569	816,409,339	789,135,678	1.118	1.116
Goods & Services	499,654,183	2,403,020,832	2,322,846,062	1.019	1.018
Miscellaneous	257,443,616	1,249,536,106	1,207,304,649	1.069	1.057
Statewide	1,526,177,383	7,549,246,998	7,296,192,039		

	(6)	(7)	(8)	(9)	(10)
	Latest Year	Five Year	Five Year		
	Current Expected	Current Expected	Proposed Expected		Adjustment to
	Losses Adjusted	Losses Adjusted	Losses Adjusted		Proposed for
	for Change in	for Change in	for Change in	Current/	Current
	Off-Balance	Off-Balance	Off-Balance	Proposed	Relativity
Industry Group	(1)x(4)/(5)	(2)x(4)/(5)	(3)x(4)/(5)	(7)/(8)	(9)IG/(9)SW
Manufacturing	298,415,851	1,456,324,768	1,407,408,593	1.035	1.000
Contracting	298,238,639	1,635,095,910	1,580,263,078	1.035	1.000
Office & Clerical	174,919,484	817,872,439	790,549,900	1.035	1.000
Goods & Services	500,145,002	2,405,381,363	2,325,127,836	1.035	1.000
Miscellaneous	260,366,344	1,263,721,946	1,221,011,041	1.035	1.000
Statewide	1,532,085,320	7,578,396,426	7,324,360,448	1.035	

### **APPENDIX A-V**

## **II.** Industry Group Differentials

To calculate the converted indicated balanced losses (11) the reported losses are limited to \$500,000 for a single claim occurrence and \$1,500,000 for each multiple claim occurrence. After the application of limited development, trend and benefit factors, the limited losses are brought to an unlimited level through the application of the expected excess provision. The proposed experience change, applicable loss-based expenses and any miscellaneous premium adjustments are applied to calculate the indicated losses. These indicated losses are then balanced to the expected losses using the factors shown in Appendix B-I, Section A-3.

	(11) Converted	(12) Indicated/	(13) Indicated	(14)
Industry Group	Indicated Balanced Losses	Expected Ratio (11)/[(8)x(10)]	Differential (12)IG/(12)SW	Lost-Time Claim Counts
Manufacturing	1,421,080,377	1.010	1.011	19,263
Contracting	1,588,106,126	1.005	1.006	14,472
Office & Clerical	775,319,537	0.981	0.982	10,642
Goods & Services	2,300,018,202	0.989	0.990	36,125
Miscellaneous	1,231,260,255	1.008	1.009	12,396
Statewide	7,315,784,497	0.999		

	(15)	(16)	(17) Credibility Weighted	(18)
Industry Group	Full Credibility Standard for Lost-Time Claim Counts	Credibility Minimum of 1.000 and ((14)/(15))^0.5	Indicated/Expected Ratio [(16)IGx(12)IG] + [1-(16)IG]x(12)SW*	Final Industry Group Differential (17)IG/(17)SW
Manufacturing	12,000	1.00	1.010	1.011
Contracting	12,000	1.00	1.005	1.006
Office & Clerical	12,000	0.94	0.982	0.983
Goods & Services	12,000	1.00	0.989	0.990
Miscellaneous	12,000	1.00	1.008	1.009
Statewide			0.999	1.000

<sup>\*</sup>Statewide ratio (column 17) =  $\Sigma_{IG}[(6)x(17)] \div \Sigma_{IG}(6)$ 

#### APPENDIX A-V

## **Industry Group Differentials - Supporting Documentation**

The below documentation is additional supporting material for the calculation of the industry group differentials shown in Appendix A-V.

## Appendix A-V - columns (1), (2), and (3)

The one-year current expected losses in column (1) are those losses expected during the most recent Workers Compensation Statistical Plan (WCSP) policy period. These losses are derived by multiplying the currently-approved underlying pure premiums by payroll in hundreds (for the latest policy period).

One-year current expected losses for each of the latest five policy periods are then calculated and summed to arrive at the five-year current expected losses in column (2).

The only difference between the five-year expected losses in columns (2) and (3) is that the current underlying pure premiums are brought to the proposed level in column (3). Please see Appendix B-I, Section B for documentation.

### Appendix A-V - columns (4) and (5)

The figures in these columns of Appendix A-V reflect the current and proposed manual to standard earned premium ratios based on the reported WCSP payroll and manual premium data.

#### **Appendix A-V - columns (6), (7), and (8)**

The one-year current expected losses in column (1) are multiplied by the current ratio of manual to standard premium (Appendix A-V, column (4)) and divided by the proposed ratio of manual to standard premium (Appendix A-V, column (5)) to derive the one-year current expected losses adjusted for the change in off-balance.

The same adjustment is made to columns (2) and (3) to arrive at columns (7) and (8), respectively.

### **APPENDIX A-V**

## Appendix A-V - column (11)

"Unadjusted" losses were collected under the data submission rules of the WCSP and are summed by industry group over the most recent five policy periods.

Please refer to Appendix B-I, Section A for an explanation and documentation of the adjustments applied to these "unadjusted" losses to arrive at the "converted" losses in column (11).

# Appendix A-V - columns (12) through (18)

In the calculation of the credibility-weighted differentials, the ratios of indicated losses to expected losses by industry group, column (12), are credibility weighted with the statewide ratio. The credibility is based on lost-time claim counts, column (14). The full credibility standard, column (15), is 12,000 lost-time claims for each industry group. Partial credibility is calculated using the square root of the ratio of the actual lost-time claim counts and the number of lost-time claim counts required for full credibility. The statewide credibility-weighted ratio (17) is rebalanced using the latest year expected losses to ensure that the overall pure premium level change is achieved.

#### **APPENDIX B-I**

### Distribution of Loss Cost Level Change to Occupational Classification

After determining the required changes in the overall loss cost level for the state and by industry group, the next step in the ratemaking procedure is to distribute these changes among the various occupational classifications. In order to do this, the pure premiums by classification must be adjusted, by policy period, industry group, or on an overall basis, to incorporate the changes proposed in the filing. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums.

#### Section A – Calculation of Indicated Pure Premiums

The indicated pure premiums are calculated from the payroll and loss data reported, by class code and policy period, in the Workers Compensation Statistical Plan (WCSP) for the latest available five policy periods. Various adjustments are made to these pure premiums to put them at the level proposed in this filing (Sections A-1 to A-3).

#### Section A-1 – Calculation of Primary Conversion Factors

#### 1. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis.

Delias Desiral	Inde	emnity	Medical		
Policy Period	Likely-to-Develop	Not-Likely-to-Develop	Likely-to-Develop	Not-Likely-to-Develop	
1/07-12/07	1.115	1.038	1.224	1.037	
1/08-12/08	1.162	1.062	1.252	1.043	
1/09-12/09	1.270	1.124	1.296	1.058	
1/10-12/10	1.538	1.273	1.397	1.079	
1/11-12/11	2.505	1.689	1.636	1.122	

### 2. Factors to Adjust to the Proposed Trend Level

The proposed trend factors are applied to adjust the losses to the proposed level.

Policy Period	Indemnity	Medical
1/07-12/07	0.920	1.000
1/08-12/08	0.929	1.000
1/09-12/09	0.938	1.000
1/10-12/10	0.948	1.000
1/11-12/11	0.957	1.000

#### 3. Factors to Adjust to the August 7, 2014 Benefit Level

The following factors are applied to adjust the losses to the proposed benefit level.

		Permanent Total	Permanent Partial	Temporary Total	
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical
1/07-12/07	1.261	1.030	0.996	1.030	0.966
1/08-12/08	1.254	1.023	0.993	1.023	0.966
1/09-12/09	1.244	1.015	0.987	1.015	0.966
1/10-12/10	1.212	1.010	0.986	1.010	0.967
1/11-12/11	1.044	1.012	1.005	1.012	0.972

#### **APPENDIX B-I**

### 4. Primary Conversion Factors: Indicated Pure Premiums

The factors above, contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

Policy Period	Fatal (L)	Fatal (NL)	P.T.*	P.P. (L)	P.P. (NL)	T.T. (L)	T.T. (NL)	Medical (L)	Medical (NL)
1/07-12/07	1.294	1.204	1.057	1.022	0.951	1.057	0.984	1.182	1.002
1/08-12/08	1.354	1.237	1.104	1.072	0.980	1.104	1.009	1.209	1.008
1/09-12/09	1.482	1.312	1.209	1.176	1.041	1.209	1.070	1.252	1.022
1/10-12/10	1.767	1.463	1.473	1.438	1.190	1.473	1.219	1.351	1.043
1/11-12/11	2.503	1.687	2.426	2.409	1.624	2.426	1.636	1.590	1.091

<sup>\*</sup> Permanent total losses are always assigned to the Likely-to-Develop grouping.

## Section A-2 – Expected Excess Provision and Redistribution

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	Α	В	С	D	Е	F	G
(1) Excess Ratios	0.140	0.186	0.212	0.242	0.287	0.318	0.380
(2) Excess Factors 1/(1-(1))	1.163	1.229	1.269	1.319	1.403	1.466	1.613

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.

#### **APPENDIX B-I**

### Section A-3 – Calculation of Secondary Conversion Factors

### 1. Factors to Adjust for Proposed Industry Group Differentials

The following factors are applied to adjust the indicated industry group differentials for the effects of credibility weighting the industry group differentials and weighting the differentials by the latest year expected losses.

	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
(1) Indicated Differentials*	1.011	1.006	0.982	0.990	1.009
(2) Final Differentials**	1.011	1.006	0.983	0.990	1.009
(3) Adjustment (2)/(1)	1.000	1.000	1.001	1.000	1.000

<sup>\*</sup>See Appendix A-V, column (13).

## 2. Factors to Balance Indicated to Expected Losses

The expected losses are calculated as the pure premium underlying the current loss costs, adjusted to the proposed level and adjusted for the Experience Rating Plan off-balance. The indicated losses are balanced to the expected losses by applying the following factors.

	(1)	(2)	(3)	(4)	(5)
	Adjustment of	Current Ratio of	Proposed Ratio of		Balancing
	Indicated Losses	Manual to	Manual to	Off-balance	Indicated to
	to Pure Premium	Standard	Standard	Adjustment	Expected Losses
Policy Period	at Proposed Level	Premium	Premium	(2)/(3)	(1)x(4)
1/07-12/07	0.878	1.070	1.082	0.989	0.868
1/08-12/08	0.877	1.069	1.081	0.989	0.867
1/09-12/09	0.850	1.068	1.067	1.001	0.851
1/10-12/10	0.839	1.068	1.051	1.016	0.852
1/11-12/11	0.840	1.068	1.046	1.021	0.858

#### 3. Adjustment for Experience Change

A factor of 0.974 is applied to adjust for the experience change in the proposed loss cost level.

### 4. Factor to Reflect the Proposed Loss Adjustment Expense

A factor of 1.170 is applied to include the proposed loss adjustment expense.

#### 5. Secondary Conversion Factors: Indicated Pure Premiums

The factors above, contained within section A-3, are combined multiplicatively, resulting in the following factors:

	Policy Period	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
Ī	1/07-12/07	0.989	0.989	0.990	0.989	0.989
	1/08-12/08	0.988	0.988	0.989	0.988	0.988
	1/09-12/09	0.970	0.970	0.971	0.970	0.970
	1/10-12/10	0.971	0.971	0.972	0.971	0.971
	1/11-12/11	0.978	0.978	0.979	0.978	0.978

<sup>\*\*</sup>See Appendix A-V, column (18).

#### **APPENDIX B-I**

#### Section B – Calculation of Present on Rate Level Pure Premiums

The present on rate level pure premiums are the pure premiums underlying the current loss costs, adjusted to the proposed level. The data sources for the above-captioned pure premiums are the partial pure premiums underlying the current loss costs.

#### 1. Adjustment for Experience Change

A factor of 0.974 is applied to adjust for the experience change in the proposed loss cost level.

## 2. Factors to Adjust to the Proposed Trend Level

The pure premiums underlying the current loss costs contain the current trend. The change in trend factors, 0.981 and 1.000, for indemnity and medical, respectively, are applied to adjust to the proposed trend level.

#### 3. Factors to Adjust to the August 7, 2014 Benefit Level

The pure premiums underlying the current loss costs are at the current April 1, 2013 level. The following factors are applied to adjust to the proposed benefit level.

Effective Date	Indemnity	Medical
January 1, 2014 (Appendix C-I)	1.004	1.000
August 7, 2014 (Appendix C-II)	1.000	0.992
Combined Benefit Adjustment	1.004	0.992

### 4. Factors to Include the Proposed Loss Adjustment Expense Provisions

The pure premiums underlying the current loss costs include the current loss adjustment expense provision and must be adjusted to the proposed level.

	(a) Current		(b) Proposed	
	Indemnity	Medical	Indemnity	Medical
(1) Loss Adjustment Expense	1.165	1.165	1.170	1.170
(2) Overall Change (1b)/(1a)			1.004	1.004

#### 5. Adjustment to Obtain Expected Losses

The pure premiums underlying the current loss costs reflect the current Experience Rating Plan off-balance. The change in off-balance must be applied.

	(1)	(2)	(3)
	Current Ratio of	Proposed Ratio of	Off-balance
	Manual to Standard	Manual to Standard	Adjustment
Industry Group	Premium	Premium	(1)/(2)
Manufacturing	1.096	1.091	1.005
Contracting	1.091	1.088	1.003
Office & Clerical	1.118	1.116	1.002
Goods & Services	1.019	1.018	1.001
Miscellaneous	1.069	1.057	1.011

## **APPENDIX B-I**

# 6. Factors to Adjust for Proposed Industry Group Differentials

The pure premiums underlying the current loss costs are adjusted by the proposed industry group differentials.

Industry Group	(1) Final Differential*	(2) Adjustment to Proposed for Current Relativities**	(3) Adjusted Differential (1)x(2)
Manufacturing	1.011	1.000	1.011
Contracting	1.006	1.000	1.006
Office & Clerical	0.983	1.000	0.983
Goods & Services	0.990	1.000	0.990
Miscellaneous	1.009	1.000	1.009

<sup>\*</sup>See Appendix A-V, column (18).
\*\*See Appendix A-V, column (10).

## 7. Combined Conversion Factors

The factors above, contained within Section B, are combined multiplicatively, resulting in the following factors.

Industry Group	Indemnity	Medical
Manufacturing	0.978	0.986
Contracting	0.972	0.979
Office & Clerical	0.949	0.955
Goods & Services	0.954	0.961
Miscellaneous	0.982	0.989

#### **APPENDIX B-I**

#### Section C – Calculation of National Pure Premiums

Finally, there are the national pure premiums, which reflect the countrywide experience for each classification adjusted to state conditions. These pure premiums reflect the countrywide experience for each classification as indicated by the latest available individual classification experience for all states for which the National Council on Compensation Insurance compiles workers compensation data.

Countrywide data is adjusted to North Carolina conditions in four steps. First, statewide indicated pure premiums are determined for North Carolina. Second, using North Carolina payrolls as weights, corresponding statewide-average pure premiums are computed for each remaining state. Third, the ratios of North Carolina statewide pure premiums to those for other states are used as adjustment factors to convert losses for other states to a basis that is consistent with the North Carolina indicated pure premiums. The quotient of the countrywide total of such adjusted losses divided by the total countrywide payroll for the classification is the initial pure premium indicated by national relativity. Finally, national pure premiums are balanced to the level of the state indicated pure premiums to ensure unbiased derived by formula pure premiums. Indemnity and medical pure premiums are computed separately.

## Section D – Calculation of Derived by Formula Pure Premiums

The indicated, present on rate level and national pure premiums are credibility weighted, and the resulting derived by formula pure premiums are used to determine the final class loss costs.

As for the preceding pure premiums, separate computations are performed for each partial pure premium: indemnity and medical. Each partial formula pure premium is derived by the weighting of the indicated, present on rate level and national partial pure premiums. The weight assigned to the policy year indicated pure premium varies in one-percent intervals from zero percent to one hundred percent, depending upon the volume of expected losses (i.e. the product of the underlying pure premiums and the payroll in hundreds). To achieve full state credibility, a classification must have expected losses of at least: \$32,712,504 for indemnity and \$16,020,072 for medical.

The partial credibilities formula is:

 $z = [(expected losses) / (full credibility standard)]^{0.4}$ 

For the national pure premiums, credibility is determined from the number of lost-time claims. Full credibility standards are: 1,150 lost-time claims for indemnity and 1,000 lost-time claims for medical.

Partial credibilities are assigned using a credibility formula similar to that used for indicated pure premiums but based on the number of national cases. In no case is the national credibility permitted to exceed 50% of the complement of the state credibility.

National Credibility equals the smaller of:

[ (national cases)/(full credibility standard) ] $^{0.4}$  and [ (1 – state credibility)/2 ]

The residual credibility (100% minus the sum of the state and national credibilities) is assigned to the present on rate level pure premium.

For example, if the state credibility is 40%, the national pure premium is assigned a maximum credibility of 30% ((100-40) / 2). The remainder is assigned to the present on rate level pure premium.

The total pure premium shown on the attached Appendix B-IV is obtained by adding the indemnity and medical partial pure premiums obtained above and rounding the sum to two decimal places.

								220	11VL 4/1/2013
CLASS	FARM: NURSERY	MPLOYEES	& DRIVERS						
0005									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	94,052,762	7	239,373	23	687,551	148,383	598,482	1,673,789	1.78
1/08 through 12/08	88,244,655	2	62,109	29	502,521	42,585	524,582	1,131,797	1.28
1/09 through 12/09	78,451,953	10	697,077	23	357,588	1,570,035	684,146	3,308,846	4.22
1/10 through 12/10	78,664,320	1	87,797	18	283,017	109,458	471,172	951,444	1.21
1/11 through 12/11	82,924,692	10	327,724	24	468,206	420,091	627,756	1,843,777	2.22
5 YR. TOTAL	422,338,382	30	1,414,080	117	2,298,883	2,290,552	2,906,138	8,909,653	2.11
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	47%	47% 0.879		66%	1.230		2.11	
Pure Premium Indicated by National Relativity 26% 1.389		)	17%	1.738		3.13	;		
Pure Premium Present	on Rate Level	27%	1.152		17%	1	.328	2.48	1
Pure Premium Derived by Formula 1.08		i		1	.333	2.42	!		

CLASS	FARM: GARDENING	G-MARKET O	OR TRUCK-& DRI	VERS					
0008									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	37,479,957	2	35,087	8	180,495	133,203	221,541	570,326	1.52
1/08 through 12/08	41,313,778	2	52,562	7	22,780	20,653	76,152	172,147	0.42
1/09 through 12/09	52,584,951	1	328,086	8	91,706	294,008	181,414	895,214	1.70
1/10 through 12/10	50,494,488	2	98,387	11	133,825	807,824	403,877	1,443,913	2.86
1/11 through 12/11	59,829,736	1	49,477	11	266,966	30,946	427,230	774,619	1.30
5 YR. TOTAL	241,702,910	8	563,599	45	695,772	1,286,634	1,310,214	3,856,219	1.60
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	35%	0.521		50%	1	.074	1.60	)
Pure Premium Indicated by National Relativity 32% 1.160		)	25% 1.539		.539	2.70			
Pure Premium Present	on Rate Level	33%	0.973	1	25%	1	.182	2.16	i
ure Premium Derived by Formula			0.875	,		1	.217	2.09	1

CLASS	FARM - ORCHARD	OR GROVE	& DRIVERS						
0016									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,820,472	0	0	0	0	0	5,207	5,207	0.29
1/08 through 12/08	2,496,201	1	39,072	1	91,415	378,814	81,044	590,345	23.65
1/09 through 12/09	2,357,984	0	0	0	0	0	4,150	4,150	0.18
1/10 through 12/10	2,889,075	0	0	0	0	0	4,841	4,841	0.17
1/11 through 12/11	3,162,311	0	0	0	0	0	4,842	4,842	0.15
5 YR. TOTAL	12,726,043	1	39,072	1	91,415	378,814	100,084	609,385	4.79
			INDEMNITY			MEDICAL	·	TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	17%	1.025		28%	3.763		4.79	)
Pure Premium Indicated	Premium Indicated by National Relativity 41% 3.079			36%	3.338		6.42	2	
Pure Premium Present on Rate Level 42% 3.23		36%		5.223		8.46			
Pure Premium Derived by Formula 2.797			· · · · · · · · · · · · · · · · · · ·	4	.136	6.93	3		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	FARM: POULTRY C	R EGG PRO	DUCER & DRIVE	RS					
0034									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	57,396,935	5	448,304	19	427,646	190,239	591,485	1,657,674	2.89
1/08 through 12/08	47,037,789	1	312,028	19	303,219	363,054	601,061	1,579,362	3.36
1/09 through 12/09	50,938,743	9	577,579	20	377,335	988,533	460,950	2,404,397	4.72
1/10 through 12/10	55,178,938	6	387,739	17	829,346	429,293	579,345	2,225,723	4.03
1/11 through 12/11	70,717,199	3	1,077,722	21	490,609	984,295	586,759	3,139,385	4.44
5 YR. TOTAL	281,269,604	24	2,803,372	96	2,428,155	2,955,414	2,819,600	11,006,541	3.91
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	47%	1.860		66%	2.053		3.91	
Pure Premium Indicated by National Relativity 26% 1.525			17%	1.697		3.22	!		
Pure Premium Present	on Rate Level	27%	1.722		17%	2	.004	3.73	1
Pure Premium Derived by Formula		•	1.736			1	.984	3.72	!

CLASS	FARM: FLORIST &	DRIVERS							
0035									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMNITY LIKELY INDEMNI		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	49,001,544	6	144,974	16	405,216	370,735	538,945	1,459,870	2.98
1/08 through 12/08	30,798,166	2	320,778	9	25,892	169,980	114,127	630,777	2.05
1/09 through 12/09	43,378,258	0	0	10	311,522	0	473,139	784,661	1.81
1/10 through 12/10	49,936,449	2	44,104	15	236,041	17,782	387,921	685,848	1.37
1/11 through 12/11	57,964,077	0	0	11	239,695	0	459,612	699,307	1.21
5 YR. TOTAL	231,078,494	10	509,856	61	1,218,366	558,497	1,973,744	4,260,463	1.84
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		37%	37% 0.748			1.096		1.84	
Pure Premium Indicated	dicated by National Relativity 31% 1.312			24%	1.609		2.92		
Pure Premium Present on Rate Level 32% 1.15		24%		1.343		2.50			
Pure Premium Derived by Formula 1.054					1	.278	2.33		

CLASS	FARM: DAIRY & DR	RIVERS							
0036									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMNITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	6,482,365	1	116,518	0	0	129,727	9,388	255,633	3.94
1/08 through 12/08	8,350,655	1	82,821	1	272	300,787	30,602	414,482	4.96
1/09 through 12/09	8,248,126	0	0	5	150,770	0	141,122	291,892	3.54
1/10 through 12/10	8,852,174	1	3,713	1	8,359	53,458	29,228	94,758	1.07
1/11 through 12/11	9,909,626	1	81,290	3	120,298	204,475	304,801	710,864	7.17
5 YR. TOTAL	41,842,946	4	284,342	10	279,699	688,447	515,141	1,767,629	4.22
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	22%	1.348		30%	2.876		4.22	
Pure Premium Indicated	Pure Premium Indicated by National Relativity 39% 1.75		1.751	35%		2.303		4.05	
Pure Premium Present	on Rate Level	39%	1.682		35%	1	.804	3.49	
Pure Premium Derived	by Formula		1.635			2	.300	3.94	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	FARM: FIELD CRO	PS & DRIVER	RS						
0037									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	124,629,383	10	411,056	56	766,772	374,258	1,426,886	2,978,972	2.39
1/08 through 12/08	133,821,440	12	859,550	48	915,853	607,042	1,413,093	3,795,538	2.84
1/09 through 12/09	139,478,830	10	287,042	51	1,523,559	204,261	2,176,246	4,191,108	3.01
1/10 through 12/10	147,846,145	12	1,364,685	50	1,470,298	1,994,746	2,141,164	6,970,893	4.72
1/11 through 12/11	160,902,755	14	1,547,886	54	2,555,391	2,478,908	2,588,892	9,171,077	5.70
5 YR. TOTAL	706,678,553	58	4,470,219	259	7,231,873	5,659,215	9,746,281	27,107,588	3.84
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	68%	68% 1.656		94%	2.180		3.84	
Pure Premium Indicated by National Relativity 16% 1.960		)	3% 2.353		4.31				
Pure Premium Present	on Rate Level	16%	1.749	)	3%	1	.929	3.68	i
Pure Premium Derived by Formula 1.		1.720	)		2	.178	3.90	1	

CLASS	LANDSCAPE GARD	DENING & DE	RIVERS						
0042									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	INDEMNITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	230,300,529	31	1,405,397	105	2,046,417	1,834,297	3,126,775	8,412,886	3.65
1/08 through 12/08	203,937,722	16	1,057,942	116	1,854,627	1,235,917	2,533,863	6,682,349	3.28
1/09 through 12/09	167,648,158	14	474,062	85	2,155,569	1,240,420	2,177,222	6,047,273	3.61
1/10 through 12/10	164,011,778	25	1,529,703	103	2,570,513	2,164,431	2,619,851	8,884,498	5.42
1/11 through 12/11	172,363,719	21	1,231,296	91	2,174,587	1,731,789	2,908,125	8,045,797	4.67
5 YR. TOTAL	938,261,906	107	5,698,400	500	10,801,713	8,206,854	13,365,836	38,072,803	4.06
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	77%	1.759		100%	2	.299	4.06	
Pure Premium Indicated	ure Premium Indicated by National Relativity 119		2.984		0%	3.214		6.20	
Pure Premium Present	on Rate Level	12%	1.855		0%	2	.117	3.97	
Pure Premium Derived I	oy Formula		1.905			2	.299	4.20	

CLASS	FARM MACHINERY	OPERATIO	N-BY CONTRACT	OR-& DRIVE	ERS				
0050									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	CASES AMOUNT CASES			AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	11,071,669	4	377,404	2	20,712	306,703	45,037	749,856	6.77
1/08 through 12/08	10,595,159	2	151,783	4	6,975	106,336	82,841	347,935	3.28
1/09 through 12/09	7,619,055	1	36,462	4	79,171	0	156,094	271,727	3.57
1/10 through 12/10	8,460,407	1	132,650	1	11,547	44,201	13,768	202,166	2.39
1/11 through 12/11	9,563,426	1	216,743	4	161,197	243,015	113,681	734,636	7.68
5 YR. TOTAL	47,309,716	9	915,042	15	279,602	700,255	411,421	2,306,320	4.88
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		29%	29% 2.525		39%	2.350		4.88	
Pure Premium Indicated by National Relativity 35% 3.310		1	30%	3.178		6.49	)		
Pure Premium Present on Rate Level 36%		3.109		31%	3.212		6.32		
Pure Premium Derived by Formula		3.010		· · · · · · · · · · · · · · · · · · ·	2	.866	5.88		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	FARM: BERRY OR	VINEYARD 8	DRIVERS						
0079									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMNITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	CASES AMOUNT		AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,676,281	1	1,999	2	4,939	8,017	11,258	26,213	0.30
1/08 through 12/08	6,975,671	0	0	1	506	0	7,181	7,687	0.11
1/09 through 12/09	8,662,448	0	0	2	5,259	0	94,481	99,740	1.15
1/10 through 12/10	10,146,948	3	574,244	2	66,507	670,965	68,356	1,380,072	13.60
1/11 through 12/11	11,827,461	0	0	2	3,719	0	36,638	40,357	0.34
5 YR. TOTAL	46,288,809	4	576,243	9	80,930	678,982	217,914	1,554,069	3.36
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PF	REM.*
Indicated Pure Premium	١	21%	1.420		32%	1.938		3.36	;
Pure Premium Indicated by National Relativity 39% 1.421			34%	2.535		3.96			
Pure Premium Present	Pure Premium Present on Rate Level 40%		1.478		34%	1.942		3.42	
Pure Premium Derived by Formula 1.4		1.444			2	.142	3.59	1	

CLASS	FARM: CATTLE OF	LIVESTOCK	RAISING NOC 8	& DRIVERS							
0083											
Industry Group: God	ods and Services				CONVERTED	LOSSES					
Hazard Gi	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	137,636,233	23	1,138,155	57	1,070,564	1,224,736	1,956,899	5,390,354	3.92		
1/08 through 12/08	118,740,983	16	16         1,359,613         54         878,346         1,026,779         1,273,052         4,537,790								
1/09 through 12/09	106,913,671	4	4 432,475 57 1,717,448 100,470 1,269,003 3,519,3						3.29		
1/10 through 12/10	120,160,388	5	202,666	44	1,600,642	240,593	1,250,342	3,294,243	2.74		
1/11 through 12/11	132,797,660	11	759,076	39	1,231,874	688,660	1,305,927	3,985,537	3.00		
5 YR. TOTAL	616,248,935	59	3,891,985	251	6,498,874	3,281,238	7,055,223	20,727,320	3.36		
			INDEMNITY			MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*		
Indicated Pure Premium	ı	63%	1.686	;	83%	1	.677	3.36			
Pure Premium Indicated	by National Relativity	18% 2.726 8% 3.611					6.34				
Pure Premium Present of	on Rate Level	19%	1.653	}	9%	1	.602	3.26			
Pure Premium Derived b	oy Formula		1.867	1.867 1.825 3.69							

CLASS	TREE PRUNING, SE	PRAYING, RE	EPAIRING ALL	OPERATION	IS & DRIVERS				
0106									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	15,290,665	6	6 873,489 16 1,033,249 965,045 713,607 3,585,390						23.45
1/08 through 12/08	14,297,790	5	5 749,392 17 556,675 808,730 1,111,969 3,226,766						22.57
1/09 through 12/09	14,951,738	5	732,032	22	1,150,212	1,558,762	738,971	4,179,977	27.96
1/10 through 12/10	16,433,299	5	559,280	22	759,851	446,112	522,785	2,288,028	13.92
1/11 through 12/11	18,494,413	9	708,092	21	589,945	1,360,833	918,320	3,577,190	19.34
5 YR. TOTAL	79,467,905	30	3,622,285	98	4,089,932	5,139,482	4,005,652	16,857,351	21.21
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		56%	9.705		79%	1	1.508	21.2	1
Pure Premium Indicated	by National Relativity	22% 6.777 10%				7.477			5
Pure Premium Present of	on Rate Level	22%	10.05	7	11%	1	1.224	21.28	3
Pure Premium Derived b	oy Formula		9.138 11.074 20.21						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

r	1								11VL 4/1/2013
CLASS	FARM: FISH HATCI	HERY & DRI\	/ERS						
0113									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,785,989	0	0	2	78,146	0	243,456	321,602	11.54
1/08 through 12/08	2,779,814	0	0	1	11,626	0	26,886	38,512	1.39
1/09 through 12/09	2,301,273	0	0	1	123,220	0	198,306	321,526	13.97
1/10 through 12/10	2,161,848	0	0	0	0	0	1,939	1,939	0.09
1/11 through 12/11	2,360,726	0	0	1	4,088	0	8,939	13,027	0.55
5 YR. TOTAL	12,389,650	0	0	5	217,080	0	479,526	696,606	5.62
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	14%	1.752	2	22%	3	.870	5.62	!
Pure Premium Indicated	d by National Relativity	vity 43% 2.372			39%	2.353		4.73	;
Pure Premium Present	ure Premium Present on Rate Level 43% 2.049		)	39%	2	.760	4.81		
Pure Premium Derived	by Formula		2.146 2.845 4.99						1

CLASS	FARM: ANIMAL RA	ISING & DRI	VERS						
0170									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	310,230	0	0	1	4,721	0	3,620	8,341	2.69
1/08 through 12/08	275,490	0	0	0	0	0	1,143	1,143	0.42
1/09 through 12/09	110,424	0	0	0	0	0	0	0	0.00
1/10 through 12/10	111,428	0	0	0	0	0	528	528	0.47
1/11 through 12/11	115,584	0	0	1	5,982	0	1,399	7,381	6.39
5 YR. TOTAL	923,156	0	0	2	10,703	0	6,690	17,393	1.88
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	5%	1.159	)	7%	0	.725	1.88	i .
Pure Premium Indicated	ndicated by National Relativity 26% 1.572				28%	1.254		2.83	i
Pure Premium Present	Pure Premium Present on Rate Level 69% 1.518			3	65%	1	.873	3.39	
Pure Premium Derived I	rived by Formula 1.514 1.619 3.13								

CLASS	IRRIGATION WORK	(S OPERATION	ON & DRIVERS							
0251										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	380,246	1	5,106	0	0	11,777	0	16,883	4.44	
1/08 through 12/08	238,334	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	133,272	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	135,025	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	250,089	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	1,136,966	1	5,106	0	0	11,777	0	16,883	1.49	
			INDEMNITY			MEDICAL		TOTA	L.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		6%	0.449		7%	1	.036	1.49	١	
Pure Premium Indicated	by National Relativity	47% 1.962			46%	2.358		4.32	!	
Pure Premium Present of	on Rate Level	47% 2.107			47%	2	.150	4.26		
Pure Premium Derived b	oy Formula		1.939 2.168 4.11							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	COTTON COMPRE	SSING & DRI	VERS						
0400									
Industry Group: Go	ods and Services				CONVERTE	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	32,094	0	0	0	0	0	0	0	0.00
1/08 through 12/08	30,895	0	0	0	0	0	0	0	0.00
1/09 through 12/09	31,880	0	0	0	0	0	0	0	0.00
1/10 through 12/10	9,877	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	104,746	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	3%	0.000	)	3%	0	.000	0.00	)
Pure Premium Indicated	d by National Relativity	0.000			0%	0.163		0.16	5
Pure Premium Present	Pure Premium Present on Rate Level 97% 3.634			ļ	97%	3	.153	6.79	)
Pure Premium Derived	by Formula		3.525 3.058 6.58						3

CLASS	COTTON GIN OPER	RATION & LC	CAL MANAGER	S, DRIVERS					
0401									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,511,437	0	0	1	1,171	0	25,380	26,551	0.48
1/08 through 12/08	5,700,687	0	0	3	53,626	0	40,174	93,800	1.65
1/09 through 12/09	7,146,838	1	218,823	4	78,294	533,803	88,928	919,848	12.87
1/10 through 12/10	7,868,512	1	149,049	5	284,699	51,566	571,907	1,057,221	13.44
1/11 through 12/11	9,436,681	2	22,636	5	354,202	32,712	306,878	716,428	7.59
5 YR. TOTAL	35,664,155	4	390,508	18	771,992	618,081	1,033,267	2,813,848	7.89
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		27%	3.260		41%	4	.630	7.89	)
Pure Premium Indicated	by National Relativity	ativity 36% 4.877			29%	5.454		10.33	3
Pure Premium Present	Pure Premium Present on Rate Level 37% 3.380			)	30%	4	.841	8.22	!
Pure Premium Derived I	m Derived by Formula 3.887 4.932 8.82							!	

CLASS	DOMESTIC WORKE	RS - RESIDI	ENCES - PART-T	IME							
0908 + +											
Industry Group: Go	ods and Services				CONVERTED	LOSSES					
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	EXPOSURE	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	2,016	0	0 0 1 51,206 0 17,468 68,674						340.65		
1/08 through 12/08	1,901	0							0.00		
1/09 through 12/09	1,805	0	0	0	0	0	0	0	0.00		
1/10 through 12/10	2,305	0	0	1	340	0	12,649	12,989	56.35		
1/11 through 12/11	2,835	0	0	0	0	0	0	0	0.00		
5 YR. TOTAL	10,862	0	0	2	51,546	0	30,117	81,663	75.18		
			INDEMNITY			MEDICAL		TOTA	\L		
		CRED.	PURE PRI	EM.**	CRED.	PURE	PREM.**	PURE PR	EM.**		
Indicated Pure Premium	1	9%	47.456	6	11%	2	7.727	75.18	8		
Pure Premium Indicated	I by National Relativity	vity 34% 58.923 35% 65.404					124.3	33			
Pure Premium Present	on Rate Level	57%	74.41	4	54%	6-	4.904	139.3	32		
Pure Premium Derived	oy Formula		66.721 60.990 127.71								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	DOMESTIC WORKE	RS - RESIDI	ENCES - FULL-TI	ME					
0913 + +									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Froup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	EXPOSURE	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,852	0	0 0 1 130,235 0 57,99						387.93
1/08 through 12/08	4,859	0	0 0 2 264,856 0 125,610 390,46						803.59
1/09 through 12/09	4,905	0	0	1	105,649	0	39,208	144,857	295.33
1/10 through 12/10	4,433	2	208,740	1	771	303,554	23,519	536,584	1210.43
1/11 through 12/11	3,939	0	0	3	234,157	0	141,617	375,774	953.98
5 YR. TOTAL	22,988	2	208,740	8	735,668	303,554	387,944	1,635,906	711.64
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PRI	EM.**	CRED.	PURE	PREM.**	PURE PR	EM.**
Indicated Pure Premiun	n	19%	410.82	.7	23%	30	0.809	711.6	4
Pure Premium Indicated	d by National Relativity	nal Relativity 40% 255.404			38%	224.212		479.6	2
Pure Premium Present	ure Premium Present on Rate Level 41% 222.173		'3	39% 183.737		405.91			
Pure Premium Derived	by Formula	•	271.310 226.044 497.35						

CLASS	RESIDENTIAL CLE	ANING SERV	ICES BY CONTR	ACTOR - IN	SIDE				
0917									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,634,968	1	164,355	6	146,975	19,944	84,192	415,466	7.37
1/08 through 12/08	6,963,077	2	73,602	5	54,472	25,611	173,963	327,648	4.71
1/09 through 12/09	6,692,268	1	4,717	6	90,851	8,459	127,305	231,332	3.46
1/10 through 12/10	7,185,660	2	403	6	44,173	15,278	211,381	271,235	3.77
1/11 through 12/11	8,247,063	3	218,516	8	146,872	204,002	208,516	777,906	9.43
5 YR. TOTAL	34,723,036	9	461,593	31	483,343	273,294	805,357	2,023,587	5.83
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	22%	2.721		30%	3	.106	5.83	
Pure Premium Indicated	Premium Indicated by National Relativity 39% 2.290			1	35%	2.541		4.83	<b>;</b>
Pure Premium Present on Rate Level 39% 2.140				35%	2	.275	4.42	!	
Pure Premium Derived by Formula         2.326         2.617         4.94									

CLASS	COAL MINING-SUR	FACE & DRI	VERS						
1005									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0							0.00
1/08 through 12/08	0	0	0 0 0 0 0 0						0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		0%	0.000		0%	0	.000	0.00	
Pure Premium Indicated	by National Relativity	ivity 50% 3.885 50% 2.503				6.39	1		
Pure Premium Present	on Rate Level	50%	3.877		50%	2	.494	6.37	
Pure Premium Derived I	oy Formula		3.881 2.499 6.38						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								LITEO	11VL 4/1/2013
CLASS	MINING NOC-NOT	COAL-UNDE	RGROUND-& DR	IVERS					
1164									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	163,138	0	0	0	0	0	0	0	0.00
1/09 through 12/09	139,754	0 0			0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	302,892	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	4%	0.000	)	5%	0	.000	0.00	)
Pure Premium Indicated	d by National Relativity	ty 48% 3.790			47%	2.929		6.72	!
Pure Premium Present	e Premium Present on Rate Level 48% 4.032			2	48%	3	.020	7.05	i
Pure Premium Derived	by Formula		3.755 2.826 6.58						

CLASS	MINING NOC-NOT	COAL-SURF	ACE & DRIVERS						
1165									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,065,537	0	0	1	31,076	0	26,881	57,957	5.44
1/08 through 12/08	1,494,435	0	0	2	211,240	0	109,888	321,128	21.49
1/09 through 12/09	3,704,478	0	0	0	0	0	10,660	10,660	0.29
1/10 through 12/10	7,828,546	0	0	0	0	0	0	0	0.00
1/11 through 12/11	7,989,816	0	0	1	49,212	0	74,854	124,066	1.55
5 YR. TOTAL	22,082,812	0	0	4	291,528	0	222,283	513,811	2.33
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		20%	1.320	)	23%	1	.007	2.33	
Pure Premium Indicated	by National Relativity	rity 40% 2.271			38%	1.862		4.13	i
Pure Premium Present of	Pure Premium Present on Rate Level 40% 2.772			2	39%	1	.817	4.59	
Pure Premium Derived b	oy Formula		2.281 1.648 3.93						

CLASS	OIL OR GAS LEASI	E OPERATO	R-ALL OPERATION	ONS & DRIVI	ERS				
1320									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	209,568	0	0	0	0	0	0	0	0.00
1/08 through 12/08	179,295	0	0	0	0	0	0	0	0.00
1/09 through 12/09	76,886	0	0	0	0	0	0	0	0.00
1/10 through 12/10	49,438	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	515,187	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		3%	0.000		4%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	ity 48% 1.087			48%	1.033		2.12	2
Pure Premium Present of	on Rate Level	49%	1.430		48%	1	.201	2.63	3
Pure Premium Derived b	y Formula		1.222 1.072 2.29						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	E11 E011VE 4/1/2010									
CLASS	OIL OR GAS - WEL	L - CLEANIN	IG OR SWABBIN	G OF WELLS	BY SPECIALIST	CONTRACTOR				
1322	- NO DRILLING & D	RIVERS								
Industry Group:	Contracting				CONVERTE	LOSSES				
Hazard Gr	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		0%	0.000	)	0%	0	.000	0.00	)	
Pure Premium Indicated	by National Relativity	50% 4.925			50%	3.890		8.82	2	
Pure Premium Present of	Pure Premium Present on Rate Level 50% 5.390			)	50%	3	.872	9.26	;	
Pure Premium Derived b	y Formula		5.158	3		3	.881	9.04		

CLASS	SMELTING, SINTER	RING OR REI	FINING-LEAD-& D	RIVERS						
1430										
Industry Group: I	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	580,726	0	0	0	0	0	3,750	3,750	0.65	
1/08 through 12/08	549,624	0	0	176,063	360,544	65.60				
1/09 through 12/09	107,925	0	0	0	0	0	588	588	0.55	
1/10 through 12/10	136,328	0	0	1	28,737	0	22,975	51,712	37.93	
1/11 through 12/11	658,016	0	0	2	13,948	0	4,620	18,568	2.82	
5 YR. TOTAL	2,032,619	0	0	5	227,166	0	207,996	435,162	21.41	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		8%	11.17	6	11%	1	0.233	21.4	1	
Pure Premium Indicated	by National Relativity	35% 2.210			37%	2.082		4.29	)	
Pure Premium Present of	on Rate Level	57% 2.634			52%	3	.487	6.12		
Pure Premium Derived b	oy Formula		3.169 3.709 6.88							

CLASS	SMELTING, SINTER	RING OR REF	FINING-METALS-	NOT IRON O	R LEAD-NOC & D	DRIVERS			
1438									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,285,384	7	1,016,564	4	17,286	810,338	44,468	1,888,656	9.31
1/08 through 12/08	22,744,401	1	31,060	6	88,623	0	171,551	291,234	1.28
1/09 through 12/09	21,132,082	2	75,267	6	352,219	0	132,958	560,444	2.65
1/10 through 12/10	23,718,287	1	110,578	5	143,731	27,603	206,072	487,984	2.06
1/11 through 12/11	25,553,207	1	69,091	3	61,255	0	85,998	216,344	0.85
5 YR. TOTAL	113,433,361	12	1,302,560	24	663,114	837,941	641,047	3,444,662	3.04
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	34%	1.733		43%	1	.304	3.04	
Pure Premium Indicated	I by National Relativity	33% 2.412			28%	2.545		4.96	i
Pure Premium Present	ure Premium Present on Rate Level 33% 1.949			29%	1.742		3.69		
Pure Premium Derived I	oy Formula	2.028 1.779						3.81	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								21120	11VL 4/1/2013
CLASS	ORE MILLING & DE	RIVERS							
1452									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,306,555	0	0	1	15,805	0	49,130	64,935	1.96
1/08 through 12/08	5,368,027	0	0	3	33,624	0	64,574	98,198	1.83
1/09 through 12/09	3,193,966	0	0	0	0	0	5,319	5,319	0.17
1/10 through 12/10	3,490,130	0	0	1	257,730	0	106,846	364,576	10.45
1/11 through 12/11	3,738,074	0	0	0	0	0	2,751	2,751	0.07
5 YR. TOTAL	19,096,752	0	0	5	307,159	0	228,620	535,779	2.81
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	14%	1.608	8	17%	1	.197	2.81	
Pure Premium Indicated	by National Relativity	43% 1.620			41%	1.282		2.90	)
Pure Premium Present	Pure Premium Present on Rate Level 43% 1.221			42% 1.077		2.30	1		
Pure Premium Derived	by Formula		1.447 1.181						1

CLASS	ASPHALT WORKS	OPERATED	BY PAVING CON	TRACTORS	- PERMANENT L	OCATION & DRI	/ERS		
1463									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,462,313	2	65,858	14	320,493	45,587	984,630	1,416,568	5.56
1/08 through 12/08	24,263,203	4	199,958	11	292,475	228,239	414,938	1,135,610	4.68
1/09 through 12/09	23,668,074	7	983,568	6	122,870	1,819,521	164,140	3,090,099	13.06
1/10 through 12/10	26,112,787	1	176,907	7	67,671	85,187	104,874	434,639	1.67
1/11 through 12/11	27,589,774	4	501,264	16	360,576	1,117,440	674,218	2,653,498	9.62
5 YR. TOTAL	127,096,151	18	1,927,555	54	1,164,085	3,295,974	2,342,800	8,730,414	6.87
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	47%	2.433	}	64%	4	.437	6.87	
Pure Premium Indicated	d by National Relativity 26% 4.498		3	18%	4.892		9.39	1	
Pure Premium Present	Pure Premium Present on Rate Level 27% 3.899		)	18% 4.184		8.08			
Pure Premium Derived by Formula 3.366 4.473						7.84			

CLASS	COKE MFG & DRIV	ERS							
1470									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	0% 0.000			0%	0	.000	0.00	)
Pure Premium Present	resent on Rate Level 100% 2.259				100%	1	.193	3.45	i
Pure Premium Derived I	oy Formula		2.259			.193	3.45		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

					·				
CLASS	TURPENTINE OR R	ESIN MFG	STEAM OR NON-	DESTRUCTI	VE PROCESS-& I	DRIVERS			
1473									
Industry Group: I	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	82,744	0	0	0	0	0	0	0	0.00
1/08 through 12/08	2,040	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	84,784	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	1%	0.000	)	2%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	elativity 14% 0.439		)	15%	0.396		0.84	ļ
Pure Premium Present on Rate Level 85% 1.016		3	83%	0	.740	1.76	;		
Pure Premium Derived b	emium Derived by Formula 0.925					0	.674	1.60	)

CLASS	DISTILLATION - WO	OOD - DESTR	RUCTIVE PROCE	SS & DRIVE	RS				
1474									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	5,693	0	0	0	0	0	0	0	0.00
1/09 through 12/09	2,158	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	7,851	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		1%	0.000	)	1%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	6% 0.487			6%	0.482		0.97	
Pure Premium Present of	remium Present on Rate Level 93% 1.343			3	93%	0	.766	2.11	
Pure Premium Derived b	oy Formula		1.278 0.741 2.02						

CLASS	QUARRY NOC & DI	RIVERS							
1624									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	Group: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	60,029,389	3	228,582	10	629,558	175,528	713,907	1,747,575	2.91
1/08 through 12/08	55,827,157	5	255,590	10	918,905	217,781	794,723	2,186,999	3.92
1/09 through 12/09	53,616,655	0	0	5	378,082	0	290,229	668,311	1.25
1/10 through 12/10	68,883,872	1	44,674	20	591,915	50,905	859,478	1,546,972	2.25
1/11 through 12/11	61,804,253	0	0	6	495,447	0	289,857	785,304	1.27
5 YR. TOTAL	300,161,326	9	528,846	51	3,013,907	444,214	2,948,194	6,935,161	2.31
			INDEMNITY		-	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	46%	1.180		59%	1	.130	2.31	
Pure Premium Indicate	d by National Relativity	27%	2.353		20%	1	.993	4.35	;
Pure Premium Present	re Premium Present on Rate Level 27%		1.600		21%	1	.435	3.04	
Pure Premium Derived by Formula 1.610 1.367					2.98	1			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	LIME MFG								
1642									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	222,435	0	0	0	0	0	0	0	0.00
1/08 through 12/08	168,531	0	0	0	0	0	0	0	0.00
1/09 through 12/09	150,278	0	0	0	0	0	0	0	0.00
1/10 through 12/10	55,792	0	0	0	0	0	0	0	0.00
1/11 through 12/11	2,322	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	599,358	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	4%	0.000	)	5%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	37% 1.062		!	40%	1.176		2.24	ļ
Pure Premium Present on Rate Level 59% 1.507		•	55%	1	.241	2.75	;		
Pure Premium Derived b	oy Formula		1.282	!		1	.153	2.44	

CLASS	QUARRY-CEMENT	ROCK-SURF	FACE-& DRIVERS	3					
1654									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	203,014	0	0 0 1 252,987 0 124,406 377,393						185.90
1/08 through 12/08	43,120	0	0 0 1 261,951 0 110,01						862.62
1/09 through 12/09	2,499	0	0	0	0	0	0	0	0.00
1/10 through 12/10	36,264	0	0	0	0	0	0	0	0.00
1/11 through 12/11	56,784	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	341,681	0	0	2	514,938	0	234,417	749,355	219.31
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	6%	150.70	17	7%	68	3.607	219.3	1
Pure Premium Indicated	l by National Relativity	tional Relativity 34% 5.381			35%	5.282		10.66	6
Pure Premium Present	Pure Premium Present on Rate Level 60% 9.169			)	58%	7	.322	16.49	9
Pure Premium Derived I	oy Formula		16.373 10.898 27.27						

CLASS	LIME MFG-QUARR	Y-SURFACE	-& DRIVERS						
1655									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	331,455	0							0.00
1/08 through 12/08	303,680	0							0.00
1/09 through 12/09	352,922	0 0			0	0	0	0	0.00
1/10 through 12/10	476,837	0	0	0	0	0	0	0	0.00
1/11 through 12/11	446,011	0	0	0	0	0	487	487	0.11
5 YR. TOTAL	1,910,905	0	0	0	0	0	487	487	0.03
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	7%	0.000		9%	0	.025	0.03	
Pure Premium Indicated	I by National Relativity	25%	1.427	•	27%	1.232		2.66	i
Pure Premium Present	nt on Rate Level 68% 2.185			64%	1	.864	4.05	i	
Pure Premium Derived I	oy Formula		1.843 1.528 3.37						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	ROCK WOOL MFG								
1699									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,688,395	1	56,704	1	15,481	0	60,478	132,663	1.37
1/08 through 12/08	9,252,238	0	0	7	319,039	0	151,845	470,884	5.09
1/09 through 12/09	8,326,055	2	324,770	5	35,107	250,591	58,646	669,114	8.04
1/10 through 12/10	7,749,817	1	87,959	3	44,545	29,806	38,857	201,167	2.60
1/11 through 12/11	7,967,726	0	0	4	184,951	0	122,223	307,174	3.86
5 YR. TOTAL	42,984,231	4	469,433	20	599,123	280,397	432,049	1,781,002	4.14
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	٦	23%	2.486	;	31%	1	.657	4.14	
Pure Premium Indicated	d by National Relativity	38% 1.219			34%	1.728		2.95	1
Pure Premium Present	ure Premium Present on Rate Level 39% 1.996		;	35% 2.001		4.00			
Pure Premium Derived	by Formula	1.813 1.802 3.62					!		

CLASS	CEMENT MFG								
1701									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,747,551	2	94,430	1	12,083	37,195	22,536	166,244	1.90
1/08 through 12/08	4,150,388	2	2 306,269 0 0 106,868 13,043						10.27
1/09 through 12/09	3,193,015	0	0	5	332,242	0	366,412	698,654	21.88
1/10 through 12/10	3,228,206	1	256,604	4	68,898	100,335	115,428	541,265	16.77
1/11 through 12/11	2,420,273	1	113,519	1	66,459	240,646	60,405	481,029	19.88
5 YR. TOTAL	21,739,433	6	770,822	11	479,682	485,044	577,824	2,313,372	10.64
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	20%	5.752	!	25%	4	.889	10.6	4
Pure Premium Indicated	l by National Relativity	ty 40% 1.471			37%	1.536		3.01	
Pure Premium Present	Pure Premium Present on Rate Level 40% 2.669			)	38%	2	.308	4.98	1
Pure Premium Derived I	oy Formula		2.806 2.668 5.47						•

CLASS	STONE CRUSHING	& DRIVERS								
1710										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	2,980,946	0	0 0 1 6,339 0 30,887 37,226							
1/08 through 12/08	2,995,469	0	0 0 2 68,341 0 178,046 246,387							
1/09 through 12/09	2,458,172	1	1 8,224 0 0 0 6,600 14						0.60	
1/10 through 12/10	3,025,214	0	0	2	34,710	0	47,489	82,199	2.72	
1/11 through 12/11	3,806,462	1	73,125	0	0	12,755	7,930	93,810	2.46	
5 YR. TOTAL	15,266,263	2	81,349	5	109,390 12,755 270,		270,952	474,446	3.11	
			INDEMNITY		•	MEDICAL	•	TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	17%	1.249		23%	1	.858	3.11		
Pure Premium Indicated	l by National Relativity	rity 41% 3.469 38% 2.813 6					6.28	<b>;</b>		
Pure Premium Present	on Rate Level	42%	2.441		39%	2	.595	5.04		
Pure Premium Derived I	oy Formula		2.660 2.508 5.17							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								LITEO	110 4/1/2013
CLASS	FLINT GRINDING &	DRIVERS							
1741									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,365,332	0	0 0 0 0 0 611 611						
1/08 through 12/08	3,614,309	0	0 0 0 0 11,066 11,066						0.31
1/09 through 12/09	4,211,145	0	0	0	0	0	1,472	1,472	0.04
1/10 through 12/10	4,864,712	0	0	0	0	0	14,672	14,672	0.30
1/11 through 12/11	3,503,476	0	0	1	48,279	0	103,213	151,492	4.32
5 YR. TOTAL	19,558,974	0	0	1	48,279	0	131,034	179,313	0.92
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	14%	0.247	,	18%	C	.670	0.92	2
Pure Premium Indicated	by National Relativity	ity 24% 1.533			25%	1.097		2.63	3
Pure Premium Present	on Rate Level	62%	1.146	3	57%	1.102		2.25	
Pure Premium Derived	by Formula	1.113 1.023 2.14							

CLASS	EMERY WORKS &	DRIVERS							
1747									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	968,200	0	0 0 0 0 0 0 0						0.00
1/08 through 12/08	875,549	0	0	0	0	0	226	226	0.03
1/09 through 12/09	733,252	0	0	0	0	0	0	0	0.00
1/10 through 12/10	855,343	0	0	0	0	0	0	0	0.00
1/11 through 12/11	869,119	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	4,301,463	0	0	0	0	0	226	226	0.01
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	7%	0.000	)	8%	0	.005	0.01	
Pure Premium Indicated	by National Relativity	elativity 30% 1.420			32%	1.090		2.51	
Pure Premium Present of	Pure Premium Present on Rate Level 63% 0.977			,	60%	0	.721	1.70	1
Pure Premium Derived b	oy Formula		1.042 0.782 1.82						

CLASS	ABRASIVE WHEEL	ABRASIVE WHEEL MFG & DRIVERS									
1748											
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	216,883	0	0 0 0 0 0 0					0	0.00		
1/08 through 12/08	248,440	0	0	0	0	0	0	0	0.00		
1/09 through 12/09	58,206	0	0	0	0	0	0	0	0.00		
1/10 through 12/10	74,553	0	0	0	0	0	0	0	0.00		
1/11 through 12/11	97,985	0	0	0	0	0	0	0	0.00		
5 YR. TOTAL	696,067	0	0	0	0	0	0	0	0.00		
			INDEMNITY			MEDICAL		TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	1	4%	0.000		5%	0	.000	0.00	)		
Pure Premium Indicated	I by National Relativity	30% 1.532			32%	2.461		3.99	)		
Pure Premium Present	mium Present on Rate Level 66% 1.284				63%	1	.555	2.84			
Pure Premium Derived I	oy Formula		1.307 1.767 3.07								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	STONE CUTTING C	R POLISHIN	G NOC & DRIVE	RS					
1803									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	21,760,888	2	2 349,921 8 75,987 228,215 189,897 844,020						3.88
1/08 through 12/08	19,765,849	4	4 273,572 13 501,402 161,631 448,337 1,384,943						7.01
1/09 through 12/09	15,086,699	2	303,446	9	622,071	327,702	417,007	1,670,226	11.07
1/10 through 12/10	14,444,137	2	233,504	7	114,924	298,557	339,629	986,614	6.83
1/11 through 12/11	14,446,103	0	0	5	386,481	0	448,921	835,402	5.78
5 YR. TOTAL	85,503,676	10	1,160,443	42	1,700,865	1,016,105	1,843,791	5,721,204	6.69
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	38%	38% 3.346			3	.345	6.69	١
Pure Premium Indicated	d by National Relativity	ty 31% 2.941			25%	2.984		5.93	<b>;</b>
Pure Premium Present	ure Premium Present on Rate Level 31% 3.541			25% 3.391		6.93			
Pure Premium Derived	by Formula		3.281 3.266 6.55						

CLASS	ASBESTOS GOODS	S MFG								
1852										
Industry Group:	Manufacturing				CONVERTE	LOSSES				
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	648,502	0	0 0 0 0 0 4,380 4,380							
1/08 through 12/08	363,658	0	0 0 0 0 1,142 1,142							
1/09 through 12/09	510,184	0	0	0	0	0	3,704	3,704	0.73	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	1,522,344	0	0	0	0	0 9,226		9,226	0.61	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	4%	0.000	)	7%	0	0.606	0.61		
Pure Premium Indicated	by National Relativity	16% 1.156			16%	1.313		2.47		
Pure Premium Present of	e Premium Present on Rate Level 80% 0.891				77%	1	.162	2.05		
Pure Premium Derived b	oy Formula		0.898 1.147 2.05							

CLASS	MICA GOODS MFG	& MICA PRI	EPARING						
1853									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	274,814	0	0	0	0	0	499	499	0.18
1/08 through 12/08	251,474	0	0	0	0	0	0	0	0.00
1/09 through 12/09	131,518	0	0 0		0	0	0	0	0.00
1/10 through 12/10	100,616	0	0	0	0	0	0	0	0.00
1/11 through 12/11	235,761	0	0	0	0	0	1,498	1,498	0.64
5 YR. TOTAL	994,183	0	0	0	0	0	1,997	1,997	0.20
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	3%	0.000		4%	0	.201	0.20	)
Pure Premium Indicated	by National Relativity	9% 0.525			10%	0.604		1.13	;
Pure Premium Present	ure Premium Present on Rate Level 88% 0.691				86% 0.447			1.14	
Pure Premium Derived I	by Formula		0.655 0.453 1.11						•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								LITEO	11VL 4/1/2013
CLASS	ABRASIVE PAPER	OR CLOTH I	PREPARATION						
1860									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,076,255	0	0 0 0 0 0 2,578 2,578						0.06
1/08 through 12/08	3,629,202	0	0	0	0	0	2,407	2,407	0.07
1/09 through 12/09	3,080,009	0	0	0	0	0	4,136	4,136	0.13
1/10 through 12/10	2,981,462	0	0	0	0	0	10,288	10,288	0.35
1/11 through 12/11	3,257,499	0	0	2	65,822	0	60,422	126,244	3.88
5 YR. TOTAL	17,024,427	0	0	2	65,822	0	79,831	145,653	0.86
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	11%	11% 0.387			C	.469	0.86	;
Pure Premium Indicated	d by National Relativity	24% 1.530			25%	0.963		2.49	)
Pure Premium Present	Pure Premium Present on Rate Level 65% 0.794			60% 0.816		1.61			
Pure Premium Derived	by Formula		0.926 0.801 1.73						1

CLASS	WIRE DRAWING OF	R CABLE MF	G - NOT IRON O	R STEEL					
1924									
Industry Group:	Manufacturing				CONVERTED				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,183,064	2	292,589	9	70,315	101,691	167,987	632,582	4.46
1/08 through 12/08	21,797,767	3	160,426	11	55,407	174,742	178,544	569,119	2.61
1/09 through 12/09	18,406,495	3	154,537	1	159,403	71,180	163,638	548,758	2.98
1/10 through 12/10	19,203,694	1	96,207	4	32,879	37,953	101,545	268,584	1.40
1/11 through 12/11	15,752,802	0	0	2	48,253	0	41,427	89,680	0.57
5 YR. TOTAL	89,343,822	9	703,759	27	366,257	385,566	653,141	2,108,723	2.36
			INDEMNITY			MEDICAL	MEDICAL		Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PF	REM.*
Indicated Pure Premium	ndicated Pure Premium		1.198	1	35%	1.163		2.36	
Pure Premium Indicated	l by National Relativity	38%	0.766	;	32%	0.830		1.60	1
Pure Premium Present	on Rate Level	38%	1.072	!	33%	1	.355	2.43	
Pure Premium Derived I	ure Premium Derived by Formula		0.986	;	•	1	.120	2.11	•

CLASS	DIE CASTING MFG										
1925											
Industry Group:	Manufacturing		CONVERTED LOSSES								
Hazard G	Group: D	INDEMN	INITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	YROLL CASES AMO		CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM		
1/07 through 12/07	5,382,264	1	6,324	2	15,375	20,691	48,164	90,554	1.68		
1/08 through 12/08	5,725,400	0	0	2	14,448	0	26,837	41,285	0.72		
1/09 through 12/09	5,081,821	0	0	3	32,164	0	94,800	126,964	2.50		
1/10 through 12/10	7,074,223	0	0	3	69,889	0	105,460	175,349	2.48		
1/11 through 12/11	9,387,449	1	14,700	7	345,923	20,244	338,002	718,869	7.66		
5 YR. TOTAL	32,651,157	2	21,024	17	477,799	40,935	613,263	1,153,021	3.53		
			INDEMNITY			MEDICAL		TOTAL			
		CRED.	PURE PR	EM.*	CRED.	CRED. PURE PREM.*		PURE PREM.*			
Indicated Pure Premiur	n	17%	1.528		25%	2	.004	3.53	3		
Pure Premium Indicate	d by National Relativity	41%	1.159		37%	1.651		2.81			
Pure Premium Present	on Rate Level	42%	1.142		38%	1	.580	2.72	2		
Pure Premium Derived	by Formula		1.215			1	.712	2.93	3		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	PASTA OR NOODL	E MFG				ASTA OR NOODLE MFG										
2002																
Industry Group:	Manufacturing				CONVERTED											
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL							
POLICY PERIOD	PAYROLL	CASES AMOUNT CASES		CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.							
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00							
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00							
1/09 through 12/09	33,022	0	0	0	0	0	0	0	0.00							
1/10 through 12/10	24,774	0	0	0	0	0	0	0	0.00							
1/11 through 12/11	600,543	0	0	0	0	0	0	0	0.00							
5 YR. TOTAL	658,339	0	0	0	0	0	0	0	0.00							
			INDEMNITY			MEDICAL		TOTA	\L							
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*							
Indicated Pure Premium	1	3%	3% 0.000		5%	0	.000	0.00	1							
Pure Premium Indicated by National Relativity 40% 0		0.668	0.668		1.139		1.81									
Pure Premium Present	ure Premium Present on Rate Level		1.025		53%	1.215		2.24								
Pure Premium Derived by Formula 0.851				1	.122	1.97										

CLASS	BAKERY - SALESP	ERSONS & I	DRIVERS						
2003									
Industry Group:	Manufacturing				CONVERTED				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	217,442,653	11	975,909	59	1,417,088	368,709	1,832,197	4,593,903	2.11
1/08 through 12/08	215,439,596	7	454,612	68	1,567,720	443,638	1,548,166	4,014,136	1.86
1/09 through 12/09	232,469,655	21	1,791,374	67	2,067,711	1,388,636	2,260,803	7,508,524	3.23
1/10 through 12/10	252,017,386	29	2,162,008	67	2,171,896	2,360,243	2,237,893	8,932,040	3.55
1/11 through 12/11	224,777,816	20	2,201,521	75	2,427,521	1,548,148	2,474,494	8,651,684	3.85
5 YR. TOTAL	1,142,147,106	88	7,585,424	336	9,651,936	6,109,374	10,353,553	33,700,287	2.95
			INDEMNITY		MEDICAL			TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PR	REM.*
Indicated Pure Premium	Indicated Pure Premium 739		1.509	)	95%	1.441		2.95	
Pure Premium Indicated by National Relativit		13%	1.755		2%	1.769		3.52	
Pure Premium Present of	on Rate Level	14%	1.343	}	3%	1	.269	2.61	
Pure Premium Derived by Formula			1.518	}		1	.442	2.96	

CLASS	GRAIN OR FEED M	ILLING								
2014										
Industry Group:	Manufacturing	CONVERTED LOSSES								
Hazard G	roup: E	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES AMOUNT		CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	33,374,383	5	598,224	11	540,078	1,068,305	673,231	2,879,838	8.63	
1/08 through 12/08	35,452,061	1	247,518	7	114,500	313,213	201,364	876,595	2.47	
1/09 through 12/09	39,873,364	3	179,091	18	236,158	487,946	385,097	1,288,292	3.23	
1/10 through 12/10	39,782,698	1	73,893	6	181,634	251,057	232,856	739,440	1.86	
1/11 through 12/11	34,103,215	0	0	11	467,524	0	658,803	1,126,327	3.30	
5 YR. TOTAL	182,585,721	10	1,098,726	53	1,539,894	2,120,521	2,151,351	6,910,492	3.79	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	dicated Pure Premium 40% 1.445			59%	2.340		3.79			
Pure Premium Indicated	I by National Relativity	30%	2.152	!	20%	2.322		4.47		
Pure Premium Present	Pure Premium Present on Rate Level		1.881		21%	2.403		4.28		
Pure Premium Derived I	oy Formula		1.788			2	.350	4.14		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CEREAL OR BAR I	IFG.									
2016											
Industry Group:	Manufacturing		CONVERTED LOSSES								
Hazard G	roup: B	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	6,062,548	1	3,755	0	0	38,314	0	42,069	0.69		
1/08 through 12/08	5,775,253	0	0	0	0	0	0	0	0.00		
1/09 through 12/09	10,925,639	0	0	1	2,409	0	21,519	23,928	0.22		
1/10 through 12/10	13,606,918	0	0	2	48,651	0	37,410	86,061	0.63		
1/11 through 12/11	10,839,759	0	0	0	0	0	1,982	1,982	0.02		
5 YR. TOTAL	47,210,117	1	3,755	3	51,060	38,314	60,911	154,040	0.33		
			INDEMNITY			MEDICAL		TOTAL			
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PF	REM.*		
Indicated Pure Premium 17% (		0.116	0.116		0.210		0.33	1			
Pure Premium Indicated	Pure Premium Indicated by National Relativit		1.168	3	39%	0.992		2.16	i		
Pure Premium Present	ure Premium Present on Rate Level		0.868		40%	0.712		1.58			
Pure Premium Derived	by Formula		0.863	}		0	.716	1.58	1		

CLASS	SUGAR MANUFAC	TURING OR	REFINING FROM	SUGAR CA	NE OR SUGAR B	EETS			
2021									
Industry Group:	Manufacturing				CONVERTED				
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,065,035	0	0	0	0	0	5,002	5,002	0.06
1/08 through 12/08	8,186,709	0	0	0	0	0	0	0	0.00
1/09 through 12/09	8,441,703	0	0	0	0	0	0	0	0.00
1/10 through 12/10	8,732,609	0	0	0	0	0	0	0	0.00
1/11 through 12/11	9,936,862	0	0	1	66,238	0	8,708	74,946	0.76
5 YR. TOTAL	43,362,918	0	0	1	66,238	0	13,710	79,948	0.19
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ndicated Pure Premium 18% 0.153		}	24%	0.032		0.19	1	
Pure Premium Indicated	ure Premium Indicated by National Relativity		1.141		38%	1.290		2.43	i
Pure Premium Present	on Rate Level	41%	0.992	!	38%	1	.021	2.01	
Pure Premium Derived I	oy Formula		0.902	!		0	.886	1.79	

CLASS	ICE CREAM MFG &	DRIVERS									
2039											
Industry Group:	Manufacturing		CONVERTED LOSSES								
Hazard G	Group: B	INDEM	INITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM		
1/07 through 12/07	7,555,423	1	68,721	2	3,102	29,436	4,584	105,843	1.40		
1/08 through 12/08	2,530,179	1	122,536	0	0	122,050	3,761	248,347	9.82		
1/09 through 12/09	2,396,617	0	0	0	0	0	1,272	1,272	0.05		
1/10 through 12/10	2,582,520	0	0	1	6,356	0	16,589	22,945	0.89		
1/11 through 12/11	1,168,839	1	29,147	0	0	0	2,234	31,381	2.69		
5 YR. TOTAL	16,233,578	3	220,404	3	9,458	151,486	28,440	409,788	2.52		
			INDEMNITY			MEDICAL		TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	CRED. PURE PREM.*		PURE PREM.*			
Indicated Pure Premiun	n	13%	1.416		16%	1	.108	2.52	!		
Pure Premium Indicated	ure Premium Indicated by National Relativity		1.092		42%	0.977		2.07			
Pure Premium Present on Rate Level		44%	1.142		42%	0.978		2.12			
Pure Premium Derived by Formula		•	1.156			0	.998	2.15			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013		
CLASS	CANDY, CHOCOLA	TE AND CO	NFECTION MFG								
2041											
Industry Group:	Manufacturing		CONVERTED LOSSES								
Hazard G	roup: B	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	13,514,866	2	168,579	6	265,708	90,598	492,944	1,017,829	7.53		
1/08 through 12/08	14,859,132	0	0	6	87,788	0	138,572	226,360	1.52		
1/09 through 12/09	16,380,259	0	0	3	69,089	0	118,433	187,522	1.15		
1/10 through 12/10	17,482,624	0	0	4	70,629	0	190,852	261,481	1.50		
1/11 through 12/11	19,887,568	1	327,267	4	54,459	131,006	104,603	617,335	3.10		
5 YR. TOTAL	82,124,449	3	495,846	23	547,673	221,604	1,045,404	2,310,527	2.81		
			INDEMNITY			MEDICAL		TOTAL			
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	١	25% 1.271			36%	1	.543	2.81			
Pure Premium Indicated by National Relativity 37%		1.383	1.383		1.454		2.84	ļ			
Pure Premium Present	Pure Premium Present on Rate Level		1.287		32%	1.542		2.83			
Pure Premium Derived	ure Premium Derived by Formula 1.3		1.319	)		1	.514	2.83			

CLASS	MILK PRODUCTS N	IFG NOC							
2065									
Industry Group:	Manufacturing				CONVERTED				
Hazard Group: C		INDEMNITY LIKELY		INDEMNIT	TY NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	226,206	0	0	0	0	0	0	0	0.00
1/08 through 12/08	315,659	0	0	0	0	0	0	0	0.00
1/09 through 12/09	371,159	0	0	1	1,184	0	3,547	4,731	1.28
1/10 through 12/10	493,311	0	0	1	35,571	0	50,374	85,945	17.42
1/11 through 12/11	748,153	0	0	0	0	0	12,451	12,451	1.66
5 YR. TOTAL	2,154,488	0	0	2	36,755	0	66,372	103,127	4.79
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	7% 1.706		;	8%	3	.081	4.79	)
Pure Premium Indicated	Pure Premium Indicated by National Relativity 4		1.571		46%	1.440		3.01	
Pure Premium Present	on Rate Level	47%	1.788	}	46%	1	.560	3.35	i
Pure Premium Derived I	by Formula		1.682			1	.626	3.31	

CLASS	CREAMERY & ROU	TE SUPERV	ISORS, DRIVERS	i						
2070										
Industry Group:	Manufacturing	CONVERTED LOSSES								
Hazard G	roup: C	INDEMNITY LIKELY		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES AMOUNT		CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	37,741,063	4	459,528	15	261,694	467,984	313,553	1,502,759	3.98	
1/08 through 12/08	42,343,319	10	880,917	10	54,455	769,951	177,050	1,882,373	4.45	
1/09 through 12/09	43,055,138	5	335,725	12	283,735	352,113	418,838	1,390,411	3.23	
1/10 through 12/10	44,062,935	9	1,075,251	16	486,490	1,276,958	334,723	3,173,422	7.20	
1/11 through 12/11	45,262,850	4	975,849	17	339,018	491,641	315,025	2,121,533	4.69	
5 YR. TOTAL	212,465,305	32	3,727,270	70	1,425,392	3,358,647	1,559,189	10,070,498	4.74	
			INDEMNITY			MEDICAL		TOTAL		
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PF	REM.*	
Indicated Pure Premium	dicated Pure Premium 48% 2.425			63%	2.315		4.74			
Pure Premium Indicated	I by National Relativity	26%	2.214		18%	1.940		4.15		
Pure Premium Present	on Rate Level	26%	2.537		19%	2	.431	4.97		
Pure Premium Derived I	oy Formula		2.399			2	.270	4.67		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	I							21120	110 4/1/2013
CLASS	BUTCHERING								
2081									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	11,858,205	0	0	3	45,981	0	119,637	165,618	1.40
1/08 through 12/08	15,226,944	0	0	12	60,738	0	161,243	221,981	1.46
1/09 through 12/09	15,537,251	0	0	2	7,800	0	47,855	55,655	0.36
1/10 through 12/10	15,253,425	1	2,713	3	39,996	23,749	130,711	197,169	1.29
1/11 through 12/11	16,001,388	0	0	6	122,129	0	206,656	328,785	2.05
5 YR. TOTAL	73,877,213	1	2,713	26	276,644	23,749	666,102	969,208	1.31
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	22%	0.378	}	34%	0	.934	1.31	
Pure Premium Indicated	by National Relativity	39% 1.141			33%	1.513		2.65	i
Pure Premium Present	Pure Premium Present on Rate Level 39% 1.032		!	33% 1.464		2.50	)		
Pure Premium Derived	by Formula		0.931		•	1	.300	2.23	

CLASS	PACKING HOUSE-A	ALL OPERAT	TIONS						
2089									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	204,675,132	48	48 1,245,110 83 1,213,686 1,835,119 1,917,390 6,211,305						
1/08 through 12/08	223,294,640	61	61 1,918,316 64 809,233 2,492,634 1,052,086						2.81
1/09 through 12/09	246,590,034	25	1,174,733	88	1,786,051	1,067,313	2,304,770	6,332,867	2.57
1/10 through 12/10	244,550,948	20	1,041,013	81	1,346,232	427,547	1,637,304	4,452,096	1.82
1/11 through 12/11	298,053,523	30	1,801,923	76	2,135,919	674,792	1,730,246	6,342,880	2.13
5 YR. TOTAL	1,217,164,277	184	7,181,095	392	7,291,121	6,497,405	8,641,796	29,611,417	2.43
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		72%	1.189		100%	1	.244	2.43	
Pure Premium Indicated	icated by National Relativity 14% 1.397			•	0%	1	.690	3.09	
Pure Premium Present of	Pure Premium Present on Rate Level 14% 1.220				0%	1	.383	2.60	1
Pure Premium Derived b	oy Formula		1.222 1.244 2.47						

CLASS	MEAT PRODUCTS	MFG NOC							
2095									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	53,455,995	13	512,013	23	340,319	248,536	475,725	1,576,593	2.95
1/08 through 12/08	52,006,471	3	368,486	27	456,239	504,259	386,735	1,715,719	3.30
1/09 through 12/09	48,078,855	45	1,048,212	46	799,894	1,183,537	652,877	3,684,520	7.66
1/10 through 12/10	60,106,440	14	576,315	32	967,893	556,651	847,218	2,948,077	4.91
1/11 through 12/11	37,031,132	2	168,734	18	346,642	69,197	402,028	986,601	2.67
5 YR. TOTAL	250,678,893	77	2,673,760	146	2,910,987	2,562,180	2,764,583	10,911,510	4.35
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	46%	2.228		61%	2	.125	4.35	
Pure Premium Indicated	by National Relativity	27% 1.394			19%	1.646		3.04	ļ
Pure Premium Present	re Premium Present on Rate Level 27% 1.901			20%	1.909		3.81		
Pure Premium Derived	by Formula		1.915			1	.991	3.91	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	FRUIT PACKING								
2105									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,972,156	0	0	0	0	0	1,962	1,962	0.10
1/08 through 12/08	1,768,747	0	0	1	34,007	0	21,856	55,863	3.16
1/09 through 12/09	1,685,553	0	0	1	2,343	0	1,645	3,988	0.24
1/10 through 12/10	14,332,983	0	0	2	57,387	0	47,059	104,446	0.73
1/11 through 12/11	17,116,519	0	0	2	82,892	0	206,715	289,607	1.69
5 YR. TOTAL	36,875,958	0	0	6	176,629	0	279,237	455,866	1.24
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	18%	0.479		24%	0	.757	1.24	ļ
Pure Premium Indicated	by National Relativity	41% 1.586			38%	1.880		3.47	•
Pure Premium Present	Pure Premium Present on Rate Level 41% 1.174			38% 1.223		2.40	1		
Pure Premium Derived	by Formula		1.218 1.361						1

CLASS	PICKLE MFG								
2110									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,933,688	0	0	3	109,040	0	154,239	263,279	1.02
1/08 through 12/08	28,253,052	0	0	2	30,766	0	49,818	80,584	0.29
1/09 through 12/09	31,006,686	0	0	6	22,536	0	97,607	120,143	0.39
1/10 through 12/10	31,942,486	1	19,158	5	88,032	12,839	143,636	263,665	0.83
1/11 through 12/11	31,054,490	1	13,395	4	169,578	14,573	108,253	305,799	0.99
5 YR. TOTAL	148,190,402	2	32,553	20	419,952	27,412	553,553	1,033,470	0.70
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		27%	0.305	•	35%	0	.392	0.70	)
Pure Premium Indicated	by National Relativity	ty 32% 1.327			32%	1.828		3.16	i
Pure Premium Present	Pure Premium Present on Rate Level 41% 0.819			)	33%	0	.821	1.64	
Pure Premium Derived I	oy Formula		0.843 0.993 1.84						

CLASS	CANNERY NOC								
2111									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,681,209	0	0	7	292,754	0	445,739	738,493	7.63
1/08 through 12/08	16,251,118	2	240,648	14	283,733	384,181	414,543	1,323,105	8.14
1/09 through 12/09	10,662,798	0	0	10	85,801	0	208,484	294,285	2.76
1/10 through 12/10	15,673,965	2	206,021	12	535,886	226,442	368,209	1,336,558	8.53
1/11 through 12/11	16,081,820	5	180,398	10	183,914	370,176	235,595	970,083	6.03
5 YR. TOTAL	68,350,910	9	627,067	53	1,382,088	980,799	1,672,570	4,662,524	6.82
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	25%	2.939		41%	3	.882	6.82	!
Pure Premium Indicated	I by National Relativity	37%	0.996	i	29%	1.138		2.13	;
Pure Premium Present	e Premium Present on Rate Level 38% 1.510				30%	2	.579	4.09	1
Pure Premium Derived I	oy Formula		1.677 2.695 4.37						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	FRUIT EVAPORATI	NG OR PRES	SERVING						
2112									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	591,881	0	0	0	0	0	0	0	0.00
1/08 through 12/08	571,820	0	0	0	0	0	0	0	0.00
1/09 through 12/09	520,581	0	0	0	0	0	364	364	0.07
1/10 through 12/10	587,482	0	0	0	0	0	0	0	0.00
1/11 through 12/11	682,653	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,954,417	0	0	0	0	0	364	364	0.01
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	6%	0.000		9%	0	.012	0.01	
Pure Premium Indicated	d by National Relativity	47% 1.323			45%	1.948		3.27	
Pure Premium Present	emium Present on Rate Level 47% 1.083		}	46% 1.206		2.29			
Pure Premium Derived	by Formula	•	1.131		•	1	.432	2.56	i

CLASS	OYSTER PROCESS	SING							
2114									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	245,825	0	0	0	0	0	0	0	0.00
1/08 through 12/08	268,228	0	0	0	0	0	0	0	0.00
1/09 through 12/09	20,775	0	0	0	0	0	0	0	0.00
1/10 through 12/10	89,209	0	0	0	0	0	0	0	0.00
1/11 through 12/11	140,007	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	764,044	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	3%	0.000	)	4%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	24% 1.061			26%	1.423		2.48	
Pure Premium Present	Pure Premium Present on Rate Level 73% 0.611				70%	0	.606	1.22	
Pure Premium Derived I	oy Formula		0.701 0.794 1.50						

CLASS	BREWERY & DRIVE	ERS							
2121									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	39,030,610	1	18,212	6	72,382	11,433	89,670	191,697	0.49
1/08 through 12/08	52,871,518	1	16,083	12	322,855	27,593	386,111	752,642	1.42
1/09 through 12/09	50,998,064	0	0	10	139,029	0	179,388	318,417	0.63
1/10 through 12/10	56,599,007	0	0	6	170,851	0	292,291	463,142	0.82
1/11 through 12/11	47,392,670	0	0	2	297,491	0	190,388	487,879	1.03
5 YR. TOTAL	246,891,869	2	34,295	36	1,002,608	39,026	1,137,848	2,213,777	0.90
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	32%	0.420		40%	0	.477	0.90	
Pure Premium Indicated	by National Relativity	34% 0.601			30%	0.641		1.24	
Pure Premium Present	ure Premium Present on Rate Level 34% 0.802			30%	0.651		1.45		
Pure Premium Derived I	by Formula		0.611			0	.578	1.19	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	SPIRITUOUS LIQUO	OD DISTILLE	:DV					220	110 4/1/2013
2130	SPIKITUOUS LIQUO	JK DISTILLE	.K I						
	Maria Carata da ca				00111/50755	2100050			1
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,003,674	0	0	0	0	0	0	0	0.00
1/08 through 12/08	905,176	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,685,829	0	0	0	0	0	6,331	6,331	0.38
1/10 through 12/10	1,916,023	0	0	0	0	0	559	559	0.03
1/11 through 12/11	1,014,431	0	0	0	0	0	54,949	54,949	5.42
5 YR. TOTAL	6,525,133	0	0	0	0	0	61,839	61,839	0.95
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	8%	0.000	)	11%	0	.948	0.95	5
Pure Premium Indicated	d by National Relativity	46% 1.037			44%	1.084		2.12	2
Pure Premium Present	mium Present on Rate Level 46% 0.926		3	45% 0.979		1.91			
Pure Premium Derived	by Formula		0.903	3		1	.022	1.93	3

CLASS	SPIRITUOUS LIQUO	OR BOTTLIN	G						
2131									
Industry Group:	Manufacturing				CONVERTED	DLOSSES			
Hazard G	roup: C	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	75,892	0	0	0	0	0	0	0	0.00
1/08 through 12/08	65,066	0	0	0	0	0	0	0	0.00
1/09 through 12/09	144,257	0	0	0	0	0	0	0	0.00
1/10 through 12/10	101,625	0	0	0	0	0	0	0	0.00
1/11 through 12/11	486,498	0	0	0	0	0	1,498	1,498	0.31
5 YR. TOTAL	873,338	0	0	0	0	0	1,498	1,498	0.17
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	4%	0.000	)	5%	0	.172	0.17	
Pure Premium Indicated	Premium Indicated by National Relativity 46% 0.995			;	47%	1.181		2.18	
Pure Premium Present	Pure Premium Present on Rate Level 50% 1.100			)	48%	1	.030	2.13	
Pure Premium Derived I	re Premium Derived by Formula 1.008					1	.058	2.07	

CLASS	FRUIT JUICE MFG	& DRIVERS							
2143									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,423,237	0	0	1	2,319	0	11,446	13,765	0.40
1/08 through 12/08	3,142,452	0	0	3	11,365	0	43,524	54,889	1.75
1/09 through 12/09	4,359,772	0	0	1	40	0	14,990	15,030	0.35
1/10 through 12/10	5,145,225	1	25,455	1	24,161	84,310	27,710	161,636	3.14
1/11 through 12/11	5,490,712	0	0	0	0	0	3,324	3,324	0.06
5 YR. TOTAL	21,561,398	1	25,455	6	37,885	84,310	100,994	248,644	1.15
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	13%	0.294		20%	0	.859	1.15	i
Pure Premium Indicated	l by National Relativity	43% 0.809			40%	1.475		2.28	<b>;</b>
Pure Premium Present	ure Premium Present on Rate Level 44% 0.911				40%	1	.378	2.29	1
Pure Premium Derived I	oy Formula		0.787 1.313 2.10						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T							=:::=0	111/12/13
CLASS	BOTTLING-ALL OP	ERATIONS 8	& ROUTE SUPER	VISORS, DR	IVERS				
2157									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	193,413,680	28	4,143,388	109	2,459,593	3,834,677	2,003,257	12,440,915	6.43
1/08 through 12/08	205,109,617	31	31 2,766,360 118 1,627,186 1,845,872 1,946,484 8,185,902						3.99
1/09 through 12/09	201,874,863	26	1,987,819	96	1,503,866	1,580,643	1,912,371	6,984,699	3.46
1/10 through 12/10	187,706,452	22	2,012,451	114	1,142,699	1,621,560	1,438,919	6,215,629	3.31
1/11 through 12/11	198,535,805	23	1,735,784	81	982,311	1,305,845	983,580	5,007,520	2.52
5 YR. TOTAL	986,640,417	130	12,645,802	518	7,715,655	10,188,597	8,284,611	38,834,665	3.94
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	87%	2.064	ļ	100%	1	.872	3.94	
Pure Premium Indicated	by National Relativity	Relativity 6% 2.327		,	0%	1.852		4.18	;
Pure Premium Present	Pure Premium Present on Rate Level 7% 2.352			0%	1	.997	4.35	i	
Pure Premium Derived	Premium Derived by Formula 2.100 1.872						3.97	•	

CLASS	TOBACCO PRODU	CTS MFG. N	ос						
2172									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	255,525,647	14	1,924,070	54	1,593,754	1,369,059	1,052,063	5,938,946	2.33
1/08 through 12/08	231,308,306	8	1,590,655	61	1,672,756	779,367	1,187,526	5,230,304	2.26
1/09 through 12/09	145,902,675	1	44,799	24	483,858	25,752	375,757	930,166	0.64
1/10 through 12/10	153,315,066	1	592,420	19	698,190	284,051	508,849	2,083,510	1.36
1/11 through 12/11	149,045,346	3	232,991	20	577,401	150,340	359,105	1,319,837	0.89
5 YR. TOTAL	935,097,040	27	4,384,935	178	5,025,959	2,608,569	3,483,300	15,502,763	1.66
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	63%	1.006		68%	0	.651	1.66	i
Pure Premium Indicated	by National Relativity	ty 18% 1.434 16%			0	.824	2.26	i	
Pure Premium Present	e Premium Present on Rate Level 19% 1.109			16%	0.667		1.78		
Pure Premium Derived I	by Formula		1.103		.681	1.78	1		

CLASS	TOBACCO REHAN	DLING OR W	AREHOUSING						
2174									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	46,870,444	4	162,494	12	131,186	222,366	223,477	739,523	1.58
1/08 through 12/08	50,776,115	4	4 223,197 16 336,260 337,373					1,310,548	2.58
1/09 through 12/09	94,657,046	7	589,235	14	656,092	629,550	1,061,147	2,936,024	3.10
1/10 through 12/10	46,585,387	2	241,144	19	460,934	324,967	506,726	1,533,771	3.29
1/11 through 12/11	43,477,082	1	53,580	13	294,680	10,038	414,362	772,660	1.78
5 YR. TOTAL	282,366,074	18	1,269,650	74	1,879,152	1,524,294	2,619,430	7,292,526	2.58
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		45%	1.115		58%	1	.468	2.58	3
Pure Premium Indicated	by National Relativity	22% 1.778			21%	1.775		3.55	5
Pure Premium Present on Rate Level 33% 1.589				21% 1.464			3.05		
Pure Premium Derived b	y Formula		1.417 1.532 2.95						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								21120	11VL 4/1/2013
CLASS	COTTON BATTING	, WADDING (	OR WASTE MFG						
2211									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	7,613,592	1	73,756	5	357,264	164,302	526,268	1,121,590	14.73
1/08 through 12/08	6,143,118	0	0 0 3 5,064 0 41,472					46,536	0.76
1/09 through 12/09	6,031,190	2	132,057	4	45,454	102,189	143,222	422,922	7.01
1/10 through 12/10	6,418,997	0	0	5	248,841	0	602,925	851,766	13.27
1/11 through 12/11	6,907,472	0	0	2	42,115	0	79,616	121,731	1.76
5 YR. TOTAL	33,114,369	3	205,813	19	698,738	266,491	1,393,503	2,564,545	7.75
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	23%	2.732	!	39%	5	.013	7.75	i
Pure Premium Indicated	d by National Relativity	26% 6.312		!	28%	3.894		10.2	1
Pure Premium Present	Pure Premium Present on Rate Level 51% 2.601			33%	4	.546	7.15	i	
Pure Premium Derived	by Formula	3.596 4.546 8.14							

CLASS	YARN OR THREAD	MFG-COTT	ON						
2220									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	188,491,660	17	17 1,033,769 47 942,596 1,025,270 1,126,691 4,128,326						2.19
1/08 through 12/08	131,950,264	7	7 826,403 42 819,530 714,629 1,179,561 3,540,12						2.68
1/09 through 12/09	99,146,333	7	725,563	28	1,010,522	823,011	1,020,113	3,579,209	3.61
1/10 through 12/10	103,212,790	9	378,465	28	744,126	267,708	921,946	2,312,245	2.24
1/11 through 12/11	102,595,965	5	800,808	28	647,596	924,163	675,797	3,048,364	2.97
5 YR. TOTAL	625,397,012	45	3,765,008	173	4,164,370	3,754,781	4,924,108	16,608,267	2.66
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		54%	1.268		74%	1	.388	2.66	
Pure Premium Indicated	by National Relativity	23% 0.934			13%	0.876		1.81	
Pure Premium Present on Rate Level 23% 1.116			;	13%	1	.222	2.34		
Pure Premium Derived b	oy Formula		1.156 1.300 2.46						

CLASS	WOOL SPINNING A	ND WEAVIN	G						
2286									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	16,227,949	1	20,845	1	171	64,250	12,077	97,343	0.60
1/08 through 12/08	16,324,511	0	0	1	7,369	0	12,447	19,816	0.12
1/09 through 12/09	20,130,098	0	0	1	16,965	0	23,607	40,572	0.20
1/10 through 12/10	20,149,225	0	0	4	122,244	0	78,998	201,242	1.00
1/11 through 12/11	16,866,958	0	0	1	6,699	0	8,869	15,568	0.09
5 YR. TOTAL	89,698,741	1	20,845	8	153,448	64,250	135,998	374,541	0.42
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	20%	0.194		28%	0	.223	0.42	!
Pure Premium Indicated	by National Relativity	rity 20% 0.849			21%	0.966		1.82	
Pure Premium Present	ure Premium Present on Rate Level 60% 0.629			51%	0.776		1.41		
Pure Premium Derived I	by Formula	0.586 0.661 1.25							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

_								21120	11VL 4/1/2013
CLASS	FELTING MFG								
2288									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,287,874	1	2,687	5	46,796	8,624	97,164	155,271	0.61
1/08 through 12/08	24,422,280	0	0	3	26,106	0	64,625	90,731	0.37
1/09 through 12/09	21,874,652	2	218,377	9	563,763	188,065	323,482	1,293,687	5.92
1/10 through 12/10	29,937,893	2	103,481	24	592,240	197,334	837,340	1,730,395	5.78
1/11 through 12/11	33,886,861	7	754,122	17	414,695	444,344	718,110	2,331,271	6.88
5 YR. TOTAL	135,409,560	12	1,078,667	58	1,643,600	838,367	2,040,721	5,601,355	4.14
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	34%	2.010		43%	2	.126	4.14	
Pure Premium Indicated	by National Relativity	33% 2.029			28%	1.789		3.82	!
Pure Premium Present	Pure Premium Present on Rate Level 33% 1.706		;	29% 1.426		3.13			
Pure Premium Derived	by Formula		1.916 1.829					3.75	

CLASS	PLUSH MFG								
2300									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,166,635	0	0	1	82,592	0	13,933	96,525	3.05
1/08 through 12/08	2,938,263	1	191,830	3	16,276	93,137	47,651	348,894	11.88
1/09 through 12/09	2,936,266	0	0	1	1,266	0	8,135	9,401	0.32
1/10 through 12/10	3,298,699	0	0	0	0	0	347	347	0.01
1/11 through 12/11	3,785,090	0	0	0	0	0	1,000	1,000	0.03
5 YR. TOTAL	16,124,953	1	191,830	5	100,134	93,137	71,066	456,167	2.83
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	13%	1.811		16%	1	.018	2.83	<b>;</b>
Pure Premium Indicated	by National Relativity	ity 14% 0.657			15%	0.903		1.56	;
Pure Premium Present of	Pure Premium Present on Rate Level 73% 1.212			2	69%	1	.066	2.28	1
Pure Premium Derived by	oy Formula		1.212 1.034						i

CLASS	SILK THREAD OR Y	YARN MFG							
2302									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	218,915,508	7	7 676,676 60 1,659,777 520,163 1,916,131 4,772,74						2.18
1/08 through 12/08	200,488,557	7	7 363,437 48 593,819 196,733 612,598 1,76						0.88
1/09 through 12/09	189,691,507	12	569,594	48	1,573,169	769,938	987,040	3,899,741	2.06
1/10 through 12/10	210,715,827	9	250,491	51	931,803	189,124	1,185,936	2,557,354	1.21
1/11 through 12/11	197,807,894	5	117,827	51	1,106,699	91,488	2,056,734	3,372,748	1.71
5 YR. TOTAL	1,017,619,293	40	1,978,025	258	5,865,267	1,767,446	6,758,439	16,369,177	1.61
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		57%	0.771		75%	0	.838	1.61	
Pure Premium Indicated	by National Relativity	21% 0.762			12%	0.947		1.71	
Pure Premium Present	emium Present on Rate Level 22% 0.803				13%	0	.788	1.59	1
Pure Premium Derived I	oy Formula		0.776 0.845 1.62						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	TEXTILE FIBER MF	G-SYNTHET	IC						
2305									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	240,471,191	16	845,435	68	1,683,674	852,257	1,777,491	5,158,857	2.15
1/08 through 12/08	219,605,209	13	1,163,321	42	2,224,821	1,231,419	1,884,558	6,504,119	2.96
1/09 through 12/09	189,516,485	10	1,450,694	53	1,810,548	1,252,636	1,578,394	6,092,272	3.22
1/10 through 12/10	232,913,585	9	1,097,019	38	1,180,223	615,757	1,154,036	4,047,035	1.74
1/11 through 12/11	206,757,346	8	1,433,622	49	1,401,718	971,818	1,881,831	5,688,989	2.75
5 YR. TOTAL	1,089,263,816	56	5,990,091	250	8,300,984	4,923,887	8,276,310	27,491,272	2.52
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	71%	1.312		90%	1	.212	2.52	!
Pure Premium Indicated	by National Relativity	rity 14% 0.776			5%	0.793		1.57	•
Pure Premium Present	Pure Premium Present on Rate Level 15% 1.284		ļ	5%	1	.141	2.43	1	
Pure Premium Derived	by Formula		1.233 1.188 2.4						!

CLASS	HOSIERY MFG										
2361											
Industry Group: I	Manufacturing				CONVERTED	LOSSES					
Hazard Gi	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES									
1/07 through 12/07	207,535,004	8	244,242	73	803,465	170,532	1,246,102	2,464,341	1.19		
1/08 through 12/08	193,248,603	7	399,046	61	1,573,502	392,872	1,561,735	3,927,155	2.03		
1/09 through 12/09	172,867,137	5	5 655,254 43 736,890 494,127 891,901 2,778						1.61		
1/10 through 12/10	181,455,791	14	1,488,833	45	1,623,864	1,211,680	1,616,352	5,940,729	3.27		
1/11 through 12/11	172,622,713	9	261,335	50	979,562	442,249	1,514,400	3,197,546	1.85		
5 YR. TOTAL	927,729,248	43	3,048,710	272	5,717,283	2,711,460	6,830,490	18,307,943	1.97		
			INDEMNITY			MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*		
Indicated Pure Premium	ı	59%	0.945	;	79%	1	.029	1.97	•		
Pure Premium Indicated	by National Relativity	20%	0.676	;	10%	0.919		1.60	)		
Pure Premium Present of	Pure Premium Present on Rate Level 21% 0.949			)	11%	0	.966	1.92	!		
Pure Premium Derived b	oy Formula		0.892	0.892 1.011 1.90							

CLASS	KNIT GOODS MFG	NOC							
2362									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	193,860,036	14							1.65
1/08 through 12/08	161,164,225	5	5 372,752 36 789,918 242,768 640,469 2,045,907						1.27
1/09 through 12/09	73,250,104	4	220,164	19	249,573	136,393	359,540	965,670	1.32
1/10 through 12/10	78,963,385	3	68,541	20	427,757	42,297	488,853	1,027,448	1.30
1/11 through 12/11	78,992,329	5	334,655	20	250,771	494,272	358,883	1,438,581	1.82
5 YR. TOTAL	586,230,079	31	1,805,837	143	2,511,776	1,573,514	2,792,393	8,683,520	1.48
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	42%	0.737		57%	0	.745	1.48	
Pure Premium Indicated	l by National Relativity	29% 0.622			21%	0.626		1.25	
Pure Premium Present	ure Premium Present on Rate Level 29% 0.666			22%	0.689		1.36		
Pure Premium Derived I	oy Formula		0.683 0.708 1.39						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	WEBBING MFG								
2380									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	34,267,319	2	174,681	7	64,348	177,025	153,184	569,238	1.66
1/08 through 12/08	32,306,269	4	71,536	6	38,621	86,662	93,588	290,407	0.90
1/09 through 12/09	33,212,941	1	91,216	3	58,019	67,021	151,760	368,016	1.11
1/10 through 12/10	37,424,523	3	3 245,031		1,367	313,029	30,844	590,271	1.58
1/11 through 12/11	40,102,095	3	229,901	3	142,583	312,606	279,232	964,322	2.41
5 YR. TOTAL	177,313,147	13	812,365	21	304,938	956,343	708,608	2,782,254	1.57
			INDEMNITY			MEDICAL			\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	30%	0.630		42%	0	.939	1.57	•
Pure Premium Indicated	nium Indicated by National Relativity 35% 1.241			29% 1.410		.410	2.65	i	
Pure Premium Present on Rate Level 35% 0.910			29%	1	.045	1.96	i		
Pure Premium Derived	re Premium Derived by Formula 0.942					1	.106	2.05	

CLASS	LACE MFG								
2386									
Industry Group:	Manufacturing				CONVERTED	DLOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,006,005	0	0	0	0	0	2,038	2,038	0.07
1/08 through 12/08	3,161,063	0	0	0	0	0	1,115	1,115	0.04
1/09 through 12/09	2,065,758	0	0	0	0	0	1,407	1,407	0.07
1/10 through 12/10	2,014,609	0	0	0	0	0	1,795	1,795	0.09
1/11 through 12/11	1,788,347	0	0	0	0	0	1,194	1,194	0.07
5 YR. TOTAL	12,035,782	0	0	0	0	0	7,549	7,549	0.06
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	9%	9% 0.000		11%	C	.063	0.06	;
Pure Premium Indicated	by National Relativity	ational Relativity 12% 0.654		1	13%	0.712		1.37	
Pure Premium Present of	ure Premium Present on Rate Level 79% 0.628		}	76%	0	.530	1.16	i	
Pure Premium Derived by	oy Formula		0.575	· ·		0	.502	1.08	

CLASS	EMBROIDERY MFG	<b>)</b>							
2388									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,627,396	1	518	2	188,973	593	81,537	271,621	2.56
1/08 through 12/08	9,508,683	0	0	7	122,389	0	245,830	368,219	3.87
1/09 through 12/09	9,774,618	0	0	2	6,565	0	40,689	47,254	0.48
1/10 through 12/10	12,232,061	0	0	3	110,914	0	39,884	150,798	1.23
1/11 through 12/11	11,921,838	2	24,659	3	40,369	32,486	93,562	191,076	1.60
5 YR. TOTAL	54,064,596	3	25,177	17	469,210	33,079	501,502	1,028,968	1.90
			INDEMNITY			MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	19%	0.914		25%	0	.989	1.90	
Pure Premium Indicated	l by National Relativity	37% 0.801			37%	0.752		1.55	
Pure Premium Present	ure Premium Present on Rate Level 44% 0.929			38%	0.986		1.92		
Pure Premium Derived I	oy Formula		0.879			0	.900	1.78	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	CARPET OR RUG I	AFG NOC							
2402									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	37,488,142	1	87,722	10	393,854	96,507	466,998	1,045,081	2.79
1/08 through 12/08	61,931,688	1	15,298	8	259,531	0	365,757	640,586	1.04
1/09 through 12/09	41,937,823	1	15,999	11	144,320	0	203,824	364,143	0.87
1/10 through 12/10	37,575,883	4	4 158,848		128,782	341,281	289,592	918,503	2.44
1/11 through 12/11	41,869,852	5	251,890	15	1,223,649	364,505	914,134	2,754,178	6.58
5 YR. TOTAL	220,803,388	12	529,757	52	2,150,136	802,293	2,240,305	5,722,491	2.59
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	31%	1.214		44%	1	.378	2.59	١
Pure Premium Indicated	by National Relativity	34% 0.914			28%	1.094		2.01	
Pure Premium Present	ure Premium Present on Rate Level 35% 0.808		}	28%	28% 0.951		1.76		
Pure Premium Derived	by Formula		0.970	)		1	.179	2.15	

CLASS	TEXTILE-BLEACHI	NG, DYEING	, MERCERIZING,	FINISHING					
2413									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	77,959,464	6	468,484	28	460,120	259,968	583,281	1,771,853	2.27
1/08 through 12/08	67,734,743	5	107,361	18	482,602	125,638	607,016	1,322,617	1.95
1/09 through 12/09	60,160,340	1	163,622	25	366,414	86,949	685,179	1,302,164	2.16
1/10 through 12/10	60,213,445	3	3 554,213		299,277	365,640	398,852	1,617,982	2.69
1/11 through 12/11	56,168,906	3	719,546	10	374,879	602,844	422,895	2,120,164	3.77
5 YR. TOTAL	322,236,898	18	2,013,226	101	1,983,292	1,441,039	2,697,223	8,134,780	2.52
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	39%	1.240	1	55%	1	.284	2.52	!
Pure Premium Indicated	Pure Premium Indicated by National Relativity 30% 0.721				22%	0.891		1.61	
Pure Premium Present	Pure Premium Present on Rate Level 31% 0.961			23%	1.131		2.09		
Pure Premium Derived by Formula 0.998					•	1	.162	2.16	i

CLASS	YARN DYEING OR	FINISHING							
2416									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	39,318,253	1	270,552	9	73,490	176,812	118,921	639,775	1.63
1/08 through 12/08	32,375,233	5	529,315	16	178,195	1,036,428	193,507	1,937,445	5.98
1/09 through 12/09	24,462,946	1	11,527	4	77,658	47,692	96,785	233,662	0.96
1/10 through 12/10	29,039,156	1	37,284	10	258,205	67,706	296,097	659,292	2.27
1/11 through 12/11	26,432,911	0	0	5	123,776	0	82,705	206,481	0.78
5 YR. TOTAL	151,628,499	8	848,678	44	711,324	1,328,638	788,015	3,676,655	2.43
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	26% 1.029 39% 1.396		.396	2.43	1			
Pure Premium Indicate	d by National Relativity	19%	0.866	;	20%	1	.502	2.37	
Pure Premium Present	re Premium Present on Rate Level 55% 0.73		0.736	;	41%	1	.052	1.79	)
Pure Premium Derived	•	0.837	'		1	.276	2.11		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							LITEO	110 4/1/2013
CLASS	CLOTH PRINTING								
2417									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,278,345	0	0	1	2,302	0	17,252	19,554	0.19
1/08 through 12/08	3,167,759	0	0	1	1,225	0	8,681	9,906	0.31
1/09 through 12/09	3,690,939	0	0	0	0	0	1,618	1,618	0.04
1/10 through 12/10	3,788,300	0	0	0	0	0	7,293	7,293	0.19
1/11 through 12/11	4,239,099	0	0	2	17,369	0	25,589	42,958	1.01
5 YR. TOTAL	25,164,442	0	0	4	20,896	0	60,433	81,329	0.32
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	13%	0.083		17%	0	.240	0.32	!
Pure Premium Indicated	by National Relativity	26% 0.598			28%	0.849		1.45	i
Pure Premium Present	ure Premium Present on Rate Level 61% 0.818		}	55% 0.803		1.62			
Pure Premium Derived	by Formula		0.665	i		0	.720	1.39	1

CLASS	CLOTH, CANVAS A	ND RELATE	D PRODUCTS MI	G. NOC					
2501									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	227,235,721	10	964,979	71	699,653	856,896	1,125,399	3,646,927	1.61
1/08 through 12/08	203,025,707	18	1,463,228	53	769,064	1,201,428	861,721	4,295,441	2.12
1/09 through 12/09	202,532,287	14	525,693	62	1,221,263	572,720	1,108,406	3,428,082	1.69
1/10 through 12/10	217,513,602	10	707,596	85	1,861,126	583,258	2,387,617	5,539,597	2.55
1/11 through 12/11	226,605,775	19	1,232,938	62	973,744	1,096,409	1,366,399	4,669,490	2.06
5 YR. TOTAL	1,076,913,092	71	4,894,434	333	5,524,850	4,310,711	6,849,542	21,579,537	2.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		62%	0.968		84%	1	.036	2.00	
Pure Premium Indicated	by National Relativity	19% 0.974			8%	1.146		2.12	
Pure Premium Present of	Pure Premium Present on Rate Level 19% 0.943			8%	8% 0.992		1.94		
Pure Premium Derived b	oy Formula		0.964			1	.041	2.01	•

CLASS	DRESSMAKING OF	TAILORING	-CUSTOM EXCL	USIVELY					
2503									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,841,234	0	0	3	50,133	0	84,713	134,846	2.31
1/08 through 12/08	4,383,413	0	0	0	0	0	384	384	0.01
1/09 through 12/09	3,977,863	0	0	0	0	0	786	786	0.02
1/10 through 12/10	4,044,126	0	0	0	0	0	148	148	0.00
1/11 through 12/11	4,666,843	0	0	0	0	0	605	605	0.01
5 YR. TOTAL	22,913,479	0	0	3	50,133	0	86,636	136,769	0.60
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	11%	0.219		16%	0	.378	0.60	)
Pure Premium Indicated	by National Relativity	30% 0.516			32%	0	.635	1.15	i
Pure Premium Present of	ure Premium Present on Rate Level 59% 0.636		i	52%	52% 0.690		1.33		
Pure Premium Derived b	oy Formula		0.554		.622	1.18			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

r	1							21120	110 4/1/2013
CLASS	FEATHER OR FLO	WER MFG-AI	RTIFICIAL						
2534									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	153,403	0	0	0	0	0	0	0	0.00
1/08 through 12/08	69,369	0	0	0	0	0	0	0	0.00
1/09 through 12/09	678,753	0	0	0	0	0	0	0	0.00
1/10 through 12/10	628,910	0	0	0	0	0	0	0	0.00
1/11 through 12/11	168,491	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,698,926	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	4%	0.000	)	7%	0	.000	0.00	
Pure Premium Indicated	d by National Relativity	y 16% 0.657			17%	1.140		1.80	
Pure Premium Present	re Premium Present on Rate Level 80% 0.736		3	76% 1.042		1.78			
Pure Premium Derived	by Formula		0.694	ļ		0	.986	1.68	

CLASS	MATTRESS OR BO	X SPRING M	FG						
2570									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	30,431,270	6	6 828,226 17 913,004 329,526 506,						8.47
1/08 through 12/08	28,124,840	8	798,683	16	334,272	457,047	477,788	2,067,790	7.35
1/09 through 12/09	25,777,120	2	27,752	14	410,393	43,587	320,440	802,172	3.11
1/10 through 12/10	30,153,933	2	150,860	14	315,455	299,932	194,046	960,293	3.18
1/11 through 12/11	30,274,452	4	149,229	15	380,716	119,810	250,021	899,776	2.97
5 YR. TOTAL	144,761,615	22	1,954,750	76	2,353,840	1,249,902	1,748,399	7,306,891	5.05
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	40%	2.976	;	48%	2	.071	5.05	
Pure Premium Indicated	by National Relativity	30% 1.784			26%	1.885		3.67	
Pure Premium Present of	Pure Premium Present on Rate Level 30% 2.360			)	26%	26% 1.762			
Pure Premium Derived by	oy Formula		2.434 1.942 4.38						

CLASS	LAUNDRY NOC & F	OUTE SUPE	RVISORS, DRIVI	ERS					
2585									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	110,342,152	13	1,329,022	32	521,723	1,601,012	975,832	4,427,589	4.01
1/08 through 12/08	112,784,115	19	1,374,385	40	879,209	570,622	1,126,779	3,950,995	3.50
1/09 through 12/09	110,154,721	13	630,622	45	1,015,590	522,668	1,223,563	3,392,443	3.08
1/10 through 12/10	116,697,227	11	617,580	42	1,223,182	744,194	1,183,870	3,768,826	3.23
1/11 through 12/11	114,774,137	21	1,159,482	26	348,457	1,109,210	509,323	3,126,472	2.72
5 YR. TOTAL	564,752,352	77	5,111,091	185	3,988,161	4,547,706	5,019,367	18,666,325	3.31
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		61%	1.611		85%	1	.694	3.31	
Pure Premium Indicated	by National Relativity	1.622			7%	1.764		3.39	1
Pure Premium Present of	ure Premium Present on Rate Level 20% 1.711			8%	1.894		3.61		
Pure Premium Derived b	y Formula		1.633			1	.715	3.35	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CLEANING OR DY	ING & ROU	TE SUPERVISOR	S, DRIVERS					
2586									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,472,778	1	1 126,522 0 0 166,284 1,814 294,620						6.59
1/08 through 12/08	4,257,076	0	0	1	9,708	0	2,535	12,243	0.29
1/09 through 12/09	5,191,205	0	0	1	9,040	0	3,929	12,969	0.25
1/10 through 12/10	6,180,184	1	128,428	4	117,719	41,177	46,490	333,814	5.40
1/11 through 12/11	5,763,320	1	27,556	3	54,878	11,581	71,071	165,086	2.86
5 YR. TOTAL	25,864,563	3	282,506	9	191,345	219,042	125,839	818,732	3.17
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	1.832		21%	1	.333	3.17	•
Pure Premium Indicated	emium Indicated by National Relativity 42% 0.997		•	39%	1.208		2.21		
Pure Premium Present on Rate Level 42%		1.305	1.305 40%		1	.248	2.55		
Pure Premium Derived by Formula 1.260						1	.250	2.51	•

CLASS	TOWEL OR TOILET	SUPPLY CO	D. & ROUTE SUP	ERVISORS,	DRIVERS				
2587									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,495,031	1	1 170,348 0 0 94,513 7,228 272,089						7.79
1/08 through 12/08	4,319,035	0	0 0 1 13,734 0 49,113 62,847						1.46
1/09 through 12/09	3,702,489	1	89,653	0	0	50,763	9,393	149,809	4.05
1/10 through 12/10	3,862,636	0	0	0	0	0	5,503	5,503	0.14
1/11 through 12/11	1,082,240	0	0	1	47,856	0	42,067	89,923	8.31
5 YR. TOTAL	16,461,431	2	260,001	2	61,590	145,276	113,304	580,171	3.53
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		16%	1.954		20%	1	.571	3.53	3
Pure Premium Indicated	by National Relativity	ty 41% 1.473			40%	1.430		2.90	)
Pure Premium Present of	ure Premium Present on Rate Level 43% 1.975			40%	1.739		3.71		
Pure Premium Derived b	oy Formula	1.766 1.582 3.35							i

CLASS	LAUNDRY AND DR	Y CLEANING	STORE-RETAIL	-& ROUTE S	UPERVISORS, D	RIVERS			
2589									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	61,269,677	2	2 83,737 19 331,391 45,629 506,735 967,492						1.58
1/08 through 12/08	58,851,575	2	2 383,909 10 60,716 84,260 240,696 769,581						1.31
1/09 through 12/09	54,707,027	5	323,529	15	168,253	411,109	229,688	1,132,579	2.07
1/10 through 12/10	51,522,010	6	333,682	12	218,156	387,124	382,293	1,321,255	2.56
1/11 through 12/11	50,550,996	3	96,122	11	207,274	144,317	321,829	769,542	1.52
5 YR. TOTAL	276,901,285	18	1,220,979	67	985,790	1,072,439	1,681,241	4,960,449	1.79
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	33%	0.797	•	46%	0	.994	1.79	1
Pure Premium Indicated	l by National Relativity	y 33% 0.771			27%	0	.948	1.72	
Pure Premium Present of	ure Premium Present on Rate Level 34% 0.774			27%	0.857		1.63		
Pure Premium Derived b	oy Formula	ula 0.781 0.945 1.73						1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	FUR PROGESSING	DDED A DINIG	01/11/0					LITEO	110 4/1/2013
CLASS	FUR PROCESSING	-PREPARING	SKINS						
2600									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	909,057	0	0 0 0 0 0 1					1,484	0.16
1/08 through 12/08	891,007	0	0	0	0	0	106	106	0.01
1/09 through 12/09	928,287	0	0	1	5,656	0	10,197	15,853	1.71
1/10 through 12/10	845,170	1	15,247	0	0	12,956	4,157	32,360	3.83
1/11 through 12/11	791,698	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	4,365,219	1	15,247	1	5,656	12,956	15,944	49,803	1.14
		INDEMNITY				MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	7%	0.479	)	9%	0	.662	1.14	
Pure Premium Indicated	d by National Relativity	al Relativity 14% 1.588		15%	1.340		2.93	}	
Pure Premium Present	on Rate Level	79%	1.159	)	76%	0	.794	1.95	
Pure Premium Derived	Premium Derived by Formula 1.171 0.864 2.04								

CLASS	LEATHER MFGIN	ICLUDING TA	ANNING, LEATHE	R EMBOSS	ING, AND WOOL	PULLING			
2623									
Industry Group:	Manufacturing				CONVERTE	DLOSSES			
Hazard G	roup: D	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	30,000	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	15,717	0	0	0	0	0	0	0	0.00
1/10 through 12/10	36,203	0	0	0	0	0	0	0	0.00
1/11 through 12/11	15,836	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	97,756	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	2%	0.000	)	3%	0	.000	0.00	)
Pure Premium Indicated	e Premium Indicated by National Relativity 30% 3.023		3	32%	3.235		6.26	;	
Pure Premium Present	Pure Premium Present on Rate Level 68% 2.235		5	65% 2.253		4.49			
Pure Premium Derived by Formula 2.427				,		2	.500	4.93	1

CLASS	SHOE STOCK MFG	i							
2651									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,410,325	0	0	2	63,605	0	60,667	124,272	1.19
1/08 through 12/08	8,893,147	0	0	5	154,953	0	105,698	260,651	2.93
1/09 through 12/09	10,095,908	2	246,620	1	4,593	29,126	27,810	308,149	3.05
1/10 through 12/10	11,148,374	1	161,370	3	27,870	14,468	36,618	240,326	2.16
1/11 through 12/11	15,014,435	0	0	3	18,815	0	53,295	72,110	0.48
5 YR. TOTAL	55,562,189	3	407,990	14	269,836	43,594	284,088	1,005,508	1.81
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	19%	1.220		27%	0	.590	1.81	
Pure Premium Indicated	l by National Relativity	27% 0.262			29%	0.812		1.07	
Pure Premium Present	ure Premium Present on Rate Level 54% 1.002			44%	1.060		2.06		
Pure Premium Derived I	oy Formula	ormula 0.844 0.861 1.71							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	BOOT OR SHOE M	FG NOC							
2660									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,617,512	1	1 3,872 5 9,467 16,626 31,551 61					61,516	1.10
1/08 through 12/08	4,383,151	0	0	8	73,400	0	104,839	178,239	4.07
1/09 through 12/09	3,082,474	0	0	0	0	0	6,347	6,347	0.21
1/10 through 12/10	4,248,560	0	0	6	151,525	0	73,218	224,743	5.29
1/11 through 12/11	2,895,634	0	0	4	9,293	0	21,129	30,422	1.05
5 YR. TOTAL	20,227,331	1	3,872	23	243,685	16,626	237,084	501,267	2.48
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	13%	1.224		18%	1	.254	2.48	1
Pure Premium Indicated	d by National Relativity	vity 43% 0.940			41%	1.211		2.15	i
Pure Premium Present	re Premium Present on Rate Level 44% 1.004		ļ	41% 1.176		2.18			
Pure Premium Derived	by Formula	1.005 1.204 2.21							

CLASS	GLOVE MFG-LEAT	HER OR TEX	TILE						
2670									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES							PURE PREM.
1/07 through 12/07	3,299,466	0	0 0 1 6,396 0 18,012 24,408						
1/08 through 12/08	2,609,137	1	1 43 0 0 1,702 309 2,054						
1/09 through 12/09	2,016,320	0	0 0 1 401 0 2,019						0.12
1/10 through 12/10	2,020,382	0	0	0	0	0	3,316	3,316	0.16
1/11 through 12/11	2,712,636	0	0	0	0	0	9,416	9,416	0.35
5 YR. TOTAL	12,657,941	1	43	2	6,797	1,702	33,072	41,614	0.33
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		9%	0.054	ļ	12%	0	.275	0.33	1
Pure Premium Indicated	by National Relativity	25% 0.608			27%	0.932		1.54	
Pure Premium Present of	Pure Premium Present on Rate Level 66% 0.619			)	61%	0	.628	1.25	i
Pure Premium Derived b	oy Formula		0.565 0.668 1.23						

CLASS	LUGGAGE MFG								
2683									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	257,946	0	0	0	0	0	0	0	0.00
1/08 through 12/08	555,995	0	0	1	1,703	0	3,211	4,914	0.88
1/09 through 12/09	724,035	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,040,742	0	0	0	0	0	0	0	0.00
1/11 through 12/11	949,350	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	3,528,068	0	0	1	1,703	0	3,211	4,914	0.14
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	5%	0.048	}	7%	0	.091	0.14	
Pure Premium Indicated	by National Relativity	22% 0.428			24%	0.593		1.02	
Pure Premium Present	ure Premium Present on Rate Level 73% 0.533		}	69%	0.695		1.23		
Pure Premium Derived	by Formula		0.486 0.628 1.11						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	LEATHER GOODS	MFG NOC							
2688									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	12,811,987	1	1 60,438 8 260,868 67,612 166,122 555,040					4.33	
1/08 through 12/08	11,323,964	0	0	5	168,166	0	90,316	258,482	2.28
1/09 through 12/09	9,871,387	0	0	11	262,599	0	226,269	488,868	4.95
1/10 through 12/10	10,224,024	1	13,935	2	131,437	22,445	110,736	278,553	2.73
1/11 through 12/11	12,060,206	0	0	6	231,274	0	245,907	477,181	3.96
5 YR. TOTAL	56,291,568	2	74,373	32	1,054,344	90,057	839,350	2,058,124	3.66
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	22%	2.005		30%	1	.651	3.66	i
Pure Premium Indicated	by National Relativity	rity 35% 0.907			35%	0.994		1.90	)
Pure Premium Present	re Premium Present on Rate Level 43% 1.381			35% 1.467		2.85			
Pure Premium Derived	by Formula	1.352 1.357 2.71							

CLASS	LOGGING OR TREE	REMOVAL	- NONMECHANIZ	ED OPERA	TIONS				
2702									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	32,362	0						0.00	
1/08 through 12/08	3,242,231	1	1 32,272 0 0 113,362 10,845 156,479						4.83
1/09 through 12/09	5,203,750	1	215,449	8	218,069	192,776	311,943	938,237	18.03
1/10 through 12/10	6,239,476	0	0	11	601,021	0	564,359	1,165,380	18.68
1/11 through 12/11	6,114,516	1	89,686	5	150,246	56,456	118,971	415,359	6.79
5 YR. TOTAL	20,832,335	3	337,407	24	969,336	362,594	1,006,118	2,675,455	12.84
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	32%	6.273		42%	6	.570	12.84	4
Pure Premium Indicated	by National Relativity	tivity 34% 12.967 29% 11.195		24.10	6				
Pure Premium Present	Premium Present on Rate Level 34% 9.155 29% 8.760		17.92	2					
Pure Premium Derived	mium Derived by Formula 9.529 8.546 18.08						3		

CLASS	LOGGING OR TREE	E REMOVAL	PULPWOOD ON	LY-ALL OPE	RATIONS				
2705									
Industry Group: I	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	83,552	0	0 0 0 0 0 0 0						
1/08 through 12/08	27,078	1	1 125,396 0 0 158,404 0 283,800						
1/09 through 12/09	20,294	0	0 0 0 0 0 0						0.00
1/10 through 12/10	67,801	0	0	0	0	0	0	0	0.00
1/11 through 12/11	19,141	0	0	1	45,429	0	44,276	89,705	468.65
5 YR. TOTAL	217,866	1	125,396	1	45,429	158,404	44,276	373,505	171.44
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		8%	78.408	3	9%	9:	3.030	171.4	14
Pure Premium Indicated	by National Relativity	0.000			0%	0.000		0.00	)
Pure Premium Present of	Pure Premium Present on Rate Level 92% 27.034			4	91% 18.840			45.8	7
Pure Premium Derived b	y Formula	31.144 25.517 56.66							6

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							220	111/12/13		
CLASS	LOGGING OR LUM	BERING ALL	OPERATIONS 8	DRIVERS							
2706											
Industry Group:	Miscellaneous				CONVERTED	LOSSES					
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	59,718,514	10	10 1,562,621 33 1,462,969 2,324,108 1,239,274 6,588,972								
1/08 through 12/08	36,911,439	7	7 1,260,687 11 945,994 632,363 1,466,754 4,305,798								
1/09 through 12/09	0	0									
1/10 through 12/10	0	0	0 0 0			0	0	0	0.00		
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00		
5 YR. TOTAL	96,629,953	17	2,823,308	44	2,408,963	2,956,471	2,706,028	10,894,770	11.28		
			INDEMNITY			MEDICAL		TOTA	\L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	1	48%	5.415		67%	5	.860	11.28	3		
Pure Premium Indicated	by National Relativity	0% 0.000			0%	0.000		0.00	)		
Pure Premium Present	m Present on Rate Level 52% 5.641				33% 6.138				3		
Pure Premium Derived	by Formula		5.533 5.952 11.49								

CLASS	LOGGING OR TREE	REMOVAL	- MECHANIZED I	EQUIPMENT	OPERATORS						
2709											
Industry Group:	Miscellaneous				CONVERTED	LOSSES					
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	3,510	0	0	0	0	0	0	0	0.00		
1/08 through 12/08	14,327,495	3	3 635,060 10 332,590 868,870 209,918 2,046,438								
1/09 through 12/09	46,189,097	5	5 487,561 21 419,306 408,393 442,813 1,758,073								
1/10 through 12/10	49,503,390	8	1,081,181	21	711,774	495,321	853,648	3,141,924	6.35		
1/11 through 12/11	50,399,344	6	1,470,758	17	840,725	2,161,073	1,262,752	5,735,308	11.38		
5 YR. TOTAL	160,422,836	22	3,674,560	69	2,304,395	3,933,657	2,769,131	12,681,743	7.91		
			INDEMNITY			MEDICAL		TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	1	59%	3.727		70%	4	.178	7.91			
Pure Premium Indicated	l by National Relativity	20% 9.276			15%	7.821		17.10	0		
Pure Premium Present	esent on Rate Level 21% 5.650			)	15%	4	.249	9.90			
Pure Premium Derived I	oy Formula		5.241 4.735 9.98								

CLASS	SAW MILL									
2710										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	63,799,427	7	381,431	44	1,158,972	300,764	1,535,764	3,376,931	5.29	
1/08 through 12/08	50,337,757	12	1,721,148	27	575,606	2,363,334	1,032,973	5,693,061	11.31	
1/09 through 12/09	49,075,321	5	5 579,951 39 1,661,622 379,855 1,332,228 3,953,656							
1/10 through 12/10	53,680,786	4	395,195	24	1,121,399	685,318	1,208,798	3,410,710	6.35	
1/11 through 12/11	53,160,652	5	821,554	38	1,805,711	567,973	1,777,018	4,972,256	9.35	
5 YR. TOTAL	270,053,943	33	3,899,279	172	6,323,310	4,297,244	6,886,781	21,406,614	7.93	
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	61%	3.785		87%	4	.141	7.93		
Pure Premium Indicated	I by National Relativity	19%	3.289		6%	3.988		7.28		
Pure Premium Present	on Rate Level	20% 3.604			7%	4.205		7.81		
Pure Premium Derived I	oy Formula		3.655 4.136 7.79							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	VENEER MFG									
2714										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	5,404,203	1	37,394	4	72,570	78,995	126,759	315,718	5.84	
1/08 through 12/08	3,960,276	0	0	0	0	0	4,118	4,118	0.10	
1/09 through 12/09	2,578,159	0	0 0 0 0 0 6,034 6,034							
1/10 through 12/10	2,675,621	1	8,902	2	10,668	48,425	28,521	96,516	3.61	
1/11 through 12/11	2,633,467	0	0	1	651	0	10,558	11,209	0.43	
5 YR. TOTAL	17,251,726	2	46,296	7	83,889 127,420		175,990	433,595	2.51	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	15%	0.755		23%	1	.759	2.51		
Pure Premium Indicated	I by National Relativity	28% 1.652			30%	1.778		3.43	;	
Pure Premium Present of	on Rate Level	57% 1.659			47%	2	.420	4.08		
Pure Premium Derived b	oy Formula	1.521 2.075 3.60								

CLASS	LOG HAULING & D	RIVERS									
2727											
Industry Group:	Miscellaneous				CONVERTED	LOSSES					
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	21,187,076	3	200,521	13	793,901	221,103	414,653	1,630,178	7.70		
1/08 through 12/08	18,752,800	1	1 160,678 10 657,637 206,419 231,942 1,256,676								
1/09 through 12/09	19,828,202	3	3 498,667 8 289,961 456,886 196,361 1,441,875 7								
1/10 through 12/10	21,343,994	6	584,944	8	629,992	499,402	225,501	1,939,839	9.09		
1/11 through 12/11	22,285,544	7	1,028,926	1	597	1,581,837	41,423	2,652,783	11.90		
5 YR. TOTAL	103,397,616	20	2,473,736	40	2,372,088	2,965,647	1,109,880	8,921,351 8.63			
			INDEMNITY			MEDICAL		TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*		
Indicated Pure Premium	ı	45%	4.687	,	50%	3	.942	8.63			
Pure Premium Indicated	by National Relativity	21%	1.546	;	22%	2.076		3.62			
Pure Premium Present of	on Rate Level	34%	4.351		28%	2	.778	7.13			
Pure Premium Derived by	oy Formula		3.913 3.206 7.12								

CLASS	PLANING OR MOLE	DING MILL								
2731										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	58,397,184	3	3 460,140 21 436,694 396,348 642,201 1,935,383							
1/08 through 12/08	54,930,688	6	6 770,160 25 867,019 801,153 938,183 3,376,515							
1/09 through 12/09	45,004,880	0	0 0 14 89,374 0 261,915 351,289							
1/10 through 12/10	47,457,920	3	107,923	24	278,154	110,473	412,199	908,749	1.92	
1/11 through 12/11	51,518,808	0	0	19	617,680	0	913,195	1,530,875	2.97	
5 YR. TOTAL	257,309,480	12	1,338,223	103	2,288,921	1,307,974	3,167,693	8,102,811	3.15	
			INDEMNITY		•	MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		42%	1.410		59%	1	.739	3.15		
Pure Premium Indicated	by National Relativity	29%	1.577		20%	1.802		3.38		
Pure Premium Present	on Rate Level	29% 1.482			21%	1	.711	3.19		
Pure Premium Derived I	oy Formula		1.479 1.746 3.23							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013	
CLASS	FURNITURE STOC	K MFG								
2735										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	9,999,987	0	0 0 7 49,807 0 92,153 141,960							
1/08 through 12/08	9,846,209	1	1 24,806 8 113,222 9,272 398,967 546,267							
1/09 through 12/09	8,109,854	1	57,628	7	85,688	0	175,642	318,958	3.93	
1/10 through 12/10	9,046,888	0	0	10	134,299	0	223,662	357,961	3.96	
1/11 through 12/11	10,127,439	0	0	14	167,185	0	280,802	447,987	4.42	
5 YR. TOTAL	47,130,377	2	82,434	46	550,201	9,272	1,171,226	1,813,133	3.85	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	า	23%	1.342		32%	2	.505	3.85	i	
Pure Premium Indicated	d by National Relativity	38% 1.662			34%	2.017		3.68	;	
Pure Premium Present	Present on Rate Level 39% 1.746			;	34% 2.046			3.79		
Pure Premium Derived	by Formula		1.621 2.183 3.80							

CLASS	BOX OR BOX SHO	OK MFG									
2759											
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES									
1/07 through 12/07	43,695,303	3	177,969	34	550,624	102,219	562,808	1,393,620	3.19		
1/08 through 12/08	45,168,728	3	3 70,625 24 321,188 49,112 530,923 971,848 2								
1/09 through 12/09	42,164,429	6	6 334,435 27 568,113 167,323 718,568 1,788,439								
1/10 through 12/10	47,878,997	3	13,745	37	690,197	30,638	814,141	1,548,721	3.23		
1/11 through 12/11	51,505,146	9	928,706	51	1,726,483	1,230,368	1,584,922	5,470,479	10.62		
5 YR. TOTAL	230,412,603	24	1,525,480	173	3,856,605	1,579,660	4,211,362	11,173,107	4.85		
			INDEMNITY			MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*		
Indicated Pure Premium	ı	46%	2.336	i	63%	2	.513	4.85			
Pure Premium Indicated	by National Relativity	27%	2.370	)	18%	2.759		5.13	i		
Pure Premium Present of	on Rate Level	27%	2.034	ļ	19%	2	.258	4.29			
Pure Premium Derived b	oy Formula		2.264 2.509 4.77								

CLASS	PATTERN MAKING	NOC									
2790											
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	2,950,231	1	20,041	1	23,177	6,809	31,609	81,636	2.77		
1/08 through 12/08	3,819,495	0	0 0 3 18,986 0 35,851 54,837								
1/09 through 12/09	2,114,223	0	0 0 2 9,881 0 64,727 74,608								
1/10 through 12/10	2,985,034	0	0	1	30,063	0	35,401	65,464	2.19		
1/11 through 12/11	2,361,533	0	0	0	0	0	0	0	0.00		
5 YR. TOTAL	14,230,516	1	20,041	7	82,107	6,809	167,588	276,545	1.94		
			INDEMNITY			MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	)	10%	0.718		14%	1	.226	1.94			
Pure Premium Indicated	by National Relativity	40%	0.540		42%	0.824		1.36			
Pure Premium Present	on Rate Level	50% 0.704			44%	0.868		1.57			
Pure Premium Derived	by Formula		0.640 0.900 1.54								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	PIPE MFG WOOD	EN, TOBAC	co						
2791									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,593	0	0 0 0 0 0 0						
1/08 through 12/08	0	0							
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	671,464	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	673,057	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	3%	0.000		4%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	8% 2.412			8%	31.149		33.5	6
Pure Premium Present	e Premium Present on Rate Level 89% 0.701			88% 0.733		1.43			
Pure Premium Derived	by Formula	0.817 3.137 3.95							i

CLASS	MANUFACTURED,	MODULAR,	OR PREFABRICA	TED HOME	MANUFACTURIN	IG - SHOP WORK	( -				
2797	ALL OPERATIONS	& DRIVERS									
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	62,629,615	10	646,617	26	864,738	477,073	1,051,679	3,040,107	4.85		
1/08 through 12/08	47,174,191	9	9 1,096,235 25 1,419,871 1,109,491 1,587,838 5,213,435								
1/09 through 12/09	32,187,537	3	3 44,896 16 217,715 16,412 280,962 559,985								
1/10 through 12/10	23,137,527	5	585,943	13	342,233	446,697	580,701	1,955,574	8.45		
1/11 through 12/11	18,888,304	4	86,264	5	85,680	113,559	140,298	425,801	2.25		
5 YR. TOTAL	184,017,174	31	2,459,955	85	2,930,237	2,163,232	3,641,478	11,194,902	6.08		
			INDEMNITY			MEDICAL		TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	า	46%	46% 2.929			3	.154	6.08			
Pure Premium Indicated	d by National Relativity	27% 1.676			17%	1.501		3.18	<b>;</b>		
Pure Premium Present	re Premium Present on Rate Level 27% 2.598				18% 2.962			5.56			
Pure Premium Derived	by Formula	la 2.501 2.838 5.34									

CLASS	MANUFACTURED,	MODULAR,	OR PREFABRICA	TED HOME	SETUP, HOOKUF	P, OR					
2799	INSTALLATION AT	BUILDING S	ITE								
Industry Group	: Contracting				CONVERTED	LOSSES					
Hazard G	Group: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM		
1/07 through 12/07	0	0	0 0 0 0 0 0 0								
1/08 through 12/08	0	0									
1/09 through 12/09	0	0						0	0.00		
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00		
1/11 through 12/11	862,183	0	0	1	9,533	0	1,258	10,791	1.25		
5 YR. TOTAL	862,183	0	0	1	9,533	0	1,258	10,791	1.25		
			INDEMNITY			MEDICAL	·	TOTA	L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premiur	n	4%	1.106	i	5%	C	).146	1.25	1		
Pure Premium Indicate	d by National Relativity	ty 16% 7.986			16%	1.568		9.55	;		
Pure Premium Present	on Rate Level	80% 1.243			79%	1	.166	2.41			
Pure Premium Derived	by Formula		2.316 1.179 3.50								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	CARPENTRY-SHOP	ONLY-& DF	RIVERS						
2802									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	126,523,724	11							4.91
1/08 through 12/08	99,477,917	4	4 246,676 36 1,092,295 262,190 1,288,885 2,890,046						2.91
1/09 through 12/09	73,998,707	5	5 398,025 31 602,783 653,093 680,937 2,334,83						3.16
1/10 through 12/10	53,139,335	7	378,570	29	841,907	623,126	1,095,539	2,939,142	5.53
1/11 through 12/11	59,149,817	6	625,586	28	1,298,744	738,871	955,547	3,618,748	6.12
5 YR. TOTAL	412,289,500	33	1,931,017	197	6,034,314	3,191,830	6,840,827	17,997,988	4.37
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	53%	1.932		76%	2	.433	4.37	•
Pure Premium Indicated	by National Relativity	ativity 23% 1.976 12% 2.094 4.0				•			
Pure Premium Present	on Rate Level	24%	1.663	}	12%	1.972		3.64	
Pure Premium Derived	by Formula		1.878 2.337 4.22						

CLASS	BRUSH OR BROOM	ASSEMBL	<u> </u>							
2835										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	13,098,135	1	1 40,161 7 184,068 4,715 145,803 374,747							
1/08 through 12/08	10,801,759	0	0 0 1 54,190 0 50,493 104,683							
1/09 through 12/09	11,981,104	0	0	2	1,945	0	23,159	25,104	0.21	
1/10 through 12/10	7,763,709	2	203,257	4	26,327	32,074	87,961	349,619	4.50	
1/11 through 12/11	2,017,309	0	0	0	0	0	4,013	4,013	0.20	
5 YR. TOTAL	45,662,016	3	243,418	14	266,530	36,789	311,429	858,166	1.88	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	19%	1.117	•	25%	0	.763	1.88		
Pure Premium Indicated	l by National Relativity	nal Relativit) 33% 1.485 35% 1.177 2.66								
Pure Premium Present	re Premium Present on Rate Level 48% 1.214 40% 1.093 2.31									
Pure Premium Derived I	oy Formula		1.285 1.040 2.33							

CLASS	BRUSH OR BROOM	MFG NOC							
2836									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,125,283	2							
1/08 through 12/08	3,376,954	0							1.01
1/09 through 12/09	3,145,320	0							0.22
1/10 through 12/10	3,566,349			2,714	0.08				
1/11 through 12/11	3,033,646	0	0	2	41,845	0	15,246	57,091	1.88
5 YR. TOTAL	16,247,552	2	2,059	5	52,214	40,290	48,655	143,218	0.88
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	11%	0.334		16%	0	.547	0.88	
Pure Premium Indicated	l by National Relativity	27%	0.621		29%	1			
Pure Premium Present	on Rate Level	62%	0.872		55%	1	.073	1.95	
Pure Premium Derived I	oy Formula		0.745			0	.991	1.74	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	WOODENWARE MA	ANUFACTUR	ING NOC						
2841									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,132,982	1	1     5,179     6     130,137     2,888     143,386     281,590						5.49
1/08 through 12/08	5,294,550	3	3 273,148 4 60,715 64,105 65,102 463,070						8.75
1/09 through 12/09	4,724,158	1	1 152 3 5,465 0 18,955					24,572	0.52
1/10 through 12/10	3,599,934	1	1,043	1	6,476	3,539	12,528	23,586	0.66
1/11 through 12/11	5,971,736	0	0	0	0	0	9,064	9,064	0.15
5 YR. TOTAL	24,723,360	6	279,522	14	202,793	70,532	249,035	801,882	3.24
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	٦	17%	1.951		23%	1	.293	3.24	
Pure Premium Indicated	d by National Relativity	tivity 41% 1.314 38% 1.649 2.9				i			
Pure Premium Present	on Rate Level	42%	1.709	)	39%	1	.738	3.45	i
Pure Premium Derived	by Formula		1.588 1.602 3.19						

CLASS	FURNITURE MANU	FACTURING	AND CABINET S	SHOP - ASSE	MBLY BY HAND	- WOOD			
2881									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	51,508,708	3	3 156,584 30 437,281 32,224 571,671 1,197,760						
1/08 through 12/08	45,019,319	1	1         189,028         17         519,703         82,766         1,088,164         1,879,661						4.18
1/09 through 12/09	48,609,498	2	2 16,337 17 251,760 57,634 337,641 663					663,372	1.37
1/10 through 12/10	44,394,521	4	192,682	26	689,409	144,833	477,169	1,504,093	3.39
1/11 through 12/11	37,925,753	8	489,469	29	712,200	658,796	746,235	2,606,700	6.87
5 YR. TOTAL	227,457,799	18	1,044,100	119	2,610,353	976,253	3,220,880	7,851,586	3.45
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		36%	1.607	•	50%	1	.845	3.45	i
Pure Premium Indicated	by National Relativity	/ National Relativity 32% 1.070 25% 1.140 2.21							
Pure Premium Present of	on Rate Level	32%	1.135	i	25%	1	.261	2.40	1
Pure Premium Derived b	mium Derived by Formula 1.284 1.523 2.81								•

CLASS	FURNITURE MANU	FACTURING	AND CABINET S	HOP - WOO	D - NOC					
2883										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	398,679,417	23								
1/08 through 12/08	343,654,756	19								
1/09 through 12/09	278,987,335	17	17     1,341,076     113     2,490,387     898,760     3,037,686     7,767,909						2.78	
1/10 through 12/10	287,154,112	23	2,338,193	168	3,829,658	2,352,314	4,361,931	12,882,096	4.49	
1/11 through 12/11	304,582,075	21	1,750,345	131	2,618,887	1,718,679	3,110,281	9,198,192	3.02	
5 YR. TOTAL	1,613,057,695	103	9,401,062	717	15,596,586	8,654,599	18,370,313	52,022,560	3.23	
			INDEMNITY		•	MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		89%	1.550		100%	1	.675	3.23	1	
Pure Premium Indicated	by National Relativity	ivity 5% 1.544 0% 1.652 3.					3.20	)		
Pure Premium Present of	on Rate Level	6%	1.522		0%	1	.572	3.09	1	
Pure Premium Derived b	y Formula		1.548 1.675 3.22							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	RATTAN, WILLOW	OR TWISTED	FIBER PRODU	CTS MFG					
2913									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	109,751	0	0	0	0	0	0	0	0.00
1/08 through 12/08	109,351	0	0	0	0	0	438	438	0.40
1/09 through 12/09	30,575	0	0	0	0	0	0	0	0.00
1/10 through 12/10	32,713	0	0	0	0	0	0	0	0.00
1/11 through 12/11	37,880	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	320,270	0	0	0	0	0	438	438	0.14
			INDEMNITY			MEDICAL		TOTA	۸L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		3%	0.000		4%	0	.137	0.14	
Pure Premium Indicated	by National Relativity	tivity 11% 0.118 12% 0.799 0.92				!			
Pure Premium Present of	on Rate Level	86%	1.071		84%	1	.306	2.38	1
Pure Premium Derived by	oy Formula	•	0.934 1.198 2.13						

CLASS	VENEER PRODUCT	SMFG								
2915										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	32,218,094	2	2 9,074 10 354,800 13,327 500,411 877,612							
1/08 through 12/08	21,943,377	0	0 0 3 283,287 0 385,936 669,223						3.05	
1/09 through 12/09	45,008,508	2	91,068	6	240,959	71,399	186,991	590,417	1.31	
1/10 through 12/10	44,410,423	1	62,392	6	142,608	7,962	91,836	304,798	0.69	
1/11 through 12/11	44,044,305	1	33,295	5	430,836	24,953	283,639	772,723	1.76	
5 YR. TOTAL	187,624,707	6	195,829	30	1,452,490	117,641	1,448,813	3,214,773	1.71	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		33%	0.879	)	42%	0	.835	1.71		
Pure Premium Indicated	nium Indicated by National Relativity 33% 1.255 29% 1.095 2.3					2.35	i			
Pure Premium Present	on Rate Level	34%	1.125	i	29% 1.006			2.13	1	
Pure Premium Derived I	oy Formula		1.087 0.960 2.05							

CLASS	VENEER PRODUCT	S MFG-NO	/ENEER MFG						
2916									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,839,511	0							
1/08 through 12/08	21,535,120	0							1.37
1/09 through 12/09	17,976,301	3	3 160,915 6 74,579 120,195 105,511						2.57
1/10 through 12/10	20,366,653	0	0	9	201,317	0	127,401	328,718	1.61
1/11 through 12/11	17,010,305	2	40,500	5	77,951	45,644	141,268	305,363	1.80
5 YR. TOTAL	102,727,890	5	201,415	35	571,095	165,839	634,222	1,572,571	1.53
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	28%	0.752		35%	0	.779	1.53	1
Pure Premium Indicated	by National Relativity	36%	1.570	1	32% 1.534 3.10				)
Pure Premium Present	on Rate Level	36%	1.369		33%	1	.183	2.55	i
Pure Premium Derived	by Formula		1.269			1	.154	2.42	!

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	PIANO MFG								
2923									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,148,893	0	0	0	0	0	892	892	0.04
1/08 through 12/08	2,004,651	0	0 0 0 0 0 866 866						0.04
1/09 through 12/09	2,087,839	0	0	1	85,565	0	7,068	92,633	4.44
1/10 through 12/10	1,937,519	0	0	1	69,895	0	61,853	131,748	6.80
1/11 through 12/11	2,212,224	0	0	0	0	0	379	379	0.02
5 YR. TOTAL	10,391,126	0	0	2	155,460	0	71,058	226,518	2.18
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	9%	9% 1.496 12% 0.684					2.18	i
Pure Premium Indicated	d by National Relativity	ivity 37% 0.767 39% 0.959 1.7					i		
Pure Premium Present	ure Premium Present on Rate Level 54% 0.853			}	49% 0.846			1.70	
Pure Premium Derived	by Formula		0.879 0.871 1.75						

CLASS	PENCIL, PENHOLD	ER OR CRA	YON MFG							
2942										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: A	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	64,931	0	0 0 0 0 0 0 0							
1/08 through 12/08	57,233	0	0 0 0 0 0 0						0.00	
1/09 through 12/09	38,684	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	72,884	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	38,780	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	272,512	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	2%	0.000	)	3%	0	.000	0.00		
Pure Premium Indicated	by National Relativity	15%	1.005	5	16%	1	1.405 2.41			
Pure Premium Present	on Rate Level	83%	0.927	,	81%	0	.791	1.72		
Pure Premium Derived I	oy Formula	0.920 0.866 1.79								

CLASS	WOOD PRESERVIN	IG & DRIVER	RS.							
2960										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	7,111,975	1	1 174,746 5 6,605 76,455 21,760 279,566							
1/08 through 12/08	5,817,607	0	0 0 2 51,729 0 51,127 102,8						1.77	
1/09 through 12/09	5,628,038	0	0	0	0	0	1,840	1,840	0.03	
1/10 through 12/10	5,518,831	1	186,058	3	31,548	96,119	26,624	340,349	6.17	
1/11 through 12/11	5,914,264	0	0	2	57,537	0	110,433	167,970	2.84	
5 YR. TOTAL	29,990,715	2	360,804	12	147,419	172,574	211,784	892,581	2.98	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		19%	1.695		24%	1	.282	2.98	3	
Pure Premium Indicated	by National Relativity	40%	2.096	i	38%	1.971		4.07	•	
Pure Premium Present of	Premium Present on Rate Level 41% 1.724				38%	1	.506	3.23	3	
Pure Premium Derived b	oy Formula		1.867 1.629 3.50							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	IRON OR STEEL: N	IANUFACTU	RING: STEEL MA	KING-& DRI	VERS				
3004									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	110,574,433	3	96,507	3	46,475	160,784	102,411	406,177	0.37
1/08 through 12/08	96,026,997	0	0	9	703,824	0	393,613	1,097,437	1.14
1/09 through 12/09	92,420,883	4	82,909	7	180,770	177,070	389,522	830,271	0.90
1/10 through 12/10	109,103,930	1	8,667	12	617,066	19,523	491,321	1,136,577	1.04
1/11 through 12/11	116,389,319	3	159,596	11	295,411	228,602	461,731	1,145,340	0.98
5 YR. TOTAL	524,515,562	11	347,679	42	1,843,546	585,979	1,838,598	4,615,802	0.88
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	42%	0.418		51%	0	.462	0.88	1
Pure Premium Indicated	d by National Relativity	y 29% 1.322		!	24%	1.060		2.38	;
Pure Premium Present	ure Premium Present on Rate Level 29% 0.743		}	25% 0.582		1.33			
Pure Premium Derived	by Formula		0.774			0	.636	1.41	

CLASS	IRON OR STEEL: N	IANUFACTU	RING: ROLLING	MILL & DRIV	/ERS				
3018									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,890,727	0	0	2	11,423	0	7,109	18,532	0.98
1/08 through 12/08	1,535,157	0	0	0	0	0	483	483	0.03
1/09 through 12/09	1,591,924	0	0	1	79,440	0	49,167	128,607	8.08
1/10 through 12/10	1,898,253	0	0	2	9,555	0	13,237	22,792	1.20
1/11 through 12/11	1,531,383	0	0	2	167,170	0	105,461	272,631	17.80
5 YR. TOTAL	8,447,444	0	0	7	267,588	0	175,457	443,045	5.25
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	10%	3.168	3	13%	2	2.077	5.25	i
Pure Premium Indicated	by National Relativity	ativity 45% 1.145			43%	1.285		2.43	<b>;</b>
Pure Premium Present	dure Premium Present on Rate Level 45% 1.343		3	44%	1	.101	2.44		
Pure Premium Derived	by Formula		1.436	3		1	.307	2.74	

CLASS	PIPE OR TUBE MF	G NOC & DR	IVERS						
3022									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard C	Group: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	19,432,618	5	5 181,541 14 259,374 154,007 292,026 886,94						4.56
1/08 through 12/08	19,241,901	0	0 0 8 481,588 0					772,904	4.02
1/09 through 12/09	16,897,950	5	1,010,531	20	803,312	373,104	720,941	2,907,888	17.21
1/10 through 12/10	19,139,692	4	492,547	19	505,681	368,863	494,825	1,861,916	9.73
1/11 through 12/11	19,493,409	2	165,970	15	1,038,507	153,705	763,462	2,121,644	10.88
5 YR. TOTAL	94,205,570	16	1,850,589	76	3,088,462	1,049,679	2,562,570	8,551,300	9.08
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	36% 5.243			48%	3	.834	9.08	3
Pure Premium Indicate	d by National Relativity	32%	1.421		26%	1	.525	2.95	;
Pure Premium Present	ure Premium Present on Rate Level 32% 2.828			26%	2	.749	5.58	3	
Pure Premium Derived by Formula 3.247 2.952						6.20	)		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

_								21120	11VL 4/1/2013
CLASS	ROLLING MILL NO	C & DRIVER	S						
3027									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,168,866	0	0	0	0	0	0	0	0.00
1/08 through 12/08	2,497,919	0	0	0	0	0	0	0	0.00
1/09 through 12/09	2,675,726	0	0	0	0	0	0	0	0.00
1/10 through 12/10	8,054,228	0	0	0	0	0	12,643	12,643	0.16
1/11 through 12/11	3,964,741	0	0	0	0	0	2,866	2,866	0.07
5 YR. TOTAL	21,361,480	0	0	0	0	0	15,509	15,509	0.07
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	14%	0.000		17%	0	.073	0.07	•
Pure Premium Indicated	by National Relativity	43% 1.391			41%	1.207		2.60	)
Pure Premium Present	Pure Premium Present on Rate Level 43% 1.083		}	42% 0.880		1.96			
Pure Premium Derived	by Formula		1.064	ļ .		0	.877	1.94	

CLASS	PIPE OR TUBE MF	3-IRON OR S	STEEL-& DRIVER	s					
3028									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,416,952	0	0	4	5,492	0	52,040	57,532	0.68
1/08 through 12/08	7,085,018	1	3,968	3	24,899	10,093	73,089	112,049	1.58
1/09 through 12/09	4,765,353	0	0	2	59,351	0	44,047	103,398	2.17
1/10 through 12/10	5,970,783	0	0	4	21,822	0	82,563	104,385	1.75
1/11 through 12/11	6,495,333	0	0	2	28,000	0	33,329	61,329	0.94
5 YR. TOTAL	32,733,439	1	3,968	15	139,564	10,093	285,068	438,693	1.34
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	18%	18% 0.438		26%	0	.902	1.34	ļ
Pure Premium Indicated	ure Premium Indicated by National Relativity 41% 1.181			37%	1.328		2.51		
Pure Premium Present on Rate Level 41% 1.466		;	37% 1.657		3.12				
Pure Premium Derived by Formula 1.164						1	.339	2.50	1

CLASS	IRON OR STEEL: F	ABRICATION	I: IRON OR STEE	L WORKS-S	HOP-STRUCTUR	AL-& DRIVERS			
3030									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	75,715,712	7	711,615	43	915,447	926,649	966,243	3,519,954	4.65
1/08 through 12/08	70,365,992	8	741,130	49	1,198,181	947,257	1,285,759	4,172,327	5.93
1/09 through 12/09	47,645,108	2	192,367	25	1,189,603	191,209	1,325,075	2,898,254	6.08
1/10 through 12/10	40,566,225	3	306,551	23	303,753	444,663	377,007	1,431,974	3.53
1/11 through 12/11	46,998,846	2	485,267	22	548,466	432,800	599,989	2,066,522	4.40
5 YR. TOTAL	281,291,883	22	2,436,930	162	4,155,450	2,942,578	4,554,073	14,089,031	5.01
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		52%	2.344		72%	2	.665	5.01	
Pure Premium Indicated	by National Relativity	2.321			14%	2.377		4.70	)
Pure Premium Present on Rate Level 24% 2.350			14%	2.521		4.87			
Pure Premium Derived b	Derived by Formula 2.340					2	.605	4.95	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	IRON OR STEEL: F	ABRICATION	N: IRON WORKS-	SHOP-ORNA	MENTAL-& DRI	/ERS			
3040									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	27,922,184	3	349,726	23	301,781	273,934	588,146	1,513,587	5.42
1/08 through 12/08	26,492,811	5	180,473	14	376,092	351,221	339,943	1,247,729	4.71
1/09 through 12/09	21,015,609	1	122,713	7	432,419	246,433	268,553	1,070,118	5.09
1/10 through 12/10	21,413,646	3	254,284	13	277,927	364,069	287,752	1,184,032	5.53
1/11 through 12/11	20,880,684	1	25,392	8	247,311	79,626	200,137	552,466	2.65
5 YR. TOTAL	117,724,934	13	932,588	65	1,635,530	1,315,283	1,684,531	5,567,932	4.73
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	38%	2.181		53%	2	.548	4.73	1
Pure Premium Indicated	d by National Relativity	vity 31% 2.359			23%	2.346		4.71	
Pure Premium Present	ure Premium Present on Rate Level 31% 2.583			24%	2	.809	5.39	1	
Pure Premium Derived	by Formula		2.361	•	•	2	.564	4.93	

CLASS	IRON OR STEEL: F.	ABRICATION	: IRON WORKS-	SHOP-DECC	RATIVE OR ART	ISTIC- &			
3041	FOUNDRIES, DRIVE	ERS							
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	3,272,357	0	0	2	17,607	0	27,112	44,719	1.37
1/08 through 12/08	3,751,261	1	39,291	5	356,383	42,148	130,380	568,202	15.15
1/09 through 12/09	2,204,745	0	0 0		106,456	0	63,227	169,683	7.70
1/10 through 12/10	1,655,356	0	0	2	4,242	0	6,554	10,796	0.65
1/11 through 12/11	1,710,018	0	0	0	0	0	532	532	0.03
5 YR. TOTAL	12,593,737	1	39,291	11	484,688	42,148	227,805	793,932	6.31
			INDEMNITY			MEDICAL			L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	15%	4.161		19%	2	.144	6.31	
Pure Premium Indicated	by National Relativity	1.861 40%		40%	1.990		3.85	;	
Pure Premium Present	on Rate Level	43%	2.385		41%	1	.904	4.29	)
Pure Premium Derived	by Formula		2.431			1	.984	4.42	

CLASS	ELEVATOR OR ESC	CALATOR M	FG						
3042									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,951,445	0	0	2	3,567	0	6,431	9,998	0.20
1/08 through 12/08	5,010,032	0	0	3	41,455	0	96,675	138,130	2.76
1/09 through 12/09	3,186,786	0	0	0	0	0	0	0	0.00
1/10 through 12/10	3,343,570	0	0	0	0	0	0	0	0.00
1/11 through 12/11	3,911,600	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	20,403,433	0	0	5	45,022	0	103,106	148,128	0.73
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		17%	0.221		22%	0	.505	0.73	1
Pure Premium Indicated	by National Relativity	41% 2.435			39%	2.100		4.54	ļ
Pure Premium Present of	ure Premium Present on Rate Level 42% 1.851			39%	1.782		3.63		
Pure Premium Derived b	y Formula		1.813			1	.625	3.44	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							LITEO	111/2 4/1/2013
CLASS	SIGN MFG-METAL								
3064									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,844,773	3	26,674	9	69,485	33,941	136,006	266,106	1.79
1/08 through 12/08	13,791,893	3	223,341	4	31,791	159,374	82,183	496,689	3.60
1/09 through 12/09	11,189,971	2	46,369	6	153,805	190,171	251,042	641,387	5.73
1/10 through 12/10	11,687,597	2	53,569	7	131,571	101,954	275,474	562,568	4.81
1/11 through 12/11	11,887,058	2	135,788	8	157,059	141,388	355,671	789,906	6.65
5 YR. TOTAL	63,401,292	12	485,741	34	543,711	626,828	1,100,376	2,756,656	4.35
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	27%	1.624		39%	2	.724	4.35	i
Pure Premium Indicated	by National Relativity	36% 2.048			30%	2.254		4.30	)
Pure Premium Present	ure Premium Present on Rate Level 37% 1.968			31% 2.404		4.37			
Pure Premium Derived	by Formula	•	1.904		•	2	.484	4.39	1

CLASS	SHEET METAL PRO	DUCTS MF	G.						
3069 + +									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	13,708,679	0	0	3	29,509	0	74,382	103,891	0.76
1/09 through 12/09	21,758,846	1	13,541	10	126,324	8,065	320,167	468,097	2.15
1/10 through 12/10	19,323,168	1	1,882	11	75,267	7,133	128,688	212,970	1.10
1/11 through 12/11	33,599,188	2	74,760	6	84,264	91,601	322,277	572,902	1.71
5 YR. TOTAL	88,389,881	4	90,183	30	315,364	106,799	845,514	1,357,860	1.54
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		28%	0.459	)	38%	1	.077	1.54	
Pure Premium Indicated	by National Relativity	36% 1.558			31%	1.667		3.23	<b>;</b>
Pure Premium Present of	ure Premium Present on Rate Level 36% 1.546			;	31%	1	.626	3.17	•
Pure Premium Derived b	oy Formula		1.246	;	.430	2.68			

CLASS	SHEET METAL PRO	DUCTS MF	G.						
3076 + +									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	291,804,467	26	2,908,584	93	2,466,575	2,996,679	3,007,879	11,379,717	3.90
1/08 through 12/08	267,413,405	15	1,171,895	90	2,632,230	1,432,021	2,663,526	7,899,672	2.96
1/09 through 12/09	230,875,195	15	962,590	83	2,432,885	795,947	2,451,388	6,642,810	2.88
1/10 through 12/10	235,696,683	13	635,703	112	1,919,460	865,086	2,197,221	5,617,470	2.38
1/11 through 12/11	241,779,952	17	1,821,504	84	1,366,692	1,404,221	2,185,541	6,777,958	2.80
5 YR. TOTAL	1,267,569,702	86	7,500,276	462	10,817,842	7,493,954	12,505,555	38,317,627	3.02
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	79%	1.445		100%	1	.578	3.02	
Pure Premium Indicated	l by National Relativity	10% 1.173			0%	1.383		2.56	i
Pure Premium Present on Rate Level 11% 1.445			0%	1.502		2.95			
Pure Premium Derived I	oy Formula		1.418			1	.578	3.00	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

_								EITEO	11VL 4/1/2013
CLASS	FOUNDRY-FERRO	JS-NOC							
3081									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	36,679,821	1	45,930	5	127,774	144,682	136,975	455,361	1.24
1/08 through 12/08	32,246,439	1	110,835	5	93,613	18,276	298,540	521,264	1.62
1/09 through 12/09	29,651,737	5	607,972	8	81,016	636,448	149,839	1,475,275	4.98
1/10 through 12/10	39,463,420	4	465,736	14	244,395	886,661	394,087	1,990,879	5.04
1/11 through 12/11	41,481,222	2	25,840	10	208,361	39,223	477,467	750,891	1.81
5 YR. TOTAL	179,522,639	13	1,256,313	42	755,159	1,725,290	1,456,908	5,193,670	2.89
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	38%	1.120		51%	1	.773	2.89	١
Pure Premium Indicated	by National Relativity	nal Relativity 31% 2.339			24%	2.357		4.70	)
Pure Premium Present	Pure Premium Present on Rate Level 31% 1.673		}	25% 1.725		3.40			
Pure Premium Derived	by Formula		1.669 1.901 3.57						

CLASS	FOUNDRY-STEEL (	CASTINGS							
3082									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0 0 0 0 0 0 0						
1/08 through 12/08	54,234	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	54,234	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		2%	0.000	)	2%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	49% 1.219			49%	1.548		2.77	
Pure Premium Present of	Pure Premium Present on Rate Level 49% 1.866			3	49%	2	.033	3.90	
Pure Premium Derived b	oy Formula		1.512 1.755						

CLASS	FOUNDRY-NON-FE	RROUS							
3085									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,774,156	3	=======================================						9.22
1/08 through 12/08	5,915,267	0						375,778	6.35
1/09 through 12/09	5,390,563	1	10,622	4	104,126	11,377	106,666	232,791	4.32
1/10 through 12/10	11,845,539	0	0	7	187,017	0	187,619	374,636	3.16
1/11 through 12/11	11,452,274	0	0	3	73,808	0	98,816	172,624	1.51
5 YR. TOTAL	44,377,799	4	301,531	26	720,228	240,805	794,453	2,057,017	4.64
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	24%	2.302		32%	2	.333	4.64	
Pure Premium Indicated	by National Relativity	38% 1.941			34%	1.979		3.92	
Pure Premium Present of	Pure Premium Present on Rate Level 38% 2.056		i	34%	2.078		4.13		
Pure Premium Derived b	oy Formula	2.071 2.126 4.20							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	FORGING WORK-D	ROP OR MA	CHINE						
3110									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,051,684	0	0	1	229,229	0	393,464	622,693	15.37
1/08 through 12/08	7,113,780	1	95,502	5	115,210	111,548	98,500	420,760	5.92
1/09 through 12/09	7,224,719	1	173,131	1	498	286,420	12,385	472,434	6.54
1/10 through 12/10	14,384,344	1	2,027	5	195,260	813	117,930	316,030	2.20
1/11 through 12/11	13,302,009	3	174,267	5	90,804	99,249	126,969	491,289	3.69
5 YR. TOTAL	46,076,536	6	444,927	17	631,001	498,030	749,248	2,323,206	5.04
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	25%	2.335		33%	2	.707	5.04	
Pure Premium Indicated	d by National Relativity	tivity 37% 1.981			33%	1.902		3.88	;
Pure Premium Present	Pure Premium Present on Rate Level 38% 2.186		i	34% 2.204		4.39	4.39		
Pure Premium Derived	by Formula	2.147 2.270					.270	4.42	!

CLASS	BLACKSMITH								
3111									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	12,475,225	0	0	4	7,223	0	28,256	35,479	0.28
1/08 through 12/08	9,294,304	2	69,087	7	60,743	21,313	86,874	238,017	2.56
1/09 through 12/09	10,701,162	0	0	2	22,751	0	40,273	63,024	0.59
1/10 through 12/10	10,657,979	0	0	3	139,302	0	225,395	364,697	3.42
1/11 through 12/11	10,662,882	2	100,597	2	10,989	65,746	75,258	252,590	2.37
5 YR. TOTAL	53,791,552	4	169,684	18	241,008	87,059	456,056	953,807	1.77
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	22%	0.763		28%	1	.010	1.77	
Pure Premium Indicated	by National Relativity	39% 1.012			36%	1.194		2.21	
Pure Premium Present	Pure Premium Present on Rate Level 39% 1.328			}	36%	1	.234	2.56	i
Pure Premium Derived I	oy Formula		1.080 1.157 2.24						

CLASS	TOOL MANUFACTU	JRING-NOT I	DROP OR MACHI	NE FORGED	-NOC				
3113									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	65,784,995	3	145,074	28	647,772	179,274	709,430	1,681,550	2.56
1/08 through 12/08	61,863,108	3	750,095	11	113,484	142,083	424,394	1,430,056	2.31
1/09 through 12/09	56,273,935	3	264,439	9	63,217	81,696	270,805	680,157	1.21
1/10 through 12/10	63,461,737	1	4,054	11	675,114	875	542,036	1,222,079	1.93
1/11 through 12/11	60,400,996	0	0	9	185,571	0	218,327	403,898	0.67
5 YR. TOTAL	307,784,771	10	1,163,662	68	1,685,158	403,928	2,164,992	5,417,740	1.76
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	38%	0.926		49%	0	.835	1.76	i
Pure Premium Indicated	emium Indicated by National Relativity 31% 0.788 25% 0.881		1.67						
Pure Premium Present	re Premium Present on Rate Level 31% 0.953			26%	0.883		1.84		
Pure Premium Derived by Formula 0.892 0.859					.859	1.75			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								21120	11VL 4/1/2013
CLASS	TOOL MFG-DROP	OR MACHINE	FORGED-NOC:	MACHINING	OR FINISHING O	F TOOLS OR			
3114	DIE MAKING OPER	ATIONS							
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	12,449,805	1	356,573	3	71,545	255,913	162,666	846,697	6.80
1/08 through 12/08	13,957,927	1	53,763	3	45,446	0	53,953	153,162	1.10
1/09 through 12/09	14,694,457	0	0	2	51,211	0	60,498	111,709	0.76
1/10 through 12/10	17,489,846	0	0	10	98,825	0	154,601	253,426	1.45
1/11 through 12/11	16,321,362	0	0	9	177,004	0	105,145	282,149	1.73
5 YR. TOTAL	74,913,397	2	410,336	27	444,031	255,913	536,863	1,647,143	2.20
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	25%	1.140	)	33%	1	.058	2.20	)
Pure Premium Indicate	d by National Relativity	lational Relativity 37% 1.288 33%		33%	1.112		2.40	)	
Pure Premium Present	ure Premium Present on Rate Level 38% 1.414		ļ	34%	1	.374	2.79	)	
Pure Premium Derived by Formula 1.299						1	.183	2.48	3

CLASS	SAW MFG								
3118									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,931,485	0	0 0 0 0 0 3,245 3,245						0.11
1/08 through 12/08	2,171,374	0	0	1	15,378	0	46,807	62,185	2.86
1/09 through 12/09	2,220,790	0	0	3	81,948	0	69,112	151,060	6.80
1/10 through 12/10	2,238,708	0	0	0	0	0	976	976	0.04
1/11 through 12/11	2,858,788	0	0	0	0	0	4,227	4,227	0.15
5 YR. TOTAL	12,421,145	0	0	4	97,326	0	124,367	221,693	1.79
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	10%	0.784	ļ	14%	1	.001	1.79	1
Pure Premium Indicated	by National Relativity	elativity 42% 0.721			43%	0.773		1.49	1
Pure Premium Present of	Pure Premium Present on Rate Level 48% 0.861				43% 0.996			1.86	
Pure Premium Derived by	oy Formula		0.795 0.901						

CLASS	NEEDLE MFG								
3119									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		0%	0.000	)	0%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	onal Relativity 20% 0.294			21%	0.455		0.75	i
Pure Premium Present of	Pure Premium Present on Rate Level 80% 0.322				79%	0	.395	0.72	!
Pure Premium Derived by	oy Formula		0.316	5		0	.408	0.72	!

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	CUTLERY MFG NO	С							
3122									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,407,444	0	0	0	0	0	1,594	1,594	0.11
1/08 through 12/08	1,760,491	0	0	1	10,822	0	16,135	26,957	1.53
1/09 through 12/09	1,491,005	0	0	1	33,115	0	53,061	86,176	5.78
1/10 through 12/10	1,523,595	0	0	0	0	0	1,609	1,609	0.11
1/11 through 12/11	1,913,634	0	0	1	27,569	0	71,639	99,208	5.19
5 YR. TOTAL	8,096,169	0	0	3	71,506	0	144,038	215,544	2.66
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	8%	0.883		12%	1	.779	2.66	;
Pure Premium Indicated	d by National Relativity	27% 0.281			29%	0.550		0.83	;
Pure Premium Present	Pure Premium Present on Rate Level 65% 0.763		}	59% 1.035		1.80	1		
Pure Premium Derived	by Formula		0.642 0.984					1.63	1

CLASS	TOOL MFG-AGRIC	ULTURAL, C	ONSTRUCTION,	LOGGING, N	MINING, OIL OR A	RTESIAN WELL			
3126									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,517,676	2	137,473	6	67,237	70,242	128,358	403,310	2.78
1/08 through 12/08	21,299,784	1	113,704	5	19,009	85,684	38,946	257,343	1.21
1/09 through 12/09	14,293,475	1	39,195	13	609,089	30,793	376,534	1,055,611	7.39
1/10 through 12/10	13,730,778	1	90,685	9	200,649	228,733	229,830	749,897	5.46
1/11 through 12/11	14,240,565	0	0	4	84,017	0	156,153	240,170	1.69
5 YR. TOTAL	78,082,278	5	381,057	37	980,001	415,452	929,821	2,706,331	3.47
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	25%	1.743		32%	1	.723	3.47	•
Pure Premium Indicated	m Indicated by National Relativity 37% 0.784			34%	0.855		1.64	ļ	
Pure Premium Present of	ure Premium Present on Rate Level 38% 1.320			34%	1	.163	2.48	3	
Pure Premium Derived b	remium Derived by Formula 1.227					1	.237	2.46	5

CLASS	BUTTON OR FASTI	ENER MFG-N	/IETAL						
3131									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	19,123,885	1	1 8,804 3 17,142 1,833 64,361 9.						0.48
1/08 through 12/08	15,992,597	1						203,870	1.27
1/09 through 12/09	15,115,343	0	0	5	28,710	0	47,052	75,762	0.50
1/10 through 12/10	20,370,917	1	25,139	1	8,053	16,534	26,235	75,961	0.37
1/11 through 12/11	18,025,621	0	0	3	22,650	0	23,217	45,867	0.26
5 YR. TOTAL	88,628,363	3	55,882	14	155,279	33,155	249,284	493,600	0.56
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	18%	0.238		26%	0	.319	0.56	
Pure Premium Indicated	I by National Relativity	39%	0.604		37%	0.808		1.41	
Pure Premium Present	Pure Premium Present on Rate Level 43% 0.488			37%	0.612		1.10		
Pure Premium Derived I	oy Formula	0.488 0.608 1.10							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	NUT OR BOLT MFG	;							111/2 4/1/2013
3132									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	674,911	0						119,963	17.77
1/08 through 12/08	944,998	0	0	0	0	0	208	208	0.02
1/09 through 12/09	1,279,152	0	0	0	0	0	3,413	3,413	0.27
1/10 through 12/10	1,581,749	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,473,486	0	0	3	51,402	0	41,885	93,287	6.33
5 YR. TOTAL	5,954,296	0	0	4	144,414	0	72,457	216,871	3.64
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	9%	2.425		11%	1	.217	3.64	
Pure Premium Indicated	d by National Relativity	45%	1.149	1	44% 1.515 2.6		2.66	i	
Pure Premium Present	on Rate Level	46%	1.202		45%	1	.194	2.40	
Pure Premium Derived	by Formula	1.288 1.338 2.63							

CLASS	SCREW MFG								
3145									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMI	NITY LIKELY	INDEMNIT	TY NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,622,218	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,338,006	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,092,061	0	0	1	3,184	0	931	4,115	0.38
1/10 through 12/10	5,744,314	0	0	0	0	0	6,098	6,098	0.11
1/11 through 12/11	4,517,474	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	14,314,073	0	0	1	3,184	0	7,029	10,213	0.07
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	11%	0.022	!	15%	0	.049	0.07	•
Pure Premium Indicated	by National Relativity	44% 1.060 42% 1.086 2.15				i			
Pure Premium Present of	on Rate Level	45%	0.970	)	43%	0	.964	1.93	
Pure Premium Derived b	oy Formula		0.905 0.878 1.78						

CLASS	HARDWARE MFG	NOC									
3146											
Industry Group: I	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	117,436,083	5									
1/08 through 12/08	101,625,043	5							2.90		
1/09 through 12/09	97,518,880	2	2 249,731 16 318,120 496,888 475,035 1,539,774						1.58		
1/10 through 12/10	112,004,925	1	11,402	33	698,577	8,274	859,839	1,578,092	1.41		
1/11 through 12/11	121,549,387	5	129,570	23	575,666	379,101	631,832	1,716,169	1.41		
5 YR. TOTAL	550,134,318	18	1,898,294	113	2,523,843	2,113,210	3,032,867	9,568,214	1.74		
			INDEMNITY		•	MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium		48%	0.804		65%	0	.935	1.74			
Pure Premium Indicated	by National Relativity	26%	0.914		17%	1	.084	2.00			
Pure Premium Present of	on Rate Level	26%	0.955		18%	1	.000	1.96	i		
Pure Premium Derived b	y Formula		0.872		•	0	.972	1.84			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	STOVE MFG								
3169									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	36,776,275	4	317,348	18	986,359	461,643	663,805	2,429,155	6.61
1/08 through 12/08	33,457,147	3	289,300	16	269,624	225,831	306,305	1,091,060	3.26
1/09 through 12/09	32,196,970	4	280,253	6	112,798	427,576	245,622	1,066,249	3.31
1/10 through 12/10	16,065,454	0	0	5	87,869	0	130,071	217,940	1.36
1/11 through 12/11	15,962,058	2	278,025	5	120,294	129,363	242,076	769,758	4.82
5 YR. TOTAL	134,457,904	13	1,164,926	50	1,576,944	1,244,413	1,587,879	5,574,162	4.15
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	33%	2.039		45%	2	.106	4.15	i
Pure Premium Indicated	d by National Relativity	ivity 33% 1.137 27% 1.212 2.3			i				
Pure Premium Present	on Rate Level	34%	1.559	)	28%	1	.623	3.18	1
Pure Premium Derived	by Formula	•	1.578 1.729 3.31						

CLASS	RADIATOR OR HEA	ATER MFG								
3175										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	393,649	0	0 0 0 0 0 0 0						0.00	
1/08 through 12/08	208,627	0	0 0 1 6,876 0 28,402 35,278						16.91	
1/09 through 12/09	226,063	0	0	1	3,840	0	1,399	5,239	2.32	
1/10 through 12/10	97,482	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	837,789	0	0	0	0	0	577	577	0.07	
5 YR. TOTAL	1,763,610	0	0	2	10,716	0	30,378	41,094	2.33	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	1	6%	0.608	}	8%	1	.722	2.33	<b>;</b>	
Pure Premium Indicated	I by National Relativity	24%	1.779	)	25%	25% 2.114 3.89				
Pure Premium Present	on Rate Level	70%	1.590	)	67%	1	.838	3.43		
Pure Premium Derived I	oy Formula		1.576 1.898 3.47							

CLASS	ELECTRICAL APPA	RATUS MF	3 NOC								
3179											
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	511,445,438	25									
1/08 through 12/08	466,428,954	15							1.30		
1/09 through 12/09	408,544,105	19						1.16			
1/10 through 12/10	322,650,085	19	1,045,054	58	1,098,350	937,699	1,472,571	4,553,674	1.41		
1/11 through 12/11	339,006,826	15	2,220,524	56	1,231,719	1,118,156	1,349,154	5,919,553	1.75		
5 YR. TOTAL	2,048,075,408	93	8,337,617	356	7,417,248	5,916,606	7,683,359	29,354,830	1.43		
			INDEMNITY		•	MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	1	71%	0.769		88%	0	.664	1.43			
Pure Premium Indicated	l by National Relativity	14%	0.940		6%	0	.978	3 1.92			
Pure Premium Present	on Rate Level	15%	0.696		6%	0	.580	1.28			
Pure Premium Derived I	oy Formula		0.782 0.678 1.46								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	ELECTRIC OR GAS	LIGHTING F	IXTURES MFG						
3180									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,482,949	1	11,565	1	524	25,983	20,583	58,655	0.69
1/08 through 12/08	6,770,780	0	0 0 1 115 0 14,765 14,880					0.22	
1/09 through 12/09	6,717,900	0	0 0 0 0 0					9,302	0.14
1/10 through 12/10	6,563,393	1	29,740	1	5,540	114,395	11,350	161,025	2.45
1/11 through 12/11	7,276,636	1	34,140	1	23,352	41,778	18,417	117,687	1.62
5 YR. TOTAL	35,811,658	3	75,445	4	29,531	182,156	74,417	361,549	1.01
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	٦	14%	0.293		20%	0	.716	1.01	
Pure Premium Indicated	d by National Relativity	tivity 43% 0.842 40% 1.009 1.85				i			
Pure Premium Present	on Rate Level	43%	0.716	;	40%	0	.846	1.56	i
Pure Premium Derived	by Formula	0.711 0.885 1.60							1

CLASS	PLUMBERS SUPPI	LIES MFG NO	ос							
3188										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	54,121,949	4	4 136,186 7 40,395 62,294 143,115 381,990						0.71	
1/08 through 12/08	55,079,346	1	1 8,743 4 19,086 13,909 50,226 91,964						0.17	
1/09 through 12/09	48,203,023	0	0	7	590,103	0	313,773	903,876	1.88	
1/10 through 12/10	47,049,688	0	0	5	97,172	0	145,490	242,662	0.52	
1/11 through 12/11	82,761,752	2	111,012	2	3,401	164,473	38,810	317,696	0.38	
5 YR. TOTAL	287,215,758	7	255,941	25	750,157	240,676	691,414	1,938,188	0.68	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	33%	0.350	)	41%	0	.325	0.68		
Pure Premium Indicated	by National Relativity	33%	0.721		29%	0	0.804 1.53			
Pure Premium Present	on Rate Level	34%	0.727	•	30%	0	.628	1.36	i	
Pure Premium Derived I	oy Formula		0.601 0.555 1.16							

CLASS	CAN MFG									
3220										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	24,840,419	2	644,589	8	110,380	549,131	103,528	1,407,628	5.67	
1/08 through 12/08	22,558,798	2	36,903	5	105,321	39,421	132,452	314,097	1.39	
1/09 through 12/09	23,840,701	0	0	5	196,105	0	176,382	372,487	1.56	
1/10 through 12/10	28,472,048	1	40,542	1	143,843	5,615	65,497	255,497	0.90	
1/11 through 12/11	25,897,692	0	0	2	129,996	0	98,320	228,316	0.88	
5 YR. TOTAL	125,609,658	5	722,034	21	685,645	594,167	576,179	2,578,025	2.05	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	29%	1.121		35%	0	.932	2.05	i	
Pure Premium Indicated	I by National Relativity	35%	0.654		32%	0	.631	1.29		
Pure Premium Present	on Rate Level	36%	1.168		33%	0	.952	2.12	!	
Pure Premium Derived	oy Formula	0.974 0.842 1.82						!		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	LAMP OR PORTAB	LE LANTERI	N MFG						
3223									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,051,337	1	191,277	0	0	90,775	3,037	285,089	9.34
1/08 through 12/08	2,415,626	0						0	0.00
1/09 through 12/09	2,673,161	0	0	0	0	0	0	0	0.00
1/10 through 12/10	2,657,239	0	0	0	0	0	1,784	1,784	0.07
1/11 through 12/11	2,735,186	0	0	0	0	0	833	833	0.03
5 YR. TOTAL	13,532,549	1	191,277	0	0	90,775	5,654	287,706	2.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	11%	1.413	1	16%	0	.713	2.13	3
Pure Premium Indicated	by National Relativity	24%	1.419	419 26% 2.182 3.60				)	
Pure Premium Present	on Rate Level	65%	0.894	ļ	58%	1	.140	2.03	3
Pure Premium Derived I	by Formula		1.077 1.343 2.42						!

CLASS	ENAMEL WARE ME	·G.								
3224										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	41,121	0	0 0 0 0 0 0 0						0.00	
1/08 through 12/08	10,623	0	0 0 0 0 0					0	0.00	
1/09 through 12/09	8,831	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	60,575	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		1%	0.000	)	2%	0	.000	0.00	1	
Pure Premium Indicated	by National Relativity	24%	2.899	)	25%	1	.241	4.14		
Pure Premium Present	on Rate Level	75%	1.295	5	73%	1	.120	2.42		
Pure Premium Derived I	oy Formula		1.667 1.128 2.80							

CLASS	ALUMINUM WARE	MFG							
3227									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,430,525	4	4 88,212 4 299,259 9,775 64,782 462,028						
1/08 through 12/08	3,741,887	4	4 112,148 0 0 18,353 1,348 131,849						3.52
1/09 through 12/09	3,619,986	1	9,302	0	0	24,614	8,993	42,909	1.19
1/10 through 12/10	3,585,941	0	0	2	155,639	0	115,326	270,965	7.56
1/11 through 12/11	7,895,217	4	151,410	0	0	96,001	3,227	250,638	3.18
5 YR. TOTAL	33,273,556	13	361,072	6	454,898	148,743	193,676	1,158,389	3.48
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		19%	2.452		22%	1	.029	3.48	
Pure Premium Indicated	by National Relativity	vity 40% 1.356 39% 1.070 2.					2.43	;	
Pure Premium Present of	on Rate Level	41%	1.521		39%	1	.070	2.59	1
Pure Premium Derived b	oy Formula		1.632			1	.061	2.69	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

_								21120	1101 4/1/2013
CLASS	WIRE ROPE MFG-II	RON OR STE	EL						
3240									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,184,697	0	0	1	341	0	10,741	11,082	0.94
1/08 through 12/08	1,424,596	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,214,148	1	7,007	0	0	0	606	7,613	0.63
1/10 through 12/10	1,509,401	0	0	4	75,303	0	109,698	185,001	12.26
1/11 through 12/11	1,426,856	0	0	0	0	0	1,681	1,681	0.12
5 YR. TOTAL	6,759,698	1	7,007	5	75,644	0	122,726	205,377	3.04
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	8%	1.223	1	12%	1	.816	3.04	
Pure Premium Indicated	by National Relativity	26% 1.016			27%	1.281		2.30	1
Pure Premium Present	on Rate Level	evel 66% 0.955			61% 1.158			2.11	
Pure Premium Derived	by Formula		0.992 1.270 2.26						

CLASS	WIRE DRAWING-IR	ON OR STE	EL							
3241										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	3,782,923	1	8,070	2	3,283	13,360	21,416	46,129	1.22	
1/08 through 12/08	4,507,128	0	0	3	272,134	0	124,289	396,423	8.80	
1/09 through 12/09	3,934,359	0	0	0	0	0	408	408	0.01	
1/10 through 12/10	3,909,307	0	0	1	1,606	0	10,170	11,776	0.30	
1/11 through 12/11	3,717,624	0	0	1	2,477	0	38,183	40,660	1.09	
5 YR. TOTAL	19,851,341	1	8,070	7	279,500	13,360	194,466	495,396	2.50	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	14%	1.449	)	19%	1	.047	2.50	)	
Pure Premium Indicated	by National Relativity	43% 1.288			40%	1.381		2.67		
Pure Premium Present of	Pure Premium Present on Rate Level 43% 1.265			5	41%	1	.338	2.60	1	
Pure Premium Derived by	oy Formula		1.301 1.300 2.60							

CLASS	WIRE CLOTH MFG								
3255									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	935,550	0	0	1	8,185	0	21,643	29,828	3.19
1/08 through 12/08	736,444	0	0	0	0	0	0	0	0.00
1/09 through 12/09	586,756	0	0	1	135,161	0	20,834	155,995	26.59
1/10 through 12/10	536,147	0	0	1	9,363	0	8,000	17,363	3.24
1/11 through 12/11	13,480,248	1	33,674	2	96,220	43,350	61,076	234,320	1.74
5 YR. TOTAL	16,275,145	1	33,674	5	248,929	43,350	111,553	437,506	2.69
			INDEMNITY			MEDICAL		TOTA	L.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	12%	1.736		15%	0	.952	2.69	1
Pure Premium Indicated	I by National Relativity	18% 0.461			19%	0.838		1.30	)
Pure Premium Present	sent on Rate Level 70% 0.981			66%	0.914		1.90	1	
Pure Premium Derived I	oy Formula		0.978			0	.905	1.88	-

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	WIDE 000D0 ME0	NOO						220	111/2 4/1/2013
CLASS	WIRE GOODS MFG	NOC							
3257									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	76,249,546	4	22 012,121 000,100					2,152,635	2.82
1/08 through 12/08	66,158,148	5	591,897	30	630,834	383,931	681,773	2,288,435	3.46
1/09 through 12/09	63,492,357	5	384,694	19	567,368	388,364	614,677	1,955,103	3.08
1/10 through 12/10	70,588,365	4	568,650	22	381,701	117,637	445,795	1,513,783	2.14
1/11 through 12/11	68,868,274	5	915,718	20	661,371	1,064,455	641,248	3,282,792	4.77
5 YR. TOTAL	345,356,690	23	2,800,289	113	2,883,695	2,613,843	2,894,921	11,192,748	3.24
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	43%	1.646		59%	1	.595	3.24	
Pure Premium Indicated	by National Relativity	28% 0.981		20%	1.211		2.19		
Pure Premium Present on Rate Level 29% 1.163			21%	1.273		2.44			
Pure Premium Derived I	by Formula		1.320 1.451 2.77						

CLASS	EYELET MFG									
3270										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	702,952	0	0	0	0	0	44	44	0.01	
1/08 through 12/08	486,766	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	572,458	0	0	1	29,319	0	55,256	84,575	14.77	
1/10 through 12/10	413,600	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	345,336	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	2,521,112	0	0	1	29,319	0	55,300	84,619	3.36	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		6%	1.163		8%	2	1.193	3.36		
Pure Premium Indicated	by National Relativity	44%	1.057	•	46%	1.288		2.35		
Pure Premium Present of	on Rate Level	Level 50% 1.197			46%	1	.268	2.47		
Pure Premium Derived b	oy Formula		1.133 1.351 2.48							

CLASS	BED SPRING OR W	IRE MATTRI	ESS MFG						
3300									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	17,127,637	1	1         33,858         7         92,911         31,241         128,271         286,281						
1/08 through 12/08	14,872,589	1	1     9,226     4     134,002     16,920     231,777     391,925						
1/09 through 12/09	16,567,515	1	54,620	3	12,608	106,168	20,446	193,842	1.17
1/10 through 12/10	17,210,227	2	133,745	6	36,272	219,778	77,803	467,598	2.72
1/11 through 12/11	18,969,915	1	24,184	4	22,611	26,118	78,202	151,115	0.80
5 YR. TOTAL	84,747,883	6	255,633	24	298,404	400,225	536,499	1,490,761	1.76
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	28%	0.654		38%	1	.105	1.76	i
Pure Premium Indicated	I by National Relativity	36%	1.380		31%	1.955		3.34	
Pure Premium Present	on Rate Level	36%	1.585		31%	1	.715	3.30	
Pure Premium Derived I	oy Formula		1.251 1.558 2.81						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	SPRING MFG								
3303									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,859,469	0	0	0	0	0	1,667	1,667	0.09
1/08 through 12/08	689,519	0	0	0	0	0	2,867	2,867	0.42
1/09 through 12/09	689,639	0	0	1	44,989	0	13,887	58,876	8.54
1/10 through 12/10	564,876	0	0	1	283	0	2,940	3,223	0.57
1/11 through 12/11	285,304	1	57,984	0	0	48,498	235	106,717	37.41
5 YR. TOTAL	4,088,807	1	57,984	2	45,272	48,498	21,596	173,350	4.24
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	7%	2.525		9%	1	.714	4.24	
Pure Premium Indicated	by National Relativity	40% 1.595			42%	1.783		3.38	1
Pure Premium Present	on Rate Level	el 53% 1.139			49%	49% 0.991			1
Pure Premium Derived	by Formula		1.418 1.389 2.81						

CLASS	HEAT-TREATING-N	IETAL							
3307									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,316,016	1	3,642	4	150,129	20,060	63,791	237,622	4.47
1/08 through 12/08	4,602,700	0	0	0	0	0	1,351	1,351	0.03
1/09 through 12/09	4,556,508	0	0	1	16,021	0	27,860	43,881	0.96
1/10 through 12/10	4,526,961	0	0	0	0	0	1,907	1,907	0.04
1/11 through 12/11	4,606,051	1	685,664	3	37,300	555,732	58,993	1,337,689	29.04
5 YR. TOTAL	23,608,236	2	689,306	8	203,450	575,792	153,902	1,622,450	6.87
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	3.782	!	21%	3	.091	6.87	•
Pure Premium Indicated	by National Relativity	42% 1.247			39%	1.338		2.59	)
Pure Premium Present	ure Premium Present on Rate Level 42% 1.439			)	40% 1.478			2.92	
Pure Premium Derived I	by Formula		1.733	1	•	1	.762	3.50	)

CLASS	BRASS OR COPPE	R GOODS M	FG						
3315									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard 0	Group: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	10,308,644	2	2 29,928 4 131,991 69,114 134,000 365,03						3.54
1/08 through 12/08	7,358,650	1	9,758	5	472,782	0	174,596	657,136	8.93
1/09 through 12/09	6,955,142	1	58,370	6	31,891	79,289	66,898	236,448	3.40
1/10 through 12/10	6,204,562	0	0	1	16,034	0	33,602	49,636	0.80
1/11 through 12/11	7,254,349	0	0	2	53,811	0	70,503	124,314	1.71
5 YR. TOTAL	38,081,347	4	98,056	18	706,509	148,403	479,599	1,432,567	3.76
			INDEMNITY		,	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	22%	2.113		28%	1	.649	3.76	
Pure Premium Indicate	d by National Relativity	39%	1.961		36%	1	.498	3.46	
Pure Premium Present on Rate Level 39% 1.914			36%	1.807		3.72			
Pure Premium Derived	by Formula	1.976 1.652 3.63							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	_							220	11VL 4/1/2013
CLASS	TIN FOIL MFG								
3334									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,446,476	2	590,539	9	100,960	225,320	81,874	998,693	6.91
1/08 through 12/08	9,411,447	0	0	4	60,411	0	42,629	103,040	1.10
1/09 through 12/09	10,919,297	2	129,601	2	162,318	46,377	127,603	465,899	4.27
1/10 through 12/10	10,216,257	3	337,382	5	129,816	243,005	114,193	824,396	8.07
1/11 through 12/11	8,387,980	0	0	1	6,527	0	16,163	22,690	0.27
5 YR. TOTAL	53,381,457	7	1,057,522	21	460,032	514,702	382,462	2,414,718	4.52
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	27%	2.843	1	31%	1	.681	4.52	!
Pure Premium Indicate	d by National Relativity	32% 1.501			34%	1.020		2.52	!
Pure Premium Present	on Rate Level 41% 2.446			;	35% 1.577			4.02	
Pure Premium Derived	by Formula		2.251 1.420 3.67						

CLASS	TYPE FOUNDRY								
3336									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	184,990	0	0	0	0	0	0	0	0.00
1/08 through 12/08	590,052	0	0	0	0	0	0	0	0.00
1/09 through 12/09	741,761	0	0	0	0	0	98	98	0.01
1/10 through 12/10	958,198	0	0	0	0	0	0	0	0.00
1/11 through 12/11	589,153	0	0	0	0	0	204	204	0.04
5 YR. TOTAL	3,064,154	0	0	0	0	0	302	302	0.01
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	7%	0.000	)	9%	0	.010	0.01	
Pure Premium Indicated	by National Relativity	46% 1.460			45%	1.488		2.95	i
Pure Premium Present	Pure Premium Present on Rate Level 47% 1.315		5	46% 1.228		2.54			
Pure Premium Derived	by Formula		1.290 1.235 2.						1

CLASS	WELDING OR CUT	TING NOC &	DRIVERS						
3365									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	19,116,330	4	276,816	15	359,082	209,429	400,175	1,245,502	6.52
1/08 through 12/08	15,768,301	3	464,169	12	266,881	197,012	163,444	1,091,506	6.92
1/09 through 12/09	11,593,367	0	0	5	116,575	0	164,194	280,769	2.42
1/10 through 12/10	13,177,760	0	0	7	183,427	0	424,279	607,706	4.61
1/11 through 12/11	13,410,669	2	154,405	10	383,212	181,101	197,993	916,711	6.84
5 YR. TOTAL	73,066,427	9	895,390	49	1,309,177	587,542	1,350,085	4,142,194	5.67
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	36%	3.017	•	47%	2	.652	5.67	•
Pure Premium Indicated	l by National Relativity	32% 3.536			26%	3.016		6.55	5
Pure Premium Present	e Premium Present on Rate Level 32% 3.591				27%	3.383		6.97	
Pure Premium Derived I	oy Formula		3.367 2.944 6.31						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	EL EGEDODI ATING								
CLASS	ELECTROPLATING								
3372									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	23,602,640	3	480,488	5	28,920	450,634	94,399	1,054,441	4.47
1/08 through 12/08	21,314,001	0	0	7	409,783	0	327,558	737,341	3.46
1/09 through 12/09	16,203,129	2	207,749	6	274,533	103,673	117,043	702,998	4.34
1/10 through 12/10	18,652,197	3	178,692	4	66,612	231,091	64,906	541,301	2.90
1/11 through 12/11	20,058,343	0	0	5	260,966	0	162,519	423,485	2.11
5 YR. TOTAL	99,830,310	8	866,929	27	1,040,814	785,398	766,425	3,459,566	3.47
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	30%	1.911		42%	1	.554	3.47	•
Pure Premium Indicated	by National Relativity	35%	1.372	!	29%	1	.688	3.06	i
Pure Premium Present	on Rate Level	35%	1.648	}	29%	1	.829	3.48	
Pure Premium Derived I	oy Formula		1.630	)	1.673 3.3				1

CLASS	GALVANIZING OR	TINNING-NO	T ELECTROLYTI	С					
3373									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,009,969	0	0	3	28,187	0	62,370	90,557	1.81
1/08 through 12/08	4,770,560	0	0	3	76,056	0	59,596	135,652	2.84
1/09 through 12/09	3,999,907	1	137,918	0	0	102,352	8,413	248,683	6.22
1/10 through 12/10	3,958,855	0	0	6	14,162	0	44,617	58,779	1.49
1/11 through 12/11	5,195,072	0	0	2	14,428	0	8,703	23,131	0.45
5 YR. TOTAL	22,934,363	1	137,918	14	132,833	102,352	183,699	556,802	2.43
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	18%	1.181		25%	1	.247	2.43	1
Pure Premium Indicated	I by National Relativity	41%	2.195	;	37%	2	.418	4.61	
Pure Premium Present	on Rate Level	41%	2.104	ļ	38%	2	.139	4.24	
Pure Premium Derived I	oy Formula	a 1.975 2.019 3.99						1	

CLASS	JEWELRY MFG								
3383									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,870,649	0	0	1	5,403	0	3,518	8,921	0.48
1/08 through 12/08	1,426,929	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,715,920	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,742,505	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,474,874	0	0	0	0	0	472	472	0.03
5 YR. TOTAL	8,230,877	0	0	1	5,403	0	3,990	9,393	0.11
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	7%	0.066	i	9%	0	.048	0.11	
Pure Premium Indicated	by National Relativity	46%	0.480	1	45%	0	.567	1.05	5
Pure Premium Present	on Rate Level	47%	0.468		46%	O	.464	0.93	3
Pure Premium Derived	by Formula	•	0.445			0	.473	0.92	2

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	WATCH MFG								
3385									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,814,628	0	0	1	41,312	0	41,126	82,438	4.54
1/08 through 12/08	2,105,623	0	0	0	0	0	386	386	0.02
1/09 through 12/09	1,667,254	0	0	0	0	0	294	294	0.02
1/10 through 12/10	1,249,311	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,234,031	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	8,070,847	0	0	1	41,312	0	41,806	83,118	1.03
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	6%	0.512		8%	C	.518	1.03	i
Pure Premium Indicated	d by National Relativity	19%	0.338	}	20%	C	.306	0.64	
Pure Premium Present	on Rate Level	75%	0.388	}	72%	C	.407	0.80	
Pure Premium Derived	by Formula	0.386 0.396 0.78							

CLASS	METAL STAMPED	GOODS MFG	NOC						
3400									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	174,868,481	10	853,463	59	1,033,444	1,392,486	1,231,852	4,511,245	2.58
1/08 through 12/08	148,752,554	10	10 407,379 34 934,319 519,456 1,371,153 3,232,307						
1/09 through 12/09	119,720,751	5	5 126,601 47 826,953 360,220 1,143,410 2,457,184						2.05
1/10 through 12/10	132,907,209	5	327,979	54	1,396,371	384,932	1,875,520	3,984,802	3.00
1/11 through 12/11	151,912,548	5	643,899	49	1,257,935	639,640	1,566,874	4,108,348	2.70
5 YR. TOTAL	728,161,543	35	2,359,321	243	5,449,022	3,296,734	7,188,809	18,293,886	2.51
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		57%	1.072		84%	1	.440	2.51	
Pure Premium Indicated	by National Relativity	vit) 21% 1.425 8% 1.628 3.05							
Pure Premium Present of	on Rate Level	22%	1.133	}	8%	1	.432	2.57	
Pure Premium Derived b	y Formula		1.160	)		1	.454	2.61	

CLASS	CONSTRUCTION O	R AGRICUL	TURAL MACHINE	RY MFG						
3507										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	216,876,247	8	1,478,230	45	1,222,104	1,093,079	1,364,039	5,157,452	2.38	
1/08 through 12/08	217,280,854	8							1.82	
1/09 through 12/09	162,884,310	9						2.00		
1/10 through 12/10	188,604,327	8	458,239	44	1,138,167	674,293	1,385,784	3,656,483	1.94	
1/11 through 12/11	213,359,810	5	842,303	35	469,237	362,924	697,688	2,372,152	1.11	
5 YR. TOTAL	999,005,548	38	3,963,839	210	5,096,752	3,201,586	6,122,097	18,384,274	1.84	
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	63%	0.907		84%	0	.933	1.84		
Pure Premium Indicated	I by National Relativity	18%	1.392 8% 1.445 2.84							
Pure Premium Present	on Rate Level	19%	1.063		8%	1	.058	2.12		
Pure Premium Derived I	oy Formula		1.024 0.984 2.01							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	TEXTILE MACHINE	RY MFG							117 4/1/2013
3515	TEXTILE MACHINE	KT IIII O							
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	21,422,981	1	3,261	4	73,297	2,755	90,066	169,379	0.79
1/08 through 12/08	14,665,739	0	0	2	62,727	0	25,254	87,981	0.60
1/09 through 12/09	13,877,908	0	0	3	29,922	0	73,619	103,541	0.75
1/10 through 12/10	15,013,829	0	0	1	4,812	0	12,845	17,657	0.12
1/11 through 12/11	16,067,471	0	0	6	170,923	0	175,380	346,303	2.16
5 YR. TOTAL	81,047,928	1	3,261	16	341,681	2,755	377,164	724,861	0.90
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	21%	0.426		27%	0	.469	0.90	
Pure Premium Indicated	by National Relativity	27%	0.727	•	29%	0	.939	1.67	
Pure Premium Present	on Rate Level	52%	0.822		44%	0	.758	1.58	
Pure Premium Derived	by Formula	0.713 0.732 1.45							

CLASS	LOOM HARNESS C	R REED MF	G.						
3516									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,066,925	0	0	0	0	0	0	0	0.00
1/08 through 12/08	896,903	0							0.00
1/09 through 12/09	900,126	0	0	0	0	0	0	0	0.00
1/10 through 12/10	810,867	0	0	0	0	0	0	0	0.00
1/11 through 12/11	732,348	0	0	1	31,341	0	10,067	41,408	5.66
5 YR. TOTAL	4,407,169	0	0	1	31,341	0	10,067	41,408	0.94
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	6%	0.711		7%	0	.228	0.94	
Pure Premium Indicated	by National Relativity	tivity 13% 0.794 14% 0.823 1.62							
Pure Premium Present	on Rate Level	81% 0.614 79% 0.406 1.02				1.02			
Pure Premium Derived I	oy Formula		0.643			0	.452	1.10	

CLASS	PRINTING OR BOO	KBINDING N	ACHINE MFG							
3548										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	5,243,578	0	0	1	3,824	0	6,532	10,356	0.20	
1/08 through 12/08	1,814,863	0							0.09	
1/09 through 12/09	3,711,862	0 0 1 907 0 7,703				8,610	0.23			
1/10 through 12/10	2,815,216	0	0	3	38,605	0	73,451	112,056	3.98	
1/11 through 12/11	1,703,856	0	0	0	0	0	6,477	6,477	0.38	
5 YR. TOTAL	15,289,375	0	0	5	43,336	0	95,795	139,131	0.91	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	10%	0.283		13%	0	.627	0.91		
Pure Premium Indicated	I by National Relativity	36%	0.537	•	38%	O	.629	1.17	•	
Pure Premium Present of	on Rate Level	54%	0.769	)	49%	0	.704	1.47		
Pure Premium Derived b	oy Formula		0.637 0.665 1.30							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CONFECTION MAC	HINE MFG							
3559									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,838,995	0	0	2	10,500	0	9,801	20,301	0.72
1/08 through 12/08	3,609,301	0	0	1	3,686	0	13,125	16,811	0.47
1/09 through 12/09	5,000,243	0 0 1 3,146 0 8,628 11,774				0.24			
1/10 through 12/10	4,459,346	0	0	1	653	0	26,640	27,293	0.61
1/11 through 12/11	3,587,591	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	19,495,476	0	0	5	17,985	0	58,194	76,179	0.39
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		12%	0.092		17%	0	.299	0.39	١
Pure Premium Indicated	by National Relativity	43%	1.235		41%	1	.323	2.56	i
Pure Premium Present of	on Rate Level	45%	0.844		42%	0	.924	1.77	
Pure Premium Derived by Formula 0.922 0.981						.981	1.90		

CLASS	COMPUTING, RECO	ORDING OR	OFFICE MACHIN	E MFG NOC					
3574									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	225,465,529	4	355,892	16	185,789	227,351	379,678	1,148,710	0.51
1/08 through 12/08	217,151,375	2	158,649	15	314,092	57,510	252,270	782,521	0.36
1/09 through 12/09	206,402,847	3	131,294	14	356,674	112,626	248,242	848,836	0.41
1/10 through 12/10	180,875,813	1	107,069	13	149,797	22,278	238,335	517,479	0.29
1/11 through 12/11	171,537,809	1	2,970	9	206,987	32,811	341,609	584,377	0.34
5 YR. TOTAL	1,001,433,373	11	755,874	67	1,213,339	452,576	1,460,134	3,881,923	0.39
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	40%	0.197	,	52%	0	.191	0.39	)
Pure Premium Indicated	I by National Relativity	30%	0.499	)	24%	O	.507	1.01	
Pure Premium Present	on Rate Level	30%	0.345	;	24%	0	.322	0.67	•
Pure Premium Derived	oy Formula		0.332 0.298 0.63						

CLASS	FUEL INJECTION D	EVICE MFG								
3581										
Industry Group: I	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	27,790,426	1	2,239	11	389,546	2,695	288,617	683,097	2.46	
1/08 through 12/08	19,906,812	1	1,957	6	183,628	2,448	108,278	296,311	1.49	
1/09 through 12/09	20,889,807	2 60,407 5 65,973 21,191 45,716 193,287					0.93			
1/10 through 12/10	23,406,561	0	0	4	24,856	0	59,790	84,646	0.36	
1/11 through 12/11	30,135,204	1	807	5	52,523	18,495	77,884	149,709	0.50	
5 YR. TOTAL	122,128,810	5	65,410	31	716,526	44,829	580,285	1,407,050	1.15	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		25%	0.640		31%	0	.512	1.15	;	
Pure Premium Indicated	by National Relativity	ivity 37% 0.406 34% 0.520 0.93					3			
Pure Premium Present of	on Rate Level	38%         0.827         35%         0.704         1.53				3				
Pure Premium Derived b	y Formula		0.624 0.582 1.21							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	PUMP MFG								1102 4/1/2013
	POWP WIFG								
3612									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	57,601,576	2	73,911	16	487,127	142,213	390,561	1,093,812	1.90
1/08 through 12/08	85,159,239	8	730,384	23	666,259	479,660	421,835	2,298,138	2.70
1/09 through 12/09	74,453,646	3	327,736	8	484,127	345,068	288,439	1,445,370	1.94
1/10 through 12/10	71,175,224	4	305,084	15	289,032	448,731	519,824	1,562,671	2.20
1/11 through 12/11	77,694,952	2	195,312	12	195,097	83,204	355,975	829,588	1.07
5 YR. TOTAL	366,084,637	19	1,632,427	74	2,121,642	1,498,876	1,976,634	7,229,579	1.97
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	41%	1.025		53%	0	.949	1.97	•
Pure Premium Indicated	nium Indicated by National Relativity 29% 0.960 23%		23%	1.088		2.05	i		
Pure Premium Present	ure Premium Present on Rate Level 30% 0.954			24%	0.892		1.85		
Pure Premium Derived by Formula 0.985					0	.967	1.95	i	

CLASS	BOILERMAKING								
3620									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	22,078,925	8	936,489	19	556,198	668,319	433,785	2,594,791	11.75
1/08 through 12/08	26,703,847	2	283,995	15	455,790	302,592	656,552	1,698,929	6.36
1/09 through 12/09	20,792,108	1	78,949	6	357,727	0	437,884	874,560	4.21
1/10 through 12/10	24,591,607	3	475,700	7	143,586	638,544	556,653	1,814,483	7.38
1/11 through 12/11	27,184,187	1	26,911	16	330,474	84,765	611,018	1,053,168	3.88
5 YR. TOTAL	121,350,674	15	1,802,044	63	1,843,775	1,694,220	2,695,892	8,035,931	6.62
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	39%	3.004		51%	3	.618	6.62	!
Pure Premium Indicated	by National Relativity	30% 1.604			24%	1.626		3.23	<b>;</b>
Pure Premium Present of	Pure Premium Present on Rate Level 31% 2.672				25%	2	.453	5.13	
Pure Premium Derived b	oy Formula		2.481			2	.849	5.33	

CLASS	PRECISION MACHI	NED PARTS	MFG NOC						
3629									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	87,160,389	5	1,110,732	23	378,526	876,121	381,851	2,747,230	3.15
1/08 through 12/08	93,995,702	2	47,060	17	365,807	55,945	380,108	848,920	0.90
1/09 through 12/09	82,480,444	1	6,289	18	314,369	6,621	413,442	740,721	0.90
1/10 through 12/10	108,205,515	1	21,488	27	367,089	13,214	711,255	1,113,046	1.03
1/11 through 12/11	115,854,760	4	286,534	35	977,316	259,068	1,118,399	2,641,317	2.28
5 YR. TOTAL	487,696,810	13	1,472,103	120	2,403,107	1,210,969	3,005,055	8,091,234	1.66
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	40%	0.795	0.795 52% 0.864		1.66	i		
Pure Premium Indicated	d by National Relativity	30%	0.672		24%	0	.713	1.39	)
Pure Premium Present	ure Premium Present on Rate Level 30%		0.699		24%	0.666		1.37	
ure Premium Derived by Formula		•	0.729			0	.780	1.51	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	MACHINE SHOP NO	oc							
3632									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	573,768,240	29	2,053,543	174	4,447,835	1,821,325	4,800,500	13,123,203	2.29
1/08 through 12/08	566,540,698	28	2,656,795	161	3,076,382	2,719,528	3,478,869	11,931,574	2.11
1/09 through 12/09	501,345,665	27	3,132,010	153	3,658,941	2,790,053	4,831,299	14,412,303	2.88
1/10 through 12/10	533,109,951	28	28 2,850,587		5,075,340	4,113,444	4,948,141	16,987,512	3.19
1/11 through 12/11	581,125,051	25	1,632,202	150	4,460,862	1,688,499	5,613,415	13,394,978	2.31
5 YR. TOTAL	2,755,889,605	137	12,325,137	778	20,719,360	13,132,849	23,672,224	69,849,570	2.54
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	100%	1.199		100%	1	.336	2.54	1
Pure Premium Indicated	emium Indicated by National Relativity 0% 1.279		)	0%	1.336		2.62	2	
Pure Premium Present	Pure Premium Present on Rate Level 0% 1.257		,	0%	1	.247	2.50	)	
Pure Premium Derived	ure Premium Derived by Formula 1.199			)		1	.336	2.54	

CLASS	VALVE MFG								
3634									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	67,492,313	1	77,135	15	164,497	50,948	236,382	528,962	0.78
1/08 through 12/08	64,081,610	5	654,597	11	587,131	750,386	391,038	2,383,152	3.72
1/09 through 12/09	49,585,083	1	13,957	7	182,660	7,750	123,357	327,724	0.66
1/10 through 12/10	53,592,117	2	50,225	6	59,406	16,415	150,985	277,031	0.52
1/11 through 12/11	56,262,206	1	110,820	6	114,975	89,239	204,656	519,690	0.92
5 YR. TOTAL	291,013,329	10	906,734	45	1,108,669	914,738	1,106,418	4,036,559	1.39
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		34%	0.693	}	42%	0	.695	1.39	1
Pure Premium Indicated	re Premium Indicated by National Relativity 33% 0.739		)	29%	0.732		1.47		
Pure Premium Present of	Pure Premium Present on Rate Level 33% 0.749		)	29% 0.655		.655	1.40		
Pure Premium Derived b	re Premium Derived by Formula 0.727					0	.694	1.42	

CLASS	GEAR MFG OR GR	INDING							
3635									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	30,244,780	1	5,282	8	34,065	3,011	133,170	175,528	0.58
1/08 through 12/08	26,121,392	0	0	4	43,207	0	106,597	149,804	0.57
1/09 through 12/09	24,201,128	2	58,005	2	26,757	187,638	66,962	339,362	1.40
1/10 through 12/10	20,910,699	2	79,224	3	280,963	125,596	232,287	718,070	3.43
1/11 through 12/11	19,493,424	2	62,597	6	179,001	34,623	114,472	390,693	2.00
5 YR. TOTAL	120,971,423	7	205,108	23	563,993	350,868	653,488	1,773,457	1.47
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	25%	0.636		35%	0	.830	1.47	•
Pure Premium Indicated	l by National Relativity	tivity 37% 1.221			32%	1.183		2.40	)
Pure Premium Present	ure Premium Present on Rate Level 38% 0.880			33%	0.947		1.83		
Pure Premium Derived I	Premium Derived by Formula 0.945					0	.982	1.93	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.100								220	1172 4/1/2013
CLASS	BALL OR ROLLER	BEAKING M	FG						
3638									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	83,619,386	4	157,531	15	319,475	167,355	423,674	1,068,035	1.28
1/08 through 12/08	81,451,076	1	125,149	12	139,080	56,917	225,500	546,646	0.67
1/09 through 12/09	64,190,300	3	352,012	10	167,994	233,418	212,237	965,661	1.50
1/10 through 12/10	71,075,216	1	89,510	5	91,156	142,849	161,965	485,480	0.68
1/11 through 12/11	79,365,620	0	0	10	182,471	0	368,095	550,566	0.69
5 YR. TOTAL	379,701,598	9	724,202	52	900,176	600,539	1,391,471	3,616,388	0.95
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	35%	0.428		45%	0	.525	0.95	i
Pure Premium Indicated	by National Relativity	vity 32% 0.657		•	27%	0.687		1.34	
Pure Premium Present	ure Premium Present on Rate Level 33% 0.620			28% 0.588		1.21			
Pure Premium Derived	re Premium Derived by Formula 0.565					0	.586	1.15	i

CLASS	BATTERY MFG-DR	Y							
3642									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	48,905,934	0	0	6	162,156	0	96,730	258,886	0.53
1/08 through 12/08	30,470,880	0	0	5	273,140	0	193,819	466,959	1.53
1/09 through 12/09	30,166,955	0	0	4	248,506	0	170,595	419,101	1.39
1/10 through 12/10	35,583,702	1	6,001	3	11,396	12,698	37,254	67,349	0.19
1/11 through 12/11	34,192,495	2	200,656	5	62,463	77,729	104,020	444,868	1.30
5 YR. TOTAL	179,319,966	3	206,657	23	757,661	90,427	602,418	1,657,163	0.92
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	24%	0.538		31%	0	.386	0.92	?
Pure Premium Indicated	l by National Relativity	elativity 33% 0.545			34%	0.649		1.19	)
Pure Premium Present on Rate Level 43% 0.507			•	35%	0	.485	0.99	)	
Pure Premium Derived I	oy Formula	0.527 0.510						1.04	1

CLASS	ELECTRIC POWER	OR TRANSM	MISSION EQUIPM	ENT MFG					
3643									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	234,809,219	4	411,379	43	1,046,434	1,132,041	3,429,671	1.46	
1/08 through 12/08	221,816,890	2	107,091	29	1,229,737	2,629,717	1.19		
1/09 through 12/09	129,612,451	14	943,255	18	170,242	893,860	204,477	2,211,834	1.71
1/10 through 12/10	118,676,087	5	87,663	22	652,532	426,338	428,715	1,595,248	1.34
1/11 through 12/11	185,948,249	5	653,891	26	783,565	312,515	727,526	2,477,497	1.33
5 YR. TOTAL	890,862,896	30	2,203,279	138	3,882,114	2,536,078	3,722,496	12,343,967	1.39
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		57%	0.683		71%	0	.703	1.39	
Pure Premium Indicated	by National Relativity	21% 0.998			14%	0.986		1.98	
Pure Premium Present on Rate Level 22% 0.909			15%	0.770		1.68			
Pure Premium Derived b	y Formula	nula 0.799 0.753 1.						1.55	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CI ACC	DATTEDY MEG CT	20405						220	1102 4/1/2013
CLASS	BATTERY MFG-ST	DRAGE							
3647									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	14,724,980	2	273,224	4	28,179	125,710	121,419	548,532	3.73
1/08 through 12/08	13,455,023	1	11,989	3	36,778	2,841	46,976	98,584	0.73
1/09 through 12/09	10,678,642	0	0	3	33,287	0	77,179	110,466	1.04
1/10 through 12/10	9,023,959	0	0	1	35,486	0	37,684	73,170	0.81
1/11 through 12/11	19,944,278	0	0	0	0	0	6,290	6,290	0.03
5 YR. TOTAL	67,826,882	3	285,213	11	133,730	128,551	289,548	837,042	1.23
			INDEMNITY			MEDICAL	MEDICAL		\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	21%	0.618		28%	0	.616	1.23	1
Pure Premium Indicated	by National Relativity	tivity 39% 0.918			36%	1.155		2.07	
Pure Premium Present	ure Premium Present on Rate Level 40% 0.943			36%	0.952		1.90		
Pure Premium Derived	re Premium Derived by Formula 0.865					0	.931	1.80	1

CLASS	AUTOMOTIVE LIGH	ITING, IGNIT	ION OR STARTIN	IG APPARA	TUS MFG NOC				
3648									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	39,999,289	0	0	7	212,217	0	205,345	417,562	1.04
1/08 through 12/08	45,275,638	4	77,934	11	191,565	38,741	165,686	473,926	1.05
1/09 through 12/09	30,874,964	1	56,675	4	284,363	5,935	276,055	623,028	2.02
1/10 through 12/10	31,701,389	0	0	2	27,337	0	17,015	44,352	0.14
1/11 through 12/11	39,931,138	2	5,439	6	121,009	8,807	329,779	465,034	1.17
5 YR. TOTAL	187,782,418	7	140,048	30	836,491	53,483	993,880	2,023,902	1.08
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		26%	0.520		33%	0	.558	1.08	
Pure Premium Indicated	by National Relativity	al Relativity 37% 0.601			33%	0.714		1.32	
Pure Premium Present of	Pure Premium Present on Rate Level 37% 0.622		!	34%	0.536		1.16		
Pure Premium Derived b	oy Formula		0.588	1		0	.602	1.19	

CLASS	TELEVISION, RADI	O, TELEPHO	NE OR TELECOM	MUNICATION	ON DEVICE MFG	NOC			
3681									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	196,394,454	6	514,425	23	906,089	591,001	804,523	2,816,038	1.43
1/08 through 12/08	188,656,175	3	43,979	19	511,649	84,252	545,138	1,185,018	0.63
1/09 through 12/09	204,992,727	2	380,638	32	345,504	244,463	395,559	1,366,164	0.67
1/10 through 12/10	205,375,596	3	126,581	28	311,209	243,071	472,441	1,153,302	0.56
1/11 through 12/11	222,065,446	6	133,650	17	384,290	83,100	498,990	1,100,030	0.50
5 YR. TOTAL	1,017,484,398	20	1,199,273	119	2,458,741	1,245,887	2,716,651	7,620,552	0.75
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	45%	0.360		60%	0	.389	0.75	1
Pure Premium Indicated	Indicated by National Relativity 27% 0.346			20%	0.392		0.74		
Pure Premium Present of	Pure Premium Present on Rate Level 28% 0.435			20%	0	.449	0.88	1	
Pure Premium Derived by Formula 0.377						0	.402	0.78	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	INSTRUMENT MFG	NOC							
3685									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	119,905,347	6	6 213,791 10 385,845 155,725 467,624 1,222,985						1.02
1/08 through 12/08	115,222,089	4	4 687,630 16 309,979 336,923 291,681 1,626,213						1.41
1/09 through 12/09	142,855,811	5	570,455	32	756,689	295,915	853,520	2,476,579	1.73
1/10 through 12/10	131,587,814	4	214,250	17	232,958	260,527	419,243	1,126,978	0.86
1/11 through 12/11	127,270,812	2	73,044	8	340,302	81,181	277,420	771,947	0.61
5 YR. TOTAL	636,841,873	21	1,759,170	83	2,025,773	1,130,271	2,309,488	7,224,702	1.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	38%	0.594	1	51%	0	.540	1.13	1
Pure Premium Indicated	by National Relativity	31% 0.364			24%	0.449		0.81	
Pure Premium Present	ure Premium Present on Rate Level 31% 0.477		•	25% 0.475		0.95			
Pure Premium Derived	by Formula		0.486 0.502 0.99						

CLASS	OIL STILL ERECTION	N OR REPA	IR						
3719									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,072,417	0	0 0 0 0 0 0						
1/08 through 12/08	5,638,463	0							0.00
1/09 through 12/09	1,192,699	0	0	0	0	0	0	0	0.00
1/10 through 12/10	2,763,532	0	0	0	0	0	977	977	0.04
1/11 through 12/11	7,368,248	0	0	0	0	0	797	797	0.01
5 YR. TOTAL	22,035,359	0	0	0	0	0	1,774	1,774	0.01
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		12%	0.000	)	14%	0	.008	0.01	
Pure Premium Indicated	by National Relativity	44% 0.941			43%	0.796		1.74	
Pure Premium Present of	re Premium Present on Rate Level 44% 0.744			ļ	43%	0	.553	1.30	
Pure Premium Derived b	oy Formula		0.741			0	.581	1.32	:

CLASS	MACHINERY OR E	QUIPMENT E	RECTION OR RE	PAIR NOC 8	DRIVERS					
3724										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	389,025,940	34	34 3,981,377 111 4,429,836 4,054,129 3,970,444 16,435,786						4.23	
1/08 through 12/08	387,400,869	27	27 2,669,989 105 3,444,483 2,349,155 3,514,242 11,977,869						3.09	
1/09 through 12/09	352,266,956	22	2,719,414	87	3,871,769	2,365,794	3,041,863	11,998,840	3.41	
1/10 through 12/10	348,254,181	14	3,069,356	73	2,878,161	1,896,637	2,590,048	10,434,202	3.00	
1/11 through 12/11	454,166,842	27	3,084,678	115	6,270,251	3,534,135	4,880,251	17,769,315	3.91	
5 YR. TOTAL	1,931,114,788	124	15,524,814	491	20,894,500	14,199,850	17,996,848	68,616,012	3.55	
			INDEMNITY		•	MEDICAL	MEDICAL		L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	100%	1.886		100%	1	.667	3.55		
Pure Premium Indicated	I by National Relativity	0% 2.158			0%	1.957		4.12	!	
Pure Premium Present	ure Premium Present on Rate Level 0% 1.963			0%	1.792		3.76			
Pure Premium Derived I	oy Formula		1.886 1.667 3.55							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	BOILER INSTALLA	TION OR RE	PAIR-STEAM						
3726									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	22,283,870	8	8 856,912 6 798,696 642,534 851,685 3,149,827						14.14
1/08 through 12/08	25,515,275	1	1 267,520 1 31,012 372,873 63,066 734,471						2.88
1/09 through 12/09	26,649,932	0	0	5	516,037	0	311,101	827,138	3.10
1/10 through 12/10	29,558,772	3	400,766	6	270,049	308,157	274,382	1,253,354	4.24
1/11 through 12/11	28,444,704	4	196,571	11	761,014	176,687	675,308	1,809,580	6.36
5 YR. TOTAL	132,452,553	16	1,721,769	29	2,376,808	1,500,251	2,175,542	7,774,370	5.87
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	45%	3.094		57%	2	.775	5.87	•
Pure Premium Indicated	by National Relativity	ivity 27% 2.068 21% 1.693		3.76					
Pure Premium Present	on Rate Level	28%	3.393	}	22%	3.005		6.40	
Pure Premium Derived	by Formula		2.901 2.598 5.50						

CLASS	AUTOMOBILE WHE	EL MFG-ME	TAL-NOT CAST						
3803									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	118,934	0	0 0 0 0 0 0 0						0.00
1/08 through 12/08	29,974	0						0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	198,370	0	0	0	0	0	0	0	0.00
1/11 through 12/11	160,817	0	0	0	0	0	152	152	0.10
5 YR. TOTAL	508,095	0	0	0	0	0	152	152	0.03
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		3%	0.000		4%	0	.030	0.03	i
Pure Premium Indicated	by National Relativity	vity 30% 1.567		•	32%	1.244		2.81	
Pure Premium Present of	re Premium Present on Rate Level 67% 1.053		}	64%	0	.969	2.02		
Pure Premium Derived b	oy Formula		1.176 1.019 2.20						

CLASS	AUTOMOBILE RAD	IATOR MFG								
3807										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	140,167	0	0 0 0 0 0 0 0						0.00	
1/08 through 12/08	6,473,407	0	0 0 2 15,431 0 14,908 30,339						0.47	
1/09 through 12/09	6,850,187	0 0 0 0 0 0					0	0.00		
1/10 through 12/10	3,528,387	0	0	1	552	0	6,502	7,054	0.20	
1/11 through 12/11	11,068,333	0	0	2	30,163	0	44,068	74,231	0.67	
5 YR. TOTAL	28,060,481	0	0	5	46,146	0	65,478	111,624	0.40	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		14%	0.164		18%	0	.233	0.40	)	
Pure Premium Indicated	by National Relativity	ivity 43% 1.017 41% 0.833				1.85	i			
Pure Premium Present of	on Rate Level	43%	0.804		41%	0	.807	1.61		
Pure Premium Derived b	y Formula		0.806 0.714 1.52							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	AUTOMOBILE MFG	OR ASSEM	BLY						
3808									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	201,417,028	5	5 669,457 33 1,322,685 297,270 1,019,180 3,308,592						1.64
1/08 through 12/08	169,776,920	2	2 50,034 17 980,610 32,962 615,016 1,678,622						0.99
1/09 through 12/09	287,228,521	21	1,883,422	97	3,515,012	1,817,940	2,705,897	9,922,271	3.45
1/10 through 12/10	351,536,513	14	1,694,799	122	4,735,842	1,097,530	3,091,775	10,619,946	3.02
1/11 through 12/11	425,565,779	24	2,885,759	159	6,793,098	1,651,244	4,910,216	16,240,317	3.82
5 YR. TOTAL	1,435,524,761	66	7,183,471	428	17,347,247	4,896,946	12,342,084	41,769,748	2.91
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	81%	1.709		95%	1	.201	2.91	
Pure Premium Indicated	d by National Relativity	9% 1.454		2%	1.250		2.70	)	
Pure Premium Present	ure Premium Present on Rate Level 10% 1.358		}	3%	0	.997	2.36	i	
Pure Premium Derived	by Formula	•	1.651 1.196 2.85						

CLASS	AUTOMOBILE REC	YCLING & D	RIVERS						
3821									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard Gi	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,733,965	8	8 722,840 8 164,253 949,487 168,342 2,004,922						
1/08 through 12/08	19,863,655	0	0 0 11 260,132 0 183,404 443,536						
1/09 through 12/09	19,957,810	2	258,533	13	106,230	70,311	248,761	683,835	3.43
1/10 through 12/10	20,835,524	3	213,217	11	332,160	373,523	394,572	1,313,472	6.30
1/11 through 12/11	20,158,588	0	0	13	370,800	0	381,260	752,060	3.73
5 YR. TOTAL	101,549,542	13	1,194,590	56	1,233,575	1,393,321	1,376,339	5,197,825	5.12
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		37%	2.391		49%	2	.727	5.12	
Pure Premium Indicated	by National Relativity	ity 31% 2.637			25%	2.907		5.54	
Pure Premium Present of	Pure Premium Present on Rate Level 32% 2.621				26% 2.674			5.30	
Pure Premium Derived b	oy Formula		2.541			2	.758	5.30	1

CLASS	AUTOMOBILE, BUS	S, TRUCK OF	R TRAILER BODY	MFG: DIE-F	RESSED STEEL					
3822										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	2,685,986	0	0 0 0 0 0 7,945 7,945							
1/08 through 12/08	1,737,999	1	1         141,319         1         160         52,758         2,102         196,339						11.30	
1/09 through 12/09	1,061,583	0	0 0 0 0 0 7,515 7,51					7,515	0.71	
1/10 through 12/10	874,691	0	0	0	0	0	880	880	0.10	
1/11 through 12/11	493,051	0	0	0	0	0	3,168	3,168	0.64	
5 YR. TOTAL	6,853,310	1	141,319	1	160	52,758	21,610	215,847	3.15	
			INDEMNITY			MEDICAL	•	TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		12%	2.064		14%	1	.085	3.15	1	
Pure Premium Indicated	by National Relativity	tivity 44% 2.008 43% 2.228				4.24				
Pure Premium Present of	on Rate Level	44%	2.458		43%	1	.890	4.35		
Pure Premium Derived b	y Formula		2.213 1.923 4.14							

								LITEO	110 4/1/2013	
CLASS	AUTOMOBILE, BUS	S, TRUCK OF	R TRAILER BODY	MFG: NOC						
3824										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	31,532,296	2	2 156,540 25 703,646 68,929 606,025 1,535,140						4.87	
1/08 through 12/08	31,280,076	0	0 0 12 195,881 0 368,214 564,095						1.80	
1/09 through 12/09	25,116,671	1	1 27,367 6 35,535 42,070 61,137 166,10					166,109	0.66	
1/10 through 12/10	32,360,326	1	77,161	12	186,308	131,306	300,206	694,981	2.15	
1/11 through 12/11	35,354,160	1	97,186	16	533,938	88,696	568,851	1,288,671	3.65	
5 YR. TOTAL	155,643,529	5	358,254	71	1,655,308	331,001	1,904,433	4,248,996	2.73	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	١	37%	1.294		48%	1	.436	2.73	1	
Pure Premium Indicated	by National Relativity	tivity 31% 2.066 26% 2.276 4.3				4.34				
Pure Premium Present	on Rate Level	32%	1.773	3	26%	1	.673	3.45	i	
Pure Premium Derived	by Formula		1.687 1.716 3.40							

CLASS	AIRCRAFT ENGINE	MFG							
3826									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	78,202,857	0	0	7	61,185	0	87,699	148,884	0.19
1/08 through 12/08	90,424,022	1	1 100,904 8 589,272 40,484 198,649 92						1.03
1/09 through 12/09	102,838,587	0	0	6	243,649	0	150,076	393,725	0.38
1/10 through 12/10	107,385,504	0	0	5	394,578	0	182,178	576,756	0.54
1/11 through 12/11	114,340,364	1	197,688	8	262,091	75,940	174,003	709,722	0.62
5 YR. TOTAL	493,191,334	2	298,592	34	1,550,775	116,424	792,605	2,758,396	0.56
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	36%	0.375	•	40%	0	.184	0.56	5
Pure Premium Indicated	by National Relativity	32%	0.385	;	30%	0	.291	0.68	3
Pure Premium Present	on Rate Level	32%	0.513	}	30%	0	.330	0.84	1
Pure Premium Derived	by Formula		0.422			0	.260	0.68	3

CLASS	AUTOMOBILE ENG	INE MFG							
3827									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard Gi	roup: D	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,159,548	1	24,912	3	62,998	20,146	104,267	212,323	0.84
1/08 through 12/08	42,606,178	3	3 352,045 14 37,412 232,534 137,111 759,102						1.78
1/09 through 12/09	31,281,283	3	80,404	2	24,803	97,631	38,462	241,300	0.77
1/10 through 12/10	47,659,331	1	90,889	4	146,482	49,916	165,186	452,473	0.95
1/11 through 12/11	39,814,269	0	0	7	230,434	0	219,392	449,826	1.13
5 YR. TOTAL	186,520,609	8	548,250	30	502,129	400,227	664,418	2,115,024	1.13
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		28%	0.563		38%	0	.571	1.13	1
Pure Premium Indicated	by National Relativity	vity 36% 0.935			31%	1.040		1.98	;
Pure Premium Present of	ure Premium Present on Rate Level 36% 0.734			31%	0.768		1.50		
Pure Premium Derived b	y Formula		0.758 0.777 1.54						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	AIRPLANE MFG								
3830									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	6,425,255	1	9,804	2	5,685	17,707	12,670	45,866	0.71
1/08 through 12/08	9,481,349	0	0	0	0	0	2,144	2,144	0.02
1/09 through 12/09	18,104,170	1	87,447	0	0	171,254	16,948	275,649	1.52
1/10 through 12/10	31,222,907	0	0	3	35,616	0	45,470	81,086	0.26
1/11 through 12/11	35,030,350	2	242,423	1	166,020	153,791	59,038	621,272	1.77
5 YR. TOTAL	100,264,031	4	339,674	6	207,321	342,752	136,270	1,026,017	1.02
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	19%	0.546	;	26%	0	.478	1.02	!
Pure Premium Indicated	by National Relativity	40%	0.520	)	37%	0.518		1.04	ļ
Pure Premium Present	on Rate Level	41% 0.550			37%	0	.550	1.10	
Pure Premium Derived	by Formula		0.537 0.519 1.06						

CLASS	MOTORCYCLE MF	G OR ASSEM	MBLY							
3851										
Industry Group:	Manufacturing				CONVERTE	LOSSES				
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	1,125,825	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	1,205,717	0	0	1	781	0	9,990	10,771	0.89	
1/09 through 12/09	1,192,144	0	0	0	0	0	3,396	3,396	0.29	
1/10 through 12/10	1,680,909	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	848,207	0	0	0	0	0	7,620	7,620	0.90	
5 YR. TOTAL	6,052,802	0	0	1	781	0	21,006	21,787	0.36	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	ı	10%	0.013	3	14%	0	.347	0.36	;	
Pure Premium Indicated	by National Relativity	45%	1.804	ļ	43%	1.688		3.49	)	
Pure Premium Present	re Premium Present on Rate Level 45% 1.941					2	.056	4.00	1	
Pure Premium Derived I	oy Formula		1.687 1.659 3.35							

CLASS	BABY CARRIAGE	MFG							
3865									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	249,513	0	0	0	0	0	107	107	0.04
1/08 through 12/08	822,696	0	0	0	0	0	239	239	0.03
1/09 through 12/09	286,834	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,064,583	1	10,330	0	0	108,809	488	119,627	11.24
1/11 through 12/11	420,297	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,843,923	1	10,330	0	0	108,809	834	119,973	4.22
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	5%	0.363		7%	3	.855	4.22	!
Pure Premium Indicated	by National Relativity	24%	0.353		26%	0	.850	1.20	)
Pure Premium Present	on Rate Level	71% 0.736			67%	0	.875	1.61	
Pure Premium Derived	by Formula		0.625 1.077 1.70						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013	
CLASS	CAR MFG-RAILRO	AD-& DRIVE	RS							
3881										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	1,830,479	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	1,888,274	0	0	0	0	0	295	295	0.02	
1/09 through 12/09	2,009,743	1	6,625	3	41,802	49,717	32,476	130,620	6.50	
1/10 through 12/10	2,941,853	0	0	1	18,462	0	80,652	99,114	3.37	
1/11 through 12/11	3,159,802	0	0	1	51,855	0	13,847	65,702	2.08	
5 YR. TOTAL	11,830,151	1	6,625	5	112,119	49,717	127,270	295,731	2.50	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	า	13%	1.004		17%	1	.496	2.50	)	
Pure Premium Indicated	d by National Relativity	43%	2.111		41%	1.818		3.93	3	
Pure Premium Present	on Rate Level	44% 1.750			42%	1	.628	3.38		
Pure Premium Derived	by Formula		1.808 1.683 3.49							

CLASS	SAND OR GRAVEL	DIGGING &	DRIVERS							
4000										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	33,273,522	2	62,747	3	240,919	592,311	1.78			
1/08 through 12/08	29,588,410	1	292,960	5	32,498	324,758	53,195	703,411	2.38	
1/09 through 12/09	28,906,772	1	319,303	1	6,647	547,406	66,814	940,170	3.25	
1/10 through 12/10	31,167,179	2	253,466	9	153,867	284,822	200,786	892,941	2.87	
1/11 through 12/11	32,602,414	0	0	4	969,668	0	410,740	1,380,408	4.23	
5 YR. TOTAL	155,538,297	6	928,476	22	1,347,131	1,261,180	972,454	4,509,241	2.90	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		42%	1.463		53%	1	.436	2.90		
Pure Premium Indicated	by National Relativity	29%	3.274	ļ	23%	3.075		6.35	i	
Pure Premium Present of	Pure Premium Present on Rate Level 29% 2.411				24% 2.181			4.59	1	
Pure Premium Derived b	oy Formula		2.263 1.992 4.26							

CLASS	BRICK OR CLAY P	RODUCTS M	FG. NOC & DRIV	ERS						
4021										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	49,779,905	6	668,650	19	257,464	602,237	430,555	1,958,906	3.94	
1/08 through 12/08	36,422,441	2	99,206	16	341,864	154,104	366,572	961,746	2.64	
1/09 through 12/09	25,719,768	1	219,767	10	399,555	138,801	367,840	1,125,963	4.38	
1/10 through 12/10	26,437,601	0	0	3	75,549	0	182,754	258,303	0.98	
1/11 through 12/11	19,587,495	3	344,251	9	467,787	1,028,562	447,497	2,288,097	11.68	
5 YR. TOTAL	157,947,210	12	1,331,874	57	1,542,219	1,923,704	1,795,218	6,593,015	4.18	
			INDEMNITY		•	MEDICAL	•	TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	40%	1.820		51%	2	.355	4.18	1	
Pure Premium Indicated	I by National Relativity	30%	2.109		24%	1.828		3.94		
Pure Premium Present	on Rate Level	30%	2.074		25%	1.912		3.99	1	
Pure Premium Derived I	oy Formula		1.983 2.118 4.10							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	REFRACTORY PRO	DUCTS MF	& DRIVERS						
4024									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	4,328,523	1	7,088	2	30,960	0	17,692	55,740	1.29
1/08 through 12/08	3,227,090	0	0	3	7,364	0	25,227	32,591	1.01
1/09 through 12/09	3,029,614	0	0	2	16,280	0	12,061	28,341	0.94
1/10 through 12/10	3,496,486	0	0	0	0	0	256	256	0.01
1/11 through 12/11	3,683,105	0	0	1	32,163	0	48,829	80,992	2.20
5 YR. TOTAL	17,764,818	1	7,088	8	86,767	0	104,065	197,920	1.11
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	15%	0.528		19%	0	.586	1.11	
Pure Premium Indicated	by National Relativity	rity 40% 1.488		}	40%	1	.733	3.22	!
Pure Premium Present on Rate Level 45% 1.623		}	41%	1	.459	3.08			
Pure Premium Derived	emium Derived by Formula 1.405					1	.403	2.81	•

CLASS	CONCRETE PROD	JCTS MFG &	DRIVERS							
4034										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	60,486,576	4	4     785,856     38     804,998     548,964     988,641     3,128,459						5.17	
1/08 through 12/08	58,567,725	3	3 379,085 24 883,308 411,500 606,917 2,						3.89	
1/09 through 12/09	54,053,198	4	540,251	21	899,536	1,005,275	821,463	3,266,525	6.04	
1/10 through 12/10	53,531,626	7	350,236	19	427,667	561,174	674,935	2,014,012	3.76	
1/11 through 12/11	56,203,215	4	302,116	27	660,978	242,645	969,028	2,174,767	3.87	
5 YR. TOTAL	282,842,340	22	2,357,544	129	3,676,487	2,769,558	4,060,984	12,864,573	4.55	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	53%	2.133		70%	2	.415	4.55	·	
Pure Premium Indicated	by National Relativity	23%	2.630	)	15%	2.688			!	
Pure Premium Present	emium Present on Rate Level 24% 2.390				15%	15% 2.372			4.76	
Pure Premium Derived	by Formula		2.309 2.450 4.76							

CLASS	PLASTER BOARD	OR PLASTE	R BLOCK MFG &	DRIVERS						
4036										
Industry Group: I	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	15,626,933	0								
1/08 through 12/08	12,432,083	0	0 0 5 147,064 0 114,131 26						2.10	
1/09 through 12/09	9,223,227	1	19,609	1	18,804	19,807	2,767	60,987	0.66	
1/10 through 12/10	10,501,268	0	0 0		452,699	0	133,601	586,300	5.58	
1/11 through 12/11	11,421,818	1	64,804	1	2,070	14,919	9,813	91,606	0.80	
5 YR. TOTAL	59,205,329	2	84,413	16	792,221	34,726	530,257	1,441,617	2.44	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		21%	1.481		26%	0	.954	2.44		
Pure Premium Indicated	by National Relativity	39%	39% 0.780 37% 0.815					1.60	)	
Pure Premium Present of	on Rate Level	40%	1.141		37%	0	.940	2.08		
Pure Premium Derived b	y Formula		1.072 0.897 1.97							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013	
CLASS	PLASTER STATUA	RY OR ORNA	AMENT MFG							
4038										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	787,199	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	1,041,334	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	811,752	0	0	0	0	0	185	185	0.02	
1/10 through 12/10	805,030	0	0	1	26,889	0	28,660	55,549	6.90	
1/11 through 12/11	945,429	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	4,390,744	0	0	1	26,889	0	28,845	55,734	1.27	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	١	7%	0.612		10%	0	.657	1.27	•	
Pure Premium Indicated	by National Relativity	28%	0.982	!	30%	0.974		1.96	5	
Pure Premium Present	on Rate Level	65% 1.127			60%	1	.231	2.36		
Pure Premium Derived	by Formula	•	1.050 1.097 2.15							

CLASS	POTTERY MFG: CH	IINA OR TAE	BLEWARE							
4053										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	12,040,655	0	0 0 0 0 14,676 14,676							
1/08 through 12/08	13,675,773	0	0	1	10,287	0	25,265	35,552	0.26	
1/09 through 12/09	11,485,785	0	0	5	240,041	0	123,817	363,858	3.17	
1/10 through 12/10	9,343,717	0	0	0	0	0	10,027	10,027	0.11	
1/11 through 12/11	8,939,627	1	6,841	3	31,191	930	61,768	100,730	1.13	
5 YR. TOTAL	55,485,557	1	6,841	9	281,519	930	235,553	524,843	0.95	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		20%	0.520		29%	0	.426	0.95	i	
Pure Premium Indicated	by National Relativity	19%	0.674		20%	0.782		1.46	;	
Pure Premium Present of	on Rate Level	61%	1.054	ļ	51%	1	.303	2.36		
Pure Premium Derived b	y Formula		0.875 0.944 1.82							

CLASS	POTTERY MFG: EA	RTHENWAR	E-GLAZED OR P	ORCELAIN-	HAND MOLDED	OR CAST				
4061										
Industry Group: I	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	480,770	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	317,379	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	469,629	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	571,520	0	0	0	0	0	2,673	2,673	0.47	
1/11 through 12/11	638,682	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	2,477,980	0	0	0	0	0	2,673	2,673	0.11	
			INDEMNITY			MEDICAL		TOTA	ÅL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		7%	0.000		9%	C	.108	0.11		
Pure Premium Indicated	by National Relativity	22%	1.221		23%	1.062		2.28	3	
Pure Premium Present of	on Rate Level	71% 1.774			68%	1	.386	3.16		
Pure Premium Derived b	oy Formula		1.528 1.196 2.72							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							EITEO	11VL 4/1/2013
CLASS	POTTERY MFG: PO	RCELAIN W	ARE-MECHANIC	AL PRESS F	ORMING				
4062									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	49,544,384	1	24,282	10	285,266	39,807	403,396	752,751	1.52
1/08 through 12/08	46,926,542	0	0 0 7 391,641 0 221,897 613,5					613,538	1.31
1/09 through 12/09	42,435,060	0	0	9	111,746	0	165,740	277,486	0.65
1/10 through 12/10	50,319,316	5	381,226	18	650,113	498,068	653,385	2,182,792	4.34
1/11 through 12/11	55,334,510	0	0	18	875,824	0	686,809	1,562,633	2.82
5 YR. TOTAL	244,559,812	6	405,508	62	2,314,590	537,875	2,131,227	5,389,200	2.20
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	32%	1.112		44%	1	.091	2.20	1
Pure Premium Indicated	d by National Relativity	34% 0.769 28% 0.868 1.6		1.64					
Pure Premium Present	on Rate Level	34%	0.775		28%	0	.876	1.65	
Pure Premium Derived	by Formula	0.881 0.968 1.85							

CLASS	GLASS MFG-& DRI	VERS							
4101									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	15,032,734	2	2 308,052 3 250,848 441,859 127,463 1,128,222						
1/08 through 12/08	23,716,466	2	2 123,829 5 10,005 23,703 52,077 209,614						0.88
1/09 through 12/09	17,162,769	1	196,251	1	37,161	129,893	43,239	406,544	2.37
1/10 through 12/10	17,304,057	0	0	4	71,660	0	172,333	243,993	1.41
1/11 through 12/11	18,120,968	0	0	2	70,124	0	193,386	263,510	1.45
5 YR. TOTAL	91,336,994	5	628,132	15	439,798	595,455	588,498	2,251,883	2.47
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		25%	1.169	)	34%	1	.296	2.47	
Pure Premium Indicated	by National Relativity	37% 1.284			33%	1.355		2.64	
Pure Premium Present of	ure Premium Present on Rate Level 38% 1.178			}	33%	1	.179	2.36	i
Pure Premium Derived b	oy Formula		1.215 1.277 2.49						

CLASS	INTEGRATED CIRC	UIT MFG.							
4109									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	TY NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0 0 0 0					0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	107,799,359	0	0	4	116,851	0	183,077	299,928	0.28
5 YR. TOTAL	107,799,359	0	0	4	116,851	0	183,077	299,928	0.28
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	15%	0.108	}	20%	0	.170	0.28	1
Pure Premium Indicated	I by National Relativity	8%	0.122	?	8%	0.134 0.26			
Pure Premium Present	on Rate Level	77%	0.267	•	72%	0	.273	0.54	
Pure Premium Derived I	oy Formula		0.232 0.241 0.47						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	ELECTRIC BULB M	FG							111/2 4/1/2013
4110									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	4,409,322	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	4,409,322	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	6%	0.000		7%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	ivity 6% 0.060 6% 0.212				0.27			
Pure Premium Present	Premium Present on Rate Level 88% 0.662		!	87% 0.535		1.20			
Pure Premium Derived	by Formula		0.586 0.478 1.00						

CLASS	GLASSWARE MFG	NO AUTOM	ATIC BLOWING I	MACHINES						
4111										
Industry Group:	Manufacturing				CONVERTE	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	45,968,684	0	0 0 9 401,944 0 348,087 750,031							
1/08 through 12/08	53,472,009	0	0 0 4 83,527 0 78,566 162,093						0.30	
1/09 through 12/09	53,551,943	1	34,334	3	465,063	0	225,308	724,705	1.35	
1/10 through 12/10	56,146,796	0	0	0	0	0	29,325	29,325	0.05	
1/11 through 12/11	53,997,754	1	10,796	0	0	28,140	21,938	60,874	0.11	
5 YR. TOTAL	263,137,186	2	45,130	16	950,534	28,140	703,224	1,727,028	0.66	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		34%	0.378	8	39%	0	.278	0.66	i	
Pure Premium Indicated	by National Relativity	ty 33% 1.063			30%	1.014		2.08	;	
Pure Premium Present of	ure Premium Present on Rate Level 33% 0.881			31%	0.600		1.48			
Pure Premium Derived by	oy Formula		0.770 0.599 1.37							

CLASS	INCANDESCENT LA	AMP MFG							
4112 + +									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	12,117,622	0	0 0 2 17,981 0 42,241 60,222						0.50
1/08 through 12/08	13,647,557	0	0 0 0 0 11,642					11,642	0.09
1/09 through 12/09	11,516,101	0	0	1	1,156	0	4,255	5,411	0.05
1/10 through 12/10	12,613,022	0	0	0	0	0	2,066	2,066	0.02
1/11 through 12/11	3,122,734	0	0	0	0	0	110	110	0.00
5 YR. TOTAL	53,017,036	0	0	3	19,137	0	60,314	79,451	0.15
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	0.036		20%	0	.114	0.15	5
Pure Premium Indicated	I by National Relativity	tivity 42% 0.401 40% 0.375				0.78	3		
Pure Premium Present	on Rate Level	42%	0.662		40%	0	.535	1.20	)
Pure Premium Derived I	oy Formula		0.452 0.387 0.84						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	GLASS MFG-CUT								
4113									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	15,510,356	0	0	0	0	0	12,921	12,921	0.08
1/08 through 12/08	14,035,183	1	101,346	2	43,360	9,617	52,792	207,115	1.48
1/09 through 12/09	11,156,019	0	0	1	4,641	0	52,805	57,446	0.52
1/10 through 12/10	1,622,896	0	0	0	0	0	4,731	4,731	0.29
1/11 through 12/11	1,705,015	0	0	1	10,034	0	8,173	18,207	1.07
5 YR. TOTAL	44,029,469	1	101,346	4	58,035	9,617	131,422	300,420	0.68
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	17%	0.362		20%	0	.320	0.68	3
Pure Premium Indicated	by National Relativity	17%	1.976	;	18%	1	.370	3.35	5
Pure Premium Present	re Premium Present on Rate Level 66% 0.951			62%	0	.659	1.61		
Pure Premium Derived by Formula 1.025					0	.719	1.74		

CLASS	GLASSWARE MFG	NOC							
4114									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	49,891,504	10	10 1,272,502 23 583,524 617,290 372,465 2,845,781						
1/08 through 12/08	47,291,245	7	7 1,126,532 15 342,493 381,798 395,900 2,2						4.75
1/09 through 12/09	48,219,229	4	381,845	17	460,054	472,342	530,469	1,844,710	3.83
1/10 through 12/10	31,620,086	0	0 0		377,145	0	345,257	722,402	2.29
1/11 through 12/11	57,728,799	5	226,673	16	347,875	153,258	327,089	1,054,895	1.83
5 YR. TOTAL	234,750,863	26	3,007,552	86	2,111,091	1,624,688	1,971,180	8,714,511	3.71
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	54%	2.180	)	62%	1	.532	3.71	
Pure Premium Indicated	by National Relativity	elativity 23% 0.990			19%	1.055		2.05	i
Pure Premium Present of	Pure Premium Present on Rate Level 23% 3.094			ļ	19%	2	.096	5.19	1
Pure Premium Derived by	oy Formula		2.117 1.549 3.67						

CLASS	GLASS MERCHAN	Т							
4130									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	23,932,508	5	386,043	8	154,670	363,950	279,995	1,184,658	4.95
1/08 through 12/08	22,719,377	4	438,419	3	33,578	297,129	108,175	877,301	3.86
1/09 through 12/09	22,144,429	1	36,893	6	228,595	57,589	270,297	593,374	2.68
1/10 through 12/10	21,538,119	1	5,096	5	230,810	14,694	227,091	477,691	2.22
1/11 through 12/11	22,583,487	0	0	5	115,713	0	183,277	298,990	1.32
5 YR. TOTAL	112,917,920	11	866,451	27	763,366	733,362	1,068,835	3,432,014	3.04
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	31%	1.443		43%	1	.596	3.04	
Pure Premium Indicate	d by National Relativity	34%	1.595		28%	1	.798	3.39	)
Pure Premium Present	on Rate Level	35%	1.585		29%	1	.734	3.32	
Pure Premium Derived	Premium Derived by Formula 1.544 1.693		3.24						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	MIRROR MFG								
4131									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	6,451,554	2	392,305	5	36,508	304,377	48,538	781,728	12.12
1/08 through 12/08	5,073,658	1	150,711	2	625	200,656	13,341	365,333	7.20
1/09 through 12/09	4,495,717	0	0	3	27,890	0	19,189	47,079	1.05
1/10 through 12/10	4,509,980	0	0	3	8,611	0	19,657	28,268	0.63
1/11 through 12/11	2,840,883	0	0	4	71,073	0	106,698	177,771	6.26
5 YR. TOTAL	23,371,792	3	543,016	17	144,707	505,033	207,423	1,400,179	5.99
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	18%	2.943		24%	3	.048	5.99	١
Pure Premium Indicated	by National Relativity	27%	1.002		28%	1	1.330 2.3		<b>;</b>
Pure Premium Present	ure Premium Present on Rate Level 55% 1.890		1	48%	1	.939	3.83	1	
Pure Premium Derived by Formula 1.840						2	.035	3.88	

CLASS	CATHEDRAL OR A	RT GLASS V	VINDOW MFG						
4133									
Industry Group:	Manufacturing				CONVERTED	DLOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,346,823	0	0 0 0 0 0					1,482	0.06
1/08 through 12/08	2,215,713	0	0	0	0	0	705	705	0.03
1/09 through 12/09	1,774,314	0	0	0	0	0	112	112	0.01
1/10 through 12/10	4,186,046	0	0	0	0	0	1,222	1,222	0.03
1/11 through 12/11	3,965,342	0	0	0	0	0	503	503	0.01
5 YR. TOTAL	14,488,238	0	0	0	0	0	4,024	4,024	0.03
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	11%	11% 0.000		18%	0.028		0.03	i
Pure Premium Indicated	by National Relativity	21%	0.932	2	22%	O	.871	1.80	
Pure Premium Present	on Rate Level	68%	0.864	ļ	60%	1	.565	2.43	
Pure Premium Derived I	Premium Derived by Formula 0.783 1.136 1.92								

CLASS	OPTICAL GOODS N	IFG. NOC							
4149									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	69,311,294	0	0	3	73,998	0	66,030	140,028	0.20
5 YR. TOTAL	69,311,294	0	0	3	73,998	0	66,030	140,028	0.20
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		12%	0.107		16%	0	.095	0.20	)
Pure Premium Indicated	by National Relativity	ty 17% 0.109 18%				0	.183	0.29	)
Pure Premium Present	re Premium Present on Rate Level 71% 0.240				66%	0	.251	0.49	1
Pure Premium Derived I	oy Formula		0.202 0.214 0.42						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	OPTICAL GOODS N	AFG NOC							
4150 + +									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	141,639,377	3	265,289	7	125,723	233,036	98,583	722,631	0.51
1/08 through 12/08	149,615,563	0	0	8	94,979	0	158,507	253,486	0.17
1/09 through 12/09	146,812,579	2	36,078	15	315,529	56,911	272,274	680,792	0.46
1/10 through 12/10	184,592,836	3	441,881	13	334,307	155,441	394,401	1,326,030	0.72
1/11 through 12/11	10,034,396	1	26,043	1	1,743	16,011	18,567	62,364	0.62
5 YR. TOTAL	632,694,751	9	769,291	44	872,281	461,399	942,332	3,045,303	0.48
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	29%	0.259		39%	0	.222	0.48	3
Pure Premium Indicated	by National Relativity	35%	0.326	;	30%	0	.351	0.68	3
Pure Premium Present	on Rate Level	36%	0.240	)	31%	0	.251	0.49	)
Pure Premium Derived by Formula 0.276			;	•	0	.270	0.55	i	

CLASS	PULP MFG-GROUN	D WOOD PR	OCESS						
4206									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,297,753	0	0 0 2 21,814 0 27,249 49,063						1.14
1/08 through 12/08	3,770,314	0	0 0 2 87,151 0 20,467 107,618						2.86
1/09 through 12/09	3,550,456	0	0	1	80,957	0	49,651	130,608	3.68
1/10 through 12/10	3,282,796	0	0	0	0	0	20,282	20,282	0.62
1/11 through 12/11	3,565,611	0	0	0	0	0	1,741	1,741	0.05
5 YR. TOTAL	18,466,930	0	0	5	189,922	0	119,390	309,312	1.68
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	14% 1.028 18% 0.647					1.68	;	
Pure Premium Indicated	by National Relativity	ativity 31% 1.186 33% 1.602 2.79				)			
Pure Premium Present of	on Rate Level	55%	1.248	3	49%	1	.246	2.49	1
Pure Premium Derived by	oy Formula		1.198 1.256 2.45						

CLASS	PULP MFG-CHEMIC	CAL PROCES	SS						
4207									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	34,388,931	0							0.18
1/08 through 12/08	22,516,027	1	1 212,735 1 24,714 79,356 16,060 332,865 2 352,520 1 3,238 225,968 29,112 610,838						1.48
1/09 through 12/09	32,358,182	2	2 352,520 1 3,238 225,968					610,838	1.89
1/10 through 12/10	34,702,922	0	0	3	65,505	0	109,077	174,582	0.50
1/11 through 12/11	37,398,775	0	0	3	96,330	0	75,603	171,933	0.46
5 YR. TOTAL	161,364,837	3	565,255	11	211,470	305,324	269,763	1,351,812	0.84
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	24%	0.481		29%	0	.356	0.84	
Pure Premium Indicated	l by National Relativity	ativity 38% 0.906 35% 0.632 1.5							
Pure Premium Present	on Rate Level	38%	0.611		36%	0	.449	1.06	i
Pure Premium Derived I	oy Formula		0.692 0.486 1.18						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	PAPER MFG								
4239									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	137,381,579	7	660,292	32	492,341	542,139	615,910	2,310,682	1.68
1/08 through 12/08	150,388,371	9	1,625,868	37	2,617,548	1,142,509	1,616,694	7,002,619	4.66
1/09 through 12/09	116,066,479	11	941,723	17	1,380,946	831,820	844,124	3,998,613	3.45
1/10 through 12/10	117,760,055	8	656,013	15	675,505	453,932	587,549	2,372,999	2.02
1/11 through 12/11	127,189,430	7	388,469	17	661,660	384,727	683,245	2,118,101	1.67
5 YR. TOTAL	648,785,914	42	4,272,365	118	5,828,000	3,355,127	4,347,522	17,803,014	2.74
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	59%	1.557	•	73%	1	.187	2.74	
Pure Premium Indicated	Premium Indicated by National Relativity 20% 1.111			13%	0	.896	2.01		
Pure Premium Present	Pure Premium Present on Rate Level 21% 1.364			14%	1	.129	2.49	1	
Pure Premium Derived by Formula 1.427					1	.141	2.57		

CLASS	BOX MFG-SET-UP	PAPER							
4240									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,124,898	0	0 0 1 143,052 0 59,338 202,390						2.00
1/08 through 12/08	5,176,390	0	0 0 0 0 0 246 246						0.01
1/09 through 12/09	1,770,280	1	49,446	2	12,134	25,538	54,629	141,747	8.01
1/10 through 12/10	1,741,696	0	0	3	5,643	0	9,260	14,903	0.86
1/11 through 12/11	7,212,467	0	0	1	2,608	0	23,706	26,314	0.37
5 YR. TOTAL	26,025,731	1	49,446	7	163,437	25,538	147,179	385,600	1.48
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	0.818		19%	0	.664	1.48	
Pure Premium Indicated	l by National Relativity	37%	0.834	0.834 39% 0.990 1.82					
Pure Premium Present	on Rate Level	47%	1.211		42%	1	.027	2.24	
Pure Premium Derived I	oy Formula		1.009 0.944 1.95						

CLASS	BOX MFG-FOLDING	PAPER-NO	С						
4243									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	151,335,232	3							
1/08 through 12/08	175,155,408	11							2.08
1/09 through 12/09	169,421,843	3	3 135,939 35 540,347 95,488 707,2					1,478,980	0.87
1/10 through 12/10	176,948,667	4	181,046	41	1,505,757	389,896	1,172,837	3,249,536	1.84
1/11 through 12/11	184,971,154	7	521,162	38	941,520	238,814	1,058,011	2,759,507	1.49
5 YR. TOTAL	857,832,304	28	1,881,193	195	4,284,638	1,902,554	4,578,296	12,646,681	1.47
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	53%	0.719		69%	0	.755	1.47	•
Pure Premium Indicated	I by National Relativity	tivity 23% 0.972 15% 1.025 2.0				)			
Pure Premium Present	on Rate Level	24%	0.800		16%	0	.761	1.56	
Pure Premium Derived I	oy Formula		0.797 0.796 1.59						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	CORRUGATED OR	FIBER BOAI	RD CONTAINER	MFG					
4244									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	98,601,587	3	22 325,666 15,666 1						1.34
1/08 through 12/08	101,301,018	1	1     15,426     20     329,459     12,870     457,507     815,262						0.80
1/09 through 12/09	109,288,413	8	856,651	23	482,524	705,849	574,302	2,619,326	2.40
1/10 through 12/10	115,370,946	4	131,552	11	513,145	124,732	375,997	1,145,426	0.99
1/11 through 12/11	124,607,217	5	289,048	23	684,200	213,529	715,342	1,902,119	1.53
5 YR. TOTAL	549,169,181	21	1,375,774	99	2,535,894	1,072,284	2,814,565	7,798,517	1.42
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	47%	0.712		60%	0	.708	1.42	!
Pure Premium Indicated	l by National Relativity	elativity 26% 1.081			20%	1.159		2.24	
Pure Premium Present	ure Premium Present on Rate Level 27% 0.896		;	20%	0.822		1.72		
Pure Premium Derived	oy Formula	0.858 0.821 1.68							

CLASS	PAPER COATING								
4250									
Industry Group: I	Manufacturing				CONVERTED	LOSSES			
Hazard Gi	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	82,733,706	5	471,744	13	179,573	439,161	270,389	1,360,867	1.65
1/08 through 12/08	87,345,742	3	149,668	26	521,692	106,638	635,290	1,413,288	1.62
1/09 through 12/09	99,966,660	5	635,138	13	289,575	338,993	337,149	1,600,855	1.60
1/10 through 12/10	104,692,004	4	686,942	28	1,024,247	246,047	624,125	2,581,361	2.47
1/11 through 12/11	97,174,947	7	328,716	27	686,439	244,529	565,508	1,825,192	1.88
5 YR. TOTAL	471,913,059	24	2,272,208	107	2,701,526	1,375,368	2,432,461	8,781,563	1.86
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	40%	1.054		50%	0	.807	1.86	
Pure Premium Indicated	by National Relativity	30% 0.780			25%	0.766		1.55	i
Pure Premium Present of	ure Premium Present on Rate Level 30% 0.701			25%	0.614		1.32		
Pure Premium Derived b	oy Formula		0.866 0.749 1.62						!

CLASS	STATIONERY MFG								
4251									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEMN	NITY LIKELY INDEMNITY NOT-		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	26,373,562	0	0	2	36,735	0	24,423	61,158	0.23
1/08 through 12/08	20,271,539	0	0	6	90,426	0	113,450	203,876	1.01
1/09 through 12/09	21,859,477	1	84,366	6	34,210	72,346	99,630	290,552	1.33
1/10 through 12/10	21,258,908	0	0	5	38,441	0	52,809	91,250	0.43
1/11 through 12/11	21,848,097	1	59,325	6	90,639	169,819	94,359	414,142	1.90
5 YR. TOTAL	111,611,583	2	143,691	25	290,451	242,165	384,671	1,060,978	0.95
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	24%	0.389		32%	0.562		0.95	;
Pure Premium Indicate	d by National Relativity	38%	1.285		34%	1	.372	2.66	i
Pure Premium Present	on Rate Level	38%	0.873		34%	0	.835	1.71	
Pure Premium Derived	e Premium Derived by Formula 0.913 0.930		0.913			0	.930	1.84	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	FIBER GOODS MF	3							
4263									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	15,408,580	1	4,128	4	93,317	0	219,220	316,665	2.06
1/08 through 12/08	10,680,087	1	32,984	4	93,104	64,881	212,895	403,864	3.78
1/09 through 12/09	8,741,748	2	69,422	6	146,900	38,797	652,411	907,530	10.38
1/10 through 12/10	11,220,073	1	28,510	5	303,131	20,787	403,950	756,378	6.74
1/11 through 12/11	15,176,520	0	0	5	111,797	0	138,785	250,582	1.65
5 YR. TOTAL	61,227,008	5	135,044	24	748,249	124,465	1,627,261	2,635,019	4.30
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		22%	1.443		36%	2	.861	4.30	1
Pure Premium Indicated	by National Relativity	ty 39% 0.902 32% 0.953		0.953		1.86	i		
Pure Premium Present of	Premium Present on Rate Level 39% 1.206		32% 2.018		3.22				
Pure Premium Derived b	oy Formula		1.140	)		1	.981	3.12	!

CLASS	BAG MFG PLAST	IC OR PAPE	R						
4273									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,959,619	4	4 145,498 3 47,398 177,227 95,077 465,200						1.79
1/08 through 12/08	25,921,031	3	3 233,321 2 22,023 418,534 37,972 711,850						2.75
1/09 through 12/09	29,566,035	1	53,628	6	182,382	34,553	139,883	410,446	1.39
1/10 through 12/10	29,546,300	0	0	11	415,688	0	197,821	613,509	2.08
1/11 through 12/11	29,903,773	5	577,472	5	230,888	431,918	153,257	1,393,535	4.66
5 YR. TOTAL	140,896,758	13	1,009,919	27	898,379	1,062,232	624,010	3,594,540	2.55
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	29%	1.354	ļ	39%	1	.197	2.55	i
Pure Premium Indicated	by National Relativity	National Relativity 35% 0.964 30% 1.112				2.08	;		
Pure Premium Present of	on Rate Level	36%	1.031		31%	1	.110	2.14	
Pure Premium Derived by	oy Formula		1.101 1.145 2.25						

CLASS	PAPER GOODS MF	G NOC							
4279									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	87,806,731	4	455,022	26	360,479	645,474	520,407	1,981,382	2.26
1/08 through 12/08	89,555,262	3							1.18
1/09 through 12/09	94,046,523	4	233,321	19	654,991	926,073	715,371	2,529,756	2.69
1/10 through 12/10	101,611,561	2	10,800	23	436,859	3,553	581,860	1,033,072	1.02
1/11 through 12/11	109,435,314	3	507,656	21	720,121	478,050	843,246	2,549,073	2.33
5 YR. TOTAL	482,455,391	16	1,452,127	111	2,426,268	2,193,533	3,078,330	9,150,258	1.90
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	43%	0.804		63%	1	.093	1.90	1
Pure Premium Indicated	by National Relativity	ivity 28% 1.077 18% 1.143				2.22			
Pure Premium Present	on Rate Level	29%	0.854		19%	1.072		1.93	1
Pure Premium Derived	by Formula	0.895 1.098 1.99						1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	DRESS PATTERN	MFG-PAPER							
4282									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	790,433	0	0	2	23,056	0	22,020	45,076	5.70
1/08 through 12/08	25,337	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	2,175	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	817,945	0	0	2	23,056	0	22,020	45,076	5.51
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	4%	2.819		4%	2	.692	5.51	
Pure Premium Indicated	by National Relativity	13%	0.254		14%	0	.552	0.81	
Pure Premium Present	on Rate Level	83%	1.641		82%	0	.791	2.43	3
Pure Premium Derived	by Formula	1.508				0	.834	2.34	

CLASS	BUILDING OR ROO	FING PAPE	R OR FELT PREP	ARATION-N	O INSTALLATION	N			
4283									
Industry Group:	Manufacturing				CONVERTED	DLOSSES			
Hazard G	roup: C	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,121,120	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,895,434	0	0 0 0 0					322	0.02
1/09 through 12/09	1,989,898	0	0	0	0	0	1,390	1,390	0.07
1/10 through 12/10	3,350,080	0	0	0	0	0	14,185	14,185	0.42
1/11 through 12/11	2,695,637	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	11,052,169	0	0	0	0	0	15,897	15,897	0.14
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	11%	0.000	)	16%	0	.144	0.14	
Pure Premium Indicated	by National Relativity	38%	0.806	0.806 40% 0.806 1.61					
Pure Premium Present of	re Premium Present on Rate Level 51% 1.216 44% 1.486		2.70						
Pure Premium Derived by	oy Formula		0.926 0.999 1.93						

CLASS	PRINTING								
4299									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	331,348,676	16	1,439,545	64	2,871,829	1,340,326	2,064,451	7,716,151	2.33
1/08 through 12/08	281,906,617	6	579,326	67	1,722,660	728,676	1,699,545	4,730,207	1.68
1/09 through 12/09	248,664,411	9	294,668	67	1,652,067	199,254	1,640,431	3,786,420	1.52
1/10 through 12/10	251,023,161	12	1,223,985	58	944,011	969,398	1,229,274	4,366,668	1.74
1/11 through 12/11	257,302,323	11	666,755	34	866,514	518,750	1,374,241	3,426,260	1.33
5 YR. TOTAL	1,370,245,188	54	4,204,279	290	8,057,081	3,756,404	8,007,942	24,025,706	1.75
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	69%	0.895		87%	0	.859	1.75	i
Pure Premium Indicated	I by National Relativity	rity 15% 0.864 6% 0.942 1.				1.81			
Pure Premium Present	on Rate Level	16%	0.943		7%	0	.844	1.79	
Pure Premium Derived I	oy Formula		0.898		-	0	.863	1.76	;

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	WALLPAPER MFG								
4301									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	
Pure Premium Indicated	by National Relativity	0% 0.000			0%	0	.000	0.00	
Pure Premium Present of	on Rate Level	100% 0.664 100%			0	.366	1.03		
Pure Premium Derived b	oy Formula		0.664 0.366 1.03						

CLASS	NEWSPAPER PUBI	ISHING							
4304									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	55,303,449	5	5 373,916 31 700,144 312,233 889,282 2,275,575						
1/08 through 12/08	52,432,933	5	5 348,096 17 139,344 162,145 301,023 950,608						1.81
1/09 through 12/09	39,631,568	3	3 336,781 23 783,216 171,189 577,562 1,868						4.72
1/10 through 12/10	42,657,857	4	46,765	25	1,021,162	160,307	900,828	2,129,062	4.99
1/11 through 12/11	29,139,112	4	216,244	2	32,689	689,079	96,507	1,034,519	3.55
5 YR. TOTAL	219,164,919	21	1,321,802	98	2,676,555	1,494,953	2,765,202	8,258,512	3.77
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	42%	1.824	ļ	58%	1	.944	3.77	
Pure Premium Indicated	by National Relativity	29% 1.554 21%				.799	3.35		
Pure Premium Present of	emium Present on Rate Level 29% 1.687			•	21%	21% 1.868			i
Pure Premium Derived b	oy Formula		1.706	;		1	.898	3.60	

CLASS	BOOKBINDING								
4307									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	5,134,086	0	0	1	4,593	0	5,561	10,154	0.20
1/08 through 12/08	4,297,979	0	0	1	25,185	0	27,497	52,682	1.23
1/09 through 12/09	3,461,193	0	0	1	12,192	0	2,933	15,125	0.44
1/10 through 12/10	2,805,749	0	0	2	5,533	0	14,408	19,941	0.71
1/11 through 12/11	2,612,919	0	0	0	0	0	671	671	0.03
5 YR. TOTAL	18,311,926	0	0	5	47,503	0	51,070	98,573	0.54
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	11%	0.259	1	14%	0	.279	0.54	ļ
Pure Premium Indicate	d by National Relativity	44%	0.861		43%	0	.879	1.74	
Pure Premium Present	on Rate Level	45%	0.675		43%	0	.670	1.35	1
Pure Premium Derived	by Formula	•	0.711			0	.705	1.42	!

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

Г								21120	11VL 4/1/2013
CLASS	PHOTOENGRAVIN	G							
4351									
Industry Group:	Manufacturing				CONVERTE	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,108,602	0	0	0	0	0	2,864	2,864	0.07
1/08 through 12/08	4,028,749	0	0	2	390,762	0	81,411	472,173	11.72
1/09 through 12/09	3,059,082	0	0	0	0	0	2,507	2,507	0.08
1/10 through 12/10	3,425,484	0	0	0	0	0	16,708	16,708	0.49
1/11 through 12/11	2,818,432	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	17,440,349	0	0	2	390,762	0	103,490	494,252	2.83
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	10%	2.241		12%	C	.593	2.83	1
Pure Premium Indicated	by National Relativity	ivity 24% 0.200 26% 0.353				0.55	i		
Pure Premium Present	on Rate Level	66% 0.611		62%	0.429		1.04		
Pure Premium Derived	by Formula		0.675 0.429 1.10						

CLASS	ENGRAVING								
4352									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,943,572	0	0	0	0	0	1,138	1,138	0.02
1/08 through 12/08	4,364,109	1	8,470	1	9,358	67,472	35,384	120,684	2.77
1/09 through 12/09	3,812,127	0	0	1	3,643	0	8,757	12,400	0.33
1/10 through 12/10	3,946,690	0	0	0	0	0	3,556	3,556	0.09
1/11 through 12/11	4,192,042	0	0	3	22,577	0	15,919	38,496	0.92
5 YR. TOTAL	21,258,540	1	8,470	5	35,578	67,472	64,754	176,274	0.83
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	10%	0.207	,	15%	0	.622	0.83	•
Pure Premium Indicated	by National Relativity	32%	0.642	<u> </u>	34%	0	.726	1.37	
Pure Premium Present	on Rate Level	58%	0.458	}	51%	0	.633	1.09	1
Pure Premium Derived	by Formula		0.492 0.663 1.16						i

CLASS	MOTION PICTURE:	DEVELOPM	ENT OF NEGATIV	/ES, PRINTI	NG AND ALL SUI	BSEQUENT			
4360	OPERATIONS								
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,730,781	0	0	0	0	0	3,574	3,574	0.13
1/08 through 12/08	3,303,050	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,393,566	0	0 0 0 0 0 396 39					396	0.03
1/10 through 12/10	1,814,657	1	72,640	0	0	113,663	3,961	190,264	10.49
1/11 through 12/11	2,191,823	1	670	0	0	14,401	0	15,071	0.69
5 YR. TOTAL	11,433,877	2	73,310	0	0	128,064	7,931	209,305	1.83
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	10%	0.641		11%	1	.189	1.83	
Pure Premium Indicated	l by National Relativity	26%	0.327	0.327 27% 0.300 0.63				;	
Pure Premium Present	on Rate Level	64%	0.818		62%	0	.615	1.43	
Pure Premium Derived I	oy Formula		0.673			0	.593	1.27	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	DUOTOCDADUED	ALL EMPLOY	VEEC & CLEDICA	L CALECD	DEONE DRIVER				
CLASS	PHOTOGRAPHER-	ALL EMPLO	TEES & CLERICA	IL, SALESPI	EKSUNS, DRIVER	13			
4361									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	99,603,970	3	182,749	10	121,552	150,071	141,088	595,460	0.60
1/08 through 12/08	84,696,803	6	221,236	13	360,235	214,992	283,819	1,080,282	1.28
1/09 through 12/09	74,246,150	3	257,433	10	109,666	236,015	206,868	809,982	1.09
1/10 through 12/10	81,390,854	3	330,436	12	123,115	82,881	273,351	809,783	1.00
1/11 through 12/11	76,843,601	1	33,309	6	40,571	29,449	101,316	204,645	0.27
5 YR. TOTAL	416,781,378	16	1,025,163	51	755,139	713,408	1,006,442	3,500,152	0.84
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	34%	0.427	,	46%	0	.413	0.84	
Pure Premium Indicated	by National Relativity	33%	0.445	i	27%	0	0.581 1.03		1
Pure Premium Present of	Premium Present on Rate Level         33%         0.523         27%         0.534         1		1.06	i					
Pure Premium Derived b	ure Premium Derived by Formula 0.465					0	.491	0.96	

CLASS	RUBBER GOODS N	IFG NOC							
4410									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	146,134,391	13							2.96
1/08 through 12/08	141,622,459	14							2.59
1/09 through 12/09	110,437,067	10	10 833,209 43 1,189,001 1,672,665 1,359,133					5,054,008	4.58
1/10 through 12/10	123,135,569	6	614,457	34	771,154	816,147	945,431	3,147,189	2.56
1/11 through 12/11	143,069,407	9	1,108,316	54	978,215	1,189,011	990,840	4,266,382	2.98
5 YR. TOTAL	664,398,893	52	4,023,884	232	5,868,629	5,004,723	5,556,907	20,454,143	3.08
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	63%	1.489		81%	1	.590	3.08	
Pure Premium Indicated	by National Relativity	ativity 18% 1.480 9% 1.556 3.04							
Pure Premium Present	on Rate Level	19%	1.548		10%	1	.446	2.99	1
Pure Premium Derived I	oy Formula		1.499		•	1	.573	3.07	•

CLASS	BOOT OR SHOE M	FG-RUBBER							
4417									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	ity 9% 0.145 10% 0.105				.105	0.25	i	
Pure Premium Present	on Rate Level	91% 1.221 90			90%	90% 0.880			1
Pure Premium Derived	by Formula		1.124			0	.803	1.93	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

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CLASS	RUBBER TIRE MFG	•							
4420									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	291,445,068	38	5,659,478	134	8,139,485	4,161,149	5,808,416	23,768,528	8.16
1/08 through 12/08	290,972,879	35	7,242,043	124	7,439,228	5,914,368	4,621,970	25,217,609	8.67
1/09 through 12/09	285,171,122	20	2,736,310	124	7,685,093	2,056,506	4,319,912	16,797,821	5.89
1/10 through 12/10	293,996,359	29	4,833,482	113	5,863,239	3,718,076	4,866,934	19,281,731	6.56
1/11 through 12/11	313,239,131	33	5,561,043	114	6,625,611	3,016,134	4,746,826	19,949,614	6.37
5 YR. TOTAL	1,474,824,559	155	26,032,356	609	35,752,656	18,866,233	24,364,058	105,015,303	7.12
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	100%	4.189		100%	2	.931	7.12	?
Pure Premium Indicated	by National Relativity	Relativity 0% 2.100		)	0%	1.345		3.45	5
Pure Premium Present	Pure Premium Present on Rate Level 0% 4.063		}	0%	2	.885	6.95	;	
Pure Premium Derived I	by Formula	4.189				2	.931	7.12	2

CLASS	MAGNETIC AND O	PTICAL REC	ORDING MEDIA I	MFG.					
4431									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Froup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	49,079,689	0	0	10	257,814	0	215,171	472,985	0.96
1/08 through 12/08	34,941,171	1	1 28,601 4 23,343 36,974 89,774 178,692						0.51
1/09 through 12/09	17,642,469	1	67,512	2	4,557	155,104	14,584	241,757	1.37
1/10 through 12/10	11,163,495	1	20,930	1	19,026	97,835	21,238	159,029	1.43
1/11 through 12/11	19,011,896	0	0	1	10,461	0	10,501	20,962	0.11
5 YR. TOTAL	131,838,720	3	117,043	18	315,201	289,913	351,268	1,073,425	0.81
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premiun	า	22%	0.328		30%	0	.486	0.81	
Pure Premium Indicated	d by National Relativity	34%	0.599	1	35%	0	.714	1.31	
Pure Premium Present	on Rate Level	44%	0.553		35%	0	.626	1.18	3
Pure Premium Derived by Formula         0.519         0.615         1.13					3				

CLASS	PEN MFG								
4432									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	6,536,827	0	0	0	0	0	0	0	0.00
1/11 through 12/11	11,019,854	0	0	2	47,120	0	103,049	150,169	1.36
5 YR. TOTAL	17,556,681	0	0	2	47,120	0	103,049	150,169	0.86
			INDEMNITY			MEDICAL		TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		10%	0.268	1	13%	C	.587	0.86	3
Pure Premium Indicated	by National Relativity	24% 0.464			25%	0.512		0.98	3
Pure Premium Present of	n Present on Rate Level 66% 0.558			}	62%	C	.541	1.10	)
Pure Premium Derived b	y Formula		0.506	;		C	.540	1.05	·

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	LACOUED OF WAR	ACQUER OR VARNISH MANUFACTURING								
CLASS	LACQUER OR VAR	NISH MANU	FACTURING							
4439										
Industry Group:	Manufacturing				CONVERTE	LOSSES				
Hazard G	roup: D	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	12,777	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	179,995	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	24,340	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	550,472	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	373,956	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	1,141,540	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	4%	0.000	)	5%	0	.000	0.00	)	
Pure Premium Indicated	by National Relativity	ational Relativity 20% 0.722		2	21%	0.884		1.61		
Pure Premium Present of	Pure Premium Present on Rate Level 76% 0.915		5	74%	0	.783	1.70	)		
Pure Premium Derived by Formula 0.840			)		0	.765	1.61	•		

CLASS	PLASTICS MFG: FA	BRICATED	PRODUCTS NOC	;					
4452									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	122,028,241	11	11 1,118,876 40 629,169 869,394 1,026,579						2.99
1/08 through 12/08	108,313,639	4	209,287	36	1,170,085	132,221	1,441,476	2,953,069	2.73
1/09 through 12/09	104,973,728	3	332,246	24	241,084	632,900	519,290	1,725,520	1.64
1/10 through 12/10	83,256,476	8	456,115	24	668,436	740,381	995,234	2,860,166	3.44
1/11 through 12/11	86,001,856	4	120,365	24	585,960	126,886	855,452	1,688,663	1.96
5 YR. TOTAL	504,573,940	30	2,236,889	148	3,294,734	2,501,782	4,838,031	12,871,436	2.55
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	53%	1.096	;	75%	1	.455	2.55	
Pure Premium Indicated	by National Relativity	y National Relativity 23% 1.222			12%	1.365		2.59	)
Pure Premium Present	Pure Premium Present on Rate Level 24% 1.326		;	13% 1.582		2.91			
Pure Premium Derived I	Formula 1.180 1.461						2.64		

CLASS	PLASTICS MFG: SH	HEETS, ROD	S, OR TUBES						
4459									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	147,992,703	9	766,164	49	1,264,468	479,098	1,378,568	3,888,298	2.63
1/08 through 12/08	160,748,034	6	1,603,877	40	459,749	1,172,236	700,591	3,936,453	2.45
1/09 through 12/09	149,735,242	8	953,453	44	1,046,808	679,381	933,844	3,613,486	2.41
1/10 through 12/10	160,564,185	7	469,130	36	819,556	440,237	1,215,721	2,944,644	1.83
1/11 through 12/11	167,599,647	11	1,053,436	44	1,937,462	947,391	1,500,841	5,439,130	3.25
5 YR. TOTAL	786,639,811	41	4,846,060	213	5,528,043	3,718,343	5,729,565	19,822,011	2.52
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	59%	1.319		78%	1	.201	2.52	!
Pure Premium Indicated	l by National Relativity	20% 1.032			11%	1	.139	2.17	•
Pure Premium Present	ure Premium Present on Rate Level 21% 1.116			11%	1.123		2.24		
Pure Premium Derived I	oy Formula		1.219			1	.186	2.41	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CABLE MFG-INSUL	ATED ELEC	TRICAL						
4470									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	156,635,589	6	358,610	23	569,564	113,558	768,072	1,809,804	1.16
1/08 through 12/08	141,495,443	6	1,170,552	14	595,718	802,462	654,667	3,223,399	2.28
1/09 through 12/09	140,550,333	8	958,263	23	379,013	1,364,096	702,550	3,403,922	2.42
1/10 through 12/10	123,947,071	4	122,624	24	732,311	239,859	1,015,448	2,110,242	1.70
1/11 through 12/11	131,318,729	4	382,907	17	308,225	532,141	486,808	1,710,081	1.30
5 YR. TOTAL	693,947,165	28	2,992,956	101	2,584,831	3,052,116	3,627,545	12,257,448	1.77
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	52%	0.804		69%	0	.963	1.77	•
Pure Premium Indicated	ure Premium Indicated by National Relativity 24% 0.924			15%	0.877		1.80		
Pure Premium Present	Pure Premium Present on Rate Level 24% 0.9		0.915		16%	0	.941	1.86	i
Pure Premium Derived	ure Premium Derived by Formula					0	.947	1.81	

CLASS	PLASTICS MANUFA	ACTURING: I	MOLDED PRODU	CTS NOC					
4484									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	463,037,960	22	1,277,817	129	2,321,029	1,590,806	2,867,693	8,057,345	1.74
1/08 through 12/08	430,287,478	21	2,091,926	119	2,938,485	2,309,416	2,879,152	10,218,979	2.38
1/09 through 12/09	403,459,542	17	1,523,297	102	3,104,889	1,351,823	2,702,834	8,682,843	2.15
1/10 through 12/10	419,574,131	17	1,230,156	102	2,079,443	532,082	2,396,105	6,237,786	1.49
1/11 through 12/11	450,121,734	27	2,878,835	125	2,757,390	2,844,622	3,259,997	11,740,844	2.61
5 YR. TOTAL	2,166,480,845	104	9,002,031	577	13,201,236	8,628,749	14,105,781	44,937,797	2.07
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	l	89%	1.025		100%	1	.049	2.07	
Pure Premium Indicated	by National Relativity	rity 5% 1.018			0%	1.228		2.25	
Pure Premium Present of	ure Premium Present on Rate Level 6% 1.142			0%	0% 1.136		2.28		
Pure Premium Derived b	oy Formula	1.032	-	•	1	.049	2.08		

CLASS	FABRIC COATING	OR IMPREG	NATING NOC						
4493									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,529,082	0	0	2	4,561	0	10,485	15,046	0.43
1/08 through 12/08	2,312,053	0	0	0	0	0	5,654	5,654	0.25
1/09 through 12/09	2,113,807	0	0	0	0	0	5,816	5,816	0.28
1/10 through 12/10	2,452,113	0	0	0	0	0	0	0	0.00
1/11 through 12/11	7,405,889	0	0	1	497	0	5,502	5,999	0.08
5 YR. TOTAL	17,812,944	0	0	3	5,058	0	27,457	32,515	0.18
			INDEMNITY			MEDICAL		TOTA	ŇL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	14%	0.028	1	17%	C	.154	0.18	3
Pure Premium Indicated	by National Relativity	ty 42% 0.955			41%	1.070		2.03	3
Pure Premium Present of	Pure Premium Present on Rate Level 44% 1.353			}	42%	1	.170	2.52	2
Pure Premium Derived b	oy Formula		1.000	)		C	.956	1.96	;

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

I	ELLECTIVE 4/1/2010								
CLASS	ANALYTICAL LABO	DRATORIES	OR ASSAYING -	INCLUDING	LABORATORY, 0	DUTSIDE			
4511	EMPLOYEES, COL	LECTORS O	F SAMPLES, & D	RIVERS					
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	400,956,299	2	26,105	19	552,941	68,984	471,662	1,119,692	0.28
1/08 through 12/08	432,701,545	4	319,732	14	462,955	287,892	463,931	1,534,510	0.36
1/09 through 12/09	462,372,779	5	336,258	6	33,917	231,725	242,980	844,880	0.18
1/10 through 12/10	511,024,764	7	93,630	19	401,527	154,461	611,365	1,260,983	0.25
1/11 through 12/11	498,496,847	8	622,817	17	237,632	753,463	374,730	1,988,642	0.40
5 YR. TOTAL	2,305,552,234	26	1,398,542	75	1,688,972	1,496,525	2,164,668	6,748,707	0.29
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	ı	47%	0.134	-	62%	0	.159	0.29	١
Pure Premium Indicated	ure Premium Indicated by National Relativity 26% 0.273			3	19%	0.320		0.59	)
Pure Premium Present	Pure Premium Present on Rate Level 27% 0.217		,	19%	0	.205	0.42	!	
Pure Premium Derived by Formula 0.193						0	.198	0.39	

CLASS	INK MFG								
4557									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	44,353,221	3	161,156	13	470,301	71,227	478,445	1,181,129	2.66
1/08 through 12/08	40,258,595	4	518,751	11	174,840	607,793	437,608	1,738,992	4.32
1/09 through 12/09	49,480,659	2	336,396	9	364,050	145,177	317,650	1,163,273	2.35
1/10 through 12/10	57,289,376	3	109,094	18	481,108	198,246	532,462	1,320,910	2.31
1/11 through 12/11	57,235,867	3	169,101	12	295,168	214,515	312,716	991,500	1.73
5 YR. TOTAL	248,617,718	15	1,294,498	63	1,785,467	1,236,958	2,078,881	6,395,804	2.57
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	36%	1.239	)	49%	1	.334	2.57	
Pure Premium Indicated	Premium Indicated by National Relativity 32% 0.868		3	25%	0.970		1.84		
Pure Premium Present of	ure Premium Present on Rate Level 32% 1.018		}	26% 1.093		2.11			
Pure Premium Derived b	Premium Derived by Formula 1.050					1	.180	2.23	

CLASS	PAINT MFG								
4558									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	37,509,210	0	0	6	105,202	0	181,049	286,251	0.76
1/08 through 12/08	32,727,629	1	5,067	7	304,998	5,017	157,056	472,138	1.44
1/09 through 12/09	39,800,901	0	0	9	152,514	0	133,692	286,206	0.72
1/10 through 12/10	38,413,679	2	39,266	2	14,888	96,162	23,194	173,510	0.45
1/11 through 12/11	38,448,632	3	62,955	3	70,046	63,767	138,461	335,229	0.87
5 YR. TOTAL	186,900,051	6	107,288	27	647,648	164,946	633,452	1,553,334	0.83
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	27%	0.404		35%	0	.427	0.83	1
Pure Premium Indicated	I by National Relativity	36% 0.612 32%				0	.772	1.38	;
Pure Premium Present	ure Premium Present on Rate Level 37% 0.689		1	33%	0.617		1.31		
Pure Premium Derived I	oy Formula		0.584			0	.600	1.18	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	SALT BORAX OR F	OTASH PRO	DUCING OR REI	FINING & DR	IVERS				
4568									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	352,770	0	0	0	0	0	0	0	0.00
1/08 through 12/08	380,831	0	0	0	0	0	0	0	0.00
1/09 through 12/09	2,395	0	0	0	0	0	0	0	0.00
1/10 through 12/10	270,966	0	0	0	0	0	0	0	0.00
1/11 through 12/11	911,341	0	0	2	4,461	0	26,628	31,089	3.41
5 YR. TOTAL	1,918,303	0	0	2	4,461	0	26,628	31,089	1.62
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	6%	6% 0.233		7%	1	.388	1.62	2
Pure Premium Indicated	by National Relativity	vity 38% 0.902		!	40%	0.811		1.71	
Pure Premium Present of	Pure Premium Present on Rate Level 56% 1.286		;	53%	0	.971	2.26	5	
Pure Premium Derived b	oy Formula	ormula 1.077				0	.936	2.01	

CLASS	PHOSPHATE WOR	KS & DRIVE	RS						
4581									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	51,931,356	2	23,858	7	136,231	32,218	130,662	322,969	0.62
1/08 through 12/08	59,542,032	2	20,919	5	99,513	22,552	247,242	390,226	0.66
1/09 through 12/09	60,152,014	1	32,932	1	3,639	183,761	22,974	243,306	0.41
1/10 through 12/10	46,115,594	1	44,674	2	50,881	9,396	158,153	263,104	0.57
1/11 through 12/11	69,466,180	0	0	4	82,523	0	166,402	248,925	0.36
5 YR. TOTAL	287,207,176	6	122,383	19	372,787	247,927	725,433	1,468,530	0.51
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		25%	0.172		39%	0	.339	0.51	
Pure Premium Indicated	by National Relativity	y 33% 0.288			30%	0.377		0.67	•
Pure Premium Present of	ure Premium Present on Rate Level 42% 0.377		•	31%	0.547		0.92		
Pure Premium Derived b	y Formula		0.296 0.415 0.71						

CLASS	FERTILIZER MFG 8	DRIVERS							
4583									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	13,876,238	2	514,799	10	210,540	394,735	262,950	1,383,024	9.97
1/08 through 12/08	12,135,614	1	203,646	7	152,293	204,692	248,581	809,212	6.67
1/09 through 12/09	12,220,950	0	0	2	15,404	0	41,209	56,613	0.46
1/10 through 12/10	13,574,465	0	0	11	304,642	0	487,156	791,798	5.83
1/11 through 12/11	14,621,037	0	0	7	233,141	0	177,934	411,075	2.81
5 YR. TOTAL	66,428,304	3	718,445	37	916,020	599,427	1,217,830	3,451,722	5.20
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	31%	2.460		43%	2	.736	5.20	)
Pure Premium Indicated	d by National Relativity	34%	1.899		28%	2	.297	4.20	)
Pure Premium Present	on Rate Level	35%	2.742		29%	3	.033	5.78	
Pure Premium Derived by Formula 2.368				2	.699	5.07	•		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

		RUG, MEDICINE OR PHARMACEUTICAL PREPARATION, COMPOUNDING, OR BLENDING-NO								
CLASS	DRUG, MEDICINE	OR PHARMA	CEUTICAL PREP	ARATION, C	OMPOUNDING, O	OR BLENDING-N	0			
4611	MFG OF INGREDIE	NTS								
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	641,811,458	13	864,921	35	1,041,476	511,628	1,130,422	3,548,447	0.55	
1/08 through 12/08	634,746,247	8	473,447	28	989,087	594,571	903,268	2,960,373	0.47	
1/09 through 12/09	593,264,880	4	4 280,919		1,118,808	229,431	1,000,862	2,630,020	0.44	
1/10 through 12/10	679,021,663	15	1,825,991	42	511,329	920,310	784,125	4,041,755	0.60	
1/11 through 12/11	640,008,942	10	387,873	41	662,045	466,975	1,050,528	2,567,421	0.40	
5 YR. TOTAL	3,188,853,190	50	3,833,151	179	4,322,745	2,722,915	4,869,205	15,748,016	0.49	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	61%	0.256		74%	0	.238	0.49	١	
Pure Premium Indicated	ium Indicated by National Relativity 19% 0.432		!	13% 0.484		.484	0.92			
Pure Premium Present on Rate Level 20% 0.303		•	13%	0	.243	0.55	i			
Pure Premium Derived by Formula 0.300			)		0	.271	0.57			

CLASS	OXYGEN OR HYDR	OGEN MFG	& DRIVERS						
4635									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	34,120,207	4	253,797	4	131,672	143,888	85,877	615,234	1.80
1/08 through 12/08	39,880,058	2	252,493	7	185,835	747,963	244,970	1,431,261	3.59
1/09 through 12/09	39,742,600	0	0	6	596,364	0	417,876	1,014,240	2.55
1/10 through 12/10	44,017,630	1	14,323	12	943,389	5,792	382,459	1,345,963	3.06
1/11 through 12/11	43,504,157	3	510,939	13	283,435	151,061	325,692	1,271,127	2.92
5 YR. TOTAL	201,264,652	10	1,031,552	42	2,140,695	1,048,704	1,456,874	5,677,825	2.82
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		35%	1.576		47%	1	.245	2.82	
Pure Premium Indicated	by National Relativity	elativity 32% 1.234			26%	1.222		2.46	i
Pure Premium Present	Pure Premium Present on Rate Level 33% 1.231			27%	1.253		2.48		
Pure Premium Derived I	oy Formula		1.353	1	•	1	.241	2.59	

CLASS	GLUE MFG & DRIV	ERS							
4653									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,573,740	1	9,340	4	49,866	3,568	52,301	115,075	2.52
1/08 through 12/08	4,698,833	0	0	0	0	0	6,984	6,984	0.15
1/09 through 12/09	5,212,085	0	0	0	0	0	21,386	21,386	0.41
1/10 through 12/10	5,651,952	0	0 0		1,593	0	4,327	5,920	0.11
1/11 through 12/11	6,754,049	0	0	3	268,987	0	179,516	448,503	6.64
5 YR. TOTAL	26,890,659	1	9,340	8	320,446	3,568	264,514	597,868	2.22
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		14%	1.226		19%	0	.997	2.22	!
Pure Premium Indicated	by National Relativity	26% 0.777			28%	1.266		2.04	ļ
Pure Premium Present of	Premium Present on Rate Level 60% 0.987				53%	0	.898	1.89	1
Pure Premium Derived b	y Formula		0.966			1	.020	1.99	١

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	ELLECTIVE 4/1/2010								
CLASS	RENDERING WORK	(S NOC & DE	RIVERS						
4665									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,746,127	6	182,520	4	191,799	536,900	437,089	1,348,308	6.50
1/08 through 12/08	24,826,410	6	252,445	13	129,593	286,975	231,200	900,213	3.63
1/09 through 12/09	23,767,684	3	526,410	8	759,441	338,623	563,759	2,188,233	9.21
1/10 through 12/10	34,888,409	4	4 683,096		614,027	861,948	861,655	3,020,726	8.66
1/11 through 12/11	26,470,259	3	141,159	4	134,361	223,060	204,226	702,806	2.66
5 YR. TOTAL	130,698,889	22	1,785,630	36	1,829,221	2,247,506	2,297,929	8,160,286	6.24
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	46%	2.766		61%	3	.478	6.24	ļ
Pure Premium Indicated	by National Relativity	27% 3.572			19%	3.110		6.68	;
Pure Premium Present	Pure Premium Present on Rate Level 27% 3.686		;	20% 3.600		7.29			
Pure Premium Derived	by Formula	•	3.232			3	.432	6.66	i

CLASS	COTTONSEED OIL	MFG-MECH/	ANICAL & DRIVE	RS					
4670									
Industry Group:	Manufacturing				CONVERTE	DLOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	75,885	0	0	0	0	0	0	0	0.00
1/08 through 12/08	63,927	0	0	0	0	0	0	0	0.00
1/09 through 12/09	50,735	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	190,547	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	1	3% 0.000			4%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	21%	3.140	)	22% 6.935 10.08			8	
Pure Premium Present	re Premium Present on Rate Level 76% 1.913		3	74% 2.252		4.17			
Pure Premium Derived	by Formula 2.113				·	3	.192	5.31	

CLASS	OIL MFG-VEGETAE	BLE-NOC							
4683									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	3,417,898	0	0	0	0	0	0	0	0.00
1/08 through 12/08	3,530,965	2	125,042	0	0	127,710	524	253,276	7.17
1/09 through 12/09	3,581,170	3	500,963	0	0	288,688	959	790,610	22.08
1/10 through 12/10	3,974,411	0	0	0	0	0	12,626	12,626	0.32
1/11 through 12/11	4,590,602	0	0	1	4,646	0	6,900	11,546	0.25
5 YR. TOTAL	19,095,046	5	626,005	1	4,646	416,398	21,009	1,068,058	5.59
			INDEMNITY		,	MEDICAL	•	TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	13% 3.303			18%	2	2.291	5.59	)
Pure Premium Indicate	d by National Relativity	42%	1.866	i	41%	1	.656	3.52	2
Pure Premium Present	re Premium Present on Rate Level 45% 1.134		ı	41%	1.233		2.37		
Pure Premium Derived	by Formula	1.723 1.597					3.32	2	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

I.								EITEO	11VE 4/1/2013
CLASS	OIL MFG - VEGETA	BLE - SOLV	ENT EXTRACTIO	N PROCESS	•				
4686									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	10,915,608	1	7,529	2	109,427	2,216	26,840	146,012	1.34
1/08 through 12/08	11,701,814	2	141,914	3	26,521	218,766	26,786	413,987	3.54
1/09 through 12/09	11,419,493	0	0	3	175,938	0	92,985	268,923	2.36
1/10 through 12/10	12,307,075	0	0	0	0	0	9,399	9,399	0.08
1/11 through 12/11	11,641,773	0	0	2	19,772	0	40,932	60,704	0.52
5 YR. TOTAL	57,985,763	3	149,443	10	331,658	220,982	196,942	899,025	1.55
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	19%	0.830		25%	0	.721	1.55	5
Pure Premium Indicated	by National Relativity	35% 0.896		;	37%	0.942		1.84	ļ
Pure Premium Present	re Premium Present on Rate Level 46% 0.928		}	38% 0.879		1.81			
Pure Premium Derived	by Formula		0.898	1		0	.863	1.76	;

CLASS	DENTAL LABORAT	ORY							
4692									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,190,442	0	0	1	3,490	0	9,088	12,578	0.05
1/08 through 12/08	25,888,695	0	0	1	27,514	0	13,761	41,275	0.16
1/09 through 12/09	30,478,938	0	0	3	253,935	0	133,666	387,601	1.27
1/10 through 12/10	25,894,937	1	10,818	0	0	31,554	696	43,068	0.17
1/11 through 12/11	26,771,481	0	0	3	50,162	0	78,650	128,812	0.48
5 YR. TOTAL	134,224,493	1	10,818	8	335,101	31,554	235,861	613,334	0.46
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	16%	0.258	3	20%	0	.199	0.46	;
Pure Premium Indicated	by National Relativity	tional Relativity 42% 0.230			40%	0.221		0.45	i
Pure Premium Present	Pure Premium Present on Rate Level 42% 0.251			40%	40% 0.220		0.47		
Pure Premium Derived I	oy Formula		0.243	3		0	.216	0.46	·

CLASS	PHARMACEUTICAL	OR SURGIO	CAL GOODS MF	NOC					
4693									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	91,222,540	1	27,136	9	327,026	80,740	223,352	658,254	0.72
1/08 through 12/08	118,436,765	2	139,757	12	270,660	47,251	234,410	692,078	0.59
1/09 through 12/09	102,253,867	1	155,550	16	332,787	326,899	356,778	1,172,014	1.15
1/10 through 12/10	115,711,995	3	524,817	11	202,355	87,398	376,725	1,191,295	1.03
1/11 through 12/11	113,222,786	1	166,715	13	301,295	30,455	295,705	794,170	0.70
5 YR. TOTAL	540,847,953	8	1,013,975	61	1,434,123	572,743	1,486,970	4,507,811	0.83
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	32%	0.453		43%	0	.381	0.83	
Pure Premium Indicated	l by National Relativity	34% 0.321			28%	0.384		0.71	
Pure Premium Present	ure Premium Present on Rate Level 34% 0.342			29%	0.365		0.71		
Pure Premium Derived I	oy Formula		0.370 0.377						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	CORN PRODUCTS	MFG							
4703									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,230,164	0	0	1	239,689	0	70,408	310,097	5.93
1/08 through 12/08	6,045,747	0	0	0	0	0	1,373	1,373	0.02
1/09 through 12/09	6,012,474	0	0	0	0	0	26,109	26,109	0.43
1/10 through 12/10	5,929,856	0	0 0		64,170	0	84,787	148,957	2.51
1/11 through 12/11	6,543,654	0	0	1	16,164	0	31,478	47,642	0.73
5 YR. TOTAL	29,761,895	0	0	3	320,023	0	214,155	534,178	1.80
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	14%	1.075		19%	C	.720	1.80	1
Pure Premium Indicated	d by National Relativity	43% 1.008			40%	0.952		1.96	i
Pure Premium Present	e Premium Present on Rate Level 43% 0.886		;	41% 0.852		1.74			
Pure Premium Derived	by Formula		0.965	i	•	C	.867	1.83	1

CLASS	BUTTER SUBSTITU	ITE MFG							
4717									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000	)	0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	Relativity 28% 0.853			29%	1.235		2.09	)
Pure Premium Present	Pure Premium Present on Rate Level 72% 0.884		ļ	71% 0.903		1.79			
Pure Premium Derived I	by Formula	·	0.875			0	.999	1.87	•

CLASS	SOAP OR SYNTHE	TIC DETERG	ENT MFG						
4720									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard C	Group: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	30,954,633	0	0 0 6 311,897 0 153,005						1.50
1/08 through 12/08	29,625,531	1	132,461	8	130,577	86,398	105,670	455,106	1.54
1/09 through 12/09	29,473,349	0	0	6	128,455	0	114,419	242,874	0.82
1/10 through 12/10	38,741,057	3	88,837	7	134,130	68,798	156,644	448,409	1.16
1/11 through 12/11	35,680,747	3	103,108	0	0	137,033	10,860	251,001	0.70
5 YR. TOTAL	164,475,317	7	324,406	27	705,059	292,229	540,598	1,862,292	1.13
			INDEMNITY		,	MEDICAL	•	TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	27%	0.626	i	35%	0	).506	1.13	
Pure Premium Indicate	d by National Relativity	36%	0.884		32%	O	0.992	1.88	}
Pure Premium Present	re Premium Present on Rate Level 37% 0.766		;	33%	0.707		1.47		
Pure Premium Derived	remium Derived by Formula 0.771					0	).728	1.50	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	OII DEEINING DET	REFINING-PETROLEUM-& DRIVERS									
	OIL KEFINING-PET	NOLEUW-&	DRIVERS								
4740											
Industry Group:	Manufacturing				CONVERTED	LOSSES					
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.		
1/07 through 12/07	7,187,545	0	0	1	9,496	0	13,927	23,423	0.33		
1/08 through 12/08	5,950,534	0	0	2	153,057	0	97,933	250,990	4.22		
1/09 through 12/09	6,804,555	0	0 0		195,437	0	53,808	249,245	3.66		
1/10 through 12/10	7,072,160	1	265,630	2	101,568	67,180	31,582	465,960	6.59		
1/11 through 12/11	8,956,207	2	520,017	1	26,506	326,974	87,235	960,732	10.73		
5 YR. TOTAL	35,971,001	3	785,647	8	486,064	394,154	284,485	1,950,350	5.42		
			INDEMNITY			MEDICAL		TOTA	\L		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium	1	15%	3.535		21%	1	.887	5.42	!		
Pure Premium Indicated	by National Relativity	Relativity 42% 0.396		;	39%	0.388		0.78	;		
Pure Premium Present on Rate Level 43% 0.795		j	40%	0	.904	1.70	)				
Pure Premium Derived I	ure Premium Derived by Formula 1.038			1		0	.909	1.95			

CLASS	ASPHALT OR TAR	DISTILLING	OR REFINING &	DRIVERS					
4741									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	17,314,525	0	0	3	285,295	0	110,228	395,523	2.29
1/08 through 12/08	13,070,689	1	10,135	3	187,796	11,000	92,201	301,132	2.30
1/09 through 12/09	14,092,683	1	1 338,152		22,404	276,550	25,273	662,379	4.70
1/10 through 12/10	22,044,320	1	129,835	6	170,709	125,296	185,156	610,996	2.77
1/11 through 12/11	16,875,008	0	0	0	0	0	14,201	14,201	0.08
5 YR. TOTAL	83,397,225	3	478,122	14	666,204	412,846	427,059	1,984,231	2.38
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	21%	1.372		26%	1	.007	2.38	1
Pure Premium Indicated	l by National Relativity	elativity 39% 0.890			37%	0.912		1.80	)
Pure Premium Present	ure Premium Present on Rate Level 40% 0.766		i	37% 0.687		1.45			
ure Premium Derived by Formula 0.942						0	.853	1.80	1

CLASS	SYNTHETIC RUBBI	ER MFG							
4751									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	30,055,053	3	63,161	15	265,711	174,201	870,958	1,374,031	4.57
1/08 through 12/08	23,726,310	5	240,468	13	683,589	87,656	552,896	1,564,609	6.60
1/09 through 12/09	22,193,765	2	256,786	9	295,907	142,445	672,214	1,367,352	6.16
1/10 through 12/10	23,420,561	2	45,152	7	94,315	129,048	150,170	418,685	1.79
1/11 through 12/11	19,967,154	1	67,276	5	121,473	56,705	218,299	463,753	2.32
5 YR. TOTAL	119,362,843	13	672,843	49	1,460,995	590,055	2,464,537	5,188,430	4.35
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	26%	1.788		45%	2	.559	4.35	
Pure Premium Indicated	by National Relativity	vity 30% 0.686			27%	1	.204	1.89	
Pure Premium Present	ure Premium Present on Rate Level 44% 1.000			28%	1.891		2.89		
Pure Premium Derived	Premium Derived by Formula 1.111					2	.006	3.12	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

_								220	11VL 4/1/2013
CLASS	EXPLOSIVES OR A	MMUNITION	MFG: NOC & DR	IVERS					
4771									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	396,035	0	0	0	0	0	2,683	2,683	0.68
1/08 through 12/08	4,716	0	0	0	0	0	0	0	0.00
1/09 through 12/09	195,135	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,152,778	0	0	0	0	0	0	0	0.00
1/11 through 12/11	659,342	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,408,006	0	0	0	0	0	2,683	2,683	0.11
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	5%	0.000		8%	0	.111	0.11	
Pure Premium Indicated	d by National Relativity	47% 1.268			46%	1.542		2.81	
Pure Premium Present	ure Premium Present on Rate Level 48% 0.919		)	46% 1.114		2.03			
Pure Premium Derived	by Formula	•	1.037	•	•	1	.231	2.27	

CLASS	EXPLOSIVES DISTI	RIBUTORS 8	DRIVERS						
4777									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,005,599	0	0	3	21,154	0	63,452	84,606	4.22
1/08 through 12/08	1,267,065	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,092,771	0	0	1	2,835	0	2,374	5,209	0.48
1/10 through 12/10	1,369,843	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,283,223	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	7,018,501	0	0	4	23,989	0	65,826	89,815	1.28
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		13%	0.342	2	20%	0	.938	1.28	
Pure Premium Indicated	by National Relativity 33% 2.036			3	35%	1.868		3.90	
Pure Premium Present	Pure Premium Present on Rate Level 54% 2.760			)	45%	4	.011	6.77	
Pure Premium Derived I	oy Formula		2.207	,	•	2	.646	4.85	

CLASS	DRUG, MEDICINE O	OR PHARMA	CEUTICAL PREP	ARATION M	FG & INCLUDES	MFG OF			
4825	INGREDIENTS								
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	181,277,317	6	349,325	13	247,830	146,764	278,319	1,022,238	0.56
1/08 through 12/08	187,887,812	11	1,088,237	20	654,002	589,286	658,861	2,990,386	1.59
1/09 through 12/09	191,373,378	4	908,013	14	259,925	458,697	216,833	1,843,468	0.96
1/10 through 12/10	189,430,400	2	2 90,964		688,427	57,730	742,808	1,579,929	0.83
1/11 through 12/11	406,711,857	10	664,488	25	743,025	668,546	845,332	2,921,391	0.72
5 YR. TOTAL	1,156,680,764	33	3,101,027	92	2,593,209	1,921,023	2,742,153	10,357,412	0.90
			INDEMNITY			MEDICAL		TOTA	L.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	49%	0.492		60%	0	.403	0.90	1
Pure Premium Indicated by National Relativity 25% 0.393					20%	0.406		0.80	)
Pure Premium Present on Rate Level 26% 0.489				20%	0	.394	0.88	1	
Pure Premium Derived	ure Premium Derived by Formula 0.466					0	.402	0.87	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									1101 4/1/2013
CLASS	CHEMICAL BLEND	ING AND MIX	KING NOC-ALL O	PERATIONS	& DRIVERS				
4828									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	69,420,277	4	445,206	8	55,743	294,807	117,182	912,938	1.32
1/08 through 12/08	68,739,839	2	142,099	8	288,736	57,590	272,230	760,655	1.11
1/09 through 12/09	72,695,402	4	974,604	9	217,826	479,306	236,384	1,908,120	2.63
1/10 through 12/10	67,890,355	3	197,766	12	323,393	136,114	315,382	972,655	1.43
1/11 through 12/11	79,648,548	1	41,728	11	292,293	86,531	371,105	791,657	0.99
5 YR. TOTAL	358,394,421	14	1,801,403	48	1,177,991	1,054,348	1,312,283	5,346,025	1.49
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	٦	39%	0.831		48%	0	.660	1.49	١
Pure Premium Indicated	d by National Relativity	ational Relativity 30% 0.798		}	26%	0.795		1.59	)
Pure Premium Present	ure Premium Present on Rate Level 31% 0.874			26%	0	.736	1.61		
Pure Premium Derived	Premium Derived by Formula 0.834					0	.715	1.55	

CLASS	CHEMICAL MANUF	ACTURING	NOC-ALL OPERA	TIONS & DR	RIVERS				
4829									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	146,301,134	16	1,844,904	19	812,474	1,456,186	701,351	4,814,915	3.29
1/08 through 12/08	117,576,181	3	106,346	12	289,613	107,926	770,519	1,274,404	1.08
1/09 through 12/09	119,309,338	5	656,180	9	698,511	737,636	480,405	2,572,732	2.16
1/10 through 12/10	128,433,808	2	224,578	9	132,701	318,854	282,426	958,559	0.75
1/11 through 12/11	150,005,632	1	27,922	5	251,042	63,352	422,333	764,649	0.51
5 YR. TOTAL	661,626,093	27	2,859,930	54	2,184,341	2,683,954	2,657,034	10,385,259	1.57
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	50%	50% 0.762		66%	0	.807	1.57	
Pure Premium Indicated	re Premium Indicated by National Relativity 25% 0.569		)	17%	0.518		1.09	)	
Pure Premium Present of	Pure Premium Present on Rate Level 25% 0.881			17% 0.886		1.77			
Pure Premium Derived b	ure Premium Derived by Formula 0.744					0	.771	1.52	!

CLASS	SPORTING GOODS	MFG NOC							
4902									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,735,622	0	0	1	733	0	3,454	4,187	0.15
1/08 through 12/08	3,631,969	0	0	5	182,690	0	139,200	321,890	8.86
1/09 through 12/09	3,353,828	1	1 49,524		324,548	36,876	113,754	524,702	15.65
1/10 through 12/10	5,000,040	0	0	4	46,518	0	82,023	128,541	2.57
1/11 through 12/11	5,109,558	0	0	0	0	0	11,494	11,494	0.23
5 YR. TOTAL	19,831,017	1	49,524	12	554,489	36,876	349,925	990,814	5.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	15%	3.046		20%	1	.950	5.00	
Pure Premium Indicated	l by National Relativity	42% 0.989			40%	1.235		2.22	
Pure Premium Present	ure Premium Present on Rate Level 43% 1.425			40%	1.423		2.85		
Pure Premium Derived I	oy Formula		1.485		.453	2.94			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

r	1								11VL 4/1/2013
CLASS	PHOTOGRAPHIC S	UPPLIES ME	G						
4923									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,205,289	0	0	3	40,118	0	54,427	94,545	1.03
1/08 through 12/08	6,403,875	0	0	0	0	0	2,006	2,006	0.03
1/09 through 12/09	4,544,514	0	0	1	93,227	0	68,724	161,951	3.56
1/10 through 12/10	1,954,854	0	0	0	0	0	274	274	0.01
1/11 through 12/11	761,465	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	22,869,997	0	0	4	133,345	0	125,431	258,776	1.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	10%	0.583	8	14%	C	.548	1.13	1
Pure Premium Indicated	by National Relativity	44% 0.394			43%	0.480		0.87	
Pure Premium Present	Present on Rate Level 46% 0.435		5	43%	3% 0.567		1.00		
Pure Premium Derived	by Formula		0.432	2	•	C	.527	0.96	i

CLASS	CEILING INSTALLA	TION-SUSPI	ENDED ACOUST	ICAL GRID T	YPE				
5020									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	11,406,926	1	3,225	8	329,652	0	370,577	703,454	6.17
1/08 through 12/08	9,705,395	3	211,381	2	2,905	143,043	21,324	378,653	3.90
1/09 through 12/09	7,907,005	0	0	4	222,365	0	360,203	582,568	7.37
1/10 through 12/10	7,501,207	1	81,781	4	134,303	278,168	49,007	543,259	7.24
1/11 through 12/11	7,772,298	0	0	7	304,723	0	329,927	634,650	8.17
5 YR. TOTAL	44,292,831	5	296,387	25	993,948	421,211	1,131,038	2,842,584	6.42
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		30%	2.913		38%	3	.505	6.42	
Pure Premium Indicated	emium Indicated by National Relativity 35% 3.271				31%	2.505		5.78	
Pure Premium Present of	Pure Premium Present on Rate Level 35% 3.546		;	31% 3.282		6.83			
Pure Premium Derived b	erived by Formula 3.260 3.126						.126	6.39	

CLASS	MASONRY NOC								
5022									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	320,464,473	39	2,916,935	161	5,046,919	4,477,228	5,021,552	17,462,634	5.45
1/08 through 12/08	256,893,057	25	25 3,367,845 99 3,324,363 3,307,877 4,208,046						5.53
1/09 through 12/09	156,529,966	21	1,948,879	67	2,122,575	1,666,133	2,590,920	8,328,507	5.32
1/10 through 12/10	153,793,512	23	23 2,656,798		2,433,324	3,060,203	2,325,412	10,475,737	6.81
1/11 through 12/11	130,492,924	15	1,880,153	64	3,022,531	3,444,154	3,145,942	11,492,780	8.81
5 YR. TOTAL	1,018,173,932	123	12,770,610	455	15,949,712	15,955,595	17,291,872	61,967,789	6.09
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	93%	2.821		100%	3	.265	6.09	1
Pure Premium Indicated	l by National Relativity	3% 4.521			0%	4.003		8.52	
Pure Premium Present	ure Premium Present on Rate Level 4% 2.725			0%	2.923		5.65		
Pure Premium Derived I	oy Formula		2.868			3	.265	6.13	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T							=:::=0	11VL 4/1/2013
CLASS	PAINTING: METAL	STRUCTURE	ES-OVER TWO S	TORIES IN H	EIGHT-& DRIVER	RS			
5037									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	234,633	0	0	0	0	0	0	0	0.00
1/08 through 12/08	436,759	0	0 0 1 69,043 0 110,248 179,291						41.05
1/09 through 12/09	1,065,885	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,462,452	1	118,329	0	0	112,731	0	231,060	15.80
1/11 through 12/11	1,784,248	0	0	1	3,282	0	5,965	9,247	0.52
5 YR. TOTAL	4,983,977	1	118,329	2	72,325	112,731	116,213	419,598	8.42
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	21%	3.825	;	27%	4	.594	8.42	2
Pure Premium Indicated	by National Relativity	29% 10.730			31%	7.600		18.3	3
Pure Premium Present	ure Premium Present on Rate Level 50% 13.546		6	42% 11.742		25.29			
Pure Premium Derived	by Formula	10.688 8.528 19.22							2

CLASS	IRON OR STEEL: E	RECTION-FF	RAME STRUCTUR	RES					
5040									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	21,102,560	4	307,604	13	1,163,436	385,085	922,213	2,778,338	13.17
1/08 through 12/08	14,072,076	5	777,684	20	752,813	1,235,607	884,144	3,650,248	25.94
1/09 through 12/09	43,773,968	4	729,308	19	1,631,369	636,623	900,726	3,898,026	8.91
1/10 through 12/10	16,884,200	0	0	7	138,394	0	196,408	334,802	1.98
1/11 through 12/11	70,018,016	3	156,890	20	1,181,656	201,213	1,393,071	2,932,830	4.19
5 YR. TOTAL	165,850,820	16	1,971,486	79	4,867,668	2,458,528	4,296,562	13,594,244	8.20
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	68%	4.124		82%	4	.073	8.20	
Pure Premium Indicated	Premium Indicated by National Relativity 16% 6.552				9%	5.238		11.79	9
Pure Premium Present of	Pure Premium Present on Rate Level 16% 7.467			•	9%	5	.980	13.4	5
Pure Premium Derived b	oy Formula	ula 5.047 4.349 9.40							

CLASS	IRON OR STEEL: E	RECTION NO	С						
5057									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	23,153,338	6	996,739	8	759,245	1,381,794	864,341	4,002,119	17.29
1/08 through 12/08	21,785,501	2	152,751	11	581,333	167,121	641,567	1,542,772	7.08
1/09 through 12/09	18,729,759	2	2 233,383		398,731	148,086	302,548	1,082,748	5.78
1/10 through 12/10	20,135,067	0	0 0		641,180	0	516,846	1,158,026	5.75
1/11 through 12/11	34,753,228	1	22,800	10	704,815	0	884,044	1,611,659	4.64
5 YR. TOTAL	118,556,893	11	1,405,673	41	3,085,304	1,697,001	3,209,346	9,397,324	7.93
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	47%	3.788		64%	4	.138	7.93	i
Pure Premium Indicated	ım Indicated by National Relativity 26% 2.986				18%	2.605		5.59	1
Pure Premium Present	ure Premium Present on Rate Level 27% 4.301			18%	4.489		8.79		
Pure Premium Derived I	Derived by Formula 3.718 3.925						7.64		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	CLASS IRON OR STEEL: ERECTION-FRAME STRUCTURES NOT OVER TWO STORIES IN HEIGHT									
CLASS	IRON OR STEEL: E	RECTION-F	RAME STRUCTUR	RES NOT OV	ER TWO STORIE	S IN HEIGHT				
5059										
Industry Group:	: Contracting				CONVERTED	LOSSES				
Hazard Gi	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	11,496,633	0	0	4	31,589	0	136,517	168,106	1.46	
1/08 through 12/08	8,809,732	5	379,829	9	293,668	863,904	311,978	1,849,379	20.99	
1/09 through 12/09	4,856,058	1	501,818	3	66,222	439,327	150,628	1,157,995	23.85	
1/10 through 12/10	6,125,698	1	184,462	4	189,283	891,475	265,853	1,531,073	24.99	
1/11 through 12/11	4,575,809	1	7,654	8	195,229	0	228,314	431,197	9.42	
5 YR. TOTAL	35,863,930	8	1,073,763	28	775,991	2,194,706	1,093,290	5,137,750	14.33	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	ı	40%	5.158		64%	9	.168	14.33	3	
Pure Premium Indicated	by National Relativity	vity 30% 9.054			18%	9.742		18.80	0	
Pure Premium Present on Rate Level 30% 9.413		18%		14.642		24.06				
Pure Premium Derived b	n Derived by Formula 7.603					10	0.257	17.80	6	

CLASS	IRON OR STEEL: E	RECTION-C	ONSTRUCTION C	F DWELLIN	GS NOT OVER T	WO STORIES IN			
5069	HEIGHT								
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	640,875	0	0	0	0	0	0	0	0.00
1/08 through 12/08	229,946	0	0	0	0	0	0	0	0.00
1/09 through 12/09	99,974	0	0	0	0	0	0	0	0.00
1/10 through 12/10	179,721	0	0	0	0	0	0	0	0.00
1/11 through 12/11	214,135	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,364,651	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	14%	0.000		14%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	1.486			11%	1.341		2.83	3
Pure Premium Present	re Premium Present on Rate Level 76% 16.694		4	75%	75% 9.296		25.99		
Pure Premium Derived	by Formula		12.83	6		7	.120	19.9	6

CLASS	DOOR AND WINDO	W INSTALL	ATION - ALL TYP	ES - RESIDE	NTIAL AND COM	IMERCIAL			
5102									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	62,734,423	9	755,294	27	868,711	495,782	797,454	2,917,241	4.65
1/08 through 12/08	60,350,804	6	524,503	35	1,700,604	733,372	1,739,097	4,697,576	7.78
1/09 through 12/09	48,258,129	1	200,703	22	795,280	238,551	747,717	1,982,251	4.11
1/10 through 12/10	39,332,782	3	208,830	9	455,337	409,723	421,138	1,495,028	3.80
1/11 through 12/11	42,092,688	3	197,619	11	410,630	152,173	611,227	1,371,649	3.26
5 YR. TOTAL	252,768,826	22	1,886,949	104	4,230,562	2,029,601	4,316,633	12,463,745	4.93
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	56%	2.420		72%	2	.511	4.93	1
Pure Premium Indicated	by National Relativity	ional Relativity 22% 3.466			14%	3.198		6.66	i
Pure Premium Present	ure Premium Present on Rate Level 22% 3.117			14%	2.832		5.95	i	
Pure Premium Derived by Formula 2.803					2	.652	5.46	i	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	FURNITURE OR FIX	(TURES INST	TALLATION-POR	TABLE-NOC	;				
5146									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	56,941,322	8	1,540,741	23	454,291	1,605,243	470,140	4,070,415	7.15
1/08 through 12/08	53,926,662	11	623,303	23	493,133	607,894	499,311	2,223,641	4.12
1/09 through 12/09	39,172,133	10	1,591,369	23	497,760	954,957	479,206	3,523,292	8.99
1/10 through 12/10	42,836,678	2	33,803	21	911,343	7,643	432,634	1,385,423	3.23
1/11 through 12/11	42,068,634	4	336,159	25	587,163	242,754	692,040	1,858,116	4.42
5 YR. TOTAL	234,945,429	35	4,125,375	115	2,943,690	3,418,491	2,573,331	13,060,887	5.56
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	55%	3.009		69%	2	.550	5.56	i
Pure Premium Indicated	Pure Premium Indicated by National Relativity 22% 2.706		15%		2.501		5.21		
Pure Premium Present	Pure Premium Present on Rate Level 23% 3.204			16%	2	.686	5.89	1	
Pure Premium Derived by Formula 2.987			_		2	.564	5.55		

CLASS	ELEVATOR ERECT	ION OR REP	AIR						
5160									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	31,871,237	6	537,636	4	24,737	796,381	94,189	1,452,943	4.56
1/08 through 12/08	32,728,930	6	1,145,397	3	177,702	871,269	253,541	2,447,909	7.48
1/09 through 12/09	36,764,053	3	72,636	5	89,763	31,841	103,197	297,437	0.81
1/10 through 12/10	31,269,737	1	53,083	2	37,303	105,834	68,078	264,298	0.85
1/11 through 12/11	30,028,684	1	13,821	4	154,881	46,477	151,486	366,665	1.22
5 YR. TOTAL	162,662,641	17	1,822,573	18	484,386	1,851,802	670,491	4,829,252	2.97
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	38%	1.418	}	48%	1	.551	2.97	
Pure Premium Indicated	ium Indicated by National Relativity 31% 1.617				26%	1.220		2.84	
Pure Premium Present	Pure Premium Present on Rate Level 31% 1.802			!	26%	1	.562	3.36	
Pure Premium Derived I	oy Formula	1.599 1.468 3.0							

CLASS	PLUMBING NOC &	DRIVERS							
5183									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	543,535,904	53							
1/08 through 12/08	472,201,096	34	34         3,342,469         158         6,182,297         3,086,979         5,115,313         17,727,058						
1/09 through 12/09	410,840,536	40	6,201,781	132	4,981,376	4,128,390	4,578,707	19,890,254	4.84
1/10 through 12/10	430,018,440	36	36 4,247,020		5,194,708	3,539,127	4,473,523	17,454,378	4.06
1/11 through 12/11	452,032,742	31	6,054,653	126	5,274,819	4,162,831	4,633,918	20,126,221	4.45
5 YR. TOTAL	2,308,628,718	194	25,206,916	710	27,899,814	20,688,987	25,004,690	98,800,407	4.28
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	100%	2.300		100%	1	.979	4.28	
Pure Premium Indicated	I by National Relativity	0% 1.969			0%	1.618		3.59	1
Pure Premium Present	rure Premium Present on Rate Level 0% 2.257			•	0%	1.917		4.17	
Pure Premium Derived I	oy Formula		2.300 1.979 4.28						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	AUTOMATIC SPRIN	IKI ER INST	ALL ATION & DRI	VERS					
5188	AG TOMIATIO OF KI	INCEDIA INTO 17	ALLATION & DIVI	· Litto					
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	62,896,002	5	545,427	25	468,188	480,196	461,043	1,954,854	3.11
1/08 through 12/08	62,981,116	9	971,763	29	1,347,088	675,918	928,665	3,923,434	6.23
1/09 through 12/09	46,764,951	4	609,731	14	1,049,176	616,270	995,448	3,270,625	6.99
1/10 through 12/10	42,669,988	9	1,073,591	9	876,371	908,514	777,085	3,635,561	8.52
1/11 through 12/11	42,522,878	6	405,443	20	445,379	722,804	741,634	2,315,260	5.45
5 YR. TOTAL	257,834,935	33	3,605,955	97	4,186,202	3,403,702	3,903,875	15,099,734	5.86
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	52%	3.022		66%	2	.834	5.86	i
Pure Premium Indicated	by National Relativity	24% 2.368			17%	1.829		4.20	)
Pure Premium Present on Rate Level 24% 2.441				17% 2.192 4.63			1		
Pure Premium Derived b	oy Formula		2.726	;		2	.554	5.28	1

CLASS	ELECTRICAL WIRI	NG-WITHIN E	BUILDINGS & DR	IVERS						
5190										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	677,015,026	57	5,290,581	230	7,199,275	5,600,466	7,034,547	25,124,869	3.71	
1/08 through 12/08	618,855,183	56	56 5,957,600 200 6,914,336 5,436,975 6,691,454 25,000,365							
1/09 through 12/09	546,176,153	46	46 4,860,911 175 5,244,459 5,540,961 6,283,						4.02	
1/10 through 12/10	545,590,022	45	5,395,983	136	6,021,022	5,169,437	5,287,648	21,874,090	4.01	
1/11 through 12/11	580,231,667	59	8,532,947	153	7,470,441	8,318,566	6,482,474	30,804,428	5.31	
5 YR. TOTAL	2,967,868,051	263	30,038,022	894	32,849,533	30,066,405	31,779,151	124,733,111	4.20	
			INDEMNITY			MEDICAL		TOTA	.L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		100%	2.119		100%	2	.084	4.20	)	
Pure Premium Indicated	by National Relativity	0%	1.652		0%	1.460		3.11		
Pure Premium Present of	m Present on Rate Level 0% 2.098				0% 1.940			4.04		
Pure Premium Derived b	oy Formula		2.119 2.084 4.20							

CLASS	OFFICE MACHINE I	NSTALLATIO	ON, INSPECTION	, ADJUSTME	NT OR REPAIR				
5191									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	804,377,418	19	1,996,127	39	950,916	1,266,876	1,052,943	5,266,862	0.65
1/08 through 12/08	763,715,370	10	10 1,245,769 42 1,132,911 1,018,881 948,132 4,345,693						
1/09 through 12/09	693,333,410	16	16     1,269,741       42     1,750,480       1,283,274     1,230						0.80
1/10 through 12/10	681,725,429	5	473,974	29	446,513	786,714	936,382	2,643,583	0.39
1/11 through 12/11	691,805,762	12	1,622,386	52	1,554,919	732,364	1,473,301	5,382,970	0.78
5 YR. TOTAL	3,634,957,389	62	6,607,997	204	5,835,739	5,088,109	5,641,517	23,173,362	0.64
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	73%	73% 0.342			0	.295	0.64	
Pure Premium Indicated	by National Relativity	13% 0.475			6%	0.439		0.91	
Pure Premium Present	ure Premium Present on Rate Level 14% 0.409			6%	0.318		0.73		
Pure Premium Derived	by Formula		0.369 0.305 0.67						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

0.100								LITEO	110 4/1/2013	
CLASS	VENDING OR COIN	OPERATED	MACHINES-INS	TALLATION,	SERVICE OR RE	PAIR &				
5192	SALESPERSONS, I	DRIVERS								
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	Group: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	58,849,143	5	411,356	31	1,216,548	414,052	958,344	3,000,300	5.10	
1/08 through 12/08	56,672,004	8	8 452,821 22 414,869 475,114 592,669 1,935,473							
1/09 through 12/09	52,647,454	6	262,091	19	510,883	262,855	726,772	1,762,601	3.35	
1/10 through 12/10	61,695,564	4	155,626	27	675,793	59,856	589,819	1,481,094	2.40	
1/11 through 12/11	62,512,370	5	629,736	23	537,945	334,778	654,690	2,157,149	3.45	
5 YR. TOTAL	292,376,535	28	1,911,630	122	3,356,038	1,546,655	3,522,294	10,336,617	3.54	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	n	50%	1.802		65%	1	.734	3.54	1	
Pure Premium Indicated	d by National Relativity	25% 1.777			17%	1.609		3.39	)	
Pure Premium Present on Rate Level 25% 1.936		;	18%	1.865		3.80				
Pure Premium Derived	e Premium Derived by Formula 1.829 1.736 3.57							•		

CLASS	CONCRETE CONST	RUCTION N	ЮС						
5213									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	128,290,887	17	17 2,441,581 65 2,534,379 3,193,886 2,767,285 10,937,131						
1/08 through 12/08	124,934,126	7	7 427,786 46 1,261,113 395,733 1,448,689 3,533,321						
1/09 through 12/09	95,780,167	13	955,155	48	1,785,553	1,020,307	2,644,063	6,405,078	6.69
1/10 through 12/10	92,242,643	6	922,430	56	2,302,964	495,638	2,452,810	6,173,842	6.69
1/11 through 12/11	78,619,345	17	1,669,906	36	1,960,631	1,613,713	1,462,568	6,706,818	8.53
5 YR. TOTAL	519,867,168	60	6,416,858	251	9,844,640	6,719,277	10,775,415	33,756,190	6.49
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	73%	3.128		100%	3	.365	6.49	
Pure Premium Indicated	l by National Relativity	13%	3.519	)	0%	3.109		6.63	<b>;</b>
Pure Premium Present of	Pure Premium Present on Rate Level 14% 2.888			}	0%	3	.386	6.27	•
Pure Premium Derived b	oy Formula		3.145 3.365 6.51						

CLASS	CONCRETE WORK	-INCIDENTA	L TO THE CONST	RUCTION C	F PRIVATE RESI	DENCE				
5215										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	41,523,564	2	37,372	16	173,188	28,689	188,775	428,024	1.03	
1/08 through 12/08	29,052,871	2	2 46,770 7 164,397 14,511 164,832 390,510							
1/09 through 12/09	16,636,274	1	137,066	8	159,384	83,973	198,277	578,700	3.48	
1/10 through 12/10	21,221,042	2	80,953	2	6,538	11,272	34,810	133,573	0.63	
1/11 through 12/11	20,323,160	3	159,656	11	391,755	170,540	441,736	1,163,687	5.73	
5 YR. TOTAL	128,756,911	10	461,817	44	895,262	308,985	1,028,430	2,694,494	2.09	
			INDEMNITY		•	MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	1	35%	1.054		43%	1	.039	2.09	1	
Pure Premium Indicated	by National Relativity	32% 3.376			28%	2.781		6.16	i	
Pure Premium Present	on Rate Level	el 33% 1.903			29%	1.559		3.46	i	
Pure Premium Derived	by Formula	•	2.077 1.678 3.76							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CONCRETE OR CE	MENT WORK	K-FLOORS, DRIV	EWAYS, YA	RDS OR SIDEWA	LKS-& DRIVERS			
5221									
Industry Group:	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	374,342,723	28	28 2,405,798 98 2,798,979 2,715,367 2,489,624						2.78
1/08 through 12/08	311,201,679	35	3,886,286	2,902,346	13,447,087	4.32			
1/09 through 12/09	247,764,851	27	2,747,415	72	2,169,560	3,056,333	2,103,881	10,077,189	4.07
1/10 through 12/10	240,286,377	22	1,767,824	92	2,642,234	2,158,450	2,512,231	9,080,739	3.78
1/11 through 12/11	241,580,012	29	2,788,218	83	3,362,105	3,878,334	2,878,650	12,907,307	5.34
5 YR. TOTAL	1,415,175,642	141	13,595,541	420	13,916,276	15,523,541	12,886,732	55,922,090	3.95
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	92%	1.944		100%	2	.008	3.95	
Pure Premium Indicated	by National Relativity	4% 2.739			0%	2.413		5.15	1
Pure Premium Present on Rate Level 4% 1.875		j	0% 1.802		3.68				
Pure Premium Derived by Formula 1.973						2	.008	3.98	

CLASS	CONCRETE CONST	RUCTION IN	CONNECTION V	WITH BRIDG	ES OR CULVERT	s			
5222									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	28,130,605	8	8 1,181,697 14 774,841 2,313,822 1,038,573 5,308,933						
1/08 through 12/08	30,544,818	4	4 550,771 21 1,201,390 257,385 1,578,486 3,588,032						
1/09 through 12/09	27,067,714	2	134,593	11	1,130,689	49,497	570,339	1,885,118	6.97
1/10 through 12/10	29,068,420	1	134,020	21	790,430	40,615	952,233	1,917,298	6.60
1/11 through 12/11	37,026,912	6	1,871,210	9	352,117	835,247	326,363	3,384,937	9.14
5 YR. TOTAL	151,838,469	21	3,872,291	76	4,249,467	3,496,566	4,465,994	16,084,318	10.59
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		53%	5.349	)	73%	5	.244	10.59	9
Pure Premium Indicated	by National Relativity	23% 4.405			13%	3.847		8.25	
Pure Premium Present on Rate Level 24% 4.506			;	14% 4.928			9.43		
Pure Premium Derived b	oy Formula		4.930 5.018 9.95						

CLASS	SWIMMING POOL	CONSTRUCT	ION-NOT IRON C	R STEEL- &	DRIVERS					
5223										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	17,381,805	0	0 0 7 32,446 0 139,973 172,419							
1/08 through 12/08	12,134,429	1	1         21,303         5         103,437         6,922         132,313         263,975							
1/09 through 12/09	8,482,849	1	1 11,648 3 17,670 2,302 94,907 126,52							
1/10 through 12/10	8,545,951	1	71,029	6	71,319	93,845	69,659	305,852	3.58	
1/11 through 12/11	8,979,913	0	0	6	179,579	0	219,653	399,232	4.45	
5 YR. TOTAL	55,524,947	3	103,980	27	404,451	103,069	656,505	1,268,005	2.28	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		26%	0.916		35%	1	.368	2.28	1	
Pure Premium Indicated	by National Relativity	37%	2.680	1	32%	2.494		5.17		
Pure Premium Present	on Rate Level	37% 2.052			33%	2	.163	4.22		
Pure Premium Derived I	oy Formula		1.989 1.991 3.98							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CERAMIC TILE, INC	OOR STONE	, MARBLE, OR I	MOSAIC WO	RK				
5348									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	105,402,346	18	2,365,568	30	771,211	2,109,346	864,369	6,110,494	5.80
1/08 through 12/08	83,478,344	9	9 662,246 31 925,981 533,665 752,651 2,874,543						
1/09 through 12/09	63,255,244	4	241,000	14	410,586	115,589	611,255	1,378,430	2.18
1/10 through 12/10	58,302,464	8	1,240,167	18	634,918	470,553	449,762	2,795,400	4.80
1/11 through 12/11	59,470,707	2	568,339	25	951,782	1,038,213	886,031	3,444,365	5.79
5 YR. TOTAL	369,909,105	41	5,077,320	118	3,694,478	4,267,366	3,564,068	16,603,232	4.49
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	58%	2.371		70%	2	.117	4.49	)
Pure Premium Indicated	I by National Relativity	21% 2.819			15%	2.334		5.15	5
Pure Premium Present	Pure Premium Present on Rate Level 21% 2.321				15% 1.803		4.12	2	
Pure Premium Derived by Formula 2.455						2	.102	4.56	5

CLASS	HOTHOUSE ERECT	TION-ALL OP	ERATIONS						
5402									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,348,064	0	0	2	18,563	0	31,823	50,386	0.94
1/08 through 12/08	2,352,100	0	0	1	24,237	0	0	24,237	1.03
1/09 through 12/09	4,456,188	0	0	2	31,068	0	61,418	92,486	2.08
1/10 through 12/10	5,983,900	0	0	8	223,903	0	174,929	398,832	6.67
1/11 through 12/11	3,277,886	0	0	2	35,761	0	105,324	141,085	4.30
5 YR. TOTAL	21,418,138	0	0	15	333,532	0	373,494	707,026	3.30
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	17%	1.557	,	23%	1.744		3.30	
Pure Premium Indicated	by National Relativity	18% 3.129			19%	4.325		7.45	i
Pure Premium Present	Premium Present on Rate Level 65% 1.788			}	58% 1.930			3.72	
Pure Premium Derived I	by Formula		1.990 2.342 4.33						

CLASS	CARPENTRY NOC								
5403									
Industry Group	o: Contracting				CONVERTED	LOSSES			
Hazard 0	Group: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	209,381,097	24	2,953,101	97	2,386,518	2,204,585	2,642,361	10,186,565	4.87
1/08 through 12/08	189,218,141	27	2,899,725	76	2,722,518	3,030,317	2,841,570	11,494,130	6.07
1/09 through 12/09	151,015,659	15	992,138	45	1,754,195	1,758,156	1,757,043	6,261,532	4.15
1/10 through 12/10	136,071,628	25	2,412,791	67	2,690,041	1,651,007	2,304,150	9,057,989	6.66
1/11 through 12/11	133,164,947	25	3,307,682	59	2,932,770	4,240,104	2,396,806	12,877,362	9.67
5 YR. TOTAL	818,851,472	116	12,565,437	344	12,486,042	12,884,169	11,941,930	49,877,578	6.09
			INDEMNITY		-	MEDICAL		TOTA	AL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	89%	89% 3.059			3.032		6.09	)
Pure Premium Indicate	d by National Relativity	5%	3.703		0%	3	.476	7.18	3
Pure Premium Present	re Premium Present on Rate Level 6% 2.979 0%		2	.864	5.84				
Pure Premium Derived by Formula 3.086 3.032 6.12					2				

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T								111/2 4/1/2013	
CLASS	CARPENTRY-INST	ALLATION O	F CABINET WOR	K OR INTER	IOR TRIM					
5437										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	180,121,636	17								
1/08 through 12/08	138,730,026	19	19     1,194,575     88     1,988,571     1,170,773     1,884,392     6,238,311							
1/09 through 12/09	99,792,507	18	18 1,575,803 48 1,263,440 2,558,051 1,694,8						7.11	
1/10 through 12/10	93,862,721	5	417,788	45	1,331,146	193,592	1,282,386	3,224,912	3.44	
1/11 through 12/11	96,979,677	10	933,394	64	3,165,681	826,208	2,571,710	7,496,993	7.73	
5 YR. TOTAL	609,486,567	69	5,938,925	352	10,315,317	6,822,329	9,983,019	33,059,590	5.42	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	75%	2.667	•	100%	2	.757	5.42	!	
Pure Premium Indicated	by National Relativity	ional Relativity 12% 3.242			0%	2.796		6.04	ļ	
Pure Premium Present on Rate Level 13% 2.673			0% 2.653		5.33					
Pure Premium Derived	by Formula	2.737 2.757 5.49						1		

CLASS	LATHING & DRIVE	RS								
5443										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	TY NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES							PURE PREM.	
1/07 through 12/07	435,977	0	0 0 0 0 0 132 132							
1/08 through 12/08	271,586	0	0 0 1 1,412 0 12,152 13,564							
1/09 through 12/09	127,155	0	0 0 0 0 0						0.00	
1/10 through 12/10	139,540	0	0	0	0	0	1,228	1,228	0.88	
1/11 through 12/11	59,579	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	1,033,837	0	0	1	1,412	0	13,512	14,924	1.44	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		5%	0.137	•	7%	1	.307	1.44	ļ	
Pure Premium Indicated	by National Relativity	39% 2.660			41%	2.290		4.95	i	
Pure Premium Present on Rate Level 56% 1.678			}	52%	1	.756	3.43			
Pure Premium Derived b	oy Formula		1.984 1.944 3.93							

CLASS	WALLBOARD, SHE	ETROCK, DI	RYWALL, PLAST	ERBOARD,	OR CEMENT BOA	RD INSTALLATI	ON				
5445	- WITHIN BUILDING	S & DRIVER	S								
Industry Group:	Contracting				CONVERTED	LOSSES					
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL		
POLICY PERIOD	PAYROLL	CASES									
1/07 through 12/07	194,402,230	36	6 2,551,510 93 3,893,163 2,896,405 4,202,538 13,543,616								
1/08 through 12/08	169,502,368	32	2 2,770,697 95 3,848,637 1,632,874 3,454,610 11,706,818								
1/09 through 12/09	117,635,227	14	14     1,143,493     75     3,102,887     1,416,848     3,135,746     8,798,974								
1/10 through 12/10	103,741,276	17	1,292,406	63	3,064,525	1,408,042	3,659,531	9,424,504	9.09		
1/11 through 12/11	103,593,130	20	1,930,486	62	3,048,440	2,927,697	3,675,265	11,581,888	11.18		
5 YR. TOTAL	688,874,231	119	9,688,592	388	16,957,652	10,281,866	18,127,690	55,055,800	7.99		
			INDEMNITY			MEDICAL		TOTA	Ĺ		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*		
Indicated Pure Premium		91%	3.868		100%	4	.124	7.99			
Pure Premium Indicated	by National Relativity	4%	3.435		0%	2.840		6.28			
Pure Premium Present of	on Rate Level	5%	3.773		0%	3	.542	7.32			
Pure Premium Derived b	y Formula	3.846 4.124 7.97									

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	GLAZIER-AWAY FF	ROM SHOP &	DRIVERS						
5462									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	51,534,821	6	533,623	13	405,250	699,772	437,219	2,075,864	4.03
1/08 through 12/08	47,724,601	7	7 809,714 20 762,991 557,133 940,213						6.43
1/09 through 12/09	41,344,719	3	643,866	23	1,176,138	685,560	998,620	3,504,184	8.48
1/10 through 12/10	38,021,265	2	16,605	20	529,178	26,016	437,378	1,009,177	2.65
1/11 through 12/11	41,372,559	3	596,366	12	258,696	215,666	311,880	1,382,608	3.34
5 YR. TOTAL	219,997,965	21	2,600,174	88	3,132,253	2,184,147	3,125,310	11,041,884	5.02
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	53%	2.606		68%	2	.413	5.02	!
Pure Premium Indicated	ure Premium Indicated by National Relativity 23% 3.942			16%	16% 3.259		7.20	)	
Pure Premium Present on Rate Level 24% 3.124			16%	2	.757	5.88	1		
Pure Premium Derived by Formula 3.038						2	.603	5.64	

CLASS	ASBESTOS CONTR	RACTOR-PIP	E AND BOILER V	VORK EXCL	USIVELY & DRIVI	ERS				
5472										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES								
1/07 through 12/07	6,193,642	0	0	1	4,310	0	18,391	22,701	0.37	
1/08 through 12/08	2,873,177	0								
1/09 through 12/09	1,875,565	0	0 0 1 6,364 0 29,301 35,665							
1/10 through 12/10	2,257,485	0	0	0	0	0	1,048	1,048	0.05	
1/11 through 12/11	2,110,685	1	32,451	0	0	13,342	5,536	51,329	2.43	
5 YR. TOTAL	15,310,554	1	32,451	2	10,674	13,342	54,276	110,743	0.72	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	16%	0.282	2	20%	0	.442	0.72	2	
Pure Premium Indicated	by National Relativity	42%	2.862	2	40%	2.460		5.32	2	
Pure Premium Present on Rate Level 42% 2.381				40%	1	.948	4.33	3		
Pure Premium Derived b	oy Formula		2.247 1.852 4.10							

CLASS	ASBESTOS CONTR	ACTOR-NO	C & DRIVERS						
5473									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES							PURE PREM.
1/07 through 12/07	16,811,635	1	1 100,611 8 493,228 92,463 411,510 1,097,812						6.53
1/08 through 12/08	16,687,003	3	3 200,231 7 367,872 436,594 420,942 1,425,639						
1/09 through 12/09	14,471,471	1	10,921	9	528,783	25,167	617,347	1,182,218	8.17
1/10 through 12/10	15,392,249	4	828,576	6	469,202	544,622	651,923	2,494,323	16.21
1/11 through 12/11	13,275,510	4	560,627	9	366,041	552,679	366,283	1,845,630	13.90
5 YR. TOTAL	76,637,868	13	1,700,966	39	2,225,126	1,651,525	2,468,005	8,045,622	10.50
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	40%	5.123		54%	5	.375	10.50	)
Pure Premium Indicated	by National Relativity	tivity 30% 4.571			23%	4.764		9.34	
Pure Premium Present on Rate Level 30% 4.247				23%	4.534		8.78		
Pure Premium Derived I	by Formula	4.695 5.041 9.74							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	PAINTING NOC & S	SHOP OPERA	ATIONS, DRIVERS	5					
5474									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	255,563,267	36	36 2,836,165 84 2,842,079 3,178,326 3,209,533 12,066,103						
1/08 through 12/08	215,143,639	20	20 1,703,388 85 3,602,501 1,863,528 4,096,678 11,266,095						
1/09 through 12/09	178,404,957	25	25 3,008,941 77 4,156,067 3,210,962 3,701,871 14,077,						7.89
1/10 through 12/10	169,735,988	21	1,158,320	60	2,946,736	2,069,543	2,153,299	8,327,898	4.91
1/11 through 12/11	170,188,659	33	4,205,497	72	2,206,041	4,258,586	2,563,763	13,233,887	7.78
5 YR. TOTAL	989,036,510	135	12,912,311	378	15,753,424	14,580,945	15,725,144	58,971,824	5.96
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	93%	2.898		100%	3	.064	5.96	i
Pure Premium Indicated	ed by National Relativity 3% 3.365				0%	3.373		6.74	ļ
Pure Premium Present on Rate Level 4% 2.804			0% 3.010		5.81				
Pure Premium Derived I	by Formula	ormula 2.908 3.064 5.97						•	

CLASS	FLOOR COVERING	INSTALLAT	IONRESILIENT	FLOORING	CARPET AND L	AMINATE			
5478	FLOORING								
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	85,593,311	4	71,608	22	1,767,427	99,390	985,156	2,923,581	3.42
1/08 through 12/08	70,992,817	3	3 42,117 22 819,647 42,544 679,204 1,583,512						
1/09 through 12/09	57,505,375	2	581,939	14	231,379	545,937	223,533	1,582,788	2.75
1/10 through 12/10	53,467,534	4	187,905	14	485,235	141,255	454,681	1,269,076	2.37
1/11 through 12/11	54,492,225	2	70,836	11	473,870	59,740	427,002	1,031,448	1.89
5 YR. TOTAL	322,051,262	15	954,405	83	3,777,558	888,866	2,769,576	8,390,405	2.61
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	52%	1.469		61%	1	.136	2.61	
Pure Premium Indicated	by National Relativity	Relativity 24% 2.994			19%	2.064		5.06	i
Pure Premium Present on Rate Level 24% 2.045				20%	1	.455	3.50	1	
Pure Premium Derived	py Formula 1.973 1.376 3.35								

CLASS	INSULATION WOR	K NOC & DRI	VERS							
5479										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	37,844,265	9	9 630,019 20 492,287 425,508 628,551 2,176,365							
1/08 through 12/08	28,146,730	2	2 273,051 14 373,171 287,086 433,311 1,366,619							
1/09 through 12/09	21,316,551	6	6 566,478 17 401,417 385,216					1,710,144	8.02	
1/10 through 12/10	25,275,418	4	821,680	20	339,291	521,406	453,665	2,136,042	8.45	
1/11 through 12/11	26,978,312	3	281,934	14	371,992	360,832	635,147	1,649,905	6.12	
5 YR. TOTAL	139,561,276	24	2,573,162	85	1,978,158	1,980,048	2,507,707	9,039,075	6.48	
			INDEMNITY		•	MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	45%	3.261		57%	3	.216	6.48		
Pure Premium Indicated	l by National Relativity	27% 3.600			21%	3.550		7.15		
Pure Premium Present on Rate Level 28% 3.142				22%	2	.896	6.04			
Pure Premium Derived I	oy Formula		3.319 3.216 6.54							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	PLASTERING NOC	& DRIVERS								
5480										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	838,372	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	563,106	0	0 0 1 106,874 0 76,170 183,044							
1/09 through 12/09	427,563	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	562,147	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	604,431	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	2,995,619	0	0	1	106,874	0	76,170	183,044	6.11	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		9%	3.568	}	11%	2	.543	6.11		
Pure Premium Indicated	by National Relativity	45% 3.394			44%	2.070		5.46	i	
Pure Premium Present of	e Premium Present on Rate Level 46% 2.805				45%	2	.226	5.03	1	
Pure Premium Derived by	oy Formula	ula 3.139 2.192 5.33								

CLASS	PAPERHANGING &	DRIVERS							
5491									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,763,022	1	1 41,892 0 0 39,942 795 82,629						
1/08 through 12/08	4,374,397	1	1 4,955 4 169,852 7,051 66,833 248,691						
1/09 through 12/09	3,048,379	0	0	1	9,693	0	12,888	22,581	0.74
1/10 through 12/10	3,311,375	0	0	1	59,150	0	9,899	69,049	2.09
1/11 through 12/11	2,703,043	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	18,200,216	2	46,847	6	238,695	46,993	90,415	422,950	2.32
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		15%	1.569		18%	0	.755	2.32	
Pure Premium Indicated	by National Relativity	24% 1.048			26%	0.788		1.84	
Pure Premium Present on Rate Level 61% 1.698			56%	1.246		2.94			
Pure Premium Derived b	oy Formula		1.523 1.039 2.56						

CLASS	STREET OR ROAD	CONSTRUC	TION: PAVING O	R REPAVING	3 & DRIVERS					
5506										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	119,185,419	10	10 1,078,105 37 833,098 1,094,047 1,212,201 4,217,451							
1/08 through 12/08	99,356,268	13	13         912,668         36         1,375,512         1,294,631         2,212,229         5,795,040							
1/09 through 12/09	100,818,799	8	8 590,900 43 1,249,454 504,192 1,433,796 3,778,342							
1/10 through 12/10	97,671,758	9	515,579	45	2,788,644	1,335,346	2,424,837	7,064,406	7.23	
1/11 through 12/11	111,474,875	20	2,060,212	36	1,945,302	2,311,014	1,521,005	7,837,533	7.03	
5 YR. TOTAL	528,507,119	60	5,157,464	197	8,192,010	6,539,230	8,804,068	28,692,772	5.43	
			INDEMNITY		•	MEDICAL	•	TOTA	, L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		73%	2.526		100%	2	.903	5.43	3	
Pure Premium Indicated	ure Premium Indicated by National Relativity 13% 3.441				0%	3.300		6.74	ļ	
Pure Premium Present on Rate Level 14% 2.884				0% 3.194			6.08	3		
Pure Premium Derived b	Premium Derived by Formula 2.695 2.903 5.60							)		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	STREET OR ROAD	CONSTRUC	TION: SUBSURF	ACE WORK	& DRIVERS				
5507									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	73,589,911	3	3 29,080 18 421,196 58,231					1,175,082	1.60
1/08 through 12/08	59,369,379	7	7 471,070 18 1,239,872 682,314 1,043,932 3,43						5.79
1/09 through 12/09	54,559,596	4	472,796	12	230,012	320,473	339,391	1,362,672	2.50
1/10 through 12/10	56,903,578	8	1,424,698	10	446,177	533,534	795,832	3,200,241	5.62
1/11 through 12/11	65,474,996	9	1,046,812	16	621,280	1,140,707	640,063	3,448,862	5.27
5 YR. TOTAL	309,897,460	31	3,444,456	74	2,958,537	2,735,259	3,485,793	12,624,045	4.07
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	53%	2.066		66%	2	.007	4.07	•
Pure Premium Indicated	by National Relativity	23% 2.498			17%	2.284		4.78	;
Pure Premium Present	Premium Present on Rate Level 24% 2.197		,	17%	1.870		4.07		
Pure Premium Derived	by Formula		2.197 2.031 4.23						

CLASS	STREET OR ROAD	CONSTRUC	TION: ROCK EXC	AVATION 8	DRIVERS				
5508									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	194,647	0	0	0	0	0	0	0	0.00
1/08 through 12/08	119,078	0	0	0	0	0	2,492	2,492	2.09
1/09 through 12/09	309,592	0	0	0	0	0	0	0	0.00
1/10 through 12/10	226,298	0	0	0	0	0	0	0	0.00
1/11 through 12/11	117,938	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	967,553	0	0	0	0	0	2,492	2,492	0.26
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	8%	0.000		9%	0	.258	0.26	i
Pure Premium Indicated	I by National Relativity	ity 30% 10.109		9	32%	6.449		16.5	6
Pure Premium Present	re Premium Present on Rate Level 62% 6.784			59% 4.602		11.39			
Pure Premium Derived I	oy Formula	•	7.239	1		4	.802	12.0	1

CLASS	SHEET METAL WO	RK - INSTAL	LATION & DRIVE	RS					
5535									
Industry Group:	Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	64,836	0	0	0	0	0	0	0	0.00
1/08 through 12/08	34,990,470	4	245,600	18	685,334	823,064	789,333	2,543,331	7.27
1/09 through 12/09	74,491,313	12	597,324	33	803,458	1,446,007	1,154,443	4,001,232	5.37
1/10 through 12/10	77,967,787	4	443,575	37	1,516,415	894,065	1,712,452	4,566,507	5.86
1/11 through 12/11	84,083,056	10	1,649,621	33	2,701,652	2,170,326	2,025,969	8,547,568	10.17
5 YR. TOTAL	271,597,462	30	2,936,120	121	5,706,859	5,333,462	5,682,197	19,658,638	7.24
			INDEMNITY		•	MEDICAL	•	TOTA	, L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		56%	3.182		81%	4	.056	7.24	1
Pure Premium Indicated	by National Relativity	22% 3.369			9%	3.210		6.58	3
Pure Premium Present on Rate Level 22% 2.843				10% 3.559			6.40		
Pure Premium Derived b	y Formula	3.149 3.930 7.08							3

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	HEATING, VENTILA	ATION, AIR-C	ONDITIONING A	ND REFRIGE	ERATION				
5537	SYSTEMS-INSTALL	ATION, SER	VICE AND REPA	IR, SHOP, Y	ARD & DRIVERS				
Industry Group:	Contracting				CONVERTED	LOSSES			
Hazard Gr	oup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	433,416,140	57	5,450,486	203	5,059,817	6,388,965	5,441,598	22,340,866	5.16
1/08 through 12/08	425,321,565	46	4,186,423	157	3,396,839	4,077,886	3,683,291	15,344,439	3.61
1/09 through 12/09	399,454,180	49	4,978,124	154	4,963,617	4,374,046	4,604,780	18,920,567	4.74
1/10 through 12/10	415,737,180	60	6,768,807	181	5,581,872	5,766,299	5,795,510	23,912,488	5.75
1/11 through 12/11	442,911,935	60	8,762,175	184	6,907,515	8,292,653	6,664,912	30,627,255	6.92
5 YR. TOTAL	2,116,841,000	272	30,146,015	879	25,909,660	28,899,849	26,190,091	111,145,615	5.25
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		100%	2.648		100%	2	.602	5.25	
Pure Premium Indicated	e Premium Indicated by National Relativity 0% 2.684			0% 2.311		5.00	)		
Pure Premium Present of	n Rate Level	0%	2.521		0%	2	.434	4.96	i
Pure Premium Derived by Formula 2.648						2	.602	5.25	i

CLASS	SHEET METAL WO	RK-SHOP AI	ND OUTSIDE-NO	C & DRIVER	S					
5538										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	130,938,972	20	1,775,603	58	2,150,971	1,419,659	2,040,809	7,387,042	5.64	
1/08 through 12/08	59,968,193	9	644,164	28	816,775	987,712	996,953	3,445,604	5.75	
1/09 through 12/09	222,792	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	191,129,957	29	2,419,767	86	2,967,746	2,407,371	3,037,762	10,832,646	5.67	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		48%	2.819	)	65%	2	.849	5.67	•	
Pure Premium Indicated	by National Relativity	20% 1.508			17%	1.193		2.70	)	
Pure Premium Present of	remium Present on Rate Level 32% 2.806		;	18%	% 2.891		5.70			
Pure Premium Derived b	oy Formula		2.553 2.575 5.13							

CLASS	ROOFING-ALL KIN	DS & DRIVE	RS							
5551										
Industry Group	Contracting				CONVERTED	LOSSES				
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	83,549,525	23	23 2,016,038 68 2,094,003 4,758,733 2,451,810 11,320,584							
1/08 through 12/08	80,450,845	18	, , , , , , , , , , , , , , , , , , , ,							
1/09 through 12/09	73,166,829	28	2,368,050	49	2,007,297	4,053,861	2,219,255	10,648,463	14.55	
1/10 through 12/10	73,569,617	29	2,085,455	61	3,486,550	3,054,576	3,214,141	11,840,722	16.10	
1/11 through 12/11	77,492,435	37	4,884,982	63	3,822,128	6,791,318	3,681,008	19,179,436	24.75	
5 YR. TOTAL	388,229,251	135	13,537,907	286	12,734,596	21,267,178	13,177,834	60,717,515	15.64	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		90%	6.767		100%	8	.872	15.64	1	
Pure Premium Indicated	by National Relativity	5%	7.577		0%	8.743		16.33	2	
Pure Premium Present of	esent on Rate Level 5% 6.550				0%	8	.704	15.2	5	
Pure Premium Derived by	oy Formula		6.797 8.872 15.67							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	CLASS CONTRACTORPROJECT MANAGER, CONSTRUCTION EXECUTIVE, CONSTRUCTION MANAGER									
CLASS	CONTRACTORPR	OJECT MAN	IAGER, CONSTR	UCTION EXE	CUTIVE, CONST	RUCTION MANA	GER			
5606	OR CONSTRUCTIO	N SUPERINT	TENDENT							
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	Froup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM	
1/07 through 12/07	958,975,599	33	3,888,654	81	3,946,333	4,327,353	2,985,886	15,148,226	1.58	
1/08 through 12/08	907,681,139	28	4,729,996	74	3,229,334	4,570,020	3,023,225	15,552,575	1.71	
1/09 through 12/09	744,774,787	19	2,153,674	67	3,514,820	1,964,434	2,708,423	10,341,351	1.39	
1/10 through 12/10	718,064,008	15	1,804,050	62	3,211,895	2,923,535	2,554,550	10,494,030	1.46	
1/11 through 12/11	770,485,205	10	1,505,916	58	2,761,701	824,110	3,067,332	8,159,059	1.06	
5 YR. TOTAL	4,099,980,738	105	14,082,290	342	16,664,083	14,609,452	14,339,416	59,695,241	1.46	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	ı	100%	0.750		100%	0	.706	1.46	i	
Pure Premium Indicated	d by National Relativity	y National Relativity 0% 0.749				0.703		1.45	i	
Pure Premium Present on Rate Level 0% 0.866		i	0%	0	.802	1.67	•			
Pure Premium Derived by Formula         0.750         0.706         1.46							,			

CLASS	CLEANER - DEBRIS	S REMOVAL	- CONSTRUCTIO	N						
5610										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	22,514,337	2	63,791	26	767,968	62,030	1,040,567	1,934,356	8.59	
1/08 through 12/08	17,981,151	0	0	14	362,560	0	375,320	737,880	4.10	
1/09 through 12/09	13,422,440	4	280,891	10	289,948	201,560	158,283	930,682	6.93	
1/10 through 12/10	15,269,316	4	95,054	17	311,301	93,008	273,323	772,686	5.06	
1/11 through 12/11	19,049,439	2	377,797	16	371,376	449,922	391,109	1,590,204	8.35	
5 YR. TOTAL	88,236,683	12	817,533	83	2,103,153	806,520	2,238,602	5,965,808	6.76	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	36%	3.310		49%	3	.451	6.76	i	
Pure Premium Indicated	l by National Relativity	32% 2.640			25%	2.713		5.35	i	
Pure Premium Present	e Premium Present on Rate Level 32% 2.954			26%	3.095		6.05			
Pure Premium Derived I	oy Formula		2.982 3.174 6.16							

CLASS	CARPENTRY- CON	STRUCTION	OF RESIDENTIA	L DWELLING	S NOT EXCEED	ING THREE				
5645	STORIES IN HEIGH	Т								
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: F	INDEMN	INDEMNITY LIKELY INDEMN		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	511,762,161	99	12,361,916	445	16,354,464	15,976,354	17,988,808	62,681,542	12.25	
1/08 through 12/08	348,600,691	67	67 7,818,531 286 12,862,159 10,229,096 12,359,318						12.41	
1/09 through 12/09	236,488,760	55	5,071,414	184	8,321,864	6,509,906	8,050,448	27,953,632	11.82	
1/10 through 12/10	214,609,052	58	7,052,798	187	8,090,539	7,956,083	8,259,410	31,358,830	14.61	
1/11 through 12/11	205,544,904	51	6,768,874	153	9,101,369	9,117,763	8,791,775	33,779,781	16.43	
5 YR. TOTAL	1,517,005,568	330	39,073,533	1,255	54,730,395	49,789,202	55,449,759	199,042,889	13.12	
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	100%	6.183		100%	6	5.937	13.12	2	
Pure Premium Indicated	Premium Indicated by National Relativity 0% 5.433				0%	5.742		11.18	3	
Pure Premium Present on Rate Level 0% 6.077			0%	6	5.528	12.6	1			
Pure Premium Derived	by Formula		6.183	ure Premium Derived by Formula 6.183 6.937 13.12						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								21120	11VL 4/1/2013
CLASS	BUILDING RAISING	OR MOVING	3						
5703									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,310,290	1	184,693	3	55,945	91,298	61,082	393,018	29.99
1/08 through 12/08	985,962	0	0	2	117,916	0	76,631	194,547	19.73
1/09 through 12/09	550,425	0	0	1	9,308	0	10,484	19,792	3.60
1/10 through 12/10	384,143	0	0	1	40,721	0	50,785	91,506	23.82
1/11 through 12/11	450,602	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	3,681,422	1	184,693	7	223,890	91,298	198,982	698,863	18.98
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	11.09	8	19%	7	.885	18.9	3
Pure Premium Indicated	by National Relativity	27% 8.374			28%	6.730		15.1	0
Pure Premium Present	nium Present on Rate Level 57% 9.103		}	53%	7.171		16.27		
Pure Premium Derived	by Formula		9.225 7.183 16						1

CLASS	SALVAGE OPERAT	ION-NO WR	ECKING OR ANY	STRUCTUR	AL OPERATIONS	3			
5705									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,498,574	0	0	1	47,428	0	41,619	89,047	5.94
1/08 through 12/08	886,621	0	0	1	9,523	0	7,824	17,347	1.96
1/09 through 12/09	804,623	1	344,430	3	18,090	88,769	11,117	462,406	57.47
1/10 through 12/10	502,411	0	0	4	175,039	0	609,236	784,275	156.10
1/11 through 12/11	164,892	0	0	1	201,043	0	79,715	280,758	170.27
5 YR. TOTAL	3,857,121	1	344,430	10	451,123	88,769	749,511	1,633,833	42.36
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	12%	20.620	Ĝ	21%	2	1.733	42.3	6
Pure Premium Indicated	l by National Relativity	ity 21% 6.204			22%	7.111		13.3	2
Pure Premium Present	re Premium Present on Rate Level 67% 4.461			57%	8.293		12.75		
Pure Premium Derived I	oy Formula	6.767 10.855 17.62							2

CLASS	SERUM, ANTI-TOXI	N OR VIRUS	MFG & DRIVERS	3					
5951									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	11,138,174	0	0	0	0	0	2,206	2,206	0.02
1/08 through 12/08	20,801,146	1	42,307	1	25,873	19,039	6,452	93,671	0.45
1/09 through 12/09	24,395,703	0	0	0	0	0	8,062	8,062	0.03
1/10 through 12/10	27,025,280	0	0	0	0	0	4,217	4,217	0.02
1/11 through 12/11	36,943,465	0	0	2	26,140	0	17,865	44,005	0.12
5 YR. TOTAL	120,303,768	1	42,307	3	52,013	19,039	38,802	152,161	0.13
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	12%	0.078		17%	0	.048	0.13	1
Pure Premium Indicated	l by National Relativity	32% 0.171			34%	0.282		0.45	i
Pure Premium Present	Premium Present on Rate Level 56% 0.132			49%	0.173		0.31		
Pure Premium Derived I	oy Formula	•	0.138			0	.189	0.33	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

I								21120	11VL 4/1/2013
CLASS	PILE DRIVING								
6003									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,812,360	0							
1/08 through 12/08	3,858,849	0	0	3	268,857	0	165,041	433,898	11.24
1/09 through 12/09	3,597,188	1	83,639	0	0	123,195	11,991	218,825	6.08
1/10 through 12/10	4,448,324	0	0 0		0	0	16,450	16,450	0.37
1/11 through 12/11	3,889,908	1	73,641	4	225,610	66,018	217,690	582,959	14.99
5 YR. TOTAL	20,606,629	2	157,280	11	539,546	189,213	460,931	1,346,970	6.54
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	22%	3.382		26%	3	.155	6.54	
Pure Premium Indicated	by National Relativity	39% 5.646			37%	4.368		10.0	1
Pure Premium Present	Pure Premium Present on Rate Level 39% 3.612		!	37% 2.696		6.31			
Pure Premium Derived	by Formula		4.355	i		3	.434	7.79	1

CLASS	JETTY OR BREAK	VATER CON	STRUCTION-ALL	OPERATIO	NS TO COMPLET	TION & DRIVERS			
6005									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	682,744	1	183,936	0	0	0	0	183,936	26.94
1/08 through 12/08	496,686	0	0	0	0	0	0	0	0.00
1/09 through 12/09	134,307	0	0 0		0	0	0	0	0.00
1/10 through 12/10	298,757	0	0	0	0	0	984	984	0.33
1/11 through 12/11	375,379	0	0	1	156	0	1,141	1,297	0.35
5 YR. TOTAL	1,987,873	1	183,936	1	156	0	2,125	186,217	9.37
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	9%	9% 9.261		8%	0	.107	9.37	
Pure Premium Indicated by National Relativity 14% 0.906		3	15%	1.697		2.60	)		
Pure Premium Present	on Rate Level	77%	3.952	2	77%	1	.609	5.56	i
ure Premium Derived by Formula				3		1	.502	5.51	

CLASS	DAM OR LOCK CO	NSTRUCTIO	N: CONCRETE W	ORK-ALL O	PERATIONS				
6017									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,145,831	0	0	0	0	0	0	0	0.00
1/08 through 12/08	625,860	0	0	0	0	0	0	0	0.00
1/09 through 12/09	343,395	0	0 0		0	0	0	0	0.00
1/10 through 12/10	513,540	0	0	0	0	0	0	0	0.00
1/11 through 12/11	879,703	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	3,508,329	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL	·	TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	11%	0.000		11%	0	.000	0.00	)
Pure Premium Indicated	l by National Relativity	tivity 25% 2.548			26%	2.267		4.82	2
Pure Premium Present on Rate Level 64% 3.474			ļ	63%	1	.954	5.43	3	
Pure Premium Derived b	oy Formula		2.860			1	.820	4.68	3

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.100	In								11171 4/1/2013
CLASS	DAM OR LOCK CO	NSTRUCTIO	N: EARTH MOVIN	IG OR PLAC	ING-ALL OPERA	HONS & DRIVER	KS .		
6018									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	84,845	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,824,652	0	0	0	0	0	1,921	1,921	0.11
1/09 through 12/09	3,799,173	0	0 0		261,731	0	79,204	340,935	8.97
1/10 through 12/10	2,529,329	0	0	0	0	0	0	0	0.00
1/11 through 12/11	293,142	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	8,531,141	0	0	1	261,731	0	81,125	342,856	4.02
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	13%	3.068		13%	C	.951	4.02	2
Pure Premium Indicated	nium Indicated by National Relativity 17% 1.994			18%	0.717		2.71		
Pure Premium Present	Pure Premium Present on Rate Level 70% 2.257		•	69%	1	.104	3.36	;	
Pure Premium Derived by Formula 2.318				1	•	1	.014	3.33	3

CLASS	LEVEE CONSTRUC	TION-ALL O	PERATIONS TO	COMPLETIO	N & DRIVERS				
6045									
Industry Group:	Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0 0		0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		0%	0% 0.000		0%	0	.000	0.00	)
Pure Premium Indicated by National Relativity 24% 2.840			)	26%	2.147		4.99	)	
Pure Premium Present on Rate Level 76% 1.823		}	74%	1	.209	3.03			
Pure Premium Derived b	re Premium Derived by Formula 2.067					1	.453	3.52	!

CLASS	DRILLING NOC & D	RIVERS							
6204									
Industry Group	o: Contracting				CONVERTED	LOSSES			
Hazard G	Group: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	21,116,952	4	635,820	13	325,592	334,288	206,383	1,502,083	7.11
1/08 through 12/08	19,290,842	4	399,870	17	296,147	570,095	475,248	1,741,360	9.03
1/09 through 12/09	15,030,742	2	182,746	6	48,951	244,209	120,285	596,191	3.97
1/10 through 12/10	15,592,902	2	476,643	11	352,593	432,458	231,577	1,493,271	9.58
1/11 through 12/11	13,442,729	4	266,482	7	729,415	712,317	1,166,471	2,874,685	21.38
5 YR. TOTAL	84,474,167	16	1,961,561	54	1,752,698	2,293,367	2,199,964	8,207,590	9.72
			INDEMNITY		,	MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	44%	4.397	•	59%	5	.319	9.72	2
Pure Premium Indicate	Premium Indicated by National Relativity 28% 5.844		20%	5.112		10.90	6		
Pure Premium Present	ure Premium Present on Rate Level		5.068		21%	5.048		10.12	
Pure Premium Derived		4.990	1		5	.221	10.2	1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	OIL OR GAS WELL	: CEMENTIN	G & DRIVERS						
6206									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,203	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	3,355	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	7,558	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTAL	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	1%	0.000	)	1%	0	.000	0.00	1
Pure Premium Indicated by National Relativity 49% 1.993		3	49%	1	.726	3.72			
Pure Premium Present on Rate Level 50%		2.113	13 50%		1.788		3.90	1	
Pure Premium Derived	re Premium Derived by Formula		2.033	3	•	1	.740	3.77	

CLASS	OIL OR GAS - WEL	IL OR GAS - WELL - SPECIALTY TOOL & EQUIPMENT LEASING NOC - ALL EMPLOYEES										
6213	AND DRIVERS											
Industry Group	: Contracting				CONVERTED	LOSSES						
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL			
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.			
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00			
1/08 through 12/08	34,436	0	0	0	0	0	0	0	0.00			
1/09 through 12/09	2,699	0	0 0		0	0	0	0	0.00			
1/10 through 12/10	132,881	0	0	0	0	0	0	0	0.00			
1/11 through 12/11	246,641	0	0	0	0	0	0	0	0.00			
5 YR. TOTAL	416,657	0	0	0	0	0	0	0	0.00			
			INDEMNITY			MEDICAL		TOTA	Ĺ			
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*			
Indicated Pure Premium	1	3%	0.000		4%	0	.000	0.00	1			
Pure Premium Indicated by National Relativity 48% 1.321			48%	1.191		2.51						
Pure Premium Present	Pure Premium Present on Rate Level 49% 1.361			48% 1.126		2.49						
Pure Premium Derived by Formula 1.301						1	.112	2.41				

CLASS	OIL OR GAS WELL	: PERFORAT	ING OF CASING	-ALL EMPLO	YEES & DRIVER	S			
6214									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	82,815	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0 0		0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	82,815	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	2%	0.000	)	2%	C	.000	0.00	)
Pure Premium Indicated	dicated by National Relativity 25% 1.763		3	27%	1.280		3.04	ļ	
Pure Premium Present	dure Premium Present on Rate Level 73% 1.510		)	71%	% 1.328		2.84		
Pure Premium Derived by Formula 1.543				1		1	.288	2.83	3

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

00	In:: 05 010 151								111/2 4/1/2013
CLASS	OIL OR GAS - LEAS	SE WORK NO	DC - BY SPECIAL	ISI CONTR	ACTOR & DRIVE	रऽ			
6216									
Industry Group	: Contracting				CONVERTE	LOSSES			
Hazard G	Froup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	21,062	0	0	0	0	0	0	0	0.00
1/10 through 12/10	21,062	0	0	0	0	0	0	0	0.00
1/11 through 12/11	3,180	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	45,304	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	2%	0.000	)	2%	C	.000	0.00	)
Pure Premium Indicated	Indicated by National Relativity 49% 3.882			2	49%	3.185		7.07	•
Pure Premium Present	ure Premium Present on Rate Level 49% 3.885		5	49%	2	.930	6.82		
Pure Premium Derived by Formula 3.806				3		2	.996	6.80	1

CLASS	EXCAVATION & DR	RIVERS							
6217									
Industry Group:	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	452,291,956	48	1,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1 ,1						
1/08 through 12/08	344,193,464	44	6,264,622	112	3,500,543	6,240,832	3,777,064	19,783,061	5.75
1/09 through 12/09	275,706,307	33	4,140,547	97	3,965,004	3,575,661	3,109,527	14,790,739	5.37
1/10 through 12/10	268,492,017	24	24 2,929,769		4,655,593	2,570,543	4,168,778	14,324,683	5.34
1/11 through 12/11	260,156,283	30	2,961,024	93	4,849,142	3,099,935	5,187,133	16,097,234	6.19
5 YR. TOTAL	1,600,840,027	179	22,818,034	572	25,444,294	23,026,177	22,307,320	93,595,825	5.85
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		100%	3.015		100%	2	.832	5.85	
Pure Premium Indicated	by National Relativity	0% 2.848			0%	2.510		5.36	i
Pure Premium Present of	Pure Premium Present on Rate Level 0% 3.205			0%	3.018		6.22		
Pure Premium Derived b	y Formula		3.015 2.832 5.85						

CLASS	IRRIGATION OR DE	RAINAGE SY	STEM CONSTRU	CTION & DR	IVERS				
6229									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,854,461	3	262,448	7	88,193	239,707	130,649	720,997	3.46
1/08 through 12/08	16,769,356	1	20,332	1	199	23,487	12,313	56,331	0.34
1/09 through 12/09	13,477,890	2	151,985	5	259,685	95,529	288,999	796,198	5.91
1/10 through 12/10	12,003,264	2	265,789	3	12,302	154,238	34,880	467,209	3.89
1/11 through 12/11	12,581,207	0	0	4	75,704	0	80,766	156,470	1.24
5 YR. TOTAL	75,686,178	8	700,554	20	436,083	512,961	547,607	2,197,205	2.90
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		29%	1.502		38%	1	.401	2.90	)
Pure Premium Indicated	emium Indicated by National Relativity 35% 2.405				31%	2.158		4.56	6
Pure Premium Present of	Pure Premium Present on Rate Level 36% 2.031			31%	1.880		3.91		
Pure Premium Derived b	ure Premium Derived by Formula 2.008					1	.784	3.79	)

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

r	1								11VL 4/1/2013
CLASS	OIL OR GAS PIPEL	INE CONSTR	RUCTION & DRIV	ERS					
6233									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	Froup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,755,934	0	0	0	0	0	2,861	2,861	0.10
1/08 through 12/08	2,479,418	0	0	2	17,771	0	60,177	77,948	3.14
1/09 through 12/09	3,441,279	0	0	2	55,468	0	58,249	113,717	3.31
1/10 through 12/10	13,130,213	0	0	2	369,767	0	185,600	555,367	4.23
1/11 through 12/11	10,752,031	0	0	1	9,147	0	51,244	60,391	0.56
5 YR. TOTAL	32,558,875	0	0	7	452,153	0	358,131	810,284	2.49
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	22%	1.389		25%	1	.100	2.49	)
Pure Premium Indicated	d by National Relativity	ativity 39% 2.116			37%	1.525		3.64	ļ
Pure Premium Present	ure Premium Present on Rate Level 39% 2.235		;	38% 1.528		3.76			
Pure Premium Derived	by Formula	2.002 1.420 3.42						!	

CLASS	OIL OR GAS WELL	: DRILLING	OR REDRILLING	& DRIVERS					
6235									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	331,291	0	0	0	0	0	0	0	0.00
1/08 through 12/08	192,185	0	0	0	0	0	0	0	0.00
1/09 through 12/09	180,526	0	0	0	0	0	0	0	0.00
1/10 through 12/10	271,593	0	0	0	0	0	0	0	0.00
1/11 through 12/11	279,656	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,255,251	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	8%	0.000	)	9%	0	.000	0.00	1
Pure Premium Indicated	n Indicated by National Relativity 46% 4.410		)	45%	3.426		7.84		
Pure Premium Present	Pure Premium Present on Rate Level 46% 4.261			46%	3	.031	7.29		
Pure Premium Derived I	re Premium Derived by Formula 3.989					2	.936	6.93	

CLASS	OIL OR GAS WELL	: INSTALLAT	TION OR RECOVE	ERY OF CAS	ING & DRIVERS				
6236									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0							
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)
Pure Premium Indicated	I by National Relativity	ty 44% 6.052 4				6	.293	12.3	5
Pure Premium Present on Rate Level 56% 5.927			•	54%	4	.447	10.3	7	
Pure Premium Derived b	oy Formula	5.982 5.296 11.28							8

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	OIL OR GAS WELL	: INSTRUME	NT LOGGING OR	SURVEY W	ORK & DRIVERS				
6237									
Industry Group	: Contracting				CONVERTE	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	104,219	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	6,556	0	0	0	0	0	0	0	0.00
1/10 through 12/10	90,829	0	0	0	0	0	0	0	0.00
1/11 through 12/11	124,377	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	325,981	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	2%	0.000	)	3%	0	.000	0.00	)
Pure Premium Indicated	d by National Relativity	tivity 49% 1.107			48%	0.848		1.96	i
Pure Premium Present	ure Premium Present on Rate Level 49% 0.988		3	49% 0.758		1.75			
Pure Premium Derived	Derived by Formula         1.027         0.778						1.81		

CLASS	TUNNELING-NOT P	NEUMATIC-	ALL OPERATION	IS					
6251									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	196,794	0	0	0	0	0	0	0	0.00
1/08 through 12/08	59,801	0	0	0	0	0	430	430	0.72
1/09 through 12/09	709,631	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,051,965	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,018,191	0	0	0	0	0	430	430	0.02
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	10%	0.000	)	13%	0	.021	0.02	
Pure Premium Indicated	re Premium Indicated by National Relativity 31% 2.997		,	32%	1.529		4.53		
Pure Premium Present of	Pure Premium Present on Rate Level 59% 5.303		3	55%	5	.359	10.66	6	
Pure Premium Derived b	Premium Derived by Formula 4.058 3.439						7.50		

CLASS	SHAFT SINKING-AI	LL OPERATI	ONS						
6252									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	529,820	0	0	0	0	0	0	0	0.00
1/08 through 12/08	239,147	0	0	0	0	0	0	0	0.00
1/09 through 12/09	615,905	0	0	0	0	0	0	0	0.00
1/10 through 12/10	872,507	0	0 0		0	0	0	0	0.00
1/11 through 12/11	1,283,446	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	3,540,825	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		10%	0.000		12%	0	.000	0.00	١
Pure Premium Indicated	by National Relativity	36% 2.665			38%	2.777		5.44	
Pure Premium Present	Premium Present on Rate Level 54% 3.233				50%	2	.216	5.45	i
Pure Premium Derived I	oy Formula		2.705			2	.163	4.87	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	TUNNELING-PNEU	MATIC-ALL (	OPERATIONS						
6260									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTAL	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	0%	0.000	)	0%	0	.000	0.00	)
Pure Premium Indicated	re Premium Indicated by National Relativity 0% 0.000		)	0%	0.000		0.00	)	
Pure Premium Present	Pure Premium Present on Rate Level 100% 3.463		3	100%	1	.456	4.92	2	
Pure Premium Derived by Formula 3.463				3		1	.456	4.92	2

CLASS	SEWER CONSTRU	CTION-ALL C	OPERATIONS & D	DRIVERS					
6306									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	89,002,507	9	9 1,308,067 49 1,105,579 1,075,938 1,307,957						5.39
1/08 through 12/08	67,421,188	5	344,710	24	1,219,601	800,008	1,492,416	3,856,735	5.72
1/09 through 12/09	56,300,189	4	156,848	22	469,899	219,826	659,530	1,506,103	2.68
1/10 through 12/10	55,233,841	6	595,229	31	994,108	639,102	1,010,449	3,238,888	5.86
1/11 through 12/11	56,067,039	6	151,631	20	1,302,041	332,273	874,978	2,660,923	4.75
5 YR. TOTAL	324,024,764	30	2,556,485	146	5,091,228	3,067,147	5,345,330	16,060,190	4.96
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	59%	2.360	)	79%	2	.596	4.96	i
Pure Premium Indicated	ndicated by National Relativity 20% 2.675			;	10%	2.410		5.09	)
Pure Premium Present of	Pure Premium Present on Rate Level 21% 2.729			)	11% 2.792			5.52	
Pure Premium Derived by	oy Formula	Formula 2.500 2.599 5.10							1

CLASS	GAS MAIN OR CON	INECTION C	ONSTRUCTION 8	DRIVERS					
6319									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	113,967,092	3	540,181	30	977,634	501,336	1,248,498	3,267,649	2.87
1/08 through 12/08	95,571,492	8	1,311,263	39	2,090,095	1,192,486	1,772,085	6,365,929	6.66
1/09 through 12/09	77,813,802	11	1,732,325	41	1,589,303	1,263,181	1,233,503	5,818,312	7.48
1/10 through 12/10	68,625,423	10	1,663,272	18	935,047	2,175,141	715,599	5,489,059	8.00
1/11 through 12/11	68,361,894	5	522,383	15	585,789	1,214,182	735,301	3,057,655	4.47
5 YR. TOTAL	424,339,703	37	5,769,424	143	6,177,868	6,346,326	5,704,986	23,998,604	5.66
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	66%	2.816		89%	2	.840	5.66	
Pure Premium Indicated	by National Relativity	ativity 17% 2.104			5%	1.928		4.03	i
Pure Premium Present	ure Premium Present on Rate Level 17% 2.761			6%	2.858		5.62		
Pure Premium Derived by Formula 2.686 2.795						5.48			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	CONDUIT CONSTR	UCTION-FOR	R CABLES OR WI	RES-& DRIV	'ERS			220	111/12/13
6325									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,755,746	2	11,193	3	160,984	34,293	68,230	274,700	1.32
1/08 through 12/08	16,374,793	1	137,155	4	115,119	81,718	112,365	446,357	2.73
1/09 through 12/09	17,064,935	2	246,715	2	52,939	80,473	109,705	489,832	2.87
1/10 through 12/10	19,668,956	3	818,773	7	548,775	937,720	458,079	2,763,347	14.05
1/11 through 12/11	23,623,598	1	31,882	12	619,549	51,033	773,886	1,476,350	6.25
5 YR. TOTAL	97,488,028	9	1,245,718	28	1,497,366	1,185,237	1,522,265	5,450,586	5.59
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	37%	2.814		46%	2	.777	5.59	
Pure Premium Indicated	by National Relativity	nal Relativity 31% 2.623 27% 2.424		5.05					
Pure Premium Present	re Premium Present on Rate Level 32% 2.768			27% 2.381		5.15			
Pure Premium Derived by Formula         2.740         2.575         5.32									

CLASS	FENCE INSTALLAT	ION AND RE	PAIR - METAL, V	/INYL, WOO	D, OR PREFABRI	CATED			
6400	CONCRETE PANEL	FENCE INS	TALLED BY HAN	ID					
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	21,956,006	2	39,367	12	517,088	25,953	396,090	978,498	4.46
1/08 through 12/08	18,269,057	1	1 145,556 6 114,792 190,440 167,369						3.38
1/09 through 12/09	16,720,534	1	10,195	12	138,077	5,578	240,354	394,204	2.36
1/10 through 12/10	16,493,618	1	34,085	12	420,152	72,878	466,880	993,995	6.03
1/11 through 12/11	19,257,482	3	371,249	14	205,741	480,856	257,482	1,315,328	6.83
5 YR. TOTAL	92,696,697	8	600,452	56	1,395,850	775,705	1,528,175	4,300,182	4.64
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	36%	2.154		46%	2	.485	4.64	
Pure Premium Indicated	ure Premium Indicated by National Relativity 32% 3.812				27%	3.204		7.02	!
Pure Premium Present	Pure Premium Present on Rate Level 32% 2.695			i	27%	2	.454	5.15	i
Pure Premium Derived by Formula         2.858         2.671         5.53									

CLASS	POTATO CHIP, POI	PCORN & SN	IACK CHIP MFG.	NOC					
6503									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	0%	0.000		0%	0	.000	0.00	
Pure Premium Indicated	by National Relativity	lational Relativity 20% 0.237		•	21%	0.306		0.54	
Pure Premium Present	ure Premium Present on Rate Level 80% 1.070			79%	1.169		2.24		
Pure Premium Derived I	Premium Derived by Formula 0.903					0	.988	1.89	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	FOOD PRODUCTS	MFG. NOC							
6504									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	141,956,261	15	986,136	35	1,053,559	1,000,894	870,985	3,911,574	2.76
1/08 through 12/08	151,270,748	13	874,583	37	658,728	1,388,056	786,519	3,707,886	2.45
1/09 through 12/09	165,351,567	5	307,933	39	374,242	216,497	576,847	1,475,519	0.89
1/10 through 12/10	121,558,233	6	509,032	41	579,164	806,179	807,754	2,702,129	2.22
1/11 through 12/11	138,790,011	7	153,550	46	1,331,785	197,724	1,438,901	3,121,960	2.25
5 YR. TOTAL	718,926,820	46	2,831,234	198	3,997,478	3,609,350	4,481,006	14,919,068	2.08
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		56%	0.950		77%	1	.125	2.08	
Pure Premium Indicated	by National Relativity	22%	22% 1.142		11%	1.161		2.30	1
Pure Premium Present on Rate Level 22% 1.070		ı	12%	1.169		2.24			
Pure Premium Derived I	oy Formula		1.019			1	.134	2.15	

CLASS	BOAT BUILDING-W	OOD-NOC 8	DRIVERS							
6811										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	1,932,868	0								
1/08 through 12/08	334,288	0	0	0	0	0	830	830	0.25	
1/09 through 12/09	105,444	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	122,806	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	249,034	0	0	0	0	0	774	774	0.31	
5 YR. TOTAL	2,744,440	0	0	2	525,033	0	315,996	841,029	30.65	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		9%	19.13	1	11%	11	1.514	30.6	5	
Pure Premium Indicated	by National Relativity	tivity 12% 3.688			13%	3.169		6.86	i	
Pure Premium Present of	Pure Premium Present on Rate Level 79% 3.370			)	76%	2	.589	5.96		
Pure Premium Derived b	oy Formula		4.827 3.646 8.47							

CLASS	BOAT BUILDING O	R REPAIR &	DRIVERS							
6834										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	102,570,084	8	834,037	36	664,777	536,942	590,692	2,626,448	2.56	
1/08 through 12/08	60,609,079	3	268,250	12	174,726	344,983	229,878	1,017,837	1.68	
1/09 through 12/09	43,671,897	2	19,685	7	48,752	34,145	160,372	262,954	0.60	
1/10 through 12/10	47,861,125	3	292,357	9	74,623	360,723	406,216	1,133,919	2.37	
1/11 through 12/11	39,311,468	2	472,355	8	208,466	557,896	177,830	1,416,547	3.60	
5 YR. TOTAL	294,023,653	18	1,886,684	72	1,171,344	1,834,689	1,564,988	6,457,705	2.20	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	43%	1.040		54%	1	.156	2.20		
Pure Premium Indicated	l by National Relativity	vity 28% 2.108			23%	2.239		4.35		
Pure Premium Present on Rate Level 29% 1.342			23%	1.190		2.53				
Pure Premium Derived I	oy Formula		1.427 1.413 2.84							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	MARINA & DRIVER	S							
6836									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	13,731,956	2	82,385	2	4,061	64,660	24,861	175,967	1.28
1/08 through 12/08	13,220,576	1	446,500	3	26,026	238,790	35,231	746,547	5.65
1/09 through 12/09	12,759,366	2	82,134	7	148,642	189,847	106,158	526,781	4.13
1/10 through 12/10	12,466,452	1	1 248,963		362,323	140,951	163,110	915,347	7.34
1/11 through 12/11	11,874,188	0	0	3	133,359	0	145,628	278,987	2.35
5 YR. TOTAL	64,052,538	6	859,982	20	674,411	634,248	474,988	2,643,629	4.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	29%	2.396	;	41%	1	.732	4.13	3
Pure Premium Indicated	Premium Indicated by National Relativity 35% 1.783		3	29%	2	.273	4.06	5	
Pure Premium Present on Rate Level 36% 2.378		}	30%	2	.678	5.06	;		
Pure Premium Derived by Formula 2.175				i		2	.173	4.35	i

CLASS	SHIP BUILDING-IR	ON OR STEE	L-NOC & DRIVER	RS					
6854									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		0%	0.000	)	0%	0	.000	0.00	1
Pure Premium Indicated	Premium Indicated by National Relativity 14% 0.825			5	15%	1.121		1.95	
Pure Premium Present of	Pure Premium Present on Rate Level 86% 2.632			2	85%	2	.334	4.97	
Pure Premium Derived b	oy Formula	2.379 2.152 4.53							

CLASS	SHIP REPAIR CON	VERSION-AL	L OPERATIONS	& DRIVERS					
6882									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,266	0	0	0	0	0	0	0	0.00
1/10 through 12/10	10,464	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	11,730	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	1%	0.000		1%	0	.000	0.00	1
Pure Premium Indicated	I by National Relativity	19% 2.311			20%	2.874		5.19	)
Pure Premium Present	Pure Premium Present on Rate Level 80% 2.582			!	79%	1	.781	4.36	i
Pure Premium Derived I	oy Formula		2.505 1.982 4.49						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	SHIP SCALING								
6884									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	33,380	0	0	0	0	0	0	0	0.00
1/08 through 12/08	36,921	0	0	0	0	0	0	0	0.00
1/09 through 12/09	19,890	0	0	0	0	0	0	0	0.00
1/10 through 12/10	27,604	0	0	0	0	0	0	0	0.00
1/11 through 12/11	15,210	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	133,005	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	3%	0.000		3%	0	.000	0.00	)
Pure Premium Indicated	Pure Premium Indicated by National Relativity 11% 1.605		i	12%	1	.154	2.76	i	
Pure Premium Present on Rate Level 86% 4.709		)	85%	2	.250	6.96	i		
Pure Premium Derived by Formula 4.226			;	•	2	.051	6.28	1	

CLASS	VESSELS-NOC-PR	OGRAM I							
7016 + +									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	0%	0.000	)	0%	0	.000	0.00	1
Pure Premium Indicated	remium Indicated by National Relativity 0% 0.000			)	0%	0.000		0.00	
Pure Premium Present	Pure Premium Present on Rate Level 100% 2.271				100%	1	.045	3.32	
Pure Premium Derived I	oy Formula	·	2.271 1.045 3.32						

CLASS	VESSELS-NOC-PRO	OGRAM II-ST	TATE ACT WITH I	PROGRAM I	AND PROGRAM	II USL DATA			
7024	ADDED FOR RATE	MAKING							
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	259,092	0	0	0	0	0	0	0	0.00
1/08 through 12/08	137,196	0	0	0	0	0	0	0	0.00
1/09 through 12/09	71,553	0	0	0	0	0	0	0	0.00
1/10 through 12/10	174,098	0	0	0	0	0	0	0	0.00
1/11 through 12/11	174,115	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	816,054	0	0	0	0	0	0	0	0.00
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	5%	0.000	)	5%	0	.000	0.00	)
Pure Premium Indicated	l by National Relativity	ty 24% 1.612			25%	0.968		2.58	;
Pure Premium Present on Rate Level 71% 2.521				70%	1	.160	3.68	1	
Pure Premium Derived I	oy Formula	2.177 1.054							1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	110 4/1/2013
CLASS	BOAT LIVERY-BOA	TS UNDER	15 TONS-PROGR	AM I					
7038 + +									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	0%	0.000		0%	0	.000	0.00	)
Pure Premium Indicated	d by National Relativity	0%	0% 0.000			0.000		0.00	)
Pure Premium Present on Rate Level 100% 2.046			;	100% 2.904			4.95	i	
Pure Premium Derived	by Formula		2.046 2.904 4.95						

CLASS	VESSELS-NOT SEL	F-PROPELL	ED-PROGRAM I						
7046 + +									
Industry Group:	Miscellaneous				CONVERTE	DLOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premiun	٦	0%	0.000	)	0%	0	.000	0.00	)
Pure Premium Indicated	Pure Premium Indicated by National Relativity 0% 0.000		)	0% 0.000		.000	0.00		
Pure Premium Present	Pure Premium Present on Rate Level 100% 3.371			100%	2	.835	6.21		
Pure Premium Derived by Formula 3.371						2	.835	6.21	

CLASS	VESSELS-NOC-PRO	OGRAM II-US	SL ACT						
7047 + +									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	١
Pure Premium Indicated	l by National Relativity	0% 0.000			0%	0.000		0.00	)
Pure Premium Present on Rate Level 100% 4.910			)	100%	3	.580	8.49	1	
Pure Premium Derived b	oy Formula		4.910 3.580 8.49						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T								11VL 4/1/2013
CLASS	BOAT LIVERY-BOA	ATS UNDER	15 TONS-PROGR	AM II-USL A	СТ				
7050 + +									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000	)	0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	0%	0.000	)	0%	0.000		0.00	)
Pure Premium Present	Pure Premium Present on Rate Level 100% 8.377			,	100% 3.124			11.5	0
Pure Premium Derived	by Formula		8.377 3.124 11.50						

CLASS	BOAT LIVERY-BOA	TS UNDER	15 TONS-PROGR	AM II-STATE	ACT WITH PRO	GRAM I AND			
7090	PROGRAM II USL D	DATA ADDE	FOR RATEMAK	ING					
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	123,253	0	0	0	0	0	3,168	3,168	2.57
1/08 through 12/08	178,008	0	0	0	0	0	0	0	0.00
1/09 through 12/09	142,877	0	0	0	0	0	0	0	0.00
1/10 through 12/10	142,685	0	0	0	0	0	0	0	0.00
1/11 through 12/11	157,950	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	744,773	0	0	0	0	0	3,168	3,168	0.43
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	E PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	5%	0.000	)	7%	C	).425	0.43	3
Pure Premium Indicated	by National Relativity	27%	1.780	)	29%	4.152		5.93	3
Pure Premium Present	on Rate Level 68% 2.274			ļ	64% 3.228			5.50	
Pure Premium Derived	by Formula	ula 2.027 3.300 5.33							3

CLASS	VESSELS-NOT SEL	F-PROPELL	ED-PROGRAM II	STATE ACT	WITH PROGRAM	I I AND PROGRA	M			
7098	II USL DATA ADDE	D FOR RATE	MAKING							
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)	
Pure Premium Indicated	l by National Relativity	0%	0.000	1	0%	0	.222	0.22		
Pure Premium Present	ure Premium Present on Rate Level 100% 3.746				100%	% 3.150			6.90	
Pure Premium Derived I	oy Formula		3.746			3	.150	6.90	1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	VESSELS-NOT SEL	F-PROPELL	ED-PROGRAM II	-USL ACT					
7099 + +									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	0%	0.000	)	0%	0.000		0.00	)
Pure Premium Present	Pure Premium Present on Rate Level 100% 6.236			;	100%	6	.033	12.2	7
Pure Premium Derived I	by Formula	•	6.236 6.033 12.27						

CLASS	RAILROAD OPERA	TION: NOC-	ALL EMPLOYEES	8 & DRIVERS	3					
7133										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	2,644,915	0	0	0	0	0	734	734	0.03	
1/08 through 12/08	3,107,811	0	0	2	55,308	0	59,669	114,977	3.70	
1/09 through 12/09	2,267,429	0	0	3	96,439	0	206,789	303,228	13.37	
1/10 through 12/10	2,794,409	0	0	0	0	0	2,190	2,190	0.08	
1/11 through 12/11	2,564,132	0	0	1	35,853	0	72,690	108,543	4.23	
5 YR. TOTAL	13,378,696	0	0	6	187,600	0	342,072	529,672	3.96	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	17%	1.402	2	21%	2	.557	3.96	i	
Pure Premium Indicated	by National Relativity	40% 2.528			39%	2.257		4.79	1	
Pure Premium Present of	Pure Premium Present on Rate Level 43% 2.875			5	40%	2	.514	5.39		
Pure Premium Derived b	oy Formula		2.486 2.423 4.91							

CLASS	TRUCKING: OIL FIE	LD EQUIPM	ENT-ALL EMPLO	YEES & DR	IVERS				
7222									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	210,673	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	210,673	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		4%	0.000		4%	0	.000	0.00	١
Pure Premium Indicated	by National Relativity	48% 4.642			48%	3.948		8.59	)
Pure Premium Present of	Present on Rate Level 48% 4.408				48%	3	.116	7.52	!
Pure Premium Derived b	oy Formula		4.344 3.391 7.74						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	TRUCKING - LOCA	L HAULING	ONLY & DRIVERS	5					
7228									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	533,692,464	96							7.40
1/08 through 12/08	513,434,786	65	65         6,739,887         280         11,415,203         7,083,553         8,018,019						6.48
1/09 through 12/09	507,481,453	77	8,916,930	297	11,279,702	8,251,034	9,721,739	38,169,405	7.52
1/10 through 12/10	517,038,469	64	9,020,900	294	12,317,924	6,140,778	9,536,986	37,016,588	7.16
1/11 through 12/11	530,183,838	73	12,298,104	225	10,693,223	9,484,501	7,620,448	40,096,276	7.56
5 YR. TOTAL	2,601,831,010	375	48,327,532	1,437	56,008,590	40,113,960	43,589,870	188,039,952	7.23
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	٦	100%	4.010		100%	3	.217	7.23	1
Pure Premium Indicated	d by National Relativity	0%	4.076	;	0%	3.163		7.24	ļ
Pure Premium Present	Pure Premium Present on Rate Level 0% 4.280			)	0%	3	.236	7.52	!
Pure Premium Derived	by Formula		4.010 3.217 7.23						

CLASS	TRUCKING - LONG	DISTANCE	HAULING & DRIV	ERS						
7229										
Industry Group: I	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	699,816,057	148	148         18,825,028         391         16,957,652         15,394,614         11,825,208         63,002,502							
1/08 through 12/08	625,793,830	120	120 17,433,062 328 16,263,443 14,504,907 11,620,196 59,821,608							
1/09 through 12/09	579,992,596	143	22,389,448	364	16,570,154	16,731,094	12,706,816	68,397,512	11.79	
1/10 through 12/10	605,604,655	131	22,913,177	375	21,458,705	14,374,409	13,900,556	72,646,847	12.00	
1/11 through 12/11	619,322,693	118	17,427,505	346	21,190,210	15,273,119	13,809,753	67,700,587	10.93	
5 YR. TOTAL	3,130,529,831	660	98,988,220	1,804	92,440,164	76,278,143	63,862,529	331,569,056	10.59	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		100%	6.115		100%	4	.477	10.59	9	
Pure Premium Indicated	by National Relativity	0%	5.630		0%	4.085		9.72		
Pure Premium Present of	on Rate Level	0%	6.149		0%	4	.300	10.45		
Pure Premium Derived b	y Formula		6.115 4.477 10.59							

CLASS	TRUCKING: PARCE	L OR PACK	AGE DELIVERY-	ALL EMPLO	YEES & DRIVERS	3			
7230									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,267,082	2	160,577	2	13,192	464,451	56,059	694,279	30.62
1/08 through 12/08	1,459,629	0	0	0	0	0	2,258	2,258	0.16
1/09 through 12/09	930,333	0	0	2	26,813	0	25,476	52,289	5.62
1/10 through 12/10	1,129,885	0	0	1	7,401	0	3,809	11,210	0.99
1/11 through 12/11	1,105,474	1	22,034	4	35,471	25,341	38,371	121,217	10.97
5 YR. TOTAL	6,892,403	3	182,611	9	82,877	489,792	125,973	881,253	12.79
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		14%	3.852		19%	8	.934	12.79	9
Pure Premium Indicated	by National Relativity	43%	4.518		40%	3.971		8.49	)
Pure Premium Present of	nium Present on Rate Level 43% 3.855				41%	3	5.545	7.40	1
Pure Premium Derived b	oy Formula		4.140 4.739 8.88						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

-	LITECTIVE 4/1/2013									
CLASS	MAIL, PARCEL OR	PACKAGE D	DELIVERY AND C	OURIER OR	MESSENGER SE	RVICE				
7231	COMPANIES ALL	. EMPLOYEE	S & DRIVERS							
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	47,787,300	23	, , , , , , , , , , , , , , , , , , , ,							
1/08 through 12/08	41,903,107	13	13         815,312         37         894,708         841,926         687,377         3,239,323							
1/09 through 12/09	47,780,992	8	1,176,926	38	1,051,240	686,600	763,299	3,678,065	7.70	
1/10 through 12/10	41,505,640	7	515,940	25	502,693	225,662	272,334	1,516,629	3.65	
1/11 through 12/11	44,622,784	11	735,330	33	857,793	589,413	700,754	2,883,290	6.46	
5 YR. TOTAL	223,599,823	62	5,081,020	186	4,424,962	3,810,010	3,530,097	16,846,089	7.53	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	า	61%	4.251		74%	3	.283	7.53	1	
Pure Premium Indicated	d by National Relativity	19%	5.459	)	13%	4.362		9.82		
Pure Premium Present	Pure Premium Present on Rate Level 20% 4.409			)	13% 3.462			7.87	•	
Pure Premium Derived	by Formula	a 4.512 3.447 7.96								

CLASS	TRUCKING: MAIL F	ARCEL OR	PACKAGE DELIV	ERY-UNDER	R CONTRACT WIT	TH THE U.S.				
7232	POSTAL SERVICE-	ALL EMPLO	YEES & DRIVERS	3						
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	35,621,303	10	1,204,877	3,869,832	10.86					
1/08 through 12/08	29,382,525	4	4 862,936 16 1,111,745 409,249 759,417 3,143,34							
1/09 through 12/09	27,718,065	5	475,074	13	814,612	242,830	911,760	2,444,276	8.82	
1/10 through 12/10	37,533,547	9	1,595,817	19	1,535,933	1,448,347	1,058,448	5,638,545	15.02	
1/11 through 12/11	27,818,581	1	75,592	15	810,626	103,463	520,415	1,510,096	5.43	
5 YR. TOTAL	158,074,021	29	4,214,296	86	5,464,943	2,782,436	4,144,421	16,606,096	10.51	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	60%	6.123		67%	4	.382	10.5	1	
Pure Premium Indicated	by National Relativity	20%	5.429	1	16%	3.628		9.06	i	
Pure Premium Present	um Present on Rate Level 20% 5.947					3	.782	9.73		
Pure Premium Derived I	by Formula	5.949 4.159 10.11								

CLASS	DREDGING-ALL TY	PES-PROGE	RAMI							
7333 + +										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	ÅL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	0%	0.000		0%	0	.000	0.00	)	
Pure Premium Indicated	I by National Relativity	0%	0.000	)	0%	0.000		0.00	)	
Pure Premium Present	on Rate Level	100% 3.420			100%	1	.461	4.88		
Pure Premium Derived I	oy Formula		3.420 1.461 4.88							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	DREDGING-ALL TYPES-PROGRAM II-STATE ACT WITH PROGRAM I AND PROGRAM II USL								
CLASS	DREDGING-ALL TY	PES-PROGE	RAM II-STATE AC	T WITH PRO	OGRAM I AND PR	OGRAM II USL			
7335	DATA ADDED FOR	RATEMAKIN	NG						
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES							
1/07 through 12/07	576,348	0	0 0 0 0 0 0						
1/08 through 12/08	674,680	0							
1/09 through 12/09	586,946	1	56,678	0	0	31,845	7,270	95,793	16.32
1/10 through 12/10	515,595	0	0	1	1,932	0	1,448	3,380	0.66
1/11 through 12/11	281,224	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,634,793	1	56,678	1	1,932	31,845	8,718	99,173	3.76
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	10%	2.224		9%	1	.540	3.76	;
Pure Premium Indicated	d by National Relativity	9 8% 0.068			8%	0.169		0.24	
Pure Premium Present	Pure Premium Present on Rate Level 82% 3.799			)	83% 1.623 5.4			5.42	
Pure Premium Derived	d by Formula 3.343 1.499 4.84								

CLASS	DREDGING-ALL TY	PES-PROGE	RAM II-USL ACT						
7337 + +									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES							
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	0%	0.000	)	0%	0	.000	0.00	1
Pure Premium Indicated by National Relativity 0% 0.000				)	0%	0.000		0.00	
Pure Premium Present	Pure Premium Present on Rate Level 100% 6.334			ļ	100%	3	.214	9.55	
Pure Premium Derived I	oy Formula	rmula 6.334 3.214 9.55							

CLASS	FREIGHT HANDLIN	G NOC							
7360									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES							PURE PREM.
1/07 through 12/07	30,431,068	5	5 156,028 14 614,739 120,151 562,144 1,453,062						4.78
1/08 through 12/08	32,758,359	1	1 424,806 13 312,054 351,517 329,957 1,418,334						4.33
1/09 through 12/09	32,078,626	1	9,799	5	64,241	14,233	99,967	188,240	0.59
1/10 through 12/10	34,660,407	3	160,172	7	136,771	86,645	196,624	580,212	1.67
1/11 through 12/11	36,362,978	7	1,289,215	11	473,331	824,115	452,046	3,038,707	8.36
5 YR. TOTAL	166,291,438	17	2,040,020	50	1,601,136	1,396,661	1,640,738	6,678,555	4.02
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	40%	2.190		50%	1	.827	4.02	!
Pure Premium Indicated	l by National Relativity	30% 2.959			25%	3	.078	6.04	ļ
Pure Premium Present on Rate Level 30% 1.972				25%	1	.713	3.69	1	
Pure Premium Derived I	oy Formula		2.355 2.111 4.47						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	111/2 4/1/2013
CLASS	TAXICAB CO.: ALL	OTHER EMP	PLOYEES & DRIV	ERS					
7370									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	44,430,146	9	9 595,301 30 494,925 610,593 475,001 2,175,820						
1/08 through 12/08	27,535,329	12	12 753,622 35 713,019 453,788 704,246 2,624,675						
1/09 through 12/09	10,955,596	5	380,103	14	83,496	414,002	71,569	949,170	8.66
1/10 through 12/10	13,612,703	1	216,702	1	26,287	254,336	49,564	546,889	4.02
1/11 through 12/11	10,629,090	2	62,888	6	677,016	61,044	137,312	938,260	8.83
5 YR. TOTAL	107,162,864	29	2,008,616	86	1,994,743	1,793,763	1,437,692	7,234,814	6.75
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	٦	39%	3.736		52%	3	.015	6.75	
Pure Premium Indicated	d by National Relativity	vity 30% 2.619			24%	2.665		5.28	;
Pure Premium Present on Rate Level 31% 2.899		ı	24% 2.995		5.89				
Pure Premium Derived	by Formula	3.141 2.926 6.07							

CLASS	DRIVERS, CHAUFF	EURS, MES	SENGERS AND T	HEIR HELPE	RS NOC-COMME	ERCIAL				
7380										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	692,871,083	85	85 7,519,168 274 6,240,000 6,146,018 5,811,948 25,717,134							
1/08 through 12/08	650,874,268	78	78         9,796,261         272         7,594,056         7,998,852         7,340,062         32,729,231							
1/09 through 12/09	651,970,047	79	79 10,205,424 245 7,878,548 6,368,662 6,937,222 31,389,856							
1/10 through 12/10	678,960,513	90	10,133,197	273	9,225,239	6,776,766	7,639,308	33,774,510	4.97	
1/11 through 12/11	724,049,322	90	9,597,917	287	9,941,580	7,585,152	9,085,813	36,210,462	5.00	
5 YR. TOTAL	3,398,725,233	422	47,251,967	1,351	40,879,423	34,875,450	36,814,353	159,821,193	4.70	
			INDEMNITY			MEDICAL		TOTA	ÄL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		100%	2.593		100%	2	.109	4.70	)	
Pure Premium Indicated by National Relativity 0% 2.853					0%	2.576		5.43	3	
Pure Premium Present on Rate Level 0% 2.570				0% 2.021			4.59	4.59		
Pure Premium Derived b	iium Derived by Formula 2.593 2.109 4.70							)		

CLASS	BUS CO.: ALL OTH	ER EMPLOY	EES & DRIVERS						
7382									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	51,349,860	15	15 840,747 42 1,170,497 995,701 1,642,109 4,649,054						
1/08 through 12/08	60,233,374	9	9 392,687 33 934,842 230,536 950,569 2,508,634						
1/09 through 12/09	59,699,334	17	17     1,323,278     31     628,163     1,181,756     598,724     3,731,921						6.25
1/10 through 12/10	59,747,560	11	565,933	32	714,273	441,889	860,575	2,582,670	4.32
1/11 through 12/11	63,756,252	20	830,602	33	996,467	698,733	828,336	3,354,138	5.26
5 YR. TOTAL	294,786,380	72	3,953,247	171	4,444,242	3,548,615	4,880,313	16,826,417	5.71
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		55%	2.849		72%	2	.859	5.71	
Pure Premium Indicated	by National Relativity	2.150			14%	2.433		4.58	3
Pure Premium Present on Rate Level 23% 2.502				14%	2	.435	4.94		
Pure Premium Derived I	oy Formula	2.615 2.740 5.36							5

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	BEER OR ALE DEA	LER-WHOLE	SALE & DRIVER	s					
7390									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	79,337,128	14	14 1,249,630 64 1,280,564 787,663 1,055,560 4,373,417						
1/08 through 12/08	89,869,481	10	10 978,468 63 1,098,459 973,476 1,057,579 4,107,982						
1/09 through 12/09	85,771,189	9	9 888,503 52 1,265,791 864,584 1,091,136 4,110,014						4.79
1/10 through 12/10	79,475,886	12	1,074,971	79	1,573,953	1,015,437	1,434,598	5,098,959	6.42
1/11 through 12/11	85,981,824	9	1,135,974	52	896,654	912,888	995,124	3,940,640	4.58
5 YR. TOTAL	420,435,508	54	5,327,546	310	6,115,421	4,554,048	5,633,997	21,631,012	5.15
			INDEMNITY			MEDICAL	TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	65%	2.722		80%	2	.423	5.15	i
Pure Premium Indicated by National Relativity 17% 2.801			10%	2	.578	5.38	3		
Pure Premium Present	Pure Premium Present on Rate Level 18%		% 2.610		10%	2.128		4.74	
Pure Premium Derived	by Formula		2.715		•	2	.409	5.12	!

CLASS	DIVING, SALVAGE,	WRECKING	-MARINE-PROGE	RAMI					
7394 + +									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	ASES AMOUNT CASES AMOUNT AMOUNT AMOUNT AMOUNT						PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000	)	0%	0	.000	0.00	)
Pure Premium Indicated	Premium Indicated by National Relativity 0% 0.000			)	0%	0.000		0.00	)
Pure Premium Present on Rate Level 100% 4.052			2	100%	1	.715	5.77	•	
Pure Premium Derived b	oy Formula	·	4.052 1.715 5.77						

CLASS	DIVING, SALVAGE,	WRECKING	-MARINE-PROGE	RAM II-STAT	E ACT WITH PRO	OGRAM I AND			
7395	PROGRAM II USL D	DATA ADDE	FOR RATEMAK	ING					
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	155,361	0	0 0 0 0 0 0 0						0.00
1/08 through 12/08	264,066	0							0.00
1/09 through 12/09	245,671	0	0	0	0	0	0	0	0.00
1/10 through 12/10	439,446	0	0	0	0	0	15,644	15,644	3.56
1/11 through 12/11	374,528	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,479,072	0	0	0	0	0	15,644	15,644	1.06
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premiun	١	8%	0.000		8%	1	.058	1.06	i
Pure Premium Indicated	by National Relativity	19% 1.843			20%	1.745		3.59	)
Pure Premium Present on Rate Level 73% 4.501				72%	1	.905	6.41		
Pure Premium Derived	by Formula	Formula 3.636 1.805 5.44							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	DIVING, SALVAGE,	WRECKING	-MARINE-PROGI	RAM II-USL A	ACT					
7398 + +										
Industry Group:	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0 0 0 0 0 0						0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY		MEDICAL			TOTAL		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	١	0%	0.000		0%	0	.000	0.00	1	
Pure Premium Indicated by National Relativity 0% 0.000		)	0%	0.000		0.00	)			
Pure Premium Present on Rate Level 100%			11.26	0	100%	7	.184	18.4	4	
Pure Premium Derived	by Formula	11.260 7.184 18.4					4			

CLASS	AVIATION-AIR TRA	FFIC CONTR	ROLLERS UNDER	CONTRAC	T WITH THE FAA				
7402									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,218,773	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,927,849	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,688,390	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	4,835,012	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	3%	0.000		3%	0	.000	0.00	)
Pure Premium Indicated	ated by National Relativity 0% 0.000				0%	0	.002	0.00	
Pure Premium Present on Rate Level 97% 0.068				97% 0.074		0.14			
Pure Premium Derived I	oy Formula	nula 0.066 0.072 0.14							

CLASS	AVIATION: ALL OT	HER EMPLO	YEES & DRIVERS	S						
7403										
Industry Group: I	Miscellaneous				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	362,811,712	44	44 2,977,705 252 4,258,848 3,459,269 6,419,332 17,115,154							
1/08 through 12/08	382,560,956	34	34         4,033,941         195         4,222,452         3,163,638         5,801,075         17,221,106							
1/09 through 12/09	350,241,203	27	27 3,043,012 184 3,731,196 3,535,749 5,397,595 15,707,552							
1/10 through 12/10	380,192,206	27	1,910,119	177	4,415,568	2,335,785	5,752,236	14,413,708	3.79	
1/11 through 12/11	374,042,990	39	3,339,181	192	6,371,975	3,480,636	7,090,016	20,281,808	5.42	
5 YR. TOTAL	1,849,849,067	171	15,303,958	1,000	23,000,039	15,975,077	30,460,254	84,739,328	4.58	
			INDEMNITY		•	MEDICAL	•	TOTA	ŇL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		100%	2.071		100%	2	.510	4.58	3	
Pure Premium Indicated by National Relativity 0% 2.188					0%	2.211		4.40	)	
Pure Premium Present on Rate Level 0% 1.881				0%	2	.161	4.04	ļ		
Pure Premium Derived b	Premium Derived by Formula         2.071         2.510         4.58							3		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	AVIATION: AIR CA	RRIER - SCH	EDULED, COMM	UTER OR SU	JPPLEMENTAL -	FLYING CREW			
7405									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	240,873,728	7	595,496	88	1,885,780	575,778	1,374,832	4,431,886	1.84
1/08 through 12/08	290,731,718	7	464,929	99	1,676,060	449,933	1,769,783	4,360,705	1.50
1/09 through 12/09	272,565,002	13	712,815	98	1,641,536	1,001,658	1,721,539	5,077,548	1.86
1/10 through 12/10	341,942,843	16	16 1,361,578		1,787,284	1,254,498	2,078,668	6,482,028	1.90
1/11 through 12/11	354,456,809	26	2,217,850	124	2,893,262	1,820,592	2,988,544	9,920,248	2.80
5 YR. TOTAL	1,500,570,100	69	5,352,668	516	9,883,922	5,102,459	9,933,366	30,272,415	2.02
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	70%	70% 1.015		92%	1	.002	2.02	!
Pure Premium Indicated	by National Relativity	ity 15% 0.661			4%	0.551		1.21	
Pure Premium Present	Pure Premium Present on Rate Level 15% 0.901			4%	0	.892	1.79	1	
Pure Premium Derived	Premium Derived by Formula 0.945			i		0	.980	1.93	1

CLASS	AVIATION: STUNT	FLYING, RA	CING, OR PARAC	HUTE JUMF	PING FLYING CRI	EW			
7420									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0 0		0	0	0	0	0.00
1/10 through 12/10	100	0	0	0	0	0	0	0	0.00
1/11 through 12/11	35,160	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	35,260	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	3%	0.000		2%	0	.000	0.00	)
Pure Premium Indicated	I by National Relativity	rity 19% 6.295		;	20%	2.441		8.74	ļ
Pure Premium Present	Premium Present on Rate Level 78% 12.596		6	78% 3.939		16.54			
Pure Premium Derived I	oy Formula		11.02	1		3	.561	14.5	3

CLASS	AVIATION - TRANS	PORTATION	OF PERSONNEL	IN CONDU	CT OF EMPLOYE	R'S BUSINESS -			
7421	FLYING CREW								
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard 0	Group: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	40,663,213	2	488,875	2	77,599	356,154	174,062	1,096,690	2.70
1/08 through 12/08	38,657,140	2	492,178	4	80,491	170,246	158,983	901,898	2.33
1/09 through 12/09	35,391,029	1	7,504	0	0	6,030	14,675	28,209	0.08
1/10 through 12/10	32,940,215	1	103,708	1	5,989	56,577	7,149	173,423	0.53
1/11 through 12/11	34,239,042	1	3	1	3	8,433	39,428	47,867	0.14
5 YR. TOTAL	181,890,639	7	1,092,268	8	164,082	597,440	394,297	2,248,087	1.24
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PREM.*	
Indicated Pure Premiur	n	30%	0.691		34%	0	.545	1.24	
Pure Premium Indicate	d by National Relativity	35%	0.521		33%	0	.423	0.94	
Pure Premium Present	e Premium Present on Rate Level 35% 0.931			33%	0	.595	1.53	1	
Pure Premium Derived by Formula			0.716			0	.521	1.24	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	11VL 4/1/2013
CLASS	AVIATION:NOC - O	THER THAN	HELICOPTERS -	FLYING CR	EW				
7422									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	21,294,584	1	12,646	4	40,990	0	76,140	129,776	0.61
1/08 through 12/08	19,251,416	2	97,165	8	238,986	51,120	342,373	729,644	3.79
1/09 through 12/09	19,336,481	2	229,428	3	53,415	123,439	152,036	558,318	2.89
1/10 through 12/10	19,755,929	2	28,487	3	198,645	98,307	133,079	458,518	2.32
1/11 through 12/11	19,763,616	1	4,868	2	76,571	11,151	80,412	173,002	0.88
5 YR. TOTAL	99,402,026	8	372,594	20	608,607	284,017	784,040	2,049,258	2.06
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	26%	0.987	•	31%	1	.074	2.06	;
Pure Premium Indicated	d by National Relativity	37% 0.961			34%	0.955		1.92	2
Pure Premium Present	re Premium Present on Rate Level 37% 1.170		)	35% 0.909		2.08			
Pure Premium Derived	by Formula		1.045	i		0	.976	2.02	!

CLASS	AVIATION: HELICO	PTERS - FL	YING CREW						
7425									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	18,560,683	0	0	0	0	0	2,507	2,507	0.01
1/08 through 12/08	2,045,775	0	0	0	0	0	0	0	0.00
1/09 through 12/09	5,503,195	0	0	0	0	0	0	0	0.00
1/10 through 12/10	5,736,553	0	0	1	219,991	0	133,447	353,438	6.16
1/11 through 12/11	6,124,801	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	37,971,007	0	0	1	219,991	0	135,954	355,945	0.94
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		24%	0.579	)	25%	0	.358	0.94	
Pure Premium Indicated	by National Relativity	38% 2.542			37%	1.349		3.89	1
Pure Premium Present of	Pure Premium Present on Rate Level 38% 2.505		5	38%	1	.295	3.80		
Pure Premium Derived b	oy Formula		2.057	,		1	.081	3.14	

CLASS	AVIATION: AIR CH	ARTER OR A	IR TAXI - FLYING	CREW					
7431									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	22,793,334	1	54,792	0	0	74,405	1,156	130,353	0.57
1/08 through 12/08	35,458,103	0	0	1	81,881	0	48,624	130,505	0.37
1/09 through 12/09	31,638,510	1	11,075	2	574,577	14,034	109,805	709,491	2.24
1/10 through 12/10	29,802,474	2	1,055,034	0	0	532,221	4,063	1,591,318	5.34
1/11 through 12/11	33,308,004	0	0	3	12,022	0	13,253	25,275	0.08
5 YR. TOTAL	153,000,425	4	1,120,901	6	668,480	620,660	176,901	2,586,942	1.69
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	34%	1.170		32%	0	.521	1.69	
Pure Premium Indicated	I by National Relativity	33% 0.454			34%	0.463		0.92	
Pure Premium Present	ure Premium Present on Rate Level 33% 1.468			34%	0.618		2.09		
Pure Premium Derived I	oy Formula		1.032			0	.534	1.57	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							=::=0	111/2 4/1/2013
CLASS	GAS COMPANY: G	AS CONAT	URAL GAS-LOCA	AL DISTRIBU	ITION & DRIVERS	8			
7502									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	820,865	0	0	0	0	0	1,588	1,588	0.19
1/08 through 12/08	699,106	0	0	0	0	0	1,275	1,275	0.18
1/09 through 12/09	716,377	0	0	1	1,720	0	886	2,606	0.36
1/10 through 12/10	1,349,147	0	0	2	29,296	0	10,996	40,292	2.99
1/11 through 12/11	1,045,126	0	0	0	0	0	1,705	1,705	0.16
5 YR. TOTAL	4,630,621	0	0	3	31,016	0	16,450	47,466	1.03
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	8%	0.670		11%	C	.355	1.03	i
Pure Premium Indicated	d by National Relativity	y 46% 1.326			44%	1.325		2.65	
Pure Premium Present	Pure Premium Present on Rate Level 46% 1.496		;	45% 1.500		3.00			
Pure Premium Derived	by Formula		1.352	!	•	1	.297	2.65	

CLASS	OIL OR GAS PIPEL	INE OPERAT	TION & DRIVERS						
7515									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	7,422,543	0	0	4	33,552	0	46,860	80,412	1.08
1/08 through 12/08	12,818,011	1	151,642	0	0	109,851	2,204	263,697	2.06
1/09 through 12/09	13,049,226	0	0	0	0	0	4,674	4,674	0.04
1/10 through 12/10	13,772,129	1	52,561	0	0	69,025	2,586	124,172	0.90
1/11 through 12/11	14,513,995	0	0	1	6,478	0	10,253	16,731	0.12
5 YR. TOTAL	61,575,904	2	204,203	5	40,030	178,876	66,577	489,686	0.80
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	18%	18% 0.397			0	.399	0.80	)
Pure Premium Indicated	by National Relativity	ity 41% 0.602			37%	0.706		1.31	
Pure Premium Present	ure Premium Present on Rate Level 41% 0.733			38% 0.805		1.54			
Pure Premium Derived I	oy Formula	0.619 0.667						1.29	•

CLASS	WATERWORKS OF	ERATION &	DRIVERS						
7520									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	31,619,749	3	483,819	6	135,442	554,197	172,890	1,346,348	4.26
1/08 through 12/08	35,072,647	3	205,078	14	445,613	590,401	421,799	1,662,891	4.74
1/09 through 12/09	32,748,665	0	0	10	99,571	0	186,841	286,412	0.88
1/10 through 12/10	33,443,758	2	227,920	7	92,316	121,003	131,689	572,928	1.71
1/11 through 12/11	33,610,056	2	80,674	7	181,709	110,323	181,378	554,084	1.65
5 YR. TOTAL	166,494,875	10	997,491	44	954,651	1,375,924	1,094,597	4,422,663	2.66
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		37%	1.172		50%	1	.484	2.66	i
Pure Premium Indicated	by National Relativity	31% 1.831			25%	1.872		3.70	)
Pure Premium Present	re Premium Present on Rate Level 32% 1.659			25%	1.702		3.36	i	
Pure Premium Derived I	oy Formula		1.532		· · · · · · · · · · · · · · · · · · ·	1	.636	3.17	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	ELECTRIC LIGHT O	D DOWED I	INE CONSTRUCT	TION DEA D	PO IECT ONI V &	DDIVEDS			1102 4/1/2013
7529	LLLOTRIO LIGITI C	IN FOWER E	INE CONSTRUC	IION-KLA FI	KOSECT ONET &	DRIVERS			
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,330,285	0	0	13	273,138	0	364,116	637,254	6.83
1/08 through 12/08	9,317,999	0	0	12	1,052,077	0	724,216	1,776,293	19.06
1/09 through 12/09	7,954,641	1	249,033	8	727,312	134,455	319,793	1,430,593	17.98
1/10 through 12/10	9,684,196	3	662,634	7	402,110	717,001	309,572	2,091,317	21.60
1/11 through 12/11	9,410,483	2	661,452	5	465,376	1,076,119	447,039	2,649,986	28.16
5 YR. TOTAL	45,697,604	6	1,573,119	45	2,920,013	1,927,575	2,164,736	8,585,443	18.79
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	36%	9.832		48%	8	.955	18.79	9
Pure Premium Indicated	by National Relativity	ity 0% 0.000			0%	0.000		0.00	)
Pure Premium Present	ure Premium Present on Rate Level 64% 5.655			52%	5	.572	11.23	3	
Pure Premium Derived	by Formula		7.159			7	.196	14.30	6

CLASS	ELECTRIC LIGHT C	R POWER L	INE CONSTRUC	TION & DRIV	ERS				
7538									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	23,484,983	4	300,411	7	874,388	274,581	882,221	2,331,601	9.93
1/08 through 12/08	26,689,460	7	475,506	13	508,220	433,276	417,530	1,834,532	6.87
1/09 through 12/09	22,284,577	4	889,434	7	200,361	759,852	186,386	2,036,033	9.14
1/10 through 12/10	25,408,966	6	1,199,547	12	502,198	1,315,719	939,792	3,957,256	15.57
1/11 through 12/11	26,867,813	5	458,635	15	621,259	528,764	904,029	2,512,687	9.35
5 YR. TOTAL	124,735,799	26	3,323,533	54	2,706,426	3,312,192	3,329,958	12,672,109	10.16
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	54%	54% 4.834		71%	5	.325	10.10	6
Pure Premium Indicated	l by National Relativity	rity 23% 3.887			14%	3.542		7.43	<b>;</b>
Pure Premium Present	ure Premium Present on Rate Level 23% 5.635			15%	5.446		11.08		
Pure Premium Derived I	oy Formula		4.800			5	.094	9.89	1

CLASS	ELECTRIC LIGHT C	R POWER C	O. NOC-ALL EM	PLOYEES &	DRIVERS				
7539									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	52,533,015	4	328,791	7	200,389	361,234	146,964	1,037,378	1.97
1/08 through 12/08	38,944,368	1	6,397	5	567,891	0	413,837	988,125	2.54
1/09 through 12/09	42,214,870	2	72,302	5	532,796	92,173	437,879	1,135,150	2.69
1/10 through 12/10	46,084,537	1	223,702	8	88,275	143,632	115,256	570,865	1.24
1/11 through 12/11	44,117,313	2	135,357	1	1,219	155,506	17,951	310,033	0.70
5 YR. TOTAL	223,894,103	10	766,549	26	1,390,570	752,545	1,131,887	4,041,551	1.81
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		41%	0.963		46%	0	.842	1.81	
Pure Premium Indicated	by National Relativity	29% 1.115			27%	1	.006	2.12	
Pure Premium Present of	dure Premium Present on Rate Level 30% 1.578			27%	1.051		2.63		
Pure Premium Derived b	y Formula		1.192			0	.943	2.14	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	ELECTRIC LIGHT O	R POWER C	OOPERATIVE-R	EA PROJEC	T ONLY-ALL EMF	PLOYEES &			
7540	DRIVERS								
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	79,825,335	10	895,683	31	1,128,982	1,148,809	1,430,188	4,603,662	5.77
1/08 through 12/08	82,818,163	9	2,070,761	28	769,265	2,291,864	1,185,429	6,317,319	7.63
1/09 through 12/09	86,841,354	6	780,575	28	1,675,634	1,019,768	1,754,067	5,230,044	6.02
1/10 through 12/10	86,359,354	5	775,915	20	447,761	1,211,552	554,008	2,989,236	3.46
1/11 through 12/11	88,876,256	4	328,200	31	2,182,638	741,784	1,458,009	4,710,631	5.30
5 YR. TOTAL	424,720,462	34	4,851,134	138	6,204,280	6,413,777	6,381,701	23,850,892	5.62
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	63%	2.603		92%	3	.013	5.62	!
Pure Premium Indicated	Premium Indicated by National Relativity 18% 1.846		;	4%	2.312		4.16	i	
Pure Premium Present	ure Premium Present on Rate Level 19% 2.49		j	4%	3	.095	5.59	1	
ure Premium Derived by Formula			2.446	;		2	.988	5.43	1

CLASS	SEWAGE DISPOSA	L PLANT OF	PERATION & DRI	VERS					
7580									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,697,683	2	302,952	4	29,008	323,738	101,481	757,179	5.15
1/08 through 12/08	18,034,398	0	0	9	271,573	0	233,139	504,712	2.80
1/09 through 12/09	17,957,454	0	0	4	83,175	0	119,291	202,466	1.13
1/10 through 12/10	20,193,199	0	0	10	314,244	0	231,378	545,622	2.70
1/11 through 12/11	20,341,471	2	150,905	5	310,264	564,810	192,536	1,218,515	5.99
5 YR. TOTAL	91,224,205	4	453,857	32	1,008,264	888,548	877,825	3,228,494	3.54
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	28%	1.603		37%	1	.936	3.54	
Pure Premium Indicated	l by National Relativity	/ National Relativity 36% 1.621				1.536		3.16	
Pure Premium Present of	ure Premium Present on Rate Level 36% 1.506		;	32%	32% 1.529		3.04		
Pure Premium Derived b	ved by Formula 1.575 1.682 3							3.26	

CLASS	GARBAGE WORKS	;							
7590									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,809,635	2	396,236	3	20,241	319,750	25,338	761,565	8.65
1/08 through 12/08	8,304,618	2	132,095	2	29,801	123,073	47,752	332,721	4.01
1/09 through 12/09	8,103,913	2	56,438	4	128,418	14,188	77,936	276,980	3.42
1/10 through 12/10	8,618,398	1	54,634	8	296,836	104,153	260,632	716,255	8.31
1/11 through 12/11	9,169,692	2	64,037	5	41,560	120,998	74,267	300,862	3.28
5 YR. TOTAL	43,006,256	9	703,440	22	516,856	682,162	485,925	2,388,383	5.55
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	26%	2.837		33%	2	.716	5.55	
Pure Premium Indicated	l by National Relativity	Relativity 37% 1.951				1.695		3.65	
Pure Premium Present	ure Premium Present on Rate Level 37% 2.557			34%	2.449		5.01		
Pure Premium Derived by Formula 2.406						2	.288	4.69	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	TELECOMMUNICATIONS CO CABLE TV OR SATELLITE - ALL OTHER EMPLOYEES &								
CLASS	TELECOMMUNICA	TIONS CO	CABLE TV OR S	ATELLITE - A	ALL OTHER EMP	LOYEES &			
7600	DRIVERS								
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	287,916,265	46	4,222,219	107	4,141,484	5,122,437	3,520,822	17,006,962	5.91
1/08 through 12/08	278,454,936	33	4,534,680	124	4,187,354	5,098,727	4,673,798	18,494,559	6.64
1/09 through 12/09	284,025,477	22	1,487,890	125	4,388,249	661,560	4,468,321	11,006,020	3.88
1/10 through 12/10	301,450,224	39	3,410,498	135	4,813,035	4,003,534	4,575,307	16,802,374	5.57
1/11 through 12/11	341,473,048	47	3,798,031	148	4,538,615	3,718,395	4,778,451	16,833,492	4.93
5 YR. TOTAL	1,493,319,950	187	17,453,318	639	22,068,737	18,604,653	22,016,699	80,143,407	5.37
			INDEMNITY		MEDICAL		-		\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	100%	2.647	•	100%	2	.720	5.37	•
Pure Premium Indicated	re Premium Indicated by National Relativity 0% 2.198		3	0% 1.950		.950	4.15	5	
Pure Premium Present	re Premium Present on Rate Level 0% 2.		2.729	)	0%	2	.592	5.32	2
Pure Premium Derived by Formula 2.64			,		2	.720	5.37	•	

CLASS	BURGLAR AND FIR	E ALARM IN	ISTALLATION O	R REPAIR &	DRIVERS				
7605									
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	155,840,246	18	1,328,137	32	619,695	1,331,630	1,107,872	4,387,334	2.82
1/08 through 12/08	168,542,880	9	335,034	32	1,065,846	621,102	1,125,449	3,147,431	1.87
1/09 through 12/09	160,291,115	14	1,286,654	31	938,613	1,136,722	851,181	4,213,170	2.63
1/10 through 12/10	170,353,088	6	794,984	28	669,977	972,959	621,602	3,059,522	1.80
1/11 through 12/11	172,649,758	11	774,383	33	989,566	560,961	1,120,733	3,445,643	2.00
5 YR. TOTAL	827,677,087	58	4,519,192	156	4,283,697	4,623,374	4,826,837	18,253,100	2.21
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	62% 1.064			84%	1	.142	2.21	
Pure Premium Indicated	Pure Premium Indicated by National Relativity 19% 1.154			8%	1.041		2.20	)	
Pure Premium Present of	on Rate Level	19%	1.202	!	8%	1	.246	2.45	i
Pure Premium Derived by Formula 1.107						1	.142	2.25	

CLASS	RADIO OR TELEVIS	SION BROAD	CASTING STATI	ON-ALL EM	PLOYEES & CLE	RICAL, DRIVERS			
7610									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	482,455,337	4	282,440	27	1,638,290	139,384	1,153,773	3,213,887	0.67
1/08 through 12/08	358,983,161	5	774,658	14	261,441	344,790	346,204	1,727,093	0.48
1/09 through 12/09	349,134,299	2	281,968	12	549,310	313,415	405,033	1,549,726	0.44
1/10 through 12/10	358,318,964	1	122,526	15	225,289	258,182	473,550	1,079,547	0.30
1/11 through 12/11	411,878,733	10	821,846	27	1,291,666	437,689	1,021,327	3,572,528	0.87
5 YR. TOTAL	1,960,770,494	22	2,283,438	95	3,965,996	1,493,460	3,399,887	11,142,781	0.57
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	48%	0.319		58%	0	.250	0.57	
Pure Premium Indicated	m Indicated by National Relativity 26% 0.207			21%	0.232		0.44		
Pure Premium Present	ure Premium Present on Rate Level 26% 0.259			21%	0	.207	0.47		
Pure Premium Derived by Formula 0.274						0	.237	0.51	•

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	COMBINED DATA	OR CLASSE	S 7704, 7710 AN	D 7711					
7704									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,672,959	0	0	4	45,590	0	119,100	164,690	1.54
1/08 through 12/08	11,059,920	0	0	7	194,250	0	323,020	517,270	4.68
1/09 through 12/09	9,869,854	2	317,384	3	89,579	294,806	284,644	986,413	9.99
1/10 through 12/10	10,772,371	0	0	3	50,565	0	53,293	103,858	0.96
1/11 through 12/11	12,323,086	1	261,713	6	198,746	49,337	295,605	805,401	6.54
5 YR. TOTAL	54,698,190	3	579,097	23	578,730	344,143	1,075,662	2,577,632	4.71
			INDEMNITY			MEDICAL		TOTAL	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	26%	2.117	•	38%	2	.596	4.71	
Pure Premium Indicated	ure Premium Indicated by National Relativity 37% 2.341			31%	3.291		5.63	<b>;</b>	
Pure Premium Present	Pure Premium Present on Rate Level 37% 2.03		2.021		31%	2	.623	4.64	
Pure Premium Derived	ure Premium Derived by Formula 2.10					2	.820	4.98	1

CLASS	AMBULANCE SERV	/ICE COMPA	NIES AND EMS	EMERGENC	Y MEDICAL SER	VICE) PROVIDER	RS		
7705	& DRIVERS								
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	19,598,299	1	325,484	14	317,347	428,166	263,869	1,334,866	6.81
1/09 through 12/09	32,131,953	9	806,313	30	353,698	735,222	527,376	2,422,609	7.54
1/10 through 12/10	32,326,767	12	1,221,799	29	601,367	973,458	550,812	3,347,436	10.36
1/11 through 12/11	37,889,577	9	756,391	45	1,410,293	835,946	1,314,068	4,316,698	11.39
5 YR. TOTAL	121,946,596	31	3,109,987	118	2,682,705	2,972,792	2,656,125	11,421,609	9.37
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	45%	4.750		61%	4	.616	9.37	•
Pure Premium Indicated	d by National Relativity	elativity 27% 3.882		!	19%	3.535		7.42	!
Pure Premium Present	on Rate Level	28%	3.781		20%	3.847		7.63	<b>;</b>
Pure Premium Derived	e Premium Derived by Formula 4.244					4	.257	8.50	1

CLASS	FIREFIGHTERS & D	PRIVERS							
7710 + +									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard 0	Group: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	AL
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	0% 0.000 0% 0.000				0.00	)		
Pure Premium Indicate	d by National Relativity	50%	2.797	•	50%	2	.484	5.28	3
Pure Premium Present	on Rate Level	50%	2.021		50%	2	.623	4.64	ļ
Pure Premium Derived	d by Formula 2.409 2.554 4.96						3		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

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CLASS	FIREFIGHTERS & D	KIVERS - V	DLUNIEER						
7711 + +									
Industry Group:	Miscellaneous				CONVERTE	LOSSES			
Hazard G	roup: F	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	0%	0.000	)	0%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	ativity 0% 0.000			0%	0.000		0.00	)
Pure Premium Present	Pure Premium Present on Rate Level 100% 2.021				100%	2	.623	4.64	
Pure Premium Derived	by Formula	a 2.021				2	.623	4.64	

CLASS	POLICE OFFICERS	& DRIVERS							
7720									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	322,688,488	21	1,903,123	66	1,678,967	1,996,744	2,367,928	7,946,762	2.46
1/08 through 12/08	304,888,218	23	1,582,562	70	1,036,853	2,184,833	1,666,632	6,470,880	2.12
1/09 through 12/09	225,916,956	16	1,888,829	60	1,084,790	1,669,883	1,686,542	6,330,044	2.80
1/10 through 12/10	224,840,035	6	248,675	55	1,696,308	203,555	1,977,910	4,126,448	1.84
1/11 through 12/11	224,013,382	11	650,047	52	902,432	814,696	1,188,561	3,555,736	1.59
5 YR. TOTAL	1,302,347,079	77	6,273,236	303	6,399,350	6,869,711	8,887,573	28,429,870	2.18
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		70%	0.973		100%	1	.210	2.18	
Pure Premium Indicated by National Relativity 15% 1.482			!	0%	1.599		3.08	;	
Pure Premium Present of	Pure Premium Present on Rate Level 15% 1.064			0%	1	.263	2.33	<b>;</b>	
Pure Premium Derived by Formula 1.063						1	.210	2.27	

CLASS	DETECTIVE OR PA	TROL AGEN	CY - PRIVATE &	DRIVERS					
7723									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	96,344,607	6	736,479	32	351,150	1,343,206	612,832	3,043,667	3.16
1/08 through 12/08	129,916,016	5	253,581	27	1,418,323	352,500	1,381,279	3,405,683	2.62
1/09 through 12/09	146,829,536	26	2,921,610	39	663,727	4,040,328	995,952	8,621,617	5.87
1/10 through 12/10	147,171,884	4	316,140	31	573,352	479,103	985,404	2,353,999	1.60
1/11 through 12/11	153,155,819	4	142,213	23	976,818	221,283	1,443,902	2,784,216	1.82
5 YR. TOTAL	673,417,862	45	4,370,023	152	3,983,370	6,436,420	5,419,369	20,209,182	3.00
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		59%	1.240		86%	1	.761	3.00	1
Pure Premium Indicated	by National Relativity	tivity 20% 1.223			7%	1.565		2.79	)
Pure Premium Present of	re Premium Present on Rate Level 21% 1.332			7%	1.665		3.00	1	
Pure Premium Derived b	oy Formula	ula 1.256 1.741						3.00	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	ELLEGIVE 4/1/2010								
CLASS	RAILROAD CONST	RUCTION: L	AYING OR RELA	YING OF TR	ACKS OR MAINT	ENANCE OF WA	Υ		
7855	BY CONTRACTOR-	NO WORK C	N ELEVATED RA	AILROADS-8	DRIVERS				
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	Froup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,008,070	0	0	0	0	0	1,320	1,320	0.04
1/08 through 12/08	3,037,571	0	0	1	8,855	0	10,943	19,798	0.65
1/09 through 12/09	3,182,623	0	0	2	5,101	0	18,476	23,577	0.74
1/10 through 12/10	4,219,759	0	0	0	0	0	0	0	0.00
1/11 through 12/11	5,707,244	0	0	1	12,794	0	49,366	62,160	1.09
5 YR. TOTAL	19,155,267	0	0	4	26,750	0	80,105	106,855	0.56
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	19%	0.140		22%	0	.418	0.56	;
Pure Premium Indicated	d by National Relativity	40% 3.280			39%	2.356		5.64	
Pure Premium Present	Pure Premium Present on Rate Level 41% 2.619			)	39%	2	2.003	4.62	!
Pure Premium Derived	by Formula	2.412 1.792 4.20							

CLASS	STORE: FLORIST 8	DRIVERS							
8001									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	46,273,280	6	384,121	13	839,375	424,269	613,167	2,260,932	4.89
1/08 through 12/08	43,787,903	3	211,628	17	296,437	70,183	462,022	1,040,270	2.38
1/09 through 12/09	39,792,479	6	424,063	13	120,130	181,859	207,463	933,515	2.35
1/10 through 12/10	39,702,578	3	114,750	12	128,140	50,678	190,767	484,335	1.22
1/11 through 12/11	40,925,737	3	224,198	14	209,810	457,523	196,100	1,087,631	2.66
5 YR. TOTAL	210,481,977	21	1,358,760	69	1,593,892	1,184,512	1,669,519	5,806,683	2.76
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		38%	1.403		51%	1	.356	2.76	
Pure Premium Indicated	by National Relativity	31% 1.119			24%	1.324		2.44	
Pure Premium Present of	re Premium Present on Rate Level 31% 1.365				25%	1	.383	2.75	
Pure Premium Derived b	oy Formula		1.303 1.355 2.66						

CLASS	AUTOMOBILE REN	TAL CO.: AL	L OTHER EMPLO	OYEES & CO	UNTER PERSON	INEL, DRIVERS			
8002									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard Gi	oup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	58,838,644	6	165,510	30	396,311	317,278	694,305	1,573,404	2.67
1/08 through 12/08	52,773,858	3	29,902	13	118,595	46,387	296,614	491,498	0.93
1/09 through 12/09	54,907,383	5	128,650	3	37,840	133,494	162,774	462,758	0.84
1/10 through 12/10	64,099,477	8	306,570	16	121,950	902,625	302,732	1,633,877	2.55
1/11 through 12/11	65,005,784	3	139,230	14	181,508	141,149	477,282	939,169	1.44
5 YR. TOTAL	295,625,146	25	769,862	76	856,204	1,540,933	1,933,707	5,100,706	1.73
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		35%	0.550		55%	1	.175	1.73	3
Pure Premium Indicated	by National Relativity	ity 32% 0.841			22%	1.273		2.11	
Pure Premium Present on Rate Level 33% 0.779			23% 1.185		1.96				
Pure Premium Derived b	y Formula		0.719			1	.199	1.92	!

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								1101 4/1/2013
CLASS	GASOLINE STATIO	N: SELF-SEI	RVICE AND CON	VENIENCE/	ROCERY-RETAI	L			
8006									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	348,307,087	44	2,070,190	120	2,484,879	2,188,333	2,494,382	9,237,784	2.65
1/08 through 12/08	354,838,208	51	3,095,921	148	2,384,278	2,894,260	3,109,297	11,483,756	3.24
1/09 through 12/09	361,547,178	55	2,190,423	127	2,094,660	1,858,661	2,767,866	8,911,610	2.47
1/10 through 12/10	410,837,331	54	4,554,988	143	2,688,538	3,783,659	2,933,826	13,961,011	3.40
1/11 through 12/11	424,677,299	60	4,897,523	148	2,581,859	3,972,875	3,682,172	15,134,429	3.56
5 YR. TOTAL	1,900,207,103	264	16,809,045	686	12,234,214	14,697,788	14,987,543	58,728,590	3.09
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	94%	1.528		100%	1	.562	3.09	١
Pure Premium Indicated	remium Indicated by National Relativity 3% 1.024			0%	1.269		2.29	)	
Pure Premium Present on Rate Level 3% 1.452			0%	1	.420	2.87	•		
Pure Premium Derived	emium Derived by Formula 1.511 1.562					.562	3.07	•	

CLASS	STORE: CLOTHING	, WEARING	APPAREL OR DE	RY GOODS-F	RETAIL				
8008									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	646,963,105	35	2,052,615	126	2,307,996	2,230,655	3,242,906	9,834,172	1.52
1/08 through 12/08	615,546,761	35	1,911,162	122	2,066,753	1,646,712	2,530,377	8,155,004	1.33
1/09 through 12/09	557,884,828	44	3,323,061	94	1,178,136	3,081,172	1,887,740	9,470,109	1.70
1/10 through 12/10	620,363,538	39	1,917,466	129	2,102,391	1,706,934	2,916,987	8,643,778	1.39
1/11 through 12/11	676,324,841	31	1,443,089	113	1,327,683	1,647,809	2,136,896	6,555,477	0.97
5 YR. TOTAL	3,117,083,073	184	10,647,393	584	8,982,959	10,313,282	12,714,906	42,658,540	1.37
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	84%	0.630	)	100%	0	.739	1.37	
Pure Premium Indicated	by National Relativity	National Relativity 8% 0.561			0%	0.748		1.31	
Pure Premium Present on Rate Level 8% 0.664		ļ	0%	0	.782	1.45	i		
Pure Premium Derived b	oy Formula	0.627 0.739 1.37							

CLASS	STORE: HARDWAR	RE							
8010									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	246,835,387	12	699,358	48	581,154	592,294	899,903	2,772,709	1.12
1/08 through 12/08	244,492,921	11	679,137	34	403,895	681,122	834,155	2,598,309	1.06
1/09 through 12/09	224,794,418	12	637,600	41	1,028,545	529,856	768,240	2,964,241	1.32
1/10 through 12/10	225,536,835	10	585,061	35	1,017,725	609,847	912,036	3,124,669	1.39
1/11 through 12/11	244,470,546	7	315,660	42	882,062	440,888	1,382,571	3,021,181	1.24
5 YR. TOTAL	1,186,130,107	52	2,916,816	200	3,913,381	2,854,007	4,796,905	14,481,109	1.22
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premiur	n	57%	0.576		76%	0	.645	1.22	!
Pure Premium Indicate	ure Premium Indicated by National Relativity 21% 0.800			12%	1.000		1.80	)	
Pure Premium Present on Rate Level 22%		22%	0.667		12%	0.674		1.34	
Pure Premium Derived by Formula			0.643	,		0	.691	1.33	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	STORE: JEWELRY								
8013									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	174,437,823	5	387,918	8	442,346	378,122	578,247	1,786,633	1.02
1/08 through 12/08	166,543,408	3	229,229	7	149,380	98,470	237,567	714,646	0.43
1/09 through 12/09	165,602,972	1	2,674	9	179,496	3,594	135,083	320,847	0.19
1/10 through 12/10	166,583,657	3	79,973	8	254,284	67,052	211,080	612,389	0.37
1/11 through 12/11	179,363,588	1	11,405	11	359,266	21,678	279,883	672,232	0.38
5 YR. TOTAL	852,531,448	13	711,199	43	1,384,772	568,916	1,441,860	4,106,747	0.48
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	32%	0.246	i	44%	0	.236	0.48	1
Pure Premium Indicated by National Relativity 34% 0.197		•	28%	0	.217	0.41			
Pure Premium Present on Rate Level		34%	6 0.225		28%	0.234		0.46	
Pure Premium Derived I	ure Premium Derived by Formula		0.222			0	.230	0.45	

CLASS	QUICK PRINTING-C	OPYING OR	DUPLICATING S	SERVICE-AL	L EMPLOYEES &	CLERICAL,			
8015	SALESPERSONS, I	DRIVERS							
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	51,317,232	1	102	6	16,200	4,404	77,599	98,305	0.19
1/08 through 12/08	48,252,585	2	34,683	4	33,524	94,367	42,037	204,611	0.42
1/09 through 12/09	45,623,467	2	123,153	4	138,835	46,010	51,169	359,167	0.79
1/10 through 12/10	48,908,725	1	19,895	5	138,737	98,925	178,580	436,137	0.89
1/11 through 12/11	55,146,545	5	241,451	3	25,592	227,742	51,356	546,141	0.99
5 YR. TOTAL	249,248,554	11	419,284	22	352,888	471,448	400,741	1,644,361	0.66
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	24%	0.310	)	33%	0	.350	0.66	i
Pure Premium Indicated	d by National Relativity	ational Relativity 38% 0.430			33%	0.495		0.93	<b>;</b>
Pure Premium Present on Rate Level 38% 0.376		;	34% 0.400		0.78				
Pure Premium Derived	re Premium Derived by Formula 0.381 0.415						.415	0.80	1

CLASS	STORE: RETAIL NO	С							
8017									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	2,783,505,286	176	8,144,087	686	10,301,697	8,937,533	15,515,901	42,899,218	1.54
1/08 through 12/08	2,331,295,508	155	8,956,388	544	9,221,793	9,059,748	13,297,917	40,535,846	1.74
1/09 through 12/09	2,342,712,042	197	9,151,719	539	9,591,589	11,639,014	14,327,235	44,709,557	1.91
1/10 through 12/10	2,282,971,898	148	6,504,165	553	10,497,720	7,414,855	16,415,605	40,832,345	1.79
1/11 through 12/11	2,409,923,370	73	3,501,117	476	7,518,744	4,668,467	13,594,585	29,282,913	1.22
5 YR. TOTAL	12,150,408,104	749	36,257,476	2,798	47,131,543	41,719,617	73,151,243	198,259,879	1.63
			INDEMNITY			MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	100%	0.686		100%	0	.945	1.63	
Pure Premium Indicated	l by National Relativity	ity 0% 0.666			0%	0.888		1.55	i
Pure Premium Present on Rate Level 0% 0.716			0%	0.923		1.64			
Pure Premium Derived I	oy Formula		0.686		.945	1.63			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	STORE: WHOLESA	LE NOC							
8018									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	601,079,883	51	2,797,741	205	3,548,419	3,547,905	3,783,129	13,677,194	2.28
1/08 through 12/08	574,058,189	45	2,641,617	209	4,324,404	1,645,503	4,831,201	13,442,725	2.34
1/09 through 12/09	574,113,274	40	2,451,491	179	3,597,654	1,619,978	3,627,773	11,296,896	1.97
1/10 through 12/10	598,832,882	47	47 3,218,898		3,812,702	2,912,023	4,723,110	14,666,733	2.45
1/11 through 12/11	610,142,423	42	2,110,028	203	3,966,495	1,966,270	4,189,300	12,232,093	2.01
5 YR. TOTAL	2,958,226,651	225	13,219,775	989	19,249,674	11,691,679	21,154,513	65,315,641	2.21
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		100%	1.098		100%	1	.110	2.21	
Pure Premium Indicated	by National Relativity	ativity 0% 1.317		•	0%	1.466		2.78	;
Pure Premium Present on Rate Level 0% 1.196		i	0%	1	.121	2.32	!		
Pure Premium Derived b	y Formula	1.098			•	1	.110	2.21	•

CLASS	STORE: MEAT, FIS	H OR POULT	RY DEALER-WH	OLESALE					
8021									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	151,715,972	6	6 378,127 39 687,132 417,731 1,077,181 2,560,1						1.69
1/08 through 12/08	137,096,666	10	172,566	35	1,046,366	423,306	1,770,187	3,412,425	2.49
1/09 through 12/09	196,692,194	8	570,303	49	715,221	492,570	1,422,906	3,201,000	1.63
1/10 through 12/10	174,757,971	13	369,605	84	1,046,481	457,257	1,493,593	3,366,936	1.93
1/11 through 12/11	180,260,882	33	1,070,979	84	1,713,500	1,120,867	2,040,038	5,945,384	3.30
5 YR. TOTAL	840,523,685	70	2,561,580	291	5,208,700	2,911,731	7,803,905	18,485,916	2.20
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		56%	0.924		83%	1	.275	2.20	١
Pure Premium Indicated	by National Relativity	22% 1.320			8%	1.735		3.06	;
Pure Premium Present on Rate Level 22% 0.915				9%	1	.173	2.09		
Pure Premium Derived b	y Formula		1.009 1.303 2.31						

CLASS	STORE: MEAT, FIS	H OR POULT	RY-RETAIL						
8031									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,104,632	0	0	5	23,194	0	65,611	88,805	0.88
1/08 through 12/08	10,170,715	2	68,017	3	274,144	101,249	377,321	820,731	8.07
1/09 through 12/09	8,698,322	0	0	3	30,534	0	47,203	77,737	0.89
1/10 through 12/10	9,460,407	2	417,799	4	114,760	413,487	97,345	1,043,391	11.03
1/11 through 12/11	11,173,530	0	0	6	15,031	0	71,390	86,421	0.77
5 YR. TOTAL	49,607,606	4	485,816	21	457,663	514,736	658,870	2,117,085	4.27
			INDEMNITY		•	MEDICAL	•	TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	21%	1.902		34%	2	366	4.27	,
Pure Premium Indicated	l by National Relativity	39% 1.008			33%	1.497		2.51	
Pure Premium Present on Rate Level 40% 1.286			33%	2.087		3.37			
Pure Premium Derived I	oy Formula		1.307 1.987 3.29						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	STORE: CLOTHING	WEADING	ADDADEL OD DE	V COODE I	NUOL ECAL E				
	STORE: CLOTHING	, WEARING	APPAREL OR DI	KT GOODS-1	VHOLESALE				
8032									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	70,843,313	5	451,853	21	213,274	353,111	290,826	1,309,064	1.85
1/08 through 12/08	83,314,629	6	272,555	20	389,130	122,565	471,149	1,255,399	1.51
1/09 through 12/09	129,205,922	8	237,482	36	593,762	293,868	853,314	1,978,426	1.53
1/10 through 12/10	129,107,563	8	8 674,677		668,413	848,373	835,769	3,027,232	2.34
1/11 through 12/11	129,436,162	6	148,839	31	347,648	167,638	617,171	1,281,296	0.99
5 YR. TOTAL	541,907,589	33	1,785,406	141	2,212,227	1,785,555	3,068,229	8,851,417	1.63
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	49%	0.738	1	67%	0	0.896 1		1
Pure Premium Indicated	by National Relativity	25%	0.950	)	16%	1	.253	53 2.20	
Pure Premium Present	Pure Premium Present on Rate Level 26% 1.009 17% 1.088		.088	2.10					
Pure Premium Derived by Formula 0.861						0	.986	1.85	

CLASS	STORE: MEAT, GR	OCERY AND	PROVISION STO	RES COMB	INED-RETAIL NO	C				
8033										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	516,728,919	35	1,724,755	122	2,355,897	1,990,455	3,355,372	9,426,479	1.83	
1/08 through 12/08	534,811,609	31	2,448,005	134	2,249,337	3,126,302	3,203,790	11,027,434	2.06	
1/09 through 12/09	558,721,142	51	3,916,650	129	1,761,742	4,553,201	2,809,829	13,041,422	2.33	
1/10 through 12/10	564,231,177	41	1,769,120	108	1,703,146	2,115,472	2,706,110	8,293,848	1.47	
1/11 through 12/11	589,355,762	32	1,720,300	135	2,121,411	1,915,508	3,042,134	8,799,353	1.49	
5 YR. TOTAL	2,763,848,609	190	11,578,830	628	10,191,533	13,700,938	15,117,235	50,588,536	1.83	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		88%	0.788		100%	1	.043	1.83		
Pure Premium Indicated	by National Relativity	ty 6% 0.921 0% 1.214				2.14	ļ			
Pure Premium Present of	on Rate Level	6% 0.840 0%			1.191 2.0					
Pure Premium Derived b	y Formula		0.799 1.043 1.84							

CLASS	STORE - SUPERST	ORES AND	WAREHOUSE CL	UBS						
8037										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0 0 0 0 0 0					0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	2,654,014	0	0	1	94	0	4,637	4,731	0.18	
5 YR. TOTAL	2,654,014	0	0	1	94	0	4,637	4,731	0.18	
			INDEMNITY			MEDICAL	•	TOTA	ÅL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	5%	0.004		8%	C	.175	0.18	3	
Pure Premium Indicated	I by National Relativity	ativity 0% 0.000 0% 0.000 0.00				)				
Pure Premium Present	on Rate Level	95%	0.716	;	92%	C	.923	1.64	1	
Pure Premium Derived I	oy Formula		0.680 0.863 1.54							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	STORE: DEPARTM	ENT-RETAIL							
8039									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	181,599,325	15	733,113	57	666,173	889,144	1,467,688	3,756,118	2.07
1/08 through 12/08	153,752,872	15	1,319,716	44	1,001,255	1,931,543	1,630,654	5,883,168	3.83
1/09 through 12/09	118,838,225	10	443,304	29	699,182	418,424	1,023,093	2,584,003	2.17
1/10 through 12/10	161,518,036	13	826,973	53	1,359,845	568,770	1,534,951	4,290,539	2.66
1/11 through 12/11	159,491,816	13	318,737	35	844,558	504,481	839,101	2,506,877	1.57
5 YR. TOTAL	775,200,274	66	3,641,843	218	4,571,013	4,312,362	6,495,487	19,020,705	2.45
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	56%	1.059		86%	1	.394	2.45	i
Pure Premium Indicated	by National Relativity	22%	0.701 7% 1.026 1.73		;				
Pure Premium Present	on Rate Level	22%	0.980		7%	1.406		2.39	1
Pure Premium Derived by Formula 0.963					•	1	.369	2.33	1

CLASS	STORE: FURNITUR	E & DRIVER	S							
8044										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	Froup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM	
1/07 through 12/07	319,271,949	39	3,196,532	122	2,304,768	3,370,734	2,762,002	11,634,036	3.64	
1/08 through 12/08	293,449,742	36	3,035,362	122	2,589,345	2,109,014	2,560,358	10,294,079	3.51	
1/09 through 12/09	269,597,480	24	24 1,446,791 118 2,221,187 1,271,922 2,480,678 7,420,5					7,420,578	2.75	
1/10 through 12/10	269,244,866	30	2,689,151	108	2,804,265	1,790,105	2,578,768	9,862,289	3.66	
1/11 through 12/11	278,565,663	30	1,878,460	101	3,043,394	2,084,337	2,647,977	9,654,168	3.47	
5 YR. TOTAL	1,430,129,700	159	12,246,296	571	12,962,959	10,626,112	13,029,783	48,865,150	3.42	
			INDEMNITY			MEDICAL		TOTA	ÄL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	n	93% 1.763 100% 1.654 3.4					3.42	!		
Pure Premium Indicated	d by National Relativity	3%	1.561		0%	1	.553	3.11		
Pure Premium Present	on Rate Level	4%	1.892	!	0%	1	.688	3.58	3	
Pure Premium Derived	rerived by Formula 1.762 1.654 3.42						2			

CLASS	STORE: DRUG - RE	TAIL							
8045									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	262,639,185	7	7 170,311 16 254,294 182,510 270,890 878,00						
1/08 through 12/08	339,261,918	4	4 328,598 29 435,048 141,914 652,577 1,558,137						
1/09 through 12/09	342,298,718	11	786,551	20	383,953	733,115	441,399	2,345,018	0.69
1/10 through 12/10	350,242,474	3	188,903	17	152,170	385,294	361,761	1,088,128	0.31
1/11 through 12/11	363,183,692	3	114,151	18	511,593	69,581	877,889	1,573,214	0.43
5 YR. TOTAL	1,657,625,987	28	1,588,514	100	1,737,058	1,512,414	2,604,516	7,442,502	0.45
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	45%	0.201		61%	61% 0.248 0.45			
Pure Premium Indicate	d by National Relativity	27%	0.273	1	19%	0	.284	0.56	i
Pure Premium Present	Premium Present on Rate Level         28%         0.269         20%         0.277         0.5		0.55	;					
Pure Premium Derived	by Formula		0.239	1		0	.261	0.50	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							=:::=0	111/12/13
CLASS	STORE: AUTOMOB	ILE PARTS	& ACCESSORIE	S- NOC & DF	RIVERS				
8046									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	212,656,824	20	1,021,359	52	1,164,139	755,596	1,563,259	4,504,353	2.12
1/08 through 12/08	216,543,248	33							3.57
1/09 through 12/09	243,146,490	18	909,299	64	1,686,978	1,070,583	2,375,549	6,042,409	2.49
1/10 through 12/10	267,136,854	21	21 1,206,882		3,006,680	1,373,308	2,703,673	8,290,543	3.10
1/11 through 12/11	273,921,073	21	608,684	70	1,352,170	1,214,309	2,402,429	5,577,592	2.04
5 YR. TOTAL	1,213,404,489	113	5,997,040	342	8,291,593	7,352,735	10,506,085	32,147,453	2.65
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	75%	1.178		100%	1	.472	2.65	i
Pure Premium Indicated	d by National Relativity	12%	1.046 0% 1.316 2.36		;				
Pure Premium Present	remium Present on Rate Level 13% 1.297 0% 1.518 2.82		2.82	!					
Pure Premium Derived	ived by Formula 1.178 1.472 2.65								

CLASS	STORE: DRUG-WH	OLESALE							
8047									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	42,356,393	1	46,688	1	944	42,015	25,152	114,799	0.27
1/08 through 12/08	47,066,092	0	0	3	14,957	0	26,483	41,440	0.09
1/09 through 12/09	39,960,342	2	216,620	5	53,731	150,076	66,045	486,472	1.22
1/10 through 12/10	34,988,051	1	172,107	5	34,294	523,224	101,133	830,758	2.37
1/11 through 12/11	34,694,788	1	36,422	10	120,882	4,838	227,139	389,281	1.12
5 YR. TOTAL	199,065,666	5	471,837	24	224,808	720,153	445,952	1,862,750	0.94
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	24%	0.350		32%	0	.586	0.94	
Pure Premium Indicated	l by National Relativity	vity 38% 0.500 34% 0.517				1.02			
Pure Premium Present of	m Present on Rate Level 38% 0.438 34% 0.453		.453	0.89					
Pure Premium Derived b	oy Formula	•	0.440 0.517 0.96						

CLASS	BUILDING MATERIA	AL DEALER-	NEW MATERIAL	S ONLY: ST	ORE EMPLOYEES	S			
8058									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard Gi	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	192,154,087	26	2,076,166	62	1,769,334	2,112,825	2,128,869	8,087,194	4.21
1/08 through 12/08	155,823,236	10	, 11,11					3,839,213	2.46
1/09 through 12/09	147,772,986	22	1,668,923	56	798,330	1,255,177	1,155,040	4,877,470	3.30
1/10 through 12/10	138,917,092	18	1,391,299	60	974,221	1,128,759	1,279,162	4,773,441	3.44
1/11 through 12/11	146,298,470	13	863,380	35	582,902	1,007,722	852,612	3,306,616	2.26
5 YR. TOTAL	780,965,871	89	6,588,061	252	5,258,448	6,368,101	6,669,324	24,883,934	3.19
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		65%	1.517		94%	1	.669	3.19	)
Pure Premium Indicated	by National Relativity	17% 1.073 3%				1.579		2.65	5
Pure Premium Present of	ure Premium Present on Rate Level 18% 1.420				3% 1.732			3.15	i
Pure Premium Derived b	y Formula	1.424 1.668 3.09						)	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	STORE: BOOK, RE	CORD, COM	PACT DISC, SOF	TWARE, VID	EO OR AUDIO C	ASSETTE RETAI	L		
8072									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	52,753,117	0	0	1	402	0	46,102	46,504	0.09
1/08 through 12/08	51,922,808	2	2 12,293 2 6,957 11,001 41,452 71,70						0.14
1/09 through 12/09	63,828,925	1	3,990	7	143,590	13,421	183,192	344,193	0.54
1/10 through 12/10	53,236,553	2	117,266	6	98,016	206,280	130,176	551,738	1.04
1/11 through 12/11	50,256,351	2	93,367	6	88,266	99,995	203,840	485,468	0.97
5 YR. TOTAL	271,997,754	7	226,916	22	337,231	330,697	604,762	1,499,606	0.55
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	23%	0.207	•	34%	0	.344	0.55	i
Pure Premium Indicated	d by National Relativity	38%	0.332	!	33%	0	.479	0.81	
Pure Premium Present	Present on Rate Level 39% 0.296 33% 0.384 0.68		1						
Pure Premium Derived	Derived by Formula 0.289 0.402 0.69						1		

CLASS	SEED MERCHANT								
8102									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	15,596,814	0	0	2	18,288	0	29,875	48,163	0.31
1/08 through 12/08	21,958,961	1	12,403	1	1,214	1,547	12,199	27,363	0.13
1/09 through 12/09	20,180,451	0	0	3	17,305	0	27,638	44,943	0.22
1/10 through 12/10	25,727,703	0	0	4	324,074	0	107,598	431,672	1.68
1/11 through 12/11	59,499,055	0	0	3	28,661	0	60,323	88,984	0.15
5 YR. TOTAL	142,962,984	1	12,403	13	389,542	1,547	237,633	641,125	0.45
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	25%	0.281		34%	0	.167	0.45	i
Pure Premium Indicated	by National Relativity	tional Relativity 37% 0.849				1	.216	2.07	
Pure Premium Present of	Pure Premium Present on Rate Level 38% 0.695		;	33% 0.723		.723	1.42		
Pure Premium Derived by Formula 0.648 0.697						1.35			

CLASS	WOOL MERCHANT								
8103									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	7,010,310	0	0	2	13,607	0	77,534	91,141	1.30
1/08 through 12/08	4,732,208	0	0	3	37,822	0	61,531	99,353	2.10
1/09 through 12/09	4,333,684	0	0	2	3,265	0	12,068	15,333	0.35
1/10 through 12/10	4,441,013	0	0	2	34,936	0	25,092	60,028	1.35
1/11 through 12/11	4,443,382	0	0	1	15,126	0	33,032	48,158	1.08
5 YR. TOTAL	24,960,597	0	0	10	104,756	0	209,257	314,013	1.26
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	16%	0.420		22%	0	.838	1.26	;
Pure Premium Indicated	l by National Relativity	22% 1.096			23%	1.951		3.05	i
Pure Premium Present	Present on Rate Level 62% 1.396		i	55%	1	2.82			
Pure Premium Derived I	oy Formula		1.174			1	.414	2.59	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.100								21120	110 4/1/2013	
CLASS	STORE: HIDE DEA	LEK								
8105										
Industry Group: Go	ods and Services				CONVERTE	LOSSES				
Hazard G	Froup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM	
1/07 through 12/07	1,105,875	0	0	0	0	0	448	448	0.04	
1/08 through 12/08	960,267	0						869	0.09	
1/09 through 12/09	1,105,356	0	0	2	1,416	0	896	2,312	0.21	
1/10 through 12/10	886,371	0	0	1	2,820	0	2,821	5,641	0.64	
1/11 through 12/11	301,792	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	4,359,661	0	0	3	4,236	0	5,034	9,270	0.21	
			INDEMNITY			MEDICAL		TOTA	.L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	า	7%	0.097	,	10%	0	.115	0.21		
Pure Premium Indicated	d by National Relativity	13%	1.365	5	14%	1	.504	2.87		
Pure Premium Present	on Rate Level	80%	1.096	3	76%	1	.279	2.38		
Pure Premium Derived by Formula         1.061         1.194         2.26										

CLASS	IRON OR STEEL M	ERCHANT &	DRIVERS						
8106									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	56,324,921	3	310,776	29	1,438,070	633,656	1,114,590	3,497,092	6.21
1/08 through 12/08	51,316,645	1	1         1,477         24         381,339         7,575         504,235         894,620					1.74	
1/09 through 12/09	44,349,116	2	142,440	16	340,500	276,862	380,352	1,140,154	2.57
1/10 through 12/10	50,536,935	5	642,127	17	936,129	671,000	753,983	3,003,239	5.94
1/11 through 12/11	50,560,618	3	151,403	23	520,284	146,966	793,851	1,612,504	3.19
5 YR. TOTAL	253,088,235	14	1,248,223	109	3,616,322	1,736,059	3,547,011	10,147,615	4.01
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	49%	1.922	!	66% 2.087 4.01				
Pure Premium Indicated	ed by National Relativity 25% 2.303 17% 2.413 4.72								
Pure Premium Present	Pure Premium Present on Rate Level 26% 2.176		;	17% 2.248		.248	4.42		
Pure Premium Derived by Formula 2.083 2.170 4.25						i			

CLASS	MACHINERY DEAL	ER NOC-STO	ORE OR YARD-&	DRIVERS					
8107									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	216,827,119	14	, 11, 1						2.97
1/08 through 12/08	187,943,639	14	, , , , , , , , , , , , , , , , , , , ,					4.36	
1/09 through 12/09	162,401,676	15	1,193,714	56	1,911,629	1,461,859	2,168,892	6,736,094	4.15
1/10 through 12/10	167,350,061	14	2,289,077	38	1,616,906	1,832,946	1,996,899	7,735,828	4.62
1/11 through 12/11	173,398,769	12	773,201	51	2,234,652	861,265	1,864,956	5,734,074	3.31
5 YR. TOTAL	907,921,264	69	7,648,454	286	9,907,405	7,369,501	9,908,735	34,834,095	3.84
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	79%	1.934		100%	1	.903	3.84	
Pure Premium Indicated	I by National Relativity	tivity 10% 1.621 0% 1.623 3.2				3.24			
Pure Premium Present	on Rate Level	11%	1.960		0%	1	.851	3.81	
Pure Premium Derived I	oy Formula		1.906			1	.903	3.81	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	PLUMBERS SUPPL	IES DEALER	R & DRIVERS						
8111									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	61,449,103	5	5 470,404 10 229,139 240,455 273,660 1,213,65					1.98	
1/08 through 12/08	47,089,226	0	0 0 10 275,892 0 288,030 563,922					1.20	
1/09 through 12/09	39,205,559	4	476,182	9	94,142	419,703	196,464	1,186,491	3.03
1/10 through 12/10	51,467,051	0	0	8	233,421	0	236,315	469,736	0.91
1/11 through 12/11	53,605,948	2	176,170	9	311,558	341,983	235,377	1,065,088	1.99
5 YR. TOTAL	252,816,887	11	1,122,756	46	1,144,152	1,002,141	1,229,846	4,498,895	1.78
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	36%	0.897	,	47%	0	.883	1.78	1
Pure Premium Indicated	d by National Relativity	32%	1.218	1.218 26% 1.306 2.52			!		
Pure Premium Present	on Rate Level	32%	1.004	ļ	27%	0.959		1.96	1
Pure Premium Derived	y Formula 1.034 1.014 2.05								

CLASS	FARM MACHINERY	DEALER-AL	L OPERATIONS	& DRIVERS					
8116									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	45,857,284	2	402,727	16	747,195	134,445	806,592	2,090,959	4.56
1/08 through 12/08	41,628,463	1	1 7,119 9 111,671 34,086 126,623 279,499						0.67
1/09 through 12/09	41,521,828	4 659,925 14 331,277 1,008,942 286,982 2,287,126					5.51		
1/10 through 12/10	44,785,985	4	200,328	12	328,240	210,017	408,933	1,147,518	2.56
1/11 through 12/11	43,699,785	2	98,779	8	131,018	35,794	169,424	435,015	1.00
5 YR. TOTAL	217,493,345	13	1,368,878	59	1,649,401	1,423,284	1,798,554	6,240,117	2.87
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	١	40%	1.388	3	54%	1	.481	2.87	
Pure Premium Indicated	by National Relativity	30%	1.275	;	23%	1	.517	2.79	)
Pure Premium Present	on Rate Level	30%	1.506	;	23%	1	.539	3.05	
Pure Premium Derived	Derived by Formula 1.390 1.503 2.89							1	

CLASS	ICE MFG. OR DISTR	RIBUTION &	DRIVERS						
8203									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,099,683	1	1 107,983 2 2,675 35,676 13,624 159,958						1.98
1/08 through 12/08	7,636,495	3	5,05,05						17.79
1/09 through 12/09	7,177,479	1	201,251	3	20,208	66,297	44,885	332,641	4.63
1/10 through 12/10	7,396,212	0	0	3	336,492	0	472,074	808,566	10.93
1/11 through 12/11	7,808,036	0	0	5	114,058	0	115,694	229,752	2.94
5 YR. TOTAL	38,117,905	5	713,028	15	567,225	810,323	798,581	2,889,157	7.58
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	24%	3.359		34%	4	.221	7.58	3
Pure Premium Indicated	by National Relativity	38%	38%         2.616         33%         2.561         5.18				3		
Pure Premium Present	on Rate Level	38%	2.512		33%	2	.852	5.36	;
Pure Premium Derived	by Formula		2.755		· · · · · · · · · · · · · · · · · · ·	3	3.221	5.98	3

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	BUILDING MATERI	AL YARD & I	LOCAL MANAGE	RS, DRIVER	S				
8204									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,139,450	0	0	1	4,050	0	3,600	7,650	0.24
1/08 through 12/08	4,110,077	0	0 0 1 10,853 0 21,192 32,045						0.78
1/09 through 12/09	4,959,507	0	0 0 3 33,884 0 82,487 116,37						2.35
1/10 through 12/10	2,710,310	0	0	0	0	0	29,171	29,171	1.08
1/11 through 12/11	3,106,572	1	23,565	0	0	13,034	31,678	68,277	2.20
5 YR. TOTAL	18,025,916	1	23,565	5	48,787	13,034	168,128	253,514	1.41
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	15%	0.401		19%	1	.005	1.41	
Pure Premium Indicated	by National Relativity	ativity 42% 1.607 40% 1.530 3.14				ļ			
Pure Premium Present	on Rate Level	43%	1.509	)	41%	1	.459	2.97	
Pure Premium Derived	by Formula 1.384 1.401 2.79							1	

CLASS	VEGETABLE PACK	ING & DRIVI	ERS						
8209									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard Gi	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	32,386,288	2	2 29,502 12 254,068 0 208,912 492,482						1.52
1/08 through 12/08	31,812,167	4	4 536,151 8 70,693 579,866 63,739 1,250,449						3.93
1/09 through 12/09	43,209,361	3	149,526	12	416,478	331,825	426,747	1,324,576	3.07
1/10 through 12/10	23,153,393	0	0	7	96,166	0	127,214	223,380	0.96
1/11 through 12/11	24,620,206	1	124,015	9	278,799	44,788	305,318	752,920	3.06
5 YR. TOTAL	155,181,415	10	839,194	48	1,116,204	956,479	1,131,930	4,043,807	2.61
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		35%	1.260		47%	1	.346	2.61	
Pure Premium Indicated	by National Relativity	lativity 32% 1.785 26% 2.134 3.9							
Pure Premium Present of	on Rate Level	33%	1.514	ļ	27%	1	.569	3.08	1
Pure Premium Derived b	oy Formula		1.512			1	.611	3.12	!

CLASS	FEED, FERTILIZER	, HAY, OR G	RAIN DEALER &	LOCAL MAN	IAGERS, DRIVER	S - NO MFG			
8215									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	34,741,367	3							3.92
1/08 through 12/08	33,565,853	0							1.49
1/09 through 12/09	36,466,296	2	32,246	9	264,754	48,172	467,277	812,449	2.23
1/10 through 12/10	34,218,664	2	231,637	8	252,198	266,277	298,491	1,048,603	3.06
1/11 through 12/11	35,233,184	4	340,426	12	347,477	411,914	554,071	1,653,888	4.69
5 YR. TOTAL	174,225,364	11	1,066,924	47	1,305,434	1,119,052	1,886,193	5,377,603	3.09
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		38%	1.362		51%	1	.725	3.09	
Pure Premium Indicated	by National Relativity	tivity 31% 1.972 24% 1.982 3.				3.95			
Pure Premium Present of	on Rate Level	31%	1.708		25%	1.701		3.41	
Pure Premium Derived b	y Formula		1.658		•	1	.781	3.44	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T							=:::=0	111/12/13	
CLASS	CONSTRUCTION O	R ERECTION	I PERMANENT Y	ARD						
8227										
Industry Group	: Contracting				CONVERTED	LOSSES				
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	122,908,360	17	2,369,042	38	763,005	1,973,741	1,033,468	6,139,256	5.00	
1/08 through 12/08	106,490,623	8	8 740,783 29 1,077,056 598,856 1,565,066 3,981,761						3.74	
1/09 through 12/09	89,522,811	10	10 914,591 22 679,546 601,497 874,808 3,070,4					3,070,442	3.43	
1/10 through 12/10	85,810,220	5	873,661	26	1,306,189	827,658	1,136,997	4,144,505	4.83	
1/11 through 12/11	82,234,496	6	236,427	22	731,838	205,605	1,350,648	2,524,518	3.07	
5 YR. TOTAL	486,966,510	46	5,134,504	137	4,557,634	4,207,357	5,960,987	19,860,482	4.08	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	66%	1.990		87%	2	.088	4.08	1	
Pure Premium Indicated	by National Relativity	17%	2.383		6%	2	.301	301 4.68		
Pure Premium Present	on Rate Level	17%	2.378		7%	2	.334	4.71		
Pure Premium Derived	by Formula		2.123 2.118 4.24							

CLASS	LUMBERYARD NEV	W MATERIAL	S ONLY: ALL 01	THER EMPLO	OYEES & YARD, V	WAREHOUSE,			
8232	DRIVERS								
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	340,921,974	36	2,909,099	117	3,636,744	4,222,956	4,107,744	14,876,543	4.36
1/08 through 12/08	321,656,977	21	3,454,546	117	3,130,710	3,001,005	3,960,366	13,546,627	4.21
1/09 through 12/09	233,526,278	24	2,258,647	85	2,936,283	2,348,464	3,754,455	11,297,849	4.84
1/10 through 12/10	225,061,198	15	1,780,965	95	2,504,338	1,810,649	2,699,691	8,795,643	3.91
1/11 through 12/11	224,491,466	22	2,667,844	70	1,498,359	2,921,468	2,300,309	9,387,980	4.18
5 YR. TOTAL	1,345,657,893	118	13,071,101	484	13,706,434	14,304,542	16,822,565	57,904,642	4.30
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	92%	1.990	1	100%	2	.313	4.30	)
Pure Premium Indicated	by National Relativity	4%	2.381		0%	2	.425	4.81	
Pure Premium Present	Pure Premium Present on Rate Level 4% 1.936		i	0%	2	2.000	3.94	ļ	
Pure Premium Derived I	by Formula		2.003		•	2	.313	4.32	2

CLASS	COAL MERCHANT	& LOCAL MA	ANAGERS, DRIVI	ERS					
8233									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	514,444	0	0	0	0	0	0	0	0.00
1/08 through 12/08	65,845	0	0	0	0	0	0	0	0.00
1/09 through 12/09	66,301	0	0	0	0	0	0	0	0.00
1/10 through 12/10	62,888	0	0	0	0	0	0	0	0.00
1/11 through 12/11	68,326	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	777,804	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	5%	0.000		5%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	45%	1.913		47%	1	.203	!	
Pure Premium Present	on Rate Level	50%	1.945		48%	1	.173	3.12	!
Pure Premium Derived	by Formula								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	SASH, DOOR OR A	SSEMBLED	MILLWORK DEA	LER & DRIV	ERS				
8235									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	25,203,576	5	679,786	9	256,223	446,328	264,423	1,646,760	6.53
1/08 through 12/08	19,376,182	1	4,920	12	533,745	13,213	467,599	1,019,477	5.26
1/09 through 12/09	15,923,738	1	49,228	5	160,230	719,443	182,671	1,111,572	6.98
1/10 through 12/10	15,480,755	1	220,420	3	22,324	100,582	117,118	460,444	2.97
1/11 through 12/11	15,192,308	2	182,348	6	94,112	220,524	203,135	700,119	4.61
5 YR. TOTAL	91,176,559	10	1,136,702	35	1,066,634	1,500,090	1,234,946	4,938,372	5.42
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	33%	2.417	•	48%	3	.000	5.42	!
Pure Premium Indicated	d by National Relativity	elativity 33% 2.018			26%	1.977		4.00	)
Pure Premium Present	Pure Premium Present on Rate Level 34% 2.148			26% 2.718		4.87			
Pure Premium Derived	ved by Formula 2.194 2.661 4.86								

CLASS	READY MIXED COM	ICRETE DE	ALER - & DRIVER	s					
8236									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	87,420,546	8	912,040	42	1,565,472	530,925	1,682,515	4,690,952	5.37
1/08 through 12/08	80,036,222	7	1,022,756	13	853,295	692,181	502,688	3,070,920	3.84
1/09 through 12/09	59,428,513	6	795,986	17	449,863	670,543	465,580	2,381,972	4.01
1/10 through 12/10	65,446,737	8	1,309,388	19	900,871	784,668	863,706	3,858,633	5.90
1/11 through 12/11	68,239,807	4	405,477	28	1,667,457	511,665	781,314	3,365,913	4.93
5 YR. TOTAL	360,571,825	33	4,445,647	119	5,436,958	3,189,982	4,295,803	17,368,390	4.82
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	66%	2.741		81%	2	.076	4.82	
Pure Premium Indicated by National Relativity 17% 5.449			)	9%	3.861		9.31		
Pure Premium Present	Pure Premium Present on Rate Level 17% 3.195		i	10%	2	.586	5.78	1	
Pure Premium Derived by Formula 3.279 2.288						5.57			

CLASS	JUNK DEALER & D	RIVERS								
8263										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	1,761,162	0	0 0 0 0 0 434						0.03	
1/08 through 12/08	1,231,697	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	900,642	0	0	0	0	0	3,194	3,194	0.36	
1/10 through 12/10	1,538,568	0	0	0	0	0	144	144	0.01	
1/11 through 12/11	2,172,958	0	0	1	13,346	0	44,531	57,877	2.66	
5 YR. TOTAL	7,605,027	0	0	1	13,346	0	48,303	61,649	0.81	
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	14%	0.175		18%	0	.635	0.81		
Pure Premium Indicated	I by National Relativity	43%	3.357	•	41%	5.139		8.50	)	
Pure Premium Present	e Premium Present on Rate Level 43% 2.972				41%	3	.022	5.99	)	
Pure Premium Derived I	oy Formula		2.746	2.746 3.460 6.21						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	BOTTLE DEALER-	JSED & DRIV	'ERS						
8264									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	24,906,704	0	0	13	167,238	0	272,866	440,104	1.77
1/08 through 12/08	24,294,180	4	356,181	13	405,830	313,996	542,521	1,618,528	6.66
1/09 through 12/09	24,116,799	3	174,395	9	326,062	327,274	589,974	1,417,705	5.88
1/10 through 12/10	27,507,732	1	41,005	10	302,986	185,705	179,605	709,301	2.58
1/11 through 12/11	31,733,796	1	84,050	12	475,381	82,872	287,311	929,614	2.93
5 YR. TOTAL	132,559,211	9	655,631	57	1,677,497	909,847	1,872,277	5,115,252	3.86
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	41%	1.760		53%	2	.099	3.86	;
Pure Premium Indicated	Pure Premium Indicated by National Relativity 29% 2.743		3	23%	3	.086	5.83	3	
Pure Premium Present	Pure Premium Present on Rate Level 30% 2.626		;	24%	2	.496	5.12	?	
Pure Premium Derived	ure Premium Derived by Formula 2.305				•	2	.421	4.73	3

CLASS	IRON OR STEEL SO	CRAP DEALE	ER & DRIVERS						
8265									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	46,365,922	8	876,199	35	429,582	1,934,875	723,274	3,963,930	8.55
1/08 through 12/08	41,825,801	3	241,064	19	365,372	256,652	388,382	1,251,470	2.99
1/09 through 12/09	41,548,976	2	188,082	28	1,157,195	691,775	1,145,985	3,183,037	7.66
1/10 through 12/10	52,050,994	4	187,530	24	1,050,680	280,314	1,182,265	2,700,789	5.19
1/11 through 12/11	54,565,355	5	717,092	29	854,834	504,782	1,034,816	3,111,524	5.70
5 YR. TOTAL	236,357,048	22	2,209,967	135	3,857,663	3,668,398	4,474,722	14,210,750	6.01
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	53%	2.567	•	80%	3	.445	6.01	
Pure Premium Indicated by National Relativity 23% 2.761					10%	3.307		6.07	
Pure Premium Present	Pure Premium Present on Rate Level 24% 2.798		}	10% 3.841		6.64			
Pure Premium Derived I	Premium Derived by Formula 2.667 3.471 6.14								

CLASS	STABLE OR BREE	DING FARM	& DRIVERS						
8279									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	5,596,008	1	170,214	4	34,896	91,336	109,418	405,864	7.25
1/08 through 12/08	4,889,278	0	0	2	22,463	0	138,107	160,570	3.28
1/09 through 12/09	4,612,380	0	0	4	27,823	0	70,322	98,145	2.13
1/10 through 12/10	4,826,745	0	0	7	116,781	0	212,703	329,484	6.83
1/11 through 12/11	4,568,324	2	418,714	0	0	1,159,993	33,418	1,612,125	35.29
5 YR. TOTAL	24,492,735	3	588,928	17	201,963	1,251,329	563,968	2,606,188	10.64
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	21%	3.229		31%	7	.412	10.64	1
Pure Premium Indicated	by National Relativity	ty 39% 2.918			34%	3.680		6.60	1
Pure Premium Present	re Premium Present on Rate Level 40% 2.537			35%	3.355		5.89		
Pure Premium Derived	by Formula		2.831			4	.723	7.55	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T								1111 4/1/2013
CLASS	LIVESTOCK DEALE	ER OR COMM	MISSION MERCH	ANT & SALE	SPERSONS, DRI	VERS			
8288									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,519,301	1	271,122	2	4,009	140,812	24,725	440,668	12.52
1/08 through 12/08	2,795,319	0	0	1	5,628	0	37,654	43,282	1.55
1/09 through 12/09	3,008,889	2	255,892	1	5,739	335,142	47,729	644,502	21.42
1/10 through 12/10	2,983,939	2	75,261	4	33,543	32,409	59,406	200,619	6.72
1/11 through 12/11	3,093,515	1	173,992	1	32,929	101,109	18,051	326,081	10.54
5 YR. TOTAL	15,400,963	6	776,267	9	81,848	609,472	187,565	1,655,152	10.75
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	20%	5.572	!	30%	5	.175	10.7	5
Pure Premium Indicated	by National Relativity	ity 40% 2.560			35%	4.059		6.62	2
Pure Premium Present	Pure Premium Present on Rate Level 40% 3.629		)	35% 5.099		8.73			
Pure Premium Derived	by Formula	3.590 4.758 8.35							j

CLASS	STORAGE WAREH	OUSE-COLD	1						
8291									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	12,664,954	0	0	5	10,387	0	87,765	98,152	0.78
1/08 through 12/08	13,643,507	0	0	13	336,579	0	653,034	989,613	7.25
1/09 through 12/09	12,723,095	0	0	6	69,612	0	67,059	136,671	1.07
1/10 through 12/10	12,530,862	0	0	8	130,128	0	323,853	453,981	3.62
1/11 through 12/11	13,096,924	1	588,662	5	36,064	658,656	111,422	1,394,804	10.65
5 YR. TOTAL	64,659,342	1	588,662	37	582,770	658,656	1,243,133	3,073,221	4.75
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		27%	1.812	!	40%	2	.941	4.75	
Pure Premium Indicated	icated by National Relativity 36% 2.021				30%	2.026		4.05	
Pure Premium Present on Rate Level 37% 1.844			ļ	30%	2	.467	4.31		
Pure Premium Derived I	oy Formula	mula 1.899 2.524 4.42							

CLASS	STORAGE WAREH	OUSE NOC							
8292									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	185,750,707	26	1,842,222	107	1,913,553	1,434,042	2,592,477	7,782,294	4.19
1/08 through 12/08	179,525,981	18	1,434,754	82	1,831,075	1,634,760	2,016,019	6,916,608	3.85
1/09 through 12/09	179,694,050	24	1,172,216	71	1,460,094	1,206,866	1,580,735	5,419,911	3.02
1/10 through 12/10	176,380,006	20	908,193	128	2,614,689	920,100	2,262,943	6,705,925	3.80
1/11 through 12/11	168,107,347	18	1,875,596	76	1,335,147	1,144,191	1,630,321	5,985,255	3.56
5 YR. TOTAL	889,458,091	106	7,232,981	464	9,154,558	6,339,959	10,082,495	32,809,993	3.69
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	75%	1.842		100%	1	.846	3.69	1
Pure Premium Indicated	by National Relativity	12% 1.662			0%	1.835		3.50	)
Pure Premium Present	re Premium Present on Rate Level 13% 1.792				0%	1	.770	3.56	i
Pure Premium Derived	by Formula		1.814 1.846 3.66						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	110 4/1/2013
CLASS	STORAGE WAREH	OUSE-FURN	ITURE & DRIVER	lS .					
8293									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	79,371,711	21	, , , , , , , , , , , , , , , , , , , ,					7,973,182	10.05
1/08 through 12/08	69,089,846	19	19     1,425,320     69     2,970,225     1,268,818     2,498,243     8,162,606						11.81
1/09 through 12/09	51,992,903	23	2,506,769	59	1,428,697	1,875,479	1,399,260	7,210,205	13.87
1/10 through 12/10	55,959,510	15	2,108,320	82	2,266,662	2,198,423	2,179,166	8,752,571	15.64
1/11 through 12/11	60,513,491	14	1,643,268	61	1,430,649	1,122,888	1,568,234	5,765,039	9.53
5 YR. TOTAL	316,927,461	92	10,451,136	340	10,107,620	7,837,005	9,467,842	37,863,603	11.95
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	81%	6.487	•	100%	5	.460	11.9	5
Pure Premium Indicated	by National Relativity	tivity 9% 4.707			0%	4.255		8.96	i
Pure Premium Present	ure Premium Present on Rate Level 10% 6.081			0% 5.109		11.19			
Pure Premium Derived	ved by Formula 6.286 5.460 11.75						5		

CLASS	GRAIN ELEVATOR	OPERATION	& LOCAL MANA	AGERS, DRI	VERS				
8304									
Industry Group: Go	ods and Services				CONVERTED	DLOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,747,631	0	0	1	7,043	0	20,043	27,086	1.55
1/08 through 12/08	1,624,041	0	0	0	0	0	9,749	9,749	0.60
1/09 through 12/09	1,878,418	0	0	0	0	0	6,516	6,516	0.35
1/10 through 12/10	2,476,970	0	0	2	4,202	0	17,663	21,865	0.88
1/11 through 12/11	2,766,475	0	0	1	1,068	0	5,044	6,112	0.22
5 YR. TOTAL	10,493,535	0	0	4	12,313	0	59,015	71,328	0.68
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	14%	0.117	,	18%	0	.562	0.68	;
Pure Premium Indicated by National Relativity 43% 2.707			,	41%	2.938		5.65	i	
Pure Premium Present on Rate Level 43% 2.270			)	41%	2	.202	4.47	•	
Pure Premium Derived b	Pure Premium Derived by Formula 2.156					2	.209	4.37	•

CLASS	GASOLINE DEALE	R & DRIVERS	3						
8350									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	133,281,671	27	, , , , , , , , , , , , , , , , , , , ,					11,080,281	8.31
1/08 through 12/08	132,529,725	28					1,866,385	11,526,351	8.70
1/09 through 12/09	134,548,241	25	2,351,306	80	2,499,722	3,198,272	2,206,511	10,255,811	7.62
1/10 through 12/10	127,953,877	25	2,962,088	57	3,319,023	2,758,894	2,238,964	11,278,969	8.82
1/11 through 12/11	121,011,730	15	2,945,966	55	1,817,787	2,892,393	1,850,661	9,506,807	7.86
5 YR. TOTAL	649,325,244	120	15,800,138	310	11,652,109	15,445,947	10,750,025	53,648,219	8.26
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	96%	4.228		100%	4	.034	8.26	
Pure Premium Indicated	I by National Relativity	2% 3.165			0%	2.625		5.79	1
Pure Premium Present	re Premium Present on Rate Level 2% 4.498			0%	4.262		8.76		
Pure Premium Derived	oy Formula		4.212			4	.034	8.25	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

EFFECTIVE 4/1/2015

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CLASS	AUTOMOBILE SER	VICE OD DE	DAID CENTED 9	DDIVEDS					
	AUTOWIOBILE SER	VICE OR RE	PAIR CENTER &	DRIVERS					
8380									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,608,557,626	98	6,937,113	400	8,816,571	7,284,915	9,420,981	32,459,580	2.02
1/08 through 12/08	1,495,236,901	81	7,428,736	375	10,330,207	6,608,980	11,074,501	35,442,424	2.37
1/09 through 12/09	1,462,703,712	97	8,966,792	392	13,281,921	9,076,315	12,211,599	43,536,627	2.98
1/10 through 12/10	1,523,944,340	110	11,378,604	368	10,301,764	9,147,594	11,193,983	42,021,945	2.76
1/11 through 12/11	1,571,606,498	90	9,901,848	390	10,656,180	9,695,948	11,044,915	41,298,891	2.63
5 YR. TOTAL	7,662,049,077	476	44,613,093	1,925	53,386,643	41,813,752	54,945,979	194,759,467	2.54
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	100%	1.279		100%	1	.263	2.54	
Pure Premium Indicated by National Relativity 0% 1.473		3	0%	1.506		2.98	}		
Pure Premium Present on Rate Level 0% 1.304		ļ	0% 1.223		2.53				
ure Premium Derived by Formula 1.279						1	.263	2.54	

CLASS	GASOLINE STATIO	N:SELF-SEF	VICE ONLY-RET	AIL					
8381									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	19,172,507	3	165,583	4	25,842	387,437	107,847	686,709	3.58
1/08 through 12/08	16,991,910	1	72,619	3	10,144	185,698	31,091	299,552	1.76
1/09 through 12/09	17,802,905	3	93,166	0	0	89,253	23,560	205,979	1.16
1/10 through 12/10	19,964,369	1	9,359	3	171,789	6,845	173,341	361,334	1.81
1/11 through 12/11	18,424,404	0	0	0	0	0	7,624	7,624	0.04
5 YR. TOTAL	92,356,095	8	340,727	10	207,775	669,233	343,463	1,561,198	1.69
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		24%	0.594	ļ	38%	1	.097	1.69	)
Pure Premium Indicated	by National Relativity	onal Relativity 38% 0.887				1.124		2.01	
Pure Premium Present of	Pure Premium Present on Rate Level 38% 1.028			3	31%	1	.549	2.58	1
Pure Premium Derived b	oy Formula	0.870 1.245 2.12							

CLASS	BUS CO.: GARAGE	EMPLOYEE	S						
8385									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	38,165,335	2	24,105	14	156,089	16,107	262,242	458,543	1.20
1/08 through 12/08	43,583,303	7	439,223	16	502,786	387,437	531,534	1,860,980	4.27
1/09 through 12/09	42,329,331	1	232,781	13	254,771	58,868	310,362	856,782	2.02
1/10 through 12/10	43,636,072	6			107,183	834,465	198,644	2,148,709	4.93
1/11 through 12/11	49,093,140	1	23,565	6	92,775	16,626	140,037	273,003	0.56
5 YR. TOTAL	216,807,181	17	1,728,091	55	1,113,604	1,313,503	1,442,819	5,598,017	2.58
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	38%	1.311		53%	1	.271	2.58	
Pure Premium Indicated	by National Relativity	31% 1.142			23%	1.260		2.40	1
Pure Premium Present on Rate Level 31% 1.363			24%	1.491		2.85			
Pure Premium Derived	by Formula	-	1.275 1.321 2.60						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	ELLECTIVE 4/1/2010									
CLASS	AUTOMOBILE STO	RAGE GARA	GE, PARKING L	OT OR PAR	KING STATION, V	ALET SERVICE,				
8392	CASHIERS OR COL	JNTER PERS	SONNEL & DRIVE	RS						
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	17,429,051	2	13,324	7	208,128	62,224	149,388	433,064	2.49	
1/08 through 12/08	20,372,251	2	2 52,150 13 147,734 58,622 278,036 536						2.63	
1/09 through 12/09	21,396,408	3	138,342	7	41,401	264,792	94,382	538,917	2.52	
1/10 through 12/10	20,522,154	2	125,233	9	63,538	681,676	175,725	1,046,172	5.10	
1/11 through 12/11	23,256,977	0	0	10	109,902	0	277,755	387,657	1.67	
5 YR. TOTAL	102,976,841	9	329,049	46	570,703	1,067,314	975,286	2,942,352	2.86	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	١	25%	0.874	-	40%	1	.984	2.86	i	
Pure Premium Indicated	by National Relativity	37%	0.887	•	30%	1.128		2.02	!	
Pure Premium Present on Rate Level 38% 1.024			ļ	30% 1.544 2.5			•			
Pure Premium Derived	by Formula	a 0.936 1.595 2.53								

CLASS	AUTOMOBILE BOD	Y REPAIR								
8393										
Industry Group: God	ods and Services				CONVERTED	LOSSES				
Hazard Gi	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	166,377,127	8	648,778	26	566,701	823,977	565,526	2,604,982	1.57	
1/08 through 12/08	146,419,511	6								
1/09 through 12/09	161,221,886	6	512,516	24	865,295	879,305	643,889	2,901,005	1.80	
1/10 through 12/10	162,650,190	5	1,412,945	25	737,982	514,775	725,547	3,391,249	2.09	
1/11 through 12/11	187,892,399	7	561,973	26	762,244	372,140	514,719	2,211,076	1.18	
5 YR. TOTAL	824,561,113	32	3,528,387	123	3,347,189	2,989,759	2,940,000	12,805,335	1.55	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		56%	0.834		70%	0	.719	1.55		
Pure Premium Indicated	by National Relativity	22%	1.127		15%	0.910		2.04		
Pure Premium Present of	on Rate Level	22%	0.926		15%	0.797		1.72		
Pure Premium Derived b	y Formula		0.919 0.759 1.68							

CLASS	METAL SCRAP DE	ALER & DRIV	/ERS							
8500										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	5,991,007	2	2 251,265 3 111,322 549,630 86,107					998,324	16.66	
1/08 through 12/08	4,022,500	1	43,659	4	163,096	11,257	123,466	341,478	8.49	
1/09 through 12/09	5,813,154	1	49,299	7	61,375	16,688	109,932	237,294	4.08	
1/10 through 12/10	9,648,925	0	0	2	2,980	0	52,827	55,807	0.58	
1/11 through 12/11	7,584,396	1	75,594	3	114,878	81,338	153,533	425,343	5.61	
5 YR. TOTAL	33,059,982	5	419,817	19	453,651	658,913	525,865	2,058,246	6.23	
			INDEMNITY		•	MEDICAL	•	TOTA	ÅL.	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	24%	2.642		34%	3	5.584	6.23	3	
Pure Premium Indicated	l by National Relativity	38% 2.737			33%	2.901		5.64	ŀ	
Pure Premium Present	emium Present on Rate Level 38% 2.704				33%	3	3.206	5.91		
Pure Premium Derived I	oy Formula		2.702 3.234 5.94							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T								1101 4/1/2013
CLASS	ARCHITECTURAL	OR ENGINEE	RING FIRM - INC	LUDING SA	LESPERSONS &	DRIVERS			
8601									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	968,886,321	20							0.68
1/08 through 12/08	907,993,488	14							
1/09 through 12/09	827,493,085	12	628,786	38	684,270	487,256	931,943	2,732,255	0.33
1/10 through 12/10	853,426,722	8	1,188,103	26	1,253,064	998,305	900,687	4,340,159	0.51
1/11 through 12/11	915,490,439	8	667,560	23	551,979	831,602	916,132	2,967,273	0.32
5 YR. TOTAL	4,473,290,055	62	5,880,098	190	5,463,655	5,083,256	5,811,615	22,238,624	0.50
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	71%	0.254		90%	0	.244	0.50	1
Pure Premium Indicated	by National Relativity	14% 0.232			5%	0.229		0.46	i
Pure Premium Present on Rate Level 15% 0.309			5% 0.271		0.58				
Pure Premium Derived	by Formula	0.259 0.245 0.50							

CLASS	SURVEYORS, TIME	ER CRUISE	RS, OIL OR GAS	GEOLOGIST	TS OR SCOUTS, 8	& DRIVERS			
8602									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	15,167,792	0	0	3	32,375	0	57,539	89,914	0.59
1/11 through 12/11	35,450,495	0	0	3	5,412	0	32,694	38,106	0.11
5 YR. TOTAL	50,618,287	0	0	6	37,787	0	90,233	128,020	0.25
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	12%	0.075		16%	C	.178	0.25	5
Pure Premium Indicated	I by National Relativity	ty 38% 0.731			41%	0.671		1.40	)
Pure Premium Present	Pure Premium Present on Rate Level 50% 0.326			;	43%	C	.303	0.63	3
Pure Premium Derived I	oy Formula	0.450 0.434 0.88							

CLASS	ARCHITECTURAL (	OR ENGINEE	RING FIRM - CLE	ERICAL						
8603										
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES				
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	127,142,721	0	0	1	5,195	0	3,246	8,441	0.01	
1/11 through 12/11	256,544,617	0	0	0	0	0	3,390	3,390	0.00	
5 YR. TOTAL	383,687,338	0	0	1	5,195	0	6,636	11,831	0.00	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		14%	0.001		19%	0	.002	0.00	)	
Pure Premium Indicated	by National Relativity	25% 0.031			26%	0.041		0.07		
Pure Premium Present of	Present on Rate Level 61% 0.060				55%	0	.064	0.12		
Pure Premium Derived b	oy Formula		0.044 0.046 0.09							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/12/13
CLASS	GEOPHYSICAL EX	PLORATION	- ALL EMPLOYE	ES & DRIVE	RS				
8606									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	7,425,652	0	7,000						0.76
1/08 through 12/08	5,932,359	1	1 40,795 1 52,043 35,549 11,185 13						2.35
1/09 through 12/09	5,684,364	1	185,867	4	100,901	99,037	97,564	483,369	8.50
1/10 through 12/10	7,507,503	2	47,941	2	1,609	88,884	8,522	146,956	1.96
1/11 through 12/11	8,713,949	1	40,249	1	20,326	72,971	63,196	196,742	2.26
5 YR. TOTAL	35,263,827	5	314,852	9	182,239	296,441	229,260	1,022,792	2.90
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	20%	1.410		25%	1	.491	2.90	1
Pure Premium Indicated	by National Relativity	38% 1.686			37%	1.574		3.26	i
Pure Premium Present	re Premium Present on Rate Level 42% 1.692				38% 1.457			3.15	
Pure Premium Derived	by Formula		1.633 1.509 3.14						

CLASS	FIELD BONDED WA	REHOUSING	G -ALL EMPLOY	EES & CLER	ICAL					
8710										
Industry Group: Go	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	25,320	0	0 0 0 0 0 0 0							
1/08 through 12/08	0	0	0	0	0	0	0.00			
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	5,628	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	30,948	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		1%	0.000	)	1%	0	.000	0.00	1	
Pure Premium Indicated	by National Relativity	0% 0.000			0%	0.000		0.00	1	
Pure Premium Present of	Pure Premium Present on Rate Level 99% 1.354			ļ	99%	0	.904	2.26		
Pure Premium Derived by	oy Formula		1.340 0.895 2.24							

CLASS	STEVEDORING: TA	LLIERS AND	CHECKING CLE	RKS ENGA	GED IN CONNEC	TION WITH			
8719	STEVEDORE WORK	K							
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	84,346	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	12,400	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	96,746	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	2%	0.000	)	2%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	26%	1.725	;	27%	1.786		3.51	
Pure Premium Present	Pure Premium Present on Rate Level 72% 1.612				71%	1	.586	3.20	)
Pure Premium Derived	by Formula	1.609 1.608 3.22							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	INSPECTION OF RI	SKS FOR IN	SURANCE OR VA	ALUATION P	URPOSES NOC				
8720									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	78,706,750	3	3 107,731 12 616,827 314,232 4 533,831 8 151,696 573,334					1,319,210	1.68
1/08 through 12/08	71,868,272	4	533,831	8	145,793	1,404,654	1.96		
1/09 through 12/09	80,189,836	7	474,014	20	833,474	857,993	642,890	2,808,371	3.50
1/10 through 12/10	83,141,275	6	458,898	10	844,978	265,725	634,847	2,204,448	2.65
1/11 through 12/11	91,097,551	7	333,222	11	227,658	354,216	399,484	1,314,580	1.44
5 YR. TOTAL	405,003,684	27	1,907,696	61	2,674,633	2,365,500	2,103,434	9,051,263	2.23
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	43%	1.131		54%	1	.103	2.23	1
Pure Premium Indicated	by National Relativity	onal Relativity 28% 0.841			23%	0.749		1.59	)
Pure Premium Present on Rate Level 29% 0.990			23% 0.848		1.84				
Pure Premium Derived	by Formula	ormula 1.009 0.963 1.97							•

CLASS	REAL ESTATE APP	RAISAL CO	MPANIES-OUTSI	DE EMPLOY	EES					
8721										
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	49,114,804	0	0	2	5,215	0	53,759	58,974	0.12	
1/08 through 12/08	58,977,123	0	0	0	0	0	1,479	1,479	0.00	
1/09 through 12/09	64,110,282	1	24,465	1	2,896	24,587	1,969	53,917	0.08	
1/10 through 12/10	71,370,511	0	0	2	5,183	0	99,206	104,389	0.15	
1/11 through 12/11	104,265,284	0	0	0	0	0	9,180	9,180	0.01	
5 YR. TOTAL	347,838,004	1	24,465	5	13,294	24,587	165,593	227,939	0.07	
			INDEMNITY			MEDICAL		TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium	1	18%	0.011		25%	0	.055	0.07	•	
Pure Premium Indicated	l by National Relativity	32% 0.159			34%	0.210		0.37	•	
Pure Premium Present	m Present on Rate Level 50% 0.132				41%	0	.144	0.28	1	
Pure Premium Derived I	oy Formula		0.119 0.144 0.26							

CLASS	INSURANCE COMP	ANIES - INC	LUDING CLERIC	AL & SALES	PERSONS				
8723 + +									
Industry Group: O	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	0%	0.000		0%	C	.000	0.00	)
Pure Premium Indicated	by National Relativity	ity 0% 0.000			0%	0.000		0.00	)
Pure Premium Present on Rate Level 100% 0.069			100%	0.074		0.14			
Pure Premium Derived	by Formula	0.069 0.074 0.14							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	INVENTORY COUN	TERS - TRA	VELING - INCLU	DING SALES	PERSONS & CLE	RICAL			
8725									
Industry Group: Go	ods and Services				CONVERTE	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,434	0	0	0	0	0	0	0	0.00
1/11 through 12/11	629,271	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	630,705	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	3%	0.000	)	5%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	20% 1.047			21%	1.476		2.52	
Pure Premium Present on Rate Level 77% 0.959			)	74%	1	.120	2.08	1	
Pure Premium Derived	by Formula	0.948 1.139 2.09							1

CLASS	SALESPERSONS C	R COLLECT	ORS-OUTSIDE							
8742										
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	8,299,606,947	96	96 7,900,438 194 6,312,087 6,296,365 7,397,516 27,906,406							
1/08 through 12/08	8,069,356,948	83	83 8,746,099 238 7,029,220 8,909,496 9,186,731 33,871,546							
1/09 through 12/09	7,772,891,799	69	5,877,065	213	6,945,276	6,888,026	8,239,164	27,949,531	0.36	
1/10 through 12/10	8,191,685,427	78	6,137,434	187	6,278,803	6,132,782	6,502,196	25,051,215	0.31	
1/11 through 12/11	8,568,828,965	58	6,036,979	209	10,388,804	6,268,148	9,559,287	32,253,218	0.38	
5 YR. TOTAL	40,902,370,086	384	34,698,015	1,041	36,954,190	34,494,817	40,884,894	147,031,916	0.36	
			INDEMNITY			MEDICAL		TOTA	.L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premium		100%	0.175		100%	0	.184	0.36	3	
Pure Premium Indicated	by National Relativity	0%	0.156	i	0%	0.166		0.32	2	
Pure Premium Present of	ent on Rate Level 0% 0.171				0%	0	.172	0.34		
Pure Premium Derived b	oy Formula		0.175 0.184 0.36							

CLASS	NEWS AGENT OR I	DISTRIBUTO	R OF MAGAZINE	S OR OTHE	R PERIODICALS-	NOT RETAIL			
8745	DEALER-& SALESF	PERSONS, D	RIVERS						
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,312,337	2	20,227	3	21,994	68,910	33,836	144,967	1.74
1/08 through 12/08	4,052,377	1	123,929	1	5,549	91,387	18,698	239,563	5.91
1/09 through 12/09	7,118,831	0	0	3	15,089	0	26,413	41,502	0.58
1/10 through 12/10	4,893,506	4	209,674	1	483	808,702	3,893	1,022,752	20.90
1/11 through 12/11	4,173,103	0	0	3	57,864	0	30,184	88,048	2.11
5 YR. TOTAL	28,550,154	7	353,830	11	100,979	968,999	113,024	1,536,832	5.38
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	20%	1.593		31%	3	3.790	5.38	
Pure Premium Indicated	l by National Relativity	40%	1.698		34%	2.353		4.05	
Pure Premium Present	Pure Premium Present on Rate Level 40% 1.956				35%	2	1.883	4.84	
Pure Premium Derived	oy Formula	1.780 2.984 4.76							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								11VL 4/1/2013
CLASS	AUTOMOBILE SAL	ESPERSONS	3						
8748									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	656,145,865	22	798,037	37	709,309	760,390	965,400	3,233,136	0.49
1/08 through 12/08	549,412,836	12	1,032,170	25	455,827	615,477	592,762	2,696,236	0.49
1/09 through 12/09	520,686,722	11	1,510,754	33	1,674,808	2,098,712	1,004,500	6,288,774	1.21
1/10 through 12/10	549,596,575	9	444,342	15	346,331	444,093	563,308	1,798,074	0.33
1/11 through 12/11	619,573,802	8	864,671	26	797,952	798,804	753,783	3,215,210	0.52
5 YR. TOTAL	2,895,415,800	62	4,649,974	136	3,984,227	4,717,476	3,879,753	17,231,430	0.60
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	٦	60%	0.298		77%	0	.297	0.60	1
Pure Premium Indicated	d by National Relativity	20% 0.330			11%	0.336		0.67	•
Pure Premium Present	Pure Premium Present on Rate Level 20% 0.311			12% 0.279		0.59			
Pure Premium Derived	by Formula		0.307 0.299 0.61						

CLASS	LABOR UNION-ALL	EMPLOYEE	ES .							
8755										
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES				
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	8,068,165	0	0 0 0 0 0 0 0							
1/08 through 12/08	7,582,499	0	0 0 0 0 0						0.00	
1/09 through 12/09	8,092,408	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	19,328,374	0	0	1	7,669	0	28,167	35,836	0.19	
1/11 through 12/11	9,028,354	0	0	0	0	0	3,019	3,019	0.03	
5 YR. TOTAL	52,099,800	0	0	1	7,669	0	31,186	38,855	0.08	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	10%	0.015	5	13%	0	.060	0.08		
Pure Premium Indicated	by National Relativity	45%	0.230	)	43%	0.295		0.53	i	
Pure Premium Present	on Rate Level	Rate Level 45% 0.196			44%	0	.175	0.37		
Pure Premium Derived I	oy Formula		0.193 0.212 0.41							

CLASS	MAILING OR ADDR	ESSING CO	MPANY OR LETT	ER SERVICI	E SHOP - CLERIC	AL STAFF			
8799									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,981,351	0	0	0	0	0	0	0	0.00
1/09 through 12/09	5,573,982	0	0	0	0	0	0	0	0.00
1/10 through 12/10	2,504,649	0	0	1	1,100	0	4,166	5,266	0.21
1/11 through 12/11	4,121,005	0	0	0	0	0	1,525	1,525	0.04
5 YR. TOTAL	14,180,987	0	0	1	1,100	0	5,691	6,791	0.05
			INDEMNITY			MEDICAL	•	TOTA	ÅL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	6%	0.008	1	9%	C	.040	0.05	5
Pure Premium Indicated	by National Relativity	30% 0.172			32%	0.263		0.44	ļ.
Pure Premium Present	re Premium Present on Rate Level 64% 0.238			}	59%	C	.257	0.50	)
Pure Premium Derived	by Formula	0.204 0.239 0.44							ļ

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	MAILING OR ADDR	ESSING CO	MPANY OR LETT	ER SERVICE	SHOP				
8800									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	Group: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	27,447,045	0	0	1	6,331	0	32,844	39,175	0.14
1/08 through 12/08	36,353,039	1	21,530	6	183,327	1,483	252,391	458,731	1.26
1/09 through 12/09	25,472,556	0	0	1	1,194	0	21,767	22,961	0.09
1/10 through 12/10	28,288,520	0	0	7	112,854	0	109,509	222,363	0.79
1/11 through 12/11	23,071,237	0	0	2	17,821	0	4,246	22,067	0.10
5 YR. TOTAL	140,632,397	1	21,530	17	321,527	1,483	420,757	765,297	0.54
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	21%	0.244	-	28%	0	.300	0.54	1
Pure Premium Indicated	d by National Relativity	39% 0.626			36%	0.712		1.34	ļ
Pure Premium Present	e Premium Present on Rate Level 40% 0.453		}	36%	36% 0.480		0.93		
Pure Premium Derived	by Formula		0.477 0.513 0.99						

CLASS	AUDITOR, ACCOUN	NTANT, OR C	COMPUTER SYST	TEM DESIGN	IER OR PROGRA	MMER - TRAVEL	ING		
8803									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,492,023,639	4	583,728	6	76,600	448,101	199,945	1,308,374	0.09
1/08 through 12/08	1,599,908,054	4	259,356	8	386,418	433,081	358,844	1,437,699	0.09
1/09 through 12/09	1,674,466,626	2	353,077	7	170,738	247,361	188,027	959,203	0.06
1/10 through 12/10	2,028,454,170	6	397,999	12	744,755	610,953	397,079	2,150,786	0.11
1/11 through 12/11	2,093,048,835	6	500,216	11	717,037	1,354,785	475,253	3,047,291	0.15
5 YR. TOTAL	8,887,901,324	22	2,094,376	44	2,095,548	3,094,281	1,619,148	8,903,353	0.10
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	42%	0.047		52%	0	.053	0.10	)
Pure Premium Indicated	by National Relativity 29% 0.033			24%	0.037		0.07		
Pure Premium Present	ure Premium Present on Rate Level 29% 0.041			24%	0	.035	0.08	1	
Pure Premium Derived	re Premium Derived by Formula 0.041					0	.045	0.09	1

CLASS	CLERICAL OFFICE	EMPLOYEE	S NOC						
8810									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	33,629,489,124	161	9,815,876	575	12,315,092	9,553,826	15,025,720	46,710,514	0.14
1/08 through 12/08	33,422,253,454	170	11,185,507	576	15,080,959	9,277,375	17,480,306	53,024,147	0.16
1/09 through 12/09	33,383,856,419	166	8,125,850	530	13,076,240	7,208,731	15,921,643	44,332,464	0.13
1/10 through 12/10	34,937,422,883	146	10,193,218	492	12,279,199	11,555,140	14,313,093	48,340,650	0.14
1/11 through 12/11	36,469,904,892	121	7,194,050	433	12,520,175	7,934,490	15,340,934	42,989,649	0.12
5 YR. TOTAL	171,842,926,772	764	46,514,501	2,606	65,271,665	45,529,562	78,081,696	235,397,424	0.14
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	100%	0.065		100%	0	.072	0.14	
Pure Premium Indicated	l by National Relativity	ativity 0% 0.072			0%	0.090		0.16	i
Pure Premium Present on Rate Level 0% 0.069			0%	0% 0.074		0.14			
Pure Premium Derived I	oy Formula	0.065 0.072 0.14							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	T.								111/12/13
CLASS	ATTORNEY-ALL EN	MPLOYEES 8	& CLERICAL, ME	SSENGERS,	DRIVERS				
8820									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,159,487,320	4	4 121,238 9 103,218 214,225 180,603					619,284	0.05
1/08 through 12/08	1,203,682,800	4	4 579,787 22 341,471 463,739 478,626 1,863,623						0.16
1/09 through 12/09	1,204,089,787	4	86,485	16	223,367	111,023	285,368	706,243	0.06
1/10 through 12/10	1,198,174,844	1	45,398	21	521,178	59,379	542,346	1,168,301	0.10
1/11 through 12/11	1,235,348,572	6	725,068	16	590,452	530,868	675,443	2,521,831	0.20
5 YR. TOTAL	6,000,783,323	19	1,557,976	84	1,779,686	1,379,234	2,162,386	6,879,282	0.12
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	41%	0.056		57%	0	.059	0.12	!
Pure Premium Indicated	by National Relativity	tivity 29% 0.073 21%			0.085		0.16	i	
Pure Premium Present	rure Premium Present on Rate Level 30% 0.058		}	22% 0.066		0.12			
Pure Premium Derived	Premium Derived by Formula         0.062         0.066         0.13								

CLASS	RETIREMENT LIVIN	IG CENTERS	: HEALTH CARE	EMPLOYEE	S				
8824									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	238,693,144	34	2,368,845	97	1,053,504	3,157,572	1,914,246	8,494,167	3.56
1/08 through 12/08	252,968,449	38	38 1,716,692 108 2,183,247 1,661,453 2,442,384					8,003,776	3.16
1/09 through 12/09	262,503,508	37	2,547,402	109	1,656,445	2,125,956	2,331,343	8,661,146	3.30
1/10 through 12/10	257,945,350	36	1,591,943	92	1,597,491	2,111,438	2,716,606	8,017,478	3.11
1/11 through 12/11	264,918,113	21	1,086,564	80	1,639,053	1,010,696	2,557,170	6,293,483	2.38
5 YR. TOTAL	1,277,028,564	166	9,311,446	486	8,129,740	10,067,115	11,961,749	39,470,050	3.09
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	81%	1.366		100%	1	.725	3.09	)
Pure Premium Indicated	by National Relativity	elativity 9% 1.534			0%	1.934		3.47	•
Pure Premium Present on Rate Level 10% 1.508			0%	0% 1.767		3.28			
Pure Premium Derived b	oy Formula	1.395 1.725 3.12							?

CLASS	RETIREMENT LIVIN	IG CENTERS	: FOOD SERVIC	E EMPLOYE	ES				
8825									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	81,081,091	8	309,071	28	284,131	584,189	367,199	1,544,590	1.91
1/08 through 12/08	86,433,786	5	5 129,111 22 147,552 131,813 310,870 719,346						
1/09 through 12/09	92,268,627	9	517,364	21	312,535	553,500	407,643	1,791,042	1.94
1/10 through 12/10	91,770,410	7	240,795	18	234,249	207,824	367,490	1,050,358	1.15
1/11 through 12/11	90,459,660	7	232,306	18	254,107	328,254	482,221	1,296,888	1.43
5 YR. TOTAL	442,013,574	36	1,428,647	107	1,232,574	1,805,580	1,935,423	6,402,224	1.45
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		40%	0.602		58%	0	.846	1.45	
Pure Premium Indicated	by National Relativity	30% 0.809			21%	1.099		1.91	
Pure Premium Present of	e Premium Present on Rate Level 30% 0.756			i	21%	0	.901	1.66	i
Pure Premium Derived b	y Formula		0.710 0.911 1.62						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							LITEO	110 4/1/2013
CLASS	RETIREMENT LIVIN	IG CENTERS	6: ALL OTHER EN	MPLOYEES,	SALESPERSONS	& DRIVERS			
8826									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	134,803,881	13							2.30
1/08 through 12/08	151,740,964	14	14         1,216,971         40         888,270         1,042,609         1,493,270         4,641,120						3.06
1/09 through 12/09	232,727,637	24	2,130,219	70	1,942,937	1,802,141	1,616,904	7,492,201	3.22
1/10 through 12/10	167,919,309	29	1,733,910	70	1,659,460	1,386,257	1,879,172	6,658,799	3.97
1/11 through 12/11	169,275,143	25	1,517,342	46	885,783	949,011	1,291,311	4,643,447	2.74
5 YR. TOTAL	856,466,934	105	7,485,953	265	5,775,594	6,086,738	7,183,931	26,532,216	3.10
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	68%	1.548		92%	1	.549	3.10	1
Pure Premium Indicated	remium Indicated by National Relativity 16% 1.090 4% 1.3		.390	2.48	;				
Pure Premium Present	ure Premium Present on Rate Level 16% 1.464			4%	1	.514	2.98		
Pure Premium Derived by Formula 1.461					•	1	.541	3.00	1

CLASS	HOSPITAL-VETERI	NARY & DRI	VERS						
8831									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	255,922,643	8	217,393	41	511,294	121,950	1,262,727	2,113,364	0.83
1/08 through 12/08	280,390,776	6	187,193	47	630,704	325,587	1,598,227	2,741,711	0.98
1/09 through 12/09	285,385,185	8	504,344	68	1,061,547	551,420	2,194,066	4,311,377	1.51
1/10 through 12/10	305,793,629	8	621,591	69	711,392	424,867	2,260,360	4,018,210	1.31
1/11 through 12/11	318,016,909	9	682,334	49	984,692	349,827	2,352,670	4,369,523	1.37
5 YR. TOTAL	1,445,509,142	39	2,212,855	274	3,899,629	1,773,651	9,668,050	17,554,185	1.22
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	53%	0.423	}	89%	0	.792	1.22	
Pure Premium Indicated by National Relativity 23% 0.503			3	5%	0.864		1.37		
Pure Premium Present on Rate Level 24% 0.456		;	6%	0	.809	1.27			
Pure Premium Derived by Formula 0.449 0.797 1.25									

CLASS	PHYSICIAN & CLEF	RICAL							
8832									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	4,517,984,501	52	3,709,757	154	4,560,347	3,831,030	5,307,778	17,408,912	0.39
1/08 through 12/08	4,743,000,841	54	3,838,430	126	2,513,779	4,073,292	3,754,950	14,180,451	0.30
1/09 through 12/09	4,869,448,877	42	4,368,096	142	3,847,463	3,911,503	4,434,247	16,561,309	0.34
1/10 through 12/10	4,931,131,080	51	4,962,130	152	4,534,396	3,977,346	5,253,092	18,726,964	0.38
1/11 through 12/11	5,230,044,067	55	4,066,248	150	4,298,696	5,128,903	4,545,383	18,039,230	0.35
5 YR. TOTAL	24,291,609,366	254	20,944,661	724	19,754,681	20,922,074	23,295,450	84,916,866	0.35
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	100%	0.168		100%	0	.182	0.35	
Pure Premium Indicated	Indicated by National Relativity 0% 0.152		0%	0.172		0.32			
Pure Premium Present	ure Premium Present on Rate Level 0% 0.161			0%	0	.162	0.32		
Pure Premium Derived by Formula 0.168						0	.182	0.35	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	11VE 4/1/2013
CLASS	HOSPITAL: PROFE	SSIONAL EN	MPLOYEES						
8833									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,209,933,346	61	4,981,030	150	3,256,908	4,755,504	3,838,803	16,832,245	1.39
1/08 through 12/08	1,402,578,303	53	53 5,537,447 198 4,245,920 4,037,961 5,465,375					19,286,703	1.38
1/09 through 12/09	1,322,839,138	43	4,735,652	147	4,280,084	5,058,828	4,465,698	18,540,262	1.40
1/10 through 12/10	1,513,076,346	51	4,906,474	193	3,484,455	4,503,100	4,662,255	17,556,284	1.16
1/11 through 12/11	1,538,884,459	43	5,015,346	163	4,067,003	4,513,226	5,732,235	19,327,810	1.26
5 YR. TOTAL	6,987,311,592	251	25,175,949	851	19,334,370	22,868,619	24,164,366	91,543,304	1.31
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	100%	0.637	•	100%	0	.673	1.31	
Pure Premium Indicated	cated by National Relativity 0% 0.488 0% 0.546		1.03	3					
Pure Premium Present	ure Premium Present on Rate Level 0% 0.672			0%	0	.670	1.34	1	
Pure Premium Derived by Formula 0.637 0.673					1.31				

CLASS	HOME, PUBLIC, AN	ID TRAVELIN	NG HEALTHCARE	EALL EMPI	OYEES				
8835									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	694,048,808	79	5,425,007	191	3,141,138	5,608,294	3,561,520	17,735,959	2.56
1/08 through 12/08	798,759,026	75	75 4,416,592 237 3,964,178 5,318,489 4,558,182 18,257,4					18,257,441	2.29
1/09 through 12/09	843,003,023	93	6,459,717	241	3,897,649	6,060,987	3,955,920	20,374,273	2.42
1/10 through 12/10	830,871,699	93	5,549,199	249	4,246,622	5,899,362	4,776,147	20,471,330	2.46
1/11 through 12/11	808,125,587	80	6,744,386	277	5,888,514	6,717,189	6,239,815	25,589,904	3.17
5 YR. TOTAL	3,974,808,143	420	28,594,901	1,195	21,138,101	29,604,321	23,091,584	102,428,907	2.58
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		100%	1.251		100%	1	.326	2.58	
Pure Premium Indicated	by National Relativity	ativity 0% 1.185			0%	1.167		2.35	
Pure Premium Present of	Pure Premium Present on Rate Level 0% 1.196		i	0%	1.178		2.37		
Pure Premium Derived b	oy Formula	1.251 1.326 2.58							i

CLASS	GROUP HOMES-AL	L EMPLOYE	ES & SALESPER	SONS, DRIV	/ERS				
8842									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0 0 0 0 0 0						0.00
1/08 through 12/08	0	0							0.00
1/09 through 12/09	125,467,032	6	147,205	39	560,985	189,420	938,185	1,835,795	1.46
1/10 through 12/10	311,437,971	27	1,614,447	121	1,396,434	1,576,502	1,949,191	6,536,574	2.10
1/11 through 12/11	363,525,226	32	1,367,391	127	1,960,681	2,112,279	2,537,318	7,977,669	2.19
5 YR. TOTAL	800,430,229	65	3,129,043	287	3,918,100	3,878,201	5,424,694	16,350,038	2.04
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	56%	0.880		80%	1	.162	2.04	
Pure Premium Indicated	by National Relativity	tivity 22% 1.118 10% 1.454				2.57			
Pure Premium Present	ure Premium Present on Rate Level 22% 0.958			10%	1.140		2.10		
Pure Premium Derived	by Formula	Formula 0.950 1.189 2.14							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1								111/2 4/1/2013
CLASS	DOMICILIARY HOM	IES-ALL EMF	PLOYEES						
8848									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	150,455,305	25						2,956,325	1.97
1/08 through 12/08	129,865,761	20	20 1,065,484 54 693,257 926,473 839,96					3,525,178	2.71
1/09 through 12/09	134,748,943	17	615,126	48	672,679	379,618	1,070,446	2,737,869	2.03
1/10 through 12/10	134,889,761	18	891,747	54	1,267,814	816,496	1,265,483	4,241,540	3.14
1/11 through 12/11	148,217,140	21	821,599	46	588,314	846,791	1,026,502	3,283,206	2.22
5 YR. TOTAL	698,176,910	101	4,174,504	251	3,766,059	3,825,506	4,978,049	16,744,118	2.40
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	٦	60%	1.137	•	81%	1	.261	2.40	1
Pure Premium Indicated	d by National Relativity	y National Relativity 0% 0.000 0% 0.000		0.00	)				
Pure Premium Present	ure Premium Present on Rate Level 40% 1.282			19%	1	.322	2.60	1	
Pure Premium Derived	emium Derived by Formula         1.195         1.273						2.47		

CLASS	NURSING HOME-A	LL EMPLOYI	EES						
8849									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	810,001,158	99							3.07
1/08 through 12/08	904,067,446	115	7,752,804	308	5,321,291	8,034,696	7,487,937	28,596,728	3.16
1/09 through 12/09	973,594,320	113	7,377,650	353	6,799,991	7,228,518	7,099,265	28,505,424	2.93
1/10 through 12/10	974,599,342	130	8,777,249	335	5,706,534	8,225,345	7,465,554	30,174,682	3.10
1/11 through 12/11	1,031,434,786	105	10,040,823	348	7,929,557	7,970,553	9,010,201	34,951,134	3.39
5 YR. TOTAL	4,693,697,052	562	40,474,058	1,653	31,725,278	37,267,104	37,593,262	147,059,702	3.13
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	100%	1.538		100%	1	.595	3.13	
Pure Premium Indicated by National Relativity 0% 0.000			0%	0.000		0.00	1		
Pure Premium Present on Rate Level 0% 1.561			0%	1	.522	3.08			
Pure Premium Derived by Formula         1.538         1.595         3.13									

CLASS	BANKS AND TRUS	T COMPANIE	S - ALL EMPLO	YEES, SALE	SPERSONS, DRI	VERS & CLERICA	\L		
8855 + +									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES			AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	0%	0.000		0%	0	.000	0.00	
Pure Premium Indicated	Premium Indicated by National Relativity 27% 0.123 28		28%	0.159		0.28			
Pure Premium Present	ure Premium Present on Rate Level 73% 0.069			72% 0.074		0.14			
Pure Premium Derived by Formula 0.084						0	.098	0.18	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	LASS CHECK CASHING ESTABLISHMENTS - ALL EMPLOYEES, SALESPERSONS, DRIVERS &									
CLASS		ESTABLISHN	MENIS - ALL EMI	PLOYEES, S	ALESPERSONS,	DRIVERS &				
8856 + +	CLERICAL									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES				
Hazard G	Group: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTA	\L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	n	0%	0.000		0%	С	.000	0.00	1	
Pure Premium Indicated	ure Premium Indicated by National Relativity 0% 0.000			)	0% 0.000		.000	0.00	)	
Pure Premium Present on Rate Level 100% 0.069		)	100%	С	.074	0.14				
Pure Premium Derived	Pure Premium Derived by Formula 0.069				•	C	.074	0.14		

CLASS	SOCIAL SERVICES	ORGANIZA	TION-ALL EMPLO	YEES & SA	LESPERSONS, D	RIVERS			
8864									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	867,808,630	77	3,894,693	180	2,799,712	3,892,445	4,288,053	14,874,903	1.71
1/08 through 12/08	877,630,685	55	2,850,788	204	3,314,722	2,785,607	4,072,967	13,024,084	1.48
1/09 through 12/09	735,734,882	41	1,900,500	179	2,951,897	1,897,257	3,721,122	10,470,776	1.42
1/10 through 12/10	496,173,846	32	1,574,875	88	1,690,606	1,968,347	2,417,039	7,650,867	1.54
1/11 through 12/11	551,869,351	29	1,092,445	86	1,874,464	1,169,435	2,987,791	7,124,135	1.29
5 YR. TOTAL	3,529,217,394	234	11,313,301	737	12,631,401	11,713,091	17,486,972	53,144,765	1.51
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	90%	0.678		100%	0	.827	1.51	
Pure Premium Indicated	Indicated by National Relativity 5% 0.788			0%	1.088		1.88		
Pure Premium Present on Rate Level 5% 0.714			0% 0.800		1.51				
Pure Premium Derived I	re Premium Derived by Formula 0.685					0	.827	1.51	

CLASS	COLLEGE: PROFE	SSIONAL EN	IPLOYEES & CLE	RICAL					
8868									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	3,313,301,888	78	2,448,774	258	1,881,252	2,368,781	3,959,643	10,658,450	0.32
1/08 through 12/08	3,562,869,800	101	3,851,490	294	2,830,366	4,038,482	5,383,784	16,104,122	0.45
1/09 through 12/09	3,809,953,986	104	3,402,684	309	2,967,225	3,757,788	6,098,878	16,226,575	0.43
1/10 through 12/10	3,871,679,566	83	3,115,113	346	3,946,799	4,424,822	6,633,333	18,120,067	0.47
1/11 through 12/11	3,831,047,394	68	2,855,200	303	4,800,914	3,212,627	7,334,060	18,202,801	0.48
5 YR. TOTAL	18,388,852,634	434	15,673,261	1,510	16,426,556	17,802,500	29,409,698	79,312,015	0.43
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		97%	0.175		100%	0	.257	0.43	
Pure Premium Indicated	d by National Relativity 1% 0.149			1	0%	0.222		0.37	
Pure Premium Present on Rate Level 2% 0.162			0% 0.247		0.41				
Pure Premium Derived b	Premium Derived by Formula 0.174					0	.257	0.43	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	CHILD CARE CENTER - ALL EMPLOYEES INCLUDING CLERICAL, SALESPERSONS &									
CLASS	CHILD CARE CENT	ER - ALL EN	IPLOYEES INCLU	JDING CLER	ICAL, SALESPE	RSONS &				
8869	DRIVERS									
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES				
Hazard G	Froup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	461,541,729	14	1,012,980	68	857,889	981,723	1,447,531	4,300,123	0.93	
1/08 through 12/08	509,453,139	23	578,991	93	1,280,389	1,503,624	1,856,356	5,219,360	1.03	
1/09 through 12/09	517,690,550	27	714,198	92	1,636,326	670,881	2,337,672	5,359,077	1.04	
1/10 through 12/10	559,261,390	35	1,707,632	96	1,668,320	1,497,193	2,097,361	6,970,506	1.25	
1/11 through 12/11	557,264,591	20	1,073,831	59	914,615	1,243,652	1,484,565	4,716,663	0.85	
5 YR. TOTAL	2,605,211,399	119	5,087,632	408	6,357,539	5,897,073	9,223,485	26,565,729	1.02	
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*	
Indicated Pure Premiun	า	67%	0.439		100%	0	.580	1.02	2	
Pure Premium Indicated	re Premium Indicated by National Relativity 16% 0.429		)	0%	0.672		1.10	)		
Pure Premium Present	Pure Premium Present on Rate Level 17% 0.4		0.455	5 0%		0.612		1.07		
ure Premium Derived by Formula			0.440			0	.580	1.02	!	

CLASS	CLERICAL TELECO	MMUTER EI	MPLOYEES						
8871									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	67,395,053	1	34,554	0	0	33,211	1,404	69,169	0.10
1/08 through 12/08	101,356,092	1	8,648	0	0	8,014	9,604	26,266	0.03
1/09 through 12/09	126,813,292	1	134,033	1	7,679	123,805	10,138	275,655	0.22
1/10 through 12/10	167,422,660	0	0	1	77,299	0	26,614	103,913	0.06
1/11 through 12/11	215,245,424	0	0	1	2,178	0	2,093	4,271	0.00
5 YR. TOTAL	678,232,521	3	177,235	3	87,156	165,030	49,853	479,274	0.07
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	18%	0.039		24%	0	.032	0.07	
Pure Premium Indicated	l by National Relativity	tional Relativity 38% 0.055 38% 0.056		.056	0.11				
Pure Premium Present	e Premium Present on Rate Level 44% 0.067		•	38% 0.066		0.13			
Pure Premium Derived	e Premium Derived by Formula 0.057					0	.054	0.11	

CLASS	TELECOMMUNICA"	TIONS CO.: (	OFFICE OR EXCH	IANGE EMP	LOYEES & CLER	ICAL			
8901									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard Gr	oup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	842,537,769	6	237,087	8	91,952	150,063	209,119	688,221	0.08
1/08 through 12/08	776,131,310	5	248,379	25	770,633	605,202	770,356	2,394,570	0.31
1/09 through 12/09	919,392,762	5	551,173	20	782,789	231,164	672,518	2,237,644	0.24
1/10 through 12/10	894,202,828	3	48,980	11	139,892	83,207	289,409	561,488	0.06
1/11 through 12/11	967,540,274	2	64,813	12	621,748	32,664	452,686	1,171,911	0.12
5 YR. TOTAL	4,399,804,943	21	1,150,432	76	2,407,014	1,102,300	2,394,088	7,053,834	0.16
			INDEMNITY		•	MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		45%	0.081		57%	0	.079	0.16	;
Pure Premium Indicated	by National Relativity	ivity 27% 0.111			21%	0.105		0.22	2
Pure Premium Present on Rate Level 28% 0.102			22% 0.089		0.19	)			
Pure Premium Derived b	y Formula		0.095			0	.087	0.18	3

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	BUILDING OR PRO	PERTY MAN	AGEMENT - PRO	PERTY MAN	IAGERS AND LE	ASING AGENTS	&		
9012	CLERICAL, SALES	PERSONS							
Industry Group: O	ffice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	453,688,500	17	2,178,015	44	739,512	3,183,029	982,874	7,083,430	1.56
1/08 through 12/08	501,711,975	14	765,469	50	1,906,470	757,510	1,897,644	5,327,093	1.06
1/09 through 12/09	525,200,919	18	1,770,254	45	883,960	1,451,100	1,005,046	5,110,360	0.97
1/10 through 12/10	555,799,854	22	1,948,416	49	1,165,439	2,135,197	1,195,580	6,444,632	1.16
1/11 through 12/11	607,068,799	19	1,549,186	45	1,364,802	1,395,537	1,621,473	5,930,998	0.98
5 YR. TOTAL	2,643,470,047	90	8,211,340	233	6,060,183	8,922,373	6,702,617	29,896,513	1.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	74%	0.540		98%	0.591		1.13	3
Pure Premium Indicated	re Premium Indicated by National Relativity 13% 0.573			1%	0	.605	1.18	3	
Pure Premium Present	Pure Premium Present on Rate Level 13% 0.5		0.576	i	1%	0	.566	1.14	1
Pure Premium Derived	by Formula		0.549			0	.591	1.14	

CLASS	JANITORIAL SERV	ICES BY CO	NTRACTORS - N	O WINDOW	CLEANING ABOV	E GROUND LEV	EL		
9014	& DRIVERS								
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	535,356,751	59	3,466,239	163	2,740,157	3,834,245	3,727,065	13,767,706	2.57
1/08 through 12/08	518,667,489	55	4,380,169	169	3,342,489	3,141,604	3,752,618	14,616,880	2.82
1/09 through 12/09	546,600,063	48	3,073,157	158	3,359,496	3,570,239	4,845,608	14,848,500	2.72
1/10 through 12/10	558,658,025	52	4,299,777	173	4,245,458	3,419,174	4,966,449	16,930,858	3.03
1/11 through 12/11	609,157,366	43	2,438,353	210	4,089,610	2,852,323	5,214,266	14,594,552	2.40
5 YR. TOTAL	2,768,439,694	257	17,657,695	873	17,777,210	16,817,585	22,506,006	74,758,496	2.70
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	100%	1.280		100%	1	.420	2.70	
Pure Premium Indicated	by National Relativity	ativity 0% 1.438			0%	1.635		3.07	
Pure Premium Present on Rate Level 0% 1.281			0%	1	.371	2.65	i		
Pure Premium Derived I	by Formula		1.280			1	.420	2.70	1

CLASS	BUILDING OR PRO	PERTY MAN	AGEMENT - ALL	OTHER EMP	PLOYEES				
9015									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	387,609,738	43	3,160,458	124	3,550,974	2,838,915	3,554,869	13,105,216	3.38
1/08 through 12/08	402,114,028	34	3,373,428	120	4,319,153	3,375,261	4,173,002	15,240,844	3.79
1/09 through 12/09	407,286,336	30	1,735,032	123	3,536,960	1,977,030	3,749,176	10,998,198	2.70
1/10 through 12/10	431,317,124	44	4,267,192	139	4,018,134	4,618,575	4,514,290	17,418,191	4.04
1/11 through 12/11	456,519,766	24	2,562,678	145	4,757,296	2,119,418	5,378,691	14,818,083	3.25
5 YR. TOTAL	2,084,846,992	175	15,098,788	651	20,182,517	14,929,199	21,370,028	71,580,532	3.43
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	100%	1.692		100%	1	.741	3.43	1
Pure Premium Indicated	by National Relativity	0% 1.663			0%	1.733		3.40	)
Pure Premium Present	ure Premium Present on Rate Level 0% 1.677			0%	1	.645	3.32	!	
Pure Premium Derived I	by Formula		1.692	-		1	.741	3.43	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	EITEGIVE 4/1/2010								
CLASS	AMUSEMENT PARI	K OR EXHIBI	TION OPERATIO	N AND DRIV	ERS				
9016									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	25,819,391	4	55,282	17	207,344	167,336	217,983	647,945	2.51
1/08 through 12/08	28,413,861	4	264,490	13	80,074	125,763	189,304	659,631	2.32
1/09 through 12/09	25,590,674	5	164,892	21	341,479	191,101	459,663	1,157,135	4.52
1/10 through 12/10	34,967,345	3	46,856	5	64,773	49,113	363,941	524,683	1.50
1/11 through 12/11	38,444,862	3	333,532	15	175,040	1,010,593	425,443	1,944,608	5.06
5 YR. TOTAL	153,236,133	19	865,052	71	868,710	1,543,906	1,656,334	4,934,002	3.22
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	٦	31%	1.131		48%	2	.088	3.22	!
Pure Premium Indicated	d by National Relativity	y National Relativity 34% 0.969			26%	1.436		2.41	
Pure Premium Present	Pure Premium Present on Rate Level 35% 1.167		•	26%	1	.669	2.84		
Pure Premium Derived	Premium Derived by Formula 1.089					1	.810	2.90	1

CLASS	BRIDGE OR VEHIC	ULAR TUNN	EL OPERATION	& DRIVERS					
9019									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	447,895	0	0	2	71,458	0	49,290	120,748	26.96
1/08 through 12/08	446,423	0	0	0	0	0	467	467	0.11
1/09 through 12/09	518,230	0	0	0	0	0	0	0	0.00
1/10 through 12/10	501,019	0	0	0	0	0	0	0	0.00
1/11 through 12/11	382,448	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	2,296,015	0	0	2	71,458	0	49,757	121,215	5.28
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	6%	3.112	2	7%	2	.167	5.28	
Pure Premium Indicated	I by National Relativity	nal Relativity 23% 0.786		3	24%	1.509		2.30	1
Pure Premium Present	Pure Premium Present on Rate Level 71% 1.218		3	69%	1	.078	2.30		
Pure Premium Derived I	oy Formula		1.232	2	•	1	.258	2.49	

CLASS	HOUSING AUTHOR	ITY & CLERI	CAL, SALESPER	SONS, DRIV	/ERS				
9033									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	9,846,382	2	2,761	1	33,265	5,075	17,548	58,649	0.60
1/08 through 12/08	12,370,782	1	13,903	0	0	60,605	14,508	89,016	0.72
1/09 through 12/09	13,461,355	2	31,089	0	0	25,998	6,085	63,172	0.47
1/10 through 12/10	13,304,265	1	32,433	1	7,864	20,434	20,547	81,278	0.61
1/11 through 12/11	13,664,775	1	198,281	2	70,057	51,780	24,553	344,671	2.52
5 YR. TOTAL	62,647,559	7	278,467	4	111,186	163,892	83,241	636,786	1.02
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		20%	0.622		26%	0	.394	1.02	
Pure Premium Indicated	by National Relativity	40% 1.203			37%	1	.229	2.43	i
Pure Premium Present on Rate Level 40% 0.923			37%	0.839		1.76			
Pure Premium Derived b	y Formula		0.975 0.868 1.8						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	HOSPITAL: ALL OT	HER EMPLO	YEES						
9040									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEMN	IITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	96,907,839	10	577,460	44	701,014	286,010	941,855	2,506,339	2.59
1/08 through 12/08	122,494,886	11	11     1,113,674     35     777,091     884,908     901,786     3,677,459						
1/09 through 12/09	108,551,032	10	607,650	41	825,561	1,069,464	1,098,293	3,600,968	3.32
1/10 through 12/10	128,139,728	16	1,135,832	52	623,544	1,092,646	1,131,801	3,983,823	3.11
1/11 through 12/11	123,135,946	15	773,039	56	990,512	746,336	1,273,676	3,783,563	3.07
5 YR. TOTAL	579,229,431	62	4,207,655	228	3,917,722	4,079,364	5,347,411	17,552,152	3.03
			INDEMNITY			MEDICAL		TOTA	<b>NL</b>
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	55%	1.403		77%	1	.627	3.03	3
Pure Premium Indicated	I by National Relativity	ity 22% 1.629			11%	2.062		3.69	)
Pure Premium Present on Rate Level 23% 1.273			12%	1	.428	2.70	)		
ure Premium Derived by Formula 1.423				•	1	.651	3.07	•	

CLASS	CASINO GAMBLING	3-HOTEL-AL	L EMPLOYEES 8	& CLERICAL	, SALESPERSON	S, DRIVERS			
9044									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES			AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	١	0%	0% 0.000		0%	0	.000	0.00	)
Pure Premium Indicated	by National Relativity	50% 0.699		)	50%	0.870		1.57	•
Pure Premium Present on Rate Level 50% 0.713		3	50%	0	.877	1.59	)		
Pure Premium Derived I	by Formula		0.706	;	•	0	.874	1.58	3

CLASS	HOTEL: ALL OTHE	OTEL: ALL OTHER EMPLOYEES & SALESPERSONS, DRIVERS										
9052												
Industry Group: Go	ods and Services				CONVERTED	LOSSES						
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL			
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.			
1/07 through 12/07	447,352,212	43	1,977,404	145	2,225,705	2,616,913	3,255,416	10,075,438	2.25			
1/08 through 12/08	441,589,442	36	36 1,983,871 128 1,613,534 2,736,067 2,773,249 9,°						2.06			
1/09 through 12/09	451,931,790	40	1,503,242	145	2,148,110	2,611,895	2,774,019	9,037,266	2.00			
1/10 through 12/10	485,544,999	42	42 1,934,904		1,905,724	1,975,455	2,780,770	8,596,853	1.77			
1/11 through 12/11	496,673,476	43	3,412,696	149	2,602,002	3,586,160	3,498,743	13,099,601	2.64			
5 YR. TOTAL	2,323,091,919	204	10,812,117	707	10,495,075	13,526,490	15,082,197	49,915,879	2.15			
			INDEMNITY			MEDICAL		TOTA	ÅL.			
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*			
Indicated Pure Premium		82%	0.917		100%	1	.231	2.15	j			
Pure Premium Indicated	by National Relativity	9% 1.067			0%	1.334		2.40	)			
Pure Premium Present of	on Rate Level	9%	0.853		0%	1	.082	1.94	1			
Pure Premium Derived b	y Formula		0.925		·	1	.231	2.16	3			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	110 4/1/2013
CLASS	HOTEL: RESTAUR	ANT EMPLO	YEES						
9058									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	115,736,396	5	5 162,428 26 157,238 120,134 366,246 806,046						0.70
1/08 through 12/08	115,939,122	5	5 327,203 19 316,211 246,573 469,754 1,359,741						1.17
1/09 through 12/09	110,622,263	7	418,631	22	371,573	594,063	546,415	1,930,682	1.75
1/10 through 12/10	116,308,699	8	577,952	33	254,648	616,809	425,637	1,875,046	1.61
1/11 through 12/11	117,981,665	6	115,842	22	291,312	138,815	426,698	972,667	0.82
5 YR. TOTAL	576,588,145	31	1,602,056	122	1,390,982	1,716,394	2,234,750	6,944,182	1.20
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	42%	0.519		60%	0	.685	1.20	1
Pure Premium Indicated	by National Relativity	29% 0.679			20%	0.885		1.56	i
Pure Premium Present on Rate Level 29% 0.633			20%	0	.755	1.39	1		
Pure Premium Derived I	by Formula		0.598			0	.739	1.34	

CLASS	CLUB - COUNTRY,	GOLF, FISH	ING, OR YACHT -	ALL EMPLO	OYEES & CLERIC	AL,			
9060	SALESPERSONS, I	DRIVERS							
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	429,764,115	24	1,390,069	102	1,482,334	1,935,538	6,396,406	1.49	
1/08 through 12/08	406,854,588	18	18     763,863     60     762,005     745,806     1,426,995     3,69						
1/09 through 12/09	398,347,704	20	1,224,223	79	1,046,843	1,666,238	1,596,195	5,533,499	1.39
1/10 through 12/10	401,180,717	10	10 325,874		1,182,543	286,310	1,869,637	3,664,364	0.91
1/11 through 12/11	403,174,790	17	1,339,021	90	1,551,756	1,231,316	2,494,420	6,616,513	1.64
5 YR. TOTAL	2,039,321,914	89	5,043,050	414	6,025,481	5,518,135	9,322,785	25,909,451	1.27
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	67%	0.543		95%	0	.728	1.27	
Pure Premium Indicated	remium Indicated by National Relativity 16% 0.700		1	2% 0.918		.918	1.62		
Pure Premium Present	on Rate Level	17%	0.578		3%	0	.686	1.26	i
Pure Premium Derived by Formula 0.574						0	.731	1.31	

CLASS	CLUB NOC & CLER	RICAL							
9061									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	28,978,994	0	0	4	54,543	0	66,066	120,609	0.42
1/08 through 12/08	29,425,051	3	134,142	5	145,467	138,643	151,385	569,637	1.94
1/09 through 12/09	26,410,874	0	0	4	3,847	0	47,005	50,852	0.19
1/10 through 12/10	28,314,258	2	66,923	4	22,905	103,270	41,080	234,178	0.83
1/11 through 12/11	28,766,225	0	0	0	0	0	10,702	10,702	0.04
5 YR. TOTAL	141,895,402	5	201,065	17	226,762	241,913	316,238	985,978	0.70
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	23%	0.302		31%	0	.393	0.70	)
Pure Premium Indicate	emium Indicated by National Relativity 38% 0.584			34%	0.737		1.32	!	
Pure Premium Present on Rate Level 39%		0.555		35%	0.613		1.17		
Pure Premium Derived by Formula 0.508					0	.587	1.10	1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	111/2 4/1/2013
CLASS	CASINO GAMBLIN	G-ALL EMPL	OYEES & CLERI	CAL, SALES	PERSONS, DRIV	ERS			
9062									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Froup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,063,119	0	0	1	5,625	0	12,369	17,994	1.69
1/08 through 12/08	1,117,171	0	0 0 0 0 0 877						0.08
1/09 through 12/09	1,100,535	0 0		0	0	0	0	0	0.00
1/10 through 12/10	1,196,542	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,275,327	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	5,752,694	0	0	1	5,625	0	13,246	18,871	0.33
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	6%	0.098	8	9%	C	.230	0.33	1
Pure Premium Indicated	d by National Relativity	47% 0.644		ļ	45%	0.919		1.56	i
Pure Premium Present on Rate Level 47% 0.603		3	46%	C	.728	1.33	1		
Pure Premium Derived	by Formula	•	0.592	2	•	C	.769	1.36	i

CLASS	YMCA, YWCA, YMF	IA OR YWHA	, INSTITUTION -	ALL EMPLO	YEES & CLERIC	AL			
9063									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	215,981,836	11	449,236	32	372,335	977,410	774,995	2,573,976	1.19
1/08 through 12/08	238,357,436	8	88,915	32	497,447	166,183	1,117,717	1,870,262	0.79
1/09 through 12/09	243,760,628	10	10 558,806		360,476	556,594	730,944	2,206,820	0.91
1/10 through 12/10	259,764,675	8	295,088	43	557,359	502,567	1,167,886	2,522,900	0.97
1/11 through 12/11	264,642,367	6	411,288	35	345,928	621,588	877,510	2,256,314	0.85
5 YR. TOTAL	1,222,506,942	43	1,803,333	177	2,133,545	2,824,342	4,669,052	11,430,272	0.94
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	45%	45% 0.322		75%	0	.613	0.94	
Pure Premium Indicated	m Indicated by National Relativity 27% 0.427		,	12%	0.645		1.07		
Pure Premium Present on Rate Level 28% 0		0.364	ļ	13%	0	.632	1.00		
Pure Premium Derived by Formula 0.362				2		0	.619	0.98	

CLASS	RESTAURANT NOC	;							
9082									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	1,769,191,243	103	3,717,326	541	5,432,142	5,318,366	8,935,932	23,403,766	1.32
1/08 through 12/08	1,801,757,906	101	4,167,304	456	5,741,557	4,653,609	10,341,591	24,904,061	1.38
1/09 through 12/09	1,723,537,084	57	2,982,115	414	5,361,241	3,389,143	8,412,005	20,144,504	1.17
1/10 through 12/10	1,736,339,362	76	4,131,655	412	4,300,496	4,027,228	7,630,067	20,089,446	1.16
1/11 through 12/11	1,827,268,554	87	5,334,843	468	7,616,954	5,410,940	9,343,003	27,705,740	1.52
5 YR. TOTAL	8,858,094,149	424	20,333,243	2,291	28,452,390	22,799,286	44,662,598	116,247,517	1.31
			INDEMNITY		•	MEDICAL	•	TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		100%	0.551		100%	0	.762	1.31	
Pure Premium Indicated	by National Relativity	0% 0.598			0%	0.844		1.44	
Pure Premium Present of	Premium Present on Rate Level 0% 0.508			0%	0.727		1.24		
Pure Premium Derived b	y Formula		0.551		-	0	.762	1.31	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	RESTAURANT: FA	ST EOOD							111/2 4/1/2013
	KESTAUKANI: FA	31 FUUD							
9083									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	917,871,105	59	59 2,226,405 240 3,413,112 2,814,772 5,495,659 13,949,948						1.52
1/08 through 12/08	933,461,835	48	48 1,671,781 219 2,769,240 2,158,371 4,751,301 1						1.22
1/09 through 12/09	1,071,374,218	71	2,556,456	253	3,483,169	2,801,429	4,803,488	13,644,542	1.27
1/10 through 12/10	1,137,559,443	77	3,465,696	262	3,490,005	4,327,784	4,878,492	16,161,977	1.42
1/11 through 12/11	1,192,919,592	58	2,758,438	250	3,683,740	3,062,296	4,869,714	14,374,188	1.21
5 YR. TOTAL	5,253,186,193	313	12,678,776	1,224	16,839,266	15,164,652	24,798,654	69,481,348	1.32
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	98%	0.562		100%	0	.761	1.32	
Pure Premium Indicated	by National Relativity	1% 0.600			0%	0.869		1.47	
ure Premium Present on Rate Level 1% 0.591			0% 0.759		1.35				
Pure Premium Derived	by Formula		0.563			0	.761	1.32	

CLASS	BAR, DISCOTHEQU	JE, LOUNGE	, NIGHT CLUB O	R TAVERN					
9084									
Industry Group: God	ods and Services				CONVERTED	LOSSES			
Hazard Gi	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	22,082,863	0	0	0	0	0	56,326	56,326	0.26
1/08 through 12/08	24,473,714	3	32,093	3	39,913	3,995	136,163	212,164	0.87
1/09 through 12/09	26,737,147	0	0	3	20,631	0	74,579	95,210	0.36
1/10 through 12/10	30,583,403	1	1 854		122,838	22,344	99,774	245,810	0.80
1/11 through 12/11	36,486,283	1	3,857	8	168,460	48,271	279,531	500,119	1.37
5 YR. TOTAL	140,363,410	5	36,804	20	351,842	74,610	646,373	1,109,629	0.79
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		22%	0.277	•	32%	0.514		0.79	)
Pure Premium Indicated	by National Relativity	39% 0.650			34%	0.973		1.62	
Pure Premium Present of	e Premium Present on Rate Level 39% 0.522		!	34% 0.676		1.20			
Pure Premium Derived b	oy Formula		0.518	}		0	.725	1.24	

CLASS	BILLIARD HALL								
9089									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Group: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,126,847	1	12,829	0	0	17,469	0	30,298	2.69
1/08 through 12/08	739,938	1	95,150	0	0	161,888	0	257,038	34.74
1/09 through 12/09	802,602	0	0	0	0	0	0	0	0.00
1/10 through 12/10	712,081	0	0	1	14	0	629	643	0.09
1/11 through 12/11	755,887	0	0	0	0	0	1,169	1,169	0.16
5 YR. TOTAL	4,137,355	2	107,979	1	14	179,357	1,798	289,148	6.99
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiur	n	5%	2.610		7%	4	.379	6.99	)
Pure Premium Indicate	d by National Relativity	17%	0.251		18%	1.081 1.3		1.33	}
Pure Premium Present on Rate Level 78%		78%	0.423		75%	0.583		1.01	
Pure Premium Derived	re Premium Derived by Formula 0.503		,		0	.938	1.44		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

LITECTIVE 4/1/2010									
CLASS	ROLLER-SKATING	RINK OPER	ATION						
9093									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	Froup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	19,291,622	2	13,486	4	59,239	5,709	94,172	172,606	0.90
1/08 through 12/08	18,443,355	0	0	1	4,625	0	26,606	31,231	0.17
1/09 through 12/09	20,188,408	1	18,018	3	15,079	30,143	65,794	129,034	0.64
1/10 through 12/10	20,778,741	0	0	6	63,672	0	130,371	194,043	0.93
1/11 through 12/11	20,108,571	1	33,745	4	66,913	45,696	118,902	265,256	1.32
5 YR. TOTAL	98,810,697	4	65,249	18	209,528	81,548	435,845	792,170	0.80
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	19%	0.278		29%	0	.524	0.80	1
Pure Premium Indicated	d by National Relativity	vity 40% 0.576			35%	1.019		1.60	)
Pure Premium Present	Pure Premium Present on Rate Level 41% 0.516		;	36% 0.739		1.26			
Pure Premium Derived	by Formula	0.495 0.775					.775	1.27	

CLASS	COLLEGE: ALL OT	HER EMPLO	YEES							
9101										
Industry Group: God	ods and Services				CONVERTED	LOSSES				
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	486,863,028	57	57 3,306,990 230 3,036,550 4,138,980 4,845,299 15,327,819							
1/08 through 12/08	513,129,634	52	52 2,475,697 256 3,700,792 3,007,019 4,918,211 14,101,719							
1/09 through 12/09	544,606,094	74	74 4,605,561 245 4,337,719 4,137,259					17,652,251	3.24	
1/10 through 12/10	511,619,268	68	3,884,743	227	3,714,647	4,977,957	5,879,574	18,456,921	3.61	
1/11 through 12/11	480,620,554	57	2,950,722	254	3,391,491	3,157,306	5,582,220	15,081,739	3.14	
5 YR. TOTAL	2,536,838,578	308	17,223,713	1,212	18,181,199	19,418,521	25,797,016	80,620,449	3.18	
			INDEMNITY			MEDICAL		TOTA	.L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium		100%	1.396		100%	1	.782	3.18	3	
Pure Premium Indicated	by National Relativity	0%	1.717	•	0%	2.182		3.90	)	
Pure Premium Present of	Premium Present on Rate Level 0% 1.415				0%	1	.640	3.06		
Pure Premium Derived b	y Formula		1.396 1.782 3.18							

CLASS	PARK NOC-ALL EN	IPLOYEES 8	DRIVERS						
9102									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	217,783,418	13	13 1,072,143 57 1,273,231 891,059 1,509,493 4,745,926						2.18
1/08 through 12/08	218,737,277	15	, , , , , , , , , , , , , , , , , , , ,						2.55
1/09 through 12/09	211,382,383	9	999,297	59	897,093	920,033	1,211,947	4,028,370	1.91
1/10 through 12/10	221,813,003	21	1,590,907	48	711,201	2,808,687	1,158,270	6,269,065	2.83
1/11 through 12/11	242,824,975	17	1,309,674	71	1,810,170	2,005,638	2,320,073	7,445,555	3.07
5 YR. TOTAL	1,112,541,056	75	5,711,486	297	5,940,734	8,775,062	7,628,395	28,055,677	2.52
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	68%	1.047	•	99%	1	.474	2.52	
Pure Premium Indicated	l by National Relativity	16%	1.528		0%	1.898		3.43	<b>;</b>
Pure Premium Present on Rate Level 16% 1.136			i	1%	1	.427	2.56	i	
Pure Premium Derived b	oy Formula		1.138 1.474 2.61						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

	1							21120	110 4/1/2013
CLASS	THEATER NOC: AL	L OTHER EN	MPLOYEES						
9154									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	48,729,525	3	320,624	13	327,884	313,055	428,005	1,389,568	2.85
1/08 through 12/08	57,092,879	2	138,926	18	486,135	104,025	267,623	996,709	1.75
1/09 through 12/09	51,888,339	3	165,645	14	113,233	119,083	324,990	722,951	1.39
1/10 through 12/10	56,803,736	0	0	9	447,312	0	261,484	708,796	1.25
1/11 through 12/11	60,299,941	3	456,076	9	196,889	485,455	387,699	1,526,119	2.53
5 YR. TOTAL	274,814,420	11	1,081,271	63	1,571,453	1,021,618	1,669,801	5,344,143	1.94
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	า	35%	0.965		48%	0	.979	1.94	
Pure Premium Indicated	d by National Relativity	rity 32% 0.894			26%	1.108		2.00	)
Pure Premium Present	dure Premium Present on Rate Level 33% 0.888		}	26% 0.965		1.85			
Pure Premium Derived	by Formula		0.917	,		1	.009	1.93	

CLASS	THEATER NOC: PL	AYERS, ENT	TERTAINERS OR	MUSICIANS					
9156									
Industry Group: Of	fice and Clerical				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	17,681,804	2	387,813	7	644,546	123,189	298,582	1,454,130	8.22
1/08 through 12/08	20,405,241	0	0	8	304,548	0	290,544	595,092	2.92
1/09 through 12/09	21,084,201	1	4,643	4	24,908	1,616	118,041	149,208	0.71
1/10 through 12/10	21,364,324	0	0	4	158,742	0	145,289	304,031	1.42
1/11 through 12/11	23,535,308	0	0	8	202,238	0	194,262	396,500	1.68
5 YR. TOTAL	104,070,878	3	392,456	31	1,334,982	124,805	1,046,718	2,898,961	2.79
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	28%	1.660	)	36%	1	.126	2.79	)
Pure Premium Indicated	Pure Premium Indicated by National Relativity 36% 1.015		5	32%	1.199		2.21		
Pure Premium Present	Pure Premium Present on Rate Level 36% 1.293		3	32%	1	.154	2.45	i	
Pure Premium Derived by Formula 1.296						1	.158	2.45	i

CLASS	JANITORIAL SERV	ICES BY CO	NTRACTORS - IN	CLUDES WI	NDOW CLEANIN	G ABOVE GROU	ND		
9170	LEVEL & DRIVERS								
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,381,027	0	0	0	0	0	1,497	1,497	0.11
1/09 through 12/09	7,707,170	0	0	5	356,992	0	502,671	859,663	11.15
1/10 through 12/10	12,889,645	6	853,807	8	174,025	904,043	201,301	2,133,176	16.55
1/11 through 12/11	16,971,433	4	422,765	11	224,431	857,231	150,272	1,654,699	9.75
5 YR. TOTAL	38,949,275	10	1,276,572	24	755,448	1,761,274	855,741	4,649,035	11.94
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		21%	5.217	•	32%	6	.719	11.9	4
Pure Premium Indicated	e Premium Indicated by National Relativity 39% 3.436				34%	4.445		7.88	;
Pure Premium Present on Rate Level 40% 1.588			34%	2.311		3.90			
Pure Premium Derived by Formula 3.071						4	.447	7.52	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	ATHLETIC SPORTS	OR PARK:	NONCONTACT S	PORTS					
9178									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	Group: A	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	6,642,518	1	41,605	7	99,283	3,605	217,716	362,209	5.45
1/08 through 12/08	8,208,912	0	0	4	22,190	0	303,536	325,726	3.97
1/09 through 12/09	9,870,326	1	6,260	2	141,491	4,608	320,068	472,427	4.79
1/10 through 12/10	9,120,038	3	271,746	16	214,871	246,649	419,565	1,152,831	12.64
1/11 through 12/11	9,977,131	0	0	11	245,322	0	485,872	731,194	7.33
5 YR. TOTAL	43,818,925	5	319,611	40	723,157	254,862	1,746,757	3,044,387	6.95
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	n	24%	2.380	)	41%	4	.568	6.95	
Pure Premium Indicated	d by National Relativity	ity 0% 0.000			0%	0.000		0.00	)
Pure Premium Present	ure Premium Present on Rate Level 76% 2.191			59% 3.975		6.17			
Pure Premium Derived	by Formula	2.236 4.218						6.45	

CLASS	ATHLETIC SPORTS	OR PARK:	CONTACT SPOR	TS					
9179									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: B	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	8,351,529	5	151,533	12	455,862	42,333	759,573	1,409,301	16.88
1/08 through 12/08	8,418,760	11	330,692	13	366,972	27,315	825,634	1,550,613	18.42
1/09 through 12/09	9,639,112	5	122,811	21	154,314	13,304	395,425	685,854	7.12
1/10 through 12/10	8,976,567	4	3,253	8	180,438	3,968	137,882	325,541	3.63
1/11 through 12/11	11,676,668	5	6,745	19	119,026	8,183	251,712	385,666	3.30
5 YR. TOTAL	47,062,636	30	615,034	73	1,276,612	95,103	2,370,226	4,356,975	9.26
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	ı	37%	4.019	1	58%	5	5.238	9.26	;
Pure Premium Indicated	by National Relativity	rity 0% 0.000			0%	0.000		0.00	)
Pure Premium Present of	Pure Premium Present on Rate Level 63% 5.853			42%	9.059		14.91		
Pure Premium Derived b	oy Formula		5.174 6.843 12.02						

CLASS	AMUSEMENT DEVI	CE OPERAT	ION NOC-NOT TR	RAVELING-8	DRIVERS				
9180									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	20,488,162	1	12,470	8	35,447	137,592	90,949	276,458	1.35
1/08 through 12/08	21,283,985	2	26,750	9	149,925	104,518	239,806	520,999	2.45
1/09 through 12/09	18,070,705	0	0	13	319,983	0	402,379	722,362	4.00
1/10 through 12/10	18,785,332	0	0	9	95,079	0	208,117	303,196	1.61
1/11 through 12/11	20,141,767	0	0	5	54,383	0	277,212	331,595	1.65
5 YR. TOTAL	98,769,951	3	39,220	44	654,817	242,110	1,218,463	2,154,610	2.18
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	31%	0.703		47%	1	.479	2.18	1
Pure Premium Indicated	I by National Relativity	ivity 34% 2.218			26%	3.891		6.11	
Pure Premium Present	Pure Premium Present on Rate Level 35% 1.793			27%	2.457		4.25	i	
Pure Premium Derived I	ived by Formula 1.600 2.370 3.97							•	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								EITEO	11VL 4/1/2013
CLASS	ATHLETIC SPORTS	OR PARK:	OPERATIONS &	DRIVERS					
9182									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	23,871,381	0	0	5	70,714	0	70,556	141,270	0.59
1/08 through 12/08	24,523,516	1	2,768	3	11,445	0	158,926	173,139	0.71
1/09 through 12/09	21,532,056	3	117,277	3	14,923	141,688	141,896	415,784	1.93
1/10 through 12/10	21,807,217	1	35,939	3	12,458	295,286	25,383	369,066	1.69
1/11 through 12/11	24,786,705	1	15,054	1	22,107	0	181,369	218,530	0.88
5 YR. TOTAL	116,520,875	6	171,038	15	131,647	436,974	578,130	1,317,789	1.13
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	า	23%	0.260		37%	0	.871	1.13	1
Pure Premium Indicated	d by National Relativity	ity 38% 0.916			31%	1.514		2.43	;
Pure Premium Present	ure Premium Present on Rate Level 39% 0.706		;	32% 1.198		1.90			
Pure Premium Derived	by Formula		0.683	1		1	.175	1.86	i

CLASS	CARNIVAL, CIRCUS	S OR AMUSE	EMENT DEVICE O	PERATOR-	TRAVELING-ALL	EMPLOYEES &			
9186	DRIVERS								
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	434,739	0	0	1	12,733	0	40,409	53,142	12.22
1/08 through 12/08	791,862	2	5,409	2	21,429	23,416	36,912	87,166	11.01
1/09 through 12/09	1,881,621	0	0	4	31,063	0	128,201	159,264	8.46
1/10 through 12/10	2,063,344	0	0	1	60,592	0	111,968	172,560	8.36
1/11 through 12/11	2,410,155	0	0	1	75,763	0	173,885	249,648	10.36
5 YR. TOTAL	7,581,721	2	5,409	9	201,580	23,416	491,375	721,780	9.52
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	20%	2.730	1	33%	6	5.790	9.52	?
Pure Premium Indicated	I by National Relativity	tivity 40% 4.960			33%	7.891		12.8	5
Pure Premium Present	Pure Premium Present on Rate Level 40% 8.172			34% 13.172		21.34			
Pure Premium Derived I	oy Formula		5.799			9	.323	15.12	2

CLASS	CEMETERY OPERA	ATIONS & DR	RIVERS						
9220									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	11,076,180	1	11,000	5	9,000	74,660	44,003	138,663	1.25
1/08 through 12/08	10,695,997	2	109,087	10	206,477	61,287	152,397	529,248	4.95
1/09 through 12/09	10,292,185	0	0	10	43,903	0	116,280	160,183	1.56
1/10 through 12/10	10,645,498	2	157,494	7	120,475	222,860	158,970	659,799	6.20
1/11 through 12/11	10,868,612	2	96,886	4	29,751	89,491	84,301	300,429	2.76
5 YR. TOTAL	53,578,472	7	374,467	36	409,606	448,298	555,951	1,788,322	3.34
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	27%	1.463		35%	1	.874	3.34	
Pure Premium Indicated	l by National Relativity	36% 2.670			32%	2.923		5.59	)
Pure Premium Present	Pure Premium Present on Rate Level 37% 2.188			33%	2.159		4.35		
Pure Premium Derived I	oy Formula	2.166 2.304 4.47							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

									11VL 4/1/2013
CLASS	STREET CLEANING	& DRIVERS	6						
9402									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	37,606,534	8	5						9.16
1/08 through 12/08	36,216,523	6	6         802,700         14         690,757         276,815         540,625         2,310,897						6.38
1/09 through 12/09	38,763,919	10	10         898,510         15         510,974         691,114         557,372         2,657,97						6.86
1/10 through 12/10	40,845,944	3	178,804	12	366,010	123,294	332,874	1,000,982	2.45
1/11 through 12/11	39,024,611	4	159,049	11	1,005,787	66,013	595,153	1,826,002	4.68
5 YR. TOTAL	192,457,531	31	2,974,038	64	2,986,475	2,568,810	2,710,975	11,240,298	5.84
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	50%	3.097	•	63%	2	.743	5.84	
Pure Premium Indicated	by National Relativity	tivity 25% 3.093 18% 2.748 5.8				ļ			
Pure Premium Present	on Rate Level	25%	3.105	;	19%	2	.708	5.81	
Pure Premium Derived	by Formula		3.098 2.737 5.84						

CLASS	GARBAGE, ASHES	OR REFUSE	COLLECTION &	DRIVERS					
9403									
Industry Group:	Miscellaneous				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	123,482,555	19	19 1,640,091 64 3,257,994 1,664,589 4,164,263 10,726,937						
1/08 through 12/08	131,917,008	18	18         2,282,433         74         2,536,992         2,335,399         1,764,035         8,918,859						
1/09 through 12/09	132,541,877	27	27 4,164,734 70 2,114,111 3,272,420 1,642,799 11,194,064						8.45
1/10 through 12/10	131,039,704	21	1,473,716	73	2,730,883	1,986,280	2,323,554	8,514,433	6.50
1/11 through 12/11	128,414,502	22	3,310,848	65	2,212,632	3,751,084	2,169,672	11,444,236	8.91
5 YR. TOTAL	647,395,646	107	12,871,822	346	12,852,612	13,009,772	12,064,323	50,798,529	7.85
			INDEMNITY			MEDICAL		TOTA	ÄL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		89%	3.974		100%	3	3.873	7.85	i
Pure Premium Indicated	by National Relativity	5%	5% 4.247 0% 4.058 8.31						
Pure Premium Present of	on Rate Level	6%	3.843		0%	3	3.815	7.66	;
Pure Premium Derived b	oy Formula		3.980 3.873 7.85						

CLASS	MUNICIPAL, TOWN	SHIP, COUN	TY OR STATE E	MPLOYEE N	ос				
9410									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	42,869,213	4							4.11
1/08 through 12/08	59,887,455	11							
1/09 through 12/09	32,527,659	3	3 415,906 7 55,484 462,733					1,017,152	3.13
1/10 through 12/10	30,739,458	1	37,139	7	173,037	201,488	189,591	601,255	1.96
1/11 through 12/11	26,162,830	2	97,533	9	76,226	102,164	168,633	444,556	1.70
5 YR. TOTAL	192,186,615	21	1,655,209	63	1,075,521	1,762,248	1,504,474	5,997,452	3.12
			INDEMNITY		•	MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	1	36%	1.421		50%	1	.700	3.12	!
Pure Premium Indicated	I by National Relativity	tivity 32% 1.014 25% 1.040 2.				2.05	i		
Pure Premium Present	on Rate Level	32%	1.338		25%	1	.458	2.80	1
Pure Premium Derived I	oy Formula	1.264 1.475 2.74							

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

								220	1101 4/1/2013
CLASS	PAINTING: SHOP C	DNLY & DRIV	ERS						
9501									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	40,342,845	3							2.16
1/08 through 12/08	37,663,436	5	5 707,942 5 213,476 720,477 171,866 1,813,761						4.82
1/09 through 12/09	32,076,934	3	233,825	8	340,677	140,280	295,739	1,010,521	3.15
1/10 through 12/10	39,302,944	1	141,420	10	167,027	148,774	200,133	657,354	1.67
1/11 through 12/11	46,678,984	7	351,827	23	869,866	484,207	803,772	2,509,672	5.38
5 YR. TOTAL	196,065,143	19	1,589,561	60	1,801,979	1,721,416	1,748,478	6,861,434	3.50
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	34%	1.730		47%	1	.770	3.50	)
Pure Premium Indicated	by National Relativity	33%	1.358		26%	1	.482	2.84	
Pure Premium Present	on Rate Level	33%	1.136	i	27%	1	.290	2.43	1
Pure Premium Derived I	by Formula	1.411 1.566 2.98							1

CLASS	PAINTING: AUTOM	OBILE OR C	ARRIAGE BODIE	S						
9505										
Industry Group:	Manufacturing				CONVERTED	LOSSES				
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	4,636,455	0	0 0 1 2,389 0 6,065 8,454							
1/08 through 12/08	4,289,031	0	0 0 4 41,580 0 26,910 68,490							
1/09 through 12/09	11,360,726	0	0	7	304,713	0	190,143	494,856	4.36	
1/10 through 12/10	10,279,186	0	0	1	8,057	0	9,697	17,754	0.17	
1/11 through 12/11	12,198,341	0	0	0	0	0	1,591	1,591	0.01	
5 YR. TOTAL	42,763,739	0	0	13	356,739	0	234,406	591,145	1.38	
			INDEMNITY			MEDICAL		TOTA	Ĺ	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	19%	0.834	ļ	25%	0	.548	1.38		
Pure Premium Indicated	by National Relativity	ivity 40% 1.803 37% 1.630				3.43	i			
Pure Premium Present of	ure Premium Present on Rate Level 41% 1.252			2	38%	1	.193	2.45		
Pure Premium Derived b	oy Formula		1.393 1.193 2.59							

CLASS	ELECTRONIC EQU	IPMENT - INS	STALLATION, SE	RVICE, OR F	REPAIR - SHOP A	ND OUTSIDE			
9516	& DRIVERS								
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	59,706,498	9	423,469	13	177,670	282,620	401,826	1,285,585	2.15
1/08 through 12/08	67,344,508	9							
1/09 through 12/09	62,097,027	17	, , , , , , , , , , , , , , , , , , , ,						7.96
1/10 through 12/10	60,785,677	12	1,273,840	25	1,321,099	2,188,901	972,416	5,756,256	9.47
1/11 through 12/11	61,110,836	7	467,934	33	532,747	465,817	637,694	2,104,192	3.44
5 YR. TOTAL	311,044,546	54	4,618,634	119	3,097,935	5,481,599	3,425,956	16,624,124	5.35
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium		53%	2.481		72%	2	.864	5.35	
Pure Premium Indicated	by National Relativity	23%	2.515		14% 2.300 4.82				
Pure Premium Present of	on Rate Level	24%	2.136	i	14%	2	.269	4.41	
Pure Premium Derived b	y Formula 2.406 2.702 5.11								

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

r	1							21120	11VL 4/1/2013
CLASS	HOUSEHOLD AND	COMMERCIA	AL APPLIANCES	-ELECTRICA	L-INSTALLATIO	N, SERVICE OR			
9519	REPAIR & DRIVERS	S							
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	54,849,279	5	412,614	16	518,481	486,713	771,703	2,189,511	3.99
1/08 through 12/08	44,169,047	1	1         173,054         10         169,863         120,189         161,626         624,732						1.41
1/09 through 12/09	30,903,977	2	119,017	18	801,300	169,797	603,534	1,693,648	5.48
1/10 through 12/10	48,390,491	6	660,429	16	828,274	652,877	1,000,321	3,141,901	6.49
1/11 through 12/11	52,553,270	3	145,876	12	367,624	227,649	332,560	1,073,709	2.04
5 YR. TOTAL	230,866,064	17	1,510,990	72	2,685,542	1,657,225	2,869,744	8,723,501	3.78
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	46%	1.818	}	59%	1	.961	3.78	1
Pure Premium Indicated	by National Relativity	27%	2.155	;	20%	2	.032	4.19	)
Pure Premium Present	on Rate Level	27%	1.972	?	21%	1	.858	3.83	
Pure Premium Derived by Formula         1.951         1.954         3.91							•		

CLASS	HOUSE FURNISHIN	IGS INSTALI	LATION NOC & U	PHOLSTERI	NG				
9521									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: E	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	29,102,011	1	1 154,978 6 343,503 30,570 315,365 844,416						
1/08 through 12/08	25,103,725	4	4 338,136 7 186,875 361,678 361,674 1,248,363						4.97
1/09 through 12/09	22,168,620	0	0	8	127,822	0	128,730	256,552	1.16
1/10 through 12/10	21,640,075	5	615,626	7	115,739	1,389,961	71,747	2,193,073	10.14
1/11 through 12/11	25,079,795	5	470,198	13	290,166	291,620	402,606	1,454,590	5.80
5 YR. TOTAL	123,094,226	15	1,578,938	41	1,064,105	2,073,829	1,280,122	5,996,994	4.87
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		34%	2.147	•	44%	2	.725	4.87	
Pure Premium Indicated	by National Relativity	al Relativity 33% 2.046 28% 1.764				3.81			
Pure Premium Present of	Pure Premium Present on Rate Level 33% 1.789			)	28% 1.657			3.45	
Pure Premium Derived b	oy Formula	1.996 2.157 4.15							

CLASS	UPHOLSTERING								
9522									
Industry Group:	Manufacturing				CONVERTED	LOSSES			
Hazard G	roup: C	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	367,082,475	8	696,817	98	2,140,748	802,751	2,075,814	5,716,130	1.56
1/08 through 12/08	317,176,329	12	784,524	73	1,046,482	373,561	1,551,868	3,756,435	1.18
1/09 through 12/09	303,069,355	12							1.58
1/10 through 12/10	319,108,024	14	1,732,890	63	1,220,210	1,961,887	1,361,813	6,276,800	1.97
1/11 through 12/11	354,977,593	19	1,320,562	66	1,369,654	1,333,819	2,016,248	6,040,283	1.70
5 YR. TOTAL	1,661,413,776	65	5,576,250	376	7,384,181	5,266,232	8,350,218	26,576,881	1.60
			INDEMNITY		•	MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		71%	0.780		91%	0	.820	1.60	
Pure Premium Indicated	by National Relativity	vity 14% 0.979 4% 0.989				1.97			
Pure Premium Present of	ure Premium Present on Rate Level 15% 0.864 5		5%	0.766		1.63			
Pure Premium Derived b	oy Formula		0.820 0.824 1.64						

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

01.400	MODIL E ODANIE AN	ID HOIOTING	0551//05 00NT		100 ALL OREDA	TIONS INSTITUTE	10	220	111/2 4/1/2013
CLASS	MOBILE CRANE AN			RACTORS-I	NOC-ALL OPERA	HONS-INCLUDIR	NG		
9534	YARD EMPLOYEES	S AND DRIVE	RS						
Industry Group	: Contracting				CONVERTED	LOSSES			
Hazard G	Froup: F	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	19,333,250	4	725,305	6	113,165	654,451	192,642	1,685,563	8.72
1/08 through 12/08	20,503,384	2	2 501,905 3 551,628 634,924 178,992 1,867,449						9.11
1/09 through 12/09	15,134,033	3	3 1,505,788 10 247,073 835,377 165,031 2,753,26					18.19	
1/10 through 12/10	17,734,401	2	147,039	4	600,992	100,398	263,507	1,111,936	6.27
1/11 through 12/11	15,435,962	0	0	7	325,269	0	285,633	610,902	3.96
5 YR. TOTAL	88,141,030	11	2,880,037	30	1,838,127	2,225,150	1,085,805	8,029,119	9.11
			INDEMNITY			MEDICAL		TOTA	ıL.
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premiun	٦	43%	5.353		54%	3	.756	9.11	
Pure Premium Indicated	d by National Relativity	28%	2.458		23%	2	.149	4.61	
Pure Premium Present	on Rate Level	29%	4.587		23%	3	.878	8.47	
Pure Premium Derived by Formula         4.320         3.414         7.73									

CLASS	SIGN INSTALLATIO	N, MAINTEN	IANCE, REPAIR	OR REMOVA	L & DRIVERS				
9554									
Industry Group	Contracting				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	14,647,392	6	6 746,218 9 134,135 378,794 215,965 1,475,112						
1/08 through 12/08	11,611,815	4	4 446,364 9 260,750 1,234,305 153,660 2,095,079						18.04
1/09 through 12/09	10,752,247	5	5 468,986 6 134,848 253,006 178,012						9.63
1/10 through 12/10	10,988,063	2	772,560	12	472,002	664,727	572,286	2,481,575	22.58
1/11 through 12/11	12,305,276	1	345,765	15	519,703	355,490	664,742	1,885,700	15.32
5 YR. TOTAL	60,304,793	18	2,779,893	51	1,521,438	2,886,322	1,784,665	8,972,318	14.88
			INDEMNITY			MEDICAL		TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	41%	41% 7.133 55% 7.746					14.88	3
Pure Premium Indicated	by National Relativity	elativity 29% 5.556 22% 5.548 11.1				0			
Pure Premium Present of	on Rate Level	30%	5.741		23%	23% 6.054			)
Pure Premium Derived b	oy Formula	6.258 6.873 13.13							

CLASS	BARBERSHOP, BE	AUTY PARL	OR OR HAIR STY	LING SALO	N				
9586									
Industry Group: Go	ods and Services				CONVERTED	LOSSES			
Hazard G	roup: A	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	145,377,677	5	5 57,027 16 267,602 63,611 232,103						0.43
1/08 through 12/08	149,936,133	1	1 39,582 14 216,696 188,586 158,259 603						0.40
1/09 through 12/09	156,995,785	2	84,859	18	762,772	47,762	364,436	1,259,829	0.80
1/10 through 12/10	152,647,702	4	175,763	14	96,706	125,624	154,385	552,478	0.36
1/11 through 12/11	165,922,750	3	68,782	13	274,016	94,924	243,128	680,850	0.41
5 YR. TOTAL	770,880,047	15	426,013	75	1,617,792	520,507	1,152,311	3,716,623	0.48
			INDEMNITY		•	MEDICAL	•	TOTA	L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	35%	0.265		45%	0	.217	0.48	
Pure Premium Indicated	by National Relativity	32% 0.354			27%	0.392		0.75	i
Pure Premium Present	ure Premium Present on Rate Level 33% 0.295			28%	0.280		0.58		
Pure Premium Derived	by Formula	0.303 0.282 0.59						1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

CLASS	TAXIDERMIST								
9600									
Industry Group:	Manufacturing	acturing CONVERTED LOSSES							
Hazard G	roup: B	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	44,801	0	0	0	0	0	0	0	0.00
1/08 through 12/08	38,582	0	0	0	0	0	0	0	0.00
1/09 through 12/09	199,021	0	0	0	0	0	0	0	0.00
1/10 through 12/10	79,681	0	0	0	0	0	0	0	0.00
1/11 through 12/11	42,864	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	404,949	0	0	0	0	0	0	0	0.00
		INDEMNITY				MEDICAL	TOTAL		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	3%	0.000		3%	0	.000	0.00	
Pure Premium Indicated by National Relativity 21%		1.058	1.058		1	.346	2.40		
Pure Premium Present on Rate Level 76% 0.992			75% 0.903		1.90	1.90			
Pure Premium Derived b	oy Formula		0.976	;	•	0	.973	1.95	

CLASS	FUNERAL DIRECTO	FUNERAL DIRECTOR & DRIVERS							
9620									
Industry Group: Go	Industry Group: Goods and Services CONVERTED LOSSES								
Hazard G	roup: D	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	72,801,215	1	215,480	10	229,087	134,100	246,104	824,771	1.13
1/08 through 12/08	73,664,170	3	55,054	7	37,411	257,823	190,320	540,608	0.73
1/09 through 12/09	77,283,835	3	200,232	7	101,557	766,030	113,740	1,181,559	1.53
1/10 through 12/10	80,599,867	3	184,089	8	445,409	134,075	238,049	1,001,622	1.24
1/11 through 12/11	81,613,206	1	78,268	6	235,572	98,145	213,509	625,494	0.77
5 YR. TOTAL	385,962,293	11	733,123	38	1,049,036	1,390,173	1,001,722	4,174,054	1.08
			INDEMNITY			Ĺ			
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium 29% 0.462			45%	0	.620	1.08			
Pure Premium Indicated by National Relativity 35% 0.		0.544		27%	0.652		1.20	1	
Pure Premium Present on Rate Level 36% 0.371		28%	0.558		0.93	0.93			
Pure Premium Derived by Formula 0.458				0	.611	1.07			

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

#### **APPENDIX B-III**

### **Adjustments to Obtain Loss Costs**

The following items are combined with the derived by formula pure premium to obtain the proposed loss cost:

### 1. Test Correction Factor

The payrolls are now extended by the loss costs presently in effect and by the indicated loss costs to determine if the required change in manual premium level as calculated in Exhibit I has been achieved. Since at first this calculation may not yield the required results, an iterative process is initiated which continuously tests the proposed loss costs including tentative test correction factors until the required change in manual premium level is obtained. The test correction factor is applied to the derived by formula pure premiums.

The factors referred to above are set out as follows:

	Test Correction
	Factor
Manufacturing	0.9920
Contracting	0.9993
Office & Clerical	0.9851
Goods & Services	0.9899
Miscellaneous	0.9899

### 2. Ratios of Manual to Standard Premiums

The ratios of manual to standard premiums by industry group have also been excluded from the classification experience, and it is necessary to apply these factors to the derived by formula pure premiums.

	Ratio of Manual to Standard Premiums
Manufacturing	1.091
Contracting	1.088
Office & Clerical	1.116
Goods & Services	1.018
Miscellaneous	1.057

### 3. Disease Loadings

The proposed manual loss costs shown in this filing include specific disease loadings for those classifications where they apply. The proposed specific disease loadings are shown on the footnotes page.

### **APPENDIX B-III**

## 4. Swing Limits

As a further step, a test is made to make certain that the proposed loss costs fall within the following departures from the present loss costs:

Manufacturing	from 23% above to 27% below
Contracting	from 22% above to 28% below
Office & Clerical	from 20% above to 30% below
Goods & Services	from 21% above to 29% below
Miscellaneous	from 23% above to 27% below

These limits have been calculated in accordance with the following formula:

Max. Deviation = Effect of the final change in loss cost level by industry group plus or minus 25% rounded to the nearest 1%.

The product of the swing limits and the present loss cost sets bounds for the proposed loss cost. If the calculated loss cost falls outside of the bounds, the closest bound is chosen as the proposed loss cost. When a code is limited, the underlying pure premiums are adjusted to reflect the limited loss cost. The classifications which have been so limited are shown below. Note that classifications that are subject to special handling may fall outside of the swing limits.

An illustrative example showing the calculation of a proposed manual class loss cost is attached as Appendix B-IV. This example demonstrates the manner in which the partial pure premiums are combined to produce a total pure premium, and shows the steps in the calculation at which the rounding takes place. The loss costs for other classifications are calculated in the same manner.

List of Classifications Limited by the Upper Swing

List of Classifications Limited by the Lower Swing

1654	2791	2799	3303	4670	4683	5705	6811	4114	4283	4777	5040	6251	7431	7453	8603
7529	8279	8602	9089	9170				9186							

#### **APPENDIX B-IV**

## **Derivation of Proposed Loss Cost - Code 8810**

As previously explained in Appendix B-I, the indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

### LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	245,539	305,100	274,492	5,574,481	8,973,985	2,111,628	1,838,386	5,821,086	11,029,550
01/01/08 - 12/31/08	0	480,013	0	6,964,248	9,838,055	2,058,263	2,868,453	5,431,017	12,712,616
01/01/09 - 12/31/09	0	333,600	0	4,422,594	8,281,998	1,657,946	2,369,944	4,184,596	11,680,724
01/01/10 - 12/31/10	0	738,734	0	5,086,337	6,070,067	1,164,407	2,110,724	6,367,180	10,240,880
01/01/11 - 12/31/11	0	425,757	0	1,169,216	3,445,868	1,446,993	2,870,991	3,679,221	10,462,151

### PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-I, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	1.294	1.204	1.057	1.022	0.951	1.057	0.984	1.182	1.002
01/01/08 - 12/31/08	1.354	1.237	1.104	1.072	0.980	1.104	1.009	1.209	1.008
01/01/09 - 12/31/09	1.482	1.312	1.209	1.176	1.041	1.209	1.070	1.252	1.022
01/01/10 - 12/31/10	1.767	1.463	1.473	1.438	1.190	1.473	1.219	1.351	1.043
01/01/11 - 12/31/11	2.503	1.687	2.426	2.409	1.624	2.426	1.636	1.590	1.091

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-I, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: C
Excess Factor	1.269

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution %	40%

#### **APPENDIX B-IV**

## Derivation of Proposed Loss Cost - Code 8810

## EXPECTED UNLIMITED LOSSES (Limited Losses x Primary Conversion Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	369,015	426,637	336,972	6,616,757	9,911,871	2,592,282	2,100,979	9,650,329	15,177,495
01/01/08 - 12/31/08	0	689,624	0	8,670,793	11,197,605	2,639,123	3,361,466	9,380,561	17,674,728
01/01/09 - 12/31/09	0	508,334	0	6,040,519	10,013,264	2,328,019	2,945,179	7,424,028	16,397,161
01/01/10 - 12/31/10	0	1,255,227	0	8,494,813	8,389,388	1,992,037	2,988,306	11,888,004	14,725,404
01/01/11 - 12/31/11	0	834,193	0	3,271,307	6,499,418	4,077,059	5,455,127	8,104,688	15,670,004

## SECONDARY CONVERSION FACTORS (Appendix B-I, Section A-3)

	INDUSTRY GROUP:
Policy Period	Office and Clerical
01/01/07 - 12/31/07	0.990
01/01/08 - 12/31/08	0.989
01/01/09 - 12/31/09	0.971
01/01/10 - 12/31/10	0.972
01/01/11 - 12/31/11	0.979

### PAYROLL, FINAL CONVERTED LOSSES (Expected Unlimited Losses x Secondary Conversion Factors)

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
01/01/07 - 12/31/07	33,629,489,124	9,815,876	12,315,092	9,553,826	15,025,720	22,130,968	24,579,546	46,710,514
01/01/08 - 12/31/08	33,422,253,454	11,185,507	15,080,959	9,277,375	17,480,306	26,266,466	26,757,681	53,024,147
01/01/09 - 12/31/09	33,383,856,419	8,125,850	13,076,240	7,208,731	15,921,643	21,202,090	23,130,374	44,332,464
01/01/10 - 12/31/10	34,937,422,883	10,193,218	12,279,199	11,555,140	14,313,093	22,472,417	25,868,233	48,340,650
01/01/11 - 12/31/11	36,469,904,892	7,194,050	12,520,175	7,934,490	15,340,934	19,714,225	23,275,424	42,989,649
Total	171,842,926,772	46,514,501	65,271,665	45,529,562	78,081,696	111,786,166	123,611,258	235,397,424
		I	NDICATED PU	JRE PREMIUM	0.065	0.072	0.14	

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current loss cost by the conversion factors calculated in Appendix B-I. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Loss Cost	0.073	0.077	0.15
Conversion Factors (App. B-I, Section B)	0.949	0.955	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	0.069	0.074	0.14

## **APPENDIX B-IV**

## **Derivation of Proposed Loss Cost - Code 8810**

Industry Group - Office and Clerical, Hazard Group - C

The loss cost for the above-captioned classification is derived as follows:

		Indemnity	<u>Medical</u>	<u>Total</u>
1.	Indicated Pure Premium	0.065	0.072	0.14
2.	Pure Premium Indicated by National Relativity	0.072	0.090	0.16
3.	Pure Premium Present on Rate Level	0.069	0.074	0.14
4.	State Credibilities	100%	100%	xxx
5.	National Credibilities	0%	0%	xxx
6.	Residual Credibilities = 100% - (4) - (5)	0%	0%	xxx
7.	Derived by Formula Pure Premiums = $(1) \times (4) + (2) \times (5) + (3) \times (6)$	0.065	0.072	0.14
8.	Test Correction Factor	0.9851	0.9851	xxx
9.	Underlying Pure Premiums = (7) x (8) *	0.069	0.071	0.14
10.	Ratio of Manual to Standard Premium			1.116
11.	Loss Cost = $(9) \times (10)$			0.16
12.	Loss Cost Within Swing Limits			0.16
	Current Loss Cost x Swing Limits a) Lower bound = 0.17 x 0.700 = 0.12 b) Upper bound = 0.17 x 1.200 = 0.20			
13.	Pure Premiums Underlying Proposed Loss Cost* = ((13TOT) / (9TOT)) x (9) , (13TOT) = (12) / (10)	0.069	0.071	0.14
14.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
15.	Final Loaded Loss Cost			0.16

<sup>\*</sup> Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium

## **APPENDIX B-V**

## I. Determination and Distribution of Premium Level Change to "F" Classifications

The Workers Compensation Statistical Plan (WCSP) data is used to determine the overall "F" classifications (F-class) premium level change as well as the individual change by the various classifications. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums. All sets of pure premiums are adjusted to the common proposed level that is explained further in this exhibit. These three sets of pure premiums are credibility weighted and the results, the derived by formula pure premiums, are adjusted for additional proposed components (Section II) to determine the indicated loss costs. The payrolls are extended by the loss costs presently in effect and by the indicated loss costs. The loss costs are limited to the swing limits based on 15% above and 15% below the current loss costs. This results in the indicated loss cost level change of -2.4%.

#### Section A – Calculation of F-Class Indicated Pure Premiums

The payroll and loss data reported are from the WCSP data by class code for the latest available five policy periods.

## **Section A-1 – Calculation of Primary Conversion Factors**

#### 1. Factors to Adjust to the Proposed Benefit Levels

The state losses are adjusted to the August 7, 2014 state law level. The federal losses are adjusted to the October 1, 2013 federal law level.

#### STATE ACT

		Permanent Total	Permanent Partial	Temporary Total	
Policy Period	Fatal	(P.T.)	(P.P.)	(T.T.)	Medical
1/07 - 12/07	1.261	1.030	0.996	1.030	0.966
1/08 - 12/08	1.254	1.023	0.993	1.023	0.966
1/09 - 12/09	1.244	1.015	0.987	1.015	0.966
1/10 - 12/10	1.212	1.010	0.986	1.010	0.967
1/11 - 12/11	1.044	1.012	1.005	1.012	0.972

### FEDERAL ACT

Dalian Davia d	Fatal	Permanent Total	Permanent Partial	Temporary Total	NA - di l
Policy Period	Fatal	(P.T.)	(P.P.)	(1.1.)	Medical
1/07 - 12/07	1.040	1.027	1.007	1.027	1.000
1/08 - 12/08	1.030	1.021	1.006	1.021	1.000
1/09 - 12/09	1.020	1.016	1.005	1.016	1.000
1/10 - 12/10	1.016	1.013	1.005	1.013	1.000
1/11 - 12/11	1.011	1.009	1.004	1.009	1.000

## 2. Factors to Adjust to the Proposed Trend Level

The following factors are applied to trend the losses in each policy year to the proposed rating year. The selected annual trends utilized were 0.990 and 1.000 for indemnity and medical, respectively.

Policy Period	Indemnity	Medical
1/07 - 12/07	0.920	1.000
1/08 - 12/08	0.929	1.000
1/09 - 12/09	0.938	1.000
1/10 - 12/10	0.948	1.000
1/11 - 12/11	0.957	1.000

## **APPENDIX B-V**

## **Section A-1 Calculation of Primary Conversion Factors (continued)**

## 3. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis utilizing countrywide data.

	Inde	mnity	Medical		
Policy Period	Likely- to-Develop	Not-Likely- to-Develop	Likely- to-Develop	Not-Likely- to-Develop	
1/07 - 12/07	1.131	1.039	1.272	1.029	
1/08 - 12/08	1.190	1.053	1.319	1.032	
1/09 - 12/09	1.317	1.135	1.369	1.046	
1/10 - 12/10	1.569	1.252	1.424	1.063	
1/11 - 12/11	2.929	1.787	1.702	1.145	

## 4. Primary Conversion Factors = (1) x (2) x (3)

The factors above contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

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<u> </u>	ΓAΤ	_	$\Delta I$	
$\sim$ 1	-	_	$\neg \cdot$	<i>,</i> ,

				01711	- / (0				
	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/07 - 12/07	1.312	1.205	1.072	1.036	0.952	1.072	0.985	1.229	0.994
1/08 - 12/08	1.386	1.227	1.131	1.098	0.971	1.131	1.001	1.274	0.997
1/09 - 12/09	1.537	1.324	1.254	1.219	1.051	1.254	1.081	1.322	1.010
1/10 - 12/10	1.803	1.439	1.502	1.467	1.170	1.502	1.199	1.377	1.028
1/11 - 12/11	2.926	1.785	2.837	2.817	1.719	2.837	1.731	1.654	1.113

## FEDERAL ACT

	Fatal	Fatal		P.P.	P.P.	T.T.	T.T.	Medical	Medical
Policy Period	(L)	(NL)	P.T.*	(L)	(NL)	(L)	(NL)	(L)	(NL)
1/07 - 12/07	1.082	0.994	1.069	1.048	0.963	1.069	0.982	1.272	1.029
1/08 - 12/08	1.139	1.008	1.129	1.112	0.984	1.129	0.999	1.319	1.032
1/09 - 12/09	1.260	1.086	1.255	1.242	1.070	1.255	1.082	1.369	1.046
1/10 - 12/10	1.511	1.206	1.507	1.495	1.193	1.507	1.202	1.424	1.063
1/11 - 12/11	2.834	1.729	2.828	2.814	1.717	2.828	1.726	1.702	1.145

<sup>\*</sup> Permanent Total losses are always assigned to the Likely-to-Develop grouping.

#### **APPENDIX B-V**

## Section A-2 - Expected Excess Provision and Redistribution

To reduce distortions in individual class loss cost indications, individual claim amounts are subject to a maximum limit of \$500,000. Multiple claim accidents are limited to three times the individual claim loss limitation. After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

Hazard Group	Α	В	С	D	Е	F	G
(1) Excess Ratios	0.140	0.186	0.212	0.242	0.287	0.318	0.380
(2) Excess Factors 1/(1-(1))	1.163	1.229	1.269	1.319	1.403	1.466	1.613

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.

## Section A-3 – Calculation of Secondary Conversion Factors

The following factors are applied to include the proposed loss-based expenses. The state losses are adjusted to reflect the proposed loss-based expenses. The federal losses are adjusted to reflect the proposed USL&HW Special Fund Assessment and loss adjustment expense. The combined\*\* factors are based on a combined indemnity and medical loss-weighted average of the above loss-based expenses by policy period.

Policy Period	State Act	Federal Act
1/07 - 12/07	1.170	1.220
1/08 - 12/08	1.170	1.256
1/09 - 12/09	1.170	1.254
1/10 - 12/10	1.170	1.217
1/11 - 12/11	1.170	1.250

<sup>\*\*</sup> See Section B.3 for the indemnity and medical breakdown of the proposed loss-based expenses.

## **APPENDIX B-V**

## Section B - Present on Rate Level

#### 1. Benefits

The current underlying pure premiums are at the current April 1, 2013 state and October 1, 2012 federal law levels. These pure premiums are adjusted to reflect the weighted effect of state and federal laws which bring losses to the August 7, 2014 state and October 1, 2013 federal law levels. The distribution of state and federal losses in regard to total losses was used to determine the weighted effects.

State Weight (St%)	0.134
Federal Weight (Fed%)	0.866

	Indemnity	Medical	Total
(a) State Laws	1.004	0.992	0.998
(b) Federal Laws	1.002	1.000	1.001
(c) Weighted Laws = [(a)xSt%] + [(b)xFed%]	1.002	0.999	1.001

### 2. Trend

Since the trend in the current underlying pure premiums is adequate for the current rating year, additional trend is applied to bring the underlyings to the proposed rating year.

Indemnity	Medical
0.990	1.000

## **APPENDIX B-V**

## Section B - Present on Rate Level (continued)

## 3. Loss-Based Expenses

The current underlying pure premiums are adjusted to reflect the change in the weighted effect of the loss-based expense provisions.

## Proposed:

## STATE ACT

	Indemnity	Medical	Total
(a) Loss Adjustment Expense	1.170	1.170	1.170
(b) Loss-Based Assessment	1.000	1.000	1.000
(c) Total = (a) + (b) - 1	1.170	1.170	1.170

## FEDERAL ACT

	Indemnity	Medical	Total
(d) Loss Adjustment Expense	1.170	1.170	1.170
(e) Loss-Based Assessment	1.123	1.000	1.070
(f) Total = (d) + (e) - 1	1.293	1.170	1.240

	Indemnity	Medical	Total
(g) Weighted Proposed Expenses = [(c) x St%] + [(f) x Fed%]	1.277	1.170	1.231

### Current:

## STATE

	Indemnity	Medical	Total
(h) Loss Adjustment Expense	1.165	1.165	1.165
(i) Loss-Based Assessment	1.000	1.000	1.000
(j) Total = (h) + (i) - 1	1.165	1.165	1.165

## FEDERAL

	Indemnity	Medical	Total
(k) Loss Adjustment Expense	1.165	1.165	1.165
(I) Loss-Based Assessment	1.151	1.000	1.081
(m) Total = $(k) + (l) - 1$	1.316	1.165	1.246

	Indemnity	Medical	Total
(n) Weighted Current Expenses = [(i) x St%] + [(m) x Fed%]	1.296	1.165	1.235

## Change:

	Indemnity	Medical	Total
Weighted Expense Change in Loss-Based Expenses = [(g) / (n)]	0.985	1.004	0.997

## 4. Conversion Factors = (1) x (2) x (3)

The factors have been applied multiplicatively resulting in the following factors.

Indemnity	Medical
0.977	1.003

#### **APPENDIX B-V**

#### **Section C – National Pure Premiums**

The latest three years of state and federal losses for states in which NCCI compiles workers compensation data are separately adjusted to the same level as the indicated and present on rate level pure premiums.

#### Class Code 9077

For Code 9077, the indicated, national and present on rate level pure premiums were calculated as described previously in Sections A, B and C but using the non-appropriated benefit changes and the federal loss-based expenses.

#### Section D - Derived by Formula Pure Premiums

The derived by formula pure premiums are calculated by a process similar to that of the industrial codes, which is described in Appendix B-I, Section D. To achieve full state credibility, a classification must have expected losses of at least: \$53,717,450 for indemnity and \$24,574,400 for medical.

#### **II. Calculation of Proposed Loss Costs**

The following items are combined with the derived by formula pure premiums to obtain the proposed loss cost:

A. Test Correction Factor	1.0000
B. Ratio of Manual Premium to Earned Premium (determined on a countrywide basis)	1.083

#### C. Swing Limits

The classifications which were adjusted by swing limits are as follows:

List of Classifications Limited by the Upper Swing:	List of Classifications Limited by the Lower Swing:
7317	6872

CLASS	BOAT BUILDING-W	OOD-NOC &	DRIVERS-COVE	RAGE UND	R U.S. ACT				
6801									
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	51,364	0	0	0	0	0	0	0	0.00
1/10 through 12/10	67,826	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	119,190	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTAL	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		2%	0.000		2%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	vity 9% 0.256		i	10%	1	.364	1.62	!
Pure Premium Present on Rate Level 89%		1.343	1.343		1.399		2.74		
Pure Premium Derived by	oy Formula		1.218		•	1	.368	2.59	

CLASS	BOAT BUILDING-O	R REPAIR &	DRIVERS-COVE	RAGE UNDE	R U.S. ACT				
6824									
Industry Grou	ip: F-Class				CONVERTED	LOSSES			
Hazard G	roup: F	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	4,968,264	1	48,114	1	38,781	75,220	54,202	216,317	4.35
1/08 through 12/08	2,886,725	0	0	0	0	0	766	766	0.03
1/09 through 12/09	1,197,963	1	122,389	1	321,750	37,620	164,613	646,372	53.96
1/10 through 12/10	1,633,343	0	0	2	9,131	0	14,585	23,716	1.45
1/11 through 12/11	1,228,221	0	0	1	31,203	0	101,095	132,298	10.77
5 YR. TOTAL	11,914,516	2	170,503	5	400,865	112,840	335,261	1,019,469	8.56
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		15%	4.796		20%	3	.761	8.56	i
Pure Premium Indicated by National Relativity 42% 2.498			3	40%	3	.500	6.00	1	
Pure Premium Present of	on Rate Level	43%	3.715	j	40%	3	.860	7.58	
Pure Premium Derived b	oy Formula		3.366	;		3	.696	7.06	

CLASS	MARINA & DRIVER	S: COVERA	GE UNDER U.S.	ACT					
6826									
Industry Grou	ip: F-Class				CONVERTED	LOSSES			
Hazard G	roup: E	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM
1/07 through 12/07	1,163,356	0	0	0	0	0	0	0	0.00
1/08 through 12/08	1,249,304	0	0	1	20,170	0	23,704	43,874	3.51
1/09 through 12/09	1,321,817	0	0	1	1,536	0	3,390	4,926	0.37
1/10 through 12/10	1,175,517	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,054,217	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	5,964,211	0	0	2	21,706	0	27,094	48,800	0.82
			INDEMNITY			MEDICAL		TOTA	.L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	8%	0.364		12%	0	.454	0.82	!
Pure Premium Indicated	ure Premium Indicated by National Relativity 19% 5.199			20%	2.330		7.53	}	
Pure Premium Present	on Rate Level	73%	1.669		68%	1	.948	3.62	!
Pure Premium Derived	re Premium Derived by Formula		2.235			1	.845	4.08	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

				APPE	NDIX B-V			EFFEC	TIVE 4/1/2015
CLASS	SHIP BUILDING-IR	ON OR STEE	L-NOC-& DRIVER	RS-COVERA	GE UNDER U.S. A	ACT			
6843									
Industry Gro	up: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	403	0	0	0	0	0	0	0	0.00
1/10 through 12/10	635	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,038	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premiun	١	0%	0.000		1%	0	.000	0.00	1
Pure Premium Indicated	m Indicated by National Relativity 50% 4.215				49%	4	.760	8.98	;
Pure Premium Present on Rate Level 50% 5.250			50% 5.653		10.90				
Pure Premium Derived by Formula 4.733						5	.159	9.89	1

CLASS	SHIP BUILDING-NA	VAL & DRIV	ERS							
6845										
Industry Grou	ip: F-Class				CONVERTED	LOSSES				
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			MEDICAL		TOTAL		
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*	
Indicated Pure Premium	ı	0%	0.000	)	0%	0	.000	0.00	)	
Pure Premium Indicated	by National Relativity	ivity 22% 3.896			23%	3.877		7.77	•	
Pure Premium Present on Rate Level 78%		78%	4.232		77%	5.053		9.29	1	
Pure Premium Derived b	oy Formula		4.158	1		4	.783	8.94		

CLASS	SHIP REPAIR OR C	ONVERSION	I-ALL OPERATIO	NS & DRIVE	RS-COVERAGE	UNDER U.S. ACT	-		
6872									
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	273,500	0	0	0	0	0	0	0	0.00
1/08 through 12/08	301,909	0	0	0	0	0	0	0	0.00
1/09 through 12/09	447,947	0	0	0	0	0	0	0	0.00
1/10 through 12/10	48,970	0	0	0	0	0	0	0	0.00
1/11 through 12/11	1,924	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,074,250	0	0	0	0	0	0	0	0.00
			INDEMNITY		MEDICAL			TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	)	7%	0.000		8%	C	.000	0.00	
Pure Premium Indicated	by National Relativity	lativity 46% 3.491			46%	3.861		7.35	
Pure Premium Present on Rate Level 47%		6.312		46%	4.793		11.1	1	
Pure Premium Derived by Formula 4.573					3	.981	8.55		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

				ALL	INDIX D-V				11VL 4/1/2013
CLASS	PAINTING: SHIP H	ULLS-COVE	RAGE UNDER U.	S. ACT			•		
6874									
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	37,379	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	37,379	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium		2%	0.000		3%	0	.000	0.00	)
Pure Premium Indicated	ed by National Relativity 22% 5.927		•	23%	5.844		11.7	7	
Pure Premium Present on Rate Level 76%		76%	8.312		74%	8.899		17.2	1
Pure Premium Derived b	oy Formula		7.621			7	.929	15.5	5

CLASS	STEVEDORING NO	С							
7309									
Industry Grou	ip: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	10,806	0	0	0	0	0	0	0	0.00
1/08 through 12/08	89,652	0	0	0	0	0	0	0	0.00
1/09 through 12/09	26,367	0	0	0	0	0	0	0	0.00
1/10 through 12/10	44,514	0	0	0	0	0	0	0	0.00
1/11 through 12/11	71,175	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	242,514	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL		TOTA	Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PR	REM.*
Indicated Pure Premium	ı	4%	0.000	)	6%	0	.000	0.00	1
Pure Premium Indicated	by National Relativity	41% 7.012			43%	7	.406	14.42	2
Pure Premium Present on Rate Level 55% 5.971			51%	7	.240	13.2	1		
Pure Premium Derived by	oy Formula		6.159	)		6	.877	13.04	1

CLASS	COAL DOCK OPER	ATION & ST	EVEDORING						
7313									
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	104,706	0	0	0	0	0	0	0	0.00
1/08 through 12/08	2,406	0	0	0	0	0	0	0	0.00
1/09 through 12/09	1,020	0	0	0	0	0	0	0	0.00
1/10 through 12/10	1,229	0	0	0	0	0	0	0	0.00
1/11 through 12/11	33,715	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	143,076	0	0	0	0	0	0	0	0.00
			INDEMNITY			MEDICAL	TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	2%	0.000		2%	0	.000	0.00	1
Pure Premium Indicated	l by National Relativity	19% 0.666		i	20%	1	.178	1.84	ļ
Pure Premium Present on Rate Level 79%		1.477		78%	1.613		3.09		
Pure Premium Derived I	oy Formula		1.293	}		1	.494	2.79	1

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

				,	INDIX D V			2::20	1112 -1/1/2010
CLASS	STEVEDORING: B	Y HAND OR	HAND TRUCKS E	XCLUSIVEL	.Y		•		•
7317									
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEMI	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	253,663	0	0	0	0	0	0	0	0.00
1/08 through 12/08	384,383	1	36,043	0	0	0	0	36,043	9.38
1/09 through 12/09	244,906	0	0	0	0	0	0	0	0.00
1/10 through 12/10	247,941	0	0	0	0	0	0	0	0.00
1/11 through 12/11	512,350	0	0	1	264,291	0	58,219	322,510	62.95
5 YR. TOTAL	1,643,243	1	36,043	1	264,291	0	58,219	358,553	21.82
			INDEMNITY			MEDICAL		TOTA	\L
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PF	REM.*
Indicated Pure Premium	1	7%	18.27	7	9%	3	.543	21.8	2
Pure Premium Indicated	Premium Indicated by National Relativity 41% 4.876		i	43%	4.016		8.89	)	
Pure Premium Present	on Rate Level	52%	4.142	!	48%	3	.310	7.45	
ure Premium Derived by Formula		5.432	!		3	.635	9.07	•	

CLASS	STEVEDORING: EX	(PLOSIVE M	ATERIALS-UND	R CONTRA	СТ				
7323									
Industry Grou	ip: F-Class				CONVERTED	LOSSES			
Hazard G	roup: G	INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY		MEDICAL				Ĺ
		CRED.	PURE PR	EM.*	CRED.	PURE	PREM.*	PURE PREM.*	
Indicated Pure Premium	١	0%	0% 0.000		0%	0.000		0.00	1
Pure Premium Indicated	Pure Premium Indicated by National Relativity		0.000	)	0%	0.000		0.00	
Pure Premium Present on Rate Level		100%	3.287	,	100%	0.648		3.94	
Pure Premium Derived I	by Formula		3.287	,		0	.648	3.94	

CLASS	STEVEDORING: C	ONTAINERIZ	ED FREIGHT & D	RIVERS					
7327									
Industry Grou	ıp: F-Class				CONVERTED				
Hazard G	roup: G	INDEMNITY LIKELY INDEMNIT		Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00
			INDEMNITY			TOTA	\L		
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PREM.*	
Indicated Pure Premium	1	0%	0.000		0%	0.000		0.00	)
Pure Premium Indicated by National Relativity		20%	4.342	?	21%	6.416		10.7	6
Pure Premium Present	on Rate Level	80%	5.080	)	79%	7	.502	12.5	8
Pure Premium Derived by Formula 4.93					7	.274	12.2	1	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

				AFFL	INDIX B-V			LITEO	110 4/1/2013
CLASS	FREIGHT HANDLIN	IG NOC-COV	ERAGE UNDER	U.S. ACT					
7350									
Industry Grou	ıp: F-Class				CONVERTED				
Hazard G	roup: F	INDEMNITY LIKELY INDEMNI			Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	138,238	0	0	0	0	0	0	0	0.00
1/08 through 12/08	252,161	0	0	0	0	0	0	0	0.00
1/09 through 12/09	323,948	0	0	0	0	0	0	0	0.00
1/10 through 12/10	328,562	0	0	0	0	0	0	0	0.00
1/11 through 12/11	295,158	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	1,338,067	0	0	0	0	0	0	0	0.00
			INDEMNITY		MEDICAL			TOTAL	
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PREM.*	
Indicated Pure Premium	1	7%	0.000		9%	0.000		0.00	1
Pure Premium Indicated by National Relativity 28% 4.934			30%	5.267		10.2	0		
Pure Premium Present on Rate Level 65% 4.753		}	61%	4.478		9.23			
Pure Premium Derived by Formula 4.471				4	.312	8.78			

CLASS	STEVEDORING: TA	ALLIERS AN	D CHECKING CL	ERKS ENGA	GED IN CONNEC	CTION WITH			
8709	STEVEDORE WORK	K							
Industry Grou	up: F-Class				CONVERTED LOSSES				
Hazard G	roup: G	INDEMNITY LIKELY IN		INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	24,548	0	0	0	0	0	0	0	0.00
1/08 through 12/08	591	0	0	0	0	0	0	0	0.00
1/09 through 12/09	148,334	0	0	1	11,974	0	8,038	20,012	13.49
1/10 through 12/10	293,146	0	0	0	0	0	0	0	0.00
1/11 through 12/11	410,315	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	876,934	0	0	1	11,974	0	8,038	20,012	2.28
			INDEMNITY			MEDICAL	TOTA	L	
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PREM.*	
Indicated Pure Premium	١	4% 1.365			6%	0.917		2.28	1
Pure Premium Indicated	Pure Premium Indicated by National Relativit		1.365	5	21%	1.583		2.95	
Pure Premium Present on Rate Level		76%	1.695	5	73%	2.272		3.97	
Pure Premium Derived	ure Premium Derived by Formula		1.616	;		2	.046	3.66	i

CLASS	STEAMSHIP LINE	OR AGENCY-	PORT EMPLOYE	ES: SUPER	INTENDENTS, CA	APTAINS,			
8726	ENGINEERS, STEW	ARDS OR T	HEIR ASSISTANT	TS, PAY CLE	RKS				
Industry Grou	ıp: F-Class				CONVERTED	LOSSES			
Hazard Group: E		INDEM	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.
1/07 through 12/07	163,565	0	0	0	0	0	0	0	0.00
1/08 through 12/08	158,584	0	0	0	0	0	0	0	0.00
1/09 through 12/09	95,152	0	0	0	0	0	0	0	0.00
1/10 through 12/10	67,136	0	0	0	0	0	0	0	0.00
1/11 through 12/11	69,290	0	0	0	0	0	0	0	0.00
5 YR. TOTAL	553,727	0	0	0	0	0	0	0	0.00
			INDEMNITY		MEDICAL T				L.
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PF	REM.*
Indicated Pure Premium	1	3%	3% 0.000		4%	0.000		0.00	1
Pure Premium Indicated by National Relativity		23%	2.109	1	24%	1.383		3.49	1
Pure Premium Present on Rate Level		74%	1.169	ı	72%	1.307		2.48	i
Pure Premium Derived by Formula 1.350					1	.273	2.62	!	

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

APPENDIX B-V

EFFECTIVE 4/1/2015

CLASS	UNITED STATES A	RMED SERV	ICE RISK-ALL EN	IPLOYEES 8	& DRIVERS					
9077										
Industry Grou	ıp: F-Class				CONVERTED LOSSES					
Hazard Gr	roup: C	INDEMN	NITY LIKELY	INDEMNIT	Y NOT-LIKELY	MED LIKELY	MED NOT-LIKELY	TOTAL	TOTAL	
POLICY PERIOD	PAYROLL	CASES	AMOUNT	CASES	AMOUNT	AMOUNT	AMOUNT	AMOUNT	PURE PREM.	
1/07 through 12/07	0	0	0	0	0	0	0	0	0.00	
1/08 through 12/08	0	0	0	0	0	0	0	0	0.00	
1/09 through 12/09	0	0	0	0	0	0	0	0	0.00	
1/10 through 12/10	0	0	0	0	0	0	0	0	0.00	
1/11 through 12/11	0	0	0	0	0	0	0	0	0.00	
5 YR. TOTAL	0	0	0	0	0	0	0	0	0.00	
			INDEMNITY			\L				
		CRED.	PURE PR	EM.*	CRED.	PURE PREM.*		PURE PREM.*		
Indicated Pure Premium		0% 0.000		0%	0.000		0.00	1		
Pure Premium Indicated by National Relativit		6%	0.357	•	6%	2	.083	2.44		
Pure Premium Present on Rate Level		94%	0.898		94%	0.722		1.62		
Pure Premium Derived by Formula 0.866				•	0	.804	1.67	•		

<sup>\*</sup> Pure Premium per \$100 of Payroll
\*\* Pure Premium per employee
++ Non-Standard Calculation

#### **APPENDIX B-V**

#### **Derivation of Proposed Loss Cost - Code 6824**

The indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### STATE ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	0	0	0	0	0	0	0	0	640
01/01/08 - 12/31/08	0	0	0	0	0	0	0	0	0
01/01/09 - 12/31/09	0	0	0	0	0	0	0	0	0
01/01/10 - 12/31/10	0	0	0	0	0	0	0	0	0
01/01/11 - 12/31/11	0	0	0	0	0	0	0	0	0

#### FEDERAL ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	0	0	0	29,406	25,793	0	0	29,976	25,782
01/01/08 - 12/31/08	0	0	0	0	0	0	0	0	403
01/01/09 - 12/31/09	0	0	0	61,403	187,373	0	0	7,859	61,208
01/01/10 - 12/31/10	0	0	0	0	0	0	4,878	0	6,987
01/01/11 - 12/31/11	0	0	0	0	11,360	0	0	0	46,005

#### STATE ACT - PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	1.312	1.205	1.072	1.036	0.952	1.072	0.985	1.229	0.994
01/01/08 - 12/31/08	1.386	1.227	1.131	1.098	0.971	1.131	1.001	1.274	0.997
01/01/09 - 12/31/09	1.537	1.324	1.254	1.219	1.051	1.254	1.081	1.322	1.010
01/01/10 - 12/31/10	1.803	1.439	1.502	1.467	1.170	1.502	1.199	1.377	1.028
01/01/11 - 12/31/11	2.926	1.785	2.837	2.817	1.719	2.837	1.731	1.654	1.113

#### FEDERAL ACT - PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-IV, Section A-1)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	1.082	0.994	1.069	1.048	0.963	1.069	0.982	1.272	1.029
01/01/08 - 12/31/08	1.139	1.008	1.129	1.112	0.984	1.129	0.999	1.319	1.032
01/01/09 - 12/31/09	1.260	1.086	1.255	1.242	1.070	1.255	1.082	1.369	1.046
01/01/10 - 12/31/10	1.511	1.206	1.507	1.495	1.193	1.507	1.202	1.424	1.063
01/01/11 - 12/31/11	2.834	1.729	2.828	2.814	1.717	2.828	1.726	1.702	1.145

#### **APPENDIX B-V**

#### **Derivation of Proposed Loss Cost - Code 6824**

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-IV, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

	HAZARD GROUP: F
Excess Factor	1.466

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

Redistribution %	40%

#### STATE ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	0	0	0	0	0	0	0	0	933
01/01/08 - 12/31/08	0	0	0	0	0	0	0	0	0
01/01/09 - 12/31/09	0	0	0	0	0	0	0	0	0
01/01/10 - 12/31/10	0	0	0	0	0	0	0	0	0
01/01/11 - 12/31/11	0	0	0	0	0	0	0	0	0

#### FEDERAL ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

				Permanent	Permanent	Temporary	Temporary		
	Fatal	Fatal	Permanent	Partial	Partial	Total	Total	Medical	Medical
Policy Period	Likely	Not-Likely	Total	Likely	Not-Likely	Likely	Not-Likely	Likely	Not-Likely
01/01/07 - 12/31/07	0	0	0	39,438	31,788	0	0	61,656	43,533
01/01/08 - 12/31/08	0	0	0	0	0	0	0	0	610
01/01/09 - 12/31/09	0	0	0	97,599	256,579	0	0	30,000	131,270
01/01/10 - 12/31/10	0	0	0	0	0	0	7,503	0	11,984
01/01/11 - 12/31/11	0	0	0	0	24,962	0	0	0	80,876

#### STATE ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:
Policy Period	F-Class
01/01/07 - 12/31/07	1.170
01/01/08 - 12/31/08	1.170
01/01/09 - 12/31/09	1.170
01/01/10 - 12/31/10	1.170
01/01/11 - 12/31/11	1.170

#### FEDERAL ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

	INDUSTRY GROUP:
Policy Period	F-Class
01/01/07 - 12/31/07	1.220
01/01/08 - 12/31/08	1.256
01/01/09 - 12/31/09	1.254
01/01/10 - 12/31/10	1.217
01/01/11 - 12/31/11	1.250

#### **APPENDIX B-V**

#### **Derivation of Proposed Loss Cost - Code 6824**

#### **TOTAL - PAYROLL, FINAL CONVERTED LOSSES**

		Indemnity	Indemnity	Medical	Medical	Total	Total	
Policy Period	Payroll	Likely	Not-Likely	Likely	Not-Likely	Indemnity	Medical	Total
01/01/07 - 12/31/07	4,968,264	48,114	38,781	75,220	54,202	86,895	129,422	216,317
01/01/08 - 12/31/08	2,886,725	0	0	0	766	0	766	766
01/01/09 - 12/31/09	1,197,963	122,389	321,750	37,620	164,613	444,139	202,233	646,372
01/01/10 - 12/31/10	1,633,343	0	9,131	0	14,585	9,131	14,585	23,716
01/01/11 - 12/31/11	1,228,221	0	31,203	0	101,095	31,203	101,095	132,298
Total	11,914,516	170,503	400,865	112,840	335,261	571,368	448,101	1,019,469
INDICATED PURE PREMIUM				4.796	3.761	8.56		

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current loss cost by the conversion factors. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

	Indemnity	Medical	Total
Pure Premiums Underlying Current Loss Cost	3.802	3.848	7.65
Conversion Factors (Section B)	0.977	1.003	XXX
PURE PREMIUMS PRESENT ON RATE LEVEL			
(Underlying Pure Premiums) x (Conversion Factor)	3.715	3.860	7.58

#### **APPENDIX B-V**

#### **Derivation of Proposed Loss Cost - Code 6824**

Industry Group - F-Class, Hazard Group - F

The loss cost for the above-captioned classification is derived as follows:

		Indemnity	Medical	<u>Total</u>
1.	Indicated Pure Premium	4.796	3.761	8.56
2.	Pure Premium Indicated by National Relativity	2.498	3.500	6.00
3.	Pure Premium Present on Rate Level	3.715	3.860	7.58
4.	State Credibilities	15%	20%	xxx
5.	National Credibilities	42%	40%	xxx
6.	Residual Credibilities = 100% - (4) - (5)	43%	40%	xxx
7.	Derived by Formula Pure Premiums = $(1) \times (4) + (2) \times (5) + (3) \times (6)$	3.366	3.696	7.06
8.	Test Correction Factor	1.0000	1.0000	xxx
9.	Underlying Pure Premiums = (7) x (8) *	3.364	3.696	7.06
10.	Ratio of Manual to Standard Premium			1.083
11.	Loss Cost = (9) x (10)			7.65
12.	Loss Cost Within Swing Limits			7.65
	Current Loss Cost x Swing Limits a) Lower bound = 8.33 x 0.850 = 7.09 b) Upper bound = 8.33 x 1.150 = 9.57			
13.	Pure Premiums Underlying Proposed Loss Cost* = ((13TOT) / (9TOT)) x (9) , (13TOT) = (12) / (10)	3.364	3.696	7.06
14.	Disease, Catastrophe and/or Miscellaneous Loadings			0.00
15.	Final Loaded Loss Cost			7.65

<sup>\*</sup> Indemnity pure premium is adjusted for the rounded total pure premium: Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium

#### **NORTH CAROLINA LAW MEMO**

#### **APPENDIX C-I**

### **Increase in the Maximum Weekly Benefit**

Effective: January 1, 2014

Change in the maximum weekly benefit for:

Fatal Injury: From \$884.00 to \$904.00

Total Disability: From \$884.00 to \$904.00

Permanent Partial Disability: From \$884.00 to \$904.00

Total Effect: +0.2%

SAWW effective 01/01/2013 = \$802.81 (actual). 110 % of \$802.81 rounded to the nearest \$2.00 dollars is \$884.00.

SAWW effective 01/01/2014 = \$822.19 (actual). 110 % of \$822.19 rounded to the nearest \$2.00 dollars is \$904.00.

#### **NORTH CAROLINA LAW MEMO**

#### APPENDIX C-I

# Impact By Type of Injury Due to the Increase in the Maximum Weekly Benefit, Effective January 1, 2014

Type of Injury	Percentage of Losses (a)	Effect (%)
Fatal	1.4%	0.5
Permanent Total	1.6%	0.5
Permanent Partial	34.6%	0.4
Temporary Total	13.1%	0.5
Total Indemnity	50.7%	0.4 (b)
Medical	49.3%	0.0
Total Losses	100.0%	0.2 (b)

- (a) Proportions within indemnity are based on the 24-month period ending 12/31/2010 on the 4/1/2013 law level and developed to an ultimate basis by type of injury. The indemnity/medical split is based on policy years 2011 and 2012 financial call data projected to 1/1/2014.
- (b) Weighted average.

#### **APPENDIX C-II**

## Analysis of North Carolina Senate Bill 744 Effective August 7, 2014

Effective August 7, 2014, North Carolina Senate Bill 744 changed the state's workers compensation reimbursement laws for prescription drugs and pharmaceutical services. NCCI estimates that Senate Bill 744 will result in an impact of -0.4% on overall workers compensation costs in North Carolina.

Additional changes to Industrial Commission hearings and certain processing fees related to §97-73 are effective July 1, 2015. Any cost impact from these changes will be reflected in subsequent experience.

#### **Summary of Enacted Changes**

Senate Bill 744 (SB 744) contains the following provisions:

- The reimbursement for prescription drugs and professional pharmaceutical services shall be limited to ninety-five percent (95%) of the average wholesale price (AWP) of the product, calculated on a per unit basis as of the date of dispensing.
- If a health care provider seeking reimbursement for drugs dispensed by a physician does
  not include the original manufacturer's National Drug Code (NDC) number on the bills and
  reports required by this section, reimbursement shall be limited to one hundred percent
  (100%) of the AWP of the least expensive clinically equivalent drug.
- No outpatient provider, other than a licensed pharmacy, may receive reimbursement for a Schedule II or a Schedule III controlled substance dispensed in excess of an initial five-day supply, commencing upon the employee's initial treatment following injury. Reimbursement for the five-day supply controlled substance dispensing shall be made at the rates outlined above

The above reimbursement limitations, effective August 7, 2014, do not affect situations where the employer/carrier and the provider seeking reimbursement have directly contracted for a lower reimbursement amount.

Prior to August 7, 2014, there were no limitations on reimbursements for prescription drugs in North Carolina.

Effective July 1, 2015, SB 744 also makes administrative changes to § 97-73 regarding the Industrial Commission's authority to charge fees for certain hearings or the processing of certain agreements.

#### **APPENDIX C-II**

## Analysis of North Carolina Senate Bill 744 Effective August 7, 2014

#### **Actuarial Analysis**

In this analysis, NCCI relies primarily on two data sources:

- Detailed medical data underlying the calculations in this analysis are based on NCCI's Medical Data Call for North Carolina for Service Year 2013.
- A repackaged or relabeled indicator field from First Databank's National Drug Data File<sup>™</sup> (NDDF), Descriptive and Pricing Data, was used to distinguish repackaged or relabeled drugs from the drugs dispensed in their original packaging from the manufacturer reported within the Medical Data Call for North Carolina for Service Year 2013. The share of benefit costs attributed to medical benefits is based on the latest two policy years of NCCI's Financial Call data for North Carolina projected to the effective date of the benefit change.

#### Repackaged/Non-Repackaged Drugs

In order to determine the cost impact associated with repackaged or relabeled drugs, NCCI compared the paid amount of repackaged or relabeled drugs to the expected payment for drugs if they had been dispensed in their original packaging from the manufacturer (i.e., not repackaged or relabeled).

Note: Since the original manufacturer NDC for a repackaged drug is not collected in the NC medical data call, the AWPs of clinically equivalent drugs were reviewed. An average of these individual AWPs was used to establish a proxy for the non-reported original manufacturer NDC for repackaged drugs. The proxy determination was done separately for brand name drugs and generic drugs. More specifically, the proxy AWP for repackaged brand name drugs was based on clinically equivalent brand name drugs and the proxy AWP for repackaged generic drugs was based on clinically equivalent generic drugs.

The prior and revised reimbursements for each repackaged or relabeled drug were calculated as follows:

Prior Reimbursement = Prior Paid Amount

> Revised Reimbursement = Average of AWPs for clinically equivalent drugs that

are not repackaged or relabeled x total units of

repackaged or relabeled drug x 95%

In order to determine the cost impact associated with non-repackaged drugs, NCCI compared the paid amount of the non-repackaged drugs to the new maximum reimbursements.

#### **APPENDIX C-II**

## Analysis of North Carolina Senate Bill 744 Effective August 7, 2014

The prior and revised reimbursements for each non-repackaged or relabeled drug were calculated as follows:

Prior Reimbursement = Prior Paid Amount

Revised Reimbursement = AWP x total units of drug x 95%

where a "unit" is the quantity of the drug dispensed per prescription.

The prior and revised reimbursements are then summed over all the transaction-level data to obtain total prior and total revised costs. The direct impact on drug costs is the ratio of total revised costs to total prior costs.

The impact on total prescription drugs due to SB 744 is summarized in the table below:

Type of Prescription Drug	<b>Cost Distribution</b>	Estimated Impact
Repackaged	3.4%	-66.8%
Non-Repackaged	96.6%	-3.7%
Total Prescription Drugs	100.0%	-5.8%

The above -5.8% impact on total prescription drugs is then multiplied by the North Carolina percentage of medical costs attributed to prescription drug payments (13.0%) to arrive at an estimated -0.8% impact on medical costs. The resulting impact on medical costs is then multiplied by the percentage of North Carolina benefit costs attributed to medical benefits (49.4%) to arrive at a -0.4% impact on overall North Carolina workers compensation system costs.

#### Schedule II and III Controlled Substances

In North Carolina, Schedule II and Schedule III controlled substances that are currently dispensed by entities other than a pharmacy represent 0.5% of total drug costs, or 0.1% (= 0.5% x 13.0%) of total medical costs. In this analysis, NCCI has assumed that to the extent non-pharmaceutical entities prescribe such drugs in excess of a five-day supply they will be dispensed instead by licensed pharmacies and thus be reimbursed at the revised drug fee schedule rates. Thus the cost impact due to this provision is already reflected in the above analysis.

The above-mentioned estimated impacts due to enacted North Carolina SB 744 are summarized in the following table:

	(A)	(B)	(C)	(D)
	Impact on Type of Service	Medical Cost Distribution	Impact on Medical Costs	Impact on Overall Costs
			(A) x (B)	0.494 x (C)
Prescription Drugs	-5.8%	13.0%	-0.8%	-0.4%

#### **APPENDIX C-III**

#### Longshore and Harbor Workers' Compensation Act Law Memo

# Impact By Type of Injury Due to the Increase in the Minimum and Maximum Weekly Benefit, Effective October 1, 2013

Type of Injury	Percentage of Losses (a)	Effect (%)
Fatal	1.9%	0.3
Permanent Total	6.3%	0.3
Permanent Partial	36.5%	0.1
Temporary Total	11.8%	0.3
Total Indemnity	56.5%	0.2 (b)
Medical	43.5%	0.0
Total Losses	100.0%	0.1 (b)

<sup>(</sup>a) Nationwide losses under Longshore and Harbor Workers' Act for the three-year policy period ending 12/31/2010 on the 10/1/2012 law level and developed to an ultimate report.

<sup>(</sup>b) Weighted average.

#### **APPENDIX C-IV**

## **Longshore and Harbor Workers' Compensation Act Assessment**

The F-class and Program II, Option II maritime class voluntary loss costs and assigned risk rates include the following provision for the federal assessment:

1)	Estimated Total Expense Needed for 2014*	118,000,000
2)	Compensation Payments Reported (on indemnity only) in 2013*	956,178,453
3)	Assessment Rate on Indemnity Losses (1) / (2)	12.3%

## Breakdown of Losses Under the Longshore and Harbor Workers Act

4)	Indemnity Losses (Combination of 1st through 3rd reports) #	72,700,502
5)	Medical Losses (Combination of 1st through 3rd reports) #	55,940,902
6)	Total Losses (4) + (5)	128,641,404
7)	Assessment Rate on Total Losses { (3) x (4) } / (6)	7.0%

\* Source: U.S. Department of Labor

# Source: NCCI Workers Compensation Statistical Plan data

#### **APPENDIX D**

#### Data Reporting Requirements - G.S. 58-36-15 (g) and (h)

#### Item (g)

- (1) A detailed list of the rates, loss costs, rules, and policy forms filed, accompanied by a list of those superseded; and
- (2) A detailed description, properly referenced, of all changes in policy forms, rules, prospective loss costs, and rates, including the effect of each change.

#### Response

See the summary page at the beginning of Exhibit RB-1 and Appendix E.

#### Item (h)

- (1) North Carolina earned premiums at the actual and current rate level; losses and loss adjustment expenses, each on paid and incurred bases without trending or other modification for the experience period, including the loss ratio anticipated at the time the rates were promulgated for the experience period;
- (2) Credibility factor development and application;
- (3) Loss development factor derivation and application on both paid and incurred bases and in both numbers and dollars of claims;
- (4) Trending factor development and application;
- (5) Changes in premium base resulting from rating exposure trends:
- (6) Limiting factor development and application:
- (7) Overhead expense development and application of commission and brokerage, other acquisition expenses, general expenses, taxes, licenses and fees;
- (8) Percent rate or prospective loss costs change;
- (9) Final proposed rates;
- (10) Investment earnings, consisting of investment income and realized plus unrealized capital gains, from loss, loss expense, and unearned premium reserves;
- (11) Identification of applicable statistical plans and programs and a certification of compliance with them;
- (12) Investment earnings on capital and surplus;
- (13) Level of capital and surplus needed to support premium writings without endangering the solvency of member companies; and
- (14) Such other information that may be required by any rule adopted by the Commissioner.

#### Response

To the extent that G. S. 58-36-15 (h) applies to workers' compensation insurance voluntary loss costs and residual market rate filings, the required information is included in the 11 NCAC 10.1111 responses.

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
0005	2.64	2.43	-8.0%
0008	2.29	2.11	-7.9%
0016	9.00	6.98	-22.4%
0034	3.96	3.75	-5.3%
0035	2.66	2.35	-11.7%
0036	3.71	3.97	7.0%
0037	3.91	3.93	0.5%
0042	4.44	4.57	2.9%
0050	7.07	6.39	-9.6%
0059	0.39	0.38	-2.6%
0065	0.09	0.09	0.0%
0066	0.09	0.09	0.0%
0067	0.09	0.09	0.0%
0079	3.64	3.61	-0.8%
0083	3.46	3.73	7.8%
0106	23.08	21.15	-8.4%
0113	5.12	5.03	-1.8%
0170	3.61	3.16	-12.5%
0251	4.62	4.30	-6.9%
0400	7.22	6.64	-8.0%
0401	8.74	8.89	1.7%
0763	1.87	1.83	-2.1%
0703	0.40	0.43	7.5%
0908	148.00	129.00	-12.8%
0913	432.00	501.00	16.0%
0917	4.70	4.98	6.0%
1005	10.26	6.68	-34.9%
1164	7.65	6.88	-10.1%
1165	5.03	4.15	-17.5%
1320	2.85	2.40	-15.8%
1322	10.36	9.82	-5.2%
1430	6.83	7.44	8.9%
1438	4.12	4.12	0.0%
1452	2.56	2.85	11.3%
1463	9.02	8.49	-5.9%
1470	3.86	3.73	-3.4%
1473	1.96	1.73	-11.7%
1474	2.36	2.18	-7.6%
1624	3.31	3.14	-5.1%
1642	3.07	2.64	-14.0%
1654	17.89	22.00	23.0%
1655	4.39	3.53	-19.6%
1699	4.46	3.92	-12.1%
1701	5.56	5.92	6.5%
1701	3.30	0.82	0.070

#### **APPENDIX E**

Class	Current <u>04/01/14</u>	Proposed <u>04/01/15</u>	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/13</u>	<u>Change</u>
1710	5.46	5.41	-0.9%
1741	2.91	2.67	-8.2%
1747	1.90	1.97	3.7%
1748	3.17	3.33	5.0%
1803	8.45	7.74	-8.4%
1852	2.36	2.28	-3.4%
1853	1.27	1.20	-5.5%
1860	1.80	1.87	3.9%
1924	2.71	2.28	-15.9%
1925	3.04	3.16	3.9%
2002	2.50	2.14	-14.4%
2003	2.92	3.21	9.9%
2014	4.78	4.48	-6.3%
2016	1.76	1.71	-2.8%
2021	2.25	1.93	-14.2%
2039	2.37	2.33	-1.7%
2041	3.16	3.07	-2.8%
2065	3.74	3.58	-4.3%
2070	5.55	5.05	-9.0%
2081	2.78	2.41	-13.3%
2089	2.90	2.67	-7.9%
2095	4.25	4.23	-0.5%
2105	2.67	2.79	4.5%
2110	1.83	1.99	8.7%
2111	4.56	4.73	3.7%
2112	2.55	2.77	8.6%
2114	1.36	1.61	18.4%
2121	1.62	1.29	-20.4%
2130	2.13	2.08	-2.3%
2131	2.38	2.24	-5.9%
2143	2.55	2.27	-11.0%
2157	4.86	4.30	-11.5%
2172	1.98	1.93	-2.5%
2174	3.41	3.20	-6.2%
2211	7.97	8.82	10.7%
2220	2.61	2.66	1.9%
2286	1.57	1.35	-14.0%
2288	3.50	4.06	16.0%
2300	2.54	2.43	-4.3%
2302	1.78	1.76	-1.1%
2305	2.71	2.62	-3.3%
2361	2.14	2.06	-3.7%
2362	1.51	1.51	0.0%
2380	2.18	2.21	1.4%

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
2386	1.29	1.17	-9.3%
2388	2.14	1.93	-9.8%
2402	1.96	2.32	18.4%
2413	2.33	2.33	0.0%
2416	2.00	2.29	14.5%
2417	1.81	1.49	-17.7%
2501	2.16	2.17	0.5%
2503	1.48	1.28	-13.5%
2534	1.98	1.82	-8.1%
2570	4.60	4.73	2.8%
2585	4.02	3.62	-10.0%
2586	2.85	2.72	-4.6%
2587	3.95	3.37	-14.7%
2589	1.82	1.87	2.7%
2600	2.18	2.20	0.9%
2623	5.01	5.33	6.4%
2651	2.30	1.84	-20.0%
2660	2.43	2.39	-1.6%
2670	1.39	1.33	-4.3%
2683	1.37	1.21	-11.7%
2688	3.18	2.93	-7.9%
2702	19.43	18.91	-2.7%
2705	49.79	59.29	19.1%
2709	10.74	10.44	-2.8%
2710	8.71	8.43	-3.2%
2714	4.55	3.89	-14.5%
2727	7.74	7.45	-3.7%
2731	3.56	3.49	-2.0%
2735	4.23	4.11	-2.8%
2759	4.79	5.17	7.9%
2790	1.75	1.67	-4.6%
2791	1.60	1.96	22.5%
2797	6.20	5.78	-6.8%
2799	2.69	3.28	21.9%
2802	4.06	4.56	12.3%
2835	2.58	2.52	-2.3%
2836	2.17	1.88	-13.4%
2841	3.85	3.45	-10.4%
2881	2.67	3.04	13.9%
2883	3.45	3.49	1.2%
2913	2.65	2.31	-12.8%
2915	2.38	2.21	-7.1%
2916	2.85	2.62	-8.1%
2923	1.90	1.90	0.0%

#### **APPENDIX E**

Class	Current 04/01/14	Proposed 04/01/15	Percent
<u>Code</u>	04/01/14	04/01/13	<u>Change</u>
2942	1.92	1.93	0.5%
2960	3.61	3.79	5.0%
3004	1.48	1.53	3.4%
3018	2.73	2.97	8.8%
3022	6.23	6.71	7.7%
3027	2.19	2.11	-3.7%
3028	3.49	2.71	-22.3%
3030	5.44	5.36	-1.5%
3040	6.02	5.33	-11.5%
3041	4.79	4.78	-0.2%
3042	4.06	3.72	-8.4%
3064	4.88	4.75	-2.7%
3076	3.29	3.20	-2.7%
3081	3.86	3.93	1.8%
3082	4.42	3.59	-18.8%
3085	4.70	4.63	-1.5%
3110	4.90	4.78	-2.4%
3111	2.86	2.42	-15.4%
3113	2.05	1.90	-7.3%
3114	3.11	2.68	-13.8%
3118	2.07	1.83	-11.6%
3119	0.80	0.79	-1.3%
3122	2.01	1.76	-12.4%
3126	2.77	2.66	-4.0%
3131	1.23	1.19	-3.3%
3132	2.67	2.85	6.7%
3145	2.16	1.93	-10.6%
3146	2.18	2.00	-8.3%
3169	3.55	3.58	0.8%
3175	3.83	3.76	-1.8%
3179	1.42	1.58	11.3%
3180	1.74	1.72	-1.1%
3188	1.51	1.25	-17.2%
3220	2.37	1.96	-17.3%
3223	2.27	2.62	15.4%
3224	2.70	3.02	11.9%
3227	2.89	2.91	0.7%
3240	2.36	2.44	3.4%
3241	2.90	2.81	-3.1%
3255	2.12	2.04	-3.8%
3257	2.72	3.00	10.3%
3270	2.75	2.68	-2.5%
3300	3.68	3.04	-17.4%
3303	2.38	2.92	22.7%
			,•

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
3307	3.26	3.79	16.3%
3315	4.15	3.93	-5.3%
3334	4.49	3.97	-11.6%
3336	2.84	2.74	-3.5%
3365	7.80	6.87	-11.9%
3372	3.88	3.58	-7.7%
3373	4.73	4.32	-8.7%
3383	1.04	0.99	-4.8%
3385	0.89	0.85	-4.5%
3400	2.86	2.83	-1.0%
3507	2.37	2.17	-8.4%
3515	1.76	1.56	-11.4%
3516	1.14	1.19	4.4%
3548	1.64	1.41	-14.0%
3559	1.97	2.06	4.6%
3574	0.75	0.69	-8.0%
3581	1.71	1.31	-23.4%
3612	2.06	2.12	2.9%
3620	5.72	5.77	0.9%
3629	1.52	1.64	7.9%
3632	2.79	2.74	-1.8%
3634	1.57	1.54	-1.9%
3635	2.04	2.08	2.0%
3638	1.35	1.24	-8.1%
3642	1.11	1.12	0.9%
3643	1.87	1.68	-10.2%
3647	2.12	1.94	-8.5%
3648	1.29	1.29	0.0%
3681	0.99	0.84	-15.2%
3685	1.06	1.07	0.9%
3719	1.45	1.44	-0.7%
3724	4.20	3.86	-8.1%
3726	7.16	5.98	-16.5%
3803	2.26	2.38	5.3%
3807	1.80	1.65	-8.3%
3808	2.63	3.08	17.1%
3821	5.64	5.34	-5.3%
3822	4.86	4.47	-8.0%
3824	3.85	3.69	-4.2%
3826	0.94	0.74	-21.3%
3827	1.68	1.66	-1.2%
3830	1.23	1.15	-6.5%
3851	4.46	3.62	-18.8%
3865	1.80	1.84	2.2%
3003	1.00	1.07	2.2/0

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
3881	3.77	3.77	0.0%
4000	4.98	4.45	-10.6%
4021	4.45	4.44	-0.2%
4024	3.47	3.07	-11.5%
4034	5.32	5.15	-3.2%
4036	2.32	2.13	-8.2%
4038	2.63	2.32	-11.8%
4053	2.63	1.96	-25.5%
4061	3.53	2.95	-16.4%
4062	1.84	2.00	8.7%
4101	2.63	2.69	2.3%
4109	0.60	0.51	-15.0%
4110	1.34	1.16	-13.4%
4111	1.65	1.48	-10.3%
4113	1.80	1.89	5.0%
4114	5.80	4.24	-26.9%
4130	3.70	3.50	-5.4%
4131	4.27	4.19	-1.9%
4133	2.71	2.07	-23.6%
4149	0.55	0.45	-18.2%
4206	2.78	2.65	-4.7%
4207	1.18	1.28	8.5%
4239	2.78	2.78	0.0%
4240	2.50	2.12	-15.2%
4243	1.74	1.72	-1.1%
4244	1.92	1.82	-5.2%
4250	1.47	1.75	19.0%
4251	1.91	2.00	4.7%
4263	3.59	3.38	-5.8%
4273	2.39	2.43	1.7%
4279	2.15	2.16	0.5%
4282	2.72	2.53	-7.0%
4283	3.01	2.20	-26.9%
4299	1.99	1.91	-4.0%
4301	1.15	1.11	-3.5%
4304	3.97	3.91	-1.5%
4307	1.50	1.53	2.0%
4351	1.16	1.20	3.4%
4352	1.22	1.25	2.5%
4360	1.60	1.37	-14.4%
4361	1.24	1.05	-15.3%
4410	3.34	3.33	-0.3%
4417	2.35	2.08	-11.5%
4420	7.76	7.70	-0.8%
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#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
4431	1.32	1.23	-6.8%
4432	1.23	1.13	-8.1%
4439	1.90	1.73	-8.9%
4452	3.24	2.86	-11.7%
4459	2.50	2.61	4.4%
4470	2.07	1.95	-5.8%
4484	2.54	2.26	-11.0%
4493	2.82	2.12	-24.8%
4511	0.45	0.40	-11.1%
4557	2.36	2.41	2.1%
4558	1.46	1.28	-12.3%
4568	2.52	2.18	-13.5%
4581	1.03	0.77	-25.2%
4583	6.44	5.49	-14.8%
4611	0.61	0.62	1.6%
4635	2.77	2.80	1.1%
4653	2.10	2.15	2.4%
4665	8.13	7.21	-11.3%
4670	4.65	5.71	22.8%
4683	2.64	3.24	22.7%
4686	2.02	1.91	-5.4%
4692	0.53	0.50	-5.7%
4693	0.79	0.81	2.5%
4703	1.94	1.99	2.6%
4717	1.99	2.03	2.0%
4720	1.64	1.63	-0.6%
4740	1.90	2.11	11.1%
4741	1.62	1.94	19.8%
4751	3.22	3.37	4.7%
4771	2.27	2.45	7.9%
4777	7.55	5.52	-26.9%
4825	0.99	0.94	-5.1%
4828	1.80	1.68	-6.7%
4829	1.97	1.64	-16.8%
4902	3.18	3.17	-0.3%
4923	1.12	1.04	-7.1%
5020	7.64	6.94	-9.2%
5022	6.32	6.67	5.5%
5037	28.29	20.89	-26.2%
5040	15.05	10.84	-28.0%
5057	9.83	8.31	-15.5%
5059	26.88	19.42	-27.8%
5069	29.10	21.69	-25.5%
5102	6.66	5.93	-11.0%

#### **APPENDIX E**

Class <u>Code</u>	Current <u>04/01/14</u>	Proposed <u>04/01/15</u>	Percent <u>Change</u>
5146	6.59	6.04	-8.3%
5160	3.76	3.34	-11.2%
5183	4.67	4.66	-0.2%
5188	5.18	5.74	10.8%
5190	4.52	4.57	1.1%
5191	0.77	0.68	-11.7%
5192	4.05	3.59	-11.4%
5213	7.02	7.08	0.9%
5215	3.87	4.08	5.4%
5221	4.11	4.33	5.4%
5222 5223	10.55 4.71	10.81 4.33	2.5% -8.1%
5348	4.61	4.95	7.4%
5402	4.16	4.71	13.2%
5403	6.54	6.65	1.7%
5437	5.96	5.97	0.2%
5443	3.84	4.28	11.5%
5445	8.18	8.66	5.9%
5462	6.58	6.14	-6.7%
5472	4.84	4.46	-7.9%
5473	9.82	10.59	7.8%
5474	6.50	6.50	0.0%
5478	3.92	3.64	-7.1%
5479	6.75	7.10	5.2%
5480	5.63	5.80	3.0%
5491	3.29	2.79	-15.2%
5506	6.80	6.08	-10.6%
5507	4.55	4.60	1.1%
5508	12.74	13.09	2.7%
5535	7.16	7.69	7.4%
5537	5.54	5.71	3.1%
5551	17.05	17.04	-0.1%
5606	1.87	1.59	-15.0%
5610	6.76	6.69	-1.0%
5645	14.10	14.26	1.1%
5703 5705	18.21 14.25	17.84 17.38	-2.0% 22.0%
5951	0.34	0.35	22.0%
6003	7.06	8.46	19.8%
6005	6.23	5.98	-4.0%
6017	6.08	5.09	-16.3%
6018	3.76	3.62	-3.7%
6045	3.39	3.83	13.0%
6204	11.31	11.10	-1.9%
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#### **APPENDIX E**

Class	Current 04/01/14	Proposed <u>04/01/15</u>	Percent
<u>Code</u>	04/01/14	04/01/13	<u>Change</u>
6206	4.36	4.10	-6.0%
6213	2.78	2.62	-5.8%
6214	3.17	3.08	-2.8%
6216	7.63	7.40	-3.0%
6217	6.96	6.35	-8.8%
6229	4.37	4.12	-5.7%
6233	4.21	3.72	-11.6%
6235	8.16	7.53	-7.7%
6236	11.61	12.26	5.6%
6237	1.95	1.96	0.5%
6251	12.00	8.64	-28.0%
6252	6.15	5.33	-13.3%
6260	5.51	5.35	-2.9%
6306	6.18	5.55	-10.2%
6319	6.28	5.96	-5.1%
6325	5.76	5.78	0.3%
6400	5.76	6.02	4.5%
6503	2.50	2.05	-18.0%
6504	2.50	2.33	-6.8%
6702	6.28	5.55	-11.6%
6703	12.93	11.03	-14.7%
6704	6.98	6.17	-11.6%
6801	3.02	2.80	-7.3%
6811	6.47	7.95	22.9%
6824	8.33	7.65	-8.2%
6826	3.98	4.42	11.1%
6834	2.75	2.97	8.0%
6836	5.48	4.55	-17.0%
6843	11.99	10.71	-10.7%
6845	10.20	9.68	-5.1%
6854	5.39	4.75	-11.9%
6872	12.24	10.41	-15.0%
6874	18.93	16.84	-11.0%
6882	4.74	4.69	-1.1%
6884	7.56	6.56	-13.2%
7016	3.60	3.04	-15.6%
7024	4.00	3.38	-15.5%
7038	5.37	5.01	-6.7%
7046	6.73	6.50	-3.4%
7047	7.41	6.04	-18.5%
7050	11.06	9.96	-9.9%
7090	5.97	5.57	-6.7%
7098	7.48	7.22	-3.5%
7099	13.86	12.91	-6.9%

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
7133	5.85	5.14	-12.1%
7151	7.11	6.25	-12.1%
7152	14.63	12.41	-15.2%
7153	7.90	6.94	-12.2%
7222	8.17	8.10	-0.9%
7228	8.16	7.56	-7.4%
7229	11.34	11.09	-2.2%
7230	8.03	9.29	15.7%
7231	8.54	8.33	-2.5%
7232	10.56	10.58	0.2%
7309	14.52	14.12	-2.8%
7313	3.40	3.02	-11.2%
7317	8.21	9.44	15.0%
7323	4.37	4.27	-2.3%
7327	13.81	13.22	-4.3%
7333	5.30	4.55	-14.2%
7335	5.89	5.06	-14.1%
7337	10.91	9.05	-17.0%
7350	10.16	9.51	-6.4%
7360	4.00	4.67	16.8%
7370	6.39	6.35	-0.6%
7380	4.98	4.93	-1.0%
7382	5.36	5.60	4.5%
7390	5.04	5.16	2.4%
7394	6.26	5.13	-18.1%
7395	6.96	5.70	-18.1%
7398	12.90	10.19	-21.0%
7402	0.17	0.16	-5.9%
7403	4.38	4.80	9.6%
7405	1.95	2.02	3.6%
7420	17.97	15.26	-15.1%
7421	1.66	1.30	-21.7%
7422	2.26	2.11	-6.6%
7425	4.13	3.29	-20.3%
7431	2.27	1.66	-26.9%
7445	0.65	0.67	3.1%
7453	0.76	0.55	-27.6%
7502	3.25	2.77	-14.8%
7515	1.67	1.34	-19.8%
7520	3.65	3.32	-9.0%
7529	12.56	15.32	22.0%
7538	12.39	10.76	-13.2%
7539	2.85	2.23	-21.8%
7540	6.06	5.69	-6.1%

#### **APPENDIX E**

Class <u>Code</u>	Current <u>04/01/14</u>	Proposed <u>04/01/15</u>	Percent <u>Change</u>
Code	04/01/14	04/01/13	Change
7580	3.29	3.40	3.3%
7590	5.43	4.92	-9.4%
7600	5.77	5.61	-2.8%
7605	2.74	2.45	-10.6%
7610	0.55	0.56	1.8%
7705	8.27	8.90	7.6%
7710	5.03	5.21	3.6%
7711	5.03	5.21	3.6%
7720	2.52	2.38	-5.6%
7723	3.25	3.14	-3.4%
7855	5.17	4.57	-11.6%
8001	2.92	2.68	-8.2%
8002	2.09	1.93	-7.7%
8006	3.06	3.09	1.0%
8008	1.54	1.37	-11.0%
8010	1.43	1.34	-6.3%
8013	0.49	0.46	-6.1%
8015	0.83	0.80	-3.6%
8017	1.74	1.64	-5.7%
8018	2.47	2.23	-9.7%
8021	2.22	2.33	5.0%
8031	3.59	3.32	-7.5%
8032	2.23	1.86	-16.6%
8033	2.16	1.85	-14.4%
8037	1.74	1.56	-10.3%
8039	2.54	2.35	-7.5%
8044	3.81	3.44	-9.7%
8045	0.58	0.51	-12.1%
8046	3.00	2.67	-11.0%
8047	0.95	0.97	2.1%
8058	3.35	3.12	-6.9%
8072	0.72	0.69	-4.2%
8102	1.51	1.35	-10.6%
8103	3.00	2.61	-13.0%
8105	2.53	2.27	-10.3%
8106	4.71	4.29	-8.9%
8107	4.06	3.84	-5.4%
8111	2.09	2.07	-1.0%
8116	3.24	2.91	-10.2%
8203	5.98	6.47	8.2%
8204	3.16	2.81	-11.1%
8209	3.28	3.15	-4.0%
8215	3.63	3.46	-4.7%
8227	5.27	4.61	-12.5%
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#### **APPENDIX E**

Class <u>Code</u>	Current 04/01/14	Proposed <u>04/01/15</u>	Percent <u>Change</u>
Code	04/01/14	04/01/13	Change
8232	4.19	4.35	3.8%
8233	3.32	2.98	-10.2%
8235	5.18	4.90	-5.4%
8236	6.15	5.61	-8.8%
8263	6.38	6.25	-2.0%
8264	5.45	4.76	-12.7%
8265	7.06	6.19	-12.3%
8279	6.27	7.58	20.9%
8288	9.28	8.41	-9.4%
8291	4.59	4.46	-2.8%
8292	3.79	3.69	-2.6%
8293	11.91	11.84	-0.6%
8304	4.76	4.40	-7.6%
8350	9.32	8.31	-10.8%
8380	2.69	2.57	-4.5%
8381	2.74	2.13	-22.3%
8385	3.04	2.62	-13.8%
8392	2.73	2.56	-6.2%
8393	1.83	1.69	-7.7%
8500	6.29	5.99	-4.8%
8601	0.68	0.56	-17.6%
8602	0.74	0.88	18.9%
8603	0.15	0.11	-26.7%
8606	3.35	3.17	-5.4%
8709	4.36	3.96	-9.2%
8710	2.40	2.25	-6.3%
8719	3.40	3.25	-4.4%
8720	1.96	1.99	1.5%
8721	0.32	0.29	-9.4%
8723	0.17	0.16	-5.9%
8725	2.21	2.11	-4.5%
8726	2.72	2.84	4.4%
8734	0.54	0.53	-1.9%
8737	0.49	0.47	-4.1%
8738	1.00	0.94	-6.0%
8742	0.40	0.39	-2.5%
8745	5.15	4.80	-6.8%
8748	0.69	0.67	-2.9%
8755	0.44	0.45	2.3%
8799	0.58	0.49	-15.5%
8800	1.10	1.09	-0.9%
8803	0.09	0.09	0.0%
8805	0.23	0.22	-4.3%
8810	0.17	0.16	-5.9%

#### **APPENDIX E**

Class	Current	Proposed	Percent
<u>Code</u>	<u>04/01/14</u>	<u>04/01/15</u>	<u>Change</u>
8814	0.21	0.19	-9.5%
8815	0.43	0.39	-9.3%
8820	0.15	0.15	0.0%
8824	3.48	3.15	-9.5%
8825	1.76	1.64	-6.8%
8826	3.17	3.02	-4.7%
8831	1.35	1.25	-7.4%
8832	0.38	0.38	0.0%
8833	1.58	1.44	-8.9%
8835	2.53	2.60	2.8%
8842	2.23	2.16	-3.1%
8848	2.77	2.48	-10.5%
8849	3.28	3.16	-3.7%
8855	0.17	0.16	-5.9%
8856	0.17	0.16	-5.9%
8864	1.61	1.53	-5.0%
8868	0.48	0.47	-2.1%
8869	1.25	1.12	-10.4%
8871	0.16	0.12	-25.0%
8901	0.10	0.12	-9.1%
9012	1.34	1.25	-6.7%
9014	2.82	2.72	-3.5%
9015	3.54	3.46	-2.3%
9016	3.02	2.92	-3.3%
9019	2.49	2.61	4.8%
9033	1.87	1.85	-1.1%
9040	2.87	3.09	7.7%
9044	1.69	1.59	-5.9%
9052	2.06	2.18	5.8%
9058	1.48	1.34	-9.5%
9060	1.35	1.31	-3.0%
9061	1.24	1.10	-11.3%
9062	1.42	1.37	-3.5%
9063	1.06	0.99	-6.6%
9077	1.79	1.81	1.1%
9082	1.31	1.32	0.8%
9083	1.44	1.33	-7.6%
9084	1.27	1.25	-1.6%
9089	1.07	1.29	20.6%
9093	1.33	1.28	-3.8%
9101	3.25	3.21	-1.2%
9102	2.78	2.74	-1.2% -1.4%
9154	2.76	2.74	0.5%
9156	2.87	2.70	-5.9%
3130	2.01	2.10	-J. <i>9</i> /0

## **NORTH CAROLINA**

## **APPENDIX E**

## **Loss Costs Comparison**

Class <u>Code</u>	Current 04/01/14	Proposed <u>04/01/15</u>	Percent <u>Change</u>
	<u> </u>	<u></u>	
9170	4.15	5.02	21.0%
9178	6.68	6.75	1.0%
9179	16.16	12.58	-22.2%
9180	4.61	4.15	-10.0%
9182	2.06	1.94	-5.8%
9186	23.13	16.89	-27.0%
9220	4.63	4.51	-2.6%
9402	6.31	6.11	-3.2%
9403	8.31	8.21	-1.2%
9410	2.98	2.76	-7.4%
9501	2.71	3.22	18.8%
9505	2.73	2.80	2.6%
9516	4.69	5.15	9.8%
9519	4.08	3.94	-3.2%
9521	3.85	4.49	16.6%
9522	1.82	1.78	-2.2%
9534	9.47	8.41	-11.2%
9554	13.19	14.27	8.2%
9586	0.61	0.59	-3.3%
9600	2.12	2.11	-0.5%
9620	0.99	1.08	9.1%

#### Item

- North Carolina losses and loss adjustment expenses, each on paid and incurred bases without trending or other modification for the experience period.
- 1(a) The filer shall include loss and loss adjustment expense data from all companies writing North Carolina workers compensation insurance. In addition, if exposures are used in the calculation of premiums at present rates, the filer shall provide all available exposure data from these companies. If the experience of any company that writes more than one percent of the North Carolina workers compensation written premium has been excluded from any trend or loss development calculations, the filer shall identify the company and its market share and provide an explanation for its exclusion. The filer shall also estimate the aggregate market share of other companies whose experience is excluded from such calculations.

#### Response

See Exhibit RB-1 for loss and loss adjustment expense data.

See Exhibit RB-1, Appendix A-IV for a list of the companies excluded from the loss cost level and trend calculations. Loss development calculations include only data for matching companies for specific valuations (See Exhibit RB-1, Appendix A-II). Aside from the carriers listed in Appendix A-IV, the aggregate market share of the carriers excluded from any of the individual year loss development link ratio calculations is approximately four percent.

#### Item

1(b) If any identifiable group of policies is excluded from the calculation of classification differentials, the filer shall describe those policies, indicate their market share, and provide an explanation for their exclusion.

#### Response

This request refers to policies excluded from the calculation of "classification differentials." The response has been prepared under the assumption that the interest is in policies excluded from the calculation of the industry group differentials. The Rate Bureau is advised by the National Council on Compensation Insurance as follows:

Industry group differentials distribute the overall pure premium level change among the five industry groups: manufacturing, contracting, office & clerical, goods & services, and miscellaneous. The losses and premium used to derive the industry group differentials are, hence, based on losses and premium from class codes in the five industry groups (See Exhibit RB-1, Appendix A-V). A description of the class codes excluded from this calculation is listed below along with an explanation of their exclusion.

<u>Discontinued class codes</u> - Because loss costs are no longer calculated for these class codes, if data is not reassigned to another class code, the loss and premium experience is not included in the industry group differential calculation.

<u>Disease codes and non-ratable codes</u> - Because of the current ratemaking procedures for these codes, their experience does not directly influence the loss cost calculation. It, therefore, is not considered when determining other class codes' loss costs through the industry group differentials. Loss costs for disease codes and loss costs for non-ratable codes are a certain percentage of their respective ratable portions.

<u>Federal classifications</u> - Loss costs for the federal classes (F-classes) are calculated separately from non F-class loss costs. F-class experience is not allowed to influence the industry group differentials that are used to derive non F-class loss costs.

<u>Maritime codes</u> - The ratemaking procedure for maritime codes varies by class code. Item B-1101 established the combination of rates for several industrial class codes with several F-classifications. Similar to F-classes, we do not allow maritime experience to influence the industry group differentials that are used to derive non-maritime loss costs.

<u>Statistical classifications</u> - The experience reported under statistical classes is not directly associated with a certain code or industry group. For this reason, it is not included in the industry group differential calculation. Examples of experience in this classification category are expense constant premium and the additional premium charged for increased liability limits.

Concerning their percentage of the market share, the excluded data mentioned above normally represents less than 1% of the payroll for the five WCSP policy periods combined.

## <u>Item</u>

1(c) The filer shall clearly describe all adjustments to losses, loss adjustment expenses, expenses as defined in G.S. 58-36-100(c), and exposures included in the filing.

## Response

See Exhibits RB-1, RB-3, RB-5, and the attached Exhibit 1(c).

Section A - Historical Premium Level and Expense Constant Changes

#### **Voluntary Market Assigned Risk Market** Pure Premium Premium Level Expense Level Expense Change Constant Change Date Date Constant 4/1/04 0.990 n/a 4/1/04 1.050 \$210 4/1/05 1.020 n/a 4/1/05 1.040 \$210 4/1/06 1.094 n/a 4/1/06 1.087 \$210 \$250 4/1/07 1.073 n/a 4/1/07 1.076 1.016 4/1/08 \$250 4/1/08 n/a 1.041 4/1/09 0.956 n/a 4/1/09 0.962 \$250 4/1/10 0.904 n/a 4/1/10 1.000 \$250 4/1/11 4/1/11 \$250 1.006 n/a 1.041 1/1/13 \* 1/1/13 \* \$250 0.991 n/a 0.991 0.995 \$250 4/1/13 4/1/13 1.048 n/a 4/1/14 1.003 4/1/14 1.042 \$250 n/a Section B - Factors adjusting assigned risk and voluntary premium to present pure premium level Policy Policy Policy Policy Policy Policy Policy Policy Year Year Year Year Year Year Year Year 2012 2011 <u>2010</u> 2009 2008 2007 2006 2005 (1) Assigned Risk Market Share 0.054 0.041 0.043 0.067 0.093 0.118 0.145 0.051 (2) Voluntary Market Share 0.946 0.959 0.957 0.949 0.933 0.907 0.882 0.855 (3) Assigned Risk Standard Prem. Adj. Factor 0.645 0.638 0.649 0.647 0.647 0.689 0.757 0.866 (4) Voluntary Standard Prem. Adj. Factor 0.989 0.991 0.961 0.887 0.864 0.893 0.965 1.031 (5) Current Premium Index A/R to Voluntary 1.630 1.630 1.630 1.630 1.630 1.630 1.630 1.630 (6) Final Premium Adjustment Factor 0.957 0.937 0.832 0.906 0.959 = [((1)x(3))/(5) + (2)x(4)]0.966 0.862 0.849

<sup>\*</sup> Impact of Item Filing B-1425.

## North Carolina Policy Year Loss On-level Factors

Section C - Historical Benefit Level Changes

Indem	nnity			Medical				
	Benefit Level				Benefit Level			
<u>Date</u>	<u>Change</u>			<u>Date</u>	<u>Change</u>			
1/1/04	1.012			1/1/04	1.000			
1/1/05	1.003			1/1/05	1.000			
1/1/06	1.001			1/1/06	1.000			
1/1/07	1.009			1/1/07	1.000			
1/1/08	1.004			1/1/08	1.000			
1/1/09	1.006			1/1/09	1.000			
1/1/10	1.005			1/1/10	1.000			
1/1/11	1.003			1/1/11	1.000			
6/24/11 *	0.979			6/24/11 *	0.993			
1/1/12	1.002			1/1/12	1.000			
1/1/13	1.005			1/1/13	1.013			
2/1/13	1.000			2/1/13	0.992			
4/1/13	1.000			4/1/13	0.976			
Section D - Factors adjusting policy year indemnity	and medical lo	esses to presen	t benefit level					
	Policy	Policy	Policy	Policy	Policy	Policy	Policy	Policy
	Year	Year	Year	Year	Year	Year	Year	Year
	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
(1) Indemnity Loss On-level Factor	1.003	1.003	0.990	0.992	0.998	1.002	1.008	1.013
(2) Medical Loss On-level Factor	0.983	0.980	0.975	0.974	0.974	0.974	0.974	0.974

<sup>\*</sup> House Bill 709.



1(d) The filer shall provide the latest available written and earned premiums and market shares for the ten largest writers of North Carolina workers compensation insurance.

## Response

See attached Exhibit 1(d).

# Ten Largest Writers of Workers Compensation Insurance in North Carolina

	Written <u>Premium</u>	Earned <u>Premium</u>	Written Premium Market <u>Share</u>
Travelers Grp	114,973	113,304	8.5%
Hartford Fire & Casualty Group	109,629	108,553	8.1%
WR Berkley Corp Group	109,260	106,150	8.1%
Liberty Mutual Insurance Group	101,375	104,877	7.5%
Builders Mutual Group	79,196	77,645	5.8%
Zurich Insurance Group	54,021	56,353	4.0%
American International Group	47,336	47,009	3.5%
Blue Cross Blue Shield of Michigan	39,283	35,107	2.9%
Old Republic Group	34,382	34,120	2.5%
American Financial Group	32,204	29,900	2.4%

Note: The premium figures are based on calendar year 2013 Annual Statement data and shown in thousands of dollars.

#### <u>Item</u>

- 1(e) The filer shall provide the following information on losses and loss adjustment expenses:
  - (i) For each of the latest three available accident and calendar years, undeveloped and untrended losses and loss adjustment expenses;
  - (ii) For each accident year and policy year included in the filing, paid losses, case basis reserves, loss development, incurred allocated loss adjustment expenses (if collected separately from losses), incurred unallocated (or combined allocated and unallocated) loss adjustment expenses, applied trend factors, and trended incurred losses and loss adjustment expenses.

#### Response

- (i) See attached Exhibit 1(e), page 1\*.
- (ii) See attached Exhibit 1(e), page 1 for paid losses and case basis reserves.
  - See RB-1, Appendix A-II for loss development.
  - See RB-1, Exhibit II and attached Exhibit 1(e), page 2 for loss adjustment expense data\*.
  - See RB-1, Appendix A-III and Exhibit I for the applied trend factors and trended losses.

<sup>\*</sup> The Rate Bureau is advised by NCCI that incurred losses and loss adjustment expense data on a policy year and accident year basis by state is not regularly collected. In North Carolina, NCCI collects such data through a special Financial Call. The results are attached as Exhibit 1(e), page 2. Note that not all large companies have responded to the Call and this data has not been used in any loss cost level calculations.

# Undeveloped and untrended losses and loss adjustment expenses

## North Carolina

	Accident Year	Accident Year	Calendar Year	Calendar Year
	Direct Losses	Direct LAE	Direct Losses	Direct LAE
<u>Year</u>	<u>Incurred</u>	<u>Incurred</u>	<u>Incurred</u>	<u>Incurred</u>
2011	+	+	810,491,747	129,316,164
2012	+	+	889,373,554	144,691,332
2013	+	+	796,691,272	139,454,963

# Policy year paid losses and case basis reserves

## North Carolina

Policy	Indemnity	Indemnity	Medical	Medical
Year*	Paid Losses	Case Reserves	Paid Losses	Case Reserves
2005	360,406,250	17,558,320	302,260,906	32,489,673
2006	369,296,347	20,028,894	302,568,182	24,211,990
2007	404,806,250	23,626,880	335,863,473	39,096,484
2008	348,510,392	27,185,088	288,079,103	28,903,259
2009	300,915,313	39,338,030	258,422,774	38,812,773
2010	272,604,634	55,594,198	259,980,298	49,748,414
2011	211,404,097	76,902,724	247,159,535	68,182,955
2012	97,499,024	101,045,358	181,015,887	120,074,460

<sup>\*</sup> PY data is valued as of 12/31/13.

<sup>+</sup> AY incurred losses and LAE data by state is not collected in the Calendar-Accident Year Call for Experience.

# North Carolina Loss Adjustment Expense Data \*

# **Policy Year**

Policy	Defense & Cost Co	ntainment Expense	Adjusting & C	ther Expense	Total LAE		
Year <sup>^</sup>	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	
2008	56,067,475	14,353,219	55,322,907	6,209,572	111,390,382	20,562,791	
2009	51,064,221	16,117,640	48,053,279	8,239,332	99,117,500	24,356,972	
2010	47,612,777	22,256,892	44,524,201	11,065,900	92,136,978	33,322,792	
2011	43,675,765	36,793,864	39,568,012	15,393,395	83,243,777	52,187,259	
2012	24,171,011	53,181,304	30,385,956	25,437,116	54,556,967	78,618,420	

## **Accident Year**

Accident	Defense & Cost Co	ntainment Expense	Adjusting & C	ther Expense	Total LAE		
Year^	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	
2008	61,569,232	14,626,561	58,057,095	6,059,838	119,626,327	20,686,399	
2009	49,429,011	17,288,264	53,309,992	7,556,519	102,739,003	24,844,783	
2010	49,440,973	19,385,853	45,795,727	10,527,861	95,236,700	29,913,714	
2011	46,465,783	29,795,913	40,333,417	13,657,570	86,799,200	43,453,483	
2012	34,404,165	46,486,275	36,533,177	21,491,314	70,937,342	67,977,589	
2013	10,815,095	64,270,914	23,022,954	36,031,444	33,838,049	100,302,358	

## Calendar Year

Calendar	Defense & Cost Co	ontainment Expense	Adjusting & 0	Other Expense	Total LAE		
<u>Year</u>	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	<u>Paid</u>	<u>Unpaid</u>	
2008	59,020,046	236,849,809	71,300,557	104,369,104	130,320,603	341,218,913	
2009	64,392,918	245,864,767	61,713,803	114,473,909	126,106,721	360,338,676	
2010	66,345,393	254,305,752	66,130,220	116,601,749	132,475,613	370,907,501	
2011	64,685,342	251,007,151	65,604,747	116,140,905	130,290,089	367,148,056	
2012	67,065,374	261,559,576	58,894,560	119,505,289	125,959,934	381,064,865	
2013	70,074,373	266,329,422	67,484,320	125,758,557	137,558,693	392,087,979	

<sup>\*</sup> Please see the response to Item 1(e).

<sup>^</sup> PY and AY data is valued as of 12/31/13.

#### <u>Item</u>

- 2 Credibility factor development and application. The filer shall provide all information related to the derivation of all credibility factors contained in the filing, including the following:
  - (a) A description of all data reviewed;
  - (b) A complete description of the methodology used to derive these factors;
  - (c) A description of alternative methodologies used in the last three years;
  - (d) A description of the criteria used to select a methodology;
  - (e) Specific details on the application of these criteria in the selection of a methodology for this filing;
  - (f) Details on the application of the methodology to this filing.

#### Response

Credibility is utilized in the filing with the Workers Compensation Statistical Plan data, as described in the attached Exhibit 2 (pages 1-3) and RB-1, Appendices A-V and B-I.

The following is a memorandum regarding credibility factor development and application. The NCRB has used credibility procedures in each of the previous three loss cost/rate filings as well as in this filing.

#### **Industry Group Differentials:**

NCCI employs five industry group classifications. In some states, the volume of data in the industry groups is relatively low, potentially allowing random fluctuations to influence the industry group differentials. A credibility-weighting procedure is used to minimize such random fluctuations.

The procedure implemented essentially weights the indicated industry group change with the statewide change depending on the indemnity claim count volume in each industry group. The full credibility standard (i.e., the number of compensable claims needed for full credibility) is 12,000 lost-time claims for each industry group. This full credibility standard was also used in North Carolina filings effective 4/1/2013 and 4/1/2014. Partial credibilities are calculated using the square root of the ratio of actual compensable cases to the applicable full credibility standard.

The determined full credibility standards and the partial credibility formula were a result of NCCI's examination of the inherent variability in each industry group. These standards were chosen to moderate the effect of random fluctuations in the industry group differentials.

## Pure Premium Calculation:

The workers compensation classification ratemaking methodology relies on three estimates of the class pure premiums: the indicated pure premium (based on the latest available class experience for the state), the present-on-rate level pure premium (based on the prior pure premium update by the industry group change), and the national pure premium (based on class data nationally). The final (derived by formula) pure premium is a credibility-weighted combination of these three component pure premiums.

The credibility weights are based on the volume of information used to calculate the pure premiums. Expected losses are used to measure the volume of data for a class. Expected losses for a class are calculated by taking the pure premium underlying the current loss costs, adjusting it to the proposed level, and multiplying by payroll (in hundreds). This is done separately for indemnity and medical. The volume of expected losses required for 100% credibility is as follows:

Indemnity 850 x indemnity average cost per case Medical 400 x medical average cost per case

Note that the medical average cost per case is computed as total medical loss dollars (including medicalonly) divided by the number of lost-time claims. This methodology was also used in North Carolina filings effective 4/1/2013 and 4/1/2014. The credibility applied to the indicated pure premiums is calculated via the following state partial credibility formula:

State Partial Credibility = 
$$\left[\frac{Expected\ Losses}{Full\ Credibility\ Standard}\right]^{0.4}$$

For the pure premiums indicated by national relativity, credibility is determined by the number of actual cases. The full credibility standards, which are based on three years of data, are as follows:

Indemnity 1,150 compensable cases Medical 1,000 compensable cases

This methodology was also used in North Carolina filings effective 4/1/2013 and 4/1/2014.

Partial credibilities are assigned using a credibility formula similar to that used for indicated pure premiums but based on the number of cases nationally for the class code. In no instance is the national credibility permitted to exceed 50% of the complement of the state credibility.

National Credibility = The smaller of
$$\left[\frac{Cases\ Nationally}{Full\ Credibility\ Standard}\right]^{0.4} and \left[\frac{(1-state\ credibility)}{2}\right]$$

The residual credibility (100% minus the sum of the state and national credibilities) is assigned to the present on rate level pure premiums.

An empirical study was performed to determine what full credibility standards and what partial credibility formula should be used to limit the fluctuations in the formula pure premiums.

# North Carolina Credibility Criteria - Policy Periods 1/1/07 to 12/31/11

	(1)	(2)	(3)	(4)
		Converted	Average	Index
	Lost-Time	Indicated	Cost Per Case	for
Loss Group	Cases	Losses*	[(2) / (1)]	Credibility
Indemnity	92,898	4,171,756,258	44,907	850
Medical	92,898	4,341,445,979	46,733	400
Total		8,513,202,237		
	(5)	(6)	(7)	(8)
		Adjustment of	Full Standard for	Full Standard for
	Converted	Indicateds to	State Credibility	National
	Expected	Expecteds	(Expected Losses)	Credibility
Injury Group	Losses**	(5) / (2)	[(3)x(4)]xtot(6)	(Lost-Time Cases)
Indemnity	3,656,311,421		32,712,504	1,150
Medical	3,639,880,618		16,020,072	1,000
Total	7,296,192,039	0.857		

State credibility exponent: 0.4
National credibility exponent: 0.4

Percentage of the complement of state credibility that the national credibility is limited to: 50%

<sup>\*</sup> These expected unlimited losses are at ultimate, on-level, trended, and include the proposed experience and loss-based expense changes as well as any miscellaneous premium adjustments.

<sup>\*\*</sup> These expected losses are payroll extended underlying pure premiums adjusted to include the proposed experience, trend, benefit and loss-based expense changes as well as any miscellaneous premium adjustments.

### <u>Item</u>

- 3(a) The filer shall provide all information related to the derivation of all loss development factors contained in the filing, including the following:
  - (i) A description of all data reviewed;
  - (ii) A complete description of the methodology used to derive these factors;
  - (iii) A description of alternative methodologies used in the last three years;
  - (iv) A description of the criteria used to select a methodology;
  - Specific details on the application of these criteria in the selection of a methodology for this filing;
  - (vi) Details on the application of the methodology to this filing.

#### Response

- (i) See Exhibits RB-1, RB-3, and RB-5.
- (ii) See Exhibits RB-1, RB-3, and RB-5.
- (iii) The methodologies used in the previous three filings are similar to those used in the current filing except for the methodology changes described in the response to Item 10(c).
- (iv) See Exhibits RB-1, RB-3, and RB-5.
- (v) See Exhibits RB-1, RB-3, and RB-5.
- (vi) See Exhibits RB-1, RB-3, and RB-5.

#### <u>Item</u>

- 3(b) The filer shall provide at least the latest five available years of the aggregate loss data described in Sub-items (3)(b)(i) through (iii) of this Rule for matching companies for all pairs of successive evaluation dates. The filer shall also provide the corresponding loss development factors and five-year average factors derivable from the data.
  - (i) Data on both a policy year and an accident year basis;
  - (ii) Data separated into indemnity and medical portions, as well as combined data;
  - (iii) Data separated into paid, case incurred and incurred but not reported\* portions, as well as combined data.

#### Response

See attached Exhibit 3(b) for all requested data.

\* The Rate Bureau is advised by NCCI that bulk and IBNR reserves are not collected on the ratemaking financial calls.

## Policy Year Development Factors

	Indemnity	Losses		Medical L	_osses		Total Lo	osses	
PY 2007 2008 2009 2010 2011 2-yr avg 3-yr avg 4-yr avg 5-yr avg	1st 109,025,940 103,179,829 97,118,560 100,769,748 104,413,688	2nd 225,313,155 212,900,460 196,500,091 205,144,803 211,404,097	Dev't 2.067 2.063 2.023 2.036 2.025 2.031 2.028 2.037 2.043	1st 195,104,900 182,946,680 166,995,776 174,595,598 188,904,007	2nd 260,731,497 240,329,225 220,742,281 234,597,710 247,159,535	Dev't 1.336 1.314 1.322 1.344 1.308 1.326 1.325 1.322 1.325	1st 304,130,840 286,126,509 264,114,336 275,365,346 293,317,695	2nd 486,044,652 453,229,685 417,242,372 439,742,513 458,563,632	<u>Dev't</u> 1.598 1.584 1.580 1.597 1.563 1.580 1.580 1.581 1.584
o ). u.g	Indemnity	Losses	2.0.0	Medical L	_osses		Total Lo	osses	
PY 2006 2007 2008 2009 2010 2-yr avg 3-yr avg 4-yr avg	2nd 197,802,549 225,331,220 212,357,541 196,428,548 205,144,803	3rd 275,524,121 307,531,926 280,118,332 261,697,050 272,604,634	Dev't 1.393 1.365 1.319 1.332 1.329 1.331 1.327 1.336	2nd 242,428,192 260,731,497 239,717,186 220,515,334 234,597,710	3rd 271,724,256 290,385,203 264,681,448 243,006,438 259,980,298	Dev't 1.121 1.114 1.104 1.102 1.108 1.105 1.105 1.107	2nd 440,230,741 486,062,717 452,074,727 416,943,882 439,742,513	3rd 547,248,377 597,917,129 544,799,780 504,703,488 532,584,932	Dev't 1.243 1.230 1.205 1.210 1.211 1.211 1.209 1.214
5-yr avg	Indemnity	Losses	1.348	Medical L	OSSES	1.110	Total Lo	19999	1.220
PY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg	3rd 267,952,246 274,393,848 307,531,926 280,096,765 261,697,050	4th 311,963,635 320,715,538 356,952,109 322,708,578 300,915,313	Dev't 1.164 1.169 1.161 1.152 1.150 1.151 1.154 1.158 1.159	3rd 264,032,444 270,575,650 290,385,203 264,445,223 243,006,438	4th 280,567,924 285,796,339 310,251,847 278,412,329 258,422,774	Dev't 1.063 1.056 1.068 1.053 1.063 1.058 1.061 1.060 1.061	3rd 531,984,690 544,969,498 597,917,129 544,541,988 504,703,488	4th 592,531,559 606,511,877 667,203,956 601,120,907 559,338,087	<u>Dev't</u> 1.114 1.113 1.116 1.104 1.108 1.106 1.109 1.110 1.111
, -	Indemnity			Medical L			Total Lo		
PY 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg	4th 305,401,391 308,944,771 320,758,241 356,657,972 322,708,578	5th 330,720,251 332,740,785 350,738,936 384,834,364 348,510,392	Dev't 1.083 1.077 1.093 1.079 1.080 1.080 1.084 1.082	4th 267,869,707 278,542,340 285,796,339 309,973,267 278,412,329	5th 282,294,699 289,591,278 298,453,046 323,111,196 288,079,103	Dev't 1.054 1.040 1.044 1.042 1.035 1.039 1.040	4th 573,271,098 587,487,111 606,554,580 666,631,239 601,120,907	5th 613,014,950 622,332,063 649,191,982 707,945,560 636,589,495	Dev't 1.069 1.059 1.070 1.062 1.059 1.061 1.064 1.063
5-yr avg	Indemnity	Losses	1.082	Medical L	osses	1.043	Total Lo	nsses	1.064
PY 2003 2004 2005 2006 2007 2-yr avg 3-yr avg 4-yr avg	5th 301,207,724 327,764,468 332,740,785 343,402,740 384,038,106	6th 317,645,090 340,323,081 353,408,335 359,930,453 404,808,254	Dev't 1.055 1.038 1.062 1.048 1.054 1.051 1.055 1.051	5th 237,137,674 280,269,656 289,591,278 291,749,849 322,045,912	6th 243,625,715 287,102,616 298,462,806 299,081,278 335,865,536	Dev't 1.027 1.024 1.031 1.025 1.043 1.034 1.033 1.031 1.030	5th 538,345,398 608,034,124 622,332,063 635,152,589 706,084,018	6th 561,270,805 627,425,697 651,871,141 659,011,731 740,673,790	Dev't 1.043 1.032 1.047 1.038 1.049 1.044 1.045 1.042
5-yr avg	Indemnity	Losses	1.051	Medical L	_osses	1.030	Total Lo	osses	1.042
PY 2002 2003 2004 2005 2006 2-yr avg 3-yr avg 4-yr avg 5-yr avg	6th 290,353,003 315,787,617 340,323,081 344,059,746 357,845,489	7th 298,852,134 325,950,220 351,498,872 357,225,336 369,296,347	Dev't 1.029 1.032 1.033 1.038 1.032 1.035 1.034 1.034 1.033	6th 221,578,763 242,243,186 281,718,617 291,132,530 297,606,036	7th 224,605,617 247,225,972 291,241,434 299,450,947 302,568,182	Dev't 1.014 1.021 1.034 1.029 1.017 1.023 1.027 1.025 1.023	6th 511,931,766 558,030,803 622,041,698 635,192,276 655,451,525	7th 523,457,751 573,176,192 642,740,306 656,676,283 671,864,529	Dev't 1.023 1.027 1.033 1.034 1.025 1.030 1.031 1.030 1.028

## Policy Year Development Factors, Continued

	Indemnity	Losses		Medical L	_osses		Total Lo	osses	
PY 2001 2002 2003 2004 2005 2-yr avg 3-yr avg 4-yr avg 5-yr avg	7th 289,393,349 295,474,347 324,136,799 343,200,553 352,578,741	8th 295,161,613 300,284,473 331,009,067 351,409,692 360,406,250	Dev't 1.020 1.016 1.021 1.024 1.022 1.023 1.022 1.021 1.021	7th 207,141,615 221,842,437 246,223,074 288,814,495 296,022,301	8th 210,384,135 226,474,281 249,975,135 293,958,632 302,260,906	Dev't 1.016 1.021 1.015 1.018 1.021 1.020 1.018 1.019 1.018	7th 496,534,964 517,316,784 570,359,873 632,015,048 648,601,042	8th 505,545,748 526,758,754 580,984,202 645,368,324 662,667,156	Dev't 1.018 1.018 1.019 1.021 1.022 1.022 1.021 1.020 1.020
	Indemnity			Medical L			Total Lo		
PY 2000 2001 2002 2003 2004 2-yr avg 3-yr avg 4-yr avg	8th 280,694,116 288,888,825 297,400,216 327,699,601 345,409,165	9th 284,378,128 292,899,978 301,159,680 331,363,870 354,163,275	Dev't 1.013 1.014 1.013 1.011 1.025 1.018 1.016 1.016	8th 204,731,941 205,219,444 224,759,776 247,816,733 288,629,099	9th 207,866,580 208,312,060 229,306,645 250,316,616 295,554,216	Dev't 1.015 1.015 1.020 1.010 1.024 1.017 1.018 1.017	8th 485,426,057 494,108,269 522,159,992 575,516,334 634,038,264	9th 492,244,708 501,212,038 530,466,325 581,680,486 649,717,491	Dev't 1.014 1.014 1.016 1.011 1.025 1.018 1.017 1.017
5-yr avg	Indomnity	Lossos	1.015	Medical L	00000	1.017	Total Lo	2000	1.016
PY 1999 2000 2001 2002 2003 2-yr avg 3-yr avg 4-yr avg 5-yr avg	Indemnity 9th 277,517,666 274,080,475 291,308,984 295,709,616 324,450,241	10th 281,275,429 276,086,134 293,860,766 300,785,508 328,013,827	Dev't 1.014 1.007 1.009 1.017 1.011 1.014 1.012 1.011 1.012	9th 197,105,674 201,475,783 207,471,551 225,381,593 245,578,152	10th 200,140,277 204,475,989 209,084,268 229,129,328 248,948,617	Dev't 1.015 1.015 1.008 1.017 1.014 1.016 1.013 1.014 1.014	9th 474,623,340 475,556,258 498,780,535 521,091,209 570,028,393	10th 481,415,706 480,562,123 502,945,034 529,914,836 576,962,444	Dev't 1.014 1.011 1.008 1.017 1.012 1.015 1.012 1.012 1.012
PY	Indemnity 10th		Dov't	Medical L		Dov't	Total Lo		Dov't
1998 1999 2000 2001 2002 2-yr avg 3-yr avg 4-yr avg	263,215,138 272,177,577 276,048,835 285,350,793 299,708,810	11th 265,372,338 274,287,919 278,142,924 287,888,445 302,222,161	Dev't 1.008 1.008 1.008 1.009 1.008 1.009 1.008 1.008	10th 197,151,912 193,210,359 204,474,342 204,110,326 228,380,972	11th 198,861,923 194,963,365 206,787,384 207,429,338 231,899,660	Dev't 1.009 1.009 1.011 1.016 1.015 1.016 1.014 1.013	460,367,050 465,387,936 480,523,177 489,461,119 528,089,782	11th 464,234,261 469,251,284 484,930,308 495,317,783 534,121,821	Dev't 1.008 1.008 1.009 1.012 1.011 1.012 1.011 1.011
5-yr avg	Indemnity	Losses	1.008	Medical L	_osses	1.012	Total Lo	osses	1.010
PY 1997 1998 1999 2000 2001 2-yr avg 3-yr avg 4-yr avg	11th 174,350,946 254,918,989 273,691,130 273,476,869 280,579,696	12th 175,038,842 256,105,986 276,107,191 275,453,456 282,487,242	Dev't 1.004 1.005 1.009 1.007 1.007 1.007 1.008 1.007	11th 130,193,736 190,153,730 194,426,469 203,759,275 204,263,954	12th 131,091,928 191,865,749 196,808,560 205,914,873 205,957,182	Dev't 1.007 1.009 1.012 1.011 1.008 1.010 1.010	11th 304,544,682 445,072,719 468,117,599 477,236,144 484,843,650	12th 306,130,770 447,971,735 472,915,751 481,368,329 488,444,424	Dev't 1.005 1.007 1.010 1.009 1.007 1.008 1.009 1.008
5-yr avg	Indemnity	Losses	1.006	Medical L	_osses	1.009	Total Lo	osses	1.008
PY 1996 1997 1998 1999 2000 2-yr avg 3-yr avg 4-yr avg 5-yr avg	12th 144,043,524 166,627,460 255,776,462 271,352,138 272,745,296	13th 144,890,280 167,258,874 257,410,141 274,032,949 274,118,482	Dev't 1.006 1.004 1.006 1.010 1.005 1.008 1.007 1.006 1.006	12th 112,455,445 124,469,175 191,378,464 194,266,707 204,320,593	13th 113,155,581 125,165,972 193,043,614 196,710,632 206,309,081	Dev't 1.006 1.006 1.009 1.013 1.010 1.012 1.011 1.010 1.009	12th 256,498,969 291,096,635 447,154,926 465,618,845 477,065,889	13th 258,045,861 292,424,846 450,453,755 470,743,581 480,427,563	Dev't 1.006 1.005 1.007 1.011 1.007 1.009 1.008 1.008

## Policy Year Development Factors, Continued

	Indemnity	Losses		Medical L	osses		Total Lo	osses	
PY 1995 1996 1997 1998 1999 2-yr avg	13th 122,920,708 140,502,287 166,733,517 255,103,204 271,811,094	14th 123,152,784 141,141,813 167,186,805 255,609,030 273,420,606	<u>Dev't</u> 1.002 1.005 1.003 1.002 1.006 1.004	13th 104,447,204 108,510,855 124,742,066 191,425,737 195,308,142	14th 104,885,664 110,410,854 125,403,436 192,430,064 197,534,733	<u>Dev't</u> 1.004 1.018 1.005 1.005 1.011 1.008	13th 227,367,912 249,013,142 291,475,583 446,528,941 467,119,236	14th 228,038,448 251,552,667 292,590,241 448,039,094 470,955,339	Dev't 1.003 1.010 1.004 1.003 1.008 1.006
3-yr avg 4-yr avg 5-yr avg			1.004 1.004 1.004			1.007 1.010 1.009			1.005 1.006 1.006
5-yı avy	Indemnity	Losses	1.004	Medical L	osses	1.009	Total Lo	osses	1.000
<u>PY</u> 1994 1995 1996	14th 121,584,517 119,696,990 140,654,690	15th 121,818,647 119,827,853 140,981,069	<u>Dev't</u> 1.002 1.001 1.002	14th 97,239,714 101,677,800 110,193,821	15th 97,654,172 102,081,945 110,709,978	<u>Dev't</u> 1.004 1.004 1.005	14th 218,824,231 221,374,790 250,848,511	15th 219,472,819 221,909,798 251,691,047	Dev't 1.003 1.002 1.003
1997 1998 2-yr avg 3-yr avg 4-yr avg	165,148,309 255,319,365	165,422,799 257,166,652	1.002 1.007 1.005 1.004 1.003	124,145,181 192,226,246	124,902,546 193,864,469	1.006 1.009 1.008 1.007 1.006	289,293,490 447,545,611	290,325,345 451,031,121	1.004 1.008 1.006 1.005 1.004
5-yr avg	la de assitu		1.003	Madiaall		1.006	Totalla		1.004
<u>PY</u> 1993 1994	Indemnity <u>15th</u> 149,601,069 120,141,978	16th 150,051,064 120,486,770	<u>Dev't</u> 1.003 1.003	Medical L <u>15th</u> 129,643,986 96,021,934	16th 130,072,121 96,320,981	<u>Dev't</u> 1.003 1.003	Total Lo <u>15th</u> 279,245,055 216,163,912	16th 280,123,185 216,807,751	<u>Dev't</u> 1.003 1.003
1995 1996 1997	119,651,812 138,816,342 164,811,911	119,780,776 119,780,706 139,109,711 165,602,877	1.001 1.002 1.005	101,977,512 109,807,266 124,399,896	102,504,118 110,393,968 125,673,937	1.005 1.005 1.010	221,629,324 248,623,608 289,211,807	222,284,824 249,503,679 291,276,814	1.003 1.004 1.007
2-yr avg 3-yr avg 4-yr avg 5-yr avg			1.004 1.003 1.003 1.003			1.008 1.007 1.006 1.005			1.006 1.005 1.004 1.004
D) (	Indemnity		5 "	Medical L		<b>.</b>	Total Lo		<b>.</b>
PY 1992 1993 1994 1995 1996 2-yr avg 3-yr avg	16th 183,595,272 149,317,354 120,483,719 119,649,843 139,109,711	17th 184,143,897 150,056,084 120,646,316 119,781,712 139,542,107	Dev't 1.003 1.005 1.001 1.001 1.003 1.002 1.002	16th 161,367,400 129,480,645 96,320,291 102,265,784 110,393,968	17th 162,250,576 130,495,419 96,531,373 102,714,006 111,236,612	Dev't 1.005 1.008 1.002 1.004 1.008 1.006 1.005	16th 344,962,672 278,797,999 216,804,010 221,915,627 249,503,679	17th 346,394,473 280,551,503 217,177,689 222,495,718 250,778,719	Dev't 1.004 1.006 1.002 1.003 1.005 1.004 1.003
4-yr avg			1.003			1.006			1.004
5-yr avg	Indemnity	Losses	1.003	Medical L	08888	1.005	Total Lo	19999	1.004
PY 1991 1992 1993 1994 1995 2-yr avg 3-yr avg 4-yr avg	17th 241,835,984 183,582,060 150,056,084 120,619,841 119,781,712	18th 242,796,984 183,992,062 150,559,927 120,823,964 119,904,624	Dev't 1.004 1.002 1.003 1.002 1.001 1.002 1.002 1.002	17th 203,936,390 162,019,773 130,495,419 96,504,835 102,714,006	18th 205,573,730 162,683,324 132,013,521 96,746,964 102,999,685	Dev't 1.008 1.004 1.012 1.003 1.003 1.003 1.006 1.006	17th 445,772,374 345,601,833 280,551,503 217,124,676 222,495,718	18th 448,370,714 346,675,386 282,573,448 217,570,928 222,904,309	Dev't 1.006 1.003 1.007 1.002 1.002 1.002 1.004 1.004
5-yr avg			1.002			1.006	Ŧ		1.004
PY 1990 1991 1992 1993 1994 2-yr avg 3-yr avg 4-yr avg 5-yr avg	Indemnity 18th 254,465,733 242,695,493 183,992,062 150,571,892 120,823,964	Losses 19th 255,236,620 243,849,235 184,363,649 150,653,846 121,055,930	Dev't 1.003 1.005 1.002 1.001 1.002 1.002 1.002 1.003 1.003	Medical L 18th 199,047,491 205,422,861 162,683,324 132,047,252 96,746,964	.0sses	Dev't 1.004 1.008 1.003 1.002 1.002 1.002 1.002 1.004 1.004	Total Lo 18th 453,513,224 448,118,354 346,675,386 282,619,144 217,570,928	19th 455,107,287 450,993,598 347,550,053 282,934,706 217,973,685	Dev't 1.004 1.006 1.003 1.001 1.002 1.002 1.002 1.003 1.003

## Policy Year Development Factors

	Indemnity	Losses		Medical I	Losses		Total Lo	osses	
<u>PY</u>	<u>1st</u>	<u>2nd</u>	Dev't	<u>1st</u>	<u>2nd</u>	Dev't	<u>1st</u>	<u>2nd</u>	Dev't
2007	234,748,394	332,508,714	1.416	301,737,231	332,650,726	1.102	536,485,625	665,159,440	1.240
2008	219,372,926	302,192,557	1.378	287,973,706	309,812,659	1.076	507,346,632	612,005,216	1.206
2009	205,017,023	282,272,513	1.377	257,270,728	279,994,364	1.088	462,287,751	562,266,877	1.216
2010	212,163,865	290,425,187	1.369	277,307,680	295,288,418	1.065	489,471,545	585,713,605	1.197
2011	217,923,214	288,306,821	1.323	306,729,188	315,342,490	1.028	524,652,402	603,649,311	1.151
2-yr avg			1.346			1.047			1.174
3-yr avg			1.356			1.060			1.188
4-yr avg			1.362			1.064			1.193
5-yr avg	Indomnita		1.373	Medical I		1.072	Total Lo	2000	1.202
PY	Indemnity 2nd	3rd	Dev't	2nd	losses 3rd	Dev't	2nd	3rd	Dev't
2006	294,049,833	351,100,516	1.194	315,428,124	329,091,279	1.043	609,477,957	680,191,795	1.116
2007	332,527,279	385,731,100	1.160	333,347,765	348,619,082	1.043	665,875,044	734,350,182	1.103
2008	301,598,452	345,742,364	1.146	309,185,536	308,384,786	0.997	610,783,988	654,127,150	1.071
2009	282,198,062	321,572,434	1.140	279,758,864	288,985,298	1.033	561,956,926	610,557,732	1.086
2010	290,425,187	328,198,832	1.130	295,288,418	309,728,712	1.049	585,713,605	637,927,544	1.089
2-yr avg	200, 120, 101	020,100,002	1.135	200,200,110	000,720,772	1.041	000,7 10,000	001,021,011	1.088
3-yr avg			1.139			1.026			1.082
4-yr avg			1.144			1.031			1.087
5-yr avg			1.154			1.034			1.093
- ) 3	Indemnity	Losses		Medical I	Losses		Total Lo	osses	
PY	<u>3rd</u>	<u>4th</u>	Dev't	<u>3rd</u>	<u>4th</u>	Dev't	<u>3rd</u>	<u>4th</u>	Dev't
2005	342,301,876	365,376,168	1.067	315,022,031	321,496,038	1.021	657,323,907	686,872,206	1.045
2006	349,826,050	373,142,736	1.067	328,028,617	326,743,670	0.996	677,854,667	699,886,406	1.033
2007	385,731,100	411,859,883	1.068	348,619,082	368,437,747	1.057	734,350,182	780,297,630	1.063
2008	345,720,840	369,822,799	1.070	308,148,571	316,135,217	1.026	653,869,411	685,958,016	1.049
2009	321,572,434	340,253,343	1.058	288,985,298	297,235,547	1.029	610,557,732	637,488,890	1.044
2-yr avg			1.064			1.028			1.047
3-yr avg			1.065			1.037			1.052
4-yr avg			1.066			1.027			1.047
5-yr avg			1.066			1.026			1.047
D)/	Indemnity		ъ и	Medical I		ъ "	Total Lo		Б "
<u>PY</u>	4th	<u>5th</u>	Dev't	4th	<u>5th</u>	Dev't	4th	<u>5th</u>	Dev't
2004	353,413,568	369,213,210	1.045	316,205,906	325,983,522	1.031	669,619,474	695,196,732	1.038
2005 2006	362,052,884	374,754,311	1.035 1.038	319,749,384	328,725,602	1.028	681,802,268	703,479,913	1.032 1.028
2006	373,185,439	387,290,844	1.036	326,743,670	332,319,272	1.017 1.020	699,929,109	719,610,116	1.026
2007	411,565,747 369,822,799	422,023,084 375,695,480	1.025	368,159,231 316,135,217	375,371,256 316,982,362	1.020	779,724,978 685,958,016	797,394,340 692,677,842	1.023
2-yr avg	309,022,799	373,093,400	1.021	310,133,217	310,902,302	1.003	000,900,010	092,011,042	1.017
3-yr avg			1.026			1.013			1.020
4-yr avg			1.029			1.017			1.023
5-yr avg			1.032			1.020			1.026
o ). u.g	Indemnity	Losses		Medical I	Losses		Total Lo	osses	
PY	5th	6th	Dev't	5th	6th	Dev't	5th	6th	Dev't
2003	338,233,640	345,629,916	1.022	271,545,067	274,661,055	1.011	609,778,707	620,290,971	1.017
2004	366,152,267	372,734,566	1.018	323,560,204	329,034,216	1.017	689,712,471	701,768,782	1.017
2005	374,754,311	386,126,938	1.030	328,725,602	338,801,030	1.031	703,479,913	724,927,968	1.030
2006	379,669,954	387,771,288	1.021	325,380,712	326,032,720	1.002	705,050,666	713,804,008	1.012
2007	421,226,826	428,435,134	1.017	374,305,972	374,962,020	1.002	795,532,798	803,397,154	1.010
2-yr avg			1.019			1.002			1.011
3-yr avg			1.023			1.012			1.017
4-yr avg			1.022			1.013			1.017
5-yr avg			1.022			1.013			1.017
D)/	Indemnity		ъ и	Medical I		ъ "	Total Lo		ъ "
<u>PY</u>	6th	7th	Dev't	6th	7th	Dev't	6th	7th	<u>Dev't</u>
2002	315,401,936	318,971,640	1.011	251,138,791	249,916,292	0.995	566,540,727	568,887,932	1.004
2003	343,772,251	348,094,803	1.013	273,312,827	277,482,393	1.015	617,085,078	625,577,196	1.014
2004	372,734,566	378,115,013	1.014	323,557,086	329,670,906	1.019	696,291,652	707,785,919	1.017
2005 2006	376,365,855 385,191,666	379,265,169 389,325,241	1.008 1.011	330,841,475 324,411,530	336,549,849 326,780,172	1.017 1.007	707,207,330 709,603,196	715,815,018 716,105,413	1.012 1.009
2006 2-yr avg	303, 181,000	JUB,JZJ,Z4 I	1.011	J24,411,33U	J2U,10U,112	1.007	103,003,190	1 10, 100,410	1.009
3-yr avg			1.010			1.012			1.011
4-yr avg			1.011			1.014			1.013
5-yr avg			1.012			1.011			1.011
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## Policy Year Development Factors, Continued

	Indemnity	Losses		Medical L	_osses		Total Lo	sses	
PY 2001 2002 2003 2004 2005 2-yr avg 3-yr avg 4-yr avg 5-yr avg	7th 308,445,019 315,251,091 346,281,382 369,491,427 374,295,276	8th 310,412,800 318,042,109 349,686,221 372,382,755 377,964,570	Dev't 1.006 1.009 1.010 1.008 1.010 1.009 1.009 1.009 1.009	7th 226,023,434 247,342,639 276,479,495 327,281,783 332,766,822	8th 225,114,939 254,993,343 278,533,604 331,501,931 334,750,579	Dev't 0.996 1.031 1.007 1.013 1.006 1.010 1.009 1.014	7th 534,468,453 562,593,730 622,760,877 696,773,210 707,062,098	8th 535,527,739 573,035,452 628,219,825 703,884,686 712,715,149	Dev't 1.002 1.019 1.009 1.010 1.008 1.009 1.009 1.012 1.010
	Indemnity	Losses		Medical L	osses		Total Lo	sses	
PY 2000 2001 2002 2003 2004 2-yr avg 3-yr avg 4-yr avg	8th 294,454,809 303,999,348 314,851,521 346,175,833 366,334,562	9th 296,013,904 305,145,770 317,314,702 347,420,756 367,617,464	Dev't 1.005 1.004 1.008 1.004 1.004 1.004 1.005 1.005	8th 224,600,063 219,881,477 252,715,707 275,845,288 325,966,045	9th 227,064,120 223,548,662 257,699,181 276,947,415 324,936,482	Dev't 1.011 1.017 1.020 1.004 0.997 1.001 1.007	8th 519,054,872 523,880,825 567,567,228 622,021,121 692,300,607	9th 523,078,024 528,694,432 575,013,883 624,368,171 692,553,946	Dev't 1.008 1.009 1.013 1.004 1.000 1.002 1.006 1.007
5-yr avg	Indemnity	Losses	1.005	Medical L	_osses	1.010	Total Lo	sses	1.007
PY 1999 2000 2001 2002 2003 2-yr avg 4-yr avg 5-yr avg	9th 291,976,647 285,179,175 303,554,776 311,564,246 339,851,531	10th 293,655,616 285,737,498 304,349,282 312,067,389 340,487,570	Dev't 1.006 1.002 1.003 1.002 1.002 1.002 1.002 1.002 1.002	9th 217,718,630 220,453,929 222,708,153 253,756,604 271,137,783	10th 222,619,317 221,719,852 228,804,525 252,573,828 273,522,134	Dev't 1.023 1.006 1.027 0.995 1.009 1.002 1.010 1.009 1.012	9th 509,695,277 505,633,104 526,262,929 565,320,850 610,989,314	10th 516,274,933 507,457,350 533,153,807 564,641,217 614,009,704	Dev't 1.013 1.004 1.013 0.999 1.005 1.002 1.006 1.005 1.007
3-yı avg	Indemnity	Losses	1.003	Medical L	osses	1.012	Total Lo	esses	1.007
PY 1998 1999 2000 2001 2002 2-yr avg 3-yr avg 4-yr avg	10th 271,709,071 284,365,269 285,700,199 295,739,848 310,990,691	11th 272,760,530 284,578,503 287,013,361 296,218,829 312,559,533	Dev't 1.004 1.001 1.005 1.002 1.005 1.004 1.004 1.003	10th 210,625,662 215,648,223 221,718,205 223,717,255 251,821,692	11th 211,527,747 215,286,430 224,197,517 225,604,522 256,113,305	Dev't 1.004 0.998 1.011 1.008 1.017 1.013 1.012 1.009	10th 482,334,733 500,013,492 507,418,404 519,457,103 562,812,383	11th 484,288,277 499,864,933 511,210,878 521,823,351 568,672,838	Dev't 1.004 1.000 1.007 1.005 1.010 1.008 1.007 1.006
5-yr avg	Indemnity	Losses	1.003	Medical L	osses	1.008	Total Lo	sses	1.005
PY 1997 1998 1999 2000 2001 2-yr avg 3-yr avg 4-yr avg 5-yr avg	11th 179,227,625 262,138,118 283,981,714 282,063,028 288,900,668	12th 179,297,971 262,961,005 286,064,756 282,174,683 289,637,132	Dev't 1.000 1.003 1.007 1.000 1.003 1.002 1.003 1.003	11th 136,779,103 202,677,515 214,749,534 221,085,733 222,437,248	12th 139,032,912 205,107,910 215,323,360 221,676,457 223,587,349	Dev't 1.016 1.012 1.003 1.003 1.005 1.004 1.004 1.006 1.008	11th 316,006,728 464,815,633 498,731,248 503,148,761 511,337,916	12th 318,330,883 468,068,915 501,388,116 503,851,140 513,224,481	Dev't 1.007 1.007 1.005 1.001 1.004 1.003 1.003 1.004 1.005
, -	Indemnity	Losses	1.000	Medical L	osses	1.000	Total Lo	sses	1.000
PY 1996 1997 1998 1999 2000 2-yr avg 3-yr avg 4-yr avg 5-yr avg	12th 147,957,389 170,690,135 262,631,481 281,305,928 279,395,744	13th 148,713,474 171,643,358 263,763,557 282,055,412 280,551,392	Dev't 1.005 1.006 1.004 1.003 1.004 1.004 1.004 1.004 1.004	12th 121,552,929 132,443,116 204,620,625 212,753,615 220,042,100	13th 121,644,139 133,627,657 202,711,056 214,153,016 220,736,748	Dev't 1.001 1.009 0.991 1.007 1.003 1.005 1.000 1.003 1.002	12th 269,510,318 303,133,251 467,252,106 494,059,543 499,437,844	13th 270,357,613 305,271,015 466,474,613 496,208,428 501,288,140	Dev't 1.003 1.007 0.998 1.004 1.004 1.004 1.002 1.003

## Policy Year Development Factors, Continued

	Indemnity	Losses		Medical L	_osses		Total Lo	osses	
PY 1995 1996 1997 1998 1999 2-yr avg 3-yr avg 4-yr avg	13th 124,197,961 144,282,651 171,108,000 261,389,066 279,833,557	14th 124,785,437 144,225,112 171,128,865 261,500,067 280,128,531	Dev't 1.005 1.000 1.000 1.000 1.001 1.001 1.000 1.000	13th 108,939,187 116,462,639 133,203,751 200,874,629 212,746,445	14th 109,754,977 117,081,059 133,699,256 202,115,561 215,618,616	Dev't 1.007 1.005 1.004 1.006 1.014 1.010 1.008 1.007	13th 233,137,148 260,745,290 304,311,751 462,263,695 492,580,002	14th 234,540,414 261,306,171 304,828,121 463,615,628 495,747,147	Dev't 1.006 1.002 1.002 1.003 1.006 1.005 1.004 1.003
5-yr avg	Indemnity	Losses	1.001	Medical L	osses	1.007	Total Lo	osses	1.004
PY 1994 1995 1996 1997 1998 2-yr avg 3-yr avg	14th 123,457,605 121,327,097 143,737,989 169,085,370 261,210,402	15th 123,418,173 121,326,687 143,655,048 169,455,233 261,734,374	Dev't 1.000 1.000 0.999 1.002 1.002 1.002 1.002	14th 99,370,182 106,655,559 116,864,026 132,431,952 201,911,743	15th 99,910,522 106,603,992 117,066,674 134,003,488 200,946,207	Dev't 1.005 1.000 1.002 1.012 0.995 1.004 1.003	14th 222,827,787 227,982,656 260,602,015 301,517,322 463,122,145	15th 223,328,695 227,930,679 260,721,722 303,458,721 462,680,581	Dev't 1.002 1.000 1.000 1.006 0.999 1.003 1.002
4-yr avg			1.001			1.002			1.001
5-yr avg	Indemnity	Losses	1.001	Medical L	_osses	1.003	Total Lo	osses	1.001
PY 1993 1994 1995 1996 1997 2-yr avg	15th 152,940,333 121,741,504 121,150,646 141,490,322 168,736,840	16th 152,888,272 121,916,355 121,253,136 141,636,171 168,975,893	Dev't 1.000 1.001 1.001 1.001 1.001 1.001	15th 137,923,688 98,278,284 106,499,559 116,163,963 133,494,338	16th 137,693,833 99,572,881 108,031,816 116,380,146 133,694,384	Dev't 0.998 1.013 1.014 1.002 1.001 1.002	15th 290,864,021 220,019,788 227,650,205 257,654,285 302,231,178	16th 290,582,105 221,489,236 229,284,952 258,016,317 302,670,277	Dev't 0.999 1.007 1.007 1.001 1.001
3-yr avg 4-yr avg 5-yr avg	Indemnity	Losses	1.001 1.001 1.001	Medical L	_osses	1.006 1.008 1.006	Total Lo	osses	1.003 1.004 1.003
PY 1992 1993 1994 1995 1996 2-yr avg 3-yr avg 4-yr avg	16th 186,916,254 152,154,562 121,913,304 121,122,273 141,636,171	17th 187,022,175 152,180,357 121,866,513 121,304,172 141,611,661	Dev't 1.001 1.000 1.000 1.002 1.000 1.001 1.001	16th 172,791,260 137,470,887 99,572,191 107,793,482 116,380,146	17th 168,625,191 136,094,363 99,498,276 107,498,119 116,500,707	Dev't 0.976 0.990 0.999 0.997 1.001 0.999 0.999	16th 359,707,514 289,625,449 221,485,495 228,915,755 258,016,317	17th 355,647,366 288,274,720 221,364,789 228,802,291 258,112,368	Dev't 0.989 0.995 0.999 1.000 1.000 1.000 0.999
5-yr avg	Indemnity	Losses	1.001	Medical L	_osses	0.993	Total Lo	osses	0.997
PY 1991 1992 1993 1994 1995 2-yr avg 3-yr avg 4-yr avg 5-yr avg	17th 248,394,051 186,460,338 152,180,357 121,840,038 121,304,172	18th 248,632,050 186,787,011 152,236,320 121,930,011 121,259,076	Dev't 1.001 1.002 1.000 1.001 1.000 1.001 1.000 1.001	17th 219,160,178 168,603,773 136,094,363 99,471,738 107,498,119	18th 219,006,435 169,376,837 136,020,608 98,836,518 107,484,803	Dev't 0.999 1.005 0.999 0.994 1.000 0.997 0.998 1.000 0.999	17th 467,554,229 355,064,111 288,274,720 221,311,776 228,802,291	18th 467,638,485 356,163,848 288,256,928 220,766,529 228,743,879	Dev't 1.000 1.003 1.000 0.998 1.000 0.999 0.999 1.000
	Indemnity	Losses	1.001	Medical L	osses	0.000	Total Lo	osses	1.000
PY 1990 1991 1992 1993 1994 2-yr avg 3-yr avg 4-yr avg 5-yr avg	18th 259,362,608 248,530,559 186,787,011 152,248,285 121,930,011	19th 259,378,487 248,552,463 186,790,766 152,036,981 122,013,159	Dev't 1.000 1.000 1.000 0.999 1.001 1.000 1.000 1.000 1.000 1.000	18th 211,540,031 219,342,818 169,376,837 136,054,339 98,836,518	19th 211,866,998 220,188,094 168,713,624 136,128,192 99,119,205	Dev't 1.002 1.004 0.996 1.001 1.003 1.002 1.000 1.001 1.001	18th 470,902,639 467,873,377 356,163,848 288,302,624 220,766,529	19th 471,245,485 468,740,557 355,504,390 288,165,173 221,132,364	Dev't 1.001 1.002 0.998 1.000 1.002 1.001 1.000 1.001

### Accident Year Development Factors

	Indemnity	/ Losses		Medical	osses		Total Lo	nsses	
AY	1st	2nd	Dev't	1st	2nd	Dev't	1st	2nd	Dev't
2008	43,759,179	162,634,385	3.717	114,588,468	229.963.714	2.007	158,347,647	392,598,099	2.479
2009	38,011,217	145,716,094	3.834	102,378,214	205,721,545	2.009	140,389,431	351,437,639	2.503
2010	39,061,292	147,655,598	3.780	101,040,115	205,145,341	2.030	140,101,407	352,800,939	2.518
2011	39,396,558	153,539,387	3.897	106,703,347	221,237,748	2.073	146,099,905	374,777,135	2.565
2012	38,802,144	154,300,798	3.977	106,863,374	218,958,314	2.049	145,665,518	373,259,112	2.562
2-yr avg	00,002,	,	3.937	.00,000,01	,,,,,,,,,	2.061	0,000,0.0	0.0,200,	2.564
3-yr avg			3.885			2.051			2.548
4-yr avg			3.872			2.040			2.537
5-yr avg			3.841			2.034			2.525
, 0	Indemnity	Losses		Medical I	Losses		Total Lo	osses	
<u>AY</u>	<u>2nd</u>	<u>3rd</u>	Dev't	<u>2nd</u>	3rd	Dev't	<u>2nd</u>	<u>3rd</u>	Dev't
2007	152,772,004	252,647,329	1.654	226,985,282	267,270,487	1.177	379,757,286	519,917,816	1.369
2008	162,634,385	270,309,000	1.662	229,962,279	269,947,630	1.174	392,596,664	540,256,630	1.376
2009	145,152,596	230,245,596	1.586	205,185,774	239,594,224	1.168	350,338,370	469,839,820	1.341
2010	147,389,043	235,172,196	1.596	204,611,488	241,916,311	1.182	352,000,531	477,088,507	1.355
2011	153,539,387	239,625,272	1.561	221,237,748	256,646,047	1.160	374,777,135	496,271,319	1.324
2-yr avg			1.579			1.171			1.340
3-yr avg			1.581			1.170			1.340
4-yr avg			1.601			1.171			1.349
5-yr avg			1.612			1.172			1.353
	Indemnity	Losses		Medical	Losses		Total Lo	osses	
<u>AY</u>	<u>3rd</u>	<u>4th</u>	Dev't	<u>3rd</u>	<u>4th</u>	<u>Dev't</u>	<u>3rd</u>	<u>4th</u>	<u>Dev't</u>
2006	229,383,679	289,970,703	1.264	248,941,207	271,550,378	1.091	478,324,886	561,521,081	1.174
2007	252,647,329	311,137,264	1.232	267,270,487	287,717,174	1.077	519,917,816	598,854,438	1.152
2008	269,929,025	329,088,139	1.219	269,543,101	291,171,859	1.080	539,472,126	620,259,998	1.150
2009	230,201,397	281,805,514	1.224	239,322,115	257,141,229	1.074	469,523,512	538,946,743	1.148
2010	235,172,196	288,164,964	1.225	241,916,311	261,845,621	1.082	477,088,507	550,010,585	1.153
2-yr avg			1.225			1.078			1.151
3-yr avg			1.223			1.079			1.150
4-yr avg			1.225			1.078			1.151
5 vr ava									1.155
5-yr avg			1.233			1.081	T ( 11		1.100
	Indemnity			Medical			Total Lo		
<u>AY</u>	<u>4th</u>	<u>5th</u>	<u>Dev't</u>	<u>4th</u>	<u>5th</u>	<u>Dev't</u>	<u>4th</u>	<u>5th</u>	<u>Dev't</u>
<u>AY</u> 2005	4th 289,494,653	<u>5th</u> 325,047,860	<u>Dev't</u> 1.123	4th 278,527,678	<u>5th</u> 295,417,746	<u>Dev't</u> 1.061	4th 568,022,331	<u>5th</u> 620,465,606	<u>Dev't</u> 1.092
AY 2005 2006	4th 289,494,653 288,443,759	<u>5th</u> 325,047,860 324,197,503	<u>Dev't</u> 1.123 1.124	4th 278,527,678 270,224,607	<u>5th</u> 295,417,746 282,391,581	<u>Dev't</u> 1.061 1.045	4th 568,022,331 558,668,366	<u>5th</u> 620,465,606 606,589,084	<u>Dev't</u> 1.092 1.086
<u>AY</u> 2005 2006 2007	4th 289,494,653 288,443,759 311,180,996	5th 325,047,860 324,197,503 350,965,460	<u>Dev't</u> 1.123 1.124 1.128	4th 278,527,678 270,224,607 287,717,174	5th 295,417,746 282,391,581 305,437,807	<u>Dev't</u> 1.061 1.045 1.062	4th 568,022,331 558,668,366 598,898,170	5th 620,465,606 606,589,084 656,403,267	<u>Dev't</u> 1.092 1.086 1.096
AY 2005 2006 2007 2008	4th 289,494,653 288,443,759 311,180,996 329,071,167	5th 325,047,860 324,197,503 350,965,460 369,221,723	<u>Dev't</u> 1.123 1.124 1.128 1.122	4th 278,527,678 270,224,607 287,717,174 290,933,646	5th 295,417,746 282,391,581 305,437,807 304,137,260	<u>Dev't</u> 1.061 1.045 1.062 1.045	4th 568,022,331 558,668,366 598,898,170 620,004,813	5th 620,465,606 606,589,084 656,403,267 673,358,983	<u>Dev't</u> 1.092 1.086 1.096 1.086
AY 2005 2006 2007 2008 2009	4th 289,494,653 288,443,759 311,180,996	5th 325,047,860 324,197,503 350,965,460	Dev't 1.123 1.124 1.128 1.122 1.110	4th 278,527,678 270,224,607 287,717,174	5th 295,417,746 282,391,581 305,437,807	Dev't 1.061 1.045 1.062 1.045 1.049	4th 568,022,331 558,668,366 598,898,170	5th 620,465,606 606,589,084 656,403,267	<u>Dev't</u> 1.092 1.086 1.096 1.086 1.081
AY 2005 2006 2007 2008 2009 2-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167	5th 325,047,860 324,197,503 350,965,460 369,221,723	Dev't 1.123 1.124 1.128 1.122 1.110 1.116	4th 278,527,678 270,224,607 287,717,174 290,933,646	5th 295,417,746 282,391,581 305,437,807 304,137,260	Dev't 1.061 1.045 1.062 1.045 1.049 1.047	4th 568,022,331 558,668,366 598,898,170 620,004,813	5th 620,465,606 606,589,084 656,403,267 673,358,983	Dev't 1.092 1.086 1.096 1.086 1.081 1.084
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167	5th 325,047,860 324,197,503 350,965,460 369,221,723	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120	4th 278,527,678 270,224,607 287,717,174 290,933,646	5th 295,417,746 282,391,581 305,437,807 304,137,260	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052	4th 568,022,331 558,668,366 598,898,170 620,004,813	5th 620,465,606 606,589,084 656,403,267 673,358,983	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167	5th 325,047,860 324,197,503 350,965,460 369,221,723	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121	4th 278,527,678 270,224,607 287,717,174 290,933,646	5th 295,417,746 282,391,581 305,437,807 304,137,260	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050	4th 568,022,331 558,668,366 598,898,170 620,004,813	5th 620,465,606 606,589,084 656,403,267 673,358,983	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229 Medical	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743 Total Lo	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 * Losses 6th 327,690,963	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 Dev't 1.065	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229 Medical   5th 247,464,823	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052 Dev't 1.037 1.034	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743 Total Lo	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg AY 2004 2005	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 * Losses 6th 327,690,963 340,577,381	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 Dev't 1.065 1.056 1.074	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229 Medical   5th 247,464,823 293,537,090	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg AY 2004 2005 2006	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 * Losses 6th 327,690,963 340,577,381 348,254,283	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical I 5th 247,464,823 293,537,090 282,391,581	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052 Dev't 1.037 1.034 1.031 1.035	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221 639,382,143	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 2 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical I 5th 247,464,823 293,537,090 282,391,581 303,805,694	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052 Dev't 1.037 1.034 1.031 1.035 1.030	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088 Dev't 1.053 1.046 1.054 1.054
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 2 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical I 5th 247,464,823 293,537,090 282,391,581 303,805,694	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052 Dev't 1.037 1.034 1.031 1.035 1.030 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624	Dev't 1.092 1.086 1.096 1.086 1.084 1.088 1.087 1.088 Dev't 1.053 1.046 1.054 1.045 1.050
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 2 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.065 1.074 1.055 1.066 1.061	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical I 5th 247,464,823 293,537,090 282,391,581 303,805,694	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052 Dev't 1.037 1.034 1.031 1.035 1.030	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.054 1.054 1.050 1.048
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 2 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121  Dev't 1.065 1.056 1.074 1.055 1.066 1.061 1.065	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical I 5th 247,464,823 293,537,090 282,391,581 303,805,694	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052 Dev't 1.037 1.034 1.035 1.030 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624	Dev't 1.092 1.086 1.086 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.054 1.054 1.050
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 2 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 Dev't 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.065 1.065 1.065	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229 Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361 Medical	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.088 1.087 1.088 1.053 1.046 1.054 1.054 1.050 1.048 1.050 1.049
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg AY 2004 2005 2006 2007 2008 2-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121  Dev't 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.050 1.048 1.050 1.049 1.050
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 2004 2005 2006 2007 2008 2-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.033 1.033 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.096 1.086 1.081 1.084 1.088 1.087 1.088  1.053 1.046 1.054 1.050 1.048 1.050 1.049 1.050  Dev't 1.032
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514 Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306 Indemnity 6th 298,505,754 324,700,158	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063 1.063 1.063 1.043 1.043 1.037	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609 Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.033 1.033 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 cosses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.050 1.049 1.050 1.049 1.050
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.055 1.056 1.074 1.055 1.066 1.061 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.050 1.049 1.050  Dev't 1.032 1.030 1.041
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381 338,510,832	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267 7 Losses 7 Losses	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.065 1.074 1.055 1.066 1.061 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697 282,546,600	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025 289,803,823	Dev't 1.061 1.045 1.062 1.045 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.032 1.033 1.032 1.033 1.032 1.033 1.032	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078 621,057,432	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.084 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.050 1.048 1.050 1.049 1.050  Dev't 1.032 1.030 1.041 1.037
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 5-yr avg 6-yr avg 8-yr	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.064 1.047 1.050 1.047 1.046	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.032 1.033 1.032 1.033 1.032 1.033 1.032 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.050 1.049 1.050  Dev't 1.032 1.030 1.041 1.037 1.042
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 2003 2004 2005 2006 2007 2-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381 338,510,832	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267 7 Losses 7 Losses	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.047 1.046 1.047	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697 282,546,600	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025 289,803,823	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.033 1.032 1.033 1.032 1.033 1.033 1.032 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078 621,057,432	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.054 1.050 1.049 1.050  Dev't 1.032 1.030 1.041 1.037 1.042 1.040
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 4-yr avg 5-yr avg AY 2004 2005 2006 2007 2008 2-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 7-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381 338,510,832	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267 7 Losses 7 Losses	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121  Dev't 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063 1.063  Dev't 1.043 1.037 1.050 1.047 1.046 1.047 1.048	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697 282,546,600	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025 289,803,823	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078 621,057,432	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.054 1.050 1.049 1.050  Dev't 1.032 1.030 1.041 1.037 1.042 1.040 1.040
AY 2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg 5-yr avg 5-yr avg 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 4-yr avg 5-yr avg 2003 2004 2005 2006 2007 2-yr avg	4th 289,494,653 288,443,759 311,180,996 329,071,167 281,805,514  Indemnity 5th 307,663,626 322,374,066 324,197,503 349,097,120 369,221,306  Indemnity 6th 298,505,754 324,700,158 340,577,381 338,510,832	5th 325,047,860 324,197,503 350,965,460 369,221,723 312,746,604 7 Losses 6th 327,690,963 340,577,381 348,254,283 368,267,861 393,414,267 7 Losses 7 Losses	Dev't 1.123 1.124 1.128 1.122 1.110 1.116 1.120 1.121 1.121 1.065 1.056 1.074 1.055 1.066 1.061 1.065 1.063 1.063 1.063 1.063 1.063 1.063 1.063 1.047 1.046 1.047	4th 278,527,678 270,224,607 287,717,174 290,933,646 257,141,229  Medical   5th 247,464,823 293,537,090 282,391,581 303,805,694 304,125,361  Medical   6th 233,497,073 254,490,303 293,209,697 282,546,600	5th 295,417,746 282,391,581 305,437,807 304,137,260 269,832,609  Losses 6th 256,653,776 303,511,840 291,127,860 314,304,763 313,291,591  Losses 7th 237,972,949 259,953,763 302,095,025 289,803,823	Dev't 1.061 1.045 1.062 1.045 1.049 1.047 1.052 1.050 1.052  Dev't 1.037 1.034 1.031 1.035 1.030 1.033 1.032 1.033 1.033 1.032 1.033 1.032 1.033 1.033 1.032 1.033 1.033	4th 568,022,331 558,668,366 598,898,170 620,004,813 538,946,743  Total Lo 5th 555,128,449 615,911,156 606,589,084 652,902,814 673,346,667  Total Lo 6th 532,002,827 579,190,461 633,787,078 621,057,432	5th 620,465,606 606,589,084 656,403,267 673,358,983 582,579,213 0sses 6th 584,344,739 644,089,221 639,382,143 682,572,624 706,705,858	Dev't 1.092 1.086 1.086 1.086 1.081 1.088 1.087 1.088  Dev't 1.053 1.046 1.054 1.054 1.050 1.049 1.050  Dev't 1.032 1.030 1.041 1.037 1.042 1.040

## Accident Year Development Factors, Continued

	Indemnity	Losses		Medical L	_osses		Total Lo	osses	
AY 2002 2003 2004 2005 2006 2-yr avg 3-yr avg 4-yr avg 5-yr avg	7th 286,235,009 309,075,186 335,836,736 347,908,324 351,821,153	8th 292,692,309 316,715,603 344,729,381 358,025,080 360,563,733	Dev't 1.023 1.025 1.026 1.029 1.025 1.027 1.027 1.026 1.026	7th 211,365,241 236,215,952 259,525,357 303,410,877 287,591,441	8th 214,667,825 241,858,801 266,684,670 310,438,020 292,511,797	Dev't 1.016 1.024 1.028 1.023 1.017 1.020 1.023 1.023 1.023 1.022	7th 497,600,250 545,291,138 595,362,093 651,319,201 639,412,594	8th 507,360,134 558,574,404 611,414,051 668,463,100 653,075,530	Dev't 1.020 1.024 1.027 1.026 1.021 1.024 1.025 1.025 1.024
	Indemnity			Medical L			Total Lo		
AY 2001 2002 2003 2004 2005 2-yr avg 3-yr avg 4-yr avg	8th 283,644,069 287,588,119 314,422,373 339,557,657 352,975,673	9th 288,833,288 291,768,458 320,478,312 345,289,748 360,675,283	Dev't 1.018 1.015 1.019 1.017 1.022 1.020 1.019 1.018 1.018	8th 208,194,388 210,912,155 240,516,615 263,359,473 307,009,563	9th 211,832,813 214,378,734 245,512,536 266,396,671 314,729,857	Dev't 1.017 1.016 1.021 1.012 1.025 1.019 1.019 1.019	8th 491,838,457 498,500,274 554,938,988 602,917,130 659,985,236	9th 500,666,101 506,147,192 565,990,848 611,686,419 675,405,140	Dev't 1.018 1.015 1.020 1.015 1.023 1.019 1.019 1.018
5-yr avg	Indemnity	Losses	1.010	Medical L	osses	1.010	Total Lo	osses	1.010
AY 2000 2001 2002 2003 2004 2-yr avg 3-yr avg	9th 281,783,416 279,620,326 288,985,564 317,001,257 340,055,990	10th 285,036,464 282,514,641 291,215,524 321,150,462 347,106,039	Dev't 1.012 1.010 1.008 1.013 1.021 1.017 1.014	9th 202,181,608 205,241,626 212,761,960 243,102,923 261,596,203	10th 203,839,649 207,649,688 215,155,630 246,387,508 265,950,168	Dev't 1.008 1.012 1.011 1.014 1.017 1.016 1.014	9th 483,965,024 484,861,952 501,747,524 560,104,180 601,652,193	10th 488,876,113 490,164,329 506,371,154 567,537,970 613,056,207	Dev't 1.010 1.011 1.009 1.013 1.019 1.016 1.014
4-yr avg			1.013			1.014			1.013
5-yr avg	Indemnity	Losses	1.013	Medical L	osses	1.012	Total Lo	osses	1.012
AY 1999 2000 2001 2002 2003 2-yr avg 3-yr avg 4-yr avg	10th 275,067,922 277,137,352 282,043,034 282,700,126 314,294,729	11th 278,442,827 278,811,350 284,665,355 286,922,806 317,076,152	Dev't 1.012 1.006 1.009 1.015 1.009 1.012 1.011 1.010	10th 197,715,918 198,278,230 207,479,143 209,433,721 241,815,612	11th 200,634,600 200,891,680 209,739,862 212,414,262 244,973,577	Dev't 1.015 1.013 1.011 1.014 1.013 1.014 1.013 1.013	10th 472,783,840 475,415,582 489,522,177 492,133,847 556,110,341	11th 479,077,427 479,703,030 494,405,217 499,337,068 562,049,729	Dev't 1.013 1.009 1.010 1.015 1.011 1.013 1.012
5-yr avg	Indemnity	Losses	1.010	Medical L	_osses	1.013	Total Lo	osses	1.012
AY 1998 1999 2000 2001 2002 2-yr avg 3-yr avg 4-yr avg 5-yr avg	11th 233,943,470 267,626,491 278,662,808 278,204,686 284,808,610	12th 235,699,148 269,827,550 280,584,840 280,378,462 287,475,736	Dev't 1.008 1.008 1.007 1.008 1.009 1.009 1.008 1.008	11th 179,593,997 192,436,971 200,888,237 205,170,973 211,250,634	12th 181,904,188 194,478,227 202,816,307 208,697,002 214,391,703	Dev't 1.013 1.011 1.010 1.017 1.015 1.016 1.014 1.013 1.013	11th 413,537,467 460,063,462 479,551,045 483,375,659 496,059,244	12th 417,603,336 464,305,777 483,401,147 489,075,464 501,867,439	Dev't 1.010 1.009 1.008 1.012 1.012 1.012 1.011 1.010
o yi avg	Indemnity	Losses	1.000	Medical L	osses	1.010	Total Lo		1.010
AY 1997 1998 1999 2000 2001 2-yr avg 3-yr avg 4-yr avg 5-yr avg	12th 161,109,686 226,038,361 269,281,929 275,419,603 273,523,989	13th 161,779,907 226,943,776 270,986,071 277,169,727 275,154,048	Dev't 1.004 1.004 1.006 1.006 1.006 1.006 1.006 1.006 1.006 1.006	12th 117,128,484 173,929,296 193,852,313 200,141,319 205,351,554	13th 117,485,490 175,377,355 195,518,556 202,053,785 207,235,759	Dev't 1.003 1.008 1.009 1.010 1.009 1.010 1.009 1.009 1.009 1.008	12th 278,238,170 399,967,657 463,134,242 475,560,922 478,875,543	13th 279,265,397 402,321,131 466,504,627 479,223,512 482,389,807	Dev't 1.004 1.006 1.007 1.008 1.007 1.008 1.007 1.008 1.007 1.006

## Accident Year Development Factors, Continued

	Indemnity	Losses		Medical L	osses		Total Lo	sses	
AY 1996 1997 1998 1999 2000 2-yr avg 3-yr avg	13th 137,556,300 155,680,379 226,588,258 268,349,996 274,532,674	14th 138,112,415 155,955,387 228,217,174 270,297,210 276,071,387	Dev't 1.004 1.002 1.007 1.007 1.006 1.007 1.007	13th 112,957,338 112,408,997 174,833,419 193,892,568 200,762,155	14th 113,559,006 114,075,238 177,029,190 195,885,354 202,584,219	Dev't 1.005 1.015 1.013 1.010 1.009 1.010 1.011	13th 250,513,638 268,089,376 401,421,677 462,242,564 475,294,829	14th 251,671,421 270,030,625 405,246,364 466,182,564 478,655,606	Dev't 1.005 1.007 1.010 1.009 1.007 1.008 1.009
4-yr avg 5-yr avg			1.006 1.005			1.012 1.010			1.008 1.008
3-yr avg	Indemnity	Losses	1.005	Medical L	osses	1.010	Total Lo	sses	1.000
<u>AY</u> 1995 1996 1997 1998	14th 121,058,679 134,464,157 155,230,937 225,441,558	15th 121,351,033 135,003,712 155,491,278 226,042,144	<u>Dev't</u> 1.002 1.004 1.002 1.003	14th 100,944,161 109,573,139 113,679,995 175,490,746	15th 101,631,593 109,951,268 113,877,172 176,969,045	<u>Dev't</u> 1.007 1.003 1.002 1.008	14th 222,002,840 244,037,296 268,910,932 400,932,304	15th 222,982,626 244,954,980 269,368,450 403,011,189	<u>Dev't</u> 1.004 1.004 1.002 1.005
1999 2-yr avg 3-yr avg 4-yr avg 5-yr avg	268,926,220	270,508,509	1.006 1.005 1.004 1.004 1.003	194,964,730	196,687,124	1.009 1.009 1.006 1.006 1.006	463,890,950	467,195,633	1.007 1.006 1.005 1.005 1.004
o y. avg	Indemnity	Losses	1.000	Medical L	osses	1.000	Total Lo	sses	1.001
<u>AY</u> 1994 1995 1996 1997	15th 134,122,844 118,345,665 134,660,755 152,915,552	16th 134,549,345 118,599,352 134,958,314 153,078,560	<u>Dev't</u> 1.003 1.002 1.002 1.001	15th 112,660,358 98,664,515 109,768,323 112,616,594	16th 112,865,426 99,191,387 110,226,365 112,813,595	<u>Dev't</u> 1.002 1.005 1.004 1.002	15th 246,783,202 217,010,180 244,429,078 265,532,146	16th 247,414,771 217,790,739 245,184,679 265,892,155	Dev't 1.003 1.004 1.003 1.001
1998 2-yr avg 3-yr avg 4-yr avg 5-yr avg	225,780,225	227,643,603	1.008 1.005 1.004 1.003 1.003	176,820,433	179,758,005	1.017 1.010 1.008 1.007 1.006	402,600,658	407,401,608	1.012 1.007 1.005 1.005 1.005
	Indemnity			Medical L			Total Lo		
AY 1993 1994 1995 1996 1997 2-yr avg 3-yr avg 4-yr avg	16th 157,863,201 132,851,913 118,564,307 134,224,962 152,517,010	17th 158,169,415 133,401,711 118,707,434 134,477,384 152,713,767	Dev't 1.002 1.004 1.001 1.002 1.001 1.002 1.001 1.002	16th 142,499,397 111,300,307 99,171,666 109,606,454 112,414,819	17th 143,111,127 112,010,287 99,792,271 110,161,043 112,759,966	Dev't 1.004 1.006 1.006 1.005 1.003 1.004 1.005 1.005	16th 300,362,598 244,152,220 217,735,973 243,831,416 264,931,829	17th 301,280,542 245,411,998 218,499,705 244,638,427 265,473,733	Dev't 1.003 1.005 1.004 1.003 1.002 1.003 1.003 1.004
5-yr avg			1.002			1.005			1.003
437	Indemnity 17th		Doub	Medical L		Doub	Total Lo		Davit
AY 1992 1993 1994 1995 1996 2-yr avg 3-yr avg 4-yr avg 5-yr avg	205,607,275 157,421,029 133,398,660 118,635,504 134,477,384	18th 203,347,721 158,040,903 133,802,453 118,907,387 134,905,900	Dev't 1.004 1.004 1.003 1.002 1.003 1.003 1.003 1.003	17th 171,184,107 142,704,547 112,009,597 99,695,604 110,161,043	18th 172,264,144 143,218,279 112,737,409 100,324,258 110,946,711	Dev't 1.006 1.004 1.006 1.006 1.007 1.007 1.006 1.006	373,791,382 300,125,576 245,408,257 218,331,108 244,638,427	18th 375,611,865 301,259,182 246,539,862 219,231,645 245,852,611	Dev't 1.005 1.004 1.005 1.004 1.005 1.005 1.005 1.005
J. 419	Indemnity	Losses		Medical L	osses		Total Lo	sses	
AY 1991 1992 1993 1994 1995 2-yr avg 3-yr avg 4-yr avg 5-yr avg	18th 251,214,705 203,088,632 158,040,903 133,810,996 118,907,387	19th 252,070,464 203,665,889 158,250,004 133,912,317 119,174,715	Dev't 1.003 1.003 1.001 1.001 1.002 1.002 1.002 1.001 1.002 1.002	18th 209,508,036 172,035,938 143,218,279 112,764,042 100,324,258	19th 211,261,432 173,030,672 144,169,206 112,908,835 100,719,841	Dev't 1.008 1.006 1.007 1.001 1.004 1.003 1.004 1.005 1.005	18th 460,722,741 375,124,570 301,259,182 246,575,038 219,231,645	19th 463,331,896 376,696,561 302,419,210 246,821,152 219,894,556	Dev't 1.006 1.004 1.004 1.001 1.003 1.002 1.003 1.003

### Accident Year Development Factors

	Indemnity	Losses		Medical L	_osses		Total Lo	osses	
AY 2008 2009 2010 2011 2012 2-yr avg 3-yr avg 4-yr avg 5-yr avg	1st 156,320,373 139,494,179 141,510,086 143,228,024 143,585,218	2nd 283,171,019 248,185,190 251,828,797 257,049,984 246,627,436	Dev't 1.811 1.779 1.780 1.795 1.718 1.757 1.764 1.768 1.777	1st 250,932,631 230,559,672 226,957,367 256,065,606 252,099,556	2nd 321,448,474 278,661,456 288,827,530 304,129,808 304,091,006	Dev't 1.281 1.209 1.273 1.188 1.206 1.197 1.222 1.219 1.231	1st 407,253,004 370,053,851 368,467,453 399,293,630 395,684,774	2nd 604,619,493 526,846,646 540,656,327 561,179,792 550,718,442	Dev't 1.485 1.424 1.467 1.405 1.392 1.399 1.421 1.422 1.435
***	Indemnity		<b>.</b>	Medical L		5 "	Total Lo		<b>.</b>
AY 2007 2008 2009 2010 2011 2-yr avg 3-yr avg 4-yr avg	2nd 271,949,365 283,171,019 247,447,774 251,527,395 257,049,984	3rd 345,249,456 357,408,100 303,338,318 308,372,292 305,493,113	Dev't 1.270 1.262 1.226 1.226 1.188 1.207 1.213 1.226	2nd 318,406,002 321,747,336 278,075,475 288,251,932 304,129,808	3rd 328,710,621 338,938,107 284,429,508 299,909,914 311,461,168	Dev't 1.032 1.053 1.023 1.040 1.024 1.032 1.029 1.035	2nd 590,355,367 604,918,355 525,523,249 539,779,327 561,179,792	3rd 673,960,077 696,346,207 587,767,826 608,282,206 616,954,281	Dev't 1.142 1.151 1.118 1.127 1.099 1.113 1.115 1.124
5-yr avg	Indemnity	Losses	1.234	Medical L	osses	1.034	Total Lo	osses	1.127
AY 2006 2007 2008 2009 2010 2-yr avg 3-yr avg 4-yr avg	3rd 311,833,387 345,249,456 356,983,371 303,294,212 308,372,292	4th 351,989,556 377,449,694 395,712,625 333,916,832 336,453,684	Dev't 1.129 1.093 1.108 1.101 1.091 1.096 1.100 1.098	3rd 309,790,485 329,437,355 338,520,406 284,157,419 299,909,914	4th 322,440,233 340,184,016 341,900,122 297,540,951 312,257,076	Dev't 1.041 1.033 1.010 1.047 1.041 1.044 1.033 1.033	3rd 621,623,872 674,686,811 695,503,777 587,451,631 608,282,206	4th 674,429,789 717,633,710 737,612,747 631,457,783 648,710,760	Dev't 1.085 1.064 1.061 1.075 1.066 1.071 1.067
5-yr avg			1.104	M 12 11		1.034	<b></b>		1.070
AY	Indemnity <u>4th</u>	Losses <u>5th</u>	Dev't	Medical I 4th	_osses <u>5th</u>	<u>Dev't</u>	Total Lo 4th	osses <u>5th</u>	<u>Dev't</u>
2005 2006 2007 2008 2009 2-yr avg 3-yr avg 4-yr avg	352,574,400 350,358,142 377,493,426 395,695,653 333,916,832	369,893,547 368,043,777 394,385,053 411,520,290 345,468,706	1.049 1.050 1.045 1.040 1.035 1.038 1.040 1.043	333,381,778 321,166,530 340,184,016 341,661,910 297,540,951	342,399,425 317,433,048 356,398,426 343,373,283 303,723,206	1.027 0.988 1.048 1.005 1.021 1.013 1.025 1.016	685,956,178 671,524,672 717,677,442 737,357,563 631,457,783	712,292,972 685,476,825 750,783,479 754,893,573 649,191,912	1.038 1.021 1.046 1.024 1.028 1.026 1.033 1.030
5-yr avg	Indemnity	Losses	1.044	Medical L	_osses	1.018	Total Lo	osses	1.031
AY 2004 2005 2006 2007 2008 2-yr avg 3-yr avg 4-yr avg 5-yr avg	5th 349,043,628 367,033,626 368,043,777 392,272,020 411,519,873	6th 362,154,742 378,941,653 382,835,271 402,863,734 419,388,561	Dev't 1.038 1.032 1.040 1.027 1.019 1.023 1.029 1.030 1.031	5th 275,887,092 340,713,824 317,433,048 354,728,999 343,361,384	6th 281,004,815 352,260,097 328,056,252 362,082,860 346,657,093	Dev't 1.019 1.034 1.033 1.021 1.010 1.016 1.021 1.025 1.023	5th 624,930,720 707,747,450 685,476,825 747,001,019 754,881,257	6th 643,159,557 731,201,750 710,891,523 764,946,594 766,045,654	Dev't 1.029 1.033 1.037 1.024 1.015 1.020 1.025 1.027 1.028
5-yı avg	Indemnity	Losses	1.031	Medical L	_osses	1.023	Total Lo	osses	1.020
AY 2003 2004 2005 2006 2007 2-yr avg 3-yr avg 4-yr avg 5-yr avg	6th 331,327,926 359,060,779 378,941,653 372,639,324 401,703,477	7th 336,491,611 363,092,079 387,017,498 378,127,691 406,832,622	Dev't 1.016 1.011 1.021 1.015 1.013 1.014 1.016 1.015 1.015	6th 271,818,077 278,458,681 337,946,385 318,744,007 360,826,407	7th 272,205,163 283,493,924 344,186,820 319,814,017 361,448,741	Dev't 1.001 1.018 1.018 1.003 1.002 1.003 1.008 1.010 1.008	6th 603,146,003 637,519,460 716,888,038 691,383,331 762,529,884	7th 608,696,774 646,586,003 731,204,318 697,941,708 768,281,363	Dev't 1.009 1.014 1.020 1.009 1.008 1.009 1.012 1.013 1.012

## Accident Year Development Factors, Continued

	Indemnity	Losses		Medical L	_osses		Total Lo	sses	
AY 2002 2003 2004 2005 2006 2-yr avg 3-yr avg 4-yr avg	7th 308,697,056 334,151,422 362,351,138 376,930,827 374,931,231	8th 310,961,714 338,649,305 365,572,313 379,238,378 378,941,489	Dev't 1.007 1.013 1.009 1.006 1.011 1.009 1.009	7th 236,009,853 270,777,747 283,065,518 348,075,243 317,101,918	8th 235,686,487 278,794,888 288,513,203 354,090,307 320,402,198	Dev't 0.999 1.030 1.019 1.017 1.010 1.014 1.015 1.019	7th 544,706,909 604,929,169 645,416,656 725,006,070 692,033,149	8th 546,648,201 617,444,193 654,085,516 733,328,685 699,343,687	Dev't 1.004 1.021 1.013 1.011 1.011 1.011 1.012
5-yr avg	Indemnity	Losses	1.009	Medical L	osses	1.015	Total Lo	sses	1.012
AY 2001 2002 2003 2004 2005 2-yr avg 3-yr avg	8th 299,853,568 305,562,374 336,356,075 360,372,427 374,029,579	9th 302,102,142 306,745,453 340,311,610 362,239,823 376,112,699	Dev't 1.007 1.004 1.012 1.005 1.006 1.006 1.008	8th 227,342,167 231,733,620 277,452,702 285,171,087 350,642,234	9th 228,926,846 233,790,485 283,533,365 286,702,669 351,209,631	Dev't 1.007 1.009 1.022 1.005 1.002 1.004 1.010	8th 527,195,735 537,295,994 613,808,777 645,543,514 724,671,813	9th 531,028,988 540,535,938 623,844,975 648,942,492 727,322,330	Dev't 1.007 1.006 1.016 1.005 1.004 1.005 1.008
4-yr avg 5-yr avg			1.007 1.007			1.010 1.009			1.008 1.008
, 0	Indemnity	Losses		Medical L			Total Lo		
AY 2000 2001 2002 2003 2004 2-yr avq	9th 293,182,252 292,492,995 303,656,228 336,634,333 356,975,800	10th 294,897,780 293,273,589 304,437,623 337,311,699 358,262,038	Dev't 1.006 1.003 1.003 1.002 1.004 1.003	9th 221,999,686 222,265,526 231,610,580 280,596,936 281,705,704	10th 221,576,135 226,524,269 232,485,622 280,876,202 280,216,219	Dev't 0.998 1.019 1.004 1.001 0.995 0.998	9th 515,181,938 514,758,521 535,266,808 617,231,269 638,681,504	10th 516,473,915 519,797,858 536,923,245 618,187,901 638,478,257	Dev't 1.003 1.010 1.003 1.002 1.000 1.001
3-yr avg 4-yr avg 5-yr avg	Indemnity		1.003 1.003 1.004	Medical I		1.000 1.005 1.003	Total Lo		1.002 1.004 1.004
AY 1999 2000 2001 2002 2003 2-yr avg 3-yr avg 4-yr avg	10th 288,912,381 286,779,759 292,801,982 295,522,372 329,811,942	11th 290,518,067 287,432,712 294,572,316 296,095,736 330,682,939	Dev't 1.006 1.002 1.006 1.002 1.003 1.003 1.004 1.003	10th 212,861,046 215,824,768 226,353,724 226,724,240 275,242,260	11th 218,235,320 215,562,400 233,101,409 227,222,120 276,266,230	Dev't 1.025 0.999 1.030 1.002 1.004 1.003 1.012 1.009	10th 501,773,427 502,604,527 519,155,706 522,246,612 605,054,202	11th 508,753,387 502,995,112 527,673,725 523,317,856 606,949,169	Dev't 1.014 1.001 1.016 1.002 1.003 1.003 1.007 1.006
5-yr avg	Indemnity	Losses	1.004	Medical L	_osses	1.012	Total Lo	osses	1.007
AY 1998 1999 2000 2001 2002 2-yr avg 3-yr avg 4-yr avg 5-yr avg	11th 242,020,978 279,468,315 287,284,170 287,827,369 293,981,540	12th 242,026,440 279,418,436 288,193,908 288,526,393 295,510,159	Dev't 1.000 1.000 1.003 1.002 1.005 1.004 1.003 1.003 1.003	11th 196,921,831 210,040,612 215,558,957 228,357,467 226,054,727	12th 198,814,127 211,160,559 216,479,132 230,757,109 232,102,218	Dev't 1.010 1.005 1.004 1.011 1.027 1.019 1.014 1.012 1.011	11th 438,942,809 489,508,927 502,843,127 516,184,836 520,036,267	12th 440,840,567 490,578,995 504,673,040 519,283,502 527,612,377	Dev't 1.004 1.002 1.004 1.006 1.015 1.011 1.008 1.007
, -	Indemnity	Losses		Medical L	_osses		Total Lo		
AY 1997 1998 1999 2000 2001 2-yr avg 3-yr avg 4-yr avg 5-yr avg	12th 163,758,191 232,164,532 278,872,815 283,028,672 281,596,441	13th 164,359,276 234,001,651 280,700,587 283,434,834 282,124,491	Dev't 1.004 1.008 1.007 1.001 1.002 1.002 1.003 1.005 1.004	12th 119,581,228 190,690,977 210,534,645 213,804,144 227,370,680	13th 120,929,710 193,029,433 211,954,319 213,972,728 227,296,097	Dev't 1.011 1.012 1.007 1.001 1.000 1.001 1.003 1.005 1.006	12th 283,339,419 422,855,509 489,407,460 496,832,816 508,967,121	13th 285,288,986 427,031,084 492,654,906 497,407,562 509,420,588	Dev't 1.007 1.010 1.007 1.001 1.001 1.001 1.003 1.005

## Accident Year Development Factors, Continued

	Indemnity	Losses		Medical L	osses		Total Lo	osses	
AY 1996 1997 1998 1999 2000 2-yr avg 3-yr avg	13th 140,941,710 158,136,278 233,646,133 277,993,183 280,793,094	14th 141,483,134 158,130,082 234,425,580 278,387,102 281,433,365	Dev't 1.004 1.000 1.003 1.001 1.002 1.002 1.002	13th 121,457,367 116,113,364 192,485,497 210,081,888 212,676,043	14th 121,457,228 117,236,937 190,751,664 210,867,858 213,659,637	Dev't 1.000 1.010 0.991 1.004 1.005 1.005	13th 262,399,077 274,249,642 426,131,630 488,075,071 493,469,137	14th 262,940,362 275,367,019 425,177,244 489,254,960 495,093,002	Dev't 1.002 1.004 0.998 1.002 1.003 1.003
4-yr avg 5-yr avg			1.002 1.002			1.003 1.002			1.002 1.002
5-yı avy	Indemnity	Losses	1.002	Medical L	osses	1.002	Total Lo	osses	1.002
<u>AY</u>	<u>14th</u>	<u>15th</u>	Dev't	<u>14th</u>	<u>15th</u>	Dev't	<u>14th</u>	<u>15th</u>	Dev't
1995 1996	122,708,826 137,792,046	123,280,732 137,814,469	1.005 1.000	105,694,600 116,829,138	106,710,162 116,267,753	1.010 0.995	228,403,426 254,621,184	229,990,894 254,082,222	1.007 0.998
1997	157,395,631	157,319,293	1.000	116,841,694	117,238,541	1.003	274,237,325	274,557,834	1.001
1998	231,649,964	232,175,704	1.002	189,213,221	191,641,616	1.013	420,863,185	423,817,320	1.007
1999 2-yr avg	277,016,112	277,689,161	1.002 1.002	209,947,234	212,790,346	1.014 1.014	486,963,346	490,479,507	1.007 1.007
3-yr avg			1.002			1.014			1.007
4-yr avg			1.001			1.006			1.003
5-yr avg	la damanita		1.002	Madiaall		1.007	Totalla		1.004
AY	Indemnity 15th	16th	Dev't	Medical L 15th	.osses 16th	Dev't	Total Lo 15th	16th	Dev't
1 <u>99</u> 4	137,458,547	137,496,687	1.000	118,269,787	118,804,766	1.005	255,728,334	256,301,453	1.002
1995	120,272,992	120,494,125	1.002	103,738,427	105,091,916	1.013	224,011,419	225,586,041	1.007
1996 1997	137,471,512 154,738,567	137,447,793 154,810,411	1.000 1.000	116,084,808 115,968,914	116,055,188 115,942,160	1.000 1.000	253,556,320 270,707,481	253,502,981 270,752,571	1.000 1.000
1998	231,913,785	232,207,733	1.001	191,493,004	190,066,568	0.993	423,406,789	422,274,301	0.997
2-yr avg			1.001			0.997			0.999
3-yr avg 4-yr avg			1.000 1.001			0.998 1.002			0.999 1.001
5-yr avg			1.001			1.002			1.001
A > /	Indemnity		Б. и	Medical L		Б. "	Total Lo		Б. 11
<u>AY</u> 1993	<u>16th</u> 159,930,643	<u>17th</u> 159,613,313	<u>Dev't</u> 0.998	<u>16th</u> 153,202,952	<u>17th</u> 147,263,521	<u>Dev't</u> 0.961	<u>16th</u> 313,133,595	<u>17th</u> 306,876,834	<u>Dev't</u> 0.980
1994	135,799,255	135,201,402	0.996	117,359,678	116,120,040	0.989	253,158,933	251,321,442	0.993
1995	120,459,080	120,550,242	1.001	105,072,195	106,502,388	1.014	225,531,275	227,052,630	1.007
1996 1997	136,714,442 154,141,356	136,912,741 154,303,666	1.001 1.001	115,435,278 115,536,884	115,327,970 115,571,969	0.999 1.000	252,149,720 269,678,240	252,240,711 269,875,635	1.000 1.001
2-yr avg	, ,	, ,	1.001	, ,	,	1.000	,		1.001
3-yr avg			1.001			1.004			1.003
4-yr avg 5-yr avg			1.000 0.999			1.001 0.993			1.000 0.996
- ) 3	Indemnity	Losses		Medical L	osses		Total Lo	osses	
<u>AY</u>	<u>17th</u>	<u>18th</u>	Dev't	<u>17th</u>	18th	Dev't	<u>17th</u>	18th	Dev't
1992 1993	207,952,767 158,864,927	208,154,892 159,426,243	1.001 1.004	178,986,050 147,105,440	180,750,189 147,141,082	1.010 1.000	386,938,817 305,970,367	388,905,081 306,567,325	1.005 1.002
1994	135,198,351	135,329,075	1.001	116,119,350	116,010,007	0.999	251,317,701	251,339,082	1.000
1995	120,478,312	120,699,886	1.002	106,405,721	106,495,732	1.001	226,884,033	227,195,618	1.001
1996 2-yr avg	136,912,741	136,758,314	0.999 1.001	115,327,970	115,595,898	1.002 1.002	252,240,711	252,354,212	1.000 1.001
3-yr avg			1.001			1.001			1.000
4-yr avg			1.002			1.001			1.001
5-yr avg	Indemnity	Losses	1.001	Medical L	osses	1.002	Total Lo	nsses	1.002
<u>AY</u>	18th	19th	Dev't	18th	19th	Dev't	18th	19th	Dev't
1991	256,723,768	257,052,011	1.001	231,689,814	231,502,575	0.999	488,413,582	488,554,586	1.000
1992 1993	207,895,803 159,426,243	208,321,214 159,303,162	1.002 0.999	180,731,368 147,141,082	181,974,361 147,469,342	1.007 1.002	388,627,171 306,567,325	390,295,575 306,772,504	1.004 1.001
1993	135,337,618	135,112,167	0.998	116,036,640	115,223,062	0.993	251,374,258	250,335,229	0.996
1995	120,699,886	120,770,135	1.001	106,495,732	106,721,608	1.002	227,195,618	227,491,743	1.001
2-yr avg 3-yr avg			1.000 0.999			0.998 0.999			0.999 0.999
4-yr avg			1.000			1.001			1.001
5-yr avg			1.000			1.001			1.000

#### <u>Item</u>

3(c) The filer shall provide for each of the loss amounts in Sub-item (3)(b) of this Rule, paid claim counts, incurred claim counts, and outstanding claim counts.

#### Response

The requested claim count data are not regularly collected through the statistical plan. Incurred claim counts are available from NCCI's financial calls and are attached as Exhibit 3(c), pages 1 and 2.

The requested paid and outstanding claim count data are attached as Exhibit 3(c), page 3. The source of this data is a special North Carolina Financial Call to which not all large companies have responded. Caution should be used in interpreting the data shown on these exhibits. For instance, the data, as it is shown, cannot be used to make a determination on the relative frequency of claims—the data must first be developed to an ultimate basis. In addition, consideration would have to be given to matching companies, shifts in premium and loss volume and any differences in reporting methods by company. This data does not correspond to the loss amounts in the response to Item 3(b) and has not been used in any loss cost level calculations.

### North Carolina - Policy Year Claim Counts for Matching Companies

Policy <u>Year</u> 1995	1st <u>Report</u> xxx	2nd Report xxx	3rd Report xxx	4th Report xxx	5th Report xxx	6th Report xxx	7th Report xxx	8th Report xxx	9th Report xxx	10th Report xxx	11th Report xxx	12th Report xxx	13th Report xxx	14th Report xxx	15th Report xxx	16th Report xxx	17th <u>Report</u> 10,168	18th <u>Report</u> 10,170
1995 1996	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	xxx xxx	10,164 10,760	10,168 10,764	XXX XXX
1995	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	10,183	10,182	xxx	xxx
1996 1997	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	10,758 11,381	10,760 11,387	XXX	XXX
				XXX	XXX	XXX	XXX	XXX	XXX		XXX	XXX	XXX	XXX			XXX	
1995 1996	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	8,663 10,828	8,671 10,829	XXX	XXX	XXX
1997	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX	11,407	11,381	XXX	XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,455	13,457	XXX	XXX	XXX
1995 1996	XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX XXX	XXX	XXX	10,323 9,214	10,326 9,211	XXX	XXX	XXX	XXX
1997	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,544	11,563	XXX	XXX	XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,470	13,475	XXX	XXX	XXX	XXX
1999	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,332	13,335	XXX	XXX	XXX	XXX
1996 1997	XXX	XXX	XXX	xxx xxx	XXX	XXX	xxx xxx	XXX	XXX	XXX	XXX	11,054 10,073	11,057 10,077	XXX	XXX	XXX	XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,604	13,612	XXX	XXX	XXX	XXX	XXX
1999 2000	xxx xxx	XXX	XXX	13,391 12,173	13,394 12,183	XXX	XXX	XXX	XXX	XXX								
1997			XXX		12,027	12,173		XXX	XXX	XXX	XXX							
1998	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	12,027	12,028	XXX	XXX	XXX	XXX	XXX	XXX
1999	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,594	13,617	XXX	XXX	XXX	XXX	XXX	XXX
2000 2001	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	12,276 10,932	12,282 10,944	XXX	XXX	XXX	XXX	XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	14,034	14,046	xxx	xxx	XXX	XXX	XXX	xxx	XXX
1999	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	12,288	12,286	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2000 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	12,459 11,082	12,468	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2001	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	11,062	11,092 11,399	XXX	XXX	XXX	XXX	XXX	XXX	XXX
1999	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	13,999	14,001	xxx	xxx						
2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,103	11,105	XXX	XXX						
2001 2002	XXX XXX	XXX	XXX XXX	XXX XXX	XXX	XXX	XXX XXX	XXX	11,354 11,487	11,351 11,488	XXX	XXX						
2003	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	12,078	12,083	xxx	xxx						
2000	xxx	xxx	xxx	xxx	xxx	xxx	xxx	12,649	12,661	xxx	xxx							
2001 2002	XXX	XXX	XXX	XXX	XXX	XXX	xxx xxx	10,431 11,632	10,433 11,632	XXX	XXX							
2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	12,321	12,324	XXX	XXX							
2004	xxx	XXX	XXX	XXX	XXX	XXX	XXX	12,264	12,264	XXX	XXX							
2001 2002	XXX	XXX	XXX	XXX	XXX	XXX	11,420 10,704	11,431 10,721	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2002	XXX	XXX	XXX	XXX	XXX	XXX	12,464	12,467	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2004	XXX	XXX	XXX	XXX	XXX	XXX	12,497	12,490	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2005	XXX	XXX	XXX	XXX	XXX	XXX	12,275	12,274	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2002 2003	XXX	XXX	XXX	XXX	XXX	11,581 11,401	11,579 11,429	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2004	xxx	xxx	xxx	xxx	xxx	12,780	12,780	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx
2005 2006	XXX XXX	XXX	XXX	XXX	XXX	12,436 12,427	12,430 12,430	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2003	XXX	xxx	XXX	XXX	12,337	12,334	xxx	XXX	XXX	xxx	XXX	XXX	xxx	XXX	XXX	XXX	XXX	XXX
2004	XXX	XXX	XXX	XXX	11,507	11,516	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2005 2006	xxx xxx	XXX	XXX	XXX	12,759 12,524	12,753 12,524	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2007	XXX	XXX	XXX	XXX	13,157	13,146	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2004	xxx	xxx	xxx	12,628	12,636	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx
2005	XXX	XXX	XXX	11,487	11,501	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2006 2007	XXX	XXX	XXX	12,733 13,191	12,749 13,197	XXX	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2008	XXX	XXX	XXX	11,770	11,788	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	xxx	XXX
2005	xxx	xxx	12,683	12,716	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx
2006 2007	XXX	XXX	11,423 13,133	11,442 13,182	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX XXX	XXX XXX	XXX	XXX
2008	XXX	XXX	11,765	11,789	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2009	xxx	xxx	11,004	11,012	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX
2006	XXX	12,648	12,660	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX						
2007 2008	XXX XXX	11,796 11,623	11,853 11,731	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2009	XXX	10,892	11,004	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx						
2010	XXX	11,190	11,256	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX						
2007 2008	12,552 10,413	12,902 10,672	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX							
2009	10,430	10,874	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX							
2010	10,735	11,190	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX							
2011	10,990	11,437	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX							

### North Carolina - Accident Year Claim Counts for Matching Companies

												5						
Accident Year	1st <u>Report</u>	2nd Report	3rd Report	4th Report	5th Report	6th Report	7th Report	8th <u>Report</u>	9th Report	10th Report	11th Report	12th Report	13th Report	14th Report	15th Report	16th Report	17th Report	18th Report
1995 1996	XXX XXX	XXX XXX	XXX	XXX XXX	XXX XXX	XXX XXX	XXX XXX	XXX XXX	XXX	XXX XXX	10,499 10,499	10,505 10,503						
1995	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	10,507	10,510	XXX
1996 1997	XXX	XXX	XXX	XXX	XXX XXX	XXX XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX XXX	XXX	10,497 11,310	10,499 11,313	XXX
1995	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	8,799	8,801	XXX	XXX
1996	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	10,534	10,534	XXX	XXX
1997 1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,310 13,321	11,310 13,328	XXX	XXX
1995	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	10,573	10,579	xxx	xxx	XXX
1996 1997	XXX	XXX	XXX	XXX XXX	XXX	XXX	xxx xxx	XXX	XXX	XXX	XXX	XXX	XXX	8,886 11,447	8,888 11,458	XXX	XXX	XXX
1998	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,331	13,335	XXX	XXX	XXX
1999 1996	xxx	XXX	XXX	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX	xxx 10,732	13,607 10,737	13,608 xxx	xxx	xxx	XXX
1997	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	9,921	9,918	XXX	XXX	xxx	XXX
1998 1999	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,502 13,641	13,511 13,648	XXX XXX	XXX	XXX	XXX
2000	XXX	xxx	xxx	xxx	xxx	xxx	xxx	XXX	xxx	xxx	xxx	XXX	12,926	12,933	xxx	xxx	xxx	XXX
1997 1998	XXX	XXX	XXX	XXX	XXX XXX	xxx xxx	XXX	XXX	XXX	xxx xxx	XXX	11,786 12,111	11,781 12,120	xxx xxx	XXX	XXX	XXX	XXX
1999	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,758	13,772	XXX	XXX	XXX	XXX	XXX
2000 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	13,023 10,742	13,023 10,748	XXX	XXX	XXX	XXX	XXX
1998	XXX	xxx	xxx	xxx	xxx	xxx	xxx	XXX	xxx	xxx	14,006	14,008	xxx	xxx	xxx	xxx	xxx	XXX
1999 2000	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	12,443 13,224	12,445 13,243	XXX	XXX	XXX	XXX	XXX	XXX
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	10,866	10,872	XXX	XXX	XXX	XXX	XXX	XXX
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,188	11,194	XXX	XXX	XXX	XXX	XXX	XXX
1999 2000	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX	XXX	14,203 11,793	14,213 11,796	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX
2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,118	11,117	XXX						
2002 2003	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	11,318 11,540	11,314 11,546	XXX						
2000	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	13,455	13,463	xxx							
2001 2002	XXX	XXX	XXX	XXX XXX	XXX	XXX	xxx xxx	XXX	10,299 11,552	10,302 11,552	XXX	XXX	XXX	XXX	xxx xxx	XXX	XXX	XXX
2003	XXX	xxx	XXX	XXX	xxx	xxx	XXX	xxx	11,779	11,789	XXX							
2004 2001	XXX	XXX	XXX	XXX	XXX	XXX	XXX	xxx 11,197	12,475 11,203	12,475	XXX							
2002	XXX	XXX	XXX	XXX	XXX	XXX	XXX	10,631	10,641	XXX								
2003 2004	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	11,908 12,693	11,913 12,688	XXX XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX XXX	XXX	XXX
2005	xxx	xxx	XXX	XXX	xxx	xxx	xxx	12,316	12,316	xxx								
2002 2003	XXX	xxx xxx	XXX	XXX	XXX XXX	XXX XXX	11,608 10,968	11,616 10,984	XXX	xxx xxx	XXX XXX	xxx xxx	xxx xxx	xxx xxx	XXX	XXX	XXX	XXX
2004	XXX	XXX	XXX	XXX	XXX	XXX	12,895	12,895	XXX									
2005 2006	XXX	XXX	XXX	XXX	XXX	XXX	12,486 12,092	12,474 12,101	XXX									
2003	XXX	xxx	xxx	xxx	xxx	11,798	11,799	XXX	xxx	xxx	xxx	XXX	xxx	xxx	xxx	xxx	xxx	XXX
2004 2005	XXX	XXX	XXX	XXX	XXX XXX	11,667 12,789	11,690 12,791	XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX
2006	XXX	XXX	XXX	XXX	XXX	12,204	12,205	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2007	XXX	XXX	XXX	XXX	XXX	12,954	12,951	XXX	xxx	XXX	XXX	XXX	XXX	XXX	xxx	XXX	xxx	XXX
2004 2005	XXX	XXX	XXX	XXX XXX	12,751 11,525	12,753 11,538	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2006 2007	XXX	XXX	XXX	XXX	12,511 13,016	12,519 13.019	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2008	XXX	XXX	XXX	XXX	12,692	12,680	XXX	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX	XXX	XXX	xxx
2005	XXX	xxx	xxx	12,669	12,690	xxx	xxx	XXX	xxx	xxx	xxx	XXX	xxx	xxx	xxx	xxx	xxx	XXX
2006 2007	XXX	XXX	XXX	11,273 13,056	11,271 13,078	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX	XXX
2008	XXX	XXX	XXX	12,682	12,693	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2009 2006	xxx	xxx	xxx 12,456	10,901 12,482	10,911 xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX	xxx	xxx	xxx	xxx	xxx	xxx
2007	XXX	xxx	11,642	11,709	xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX	XXX	xxx	xxx	xxx	xxx	XXX
2008 2009	XXX	XXX	12,574 10,872	12,650 10,918	XXX	XXX	XXX XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2010	xxx	xxx	11,297	11,318	xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX	xxx	xxx	xxx	xxx	XXX
2007 2008	XXX	12,722 11,336	12,830 11,442	XXX	XXX XXX	XXX	XXX	XXX	XXX	XXX XXX	XXX	XXX XXX	XXX	xxx xxx	XXX	XXX XXX	XXX	XXX
2009	XXX	10,659	10,843	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2010 2011	XXX	11,064 11,125	11,297 11,315	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2008	11,087	12,293	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2009 2010	8,836 9,658	9,861 11,088	XXX	XXX XXX	XXX XXX	XXX XXX	XXX XXX	XXX XXX	xxx xxx	XXX XXX	XXX XXX	XXX	XXX XXX	XXX	XXX XXX	XXX	xxx xxx	XXX
2011	9,754	11,125	XXX	XXX	xxx	xxx	XXX	xxx	xxx	xxx	xxx	XXX	XXX	XXX	xxx	xxx	XXX	XXX
2012	9,649	10,947	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# North Carolina Open and Closed Claim Count Data\*

# **Policy Year**

	Paid (Cl	osed) Claim C	Counts	Outstandin	g (Open) Clai	m Counts	<b>Total Claim Counts</b>				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)		
Policy		Medical Indemnity Only Total			Medical		Medical				
Year	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>		
2008	11,433	36,666	48,099	365	81	446	11,798	36,747	48,545		
2009	10,421	34,613	45,034	581	82	663	11,002	34,695	45,697		
2010	10,184	35,637	45,821	1,070	232	1,302	11,254	35,869	47,123		
2011	9,199	35,120	44,319	2,247	464	2,711	11,446	35,584	47,030		
2012	5,335	31,013	36,348	5,071	2,367	7,438	10,406	33,380	43,786		

## **Accident Year**

	Paid (CI	osed) Claim C	Counts	Outstandin	g (Open) Clai	m Counts	<b>Total Claim Counts</b>				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)		
Accident		Medical			Medical		Medical				
<u>Year</u>	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>	<u>Indemnity</u>	<u>Only</u>	<u>Total</u>		
2009	10,473	33,665	44,138	446	57	503	10,919	33,722	44,641		
2010	10,479	35,514	45,993	829	182	1,011	11,308	35,696	47,004		
2011	9,842	35,714	45,556	1,482	328	1,810	11,324	36,042	47,366		
2012	7,474	33,733	41,207	3,484	885	4,369	10,958	34,618	45,576		
2013	2,286	22,523	24,809	7,008	8,190	15,198	9,294	30,713	40,007		

<sup>\*</sup> Claim counts are not developed to an ultimate basis. For guidelines on the interpretation of this data, please see the response to Item 3(c). PY and AY data is valued as of 12/31/13.

#### <u>Item</u>

- 3(d) The filer shall provide at least the latest ten available policy years of the incurred loss data described in Sub-items (3)(d)(i) through (ii) of this Rule from the Unit Statistical Plan for matching policies for all pairs of successive evaluation dates. The filer shall also provide the corresponding loss development factors and five-year average factors derivable from the data.
  - (i) Losses separated into indemnity and medical portions, as well as combined data:
  - (ii) Losses separated into deaths, permanent totals, major permanent partials, minor permanent partials, temporary totals, and medicals only.

#### Response

See attached Exhibit 3(d) for the available incurred loss data from the Workers Compensation Statistical Plan.

#### NORTH CAROLINA

## WORKERS COMPENSATION STATISTICAL PLAN DATA

Injury Type: Fatal

		Indem	nity					Medi	cal			Combined (Indemnity + Medical)					
Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	9,286,523	9,842,704	10,431,678	10,622,571	10,807,154	2002	1,334,320	1,081,268	1,097,533	1,773,111	1,762,231	2002	10,620,843	10,923,972	11,529,211	12,395,682	12,569,385
2003	11,665,869	13,008,449	13,017,036	12,585,151	12,981,071	2003	2,123,457	1,620,839	1,200,682	1,231,959	1,185,547	2003	13,789,326	14,629,288	14,217,718	13,817,110	14,166,618
2004	12,796,793	13,298,334	13,293,311	13,893,291	14,440,059	2004	5,970,597	5,819,177	5,578,854	5,700,957	6,055,384	2004	18,767,390	19,117,511	18,872,165	19,594,248	20,495,443
2005	11,287,279	12,762,514	13,733,918	13,975,406	14,190,729	2005	2,094,269	3,169,190	4,248,825	4,240,027	4,238,277	2005	13,381,548	15,931,704	17,982,743	18,215,433	18,429,006
2006	11,238,478	12,766,150	13,171,985	13,928,455	14,349,428	2006	1,650,365	1,512,626	1,445,196	1,471,424	1,576,870	2006	12,888,843	14,278,776	14,617,181	15,399,879	15,926,298
2007	10,315,780	10,394,407	11,336,640	11,516,748	11,212,846	2007	2,061,258	1,160,156	1,177,272	1,259,337	1,294,832	2007	12,377,038	11,554,563	12,513,912	12,776,085	12,507,678
2008	7,491,880	8,903,682	9,496,409	9,480,524		2008	2,457,440	2,018,123	4,481,060	4,480,736		2008	9,949,320	10,921,805	13,977,469	13,961,260	
2009	9,327,328	10,583,227	10,541,018			2009	3,258,614	2,992,967	2,908,326			2009	12,585,942	13,576,194	13,449,344		
2010	12,060,540	12,225,618				2010	1,190,027	1,066,305				2010	13,250,567	13,291,923			
2011	12,711,277					2011	793,117					2011	13,504,394				
Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th	
2002	1.060	1.060	1.018	1.017		2002	0.810	1.015	1.616	0.994		2002	1.029	1.055	1.075	1.014	
2003	1.115	1.001	0.967	1.031		2003	0.763	0.741	1.026	0.962		2003	1.061	0.972	0.972	1.025	
2004	1.039	1.000	1.045	1.039		2004	0.975	0.959	1.022	1.062		2004	1.019	0.987	1.038	1.046	
2005	1.131	1.076	1.018	1.015		2005	1.513	1.341	0.998	1.000		2005	1.191	1.129	1.013	1.012	
2006	1.136	1.032	1.057	1.030		2006	0.917	0.955	1.018	1.072		2006	1.108	1.024	1.054	1.034	
2007	1.008	1.091	1.016	0.974		2007	0.563	1.015	1.070	1.028		2007	0.934	1.083	1.021	0.979	
2008	1.188	1.067	0.998			2008	0.821	2.220	1.000			2008	1.098	1.280	0.999		
2009	1.135	0.996				2009	0.918	0.972				2009	1.079	0.991			
2010	1.014					2010	0.896					2010	1.003				
5-yr Avg	1.096	1.052	1.027	1.018		5-yr Avg	0.823	1.301	1.022	1.025		5-yr Avg	1.044	1.101	1.025	1.019	

Injury Type: Permanent Total

				Medi	cal			Combined (Indemnity + Medical)									
Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	5,655,331	9,231,734	16,068,851	26,155,225	27,140,340	2002	22,035,033	27,272,468	31,312,248	43,982,463	43,822,744	2002	27,690,364	36,504,202	47,381,099	70,137,688	70,963,084
2003	4,506,033	6,455,115	13,322,172	19,107,181	21,807,043	2003	15,382,222	18,004,351	27,438,616	36,698,839	35,399,042	2003	19,888,255	24,459,466	40,760,788	55,806,020	57,206,085
2004	4,143,686	7,834,958	12,631,518	17,108,446	18,559,829	2004	12,805,359	37,207,662	40,468,489	47,278,530	48,662,778	2004	16,949,045	45,042,620	53,100,007	64,386,976	67,222,607
2005	7,388,505	11,837,760	15,141,885	17,820,272	22,937,635	2005	35,479,896	48,239,805	41,307,932	46,071,261	54,984,336	2005	42,868,401	60,077,565	56,449,817	63,891,533	77,921,971
2006	4,977,419	7,515,043	12,277,838	21,197,286	26,980,460	2006	25,914,257	28,191,048	37,279,529	32,373,007	46,479,145	2006	30,891,676	35,706,091	49,557,367	53,570,293	73,459,605
2007	5,082,868	8,358,225	12,025,212	17,221,298	19,879,467	2007	20,548,638	37,922,396	40,996,557	57,304,995	59,585,797	2007	25,631,506	46,280,621	53,021,769	74,526,293	79,465,264
2008	5,095,314	8,500,795	10,388,994	15,618,666		2008	26,235,004	36,285,679	25,418,525	27,910,216		2008	31,330,318	44,786,474	35,807,519	43,528,882	
2009	2,808,071	7,061,297	11,242,536			2009	14,306,794	20,913,310	25,603,738			2009	17,114,865	27,974,607	36,846,274		
2010	3,328,121	5,207,404				2010	14,060,581	18,428,516				2010	17,388,702	23,635,920			
2011	3,729,687					2011	29,120,119					2011	32,849,806				
Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th	
2002	1.632	1.741	1.628	1.038		2002	1.238	1.148	1.405	0.996		2002	1.318	1.298	1.480	1.012	
2003	1.433	2.064	1.434	1.141		2003	1.170	1.524	1.337	0.965		2003	1.230	1.666	1.369	1.025	
2004	1.891	1.612	1.354	1.085		2004	2.906	1.088	1.168	1.029		2004	2.658	1.179	1.213	1.044	
2005	1.602	1.279	1.177	1.287		2005	1.360	0.856	1.115	1.193		2005	1.401	0.940	1.132	1.220	
2006	1.510	1.634	1.726	1.273		2006	1.088	1.322	0.868	1.436		2006	1.156	1.388	1.081	1.371	
2007	1.644	1.439	1.432	1.154		2007	1.845	1.081	1.398	1.040		2007	1.806	1.146	1.406	1.066	
2008	1.668	1.222	1.503			2008	1.383	0.701	1.098			2008	1.429	0.800	1.216		
2009	2.515	1.592				2009	1.462	1.224				2009	1.635	1.317			
2010	1.565					2010	1.311					2010	1.359				
5-yr Avg	1.780	1.433	1.438	1.188		5-yr Avg	1.418	1.037	1.129	1.133		5-yr Avg	1.477	1.118	1.210	1.145	

#### NORTH CAROLINA

#### WORKERS COMPENSATION STATISTICAL PLAN DATA

Injury Type: Permanent Partial

		Inden	nnity					Med	ical			Combined (Indemnity + Medical)					
Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report		Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002		210,185,046	276,216,412	309,945,326	330,510,840	2002	120,258,077	165,860,291	189,750,918			2002	242,677,256	376,045,337	465,967,330	506,555,789	536,997,621
2003	-,,	,,	- ,- ,-		, -,-	2003	- ,,	, ,	215,631,397	.,	, , .	2003	285,990,802	,,	538,603,419	584,197,668	614,249,740
2004	167,268,496	295,100,638	366,416,143	402,160,284	417,224,487	2004	170,564,436	235,944,621	254,399,189	265,631,689	274,176,919	2004	337,832,932		620,815,332	667,791,973	691,401,406
2005	171,374,649	307,814,169	374,691,020	412,795,452	428,950,812	2005	172,408,875	244,658,295	267,535,119	280,373,044	286,564,931	2005	343,783,524	552,472,464	642,226,139	693,168,496	715,515,743
2006	175,503,686	310,734,939	381,118,540	417,797,421	435,771,026	2006	180,277,023	257,762,688	285,819,769	296,535,225	302,219,785	2006	355,780,709	568,497,627	666,938,309	714,332,646	737,990,811
2007	182,764,876	336,691,244	413,330,825	446,200,909	466,430,912	2007	188,325,249	260,928,959	290,265,509	306,497,802	321,199,310	2007	371,090,125	597,620,203	703,596,334	752,698,711	787,630,222
2008	174,358,628	316,576,983	383,086,147	421,648,914		2008	177,834,308	257,621,726	283,675,325	297,453,704		2008	352,192,936	574,198,709	666,761,472	719,102,618	
2009	162,506,225	309,379,739	374,579,160			2009	164,680,716	251,966,796	275,921,896			2009	327,186,941	561,346,535	650,501,056		
2010	153,508,858	308,122,802				2010	161,102,094	256,968,379				2010	314,610,952	565,091,181			
2011	160,594,928					2011	165,023,194					2011	325,618,122				
Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th	
2002	1.717	1.314	1.122	1.066		2002	1.379	1.144	1.036	1.050		2002	1.550	1.239	1.087	1.060	
2003	1.740	1.246	1.110	1.055		2003	1.435	1.097	1.047	1.046		2003	1.594	1.182	1.085	1.051	
2004	1.764	1.242	1.098	1.037		2004	1.383	1.078	1.044	1.032		2004	1.572	1.169	1.076	1.035	
2005	1.796	1.217	1.102	1.039		2005	1.419	1.094	1.048	1.022		2005	1.607	1.162	1.079	1.032	
2006	1.771	1.227	1.096	1.043		2006	1.430	1.109	1.037	1.019		2006	1.598	1.173	1.071	1.033	
2007	1.842	1.228	1.080	1.045		2007	1.386	1.112	1.056	1.048		2007	1.610	1.177	1.070	1.046	
2008	1.816	1.210	1.101			2008	1.449	1.101	1.049			2008	1.630	1.161	1.079		
2009	1.904	1.211				2009	1.530	1.095				2009	1.716	1.159			
2010	2.007					2010	1.595					2010	1.796				
5-yr Avg	1.868	1.219	1.095	1.044		5-yr Avg	1.478	1.102	1.047	1.033		5-yr Avg	1.670	1.166	1.075	1.039	

Injury Type: Temporary Total

Indemnity								Med	ical			Combined (Indemnity + Medical)					
Policy Year 2002 2003 2004 2005 2006 2007	1st Report 135,892,419 139,469,626 128,975,400 131,991,923 138,561,455 147,202,674	2nd Report 163,417,462 148,224,731 122,311,431 128,717,439 132,662,661 146,983,270	3rd Report 171,201,792 153,064,420 127,625,477 135,609,869 145,820,742 155,495,783	4th Report 165,805,968 156,628,189 131,283,183 138,165,811 147,400,441 160,595,202	<u>5th Report</u> 164,558,800 158,216,486 133,350,027 140,828,157 147,627,193 159,782,900	Policy Year 2002 2003 2004 2005 2006 2007	166,375,094 168,059,995 173,551,053	2nd Report 151,000,126 137,465,597 122,874,930 124,276,496 133,083,796 142,489,656	3rd Report 140,004,629 127,617,130 115,239,271 120,486,592 130,280,031 135,833,485	113,641,850 118,153,125 129,750,734	5th Report 126,748,153 121,901,317 113,425,101 119,015,282 125,050,445 134,929,667	Policy Year 2002 2003 2004 2005 2006 2007	295,350,494 300,051,918 312,112,508	285,690,328 245,186,361 252,993,935 265,746,457	3rd Report 311,206,421 280,681,550 242,864,748 256,096,461 276,100,773 291,329,268	4th Report 293,242,206 280,653,704 244,925,033 256,318,936 277,151,175 297,739,755	5th Report 291,306,953 280,117,803 246,775,128 259,843,439 272,677,638 294,712,567
2008 2009 2010 2011	142,487,958 149,768,478 154,277,019 157,947,526	144,472,204 141,350,303 144,770,678		156,299,057	139,762,900	2007 2008 2009 2010 2011	178,655,696 182,755,154	135,044,015	130,417,923	127,672,017	134,323,007	2008 2009 2010 2011		279,516,219 271,167,521	284,601,039 273,679,425	283,971,074	234,712,307
Policy Year 2002 2003 2004 2005 2006 2007 2008 2009 2010 5-yr Avg	1st to 2nd 1.203 1.063 0.948 0.975 0.995 0.999 1.014 0.944 0.938 0.970	2nd to 3rd 1.048 1.033 1.043 1.054 1.059 1.058 1.067 1.057	3rd to 4th 0.968 1.023 1.029 1.019 1.011 1.033 1.014	4th to 5th 0.992 1.010 1.016 1.019 1.002 0.995		Policy Year 2002 2003 2004 2005 2006 2007 2008 2009 2010 5-yr Avg	1st to 2nd 0.993 0.840 0.739 0.739 0.767 0.804 0.756 0.710 0.709	2nd to 3rd 0.927 0.928 0.938 0.970 0.979 0.953 0.966 0.957	3rd to 4th 0.910 0.972 0.986 0.981 0.996 1.010 0.979	4th to 5th 0.995 0.983 0.998 1.007 0.964 0.984		Policy Year 2002 2003 2004 2005 2006 2007 2008 2009 2010 5-yr Avq	1st to 2nd 1.092 0.943 0.830 0.843 0.851 0.892 0.870 0.815 0.812	2nd to 3rd 0.990 0.982 0.991 1.012 1.039 1.006 1.018 1.009	3rd to 4th 0.942 1.000 1.008 1.001 1.004 1.022 0.998	4th to 5th 0.993 0.998 1.008 1.014 0.984 0.990	

#### NORTH CAROLINA

#### WORKERS COMPENSATION STATISTICAL PLAN DATA

Injury Type: Medical Only

Indemnity						Medical					Combined (Indemnity + Medical)						
Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	0	0	0	0	0	2002	46,682,099	47,536,665	47,697,254	47,874,923	48,112,009	2002	46,682,099	47,536,665	47,697,254	47,874,923	48,112,009
2003	0	0	0	0	0	2003	49,173,878	50,139,893	50,345,292	50,431,374	50,544,026	2003	49,173,878	50,139,893	50,345,292	50,431,374	50,544,026
2004	0	0	0	0	0	2004	52,541,098	52,430,631	52,420,029	53,044,311	53,195,736	2004	52,541,098	52,430,631	52,420,029	53,044,311	53,195,736
2005	0	0	0	0	0	2005	55,150,572	55,397,704	55,727,395	55,982,331	56,090,233	2005	55,150,572	55,397,704	55,727,395	55,982,331	56,090,233
2006	0	0	0	0	0	2006	57,727,068	57,048,758	57,461,231	57,447,854	57,571,327	2006	57,727,068	57,048,758	57,461,231	57,447,854	57,571,327
2007	0	0	0	0	0	2007	60,919,406	59,161,631	59,165,754	59,151,811	59,482,142	2007	60,919,406	59,161,631	59,165,754	59,151,811	59,482,142
2008	0	0	0	0		2008	54,626,850	54,026,185	53,743,116	53,624,259		2008	54,626,850	54,026,185	53,743,116	53,624,259	
2009	0	0	0			2009	53,390,933	51,744,684	50,919,590			2009	53,390,933	51,744,684	50,919,590		
2010	0	0				2010	56,000,349	53,063,506				2010	56,000,349	53,063,506			
2011	0					2011	56,935,833					2011	56,935,833				
Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th	
2002			-			2002	1.018	1.003	1.004	1.005		2002	1.018	1.003	1.004	1.005	
2003	-	-	-	-		2003	1.020	1.004	1.002	1.002		2003	1.020	1.004	1.002	1.002	
2004	-	-	-	-		2004	0.998	1.000	1.012	1.003		2004	0.998	1.000	1.012	1.003	
2005	-	-	-	-		2005	1.004	1.006	1.005	1.002		2005	1.004	1.006	1.005	1.002	
2006	-	-	-	-		2006	0.988	1.007	1.000	1.002		2006	0.988	1.007	1.000	1.002	
2007	-	-	-	-		2007	0.971	1.000	1.000	1.006		2007	0.971	1.000	1.000	1.006	
2008	-	-	-			2008	0.989	0.995	0.998			2008	0.989	0.995	0.998		
2009	-	-				2009	0.969	0.984				2009	0.969	0.984			
2010	-					2010	0.948					2010	0.948				
5-yr Avg	-	-	-	-		5-yr Avg	0.973	0.998	1.003	1.003		5-yr Avg	0.973	0.998	1.003	1.003	

Injury Type: Total - All Injury Types

Indemnity						Medical					Combined (Indemnity + Medical)						
Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	273,253,452	392,676,946	473,918,733	512,529,090	533,017,134	2002	342,343,292	392,750,818	409,862,582	417,677,198	426,931,918	2002	615,596,744	785,427,764	883,781,315	930,206,288	959,949,052
2003	304,608,862	426,854,585	502,375,650	546,858,537	571,154,528	2003	367,317,098	403,827,570	422,233,117	438,047,339	445,129,744	2003	671,925,960	830,682,155	924,608,767	984,905,876	1,016,284,272
2004	313,184,375	438,545,361	519,966,449	564,445,204	583,574,402	2004	408,256,584	454,277,021	468,105,832	485,297,337	495,515,918	2004	721,440,959	892,822,382	988,072,281	1,049,742,541	1,079,090,320
2005	322,042,356	461,131,882	539,176,692	582,756,941	606,907,333	2005	433,193,607	475,741,490	489,305,863	504,819,788	520,893,059	2005	755,235,963	936,873,372	1,028,482,555	1,087,576,729	1,127,800,392
2006	330,281,038	463,678,793	552,389,105	600,323,603	624,728,107	2006	439,119,766	477,598,916	512,285,756	517,578,244	532,897,572	2006	769,400,804	941,277,709	1,064,674,861	1,117,901,847	1,157,625,679
2007	345,366,198	502,427,146	592,188,460	635,534,157	657,306,125	2007	449,096,311	501,662,798	527,438,577	561,358,498	576,491,748	2007	794,462,509	###########	1,119,627,037	1,196,892,655	1,233,797,873
2008	329,433,780	478,453,664	557,154,666	603,047,161		2008	439,809,298	484,995,728	497,735,949	511,140,932		2008	769,243,078	963,449,392	1,054,890,615	1,114,188,093	
2009	324,410,102	468,374,566	545,785,213			2009	418,392,211	457,434,975	479,610,476			2009	742,802,313	925,809,541	1,025,395,689		
2010	323,174,538	470,326,502				2010	423,722,261	465,256,496				2010	746,896,799	935,582,998			
2011	334,983,418					2011	457,285,170					2011	792,268,588				
Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th		Policy Year	1st to 2nd	2nd to 3rd	3rd to 4th	4th to 5th	
2002	1.437	1.207	1.081	1.040		2002	1.147	1.044	1.019	1.022		2002	1.276	1.125	1.053	1.032	
2002	1.401	1.177	1.089	1.044		2002	1.099	1.044	1.019	1.016		2002	1.236	1.113	1.065	1.032	
2004	1.400	1.186	1.086	1.034		2004	1.113	1.030	1.037	1.021		2004	1.238	1.107	1.062	1.028	
2005	1.432	1.169	1.080	1.041		2004	1.098	1.029	1.037	1.032		2005	1.241	1.098	1.057	1.028	
2006	1.404	1.191	1.087	1.041		2006	1.088	1.073	1.010	1.032		2006	1.223	1.131	1.050	1.036	
2007	1.455	1.179	1.073	1.034		2007	1.117	1.051	1.064	1.027		2007	1.264	1.115	1.069	1.031	
2008	1.452	1.164	1.082	1.00-1		2008	1.103	1.026	1.027	1.027		2008	1.252	1.095	1.056	1.001	
2009	1.444	1.165				2009	1.093	1.048				2009	1.246	1.108			
2010	1.455	1.100				2010	1.098	1.040				2010	1.253	1.100			
5-yr Avg	1.442	1.174	1.082	1.039		5-yr Avg	1.100	1.045	1.034	1.025		5-yr Avg	1.248	1.109	1.059	1.033	

<u>Item</u>

3(e) The filer shall provide for each of the loss amounts in Sub-item (3)(d) of this Rule the corresponding incurred claim counts and for each of the policy years in Sub-item (3)(d) of this Rule the aggregate earned exposures. Where small claims are reported in bulk, the filer shall provide such information as accurately as possible, given the imprecision inherent in such aggregate data.

#### Response

See attached Exhibit 3(e).

#### **NORTH CAROLINA**

### **WORKERS COMPENSATION STATISTICAL PLAN DATA**

#### Aggregate Earned Exposures By Policy Year

Policy Year	<u>Payroll</u>	Std Earned Premium
2002	74,483,548,764	1,470,448,478
2003	77,909,891,539	1,621,413,625
2004	83,406,300,133	1,748,740,972
2005	89,644,319,838	1,890,147,317
2006	95,872,992,723	2,065,391,947
2007	104,696,747,025	2,315,748,924
2008	102,704,715,185	2,187,866,236
2009	100,714,169,800	2,011,077,526
2010	104,643,703,815	1,930,680,901
2011	109,680,529,264	2,006,473,050

#### **Incurred Claim Counts By Injury Type**

Fatai	Permanent Total

Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	72	77	83	85	85	2002	22	34	54	80	87
2003	72	78	78	79	80	2003	26	35	57	70	78
2004	75	80	83	86	89	2004	29	36	47	61	66
2005	73	81	84	88	88	2005	30	44	49	59	69
2006	71	76	78	84	86	2006	18	26	38	52	68
2007	61	65	69	72	73	2007	17	26	34	48	59
2008	47	60	68	68		2008	16	27	33	47	
2009	52	63	64			2009	12	23	38		
2010	68	69				2010	11	19			
2011	62					2011	12				

#### Permanent Partial Temporary Total

Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report
2002	5,778	7,013	7,549	7,693	7,714	2002	13,536	12,801	12,261	12,101	12,090
2003	6,294	8,018	8,459	8,509	8,524	2003	13,736	12,317	11,960	11,925	11,930
2004	6,881	8,920	9,129	9,158	9,164	2004	12,703	11,235	11,177	11,132	11,159
2005	7,157	9,064	9,264	9,316	9,387	2005	12,831	11,392	11,319	11,308	11,237
2006	7,234	8,987	9,224	9,369	9,460	2006	12,345	11,049	10,956	10,828	10,746
2007	7,152	9,101	9,559	9,715	9,751	2007	12,458	11,124	10,829	10,740	10,709
2008	6,352	8,601	8,891	9,012		2008	11,356	9,724	9,599	9,530	
2009	5,820	8,460	8,749			2009	11,056	9,139	9,009		
2010	5,826	8,530				2010	11,464	9,507			
2011	6,091					2011	11,499				

#### Medical Only Total - All Injury Types

Policy Year	1st Report	2nd Report	3rd Report	4th Report	5th Report	Policy Year	<u>1st Report</u>	2nd Report	3rd Report	4th Report	5th Report	
2002	76,733	77,980	78,215	78,355	78,392	2002	96,141	97,905	98,162	98,314	98,368	
2003	75,496	76,603	76,775	76,834	76,831	2003	95,624	97,051	97,329	97,417	97,443	
2004	71,755	72,817	73,006	73,050	73,118	2004	91,443	93,088	93,442	93,487	93,596	
2005	73,258	74,188	74,294	74,347	74,399	2005	93,349	94,769	95,010	95,118	95,180	
2006	71,714	72,575	72,857	72,922	72,979	2006	91,382	92,713	93,153	93,255	93,339	
2007	71,996	72,766	72,879	72,950	72,953	2007	91,684	93,082	93,370	93,525	93,545	
2008	62,329	63,022	63,088	63,059		2008	80,100	81,434	81,679	81,716		
2009	58,648	59,098	59,158			2009	75,588	76,783	77,018			
2010	59,484	59,613				2010	76,853	77,738				
2011	58,733					2011	76,397					

# <u>Item</u>

3(f) The filer shall provide for each of the policy periods in Sub-items (3)(b) and (3)(d) of this Rule the law amendment factors for adjusting past losses to current benefit levels.

### Response

See attached Exhibit 3(f).

North Carolina

Amendment Factors Adjusting Losses to the January 1, 2014 Benefit Level

	Permanent	Permanent	Temporary			
<u>Fatal</u>	<u>Total</u>	<u>Partial</u>	<u>Total</u>	<u>Indemnity</u>	<u>Medical</u>	<u>Overall</u>
1.044	1.012	1.005	1.012	1.007	0.972	0.989
1.212	1.010	0.986	1.010	0.994	0.967	0.980
1.244	1.015	0.987	1.015	0.996	0.966	0.982
1.254	1.023	0.993	1.023	1.002	0.966	0.985
1.261	1.030	0.996	1.030	1.006	0.966	0.987
1.273	1.039	1.003	1.039	1.012	0.966	0.991
1.279	1.044	1.007	1.044	1.017	0.966	0.994
1.283	1.047	1.009	1.047	1.019	0.966	0.995
1.294	1.056	1.017	1.056	1.027	0.966	1.000
1.305	1.065	1.026	1.065	1.036	0.966	1.005
	1.044 1.212 1.244 1.254 1.261 1.273 1.279 1.283 1.294	FatalTotal1.0441.0121.2121.0101.2441.0151.2541.0231.2611.0301.2731.0391.2791.0441.2831.0471.2941.056	Fatal         Total         Partial           1.044         1.012         1.005           1.212         1.010         0.986           1.244         1.015         0.987           1.254         1.023         0.993           1.261         1.030         0.996           1.273         1.039         1.003           1.279         1.044         1.007           1.283         1.047         1.009           1.294         1.056         1.017	Fatal         Total         Partial         Total           1.044         1.012         1.005         1.012           1.212         1.010         0.986         1.010           1.244         1.015         0.987         1.015           1.254         1.023         0.993         1.023           1.261         1.030         0.996         1.030           1.273         1.039         1.003         1.039           1.279         1.044         1.007         1.044           1.283         1.047         1.009         1.047           1.294         1.056         1.017         1.056	Fatal         Total         Partial         Total         Indemnity           1.044         1.012         1.005         1.012         1.007           1.212         1.010         0.986         1.010         0.994           1.244         1.015         0.987         1.015         0.996           1.254         1.023         0.993         1.023         1.002           1.261         1.030         0.996         1.030         1.006           1.273         1.039         1.003         1.039         1.012           1.279         1.044         1.007         1.044         1.017           1.283         1.047         1.009         1.047         1.019           1.294         1.056         1.017         1.056         1.027	Fatal         Total         Partial         Total         Indemnity         Medical           1.044         1.012         1.005         1.012         1.007         0.972           1.212         1.010         0.986         1.010         0.994         0.967           1.244         1.015         0.987         1.015         0.996         0.966           1.254         1.023         0.993         1.023         1.002         0.966           1.261         1.030         0.996         1.030         1.006         0.966           1.273         1.039         1.003         1.039         1.012         0.966           1.279         1.044         1.007         1.044         1.017         0.966           1.283         1.047         1.009         1.047         1.019         0.966           1.294         1.056         1.017         1.056         1.027         0.966

#### <u>Item</u>

3(g) The filer shall include a description of the reasons for the difference between the policy year data provided in response to Sub-items (3)(b) and (3)(c) of this Rule and those provided in response to Sub-items (3)(d) and (3)(e) of this Rule.

#### Response

Listed below are several reasons for the difference between the policy year data from the financial calls provided in response to Items (3)(b) and (3)(c) and the Workers Compensation Statistical Plan (WCSP) data provided in response to Items (3)(d) and (3)(e).

#### **Evaluation Dates:**

All policies included in the financial data are evaluated as of December 31 of each year, regardless of the actual effective dates of the individual policies whose combined experience is being reported. Therefore, for a given year, the reported financial data is comprised of individual policy experience at differing maturity levels.

Each policy reported in the workers compensation statistical plan is at a date corresponding to its own expiration date—six months after expiration, 18 months, etc. This means that a policy effective on January 1 of a given year would first be evaluated at July 1 of the next year; and a policy effective on October 1 of that year would be first evaluated as of April 1 of the year following its expiration.

#### Matching companies:

The set of companies that may be missing for a given set of matching financial reports is not necessarily identical to individual matching units that may be missing. In each case, the maximum amount of data possible is retained for the calculation of development factors.

#### Validation and edit criteria:

The validation and edit criteria used on the financial calls is not necessarily identical to that used on the WCSP data. In each case, the validation and edit criteria used are designed to ensure the highest possible degree of data quality.

#### Pension reserve discounting:

These reserves are required to be discounted at 3.5% in the WCSP data but do not have to be discounted at this rate in the financial data.

#### Item

- 4 Trending factor development and application
- 4(a) The filer shall provide all information related to the derivation of all trend factors contained in the filing including the following:
  - (i) A description of all data reviewed;
  - (ii) A complete description of the methodology used to derive these factors;
  - (iii) A description of alternative methodologies used in the last three years;
  - (iv) A description of the criteria used to select a methodology;
  - (v) Specific details on the application of these criteria in the selection of a methodology for this filing;
  - (vi) Details on the application of the methodology to this filing.

#### Response

- 4(a) (i) See Exhibits RB-1, RB-3, RB-5 and the response to 11 NCAC 10.1111(2).
  - (ii) See Exhibits RB-1, RB-3, RB-5 and the response to 11 NCAC 10.1111(2).
  - (iii) In the current filing, trends are displayed from the prior filing along with trends based on exponential curves fit to each of the most recent five and eight years of North Carolina data. The trend factors used in the filing were judgmentally selected based on a review of these trend indications and various other considerations. See also Exhibits RB-3 and RB-5. In the previous three filings, the trend factors used in the filings similarly were selected judgmentally based on a review of various trends and other considerations, though the trends displayed varied. See also the response to 11 NCAC 10.1111(2).
  - (iv) See Exhibits RB-1, RB-3, RB-5 and the response to 11 NCAC 10.1111(2).
  - (v) See Exhibits RB-1, RB-3, RB-5 and the response to 11 NCAC 10.1111(2).
  - (vi) See Exhibits RB-1, RB-3, RB-5 and the response to 11 NCAC 10.1111(2).

#### <u>Item</u>

- 4(b) The filer shall calculate the following trend factors:
  - (i) Indemnity and medical trend factors based on the latest eight available policy years and accident years of North Carolina paid and paid plus case data;
  - (ii) Indemnity and medical trend factors based on the latest eight available policy years and accident years of multi-state paid and paid plus case data.

#### Response

- (i) See Exhibit RB-1, Appendix A-III of the filing for the policy year paid and paid plus case trend factors. Please note that due to the nature of the financial calls, accident year trend factors based on eight years of data are not available.
- (ii) See attached Exhibit 4(b), which contains the available trend factors based on multi-state data. The multi-state trend factors are computed as premium-weighted averages of the annual trend factors filed in the specified jurisdictions.

# NATIONAL COUNCIL ON COMPENSATION INSURANCE, INC. FILED ANNUAL LOSS RATIO TRENDS BASED ON FILINGS MADE DURING THE 2013/2014 FILING SEASON

State	Indemnity	Medical
ALABAMA	0.970	0.985
ALASKA	0.950	1.000
ARIZONA	0.960	1.005
ARKANSAS	0.945	0.985
COLORADO	0.955	1.000
CONNECTICUT	0.990	1.015
DISTRICT OF COLUMBIA	0.980	0.980
FLORIDA	0.990	1.005
GEORGIA	0.990	1.000
HAWAII	0.955	0.990
IDAHO	0.960	1.005
ILLINOIS	0.995	1.000
INDIANA	0.975	1.020
IOWA	1.000	1.025
KANSAS	0.975	0.995
KENTUCKY	0.950	0.975
LOUISIANA	0.990	1.000
MAINE	0.975	0.990
MARYLAND	0.985	0.995
MISSISSIPPI	0.980	0.995
MISSOURI	0.960	1.005
MONTANA	0.975	1.000
NEBRASKA	0.980	1.005
NEVADA	0.975	0.990
NEW HAMPSHIRE	0.970	1.020
NEW MEXICO	0.965	0.995
OKLAHOMA	0.990	0.995
OREGON	0.985	1.010
RHODE ISLAND	1.000	1.005
SOUTH CAROLINA	0.975	0.995
SOUTH DAKOTA	0.975	1.005
TENNESSEE	0.970	1.000
TEXAS	0.975	0.970
UTAH	0.965	0.990
VERMONT	0.990	1.000
VIRGINIA	0.972	0.992
WEST VIRGINIA	<u>0.960</u>	<u>1.000</u>
All States Average	0.979	0.999

#### <u>Item</u>

- 5 Changes in premium base and exposures. The filer shall provide or estimate the following information on exposure trends:
  - (a) The statewide average weekly wage for the latest five available calendar years;
  - (b) The statewide average weekly wage for the latest ten available policy years without the application of a payroll limitation;
  - (c) The statewide average weekly wage for the latest ten available policy years after the application of a payroll limitation; and
  - (d) The estimated statewide average weekly wage for the calendar and policy years during which the rates will be in effect.

#### Response

See attached Exhibit 5.

Since there have been no payroll limitations in North Carolina in the past ten years, the response to (b) and (c) will be the same.

The policy year data is calculated using a weighted average of the calendar year data.

# **NORTH CAROLINA**

# Average Weekly Wages^

Cale	ndar Year	
2009	757	
2010	786	
2011	806	
2012	828	
2013	846	*
2014	883	*
2015	930	*
2016	969	*

# **Policy Year**

2003	651	
2004	675	
2005	700	
2006	727	
2007	749	
2008	758	
2009	769	
2010	794	
2011	815	
2012	835	
2013	861	*
2014	902	*
2015	946	*

<sup>^</sup> Based on data received from the Quarterly Census of Employment and Wages.

<sup>\*</sup> Estimated.

#### <u>Item</u>

- 6 Limiting factor development and application. The filer shall provide information on the following items:
  - (a) Limitations on losses included in the statistical data used in the filing;
  - (b) Limitations on the extent of the rate or loss costs level change;
  - (c) Limitations on the extent of classification rate or loss costs changes; and
  - (d) Any other limitations applied.

#### Response

- (a) See Exhibit RB-1, Appendix B-I.
- (b) See Exhibits RB-1, RB-3, and RB-5.
- (c) See Exhibit RB-1, Appendix B-III.
- (d) None.

#### <u>Item</u>

- 7 The percent rate or loss costs change:
  - (a) The filer shall provide the overall statewide rate or loss costs change, as well as the amount of the change attributable to each of the following: loss experience, a modification of the trend factor, law amendments, a change in the loss-based assessment provision, and any other factors.
  - (b) The filer shall provide the rate or loss costs changes for each industry group and for each classification.

#### Response

(a) The components of the proposed overall statewide changes are as follows:

Change in loss experience	0.974
Change in trend	0.990
Change in benefits	0.998
Change in loss-based expense provisions	<u>1.004</u>
Overall Statewide Loss Costs change	0.966
Change in the assigned risk loss cost multiplier	0.989
Change in the accignou har loca cost mariphol	0.000

(b) See RB-1, Exhibit I and RB-1, Appendix E.

### <u>Item</u>

For assigned risk rate filings, the filer shall include support for a reasonable margin for underwriting profit and contingencies and investment income, including realized capital gains.

# Response

This item is not applicable to the loss cost filing.

#### Item

9 For assigned risk rate filings, the filer shall provide investment earnings on capital and surplus. Given the selected underwriting profit and contingencies provision contained in the filing, the filer shall indicate the resulting rates of return (including consideration of investment income) on equity capital, on statutory surplus, and on total assets. The filer shall show the derivation of all factors used in producing these calculations and justify the fairness and reasonableness of these rates of return.

#### Response

This item is not applicable to the loss cost filing.

#### <u>Item</u>

- 10 As required by G.S. 58-36-15, the filer shall:
  - 10(a) Provide information on the following aspects of workers compensation individual risk rating plans, including an explanation of their purpose and a detailed description of their derivation:
    - (i) For experience rating plans, the table of expected loss rate and discount ratios and the table of weighting and ballast values.
    - (ii) For retrospective rating plans, the table of insurance charges, multipliers (including the derivation of any assigned risk subsidy), and the table of excess loss factors.

#### Response

- (i) See attached Exhibit 10(a)(i), RB-1, and Exhibit III.
- (ii) See attached Exhibit 10(a)(ii) and Exhibit III items RR1-RR2 of the Loss Cost Filing. For the complete table of insurance charges, please refer to the <u>Retrospective Rating Plan Manual</u>. In the Assigned Risk filing, the tax multiplier covers licenses, fees, assessments and taxes that the insurance carrier must pay on its collected premium. For voluntary business, each carrier calculates its own tax multiplier.

### Expected Loss Rates and Discount Ratios

#### **Expected Loss Rates**

An expected loss rate (ELR) estimates the average expected loss level of a classification for the experience rating period. An ELR is a statewide rate that gets applied to payroll in hundreds to estimate the expected losses for a risk. These expected losses are compared with the actual losses of a risk during the experience rating period and used in the calculation of the experience modification (the "mod"). This North Carolina filing, proposed effective 4/1/2015, contains ELRs that will be used to estimate losses during the 4/1/2011 to 3/31/2014 time period for experience ratings to be issued between 4/1/2015 and 3/31/2016.

In the experience mod calculation, expected losses and actual losses must be at the same level to enable an "apples to apples" comparison. The actual losses reflect the statewide data during the experience rating period. Since the proposed loss costs are calculated to reflect the average loss levels of the proposed effective rating period, "unwinding" the proposed loss costs to the experience rating period can derive the ELR. This unwinding is accomplished through the application of ELR factors to the proposed underlying pure premiums. These ELR factors remove effects of development, benefit changes, trend, loss-based expenses, experience, assigned risk programs and any other factors that should not be reflected in the expected losses. The resulting total pure premium (after application of the ELR factors) is multiplied by the manual to earned ratio to derive the ELR for each classification.

Attached, immediately following the text of this memorandum, is an exhibit detailing the ELR factor calculation.

#### Average development, benefits, trend, and loss-based expenses:

The left half of the attached exhibit calculates the factors needed to remove the effects of development to ultimate, benefit changes, trend, etc. from the proposed underlying pure premiums. These factors are weighted with the latest three reports of statistical plan data to adjust the proposed underlying pure premiums by indemnity and medical.

#### Experience adjustment factor:

The proposed underlying pure premiums reflect the proposed experience change in the financial data time period. The ELRs need to reflect the experience change in the experience rating time period. The experience adjustment factor is the ratio of the experience change in the experience rating time period to the experience change in the financial data time period.

#### ELR composite factor:

The ELR composite factor removes offsets or assigned risk impacts from the proposed underlying pure premiums to bring them to a statewide level. For example, an offset for the change in assigned risk programs would be removed in this step.

# <u>Adjustment for Excess Provision and Undeveloped Loss Layer Between Ratemaking Limit and State Accident Limit:</u>

These factors are applied to recognize the fact that limited losses are used in calculating the experience mod, but the underlying pure premiums reflect unlimited losses.

#### **Discount Ratios**

In experience rating, losses are divided into primary and excess portions. The discount ratio (dratio) represents the average ratio of expected "primary" losses to expected total losses for a classification. The function of the d-ratio is to determine what portion of the expected loss shall enter the experience mod calculation as the primary loss.

Under the Experience Rating Plan, a specific fixed dollar amount (called the "split point") is considered to be the primary portion of any loss that exceeds this amount. For a loss less than or equal to the split point, the entire loss is considered primary. In accordance with Item filing E-1402, the split point is adjusted for inflation over time. The below table provides historical split point values in North Carolina.

Date	Split Point
Prior to 4/1/13	\$5,000
Effective 4/1/13	\$10,000
Effective 4/1/14	\$13,500
Effective 4/1/15	\$15,500

D-ratio factors are calculated separately for indemnity and medical losses by hazard group and they represent the percentage of each type of loss that is considered primary. These ratios of primary to total losses are based on the latest three years of statistical plan data. A comparison of the resulting d-ratio factors across hazard groups is done to ensure that the factors monotonically decrease from hazard group A to hazard group G. If they do not, an adjustment is made by averaging the d-ratios over adjacent hazard groups.

The final d-ratio for each classification is calculated as follows:

#### **ELR FACTOR CALCULATION**

ERA Experience Rating

Exp Rating 3rd rpt	WCSP 3rd rpt	3:U	Ultimate	Amend.	On-Level	Trend	Trended
04/01/11	Losses	Devel.*	Losses	Factor	Losses	Factor (10)^4	Losses
Fatal Likely	980,117	1.270	1,244,749	1.016	1,264,665	0.961	1,215,343
Permanent Total	7,149,543	1.270	9,079,920	1.012	9,188,879	0.961	8,830,513
Permanent Partial Likely	159,803,388	1.270	202,950,303	1.009	204,776,856	0.961	196,790,559
Temporary Total Likely	58,992,994	1.270	74,921,102	1.012	75,820,155	0.961	72,863,169
Likely	226,926,042	1.270	288,196,074	1.010	291,050,555	0.961	279,699,584
Fatal Not Likely	9,060,131	1.124	10,183,587	1.016	10,346,524	0.961	9,943,010
Permanent Partial Not Likely	199,958,709	1.124	224,753,589	1.009	226,776,371	0.961	217,932,093
Temporary Total Not Likely	87,138,192	1.124	97,943,328	1.012	99,118,648	0.961	95,253,021
Not-Likely	296,157,032	1.124	332,880,504	1.010	336,241,543	0.961	323,128,124
Medical Likely	168,150,803	1.296	217,923,441	0.973	212,039,508	1.000	212,039,508
Medical Not Likely	266,986,595	1.058	282,471,818	0.973	274,845,079	1.000	274,845,079
Medical	435,137,398	1.150	500,395,259	0.973	486,884,587	1.000	486,884,587
Exp Rating 2nd rpt	WCSP 2nd rpt	2:U	Ultimate	Amend.	On-Level	Trend	Trended
04/01/12	Losses	Devel.	Losses	Factor	Losses	Factor (10)^3	Losses
Fatal Likely	404,008	1.538	621,364	1.007	625,714	0.970	606,943
Permanent Total	2,439,896	1.538	3,752,560	1.007	3,778,828	0.970	3,665,463
Permanent Partial Likely	127,352,452	1.538	195,868,071	1.006	197,043,279	0.970	191,131,981
Temporary Total Likely	59,313,785	1.538	91,224,601	1.007	91,863,173	0.970	89,107,278
Likely	189,510,141	1.538	291,466,596	1.006	293,310,994	0.970	284,511,665
Fatal Not Likely	11,530,739	1.273	14,678,631	1.007	14,781,381	0.970	14,337,940
Permanent Partial Not Likely	176,733,023	1.273	224,981,138	1.006	226,331,025	0.970	219,541,094
Temporary Total Not Likely	82,923,115	1.273	105,561,125	1.007	106,300,053	0.970	103,111,051
Not Likely	271,186,877	1.273	345,220,894	1.006	347,412,459	0.970	336,990,085
Medical Likely	156,976,419	1.397	219,296,057	0.980	214,910,136	1.000	214,910,136
Medical Not Likely	276,683,944	1.079	298,541,976	0.980	292,571,136	1.000	292,571,136
Medical	433,660,363	1.194	517,838,033	0.980	507,481,272	1.000	507,481,272
Exp Rating 1st rpt	WCSP 1st rpt	1:U	Ultimate	Amend.	On-Level	Trend	Trended
04/01/13	Losses	Devel.	Losses	Factor	Losses	Factor (10)^2	Losses
Fatal Likely	0	2.505	0	1.001	0	0.980	0
Permanent Total	1,143,715	2.505	2,865,006	1.001	2,867,871	0.980	2,810,514
Permanent Partial Likely	56,106,913	2.505	140,547,817	1.001	140,688,365	0.980	137,874,598
Temporary Total Likely	57,544,390	2.505	144,148,697	1.001	144,292,846	0.980	141,406,989
Likely	114,795,018	2.505	287,561,520	1.001	287,849,082	0.980	282,092,101
Fatal Not Likely		4 000	21,456,700	4.004	21,478,157	0.980	21,048,594
	12,703,789	1.689	21,450,700	1.001	21,470,137		
Permanent Partial Not Likely	12,703,789 101,918,922	1.689	172,141,059	1.001	172,313,200	0.980	168,866,936
Permanent Partial Not Likely Temporary Total Not Likely	101,918,922 97,658,523	1.689 1.689	172,141,059 164,945,245	1.001 1.001	172,313,200 165,110,190	0.980	168,866,936 161,807,986
Permanent Partial Not Likely	101,918,922	1.689	172,141,059	1.001	172,313,200		161,807,986
Permanent Partial Not Likely Temporary Total Not Likely	101,918,922 97,658,523	1.689 1.689	172,141,059 164,945,245	1.001 1.001	172,313,200 165,110,190	0.980	161,807,986 351,723,516
Permanent Partial Not Likely Temporary Total Not Likely Not Likely Medical Likely Medical Not Likely	101,918,922 97,658,523 212,281,234 138,361,446 280,831,859	1.689 1.689 1.689 1.636 1.122	172,141,059 164,945,245 358,543,004	1.001 1.001 1.001 0.994 0.994	172,313,200 165,110,190 358,901,547	0.980 0.980 1.000 1.000	161,807,986 351,723,516 225,001,170
Permanent Partial Not Likely Temporary Total Not Likely Not Likely Medical Likely	101,918,922 97,658,523 212,281,234 138,361,446	1.689 1.689 1.689	172,141,059 164,945,245 358,543,004 226,359,326	1.001 1.001 1.001 0.994	172,313,200 165,110,190 358,901,547 225,001,170	0.980 0.980 1.000	161,807,986 351,723,516 225,001,170 313,202,786
Permanent Partial Not Likely Temporary Total Not Likely Not Likely Medical Likely Medical Not Likely	101,918,922 97,658,523 212,281,234 138,361,446 280,831,859	1.689 1.689 1.689 1.636 1.122	172,141,059 164,945,245 358,543,004 226,359,326 315,093,346	1.001 1.001 1.001 0.994 0.994	172,313,200 165,110,190 358,901,547 225,001,170 313,202,786	0.980 0.980 1.000 1.000	161,807,986 351,723,516 225,001,170 313,202,786
Permanent Partial Not Likely Temporary Total Not Likely Not Likely Medical Likely Medical Not Likely Medical	101,918,922 97,658,523 212,281,234 138,361,446 280,831,859 419,193,305	1.689 1.689 1.689 1.636 1.122 1.292	172,141,059 164,945,245 358,543,004 226,359,326 315,093,346 541,452,672	1.001 1.001 1.001 0.994 0.994 0.994	172,313,200 165,110,190 358,901,547 225,001,170 313,202,786 538,203,956	0.980 0.980 1.000 1.000 1.000	161,807,986 351,723,516 225,001,170 313,202,786
Permanent Partial Not Likely Temporary Total Not Likely Not Likely Medical Likely Medical Not Likely Medical Injury Type	101,918,922 97,658,523 212,281,234 138,361,446 280,831,859 419,193,305 Development	1.689 1.689 1.689 1.636 1.122 1.292 x Benefit	172,141,059 164,945,245 358,543,004 226,359,326 315,093,346 541,452,672 x Trend	1.001 1.001 1.001 0.994 0.994 0.994 x(LBP)	172,313,200 165,110,190 358,901,547 225,001,170 313,202,786 538,203,956 = Total	0.980 0.980 1.000 1.000 1.000	

#### **NORTH CAROLINA**

04/01/15 1st Report WCSP Start: Jan-11
1st Report WCSP End: Dec-11

		Indemnity	Medical
1.) Reciprocal Weig	hted Averages	0.603	0.718
ERA Medical Ad	justment Factor		0.908
Final Weighted A	Averages	0.603	0.652
		_	Overall
2.) (a) Trended WCS	SP Experience Change		1.146
(1) WCSP E	xperience Change		1.172
(2) WCSP T	rend		0.978
(3) Adjustm	ent to Target Off-Balance(Mult.)		1.000
(b) Financial Dat	a Experience Change		0.974
(c) Experience A	dj. Factor (a)/(b)		1.177
3.) ELR Composite	Factor (1)x(2)		1.000
(1) C	hange in MPM		1.0000
(2) O	ther Adjustments (Mult.)		1.000
		Indemnity	Medical
4.) Avg. RERP/GER	T ELR Factor	0.710	0.845
Avg. ERA ELR F [(1)x(2c)/(3)]	actor	0.710	0.767

5.) Adjustment for Excess Provision	and Under	veloped Loss	Layer Between	n Ratemaking	Limit and S	SAL
	HG A	HG B	HG C	HG D	HG E	Н

1.170 1.00000

	HG A	HG B	HG C	HG D	HG E	HG F	HG G
Indemnity & Medical Combined	0.837	0.784	0.757	0.719	0.669	0.63	0.568
6.) Adjustments (a)x(b)	1.000	1.000	1.000	1.000	1.000	1.000	1.000
(a) ERA Adj.	1.000	1.000	1.000	1.000	1.000	1.000	1.000
(b) Flat Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000
7.) Individual Risk Rating Group Adju	stment Fact	tors					
(a) Indemnity Adj. Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000
(b) Medical Adj. Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000
8.) ELR Factors							
ERA							
Indemnity [(4 Ind)x(5)x(6)x(7)]	0.594	0.557	0.537	0.510	0.475	0.447	0.403
Medical [(4 Med)x(5)x(6)x(7)]	0.642	0.601	0.581	0.551	0.513	0.483	0.436

	muchinity Assessment	1.00000
	Medical Assessment	1.00000
	Overall Assessment	1.00000
10.)	Financial Data Annual Trend	
	Indemnity	0.990
	Medical	1 000

Loss Adj. Expense Indemnity Assessment

#### The Table of Insurance Charges

#### What is the Table of Insurance Charges?

This table is the source of the "insurance charges and savings" used in the retrospective rating plans. On a voluntary basis, the policyholder is hoping to reap the benefit of good experience at the risk of bearing the costs of possible bad experience within the limits of the plan.

A retrospective rating plan responds to policyholder's loss experience by adjusting the final premium on the basis of this experience, subject to certain restrictions agreed upon in the policy at issuance. One important restriction is the limitation of the final premium to a maximum amount. When the policyholder chooses a maximum premium, the insurance company will then use an industrywide average cost for the expected dollars above this maximum.

This type of limitation makes it possible for a policyholder to purchase a retrospectively rated policy, even if the policyholder cannot afford to pay for extremely adverse experience. The Table of Insurance Charges tabulates these average costs, which are developed from actual industry experience.

Many retrospectively rated plans also have a minimum premium set above the costs of servicing the policy. In this case, there will be an average credit in the premium of the insured because some policyholders will have losses below the minimum, resulting in a net savings to the insurer. This savings is distributed equitably to all plan participants. In addition to being the source of the insurance charges, the Table is also the source of the insurance savings.

On the average, it is expected that losses paid by the policyholder plus the insurance charge paid to the insurance company will sum to total expected losses. This is called a balanced plan. In reality, this will not always work perfectly because insurance charges are based on past experience. Because of this, the Table of Expected Loss Ranges is updated regularly to bring the rating process closer to the ideal balance.

#### Why do we need insurance charges?

Essentially, this question has to be answered in two steps:

- a) There is a need for retrospectively rated policies in the insurance marketplace.
- b) Although the policyholder may wish to pay his/her own losses within limits, he/she may not have the financial reserves to retain unlimited loss potential.

The first point is discussed in many places in the standard insurance literature. Some policyholders simply would like to pay for their own costs to the greatest extent possible without relying on industry rates. Others have a more specific reason—such as a belief that their safety program will produce superior results.

Few corporate entities are strong enough to retain unlimited exposure to loss. Even large insurance companies buy reinsurance to further spread the risk. An insurance charge to limit the loss ratio in a retrospectively rated policy is analogous to a reinsurance premium.

#### How is the Table of Insurance Charges structured?

To use the Table, one must know the Expected Loss Group assignment of a policyholder and the entry ratio for the subject retrospective rating plan.

Because of the law of large numbers, the variance in results tends to decrease with increasing premium size. Since insurance charges measure the amount of loss above certain loss ratios, it follows that for any fixed maximum loss ratio, decreasing variance leads to decreasing insurance charges for larger policyholders. The Table is therefore indexed by Expected Loss Size Ranges determined by expected losses (expected loss ratio times standard premium).

The Table of Insurance Charges also needs an index determined by the loss ratio at which one wishes to measure the insurance charge. If one used the actual loss ratio as the index, the Table would be valid for only one expected loss ratio. To eliminate the need to create a Table of Insurance Charges for each expected loss ratio, the entry ratio (the particular loss ratio divided by the expected loss ratio), is used.

# North Carolina

## Calculation of State and Federal Tax Multipliers Effective April 1, 2015

		Assigned Risk
A.	Proposed overall state loss assessments	1.0000
В.	Proposed state premium taxes and assessments	
	Premium Tax     Miscellaneous Tax	0.0266 0.0030
C.	Total of proposed state premium taxes and assessments	0.0296
D.	Proposed target cost ratio	0.596
E.	Loss adjustment expense provision	1.170
F.	State permissible loss ratio = [(D) / ((A)+(E)-1.000)]	0.509
G.	Expense and Profit, excluding taxes and assessments = 1-(C)-(F)	0.461
Н.	State tax multiplier = $[(G)+(A)x(F)] / [(F)+(G)] x [1 / (1-(C))]$	1.031
I.	Proposed overall federal assessment	1.070
J.	State weight ^	0.134
K.	Federal weight ^	0.866
L.	Weighted federal assessment = $((A)x(J)) + ((I)x(K))$	1.061
M.	Federal permissible loss ratio = [(D) / ((E)+(L)-1.000)]	0.484
N.	Federal tax multiplier = $[(G)+(L)x(M)] / [(G)+(M)] x [1 / (1-(C))]$	1.063

<sup>^</sup> From F-class summary data.

#### **Excess Loss Factors**

At the onset of a policy, the insurer and the insured may agree that the final premium paid by the insured can be a function of not only the payroll, but also of the actual losses during the coverage period. An arrangement of this sort is formalized in the Retrospective Rating Plan as approved in most states. Ultimate premium is based on actual losses, expenses and a net insurance charge to compensate for the application of maximum and minimum aggregate amounts.

For most insureds, the maximum premium can be a burdensome amount, but an amount they are reasonably confident they will not have to pay. However, there remains a fear that a single disastrous accident may cause enough loss by itself to result in the maximum premium being charged. Because of this, the insured may select a "loss limit" or cap on individual losses that enter the retrospective premium formula.

Charges for excess coverage can be calculated using excess loss factors (ELFs). These vary by the state and hazard group assignment of the insured as well as the selected loss limit. The excess coverage is on a per occurrence basis. Therefore, the portion of the loss in excess of the loss limit due to a single occurrence (possibly multiple-claim) is excluded from the calculation of the retrospective premium.

The ELF for a given loss limit can be applied to standard premium to generate the pure loss charge for the coverage. The tax multiplier is applied to the final retrospective premium to compensate for taxes, loss assessments and other miscellaneous items.

The distribution of losses in excess of the selected loss limit (i.e., the excess ratios) is central to the ELF calculation. These distributions vary by hazard group, injury type, and by the state's applicable benefit structure. In particular, North Carolina's benefits are considered "limited" due the existence of a specified duration of time for which benefits are payable.

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#### Ov#\$"% of the Propo,# d Ne& ELF Metho-'.'/ 01

The excess ratio curves underlying the proposed state ELFs are being modified in this update. The latest valuation of case incurred loss amounts from NCCl's Statistical Plan are compiled across 36 states and combined for five older policy periods, corresponding to policy periods within the 2000-2005 timeframe. These policy periods are selected to use claim amounts evaluated as of 6th through 10th reports. Using this data, one countrywide curve is generated for each claim group (5 curves).

Claim group—Every claim is assigned to one of the following 5 claim groups using its' latest evaluation:

- 1. Fatal
- 2. Permanent Total
- 3. Permanent Partial and Temporary Total—Likely-to-Develop
- 4. Permanent Partial and Temporary Total—Not-Likely-to-Develop
- 5. Medical-Only

The claim groups are based on claims characteristics reported to NCCI for injury type, part of body, and open versus closed status. The injury types reported to NCCI are Fatal, Permanent Total (PT), Permanent Partial (PP), Temporary Total (TT), and Medical-Only. A combination of injury type, part of body, and open versus closed claim status is used to determine whether a claim is in the Likely-to-Develop category or the Not-Likely-to-Develop category.

The loss amounts on open claims are stochastically dispersed and developed to ultimate value. While aggregate loss development accounts for the average difference between reported loss amounts to date and loss amounts at ultimate value, dispersion accounts for the uncertainty surrounding individual claim outcomes. For example, if two claims, initially at \$200,000 each developed to \$250,000, the empirical excess ratio at \$300,000 would be zero and the aggregate loss development factor (LDF) would be 1.25. However, if one claim developed to \$400,000 and one claim developed down to \$100,000, then the excess ratio at \$300,000 would be greater than zero, but the aggregate LDF would still be 1.25.

Closed claim amounts are not developed nor dispersed. Open claims develop over a time period until time of closure, the maximum duration of which varies by claim group. The development and dispersion programs determine the contribution of each claim to the final excess ratios. The overall loss development resulting from this process is balanced to development factors underlying loss cost filings by state, claim group, and policy period.

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The excess ratios are defined as the ratio of expected losses greater than a particular limit to total expected losses. Tables of excess ratios are indexed by entry ratio—the ratio of the loss limit per claim to the average loss per claim. For each claim group, NCCI undertakes the following:

- Using the countrywide data, 5,000 empirical excess ratio values are determined. Once the
  empirical excess ratios are determined, a set of two lognormal curves is fit through the values to
  generate a smooth excess loss curve.
- The mixture of two lognormal curves form the body of the curves at lower entry ratios.
- At high-entry ratios, where the data becomes sparse, a generalized Pareto tail is spliced onto the body of each curve using extreme value theory to account for large events.
- The countrywide curves are normalized to a mean of 1.0. The excess ratios for losses above a
  given loss limit and claim group are obtained from the normalized curve by using the curve's
  value at the entry ratio for that loss limit.
- State excess ratio curves are shaped directly from the countrywide curves for each claim group
  using the credibility-weighted standard deviation of logged claim amounts for each state relative
  to the same value for countrywide.
- This calculation determines a proxy coefficient of variation (CV) based on each state's five policy periods of data at 6<sup>th</sup> through10<sup>th</sup> reports relative to the CV of the countrywide data at the same maturity.
- These credibility-weighted relativities (R-values) vary by claim group, and are applied to the
  parameters of the countrywide curves. The state curves are renormalized to a mean of 1.0.
- On a per-claim basis, excess ratios are calculated by claim group and then weighted together to arrive at excess ratios for all claim groups combined. For a given state, hazard group, and loss limit, the excess ratio is constrained to be no less than the excess ratio for a lower hazard group for the same state and loss limit.
- The change from a per-claim to a per-occurrence basis is done using countrywide data through
  the application of the results of a new model, which captures the number and amounts of
  individual claims per occurrence, as well as the correlation between claim amounts for claims
  within an occurrence.
- Events exceeding \$50 million are considered catastrophes and non-ratable, so the excess provision for losses beyond \$50 million is removed and the excess ratios are adjusted and rescaled.
- Final ELFs (or ELPPFs, ELAEPPFs, etc.) are determined by applying the appropriate expense ratios for that state.

The average cost per case (ACC) is used to calculate the final ELF value. The ACC for each claim group and hazard group is used to calculate the entry ratio for each loss limit (entry ratio = loss limit / ACC), and

<sup>&</sup>lt;sup>1</sup> For purposes of this overview, the term ELF encompasses Excess Loss Factor (ELF), Excess Loss and Allocated Expense Factor (ELAEF). Excess Loss Pure Premium Factor (ELAEPF), and Excess Loss and Allocated Expense Pure Premium Factor (ELAEPFF).

<sup>&</sup>lt;sup>2</sup> More details may be found in the following CAS paper: Thomas V. Daley, "Class Ratemaking for Workers Compensation: New Developments in Loss Development" Variance 2013, Volume 6, Issue 2.

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the entry ratio is then used to determine the excess ratio. The same excess ratio curves can be used repeatedly by updating the ACC (and loss weights) by claim group and hazard group periodically.

The excess ratios for each claim group are weighted together using the loss weights by claim group to produce one excess ratio per loss limit for a given hazard group.

#### Determining the ACC and Loss Weig\* )s Using Ne& S)atistical Models

NCCI has created and tested two Bayesian statistical multilevel factor models. NCCI uses the output from the models to smooth the volatility in the data, pulling information out of the observed data, while discarding the random noise. This is especially important in smaller states, as ELFs are produced by:

- State
- Hazard group
- Claim group

The two models produce the following output: a) fitted state average costs per case, and b) fitted state claim counts. The fitted values are multiplied together to determine the ultimate losses. The loss weights are the portion of ultimate losses from each claim group, and they are applied to the excess ratios by claim group to determine the final ELFs.

The observed losses that enter the calculation of the ACC are developed, on-leveled for benefit changes, and trended to the midpoint of the filing effective period. For each state, the adjusted losses are brought to an ultimate value by claim group and hazard group for indemnity and medical components. The latest five available Statistical Plan policy periods for each state are used. Claim counts are also developed to ultimate value for the five policy periods, and observed average costs per case are determined at a claim group and hazard group level. The observed values are simultaneously input to the multilevel model for each state.

The model strives to find the optimal balance between responsiveness and stability by considering both observed claim counts and intrastate variation relative to the interstate variation. All parameters are estimated simultaneously and only reflect the following included claim groups:

- Fata
- Permanent Partial and Temporary Total—Likely-to-Develop
- Permanent Partial and Temporary Total—Not-Likely-to-Develop

Due to the large number of observed claims and their minor impact on the magnitude of excess ratios, the empirical medical-only ACC is used, and thus, these claims are not modeled. The permanent total claim group is treated differently, and described in detail in another section of this document.

The following briefly describes each element or parameter of the ACC model output:

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**Fitted 1, e Average Cost per Case** represents the fitted severity for each claim group in the "typical" state at a Hazard Group A level. The value of this parameter is constant across states, analogous to a base rate conceptually.

State Rela)%% is the ratio of the severity for the state to the severity for the typical state. State Relativities reflect all absolute state differences in a state's ACC and is normalized to a geometric mean of 1.0 across all states.

Claim Group-Hazard Group Rela)%"%) is the ratio of the ACC for a given hazard group (within a claim group) to the ACC for all hazard groups (within a claim group). Claim Group-Hazard Group Relativities reflect how severity varies across hazard groups within each claim group. The value of these parameters is constant across states.

State-Claim Group Relati"(4) is the ratio of the ACC for a given claim group to the ACC over all claim groups. State-Claim Group Relativities reflect relative claim group severity and are normalized to a geometric mean of 1.0 by state and claim group. The value of these parameters varies across states.

Fitted State Average Cost per Case represents the fitted severity and is the product of the four parameters above. The relativities are multiplied together by matching state, hazard group, and claim group fields.

The other statistical model computes values used to calculate fitted state claim counts. In addition to using the same five policy periods of adjusted losses and claim counts as the ACC model as inputs, five policy periods of actual payroll by hazard group and report period are also input into the claim count model for frequency (claims per million dollars of payroll).

Several parameters are estimated from the Bayesian multilevel model, which strives to find the optimal balance between responsiveness and stability by considering both volume and intrastate variation relative to the interstate variation. All parameters are estimated simultaneously and are based only on the included claim groups (i.e., Fatal, Likely PP/TT, and Not Likely PP/TT).

The following briefly describes each element or parameter of the model output for determining fitted claim counts

Observed Pay\$' II (\$millio8,7 is shown by state, policy period, and hazard group. This is a model input, not an output. It serves as a measure for the exposure base.

Polic0 Period Relativ%) is the ratio of claim count per payroll for a given policy period to the ratio of claim count per payroll of the latest policy period. Policy period relativities reflect any temporal differences in the relationship between payroll and claim counts. Possible reasons for shifts over time include, but are

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not limited to, wage level changes. These parameters, and the patterns they reflect, are constant across all states, hazard groups, and claim groups. The latest policy period is base level 1.000.

Adjusted Pay\$' II is the sum product of Policy Period Relativities and Observed Payroll for the state. It represents total payroll adjusted to a common "policy period" level.

State Rela)%"%)in this model, is the ratio of claim count per payroll for the state to claim count per payroll for a typical state. The State Relativity reflects all absolute state differences in claim frequency and is normalized to a geometric mean of 1.0 across all states.

**State-Ha<1\$- Group Rela)%%** is the ratio of claim count per payroll for a given hazard group to claim count per payroll over all hazard groups. State-Hazard Group Relativities reflect state variation in hazard group frequency without capturing any absolute state or hazard group differences and are normalized to a geometric mean of 1.0 by state and hazard group. The value of these parameters differs by state.

Claim Group Frequen: 0 represents the fitted frequency for the "typical" state at a Hazard Group A level for policy period. The value of these parameters is constant across states.

Claim Group-Hazard Group Rela)%"(iii) in this model, is the ratio of the claim count per payroll for a given hazard group (within a claim group) to the claim count per payroll over all hazard groups (within a claim group). Claim Group-Hazard Group Relativities reflect how frequency varies across hazard groups within each claim group, relative to the frequency of Hazard Group A. The value of these parameters is constant across states.

State-Claim Group Relati\*\*0, in this model, is the ratio of the claim count per payroll for a given claim group to the claim count per payroll over all claim groups. State-Claim Group Relativities reflect relative claim group frequency and are normalized to a geometric mean of 1.0 by state and claim group. The value of these parameters varies across states.

**Fitted State Claim Coun),** represent the fitted total claims over the five policy periods. The five-year total is directly computed by first calculating Adjusted Payroll. The fitted state claim counts are the product of the following parameters, and presented as nonintegers for fatal and PT claim groups:

- Adjusted Payroll
- State Relativity
- State-Hazard Group Relativities
- Claim Group Frequency
- Claim Group-Hazard Group Relativities
- State-Claim Group Relativities

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A hypothetical example of the model output for State X for both models is included as informational Exhibits 4 and 5 to illustrate the new calculations of the fitted state ACC and the fitted state claim counts.

Due to the large number of observed claims, and the relatively minimal impact that the medical-only claim group has on the magnitude of excess ratios, the empirical medical-only values are used and thus, the claims are not modeled. The permanent total claim group is treated differently, and described in another section of this document.

#### Treatment of the Permanent Total Claim Group

Because of the low PT claim volume and high variation in individual PT claim amounts, average reported PT costs per case in all but the largest states can be quite volatile from year to year, and resulting ELF values could fluctuate considerably from year to year.

To reduce fluctuations in ELFs from year to year, two fundamental amounts are determined and held constant by NCCI. They are:

- 1. An initial PT average cost per case by state and hazard group
- 2. The PT share of lost-time claims by state and hazard group

This treatment stabilizes ELFs from one year to the next by reducing volatility due to reported data while allowing responsiveness to changes in state average claim cost trends.

The state PT expected claim counts are determined by the same multilevel model used for determining the fitted state claim counts. However, the inputs include PT claim counts by state and hazard group along with data for the other lost-time claim groups, developed to ultimate value. In addition, the initial PT model output is based upon the data underlying the base time periods at 6<sup>th</sup> through 10<sup>th</sup> reports used for determining the excess ratio curves. This approach allows us to use more mature data for PT claims while still utilizing recent information from the other claim groups.

The proportion of total lost-time claim counts represented by the PT claim group is held constant over time, and applied to the total of the fitted state claim counts for the purpose of stabilizing loss weights over time. The indicated PT claim count is the product of this constant initial PT proportion, to the annually updated sum of the lost-time claim counts for the other claim groups.

The state PT ACC is determined by the same multilevel model used for determining the state fitted ACC. However, the inputs include PT loss amounts by state and hazard group along with data for the other claim groups developed to an ultimate value. In addition, the initial PT model output is based upon the data underlying the base time periods at 6th through 10th reports used for determining the excess ratio curves.

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The PT ACC is trended to the appropriate level in two stages:

- From the base time period for the initial ACC to the midpoint of the latest 5-year experience period for the annual ELF update
- From the midpoint of the experience period for the annual ELF update to the midpoint of the period that the updated ELFs are expected to be effective

The first stage uses countrywide trend factors of 5.0% per year for indemnity and 6.7% per year for medical. These trends are the average annual changes from Accident Year (AY) 2002 to AY 2008 per the NCCI Countrywide Frequency and Severity Analysis. The 2002 to 2008 period was selected to avoid certain possibly distorting influences on long-term severity changes. Before AY 2002, frequency of small claims declined faster than frequency of larger claims, resulting in larger annual severity changes than changes in costs for comparable wages and medical services indicated. After AY 2008, the Great Recession had a distorting effect on average claim sizes. NCCI tested alternatives of using state severity throughout the entire period. The selected approach proved to have the best balance between stability and responsiveness to state specific data.

The second stage uses state-specific lost-time severity trend factors for indemnity and medical from the most recent state loss cost or rate filing. The resulting trends from each stage are multiplied to determine a combined trend amount.

The other PT adjustment factors account for state-specific benefit on-levels and an indemnity and medical loss split, and are applied to determine the indicated PT average cost per case. The PT indemnity and medical loss split is calculated based on the PT losses used in the multilevel model that determines the PT state average cost per case.

Derived using an assumption of a constant ratio of the number of PT claims to total indemnity claims at the state and hazard group level, PT loss weights are the product of the indicated PT claim count and the indicated PT ACC for the state.

#### Determining Loss and Allocated Loss Adjustment Expense Excess Loss F1:)'\$ s

Retrospective rating may be applied to incurred losses including allocated loss adjustment expenses (ALAE). If an insured selects this type of plan, Excess Loss and Allocated Loss Adjustment Expense Factors (ELAEFs) are applied. An ELAEF represents the ratio of expected losses and ALAE greater than a particular loss limit to standard premium. An ELAEPPF corresponds to the ratio of expected losses and ALAE greater than a particular loss limit to NCCI pure premium.

In NCCI's current methodology, the average severities of only Fatal, Permanent Total, and Permanent Partial claims are scaled up by a single factor calculated to balance in resulting dollars to what was

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implied by the statewide estimated ratio of ALAE to pure loss. No ALAE is allocated to Temporary Total and Medical Only Claims. This implicitly assumed a higher ratio for ALAE to pure loss for more serious injury types, and thus, for larger claims.

Examination of historical data has shown that the ratio of ALAE to pure loss tends to be smaller for more serious claim groups and also for larger claims within each claim group. The new methodology for accounting for ALAE is now consistent with these empirical observations.

Column (3) of the following table illustrates the claim group relativities NCCl is applying to all states. These ratios are based on historical countrywide estimates of ALAE to pure loss by claim group, but scaled to balance to what is implied by the statewide estimated ratio of ALAE to pure loss (in this case, 0.127):

Claim Group (1)	Pure Loss Se"#\$%j) (2)	CW ALAE Adjustment 517	Off-Balance -1:)'\$ (4) = 0.127/Total (3)	ALAE Adjustment1:)'\$ (5) = (3) x (47	Loss & ALAE Se"#\$%0) (6) = (2) x [1.0 + (57H
		O · · · ·			,
Fatal	356,203	0.0590	1.190	0.0702	381,208
PT	1,955,493	0.0782	1.190	0.0931	2,137,549
Likely PP/TT	139,253	0.1188	1.190	0.1414	158,943
Not-Likely PP/TT	36,575	0.1132	1.190	0.1347	41,502
Medical- Only	1,414	0.1320	1.190	0.1571	1,636
Total	n/a	0.1067	1.190	0.1270	n/a

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Average pure loss severities by claim group in column (2) are multiplied by estimated ratios of ALAE to pure loss by claim group, scaled to the state ALAE level as shown in column (5).

Excess ratio curves by state and claim group have been fit separately, both for pure loss data and for loss + ALAE data, respectively. The latter data was based on an estimate for ALAE/loss that varies by state, claim group, and size of claim. The state loss + ALAE excess ratio curves are calculated by interpolating between the loss only and loss + ALAE curve based on the state's ratio of ALAE to loss relative to countrywide. These two excess ratio shape curves are weighted together by applying a weight W to the loss + ALAE curve and correspondingly applying the weight (1-W) to the pure loss curve.

W = (ratio of statewide ALAE/loss) / (ratio of countrywide ALAE/loss)

The weighting procedure is applied for each claim group in the state.

The fitted state average cost per case by hazard group is multiplied by the scaled state ALAE factor to get the resulting loss + ALAE average cost per case. The total losses used in determining the loss weights are adjusted to include ALAE from the scaled state factors in column (5), and are used for determining the loss and ALAE weights across claim group and hazard group.

#### Comparison of Methodol'/ 0 Changes by Component

Component	Current Me)*'-'.'/ 0	Proposed M#)*'- '.'/ 0
Organization of the Data	Curves by Injury Type: Fatal, PT, PP, TT and Medical-Only	Curves by Claim Group: Fatal, PT, Likely PP&TT, Not-Likely PP&TT, and Medical-Only
Maturity of the Data	Curves based on PYs 1995-1997  • 3rd through 5th reports for Fatal and PT  • 5th report only for PP, TT, and Medical-Only	Curves based on PYs 2000-2005  • 6th through 10th reports for all claim groups
Loss Development and Dispersion	One Gamma LDF was applied to all open claims within a state, report, and injury type     Each open claim was replaced by 173 observations	LDF distribution varies by size of claim for claims prior to 10 <sup>th</sup> report     Less relative development applied to larger claims through regression model     A lognormal distribution is assumed for the ultimate LDF
Form of Body of Curves	Empirical excess ratio tables by:	Mixture of two lognormal excess ratio functions fitted for each claim group
Form of Tail of ELF	Mixed exponential tail by state and	A Generalized Pareto (GPD) tail is

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Curves	injury type	spliced on each CW curve by claim group
Adjusting Countrywide Curves to the State Level	Not Applicable	Countrywide parameters are adjusted to the state level using the state's R value. The R-value is the state's credibility-weighted proxy CV relative to the countrywide proxy CV and is calculated by claim group
Determination of Average Costs per Case and Loss Weights	Empirical data is used to compute average severities and loss weights by:  State Injury type Countrywide tables are used to adjust severities and distribute losses to hazard groups	Two Bayesian multilevel models to determine fitted severities and fitted claim counts by:  State Claim group Hazard group
Stabilizing ELFs for Annual Updates	PT severity and weights are subject to volatility, especially in smaller states Ad hoc tempering is applied to mitigate the impact of data outliers or unusually large changes	PT severities (based on the same data as the curves) are locked-in and adjusted forward each year for trend and benefit on-levels The ratios (by state and hazard group) of expected PT claim counts to expected non-PT lost-time claim counts will remain constant Excess ratios are no longer averaged with the prior year
Excess Ratio Adjustments	Current curves include a differential trend additive adjustment and an adjustment for large events not represented in the data (up to \$50 million)	The differential trend additive adjustment is removed The adjustment for large events is removed due to the use of extreme value theory in developing the curves Final excess ratios are adjusted to limit occurrences to \$50 million
Inclusion of ALAE by Claim Group and Size of Loss	Severities for Fatal, PT, and PP are scaled by a common factor to include statewide ALAE using the same shape curves as for pure loss excess ratios     No ALAE is included for TT and Medical-Only     Does not recognize differences in ALAE by size of loss	Severities are scaled by separate claim group relativities (balanced to get the correct statewide total ALAE)     Countrywide shape curves including ALAE are fitted for each claim group and then CV adjusted similar to loss     Weighted at state level with pure loss shape curves based on how the statewide ALAE/Loss ratio compares to the overall countrywide ALAE/Loss ratio

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# EXHIBIT 3 (CONT'D) INFORMATIONAL EXHI IT

#### Advantages of the Prop' sed Me)\*'- '.'/ 0

The enhancements that NCCI has added to the new ELF methodology provide many practical and theoretical advantages over the current methodology. This approach lends itself to more year-to-year stability by state than the current methodology. Some of the major advantages include the following:

- A large volume of data is pooled to calculate the proposed countrywide excess ratio curves.
- Deriving state curves from the countrywide curves is less sensitive to data outliers than empirical
  excess ratios by state by injury type used in the current methodology.
- The data is more recent and more mature (6<sup>th</sup> through10<sup>th</sup> reports) than used in the previous curves; result is less uncertainty for estimating loss development and dispersion due to fewer open claims.
- The injured part of body data element is utilized in the proposed excess ratio curves.
- The reconfiguration of the permanent partial and temporary total claims into the likely-to-develop and not-likely-to-develop claim groups reduces claim crossover from one injury type to another, which can distort the excess ratio calculations.
- State curves are tailored using the state's proxy CV and will capture differences in benefit structures (for example, existence of cost of living allowances [COLAs]). Parameters can be modified to reflect a change in curve shapes over time.
- Lognormal mixtures are spreadsheet friendly functional forms.
- Statistical modeling is introduced to capture the signal from the data and smooth out fluctuations.
- Statistical models account for correlations between states due to differences in a state's severity, frequency, and/or industry mix.
- More stability is introduced by eliminating the impact of permanent total claims emerging into or departing from the latest data used in determining the severities and loss weights.
- The fact that the ALAE/Loss ratio tends to be higher for less severe injury types and less for larger claims within a given injury type is now reflected.

#### General Patterns of ELF Results on Country& le Basis

The impact from implementation of the proposed ELF methodology varies by state, by loss limit selected, and by hazard group. Although results vary by state, because state curves are shaped from countrywide curves, it may be useful to describe a few general patterns of the countrywide curves. Based upon an NCCI countrywide ELF analysis, the proposed methodology and current methodology were compared by weighing together the five countrywide excess ratio curves across the claim groups. In applying the new methodology to the same data underlying the current approved ELFs, NCCI's general observations are:

- The shape of the countrywide excess ratio curves are changing.
- At most loss limits below \$3 million, the proposed excess ratios are increasing slightly from the latest filed values
- At limits beyond \$3 million, the proposed excess ratios begin to decrease noticeably from the latest filed values

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#### **EXHIBIT 4**

# INFORMATIONAL EXHIBIT - EXCESS LOSS FACTORS FOR STATE X CALCULATION OF STATE AVERAGE COST PER CASE FOR ILLUSTRATION PURPOSES ONLY

#### Exhibit 4.A

Fitted Base Average Cost Per Case

Claim Group	
Fatal	271,079
Likely PP/TT	91,826
Not Likely PP/TT	24 027

#### Exhibit 4.B

State Relativity 0.916

#### Exhibit 4.C

Claim Group-Hazard Group Relativities

#### Hazard Grou

Claim Group	Α	В	С	D	E	F	G
Fatal	1.000	1.124	1.155	1.246	1.342	1.456	1.548
Likely PP/TT	1.000	1.281	1.357	1.593	1.864	2.210	2.515
Not Likely PP/TT	1.000	1.233	1.294	1.482	1.692	1.955	2.180

#### Exhibit 4.D

State-Claim Group Relativities

Claim Group	. (
Fatal	0.596
Likely PP/TT	1.449
Not Likely PP/TT	1.158

#### Exhibit 4.E

Fitted State Average Cost Per Case

	Hazard Group								
Claim Group	Α	В	С	D	E	F	G		
Fatal	148,003	166,331	170,911	184,418	198,682	215,466	229,133		
PT*	1,170,455	1,619,884	1,777,110	2,067,076	2,492,614	3,023,908	3,528,555		
Likely PP/TT	121,921	156,165	165,392	194,210	227,210	269,494	306,680		
Not Likely PP/TT	25,477	31,405	32,966	37,757	43,110	49,798	55,544		
Med-Only**	1,212	1,370	1,377	1,529	1,664	1,869	1,771		

<sup>\*</sup> The Permanent Total values are determined using a different approach, as described within Informational Exhibit 3.

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<sup>\*\*</sup> Medical Only average values are based on observed non-fitted data.

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# EXHIBIT 5 INFORMATIONAL EXHIBIT - EXCESS LOSS FACTORS FOR STATE X CALCULATION OF STATE CLAIM COUNTS FOR ILLUSTRATION PURPOSES ONLY

Exhibit 5.A Payroll (\$ million)

	Hazard Group							
Policy Period	Α	В	С	D	E	F	G	
5/1/09-4/30/10	922	3,217	14,229	3,087	5,601	1,788	562	
5/1/08-4/30/09	891	3,233	13,946	3,060	5,417	1,792	545	
5/1/07-4/30/08	911	3,300	14,175	3,109	5,634	1,866	546	
5/1/06-4/30/07	837	3,084	13,239	2,773	5,416	1,803	562	
5/1/05-4/30/06	766	2.961	12.928	2.582	5.146	1.680	534	

Exhibit 5.B

Policy Period	Relativity
5/1/09-4/30/10	1.000
5/1/08-4/30/09	1.016
5/1/07-4/30/08	1.108
5/1/06-4/30/07	1.199
5/1/05-4/30/06	1.289

Exhibit 5.C

	Hazard Group							
	A	В	С	D	E	F	G	
Adjusted Payroll (\$ million)	4,827	17,674	76,652	16,295	30,479	10,004	3,083	

Exhibit 5.D

State Relativity 0.9

Exhibit 5.E

State-Hazard Group Relativities

	Hazard Group							
	Α	В	С	D	E	F	G	
Relativity	1.273	1.117	1.119	0.937	0.958	0.834	0.841	

Exhibit 5.F

Claim Group Frequency	Claims per \$ Million			
Claim Group	Payroll			
Fatal	0.00037			
Likely PP/TT	0.06346			
Not Likely PP/TT	0.31153			

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# EXHIBIT 5 (CONT'D) INFORMATIONAL EXHIBIT - EXCESS LOSS FACTORS FOR STATE X CALCULATION OF STATE CLAIM COUNTS FOR ILLUSTRATION PURPOSES ONLY

Exhibit 5.G

Claim Group-Hazard Group Relativities

	Hazard Group						
Claim Group	Α	В	С	D	E	F	G
Fatal	1.000	0.950	0.708	2.342	2.997	9.970	15.479
Likely PP/TT	1.000	0.748	0.375	0.719	0.650	1.450	1.383
Not Likely PP/TT	1.000	0.750	0.379	0.722	0.652	1.445	1.379

Exhibit 5.H

State-Claim Group Relativities

Claim Group	
Fatal	1.310
Likely PP/TT	0.882
Not Likely PP/TT	0.865

Exhibit 5.I

Fitted State Claim Counts

	Hazard Group						
Claim Group	Α	В	С	D	Е	F	G
Fatal	2.801	8.546	27.701	16.313	39.896	37.912	18.294
PT*	3.803	13.892	43.499	16.330	37.772	23.831	11.399
Likely PP/TT	321	771	1,680	574	990	631	187
Not Likely PP/TT	1,545	3,725	8,172	2,773	4,789	3,030	899
Med-Only**	9,210	21,471	45,036	13,809	20,787	10,868	2,504

<sup>\*</sup> The Permanent Total values are determined using a different approach, as described within Informational Exhibit 3.

<sup>\*\*</sup> Medical Only average values are based on observed non-fitted data.

### 11 NCAC 10.1111 – WORKERS COMPENSATION

### Item

10(b) Describe all payments made to all consultants (including lawyers, actuaries, and economists) related to this filing and the previous one on workers' compensation insurance. If payment cannot be specifically identified as related to particular filings, the filer shall estimate them.

### **Response**

### August 30, 2013 Loss Cost and Residual Market Rate Filings

<u>National Council on Compensation Insurance, Inc.</u>: NCCI has advised the Rate Bureau that the amounts billed and to be billed to its affiliates and to the Rate Bureau for actuarial support during 2013 for work specifically related to workers compensation insurance loss cost and residual market rate filings total approximately \$407,672.

<u>Young Moore and Henderson P.A.</u>: The firm has billed the Rate Bureau approximately \$43,305 for fees in connection with the 2013 workers compensation insurance loss cost and residual market rate filings.

<u>Financial Strategy Associates</u>: The firm has billed the Rate Bureau approximately \$7,225 for services rendered in connection with the 2013 workers compensation insurance residual market rate filing.

<u>Milliman, Inc.</u>: The firm has billed the Rate Bureau approximately \$50,982 for services rendered in connection with the 2013 workers compensation insurance loss cost and residual market rate filings.

### September 18, 2014 Loss Cost and Residual Market Rate Filings

National Council on Compensation Insurance, Inc.: NCCI has advised the Rate Bureau that the amounts billed and to be billed to its affiliates and to the Rate Bureau for actuarial support during 2014 for work specifically related to workers compensation insurance loss cost and residual market rate filings total approximately \$416,910.

Young Moore and Henderson P.A.: The firm has billed the Rate Bureau approximately \$15,693 for fees in connection with the 2014 workers compensation insurance loss cost and residual market rate filings.

<u>Financial Strategy Associates</u>: The firm has billed the Rate Bureau approximately \$7,438 for services rendered in connection with the 2014 workers compensation insurance residual market rate filing.

<u>Milliman, Inc.</u>: The firm has billed the Rate Bureau approximately \$9,538 for services rendered in connection with the 2014 workers compensation insurance loss cost and residual market rate filings.

### 11 NCAC 10.1111 - WORKERS COMPENSATION

### Item

10(c) Identify and describe all changes in methodologies from the previous North Carolina workers compensation rate filing. If any collected or reported data required by this rule are provided within 30 days after the initial submittal of a filing, that data shall be made a part of the filing, provided the initial submittal acknowledges that it is incomplete and identifies specifically what further data are to be submitted within the time permitted. No filing otherwise complete shall be deemed to be proper until such time that all data required by this Rule have been submitted.

### Response

- (i) A retrospective rating plan adjusts the premium for an insured's policy on the basis of losses incurred during the term of that policy. The Retrospective Rating Plan contains an optional provision—an individual loss limitation—which limits the loss amount arising out of any one accident that will be used in the calculation of retrospective premium adjustments. Under the plan, the charge for limiting losses is determined by application of an Excess Loss Pure Premium Factor (ELPPF) or an Excess Loss and Allocated Expense Pure Premium Factor (ELAEPPF). A new methodology in this area was recently introduced, implementing several enhancements including new excess ratio curves. Informational Exhibits 3, 4, and 5 from NCCl's countrywide Item filing R-1408 follow this page and serve to explain the methodology changes. The effects of these changes have been incorporated into this filing.
- (ii) In prior years' filings, wage trend adjustments were applied to the losses used to derive industry group differentials used in class ratemaking. The purpose of these adjustments was to account for differences in wage growth across industry groups. Research conducted by NCCI showed that wage trend adjustments are close to unity, with the majority of adjustments having little to no impact on the final differentials. As a result, wage trend adjustments are no longer applied in the industry group differential calculations.
- (iii) While not considered changes to the respective ratemaking methodologies, the following differ when compared with the previous year's filing:
  - a. The financial data loss development factor from a 19th report to an ultimate report is based on a seven-year average. In the prior filing, a five-year average was used.
  - b. In the assigned risk filing, the proposed assigned risk differential is based on a tenyear average. In the prior filing, a five-year average was used.
  - c. In the assigned risk filing, Administrative and Separately Reimbursable Pool expenses are shown combined, with both on a calendar year basis. In the prior filing, these expenses were shown separately and the separately reimbursable expenses were shown on a policy year basis.
  - d. In the assigned risk filing, the calculation of the effect of the expense constant and minimum premiums was simplified and now utilizes data collected by the NCRB. The prior filing utilized data collected by NCCI.

# PRE-FILED TESTIMONY OF RAYMOND F. EVANS

### NORTH CAROLINA WORKERS COMPENSATION INSURANCE 2014 LOSS COSTS FILING BY THE NORTH CAROLINA RATE BUREAU

- Q. Would you state your full name and business address?
- A. Raymond F. Evans, Jr. CPCU, 2910 Sumner Boulevard, Raleigh, North Carolina.
- Q. Are you employed by the North Carolina Rate Bureau ("Bureau")?
- A. Yes.
- Q. In what capacity?
- A. I am the General Manager.
- Q. How long have you been employed by the Bureau?
- A. Since September 2000.
- Q. Would you summarize your educational background?
- A. I graduated from Ohio State University with a Bachelor of Science Degree in Accounting. I also have the designation of Chartered Property Casualty Underwriter.
- Q. What was your work experience after graduation and prior to your employment by the Bureau?
- A. From March 1966 to July 2000, I was employed by the State Auto Insurance Companies, Columbus, Ohio in various capacities, including the position of Executive Vice President of a subsidiary.
- Q. Can you identify Exhibits RB-1 through RB-5 and the 11 NCAC 10.1111 Responses?
- A. Yes. Exhibit RB-1 is a reference filing containing advisory prospective loss costs, the data and calculations underlying those loss costs, and the 11 NCAC 10.1111 Responses. Exhibits RB-2 through RB-5 contain the required accompanying prefiled testimony and exhibits. Together, these materials constitute a filing (the "Filing") that is dated September 18, 2014 submitted by the Bureau to the Honorable Wayne Goodwin, Commissioner of Insurance, with respect to workers compensation insurance loss costs in North Carolina.
- Q. Does the Bureau have actuaries on its staff?
- A. Yes, the Bureau has an actuary on its staff. However, the Bureau continues to obtain actuarial expertise for preparation of the Filing from the Workers Compensation Committee, the National Council on

Compensation Insurance, Inc. and from Milliman, Inc.

- Q. Does the Filing submitted to the Commissioner include, to the extent available, the information to be furnished in connection with filings under Article 36 of Chapter 58 of the General Statutes?
- A. Yes. Those data that were available have been submitted to the Commissioner as part of the Filing. As shown and explained in that submission, some data were not collected or, if collected, were not retrievable from the statistical data in the form requested. The individual circumstances with respect to such data are explained in the submission.
- Q Does that conclude your prefiled testimony?
- A. Yes.

## OF JAY A. ROSEN

### 2014 NORTH CAROLINA WORKERS COMPENSATION LOSS COST AND ASSIGNED RISK RATE FILINGS

\_\_\_\_\_

- Q. Please state your name, title, employer, and position you hold.
- A. My name is Jay Rosen, and I am a Director and Actuary for the National Council on Compensation Insurance, Inc. ("NCCI") in Boca Raton, Florida. My current responsibilities include oversight of the actuarial function, including the preparation of rate filings and presentation of actuarial testimony, for six jurisdictions in NCCI's Eastern Region (including North Carolina).
- Q. Would you outline your academic and professional training?
- A. I have a Bachelor of Science degree and a Master of Science degree, both in Mathematics, from the University of Florida, in Gainesville, Florida. I am a Fellow of the Casualty Actuarial Society and a Member of the American Academy of Actuaries and am in good standing with both of those organizations.
- Q. How long have you been employed by NCCI?
- A. I have been employed by NCCI since June of 1992.
- Q. Would you briefly describe the principal functions of NCCI?
- A. NCCI is the major data collector of workers compensation statistics, and is recognized as the expert organization in workers compensation data collection, ratemaking, and research. NCCI's principal functions are to collect and process statistical data, inspect and administer a detailed classification system and develop prices for workers compensation insurance that are not excessive, inadequate or unfairly discriminatory. It prepares manual loss costs, manual rates, rating plans and policy forms

for use by its members and subscribers and files same with various supervisory authorities on their behalf.

- Q. Who belongs to NCCI?
- A. NCCI is an organization of some 600 members and subscribers who are insurance companies and self-insured funds writing workers compensation insurance. These loss cost and rate filings are based on the data submitted to NCCI and the North Carolina Rate Bureau (NCRB) by insurance companies writing workers compensation business in North Carolina.
- Q. Are you familiar with the filings for revised workers compensation loss costs and assigned risk rates by the North Carolina Rate Bureau (the "Filings") of which this testimony is a part?
- A. Yes, I am.
- Q Did you supervise the production of the Filings?
- A. Yes, I did. NCCI has contracted with the North Carolina Rate Bureau as an actuarial services vendor in connection with these Filings.
- Q What is the purpose and scope of your testimony?
- A. I will provide testimony on the key actuarial issues and components in the Filings. Specifically, my testimony will discuss the (i) development of the overall average loss cost level indication, (ii) assigned risk differential analysis, and (iii) various expense components contained in the voluntary loss costs and assigned risk rates.
- Q. Could you briefly describe the purpose of the Filings that have been submitted to the North Carolina Department of Insurance?
- A. Sure. One of the Filings proposes revised loss costs and rating values for the voluntary market. The other Filing proposes revised rates and rating values for the Workers Compensation Insurance Plan, which is the assigned risk market.
- Q. What is the voluntary market and what is the assigned risk market?

A. Those insurers electing to provide employers workers compensation coverage in North Carolina's competitive marketplace—incorporating their own underwriting guidelines and expense needs—constitute the "voluntary market."

An employer unable to secure workers compensation insurance in the voluntary market obtains coverage through the Workers Compensation Insurance Plan—also referred to as the assigned risk market. This market of last resort provides a method for those employers not written voluntarily to obtain coverage.

- Q. For the voluntary market, you mentioned a revision to the current loss costs has been filed. What is the difference between a loss cost and a rate?
- A. The term loss cost is used because, in general, it represents only that portion of the full rate that provides for loss and loss adjustment expenses. The North Carolina loss costs are not final rates because they do not include provisions for any of the remaining expenses (including production expenses, profit, contingencies, etc.) of an insurer.

In the North Carolina voluntary market, each carrier is responsible for considering their individual expense needs, developing a loss cost multiplier (LCM), and determining their final rates. The carrier-specific LCM is the expense loading (providing for all carrier expenses other than loss adjustment expense) an insurer applies to a set of loss costs to build its final rates. In this process, a carrier may elect to base their final rates on the loss costs in the Loss Cost filing.

- Q. If this loss cost revision were approved as filed, would all employers insured in the voluntary market receive a loss cost change equal to the overall average proposed change?
- A. No. The proposed loss cost indication represents the overall average change for the voluntary market. The actual percentage loss cost change may vary between individual classification codes—both above and below this average.

The proposed overall average change is equitably distributed to the various industry groupings and then to the more than 600 individual classification codes during the ratemaking process. The final premium charged a particular employer not only depends on the specific class codes in which the employer conducts business, but also on the individual insurer issuing the policy. Since in the voluntary market each insurer is responsible for determining its final rates, after reviewing their own expense needs, underwriting guidelines, etc., the final premium charged to any particular employer may vary among insurers.

- Q. Please give us an overview of the process used to develop the Filings.
- A. The latest available premium and loss data is collected by NCCI and NCRB from insurance companies and verified. Using this data, the expected revenue need and costs associated with writing workers compensation insurance in North Carolina during the period April 1, 2015 through March 31, 2016 are determined. In this process, expenses are analyzed and provisions for these components are included. A comparison of this expected revenue need to the expected future costs determines the extent to which the currently approved overall loss cost and rate levels should change.
- Q. Do the Filings include data for all companies writing workers compensation business in North Carolina?
- A. No. There are several reasons that would prevent a carrier's data from being included in a filing, including (i) data that was not reported prior to the filing and (ii) quality issues that exist with the reported data. While it would clearly be preferable to include all carriers' data in the filing, it is critical that the data be of the highest quality possible. Carriers with a premium market share greater than 0.1% and whose data is not contained in the Filings' experience period are listed in Appendix A-IV.

NCCI has the following processes in place to provide all carriers the incentive to submit aggregate data in a timely and accurate manner:

- (i) Aggregate Data Quality Incentive Program (ADQIP): In response to carriers reporting late and/or inaccurate data, they are subject to financial assessments levied by NCCI.
- (ii) Financial Data Escalation Process: During the data collection and validation process, data issues are discussed with insurance carrier personnel at progressively increasing levels of authority until the issues are resolved.

The data goes through a series of three validation procedures implemented by NCCI: (i) arithmetic checks, (ii) reasonableness checks, and (iii) a reconciliation report.

The first check, the arithmetic check, is used to make sure that the data submitted to NCCI in the various rows and columns of the aggregate financial data reports sum to the correct totals as stated by the carriers in those submissions.

The second check, the reasonableness check, is used to make sure that all unusual fluctuations in a carrier's data are explained. For example, a company reporting \$100,000 in premium in 2013 and then \$10 million in 2014 would be questioned about the large change in premium amounts.

The third test is a reconciliation. The North Carolina data submitted to NCCI is reconciled with the NAIC Annual Statement data submitted by companies to the North Carolina Department of Insurance.

- Q. Are the data used in the Filings reasonable and reliable for determining voluntary loss costs and assigned risk rates in North Carolina?
- A. Yes, in my opinion, the data as collected and validated provides an actuarially appropriate, reasonable, and credible dataset on which to base the Loss Cost and Assigned Risk rate filings.
- Q. What overall average change does the Loss Cost filing propose?
- A. The Loss Cost filing seeks an overall average decrease of 3.4% from the current loss cost level for the industrial classifications.

- Q. What overall average rate level change does the Assigned Risk filing propose?
- A. The Assigned Risk rate filing seeks an overall average rate level decrease of 4.5% for the industrial classifications.
- Q. What is the proposed effective date for the Filings?
- A. The Loss Cost and Assigned Risk rate filings are both proposed to apply to new and renewal policies becoming effective on or after April 1, 2015. The actual use of the loss costs is subject to individual company actions to adopt the filed loss costs.
- Q. Would you please briefly describe the method used in the Filings to determine the overall average changes?
- A. Yes. In very general terms, the overall changes are determined by taking the latest available financial data experience and adjusting it to reflect conditions that are expected to exist during the period April 1, 2015 through March 31, 2016. The result indicates the adequacy of the current loss costs for policies to be written during that period. This process requires the application of actuarial judgment and projections simply because ratemaking is prospective in nature and future outcomes are unknown.

As presented in Exhibit I of the Filings, the process begins with two blocks of historical North Carolina aggregate financial data. The first block reflects the experience from all policies with effective dates during 2012 and is commonly referred to as "policy year 2012" data. The second block of data reflects the experience from all policies with effective dates during 2011 and is referred to as "policy year 2011" data. This data consists of earned premiums and losses during these periods reported to NCCI by those companies writing workers compensation insurance in North Carolina. "Losses" is simply another name for the benefits carriers provide to or on behalf of injured workers. They can be in the form of medical services or indemnity (lost wage) payments. While three years of data were reviewed in connection with this year's actuarial analysis, data for

policy years 2012 and 2011 serve as the selected experience period in the Filings.

Loss cost level indications were determined based on an average of (i) paid losses and (ii) paid losses plus case reserves for each of policy years 2012 (Exhibit I, Section A) and 2011 (Exhibit I, Section B). An average of the separate policy year 2012 and 2011 loss cost level indications (Exhibit I, Section C) serves as the basis for the Rate Bureau's filed overall average voluntary loss cost level change.

In calculating the overall loss cost level change, the premium from these two policy years is the first focus. The premiums that have been collected must be "developed" to reflect future payroll audits (line 1 of Exhibit I, Sections A and B). Since the final premium totals for the recent policy years will not be known until all payroll audits have been completed, the application of premium development factors provides a projection of the amount by which the currently reported premium totals will change when the final results are known.

Additionally, the premiums are brought to the current loss cost level and the portion that covers expenses is removed (line 2). These adjustments are necessary because we are trying to determine how much premium will be available for benefits, and the historical premium data still reflects old rates and includes the portion covering expenses. Since the current loss costs are being analyzed and updated, the reported historical premium is adjusted to this current loss cost level. Once the historical premium has been adjusted to what it would be if it had been earned under the latest approved loss costs, one may opine on the adequacy of the current set of loss costs in terms of providing for future losses.

- Q. Would you now describe the adjustments to the policy year indemnity and medical losses?
- A. Yes. The losses from these two blocks of data are reviewed. Indemnity and medical losses are analyzed separately. Initially, losses are limited to mitigate the impact of individual large workers compensation claims. Medical reserves for example can extend into the multi-million dollar range

on extremely severe cases. At this stage, limiting such claims is appropriate in determining future premiums.

Next, the limited losses must be developed to their ultimate level (lines 4 and 16). This is especially necessary for workers compensation insurance because it takes many years before some losses are finally paid. For example, depending on the nature and seriousness of a work-related injury, indemnity payments may extend many years into the future. Further, since even the conditions giving rise to some of these losses may take many years to manifest themselves, many years may pass before some claims are even known to the insurer—let alone settled. Asbestosis claims are an example of this type of loss.

Next, since we are trying to estimate future losses and the data reflects historical benefit levels, the reported losses are adjusted to reflect the impact of any subsequent changes in the level of workers compensation benefits. This is accomplished in two steps (lines 5, 14, 17, and 26). The losses are then increased by 17.0% so that the final loss costs will include a provision for loss adjustment expense (lines 6 and 18).

The resulting loss figures are compared to the total estimated premium that would be available to fund these losses (lines 9 and 21). Next, the indemnity and medical cost ratios data must be trended to account for inflationary pressures between the time period of the historical data and the period when the loss costs will be in effect (lines 10 and 22). Trend adjusts the historical data to account for the differential impact of inflation on losses and premiums. If losses were changing at the same rate as payrolls, trend would not be needed since the change in losses would be exactly matched by a corresponding change in payrolls and, therefore, premiums. On the other hand, if losses have been changing at a different rate than payroll, trend is necessary if historical data is to be used as a predictor of future losses.

The trend factors selected by the Rate Bureau and applied in these filings are -1.0% per year for indemnity losses and 0.0% per year for medical losses.

The final step is to adjust the developed limited cost ratios to an unlimited basis. This is accomplished in lines 12 and 24. The employed methodology involves replacing the amount of actual reported individual claim losses in excess of a North Carolina-specific dollar threshold with an excess loss provision. The excess provision represents the expected volume of losses in excess of the threshold. This procedure serves to smooth out the impact of large losses.

- Q. What are the final steps in determining the overall average voluntary loss cost level change?
- A. Indicated loss cost level changes for each of policy years 2012 and 2011 are calculated by summing the respective indemnity and medical cost ratios (line 28). These individual-year changes are then averaged, resulting in an indicated overall average decrease of 3.4% to the current voluntary loss cost level (Exhibit I, Section C).
- Q. What loss development methodologies were analyzed and utilized in connection with the Filings?
- A. The financial data were analyzed in order to select the most actuarially sound loss development projection methodology to be used in determining experience indications. This analysis involves identifying changes in the level of reserve adequacy and trends in development that could skew the results of one or more of the loss development projection methods. In addition, the base to which the loss development factors will be applied is analyzed in conjunction with the factors themselves.

The loss development projection methods examined in this year's analysis were based on (i) paid losses and (ii) paid losses plus case reserves.

Results based on an average of these two loss development methodologies were chosen as being most appropriate for this year's Filings.

Q. After identifying the most appropriate loss development methodology, what is the next step in the process to compute the actual loss development factors? A. After identifying the most appropriate loss development methodology, the next step in the process is to compute the actual loss development factors. In calculating these factors, prior years' losses are examined to determine how they evolve from the time they are first reported to the time they are finally settled.

For inclusion in the Filings, (i) final paid loss development factors were derived based on an average of the two most recent historical factors at each loss age interval and (ii) final paid plus case loss development factors were derived based on an average of the five most recent historical factors at each loss age interval. Statewide loss development (tail) factors were used to develop losses from a nineteenth report to an ultimate basis. The tail factors used in the Filings are based on an average of the most recent seven historical factors at a nineteenth report.

- Q. Please explain the tail factor methodology included in the Filings.
- A. In workers compensation, payments and loss reserve changes persist for extended periods of time. The ultimate losses of a policy year are determined by multiplying the current reported losses by the expected loss development factor. This expected loss development factor is calculated as the product of individual link ratios. However, due to data constraints, it is not possible to calculate all of the required individual link ratios. Therefore, it is necessary to aggregate all loss development that occurs after a nineteenth report into a single (tail) factor. Tail factors are calculated separately for indemnity and medical losses by comparing the changes in the volume of policy year paid plus case losses after a nineteenth report to the volume of policy year paid plus case losses as of a nineteenth report, along with the application of a growth adjustment factor.
- Q. Will you please describe how the final indemnity and medical annual trend factors were determined for the Filings?
- A. Yes. The final trend factors were judgmentally selected by the NCRB after reviewing the results of several different trend estimates, including (i) a North Carolina frequency/severity trend analysis and (ii) indicated annual loss ratio trend factors.

A North Carolina-specific frequency/severity analysis was performed to separately examine changes in the frequency of workers compensation claims being filed and changes in their average cost per case. Indicated loss ratio trend factors based on both paid and paid plus case losses were also examined in order to review trend estimates that are independent of possible fluctuations in carrier-reported claim counts from year to year.

- Q. Do the Filings contain an estimated impact on workers compensation costs due to the change in the North Carolina workers compensation reimbursement laws for prescription drugs and pharmaceutical services contained in enacted North Carolina Senate Bill 744 (S744)?
- A. Yes, a detailed discussion of this portion of S744 along with estimated cost impacts is contained in the Appendix C of the Filings.
- Q. Please explain how the loss adjustment expense provision was determined.
- A. Both historical North Carolina-specific and countrywide loss adjustment expense information was reviewed as part of this year's rate filing analysis (See Exhibit II-A, Sheet 1). Based on that information, the NCRB judgmentally selected a 17.0% loss adjustment expense provision for use in the Filings.
- Q. Did you review the process used to allocate the overall average loss cost level change to the five industry groups and to the individual classification codes?
- A. Yes.
- Q. Do the Filings contain a description of the manner in which the overall change is distributed to the individual classifications?
- A. Yes. Appendices A-V, and B-I through B-V of the Loss Cost filing provide extensive descriptions and documentation of the methods that are used to distribute the overall change among the various classifications.
- Q. How was the overall average change for the Assigned Risk filing determined?

A. The assigned risk filing begins with the loss costs resulting from the analyses just described. Then two additional analyses were performed. The first of these compares the assigned risk market experience to the statewide market experience. This analysis supported the proposed change to the current assigned risk loss cost differential. The second analysis involves the assigned risk expense need. Both of these analyses are documented in Exhibit II of the Assigned Risk filing.

The results of these two analyses are incorporated in the formula Loss Cost Multiplier (Exhibit I-A, Sheet 1 of the Assigned Risk filing). After combining the indicated change in the loss cost level and the proposed change in the Loss Cost Multiplier, the final Assigned Risk rate level decrease of 4.5% results (Exhibit I, Section D of the Assigned Risk filing).

- Q. Please explain the purpose and concept of the assigned risk differential.
- A. The primary purpose of the differential is to ensure equity between the assigned risk and voluntary markets. In order to help ensure a self-funded assigned risk market—one that does not require subsidization by participants in the voluntary market—the adequacy of the assigned risk differential is reviewed.

In North Carolina, as is usually the case, the combined experience for those employers in the assigned risk market is worse than the combined experience for those in the voluntary market. Therefore, during the assigned risk ratemaking process, the assigned risk differential is applied to recognize this disparity.

- Q. Please explain how this year's proposed change in the assigned risk differential was determined.
- A. As documented in Exhibit II-E of the assigned risk filing, ten years of indicated loss cost differentials based on each of (i) paid and (ii) paid plus case data were reviewed. The selected change to the current loss cost differential is based on an average of the changes indicated by both the paid and paid plus case experience (Exhibit II-E, Sheet 1, line (e)).

- Q. Please briefly describe the provisions for the various assigned risk expense components contained in the Assigned Risk filing.
- A. The underlying detail and supporting calculations in connection with the various expense provisions contained in this year's proposed assigned risk rates are fully documented in Exhibit II of the assigned risk filing.

As a summary, a brief description of each expense component is as follows:

- (i) Commission and brokerage The 5.0% provision is the commission payable on assigned risk business, as required by the Workers Compensation Insurance Plan.
- (ii) Loss adjustment expense (LAE) The selection of this component was discussed earlier in connection with the proposed voluntary loss cost level change.
- (iii) Other acquisition and general expense This category includes provisions for various carrier expense items such as premium collection, underwriting, policy processing, advertising, and company operational and administrative expenses.
- (iv) Underwriting profit The underwriting profit analysis was conducted by Dr. Vander Weide and Dr. Appel.
- (v) Taxes, licenses, and fees This includes a 2.66% provision for the premium tax, including the regulatory surcharge (equal to 6.5% of the premium tax), and 0.3% for miscellaneous tax.
- (vi) Effect of expense constant and minimum premiums It is expected that the \$250 expense constant, a minimum premium multiplier of 200, and a maximum minimum premium of \$1,500 will generate 20.0% of premium in the assigned risk market (Exhibit II-D).
- Q. Please describe the rationale in support of increasing the maximum minimum premium.

A. A review of the collective intrastate loss ratio experience for minimum premium risks versus that for all risks supports the fact that the collective experience for North Carolina minimum premium risks is significantly worse than that for all risks combined. With the goal of ultimately bringing the loss ratio experience for intrastate minimum premium risks more in line with that for all intrastate risks, an increase to the current maximum minimum premium value is being proposed in this filing.

There are several reasons that support the proposed increase in the maximum minimum premium. These include:

(i) Based on the current approved assigned risk rates in the state, the following percentage of classification codes by industry group are currently hitting the maximum minimum premium:

Manufacturing – 57%

Contracting – 96%

Office and Clerical – 4%

Goods and Services – 67%

Miscellaneous – 95%

- (ii) The change allows a more equitable sharing of workers compensation costs between minimum premium and non-minimum premium risks.
- Q. Are there any additional changes in miscellaneous rating values contained in the Filings?
- A. Yes. The pages summarizing the Filings by component identify additional changes, as do the miscellaneous values and retrospective rating plan sections of Exhibit III. The Table of Weighting Values and the Table of Ballast Values in Exhibit III were also updated.
- Q. Please describe what is meant by the term "F-classifications."
- A. The "F" or "Federal" classifications are those operations conducted on or about navigable waters for which benefit levels and related costs are determined by the United States Longshore and Harbor Workers'

Compensation Act, rather than individual state laws. Typical F-classifications include those covering ship builders and stevedores.

- Q. What changes are proposed for the Federal classifications ("F-classes")?
- A. Based on the latest available North Carolina F-class experience (contained in Appendix B-V of the Loss Cost filing), the loss cost filing proposes an overall average change of -2.4% from the current loss cost level. The assigned risk filing proposes an overall average rate level change of -7.7% from the current assigned risk rate level.
- Q. What is your opinion as to whether the proposed loss cost changes for the voluntary market will result in loss costs that are not excessive, inadequate, or unfairly discriminatory?
- A. Based on my analysis, I believe the methodologies employed, the provisions used, and the resulting filed loss cost changes are actuarially sound and reasonable for the time period during which they are proposed to be in effect and will result in loss costs that are not excessive, inadequate, or unfairly discriminatory.
- Q. What is your opinion as to whether the proposed rate changes for the assigned risk market will result in rates that are not excessive, inadequate, or unfairly discriminatory?
- A. Based on my analysis and assuming the profit produced by the proposed rates is reasonable, I believe the methodologies employed, the provisions used, and the resulting filed assigned risk rate changes are actuarially sound and reasonable for the time period during which they are proposed to be in effect and will result in assigned risk market rates that are not excessive, inadequate, or unfairly discriminatory.
- Q. Does this conclude your testimony?
- A. Yes, it does.

### 2014 ANNUAL LOSS ADJUSTMENT EXPENSE REVIEW -- Evaluated as of 12/31/2013

### LOSS ADJUSTMENT EXPENSE SUMMARY Analysis Based on Private Carrier Data

	(1) Call # 19	(2) Call # 19	(3)=(1)+(2)	(4) Calendar Year	(5) Calendar Year	(6)=(4)+(5)	(7)=(3)-(6)
	DCCE Ratio	AOE Ratio	Call # 19	Incurred	Incurred	Incurred	
	(Avg. of Paid and	(Avg. of Paid and	LAE	DCCE Ratio	AOE Ratio	LAE Ratio	
<u>Year</u>	Incurred Indications)	Incurred Indications) 1	Ratio	From IEE <sup>2</sup>	From IEE 1,2	From IEE <sup>2</sup>	<u>Difference</u>
2004	9.9%	7.1%	17.0%	10.2%	6.4%	16.6%	0.4%
2005	10.2%	7.5%	17.7%	10.4%	7.2%	17.6%	0.1%
2006	10.6%	7.8%	18.4%	12.6%	7.2%	19.8%	-1.4%
2007	10.7%	7.8%	18.5%	10.1%	7.3%	17.4%	1.1%
2008	11.1%	7.0%	18.1%	11.9%	7.1%	19.0%	-0.9%
2009	11.5%	7.5%	19.0%	11.3%	7.3%	18.6%	0.4%
2010	11.8%	7.2%	19.0%	11.9%	7.2%	19.1%	-0.1%
2011	12.3%	6.9%	19.2%	11.4%	6.7%	18.1%	1.1%
2012	12.9%	7.3%	20.2%	12.2%	6.2%	18.4%	1.8%
2013	13.3%	7.6%	20.9%	12.1%	7.0%	19.1%	1.8%

### Notes

Loss adjustment expense indications are displayed as a percentage of loss.

<sup>&</sup>lt;sup>1</sup> Adjusted for impact of large deductibles.

<sup>&</sup>lt;sup>2</sup> The IEE data is direct of reinsurance, excludes state funds and is from the NCCI Compiled IEE Validated Summary.

### 2014 ANNUAL LOSS ADJUSTMENT EXPENSE REVIEW -- Evaluated as of 12/31/2013

### Analysis Based on Private Carrier Data DCCE—PAID ANALYSIS

	(1)	(2)	(3)	(4)	(5)	(6)	(7)=(1)x(5)	(8)=(2)x(6)	(9)=(8)/(7)
	Paid	Paid	Incremental	Incremental	Cumulative	Cumulative			Estimated
	Losses Excluding	DCCE Excluding	Paid Loss	Paid DCCE	Paid Loss	Paid DCCE	Estimated	Estimated	Ultimate
	Large Deductibles	Large Deductibles	Development	Development	Development	Development	Ultimate	Ultimate	DCCE
<u>AY</u>	@12/31/2013	@12/31/2013	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	Losses	<u>DCCE</u>	<u>Ratio</u>
2004	12,608,065,470	1,244,226,850	n/a	n/a	1.182	1.172	14,902,733,386	1,458,233,868	9.8%
2005	15,149,157,294	1,542,174,601	1.018	1.017	1.203	1.192	18,224,436,225	1,838,272,124	10.1%
2006	16,108,745,844	1,724,801,924	1.022	1.023	1.229	1.219	19,797,648,642	2,102,533,545	10.6%
2007	17,301,264,810	1,844,036,237	1.028	1.028	1.263	1.253	21,851,497,455	2,310,577,405	10.6%
2008	17,590,474,168	1,985,649,890	1.039	1.041	1.312	1.304	23,078,702,108	2,589,287,457	11.2%
2009	15,603,446,732	1,792,126,685	1.055	1.060	1.384	1.382	21,595,170,277	2,476,719,079	11.5%
2010	15,124,490,034	1,767,625,910	1.089	1.099	1.507	1.519	22,792,606,481	2,685,023,757	11.8%
2011	13,477,144,005	1,635,303,852	1.153	1.183	1.738	1.797	23,423,276,281	2,938,641,022	12.5%
2012	9,674,926,988	1,144,052,098	1.315	1.394	2.285	2.505	22,107,208,168	2,865,850,505	13.0%
2013	4,498,720,043	452,180,858	2.241	2.775	5.121	6.951	23,037,945,340	3,143,109,144	13.6%

### 2014 ANNUAL LOSS ADJUSTMENT EXPENSE REVIEW -- Evaluated as of 12/31/2013

## Analysis Based on Private Carrier Data DCCE—INCURRED ANALYSIS

	(1) Incurred	(2) Incurred	(3) Incremental	(4) Incremental	(5) Cumulative	(6) Cumulative	(7)=(1)x(5)	(8)=(2)x(6)	(9)=(8)/(7) Estimated
	Losses Excluding	DCCE Excluding	Incurred Loss	Incurred DCCE	Incurred Loss	Incurred DCCE	Estimated	Estimated	Ultimate
	Large Deductibles	Large Deductibles	Development	Development	Development	Development	Ultimate	Ultimate	DCCE
<u>AY</u>	@12/31/2013	@12/31/2013	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Losses</u>	<u>DCCE</u>	<u>Ratio</u>
2004	14,553,802,652	1,415,294,507	n/a	n/a	1.030	1.048	14,990,416,732	1,483,228,643	9.9%
2005	17,804,500,558	1,802,384,013	1.000	1.000	1.030	1.048	18,338,635,575	1,888,898,446	10.3%
2006	19,457,654,677	2,029,854,150	0.999	1.001	1.029	1.049	20,021,926,663	2,129,317,003	10.6%
2007	21,098,677,446	2,228,316,610	0.998	0.999	1.027	1.048	21,668,341,737	2,335,275,807	10.8%
2008	21,992,933,722	2,368,766,712	0.995	0.998	1.022	1.046	22,476,778,264	2,477,729,981	11.0%
2009	20,583,230,475	2,299,129,332	0.996	0.997	1.018	1.043	20,953,728,624	2,397,991,893	11.4%
2010	21,816,930,096	2,485,377,944	0.987	0.987	1.005	1.029	21,926,014,746	2,557,453,904	11.7%
2011	22,376,673,755	2,647,145,538	0.997	0.993	1.002	1.022	22,421,427,103	2,705,382,740	12.1%
2012	22,221,541,216	2,738,010,337	1.000	1.009	1.002	1.031	22,265,984,298	2,822,888,657	12.7%
2013	23,114,306,469	2,832,522,449	1.008	1.039	1.010	1.071	23,345,449,534	3,033,631,543	13.0%

### 2014 ANNUAL LOSS ADJUSTMENT EXPENSE REVIEW -- Evaluated as of 12/31/2013

### Analysis Based on Private Carrier Data AOE—PAID ANALYSIS

	(1) Paid	(2) Paid	(3) Incremental	(4) Incremental	(5) Cumulative	(6) Cumulative	(7)=(1)x(5)	(8)=(2)x(6)	(9)=(8)/(7) Estimated	-
	Losses Including	AOE Including	Paid Loss	Paid AOE	Paid Loss	Paid AOE	Estimated	Estimated	Ultimate	
	Large Deductibles	Large Deductibles	Development	Development	Development	Development	Ultimate	Ultimate	AOE	
<u>AY</u>	<u>@12/31/2013</u>	@12/31/2013	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Losses</u>	<u>AOE</u>	Ratio*	
2004	15,473,871,590	1,807,199,850	n/a	n/a	1.218	1.125	18,847,175,597	2,033,099,831	7.2%	(1)
2005	15,824,336,910	1,899,582,193	1.019	1.011	1.241	1.137	19,638,002,105	2,159,824,953	7.6%	(2)
2006	16,790,874,127	2,105,802,360	1.023	1.013	1.270	1.152	21,324,410,141	2,425,884,319	7.9%	(3)
2007	17,890,305,760	2,145,159,407	1.031	1.021	1.309	1.176	23,418,410,240	2,522,707,463	7.8%	(4)
2008	18,175,433,944	1,966,526,097	1.043	1.026	1.365	1.207	24,809,467,334	2,373,596,999	7.0%	(5)
2009	15,993,734,502	1,852,655,749	1.057	1.041	1.443	1.256	23,078,958,886	2,326,935,621	7.4%	(6)
2010	15,417,687,178	1,722,921,218	1.091	1.055	1.574	1.325	24,267,439,618	2,282,870,614	7.0%	(7)
2011	13,692,004,135	1,567,351,642	1.156	1.090	1.820	1.444	24,919,447,526	2,263,255,771	6.6%	(8)
2012	9,816,761,272	1,387,485,665	1.314	1.152	2.391	1.663	23,471,876,201	2,307,388,661	7.2%	(9)
2013	4,553,981,610	988,828,696	2.197	1.490	5.253	2.478	23,922,065,397	2,450,317,509	7.4%	(10)

### \* Adjusted for Impact of Large Deductibles

<sup>(1)</sup>  $(Col.8/Col.7 + .004) \times .64$ 

<sup>(2)</sup>  $(Col.8/Col.7 + .007) \times .65$ 

<sup>(3) (</sup>Col.8/Col.7 + .008) x .65

<sup>(4) (</sup>Col.8/Col.7 + .009) x .67

<sup>(5) (</sup>Col.8/Col.7 + .008) x .67

<sup>(6)</sup>  $(Col.8/Col.7 + .008) \times .68$ 

 $<sup>(7) (</sup>Col.8/Col.7 + .007) \times .69$ 

<sup>(8) (</sup>Col.8/Col.7 + .005) x .69

<sup>(9) (</sup>Col.8/Col.7 + .005) x .70

<sup>(10) (</sup>Col.8/Col.7 + .004) x .70

### 2014 ANNUAL LOSS ADJUSTMENT EXPENSE REVIEW -- Evaluated as of 12/31/2013

### Analysis Based on Private Carrier Only Data

### AOE—INCURRED ANALYSIS

	(1) Incurred	(2) Incurred	(3) Incremental	(4) Incremental	(5) Cumulative	(6) Cumulative	(7)=(1)x(5)	(8)=(2)x(6)	(9)=(8)/(7) Estimated
	Losses Including	AOE Including	Incurred Loss	Incurred AOE	Incurred Loss	Incurred AOE	Estimated	Estimated	Ultimate
	Large Deductibles	Large Deductibles	Development	Development	Development	Development	Ultimate	Ultimate	AOE
<u>AY</u>	@12/31/2013	@12/31/2013	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	<u>Factors</u>	Losses	<u>AOE</u>	Ratio*
2004	18,718,757,127	1,919,178,463	n/a	n/a	1.043	1.080	19,523,663,683	2,072,712,740	7.0% (1)
2005	19,573,534,196	2,025,500,803	1.003	1.006	1.046	1.086	20,473,916,769	2,199,693,872	7.4% (2)
2006	21,222,056,499	2,250,129,201	1.001	1.007	1.047	1.094	22,219,493,154	2,461,641,346	7.7% (3)
2007	22,914,703,787	2,317,740,560	1.001	1.006	1.048	1.101	24,014,609,569	2,551,832,357	7.7% (4)
2008	23,775,949,338	2,168,101,093	0.997	1.008	1.045	1.110	24,845,867,058	2,406,592,213	7.0% (5)
2009	22,198,671,037	2,114,110,661	0.994	1.012	1.039	1.123	23,064,419,207	2,374,146,272	7.5% (6)
2010	23,504,447,820	2,099,323,820	0.987	1.007	1.025	1.131	24,092,059,016	2,374,335,240	7.3% (7)
2011	24,223,937,767	2,128,302,281	0.998	1.008	1.023	1.140	24,781,088,336	2,426,264,600	7.1% (8)
2012	24,184,441,878	2,183,645,388	0.996	0.996	1.019	1.135	24,643,946,274	2,478,437,515	7.4% (9)
2013	25,577,019,753	2,548,235,787	1.000	0.963	1.019	1.093	26,062,983,128	2,785,221,715	7.8% (10)

<sup>\*</sup> Adjusted for Impact of Large Deductibles

 $<sup>(1) (</sup>Col.8/Col.7 + .004) \times .64$ 

<sup>(2) (</sup>Col.8/Col.7 + .007) x .65

 $<sup>(3) (</sup>Col.8/Col.7 + .008) \times .65$ 

<sup>(4) (</sup>Col.8/Col.7 + .009) x .67

<sup>(5) (</sup>Col.8/Col.7 + .008) x .67

<sup>(6)</sup>  $(Col.8/Col.7 + .008) \times .68$ 

 $<sup>(7) (</sup>Col.8/Col.7 + .007) \times .69$ 

<sup>(8) (</sup>Col.8/Col.7 + .005) x .69

<sup>(9) (</sup>Col.8/Col.7 + .005) x .70

<sup>(10) (</sup>Col.8/Col.7 + .004) x .70

### **PRE-FILED TESTIMONY**

OF

#### MARK MULVANEY

### **2014 NORTH CAROLINA WORKERS COMPENSATION**

#### Loss Cost Filing

- Q. Please state your name and business address.
- A. My name is Mark Mulvaney; my business address is Milliman, Inc., 1400 Wewatta Street, Suite 300, Denver, Colorado, 80202.
- Q. Are you an actuary?
- A. Yes, I am a Fellow of the Casualty Actuarial Society and a Member of the American Academy of Actuaries and am a member in good standing of both organizations.
- Q. Please describe your educational and professional background.
- A. I graduated with a Bachelor of Science degree in Mathematics from Georgetown University in 1978. I spent the first 10 years of my career with the National Council on Compensation Insurance. My experience there included the management of the legislative evaluation unit, a division of the National Council responsible for the review and estimation of the cost impact of workers compensation legislation countrywide, management of the "F" classification ratemaking unit, and as regional actuary.

I joined Milliman over 25 years ago, and have remained focused on workers compensation issues, but have broadened my client base to include casualty actuarial consulting services to insurance companies, reinsurers, rating bureaus, insurance regulators, state funds, self-insurance groups and pools, and to individual public and private self-insured employers. Activities include ratemaking, reserving, company formation, merger and acquisition valuation, financial analysis and company modeling, software development, expert testimony, research, and special project work.

### Q. What is Milliman?

- A. Milliman is among the world's largest independent actuarial and consulting firms. Milliman was founded in Seattle in 1947 as Milliman & Robertson and today has offices in principal cities worldwide, covering markets in North America, Latin America, Europe, Asia and the Pacific, and the Middle East. Milliman employs more than 2,800 people, including specialists ranging from clinicians to economists. The firm has consulting practices in healthcare, employee benefits, property and casualty insurance, life insurance, and financial services. Milliman serves the full spectrum of business, financial, government, union, education, and nonprofit organizations.
- Q. Were you engaged to provide actuarial services to the North Carolina Rate Bureau (the "Rate Bureau") in connection with its 2014 workers compensation insurance loss cost filing (the "Filing")?
- A. Yes I was.
- Q. What was the scope of that engagement?
- A. For this year's filing, the Rate Bureau engaged NCCI to provide the preliminary analysis of the data, including preliminary analysis of loss development and trends. Milliman's role was to conduct an independent review and to work with NCCI to present the data to the Rate Bureau. The scope includes assisting the Rate Bureau in explaining the filing to regulators, and providing expert testimony concerning the filing.
- Q. Did you or your firm physically prepare the filing documents for the Rate Bureau?
- A. No, NCCI prepared the filing based on the directions of the Rate Bureau; our role was one of input and review.
- Q. Is your firm being compensated for this engagement?
- A. Yes.
- Q. Is that compensation in any way contingent on the provision of favorable testimony in support of the filing?
- A. No it is not.

- Q. Have you completed your review of the filing?
- A. Yes I have.
- Q. Were there any constraints placed on your review, such as limited or delayed access to data or limited time that may have impeded your complete review?
- A. No, we were provided all the information that was necessary and had adequate time for a complete review. Our review was not limited in any way.
- Q. Explain the difference between a Loss Cost Filing and a Rate Filing.
- A. By definition, insurance rates (along with the associated rating plans) are to include provisions for all costs associated with the transfer of risk. These costs include losses, expenses, taxes, licenses and fees, and profit and contingencies. Since 1995 in North Carolina, the voluntary market workers compensation filings by the Rate Bureau have included provisions for losses, loss adjustment expenses, and loss-based assessments only. As a consequence, they are called "loss cost" filings, and they specifically exclude provision for production expenses, general expenses, dividends, taxes, licenses and fees (since 1999), and profit and contingencies.

Individual insurance companies will analyze their own books of business along with the approved loss costs, and then make filings with the Insurance Department for loadings that represent an anticipated difference in loss costs (if any), along with their production and general expense, taxes, licenses and fees, and profit and contingency provisions.

- Q. Can you briefly explain the overall theory underpinning the filed loss cost change?
- A. Yes, the fundamental principle is that historical North Carolina loss cost experience will be predictive of the level of loss costs that will emerge in the future.
- Q. What is the overall change in Loss Costs the Rate Bureau is seeking in this filing?
- A. The Rate Bureau is seeking a 3.4% reduction in the overall level of loss costs for industrial classifications and a 2.4% reduction for Federal ("F") classifications.
- Q. Do you know what the overall change in premium will be?
- A. No, the overall change in premium will depend upon the actions of individual companies to adopt the loss costs, as well as the loadings for production and general expenses, taxes licenses and fees,

and profit that are included in their individual rate filings with the Insurance Department.

- Q. Is the change in Loss Costs the same for each class code?
- A. No, although the overall change is a decrease of 3.4% for industrial classifications and a decrease of 2.4% for the F classifications, the individual class codes within these broad groupings will change by different amounts. The industrial classifications are further organized by industry group and the average changes are as follows:

Manufacturing 2.3% decrease Contracting 2.8% decrease Office and Clerical 5.0% decrease Goods and Services 4.4% decrease Miscellaneous 2.5% decrease

- Q. What is the proposed effective date of the filed loss costs?
- A. April 1, 2015.
- Q. When did the current loss costs take effect in North Carolina?
- A. The current loss costs became effective April 1, 2014.
- Q. For what period of time are the projections made?
- A. The filed loss costs are anticipated to go into effect on April 1, 2015. Because it is anticipated that loss cost filings are made annually, these loss costs are expected to remain in effect until April 1, 2016. Therefore, loss costs are projected for policies to be become effective from April 1, 2015 through March 31, 2016. However, because covered claims can occur on any day a policy is in force, and since most policies are written for annual periods, the first covered claim could occur no earlier than April 1, 2015 and the last covered claim could occur no later than March 30, 2017. Thus, the loss costs must be projected to be sufficient for occurrences over this two year period. To simplify the analysis, the Rate Bureau projects losses to the average occurrence date during this period.
- Q. Let's begin discussing the industrial classifications. Can you provide more detail on exactly what historical experience is used and how the projection is made for the industrial classifications?
- A. Fundamentally, the proposed overall change in loss costs is based on Policy Year 2011 and Policy Year 2012 data, valued as of December 31, 2013.

### Q. What is a policy year?

- A. A policy year describes a way of grouping insurance loss and exposure data so that both may be examined simultaneously. Policy year 2012, for example, consists of the experience of policies (both losses and exposures) with effective dates on any day during 2012.
- Q. It's now August 2014, so policy year 2012 sounds fairly old at this point. Would it be better to include more recent data?
- A. No, it is not necessarily better to use more recent data. Let me explain. Recall that a policy year contains the experience of policies incepting during the policy year. The last policy that could be written in policy year 2012 was written on December 31, 2012 with normal expiration one year later. For the industrial classifications, the valuation date of the data is December 31, 2013. After allowing time for insurance companies to estimate loss reserves and report data, and for the Rate Bureau to assemble and prepare the filing, it is evident that policy year 2012 is the most recent complete policy year that could feasibly be included.
- Q. What about Policy Year 2013?
- A. As of December 31, 2013, policy year 2013 is incomplete. Most policies written in 2013 will continue in force during 2014. Roughly speaking, only one half of policy year 2013 written premium would be earned as of year-end 2013, and only one half of the claims that will eventually occur would have occurred by year-end 2013. The Rate Bureau does collect this data, even in its incomplete form. However in my view the losses and exposures are just too immature to be used reliably for ratemaking.
- Q. OK, tell me more about the projection process.
- A. It's easiest to start with the overall change, and then work backwards exposing more layers of complexity as we go. Most insurance professionals are familiar with the term "loss ratio." A loss ratio is simply losses divided by premium. In North Carolina, the loss costs are required to include provision for losses, loss adjustment expenses, and loss-based assessments, but to exclude provision for other insurance company expenses and profit and contingencies. By convention, we often call a premium excluding expenses and profit a "pure premium." For convenience, we'll define the term "loss and LAE pure premium ratio" as a numerator that includes losses, loss adjustment expenses, and loss-based assessments divided by a denominator that includes a provision in the premium for the same three elements. In essence, the numerator is the actual cost for losses, loss adjustment expenses, and loss-based assessments that insurance companies will ultimately pay, and the denominator is the amount insurance companies will ultimately charge to policyholders for those same elements.

If we knew the loss and LAE pure premium ratio that would result during the period of prospective loss cost use if the current loss costs were charged to policyholders, then we would know by how much to change the current loss costs. Suppose, for example, the numerator was 10% bigger than the denominator (i.e., the ratio is 1.10). The solution would be to increase the denominator by 10% to make them equal. Similarly, if the numerator was 10% smaller than the denominator (i.e., a ratio of .90), then the solution would be to shrink the denominator by 10%. We can increase and shrink the denominator simply by changing the current loss costs by the desired percentage.

In reality, however, we do not know the loss and LAE pure premium ratio that will result during the period of prospective use if the current loss costs were charged. Quite simply, the overall change calculation is all about obtaining a reasonable projection for that value.

- Q. How did the Rate Bureau go about projecting the loss and LAE pure premium ratio?
- A. The Rate Bureau gave equal weight to two different ratios, i.e., ratios derived from policy year 2011 and policy year 2012 experience.
- Q. What companies' data are included in policy year 2011 and policy year 2012 experience?
- A. All companies are required to submit data to either the Rate Bureau or the NCCI. The data are aggregated at NCCI and NCCI reviews and validates the data in order to assemble an accurate database upon which to base the filing. However, some companies may not report, or their data cannot be validated and reconciled, in which case their data are excluded. Appendix A-IV of the filing shows that two carriers representing 0.6% of the market were excluded in policy year 2011 and only one of those carriers representing 0.2% of the market was excluded in policy year 2012. No other carrier representing more than 0.1% of the market was excluded.
- Q. Why is the experience of both the voluntary market and the assigned risk market used to derive voluntary market loss costs?
- A. This is to ensure that the voluntary market loss costs are sufficient for insurance companies to be able to write an average employer in the state, including those that may be currently in the assigned risk plan.
- Q. How did the Rate Bureau project policy year 2011 and policy year 2012 loss and loss adjustment expense pure premium ratios?
- A. There are seven major steps.
  - 1. Pure premiums are developed to an ultimate basis.
  - 2. Pure premiums are adjusted to the current loss cost level.

- 3. Limited losses are developed to an ultimate basis.
- 4. Limited losses are adjusted to an unlimited basis.
- 5. Losses are adjusted to proposed benefit level.
- 6. Loss adjustment expenses are included.
- 7. The loss and loss adjustment pure premium ratio is trended to the midpoint of loss cost use.
- Q. In your opinion, is each of these seven steps necessary and actuarially appropriate?
- A. Yes they are.
- Q. Why do pure premiums need to be developed to an ultimate basis?
- A. Workers compensation policies are typically priced by calculating the premiums (and by extension pure premiums) on the basis of estimated exposures (usually payroll). After policy expiration, these exposures are audited and trued-up. Historically, this process has usually resulted in an increase in revenue. Pure premium development is used to estimate the amount that pure premiums for a given policy year will change in the future as a result of these adjustments. Appendix A-II of the filing contains the calculation of the pure premium development factors.
- Q. In your opinion, are the pure premium development factors reasonable?
- A. Yes they are.
- Q. Why do pure premiums need to be adjusted to the current loss cost level?
- A. I mentioned a little earlier that a key component of the filing is to project the loss and loss adjustment expense pure premium ratio that would result during the period of rate use if the current loss costs are charged. The reported data include pure premiums at the "designated statistical reporting level," or the pure premium level based on the loss costs in effect at the effective date of each policy within the policy year for voluntary market risks, and the premium level based on the rates in effect for assigned risks. These pure premiums and premiums need to be adjusted from the values as reported to the values that would result if the current (4/1/2014) loss costs were applied to each policy. Appendix A-I of the filing contains the pure premium on-level factors.
- Q. In your opinion, is the adjustment the Rate Bureau used to adjust historical pure premiums and premiums to current loss cost level reasonable?
- A. Yes it is.

### Q. What is loss development and why is it necessary?

A. Workers compensation claims are typically paid on a periodic basis in the form of indemnity benefits to injured workers and medical benefits to their medical providers. While most claims are not serious and can be resolved in the first year or so, some injuries are quite serious and workers compensation benefits will be paid for many years, perhaps for the injured worker's lifetime. Policy years 2011 and 2012 will therefore include many claims which have not been resolved as of December 31, 2013, and consequently the full cost of those claims is unknown.

Loss development is a technique for projecting the full cost of a group of claims based on what is known about the claims to date, and based on a review of the values of older claims at similar maturities.

As an example, consider projecting loss development based on paid losses. For a given policy year, the cumulative amounts paid for indemnity and medical benefits will increase over time as the policy year becomes older (more mature) until all claims are closed and final. The growth of the cumulative paid losses of older policy years from maturity to maturity (age to age) is measured and used to project the expected growth of the given policy year as the given policy year matures. Growth will slow and eventually cease as all claims become final, and at this point, all claims are at their ultimate values.

For limited paid losses to a 19<sup>th</sup> report, the Rate Bureau used the unweighted average of the two most recently available age-to-age factors as the basis for the projection of the development factors. Once selected, these age-to-age factors are successively multiplied to represent the cumulative growth from the age of the given policy year (2011 or 2012) to a 19<sup>th</sup> report. At the 19<sup>th</sup> report, the policy year ratio of paid loss plus case reserves to paid loss is selected based on an average of the five most recently available policy years that have a 19<sup>th</sup> report valuation. Additionally, a policy year 19<sup>th</sup> to ultimate case-incurred loss development factor is applied to obtain losses at ultimate.

In addition to using paid losses, the Rate Bureau also projects development on a case-incurred basis. Case-incurred losses are defined as losses paid to date, plus case reserves. Case reserves are estimates made by insurance adjusters for the future cost of a claim, considering the facts known to the adjuster at the time the estimate is made. As with paid losses, these values tend to grow as a cohort of claims matures, losses are paid, claims are closed, and the remaining case reserves are revalued.

For case-incurred losses the Rate Bureau used the unweighted average of the five most recently available age-to-age factors up to a 19<sup>th</sup> report. Five years were used consistent with the methodology used over the past several years.

In a manner consistent with the paid loss development, policy year cumulative development to a 19<sup>th</sup> report first calculated. Additionally, a policy year 19<sup>th</sup> to ultimate case-incurred loss development factor is applied.

Because indemnity and medical losses typically develop at different rates, loss development factors are calculated separately for these components.

- Q. Is this the same loss development methodology used in the prior filing?
- A. Yes it is, with the small change that the policy year 19<sup>th</sup> to ultimate case-incurred loss development factor was selected based on a seven year average instead of a five year average.
- Q. Have you reviewed the loss development factors as calculated by the Rate Bureau?
- A. Yes, I have.
- Q. What are your conclusions?
- A. I found the development factors and the development methods selected by the Rate Bureau to be reasonable.
- Q. Why are "limited losses" used and what are the limits?
- A. Some workers compensation losses can be very large, and consequently can have a destabilizing effect on the losses for a policy year or on the loss development factors. Consequently, the losses for policy years 2011 and 2012 have been limited by a large loss limit, as have all policy years entering the development factor calculations. Since the losses excess of the loss limit have been excluded, a factor must be applied in the analysis to "add back" those excluded costs. The filing uses a factor of 1.009 (nine-tenths of one percent) to include losses excess of the limit. This factor is based on the fitted severity distributions used for the Excess Loss Pure Premium Factors in the Retrospective Rating Plan.

As might be expected, the loss limit will increase over time as inflation drives loss costs upward. For example, the loss limit for the midpoint of loss cost use (March 25, 2016) is approximately \$15.8 million. However, this limit is detrended to obtain the individual loss limit in each historical policy year. Appendix A-II of the filing shows the factor to include losses excess of the limit and the limits used in each year.

Additionally, the Rate Bureau will identify certain large multi-claim occurrences as catastrophes and

assign them a catastrophe number to be excluded entirely from the experience used to derive the loss cost change. There were no such catastrophes identified for either policy year 2011 or policy year 2012.

- Q. In your opinion, is the loss limitation procedure used by the Rate Bureau reasonable?
- A. Yes, it is.
- Q. Why are losses adjusted to proposed benefit level?
- A. The claims that occurred during policy year 2011 and policy year 2012 will receive benefits based on the law that was in effect on the date of occurrence. The benefits that will ultimately be paid for the occurrences during the expected effective period will be based on the level of benefits during that time period. By convention, the Rate Bureau estimates changes in benefits in two stages. The first adjustment is from the average benefit level based on the claims in each policy year up to the benefit level of the valuation date of the filing (December 31, 2013). This adjustment is calculated in Appendix A-I of the filing. The second adjustment is for impact of the change in maximum weekly benefits effective January 1, 2014, and the impact of North Carolina Senate Bill 744, effective August 7, 2014. The impact of these changes is summarized in Appendix C of the filing.
- Q. In your opinion, are the benefit level factors calculated and applied by the Rate Bureau reasonable?
- A. Yes they are.
- Q. How are loss adjustment expenses included in the filed loss costs?
- A. Loss adjustment expenses are included by multiplying estimated loss costs by a factor which represents the ratio of loss adjustment expenses to losses. The Rate Bureau uses two sources of information for the ratio of loss adjustment expenses to losses. The first is a countrywide accident year ratio of loss adjustment expenses to accident year losses, developed to ultimate, and separated between Defense and Cost Containment Expenses (DCCE) and Adjusting and Other Expenses (AOE), based on a special call for accident year loss adjustment expenses. The countrywide accident year ratio of DCCE to loss is adjusted to North Carolina level by multiplying by a ratio, the numerator of which is the North Carolina ratio of calendar year paid DCCE to calendar year paid loss, and the denominator of which is the countrywide ratio of calendar year paid DCCE to calendar year paid loss. The accident year ultimate DCCE ratios so adjusted are added to the countrywide AOE ratios to produce an estimate of the North Carolina ratio of total LAE to total loss. The second source is the North Carolina calendar year ratios of total LAE to total loss from insurance company statutory statements page 14.

- Q. What factor did the Rate Bureau select to incorporate loss adjustment expenses?
- A. The Rate Bureau selected 1.170, an increase from the 1.165 factor that was used in the current loss costs.
- Q. In your opinion, is the loss adjustment expense factor reasonable?
- A. Yes it is.
- Q. What is trend?
- A. In the filing, trend refers to the relative movement of a loss to pure premium ratio over time, after adjustments have been made for premium and loss development and premium and loss on-level factors. If the loss to pure premium ratios drift upwards over time, this is a positive trend; if they drift downwards over time, it is a negative trend. Trend is needed because the data for policy years 2011 and 2012, even after adjustment for development and on-leveling, represents the ultimate level of costs during policy year 2011 and 2012 respectively. However, the loss costs are proposed to be applied to policies effective from 4/1/2015 through 3/31/2016. Trend adjusts for the drift in the level of loss costs that is expected to occur between the date of the experience and the date of the loss cost use.
- Q. How did the Rate Bureau select trend factors?
- A. The Rate Bureau considered the trend factors in its current loss costs, the trend indications in other states, along with the trends indicated by North Carolina data for frequency, severity, and pure premiums. When looking at the severity and pure premium trends, the Rate Bureau considered the indications based on both paid loss development methods and case-incurred loss development methods.
- Q. How specifically are the indicated trends calculated?
- A. The Rate Bureau reviewed policy year data from 1998 through 2012, but focused chiefly on the most recent years. For the pure premium trend a time series is constructed from the policy year pure premium ratios. The pure premiums that form the denominator of the pure premium ratio are developed to ultimate and adjusted to the current loss cost level. Indemnity and medical losses are analyzed separately and are developed to ultimate and adjusted to the current benefit level. The ratios of the adjusted losses to the adjusted pure premiums for each policy year form the time series that is examined for drift. A linear regression is fit through the natural logarithms of the adjusted ratios via the method of least squares, and the coefficient corresponding to the slope is transformed back to the original scale to obtain the annual trend rate.

The process is similar for the frequency trend; however in addition to development and adjustment to the 4/1/2014 loss cost level, the pure premiums that form the denominator are also adjusted to the policy year 2012 wage level. This is because the pure premiums in each historical policy year will reflect the actual workers' wages in each year (because the workers compensation exposure base is payroll). By adjusting each year to a constant wage, the pure premiums will be proportional to the hours worked. The number of claims per hour worked is a better measure of the true incidence of claims. The numerator of the time series for the frequency trend is the number of lost-time claims developed to ultimate. The same log-linear approach is used to find the annual trend rate of the most recent years.

The procedure used to estimate the severity trend is similar; the numerator of the severity trend time series uses policy year indemnity or medical losses developed to ultimate, adjusted to the current benefit level, and also adjusted to the policy year 2012 wage level. However, since the severity trend is estimating the growth in average claim costs over time, the denominator uses the same number of lost-time claims developed to ultimate by policy year as is used in the frequency trend numerator. Because the losses in the severity trend numerator are adjusted to a common wage level, the trend calculation will be measuring the difference in the growth rate of indemnity or medical severities relative to the growth in wages. With respect to indemnity trends, since most workers compensation weekly benefits are proportional to wages, any positive observed indemnity severity trend implies that costs are increasing faster than wages. Similarly for medical severity, any positive observed medical trend implies that medical costs are increasing faster than wages.

Since the numerator of the frequency trend is the same as the denominator of the severity trend, multiplying the two annual trend rates (expressed as a factor) together will cause the number of claims to cancel. Thus, the product of the two factors would have a numerator that is consistent with the numerator of the severity trend (ultimate losses adjusted to current benefit and 2012 wage levels) and a denominator consistent with the denominator of the frequency trend (developed pure premiums adjusted to current loss cost and 2012 wage levels). These are the very same elements in the numerator and denominator as were used in the pure premium trend. Thus, frequency and severity trends can be viewed as underlying components of the pure premium trend and their product represents a different way of estimating the pure premium trend.

- Q. What did the Rate Bureau select for its annual trend rates?
- A. The Rate Bureau selected an indemnity pure premium annual trend factor of .990 (a negative 1.0% annual trend). Their medical pure premium annual trend selection was a factor of 1.000 (no annual trend). Since in North Carolina indemnity losses dominate, the end result is that the combined trend rate is negative, implying that loss costs are expected to improve between the time they were last observed (policy year 2011 and policy year 2012) and the time that they will be used (policies

written between 4/1/2015 and 3/31/2016).

- Q. What trends did the Rate Bureau use for the loss costs currently in effect?
- A. The current loss costs incorporated a slightly higher indemnity annual trend factor of .995 per year, and the same annual medical trend factor of 1.000.
- Q. In your opinion, are the Rate Bureau's annual trends reasonable?
- A. Yes.
- Q. You have explained the experience used in the loss cost filing, the adjustment made to the data with respect to development, the adjustment to current loss cost level, the adjustment to current benefit level, the adjustment to include losses excess of the loss limit, the adjustment to include loss adjustment expenses, and the adjustment for trend. You have concluded that each of these was reasonable, have you not?
- A. Yes.
- Q. In your opinion, are there any adjustments or factors that the Rate Bureau should have included in its analysis but has not?
- A. No there are not.
- Q. Do you have an opinion on the reasonableness of the overall change in loss costs proposed by the Rate Bureau?
- A. Yes, my conclusion is that the Rate Bureau used appropriate actuarial methods and reasonable assumptions in its calculation of the overall change in loss costs in the voluntary loss cost filing. I therefore conclude that the result, a filing for an overall decrease in the level of loss costs by 3.4% for the industrial classifications, is reasonable and actuarially sound.
- Q. Has the methodology used by the Rate Bureau to determine the overall change in loss cost level materially changed from the methodology used in the prior loss cost filing?
- A. No it has not.
- Q. Have you reviewed the methodology the Rate Bureau used to calculate the industry group differentials?

### A. Yes I have.

- Q. Do you have an opinion as to whether that methodology, the resulting industry group differentials, and the resulting changes by industry group are reasonable?
- A. Yes, I believe that the methodology, the resulting industry group differentials, and the resulting changes by industry group are all reasonable.
- Q. Have you reviewed the methodology used to determine the overall change for the F classifications?
- A. Yes I have.
- Q. Do you have an opinion whether the methodology used and the resulting change for the F classifications is reasonable?
- A. Yes, I believe that the methodology used and resulting overall decrease of 2.4% for the F classifications are reasonable.
- Q. For the industrial classifications, have you reviewed the methodology used to spread the overall industry group changes to loss cost level to the individual classification loss costs within each industry group?
- A. Yes I have.
- Q. Has the methodology the Rate Bureau used to distribute the overall loss cost change by industry group to the individual classifications within each industry group changed from the prior filing?
- A. No it has not. The Rate Bureau is continuing with same methodology it used in the prior filing.
- Q. Are swing limits still applied?
- A. Yes. Swing limits are applied in the same manner as prior filings, namely, the maximum loss cost change for any given classification is limited. For the industrial classifications, the limits remain the industry group average change plus or minus 25%. For the F classifications, the Rate Bureau is continuing with the plus or minus 15% used in the prior filing.
- Q. In your opinion, is this methodology reasonable and are the resulting loss costs by classification reasonable?

### A. Yes.

- Q. Do you have an opinion whether the filed loss costs are actuarially sound and reasonably reflect the needed level of loss costs for workers compensation insurance in North Carolina?
- A. Yes, in my opinion the overall level of the loss costs as filed by the Rate Bureau reasonably reflects the expected level of loss costs for workers compensation insurance in North Carolina, and the loss costs by classification as contained in this filing are actuarially sound. Further it is my opinion that the filed loss costs are not excessive, inadequate, or unfairly discriminatory.
- Q. Does this conclude your testimony?
- A. Yes it does.