Committed Excellence

North Carolina Reinsurance Facility 2006 ANNUAL REPORT

7/75

North Carolina Reinsurance Facility

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General Organizational Information

NCRF Main Phone Number Facsimile Internet Address Physical Address 919-783-9790 919-783-0355 www.ncrb.org/ncrf 5401 Six Forks Road Raleigh, NC 27609

Management Contacts

Ray Evans	. General Manager	. 919-582-1001 rfe@ncrb.org
Edith Davis	Director, Reinsurance Facility	. 919-582-1006 etd@ncrb.org
Jannet Barnes	Manager, Compliance	. 919-582-1022 jbb@ncrb.org
Tim Lucas	. Manager, Automobile	. 919-582-1021 ftl@ncrb.org
R. Mike Newton	. Manager, Claims	. 919-582-1018 rmn@ncrb.org
David Sink	. Director, Finance & Administration	. 919-582-1012 des@ncrb.org
Vicki Godbold	. Director, Human Resources	. 919-645-3170 vcg@ncrb.org
Jim Auman	. Director, Information Technology	. 919-582-1032 jra@ncrb.org

Annual Meeting

The Annual Meeting for member companies of the North Carolina Reinsurance Facility will be held October 25, 2006 at the Grandover Resort and Conference Center, Greensboro, North Carolina.



Message from the Chairman

The last 12 months have again passed quickly by, and your Board of Governors has continued to actively manage the NCRF affairs. You'll recall 2 years ago that Members Equity was deeply in the red and a logical, measured approach was adopted by the Board to bring it in line. Last year significant progress had been made and as 2006 closes, it is no longer an issue.

Your Facility staff has had a goal to handle the daily operations efficiently and to build a better future via the EDGE system. This mechanized system will make life easier for your employees and improve the financial transactions with your company once it is completely rolled out. Many of you already know this because your staffs are involved in the development. Edith Davis has directed this effort and deserves your thanks.

There are many company representatives who serve on committees and task forces that contribute to the success of managing the Facility. I offer my thanks to each of you...your efforts matter.



Chair, NCRF Board of Governors

In closing, I would especially like to thank Ray Evans, who is able every day to balance competing needs and limited resources to a successful end. You can bet that the next Board Chairman will have the same tremendous support that I did.

Regards,

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Bob Blystone Chair, NCRF Board of Governors

"The Key to Effective Leadership is the Relationship You Build With Your Team" Ken Blanchard Marc Muchnick



Board of Governors

Responsibility for management is vested in a fifteen-member Board of Governors. There are twelve voting members; seven member insurance companies; five agents appointed by the Insurance Commissioner; two nonvoting public members appointed by the

Governor; and the Insurance Commissioner who is a member of the Board ex-officio without vote. Six meetings of the Board were held during the year, including two telephone conferences.

Members Represent	TATIVE
Allstate Insurance Co Bob Blys	tone *
Atlantic Casualty Insurance Co Richard Y	
Integon Indemnity Corporation Art Lyon	C .
Nationwide Mutual Insurance Co Amy Pow	vell
New Hampshire Insurance C Gary San	ginario
Travelers Indemnity Co Michael	K. Fitzgerald
Universal Insurance Co Greg Spra	ay * Chair

AGENT MEMBERS

Independent Insurance Agents of NC, Inc Steven D. Smith
Appointed by the Commissioner of Insurance W. Hutson Wester, II
Appointed by the Commissioner of Insurance John E. Wooten, III
Auto Insurance Agents of North Carolina, Inc Jeffrey W. Butler
Independent Insurance Agents of NC Tim Ward

PUBLIC MEMBERS	LOCATION
J. David Walker	. Lumberton, NC
Steve J. Whitley	. North Wilkesboro, NC

EX-OFFICIO MEMBER

James E. Long..... of Insurance

Standing Advisory Committees

The Plan of Operation establishes a number of advisory committees. These committees oversee the activities of the Facility and formulate recommendations for presentation to the Board of Governors. The Accounting and Stitstical Committee is a joint

AIPSO and NCRF committee and is chaired by Eagle Insurance Company. In addition, there are several additional specialty advisory groups who perform similar tasks for the Facility throughout the year. The following committees met during the report period:

Audit	
Committee	

Member	Representative
Liberty Mutual Insurance Co	Ronald H. Robertson, Jr.*
NC Farm Bureau Mutual Insurance Co	Linda M. Squires
Nationwide Mutual Insurance Co	Kathy Southern
Pennsylvania Nat Mut Casualty Ins Co	Charles J. Uckele
State Farm Mutual Automobile Insurance C	CoAudrey L. Martens
Travelers Indemnity Co	B.F. Seagle
Steven D. Smith - Agent	* Chair



Investment Committee

Task Force on Expense Allowances



Techn	ical
Advisory	Group

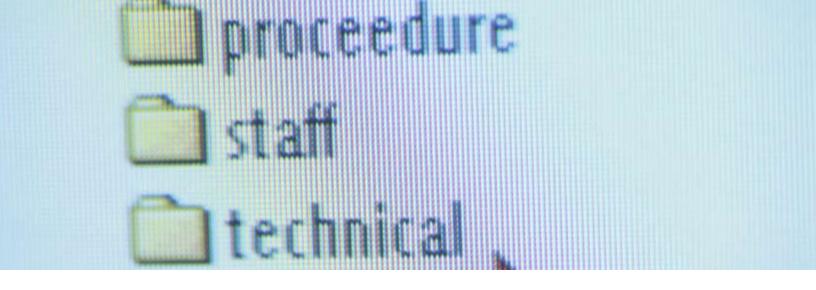
Member	Representative
Integon Indemnity Co	Seth Kernodle
Nationwide Mutual Insurance Co	Kathy Southern
Universal Insurance Co	Gregory L. Spray *
W. Hutson Wester, II - Agent	* Chai

Member	Representative
Allstate Insurance Co	Margorie Anderson
Nationwide Mutual Insurance Co	e
Royal Indemnity Co	Dave Shumway * Chair

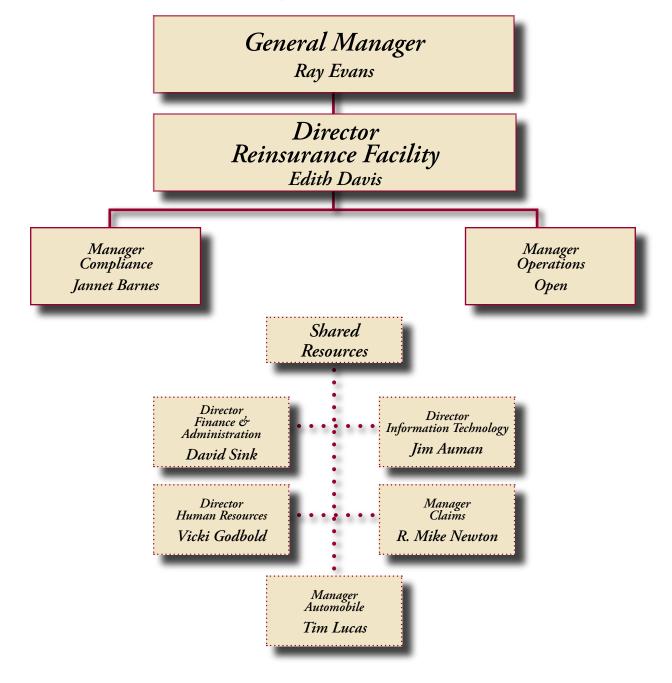
Member	Representative
Allstate Insurance Co	-
Nationwide Mutual Insurance Co	, ,
Sentry Insurance Co	
Tim Ward - Agent	* Chair

Member	Representative
General Casualty Insurance Co	.Stephen H. Cone
Nationwide Mutual Insurance Co	.Steve Turner
NC Farm Bureau Mutual Insurance Co	.Roger N. Batdorff
Progressive Casualty Insurance Co	. Patricia D'Ambrosia
State Farm Mutual Automobile Insurance Co.	. Terry Pemberton *
Travelers Indemnity Co	.B.F. Seagle
Steven D. Smith - Agent	* Chair

Member	Representative
Allstate Insurance Co	.Essie Williams
Atlantic Casualty Insurance Group	.Greg Ricker
Discovery Insurance Co	.Denise Jefferson
Guaranty National Insurance Co	. Diane Wirkus
Integon Indemnity Corporation	. Mary Anne Peele
Nationwide Mutual Insurance Group	Larry Donaldson
New Hampshire Insurance Co	.Pete Cotton
NC Farm Bureau Mutual Insurance Co	.Brian Top
Progressive Insurance Co	.Patricia D'Ambrosia
Safeco Insurance Co	. Jeff Castle
Southern General Insurance Co	.Marguerite Clark
State Farm Mutual Insurance Co	.Paula Harlow
Travelers Indemnity Co	.Annette Whitaker
Universal Insurance Co	.Lisa Stafford



NCRF Organizational Chart





<u>General Manager's Report</u>

What a difference a year makes! Last year at this time the Facility had a deficit of about \$120 million, experience was deteriorating and we were facing a huge project in replacing the operating software.

Today, we're happy to report an entirely different story: a surplus of about \$46 million, an underwriting "profit" and a software replacement project that is on schedule and on budget. The Facility is stable, financially strong, total revenue is matched with expenses and losses, and we are close to migrating to an operating platform that will last for years.

What *hoppened*, as one of my grandchildren is fond of saying when he has just gotten into mischief? Maybe, and I am being only a little facetious, it was the 47 box lunches we had during committee meetings. The reality is that it has been a combination of hard work, good decisions and a focus on results. These fundamentals, along with good communications- one of the reasons for all those box lunches- and a "do what is needed to get the job done" attitude enabled the Facility to enjoy such a successful year.

The story of the year's important events are detailed a little later in this report, so, I won't belabor the points here. Instead, I'd like to take this opportunity to thank the Board and especially Bob Blystone, the Chair, for asking questions, listening and taking action. In addition to the Board were a number of Committees of the Board that were involved at every step– a big thank you to them. Finally, I'd like to express my appreciation to our staff– a group that shares a vision of being committed to excellence and is willing and able to put the strategies of the Board into action.



Raymond F. Evans, Jr., CPCU General Manager

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Raymond F. Evans, Jr., CPCU General Manager

Management Discussion & Analysis



Edith Davis, CPA, Director, Reinsurance Facility

The NCRF accomplished many significant goals in the past year.

It's All About Value

As a not-for-profit organization, we do not have the normal benchmarks for success, but are nevertheless committed to excellence.

The way we achieve excellence is to provide value to the industry.

Our charge is to provide stability to the marketplace. Throughout our 33-year history, we have maintained a market share of about 25%. During this report period, the NCRF was the second largest residual market mechanism by total written premium volume in the United States.

The activities of the Facility are designed to ensure that we receive the right premium and recoupment, pay the right losses and minimize the financial burden on the driving public.

Each year we improve on this through more efficient operations and enhanced compliance.

Solid Financial Results

✓ Positive Equity Restored

✓ Loss Recoupment Surcharge Expired

- ✓ Clean Risk Recoupment Surcharge Decreasing
- ✓ Annual Recoupment Review Date Moved to October

It was a very successful year on many fronts.

Milestones of Fiscal Year 2005-2006

Positive Equity Restored
Loss Recoupment Surcharge Expired
Clean Risk Recoupment Surcharge Decreasing
Annual Recoupment Review Date Moved to October
New information system moved from concept to reality
Audit Tracking Tool Designed
Commercial Auto FAQ's published on Website
Implementation of IT Disaster Recovery Plan
Implementation of Contact Management & Web Security systems

First, the Facility has been restored to a positive equity position right on schedule within the 12-month plan laid out in 2005 by the disciplined actions of the Board of Governors. Through June 2006, the Loss Recoupment surcharge implemented in April 2005 had recovered \$107 million of the targeted \$112.7 deficit incurred in 2004. This surcharge of 4.17% (before agent compensation) applied to the liability premiums of private passenger non-fleet policies. Between the additional revenue generated by this retrospective Loss Recoupment, and improved operating results, the Board was able to terminate the Loss Recoupment for policies effective on or after March 31, 2006.

The improved operating results were influenced by a change in methodology for calculating the prospective Clean Risk Recoupment put into place in 2005 by the Board. The new methodology better estimates the shortfall in premiums received by the Facility on ceded "clean risks" that by law may only be charged the voluntary manual rates. This is not a self-supporting rate for these risks. The Clean Risk Recoupment was adjusted twice in 2005, but as a result of several approved private passenger voluntary rate increases, the Clean Risk Recoupment surcharge of 9.71% (before agent compensation) will be reduced to 8.82 % (before agent compensation) effective in October, 2006. An additional benefit of these changes was the completion of a move to an October recoupment review date annually

to better assist member companies with their programming and reduce the number of times a year companies have to "raise hood" on their system for Facility changes.

Rate Changes

During the year, the Facility filed a base rate change to the "other than clean risks" ceded to the Facility. The filed rates increased 2.9% which was split with an increase in bodily injury of 13.7, a decrease of 11.1% for property damage and an increase of 17.6% for medical payments coverage. The revision also included a decrease of 4.1% for motorcycle liability insurance. This filing was a "file and use" filing and became effective with all policies effective on or after October 1, 2006.

✓ Audit Tracking Tool Designed ✓ Commercial Auto FAQ's Published on Website

Member compliance continues to be a major focus. All member companies are now audited at least once a year. In the year covered by this report, almost 6000 premium and claim files were reviewed and over \$3 million in reporting or rating errors were corrected. These reviews serve not only as a financial and compliance audit, but as a service to members; companies had advised us that system problems are often identified and corrected sooner as a result of these audits, which can mitigate the amount of correction action required.



From Concept to Reality, EDGE is on schedule and will begin to roll out in early 2007

We are getting an EDGE!

New information system moved from concept to reality

Our Electronic Data Gathering Enterprise (EDGE) system development is in high gear. This year, with tremendous support from the Board and member companies, and a new partnership with AIPSO, the Facility was able to undertake the only full development of a new information system in the history of the Facility. Three years in the making, EDGE is not an update of the current system but a complete re-engineering of the Facility processes, incorporating current industry best practices. The COBOL-based mainframe system at AIPSO will be replaced by a business-to-business web application that uses technology designed for the way companies do business today.

This system will offer member companies a number of distinct advantages:

- Single sign-on access to the Facility, Rate Bureau and IGA
- Secured, encrypted electronic transfer of data
- Settlement cycles shortened from 60 days to 30 days
- Online presentation of new consolidated statement billing
- EFT payment options
- Real-time ceding of risks
- Online acknowledgements and management of submitted data
- Online edits
- Email alerts

The efficiencies to be gained benefit not only the NCRF; member companies will experience a reduction in the manhours and overhead required for Facility reporting, the elimination of shipping costs to report their data, and an increase in the time available to make corrections – thereby reducing penalties – as the current a once-a-month opportunity to submit corrections becomes a 24/7 capability with multi-user access. For the first time ever, companies will have access to their own data already submitted and receive real-time acknowledgements of submissions, further reducing the opportunity for errors resulting in the loss of ceded coverage.

To date, EDGE is on schedule and on budget, and will begin to roll out in early 2007. Special thanks to the participation of the Technical Advisory Group! This crosssection of member companies has assisted in every phase of the design, requirements, and testing of EDGE to make it as memberfriendly as possible.

Technology is delivering benefits in this area, too. An Audit Tracking module is included in the design of EDGE to enable the Facility staff to better manage and track the results of the audits. In addition, this year saw the introduction of 12 pages of Frequently Asked Questions relating to Commercial Auto coverage, specifically developed to assist companies in properly rating and reporting Commercial ceded coverages, posted on our website.

Ongoing activities in Compliance included the development of new process documentation and a review and refinement of all audit procedures.

EDGE is only part of the way we are positioning ourselves for the future.

✓ Implementation of Contact Management & Web Security systems

There is undeniable value in economies of scale. The NCRF is part of a continued synergy with our sister organizations, the NC Rate Bureau and the NC Insurance Guaranty Association. Targeted for completion in 2006 is a Web Security and Contact Management System which will provide consolidated contact and web access information for all three organizations and allow users a single ID and password to access secured portions of the website for any of the three.

✓ Implementation of IT Disaster Recovery Plan

Investments have been made in a new shared IT Disaster Recovery plan to ensure continuity of critical systems. Additional functionality will be added in 2007.

Conclusion

We conclude fiscal year 2005-2006 on solid financial ground, having achieved some significant milestones, and within our budget. And along the way, we believe we contributed to our ultimate goal – to add value through our commitment to excellence.

Edith T. Davis Edith T. Davis, CPA Director, NCRF

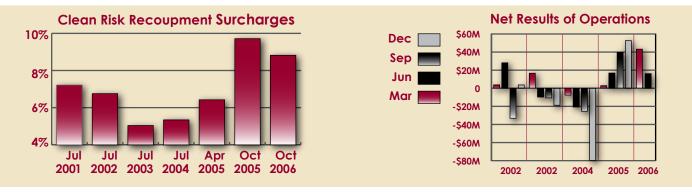


Facility Facts

Currently, premiums consist of approximately 91% Private Passenger Non-Fleet business and 9% All Other Business.

Approximately 53% of these Private Passenger Non-Fleet risks are "clean risks".

The Staff of the NCRF is charged with annually overseeing: \$750 million in reinsurance premiums \$240 million in clean risk recoupment surcharges \$107 million in loss recoupment surcharges \$630 million in loss reimbursements to members \$500 million in reserves maintained for losses 2.7 million cession transactions 24 million accounting transactions



Behind the North Carolina Reinsurance Facility

The Facility was created by the General Assembly in 1973 to ensure that automobile liability coverage is available to drivers the insurers are not otherwise willing to cover. Governed by statute, the Facility provides a mechanism enabling all drivers or auto policyholders in North Carolina to be insured.

Under the North Carolina law, licensed and writing carriers and agents must accept and insure any eligible applicant for coverages and limits that may be ceded to the Facility.

There is currently no cession limitation on the number of risks an insurance company may cede to the Facility. The Facility is required by statute to operate at neither a profit nor a loss.

All insurance companies writing automobile insurance in the state are required by law to be members of the Facility.

The Facility reinsures approximately 25% of the auto liability market in NC; in CY 2005, this equated to approximately \$750 million in premiums.

North Carolina is the second largest in terms of private passenger auto liability premiums of all state residual market mechanisms. The fact that it has one of the lowest percentages of uninsured motorists in the country indicates how well this mechanism works.



North Carolina Reinsurance Facility

BALANCE SHEET

Net Income	\$29,031,099	\$100,191,091
Toter meome		
Total Income	\$690,320,004	\$699,785,446
Other Operating Expenses	385,355	780,104
Ceding, Claims, & Losses Paid	687,546,649	696,252,154
Salaries, Adm, & Payroll Taxes Outside Services	\$943,133 1,444,868	\$1,029,784 1,723,403
	¢0.40.100	¢1,000,704
		-9/1/,//0,33/
Total Income	\$719,351,103	\$799,976,537
Other Income	594,719	555,341
Clean Risk Recoupment Income Loss Recoupment Surcharge Income	106,455,271 27,452,410	182,867,644 51,825,962
Realized Inv (Gain)/Loss	812,457	(4,645,943)
Written Premiums Income	565,437,006	546,019,162
Interest Income	18,550,040	23,307,422
Membership Fees	\$49,200	\$46,950
ome	STATEMENT	
	STATEAAENIT	of the
	ny - 2037,073,777	\$807,278,708
Fund Equity Total Liabilities & Fund Equi	•	
Fund Fauity	(104,324,028)	45,947,241
Total Liabilities	\$764,018,005	\$761,331,466
Other Liabilities	(491)	(774)
Premium Liability	228,668,490	231,237,866
Accounts Payable Loss Reserves Liability	\$31,164,383 504,185,624	\$34,526,221 495,568,154
bilities & Fund Equity	#01.1 () 000	#0 / F0 / 001
Total Assets	\$659,693,977	\$807,278,708
Other Assets	58,871	61,275
Accrued Interest Receivable	6,368,659	7,241,560
Assessments Receivable	47,366,617	42,508,789
Investments	605,790,816	757,547,666
Cash (Checking Account)	\$109,014	\$(80,582)
sets	June 30, 2005	June 30, 2006

North Carolina Reinsurance Facility (A PARTNERSHIP) SPECIAL-PURPOSE STATEMENTS of OPERATIONS

Years Ended September 30, 2005		September 30, 2004	
Premuims earned	\$742,061,858	\$722,046,336	
Clean risk subsidies	150,582,254	123,630,900	
Total Underwriting Income	\$892,644,112	\$845,677,236	
Losses incurred	637,647,285	661,504,233	
Ceding expense allowances	199,256,687	192,784,211	
Claims expense allowances	91,005,200	88,271,151	
Total Underwriting Expenses	\$927,909,172	\$942,559,595	
Net Underwriting Loss	\$ (35,265,060)	\$ (96,882,359)	
Other Income (Expense)			
Net investment income	24,694,189	23,486,201	
Net realized capital gains	528,290	6,189,610	
Late premium charges and penalties	523,989	639,736	
Membership fees	50,550	48,400	
Cession notice charges	26,159	24,992	
General and administrative expense	(3,668,034)	(2,632,030)	
Provision for premium refunds, including		(71,936,000)	
Other miscellaneous income	216,674	80,878	
Total Other Income (Expense) -	Net \$28,077,369	\$ (44,098,213)	
Net Operating Loss	\$ (7,187,691)	\$ (140,980,572)	

North Carolina Reinsurance Facility (A PARTNERSHIP) SPECIAL-PURPOSE BALANCE SHEET

Years Ended September 30, 2005		September 30, 2004
Assets		
Cash and short-term investments	\$28,259,744	\$108,820,022
Long-term investments, at amortized cost	603,487,957	561,894,492
Accrued interest receivable	5,241,584	6,028,826
Receivables from member companies:		
Settlements	59,064,984	26,789,402
Late premium charges and penalties	43,241	23,902
	\$59,108,225	\$26,813,304
Earned but unbilled premiums	35,357	47,092
Total Assets	\$696,132,867	\$703,603,736
Liabilities & members' (deficit) equity		
Loss and loss adjustments expense reserve		
In the course of settlement	\$393,371,809	\$383,017,494
Incurred but not reported	110,999,151	107,661,364
Total Loss and Loss Adjustments Expense Reserves	\$504,370,960	\$490,678,858
Unearned premium reserves	232,617,782	221,227,798
Provision for premium refunds		67,881,099
Settlements payable to member companies	23,432,045	36,301,406
Other liabilities	406,258	131,289
Total Liabilities	\$760,827,045	\$816,220,450
Commitments and contingencies		
Members' (deficit) equity	(64,694,178)	(112,616,714)
Total Liabilities and Members' (Deficit) Equity	\$696,132,867	\$703,603,736

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www.ey.com

Report of Independent Auditors

The Board of Governors North Carolina Reinsurance Facility

We have audited the accompanying special-purpose balance sheets of the North Carolina Reinsurance Facility (the Facility, a partnership) as of September 30, 2005 and 2004, and the related special-purpose statements of operations, members' (deficit) equity and cash flows for the years then ended. These financial statements are the responsibility of the Facility's management. Our responsibility is to express an opinion on these special-purpose financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Facility's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 1, the accompanying special-purpose financial statements have been prepared for the purpose of complying with, and on the basis of accounting practices specified in the "Standard Practice Manual," which were approved for use by and within the authority of the Chair of the Facility's Board of Governors and are not intended to be a presentation in conformity with accounting principles generally accepted in the United States.

In our opinion, the special-purpose financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Reinsurance Facility at September 30, 2005 and 2004, and the results of its operations and its cash flows for the years then ended in conformity with accounting practices prescribed by the Facility's Standard Practice Manual.

This report is intended solely for the information and use of the Board of Governors, the member companies and the North Carolina Department of Insurance and is not intended to be and should not be used by anyone other than these specified parties.

Ernst + Young LLP

January 24, 2006

0509-0678275

A Member Practice of Ernst & Young Global

Shared Resources



Jim Auman Director, Information Technology



Vicki Godbold Director, Human Resources



David Sink Director, Finance & Administration



Tim Lucas Manager, Automobile



R. Mike Newton Manager, Claims

NORTH CAROLINA RATE BUREAU North Carolina Reinsurance Facility NC Insurance Guaranty Association



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